# Morgan Stanley

**INVESTMENT MANAGEMENT** 



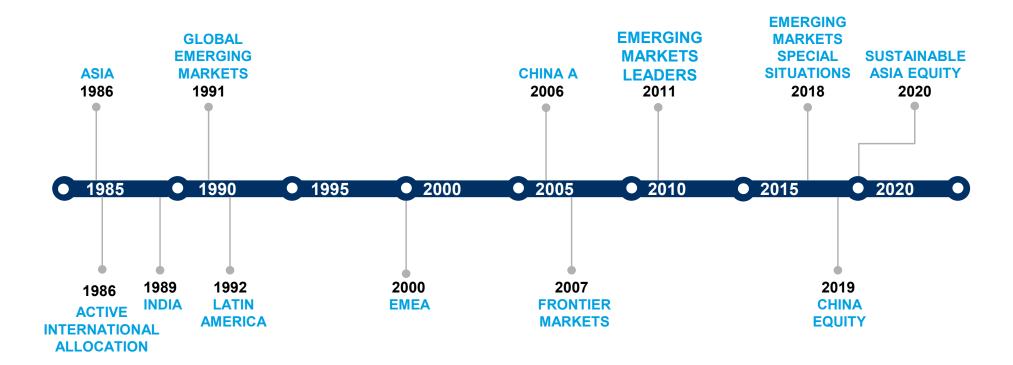
# Morgan Stanley Investment Funds (MS INVF) Emerging Leaders Equity Fund

August 2021

FOR PROFESSIONAL CLIENTS ONLY. NOT FOR ONWARD DISTRIBUTION

### **Investment Pioneers in Emerging Markets Since 1986**

**History of Morgan Stanley Investment Management offerings** 



### **Our Team**

### Based in New York, Singapore, Hong Kong & Mumbai

#### 20+ YEARS AVERAGE PM EXPERIENCE · 14+ YEARS AVERAGE PM TENURE · 10+ YEARS AVERAGE ANALYST EXPERIENCE

#### **GEM & REGIONAL CO-LEADS**

**Amay Hattangadi** 

Paul Psaila

Eric Carlson\*

#### **CHINA**

Leon Sun

Chelsea Hua

Xijuan Sun\*

Jerry Peng

#### **ASIA EX JAPAN**

Rose Kim\*

Saurabh Mishra\*

Samson Hung

Aayushi Kukreja

#### **LATIN AMERICA**

Jorge Chirino\*

Eduardo Wisbrun\*

### **RUCHIR SHARMA**

Head of Emerging Markets MSIM Chief Global Strategist

Jitania Kandhari Head of Macro Research Eli Wiseman Tony Emerson Stephan Gabillard Amol Rajesh\*

#### **ESG RESEARCH**:

Candy Chao\*

#### **EMERGING LEADERS**

Vishal Gupta

Arun Kapoor\*

# ACTIVE INTERNATIONAL ALLOCATION

Jitania Kandhari

Ben Rozin

Eli Wiseman

Giovanni Urbanucci\*

#### **NEXT GEN EM**

**Steven Quattry** 

Jorge Chirino\*

Cristina Dalton

#### **CLIENT PORTFOLIO MANAGERS**

Amy Oldenburg, Chief Operating Officer Louise Teeple

James Upton

Steve Sun Dana Phillips\* Ashley Chen

#### **PORTFOLIO SUPPORT**

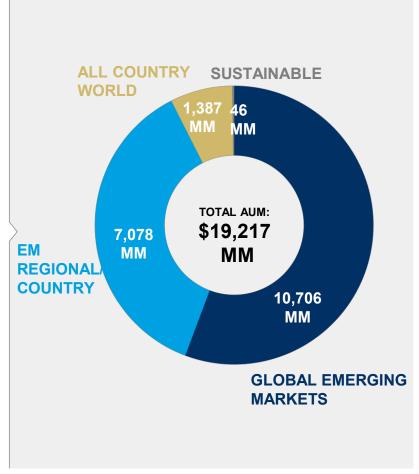
Ashley Barone Cherie Stewart Satyam Sharma

<sup>(\*)</sup> Denotes members of the ESG steering committee. As of July 31, 2021. PM tenure based on number of years with MSIM. Team members may change, without notice, from time to time.

# **Our Global Equity Strategies**

### Assets Under Management (1) (MM) as of August 31, 2021

GLOBAL EMERGING MARKETS	
Global Emerging Markets	\$7,246
Next Gen Emerging Markets	\$333
Emerging Markets Leaders	\$2,339
Emerging Markets Special Situations	\$788
REGIONAL/COUNTRY	
Asia <sup>(2)</sup>	\$5,116
China <sup>(3)</sup>	\$1,070
EMEA	\$93
India	\$461
Latin America	\$338
SUSTAINABLE	
Sustainable Asia Equity	\$46
ALL COUNTRY GLOBAL MARKETS	
Active International Allocation	\$247
Global Equity Allocation	\$1,140
Source: Morgan Stanley Investment Management	



**Source:** Morgan Stanley Investment Management

This represents how the portfolio management team generally implements its investment process under normal market conditions.

<sup>1.</sup> Assets are presented in millions of US dollars. The figure includes assets managed globally under these strategies within a number of separate products, jurisdictions and mandates.

<sup>2.</sup> Includes developed Asia as defined by MSCI.

<sup>3.</sup> China includes All China, China A-share and Hong Kong assets.

