

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$



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$$\begin{aligned} \textit{Minutes} = \ \beta_0 + \beta_1 \textit{REGA} + \beta_2 \textit{REGB} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	C
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$\begin{aligned} \textit{Minutes} = \ \beta_0 + \beta_1 \textit{REGA} + \beta_2 \textit{REGB} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	C
REGA	1	0	0
REGB	0	1	0

Could we have coded our dummy variables differently?



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	C
REGA	1	0	0
REGB	0	1	0

Could we have coded our dummy variables differently?

...yes, as long as we adhere to the rules for 'Dummy Variables'.



$$\begin{aligned} \textit{Minutes} &= \beta_0 + \beta_1 \textit{REGA} + \beta_2 \textit{REGC} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	С		Α	В	C
REGA	1	0	0	REGA	1	0	0
REGB	0	1	0	REGC	0	0	1

$$\begin{aligned} \textit{Minutes} = \ \beta_0 + \beta_1 \textit{REGA} + \beta_2 \textit{REGC} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	С		Α	В	С
REGA	1	0	0	REGA	1	0	0
REGB	0	1	0	REGA REGC	0	0	1



$$Minutes = \beta_0 + \beta_1 REGB + \beta_2 REGC + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0

	Α	В	C
REGA	1	0	0
REGC	0	0	1

	Α	В	C
REGB	0	1	0
REGC	0	0	1



$$Minutes = \beta_0 + \beta_1 REGB + \beta_2 REGC + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0

	Α	В	С
REGA	1	0	0
REGC	0	0	1

	Α	В	С
REGB	0	1	0
REGC	0	0	1



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGB + \beta_2 REGC + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С		A	В	С		Α	В	С
REGA	1	0	0	REGA	1	0	0	REGB REGC	0	1	0
REGB	0	1	0	REGC	0	0	1	REGC	0	0	1

We need one dummy variable less than the number of categories.



Incorporating 'Categorical Variables' in a regression model.

$$\begin{aligned} \textit{Minutes} = \ \beta_0 + \beta_1 \textit{REGB} + \beta_2 \textit{REGC} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	С		A	В	С		Α	В	С
REGA	1	0	0	REGA	1	0	0	REGB REGC	0	1	0
REGB	0	1	0	REGC	0	0	1	REGC	0	0	1

We need one dummy variable less than the number of categories.

Incorrect to have three dummies REGA, REGB and REGC.



$$\begin{aligned} \textit{Minutes} = \ \beta_0 + \beta_1 \textit{REGA} + \beta_2 \textit{REGB} + \beta_3 \textit{Parcels} + \beta_4 \textit{TruckAge} \\ \uparrow & \uparrow \end{aligned}$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0

	A	В	С
REGA	1	0	0
REGC	0	0	1

	Α	В	C
REGB	0	1	0
REGC	0	0	1



$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	C
REGA	1	0	0
REGB	0	1	0

	A	В	С
REGA	1	0	0
REGC	0	0	1

	Α	В	C
REGB	0	1	0
REGC	0	0	1



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

The additional time it takes when you deliver one more parcel, all other variables remaining at the same level.

					Α	В	С		Α
REGA REGB	1	0	0	REGA	1	0	0	REGB	0
REGB	0	1	0	REGC	0	0	1	REGC	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

The additional time it takes when you deliver one more parcel, all other variables remaining at the same level.

The marginal time to make each additional parcel delivery.

	Α	В	С		Α	В	С		Α	В	С
REGA	1	0	0	REGA	1	0	0	REGB	0	1	0
REGB	0	1	0	REGC	0	0	1	REGC	0	0	1



Incorporating 'Categorical Variables' in a regression model.



Region A

Region B

Region C



Incorporating 'Categorical Variables' in a regression model.

