



**Itqan Capital**



Itqan Capital is a Saudi closed joint stock company, licensed in 2007 by the Saudi Capital Market Authority with license number 37- 07058.

## About Itqan Capital



Represented by well-experienced board members in the field and governance world, which gives investors confidence, it also has an asset management team with global experiences that exceed 20 years of experience.



Paid Up Capital SAR 111 million



Itqan Is a leading Islamic investment company that provides products and services comply with sharia, holds all licenses in asset management, arrangement, advice, custody services, and investment banking services.



The company offers a variety of investment products that serve the aspirations of clients, investment solutions and various financial services that include: asset management, investment banking, securities custody, and advisory services.



Focus

Creative  
ideas

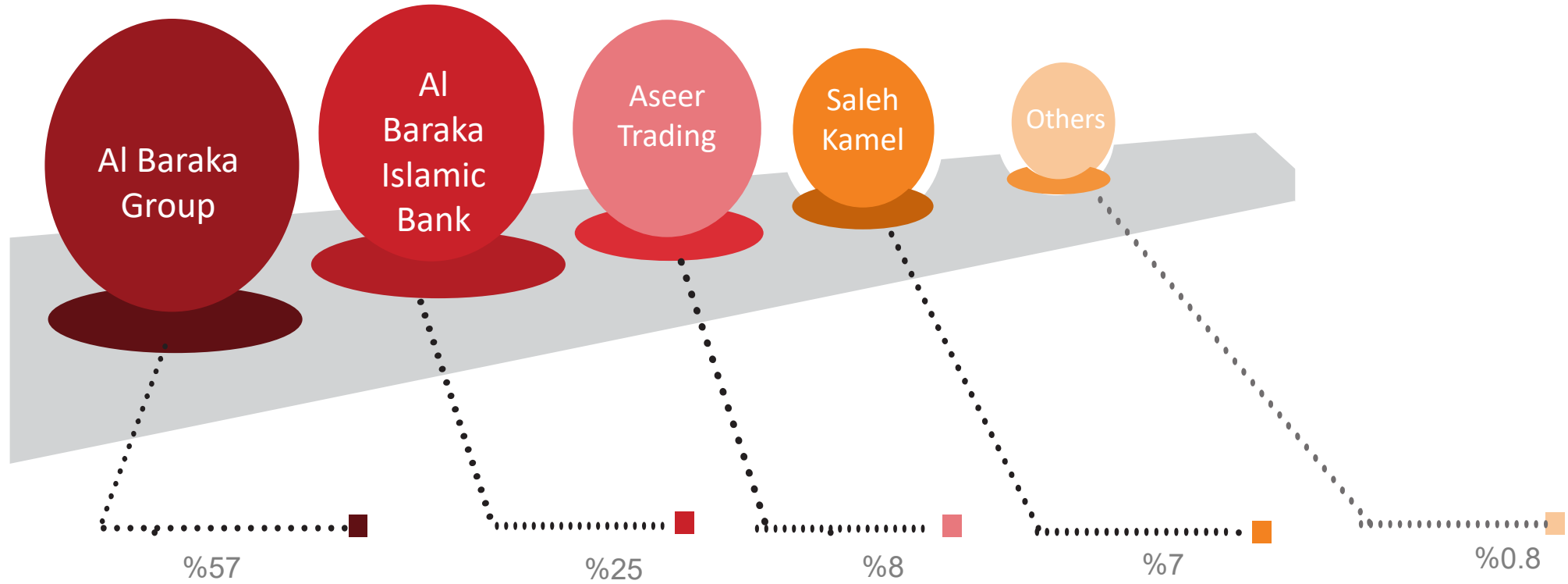
20+  
Experience

Flexibility  
and  
transparency

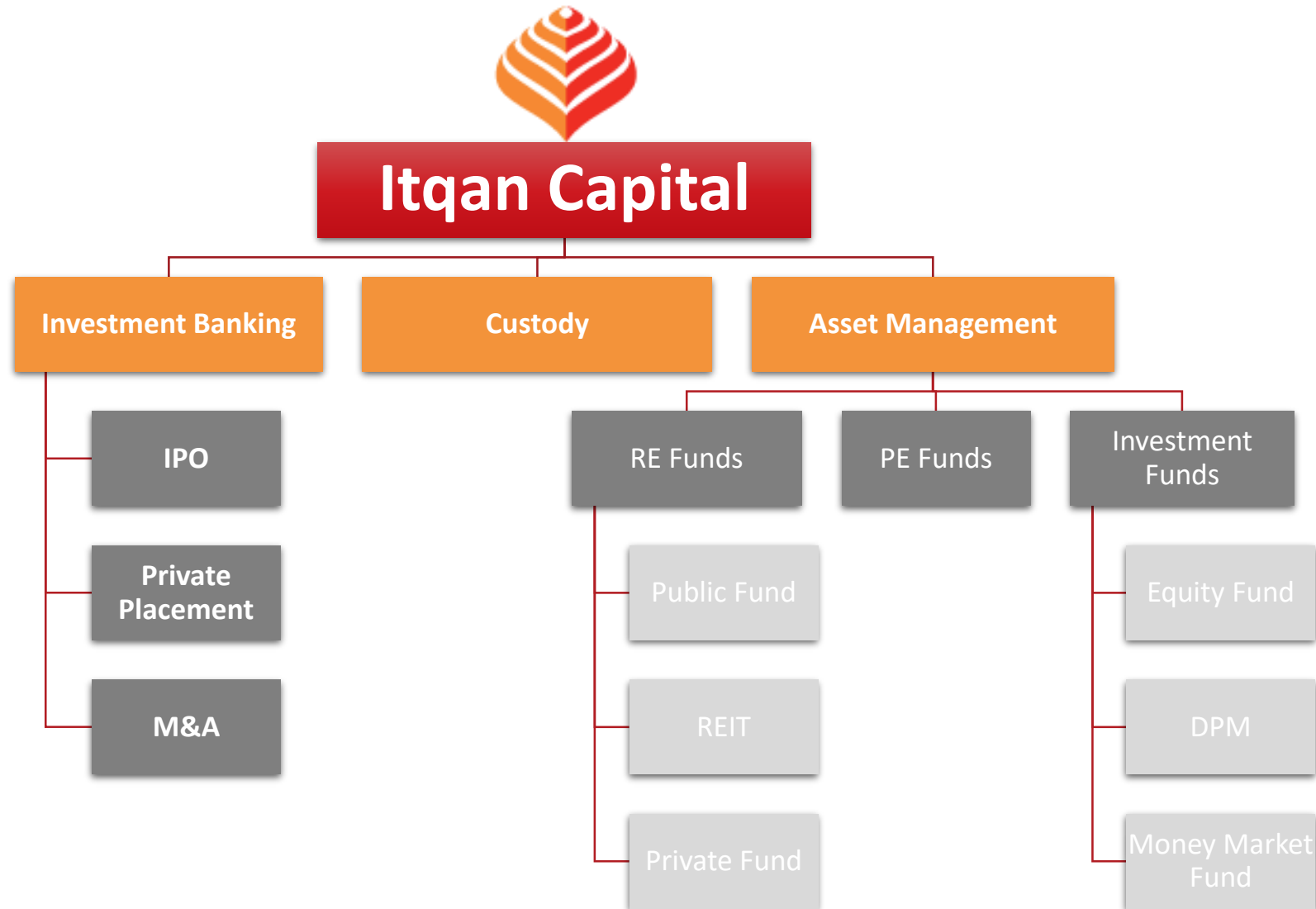
Simplified  
procedures



# Major Share Holders



The company provides a wide range of financial and investment services in compliance with Sharia





# THE ITQAN CAPITAL **WINNING TEAM**



**Abdulla Fareed Shaker**

**MD & CEO**

Abdulla holds a Masters of Science degree in capital markets, and a Masters degree in Accounting Science from the University of Illinois, USA. He has 23 years of experience in the private banking and investment sector. Abdullah Shaker has rich work experience in General Dynamics, Capital Market Authority, compliance and operations notably with HSBC, Saudi Arabia. He recently held the position of Head of Financial Advisory Services for Deloitte in the Kingdom of Saudi Arabia, before moving to Itqan Capital Company to be the Managing Director and CEO of the company.



**Sultan Abdullatif Al Nuqali**

**Deputy CEO**

Sultan holds a master's degree in finance from King Saud University and has more than 18 years of experience in the banking and investment sector. He previously held a number of leadership positions, the most recent of which was the Head of Asset Management in the financial countries, as well as the Head of the Fixed Income and Real Estate Department of the Saudi Fransi Bank and he served as the Director of Investment Funds at HSBC Saudi Arabia and also participated in Several conferences as Euromoney speaker. Sultan is known for his creativity in alternative investments and structuring unique funds across many sectors that yielded exceptional returns.



