

Dawn Zurick Beilfuss

Contact Information

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[LinkedIn Profile](#)

Professional Summary

With over 40 years of experience in customer service and healthcare, and 20 years in real estate, I have developed a deep understanding of the needs of individuals in various environments. My expertise includes implementing procedures in medical settings, managing intake processes, ensuring HIPAA compliance, handling insurance matters, and maintaining patient records. Additionally, I have strong negotiation and problem-solving skills, recognized through awards in consumer and residential loans. I am committed to continuous improvement and strive for perfection in every role I undertake, making me a valuable asset to any organization.

Core Qualifications

- Over 40 years in customer service
- 20 years in real estate
- Multiple leadership positions
- Experience managing teams across states
- Strong administrative and organizational skills

Professional Certifications & Licenses

Industry Certifications

Specialized Credentials

- GRI (Graduate, REALTOR® Institute)
- SFR (Short Sales and Foreclosure Resource)
- e-PRO (Digital Marketing Certification)
- CDPE (Certified Distressed Property Expert)
- SRS (Seller Representative Specialist)
- C2EX (Commitment to Excellence)
- BPO (Broker Price Opinion)

Professional Experience

(Listed in reverse chronological order)

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Core Responsibilities:

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Core Responsibilities:

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Core Responsibilities:

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Core Responsibilities:

Areas of Expertise

Real Estate Operations & Management

- Licensed Managing Broker (IL & WI)
- REO/HUD Specialist
- BPO (~5,000 previously)
- Property Management (Incl. Eviction/CFK)
- Rental Acquisition
- Residential Sales
- Short Sales
- Negotiation
- Marketing
- Property Rehabbing & Investment

Leadership & Strategy

- Team Leadership & Supervision (up to 9 agents)
- Project Management & Collaboration
- Process Improvement