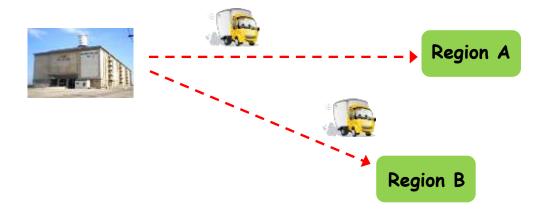


Region B

Region C

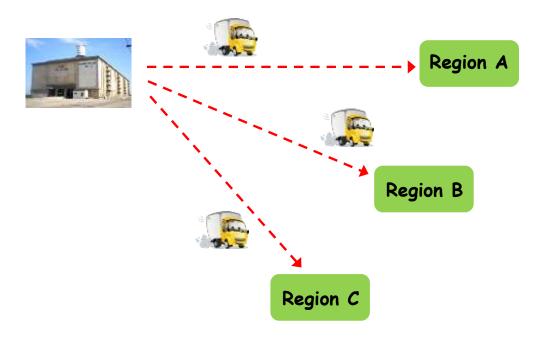


Incorporating 'Categorical Variables' in a regression model.

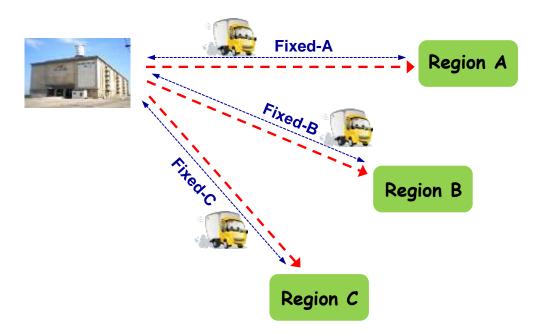


Region C

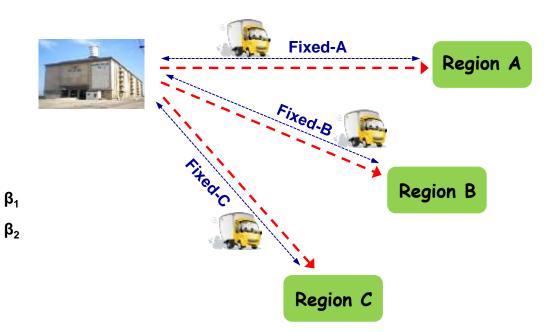




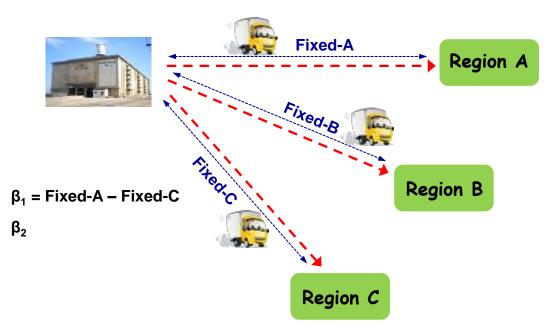




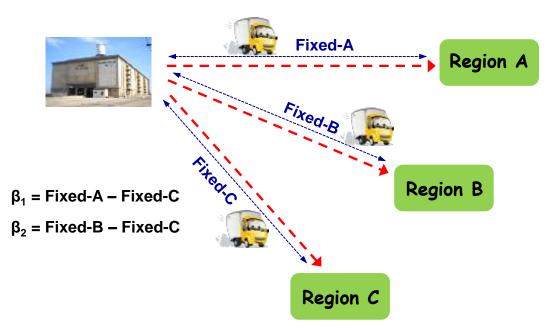




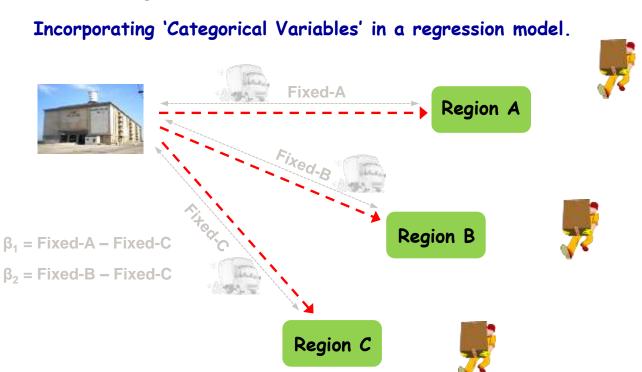




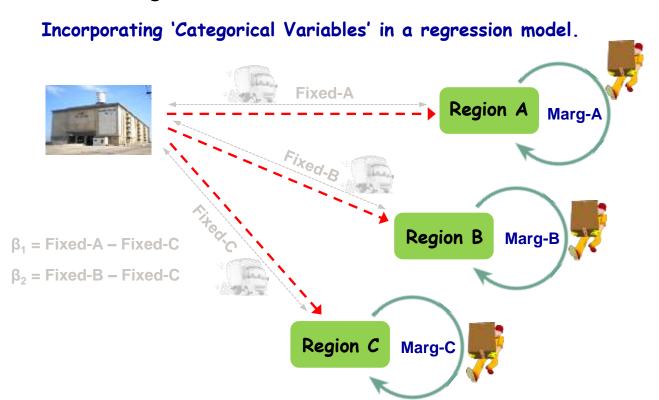




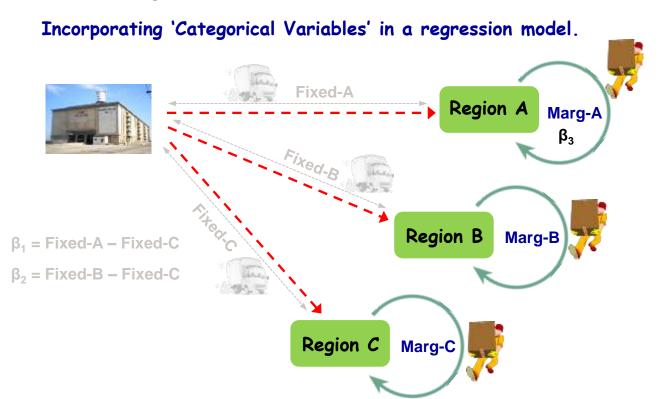




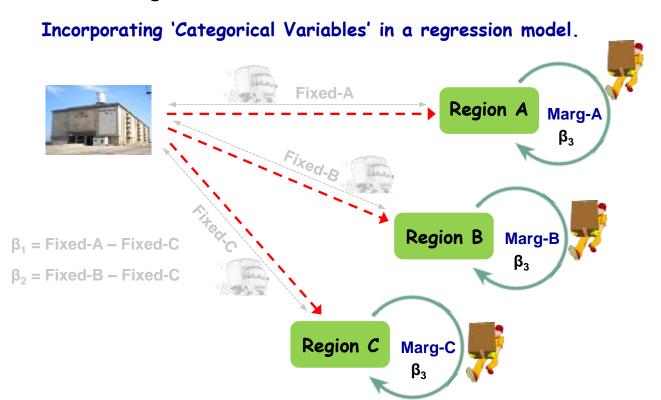




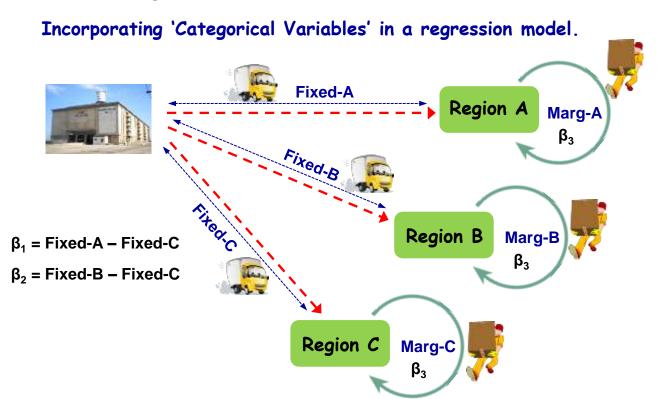














$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

The additional time it takes to make parcel deliveries when the age of truck increases by one year, all other variables kept at the same level.

	Α	В	С
REGA	1	0	0
REGB	0	1	0



$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	С
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

	Α	В	C
REGA	1	0	0
REGB	0	1	0



Incorporating 'Categorical Variables' in a regression model.

$$Minutes = \beta_0 + \beta_1 REGA + \beta_2 REGB + \beta_3 Parcels + \beta_4 TruckAge$$

The time taken to make zero deliveries in region C using a truck with zero age.

	Α	В	С
REGA	1	0	0
REGB	0	1	0