# THE ITQAN CAPITAL **WINNING TEAM**



**Ioannis Karapatakis, FCCA**

**CIO**

Ioannis has over 25 years of investment banking experience with an extensive network of influential contacts across the GGC/Saudi Arabia. Mr. Karapatakis was part of notable achievements including founding member of HSBC Saudi Arabia and Credit Suisse IB Platforms in Riyadh and Dubai respectively. Mr. Karapatakis enjoys extensive experience in different related fields in the investment banking, including Equity Capital Market, M&A, IPOs, Restructurings and Advisory. Mr. Karapatakis has a B.A. in Business Economics & Organizational Studies from University of Reading, UK. He is a Certified Public Accountant member in Cyprus (CPA) and a Fellow member of the Association of Chartered Certified Accountants (FCCA). Prior to joining Itqan Capital, Mr. Karapatakis acted as CFO of Saudi Aviation Holding Company in Saudi Arabia and also founded and acted as Board member of Scientific Energy Management DMCC. Previously he was the CIO of Albilad Capital and also had a remarkable career as the Managing Director of HSBC Dubai in charge of MENA Advisory. His previous experience include Co-Head of Investment Banking taking over the advisory role in the Investment Banking Department at Credit Suisse Group in Dubai covering MENA region, and Managing Director Global Investment Banking at HSBC Saudi Arabia where he was responsible for several major IPO transactions, M&A, Restructurings, privatization and advisor to economic cities including hospitality and hotels. Ioannis participated in several conferences in Saudi Arabia and UAE on privatizations and equity capital markets and started his career with Andersen in United Kingdom.



# THE ITQAN CAPITAL **WINNING TEAM**



**Firas Musa Al Tawel**

**Head Of Real Estate**

Firas holds a Bachelor's degree in Economics and Political Science from Delhi University. He has over 20 years of work experience in the investment services and real estate fund management sector. Where he previously held the position of director of real estate funds in Albilad , during that created several real estate funds and worked on distinguished hospitality investment opportunities. Firas also served as director of real estate funds for Aloula Geojit Capital - Riyadh City. Firas finished an investment and real estate development program with Euromoney – Dubai.



**Mohammed Yehia Al Ghalbi**

**Head Of Equities**

Mohammed holds a BA in Financial Management from the University of Northern Arizona in the United States of America, and passed the CFA I test. He also holds a CME1 certificate working in securities, and has experience in the field of portfolio and fund management in addition to stock research. Prior to joining Itqan Capital, he was an Assistant Stock Manager at Albilad Financial Company in addition to working as a financial analyst at Alistithmar Capital. Mohammed has unique skillsets in delivering superior equity returns to many trusted customers.



# THE ITQAN CAPITAL WINNING TEAM



**Assad Marwan Al Hussaini, CFA**

**Head Of Investment Banking**

Assad has over 11 years in the field of investment banking and corporate finance. Prior to joining Itqan Capital, Asaad worked at BMG Financial Group as the head of a corporate finance team. He generated and delivered a number of successful deals in the Saudi capital market, including an initial offerings in the parallel market, rights and capital increases, including recapitalization of companies in the main market, in addition to a number of private placement mandates. Asaad received the CFA certification in 2016, as well as the certificate of the financial advisor and the certificate of the financial manager, and obtained a bachelor's degree from the International Arab University in Syria. Assad is a trusted advisor to many clients and is currently engaged in many M&A and ECM transactions.



**Raed Saleh Abu Moati**

**Head Of Money Markets & Fixed Income**

Raed holds a Bachelor's degree in financial management from King Saud University, and holds a CME1 certificate for dealing in securities. He has more than 12 years of experience in the management and investment services sector including unique experience in the field of portfolio and fund management. Previously he manager of Murabahat funds and portfolios in the financial markets of Albilad Financial Company. His experience is valuable to customers who wish to generate low to mid risks returns which is of high demand in Saudi Arabia.





