



P&L By Fiscal Years

FILTERS

region	All
market	All
division	All
customer	All

Customer	Fiscal Years				
	2019	2020	2021		21 vs 20
Australia					
cogs	2.23M	5.79M	14.08M		143.20%
Net Sales	3.88M	10.70M	20.99M		96.22%
Gross Margin	1.65M	4.91M	6.91M		40.80%
GM%	42.57%	45.88%	32.92%		-28.24%
Austria					
cogs		0.09M	1.98M		2172.38%
Net Sales		0.12M	2.84M		2301.31%
Gross Margin		0.03M	0.86M		2665.44%
GM%		26.15%	30.11%		15.16%
Bangladesh					
cogs	0.34M	1.36M	4.55M		233.50%
Net Sales	0.48M	2.26M	6.95M		207.70%
Gross Margin	0.14M	0.89M	2.40M		168.36%
GM%	28.73%	39.61%	34.54%		-12.79%
Canada					
cogs	2.78M	7.07M	21.66M		206.43%
Net Sales	4.76M	12.17M	35.06M		188.06%
Gross Margin	1.99M	5.10M	13.39M		162.59%
GM%	41.67%	41.91%	38.21%		-8.84%
China					
cogs	0.78M	3.33M	13.49M		305.51%
Net Sales	1.43M	5.42M	22.89M		321.98%
Gross Margin	0.64M	2.10M	9.40M		348.09%
GM%	44.94%	38.68%	41.07%		6.19%
France					
cogs	2.26M	4.25M	14.73M		246.45%
Net Sales	4.04M	7.47M	25.94M		247.23%
Gross Margin	1.78M	3.22M	11.22M		248.26%
GM%	44.09%	43.11%	43.24%		0.30%
Germany					
cogs	1.62M	3.02M	8.86M		193.82%
Net Sales	2.56M	4.69M	12.01M		156.22%
Gross Margin	0.95M	1.67M	3.14M		88.28%
GM%	36.97%	35.63%	26.18%		-26.52%
India					
cogs	17.77M	33.74M	109.65M		224.99%

AtliQ Hardwares



Net Sales	30.82M	49.77M	161.26M	224.02%
Gross Margin	13.05M	16.03M	51.61M	221.96%
GM%	42.35%	32.21%	32.00%	-0.63%
Indonesia				
cogs	1.46M	3.54M	11.34M	220.09%
Net Sales	2.52M	6.21M	18.41M	196.69%
Gross Margin	1.06M	2.66M	7.07M	165.56%
GM%	42.03%	42.91%	38.41%	-10.49%
Italy				
cogs	1.58M	3.09M	8.19M	164.61%
Net Sales	2.90M	4.46M	11.72M	162.53%
Gross Margin	1.33M	1.37M	3.53M	157.83%
GM%	45.63%	30.68%	30.13%	-1.79%
Japan				
cogs		1.19M	4.24M	257.28%
Net Sales		1.88M	7.92M	321.11%
Gross Margin		0.70M	3.69M	429.96%
GM%		36.96%	46.52%	25.85%
Netherlands				
cogs	0.14M	1.75M	4.63M	164.16%
Net Sales	0.23M	3.36M	7.98M	137.91%
Gross Margin	0.08M	1.60M	3.36M	109.23%
GM%	36.36%	47.79%	42.03%	-12.06%
Newzealand				
cogs		1.46M	5.90M	303.76%
Net Sales		1.99M	11.40M	474.29%
Gross Margin		0.52M	5.50M	950.71%
GM%		26.36%	48.23%	82.96%
Norway				
cogs		1.54M	9.65M	525.04%
Net Sales		2.48M	13.68M	451.83%
Gross Margin		0.94M	4.03M	331.04%
GM%		37.74%	29.48%	-21.89%
Pakistan				
cogs	0.38M	2.69M	3.61M	34.33%
Net Sales	0.62M	4.69M	5.66M	20.51%
Gross Margin	0.25M	2.01M	2.05M	2.00%
GM%	39.65%	42.75%	36.18%	-15.36%
Philiphines				
cogs	3.42M	7.33M	19.40M	164.59%
Net Sales	5.69M	13.37M	31.86M	138.36%
Gross Margin	2.27M	6.03M	12.45M	106.47%
GM%	39.90%	45.13%	39.09%	-13.38%
Poland				
cogs	0.26M	1.67M	2.98M	78.47%
Net Sales	0.41M	2.79M	5.19M	85.81%
Gross Margin	0.15M	1.12M	2.21M	96.73%

AtliQ Hardwares



GM%	37.43%	40.20%	42.56%	5.88%
Portugal				
cogs	0.45M	2.29M	6.85M	198.86%
Net Sales	0.75M	3.59M	11.83M	229.81%
Gross Margin	0.29M	1.30M	4.98M	284.53%
GM%	39.29%	36.13%	42.13%	16.59%
South Korea				
cogs	6.72M	12.13M	31.38M	158.65%
Net Sales	12.80M	17.28M	48.97M	183.31%
Gross Margin	6.09M	5.15M	17.59M	241.34%
GM%	47.54%	29.82%	35.92%	20.48%
Spain				
cogs		1.11M	8.44M	663.24%
Net Sales		1.77M	12.62M	611.42%
Gross Margin		0.67M	4.18M	525.68%
GM%		37.67%	33.13%	-12.05%
Sweden				
cogs	0.03M	0.13M	1.06M	735.60%
Net Sales	0.05M	0.23M	1.77M	681.92%
Gross Margin	0.02M	0.10M	0.71M	613.77%
GM%	38.28%	44.06%	40.22%	-8.72%
United Kingdom				
cogs	1.27M	5.32M	18.74M	252.12%
Net Sales	2.00M	8.08M	34.15M	322.73%
Gross Margin	0.72M	2.76M	15.41M	459.04%
GM%	36.19%	34.13%	45.13%	32.24%
USA				
cogs	7.75M	19.48M	55.31M	183.94%
Net Sales	11.53M	31.92M	87.78M	174.99%
Gross Margin	3.78M	12.44M	32.47M	160.98%
GM%	32.79%	38.97%	36.99%	-5.10%
Total cogs	51.24M	123.37M	380.71M	208.59%
Total Net Sale	87.48M	196.69M	598.88M	204.48%
Total Gross M	36.24M	73.32M	218.16M	197.55%
Total GM%	41.43%	37.28%	36.43%	-2.27%

