

Contact

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(LinkedIn)

Top Skills

Residential Real Estate
Marketing
Short Sales

Dawn Zurick - Beilfuss

The R.I.G.H.T Team| Team Leader IL @ Vylla | Licensed Managing
Broker IL & WI Broker
Harvard, Illinois, United States

Summary

Innovative Community Advocate & Real Estate Expert

About Me:

With a rich 20-year journey as a community organizer, I'm deeply invested in championing Affordable Housing and Economic Equity. My passion lies at the intersection of social advocacy and technological innovation, particularly in exploring the transformative potential of Universal Basic Income (UBI). I believe in harnessing technology to create meaningful social change and improve lives.

Leadership & Collaboration:

As a leader, I bridge the gap between visionary tech solutions and grassroots community needs. My role involves steering a dynamic team with specialized skills in [your team's technical areas], dedicated to developing AI-driven solutions for UBI. Our goal? To craft systems that are technically robust while prioritizing community welfare.

Real Estate Expertise:

Transitioning into the real estate industry, I've spent over three years as a Team Lead Manager and Licensed Managing Broker at Vylla. Our mission is straightforward yet profound: simplify and democratize homeownership. I lead a talented team of agents across McHenry, Cook, and Lake Counties, ensuring our clients receive unparalleled service and guidance in their home buying and selling journeys.

Skillset & Achievements:

My expertise extends to marketing, handling short sales, and dealing with diverse property types, including bank-owned, investor, and first-time homebuyer properties. As a HUD Registered Brokerage professional involved in the Home Steps Program, I focus on offering quality, affordable homes to buyers. My negotiation acumen and

project management skills are the cornerstones of achieving the best outcomes for our clients, helping them find their dream homes and forging lasting relationships.

Connecting & Growing:

I'm passionate about connecting with like-minded professionals, sharing insights, and expanding my network. Let's exchange ideas and explore how we can make a difference together in the realms of social advocacy and real estate!

Experience

Vylla

1 year 10 months

Team Lead Manager

January 2023 - Present (1 year 9 months)

Licensed Managing Broker

December 2022 - Present (1 year 10 months)

The R.I.G.H.T Team

Team Leader @ The R.I.G.H.T Team

November 2022 - Present (1 year 11 months)

Harvard, Illinois, United States

GenStone Realty

Managing Broker

October 2021 - December 2022 (1 year 3 months)

Better Homes and Gardens Real Estate Star Homes

4 years 1 month

Designated Managing Broker

January 2019 - October 2021 (2 years 10 months)

McHenry IL. 60050

Licensed Managing Broker, not acting as Managing Broker

October 2017 - October 2021 (4 years 1 month)

4817 W. Elm St., McHenry, IL. 60050

O.K. & Assoc., Realty Plus

Real Estate Agent

October 2008 - October 2017 (9 years 1 month)

Full time Real Estate Agent in McHenry, Lake and Cook County Illinois

Nuck Real Estate

Real Estate Agent

April 2008 - October 2008 (7 months)

Coldwell Banker Primus

Real Estate Agent

September 2006 - April 2008 (1 year 8 months)

Started with one of the best and worked at the Crystal Lake Branch. Took my GRI class while I was an agent there.

Washington Mutual

Personal Banker

April 2003 - October 2005 (2 years 7 months)

Proud to be a part of the first phase of over 70 banks opening in the Chicago area back in June 23, 2003. Customer Service was our main priority to our new customers. Setting up new personal and business accounts. Consumer and Residential Loans

Mary Kay, Inc.

Consultant

September 1991 - May 2002 (10 years 9 months)

Customer Service- consulting and sales

Bennigans

Customer Service

January 1988 - January 1991 (3 years 1 month)

I was trained in every area here from all line cooking, office manager and in the front of the house! I had sooo much fun and really loved working in Hoffman Estates.