# THE ITQAN CAPITAL **WINNING TEAM**



**Khaled Maher Shebli**

**Head Of Business Development**

Khaled Holds a Bachelor's degree in Administrative Sciences – MIS - of ASU University Jordan 2007. He has more than 13 years experience in the financial companies sector and has managed many M&A and public and private offerings in different sectors with a total volume of deals exceeding 900 million Saudi Riyals. Khaled is heading the fund raising function of Itqan Capital and has a wide range of business connections that allow him to generate business leads and support all functions. His integrity, selling and technical skills has earned him trusted advisor status with many clients across different industries.



**Malsi Saleh**

**Head Of Custody**

Malsi holds a Bachelor's degree in Applied Accounting from Oxford Brookes University and is a member of the Association of Chartered Certified Accountants (ACCA, England). He has over 18 years of experience in investment, custody and asset management. Malsi has over 11 years of experience in the Saudi money market with HSBC Saudi Arabia in various compliance and operating roles. He worked in Ernst & Young and HSBC in Sri Lanka before moving to Saudi Arabia an Itqan Capital. His unique experience and skills enable him to generate custody business among many leading financial institutions in Saudi Arabia.



# Investment Products

## Total AUM 975mn SAR

- Itqan Sukuk and Murabaha Fund
- Direct Investment In Murabaha Fund

Money  
Market

- REEF 1
- REEF 2
- REEF 3
- Itqan for Real Estate
- Itqan Residential Fund

Real Estate  
Funds

- Itqan Saudi Equity Fund
- DPM

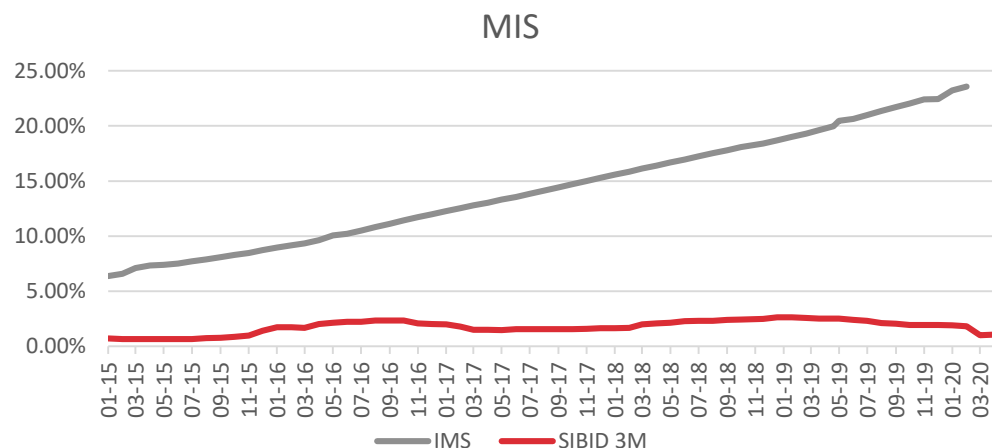
Equity  
Investment



# Itqan Sukuk & Murabaha Fund

## Investment Target

The fund aims to invest in the capital market in order to preserve and develop capital in the medium and long term through murabaha deposits and sukuk that are considered low risk. The fund invests mainly in the Saudi and Gulf money markets in a diversified investment portfolio consisting of high-quality investment tools, as well It is subject to the provisions of Islamic Sharia.



