

Diego Losada Cavestany - PMP, MSc.

International Program & Project Manager

Eligible to work in the U.S.



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PMP certified project manager & management consultant with 7+ years of experience leading end-to-end projects, both in startup environments and in global ventures, by coordinating international teams set in 21 countries across Europe & the Middle East. With business analytics expertise in Python, Tableau, PostgreSQL, and MongoDB to support the implementation and monitoring of projects and programs. With extensive entrepreneurial background as former co-founder & CFO of a startup.

WORK EXPERIENCE

International Program & Project Manager	2015 – 2020	Brussels, Belgium
<i>Kircher Network - Int. Network of Jesuit Universities (link)</i>		

Designed and ran global projects and programs across the European & Middle East branches of the organization.

- In total led 11 international ventures from end-to-end.
- Managed global teams across a network of 21 country offices and 30 higher education institutions.
- Developed strategic plans, raised funds, managed budgets, & created reports for funders.
- Worked in multi-stakeholder, cross-organizational initiatives, and coordinated teams set in multiple countries.

Startup Co-founder & CFO	2013 – 2018	Barcelona, Spain
<i>The Beerket - Craft Beer industry startup (sold)</i>		

Co-founded a startup focused on the promotion and selling of growlers for the craft beer industry in Spain.

- Created a business plan, launched a company, developed it and sold it 5 years after its foundation to the Mahou-San Miguel Group, which is the biggest company in the Spanish beer market.
- Led business strategic decisions such as go-to-market strategies, product portfolio and pricing strategies, etc.
- Developed and maintained the financial statements of the company: BS, P&L, CF, budgets.
- Managed online sales and generated leads from SME.

Consultant	2014 – 2015	Barcelona, Spain
<i>ESADE - 1st ranked Business School in Spain (link)</i>		

Created impact models for private and public institutions in Spain.

- Developed economic impact studies using the input-output model to determine the value an organization creates in its geographical area of influence.
- Measured non-tangible value created by the organizations through tailored social impact models.
- Created the models in Excel (VBA) and with substantive documentation for the client to use in future occasions.
- Developed the final [report](#), and managed communications with the client.
- The work appeared vastly in the national [media](#).

Consultant	2014 – 2015	Barcelona, Spain
<i>COMADI - B2B lead generation company (link)</i>		

Provided consulting services to a lead generation company.

- Coordinated a group of 5 sales persons to get leads for Spanish retail hardware stores to start their business activity in LatAm (Bolivia, Chile, Peru).
- The clients increased their monthly revenues by 450k on average after in person visits.
- Created a standard practice in the company to manage cold calling for this type of industry.
- Led relations with the managing directors of the retail hardware stores.

Business Analyst
Altair Management Consultants - Consulting firm ([link](#))

2013 – 2014

Barcelona, Spain

Served as an analyst for several projects in the banking and insurance industry.

- Assisted in M&A deals for life insurance portfolios (36.9M€) and in the integration into the on-going insurance operations of the company.
- Consolidated the budget for 2014-2016 for different subsidiaries of a major Spanish bank.
- Developing proposals for prospective clients in the banking industry.
- Created reports and presentations for management and clients

Other Work and Volunteering Experiences

2012 – Translated "[Managing](#)" (Henry Mintzberg) from English to Spanish (Barcelona, Spain).

2012 – Controller at RWE Innogy AERSA (Barcelona, Spain)

2011 – Consultant at Fundación ACLO (Tarija, Bolivia)

2009 – Computing teacher for migrants (Almeria, Spain)

2008 – Project Manager for "Los Ciegos del Perú" (Cuzco, Perú)

References: contact information of the people I have worked with can be found here: [link](#)

EDUCATION

Master's in International Management – ESADE Business School – Barcelona (2012 – 2013) - [Ranked 8th worldwide by FT](#)

Bachelor's in Business Administration – ESADE Business School – Barcelona (2008 – 2012)

Exchange Program (VC & Entrepreneurship) – University of Virginia – Charlottesville (2011)

CERTIFICATIONS

Data Science Career Track – Springboard – San Francisco (on-going)

PMP (Project Management Professional) – PMI – Project Management Institute (April 2020) ([link](#))

Online Courses – Miscellaneous ([link](#))

LANGUAGES

Spanish: Native ([IRL 5](#)) **Catalan:** Native (IRL 5) **English:** Fluent (IRL 4) **French:** Proficient (IRL 3)

COMPUTING SKILLS

Python: [Advanced](#)

Tableau: [Advanced](#)

SQL: Intermediate (PostgreSQL)

NoSQL: Intermediate (MongoDB)

Excel / PowerPoint / Word: Proficient

Other software: Office 365, G-Suite, Slack, Asana, Jira, Trello, Git & GitHub