# **Competitive Advantages**

Focus on continental sized markets with significant runway of growth

Target great businesses with strong quality characteristics

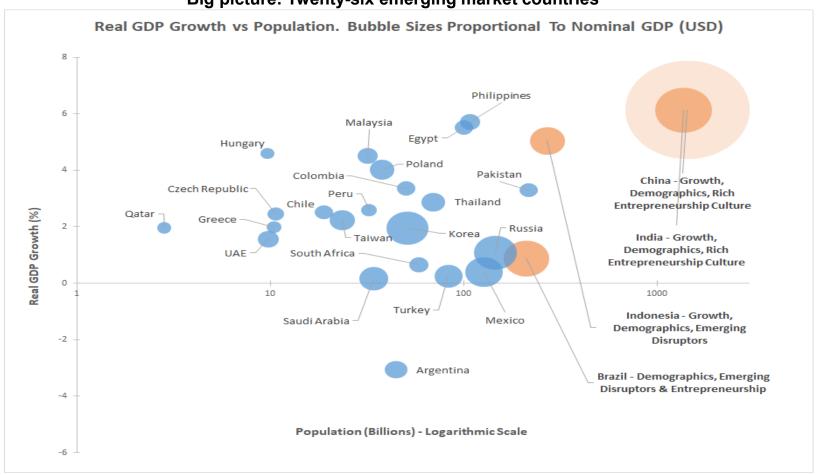
Concentrated portfolio of high conviction investments that can weather the short-term market volatility

Leverage an experienced, well-resourced EM team for economic insights to help minimize country risk

### We See the Greatest Potential in Continental-Sized Markets

- Focused on 4 of the top 5 demographic markets -- Greater China, India, Brazil, Indonesia
- Large domestic consumption markets with a long runway for premiumization
- Legacy of high-quality entrepreneurship DNA, driven by systemic / societal needs

### Big picture: Twenty-six emerging market countries<sup>1</sup>

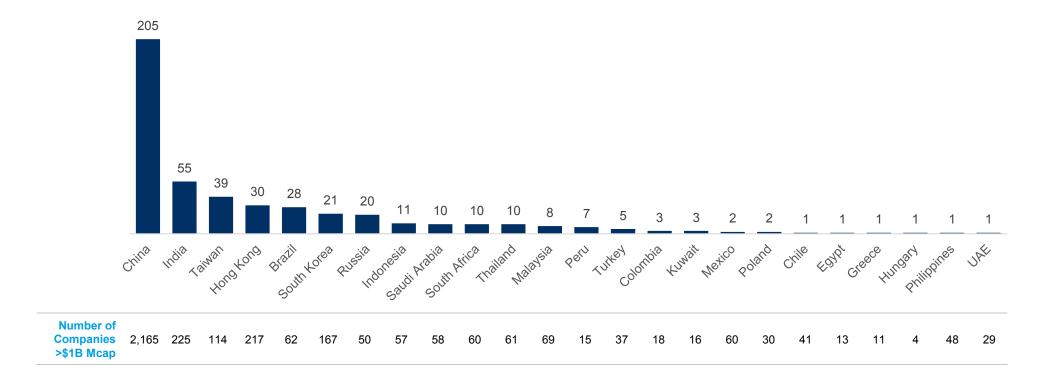


<sup>&</sup>lt;sup>1</sup> Based on the 26 countries in the MSCI Emerging Market Index Source: Morgan Stanley Investment Management, MSCI as of September 2019. This represents how the portfolio management team generally implements its investment process under normal market conditions.

# **Compounders by Country – 5 Years**

### Number of Companies Compounded by >15% CAGR (\$1BN+ mkt cap)

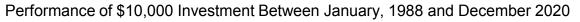
By Entity Country, Compound Annual Growth Rate 2016 – 2020 (in USD)

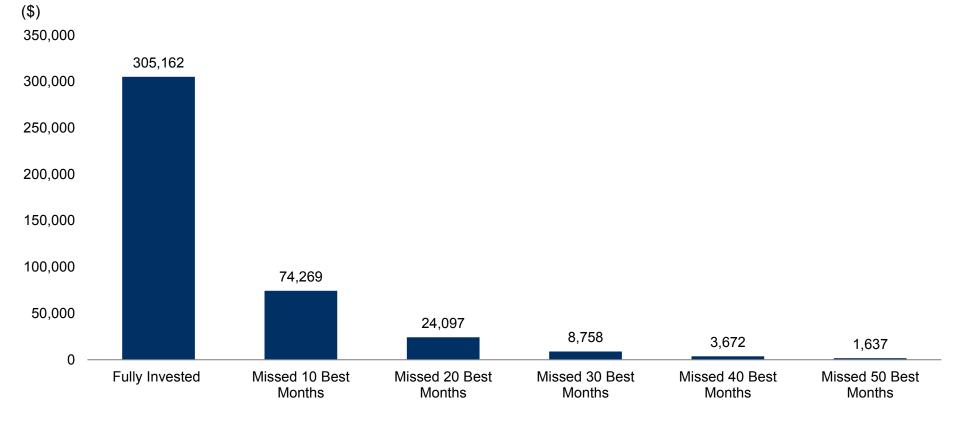


Source: FactSet, MSIM calculations. Data as of December 31, 2020. CAGR represents compound annual growth rate, calculated for 2016-2020 in USD terms. Market cap calculated as of December 31, 2015. Securities grouped by country of entity in FactSet.

### Hard to Time the Bottom in Markets

### **Returns of MSCI EM**





Source: Bloomberg, FactSet, Haver, MSIM EM Research as of December 31, 2020 For illustrative purposes only. Past performance is not a guarantee of future results and is not intended to predict or represent the performance of any Morgan Stanley investment or strategy.

# **Investment Process: Disciplined & Repeatable**