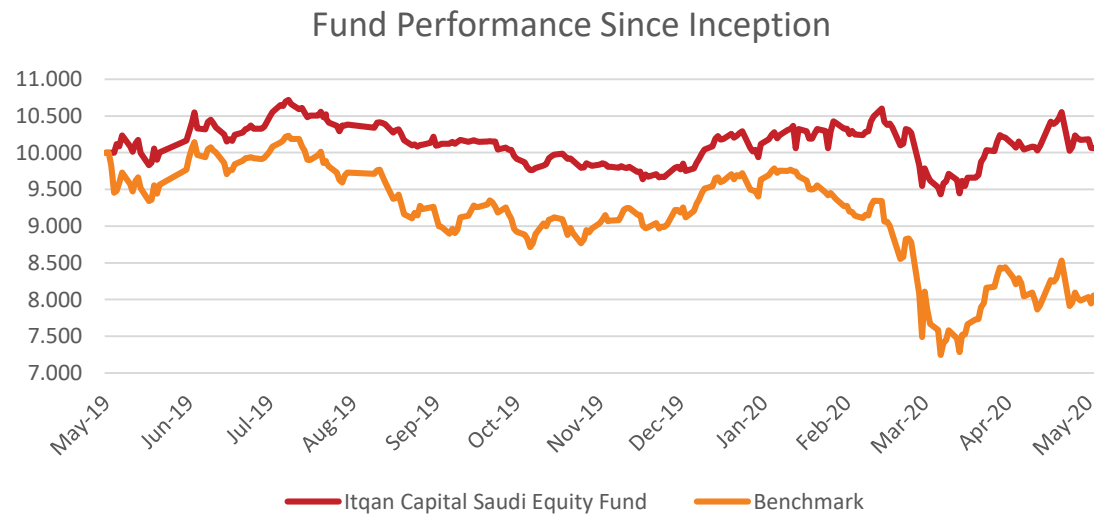
Annual return	CURRENT YIELD	2019	2018	Period
3.48%	1.15%	3.47%	2.95%	The Fund
1.06%	0.35%	1.96%	2.63%	SIBID 3 Months
2.42%	0.80%	1.51%	0.32%	Diff



# Itqan Saudi Equity Fund

## Investment Target

Achieving capital growth in the medium and long term by investing in the shares of Saudi companies listed in the main Saudi stock market or the parallel Saudi stock market (growth) in line with the provisions of the Sharia Board

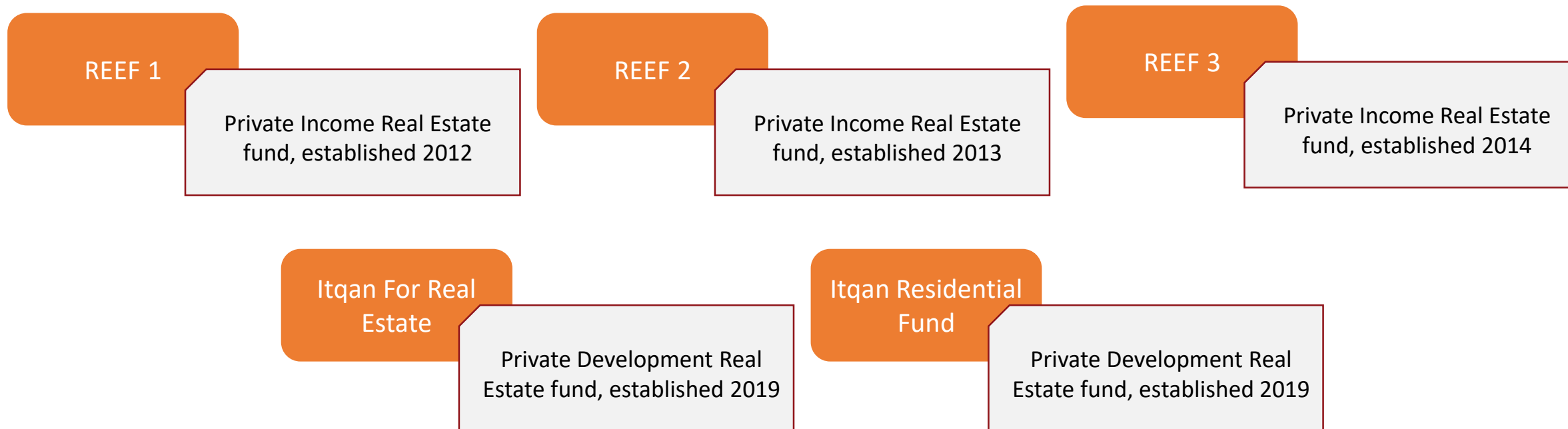


Since Establish*	YTD	QTD	Period
0.60%	-1.65%	1.87%	The Fund
-19.45%	-16.90%	2.06%	Itqan Index
20.05%	15.25%	-0.19%	DIFF

- The fund has been established in May 2019
- As of 12<sup>th</sup> May 2020



# Real Estate Funds





# Investment Banking

## Private Equity

- IPO, Tadawul & Numo
- Private Placement
- Right Issue
- Capital Reductions

## Debt Instruments

- Securitization
- Commercial Sukuk
- Leverage & Debt Arranging

## M&A Transactions

- Merging with other companies
- Acquiring complementary or competitive activities
- Arrange for strategic partner entry Reverse acquisition of joint stock companies

## Advisory

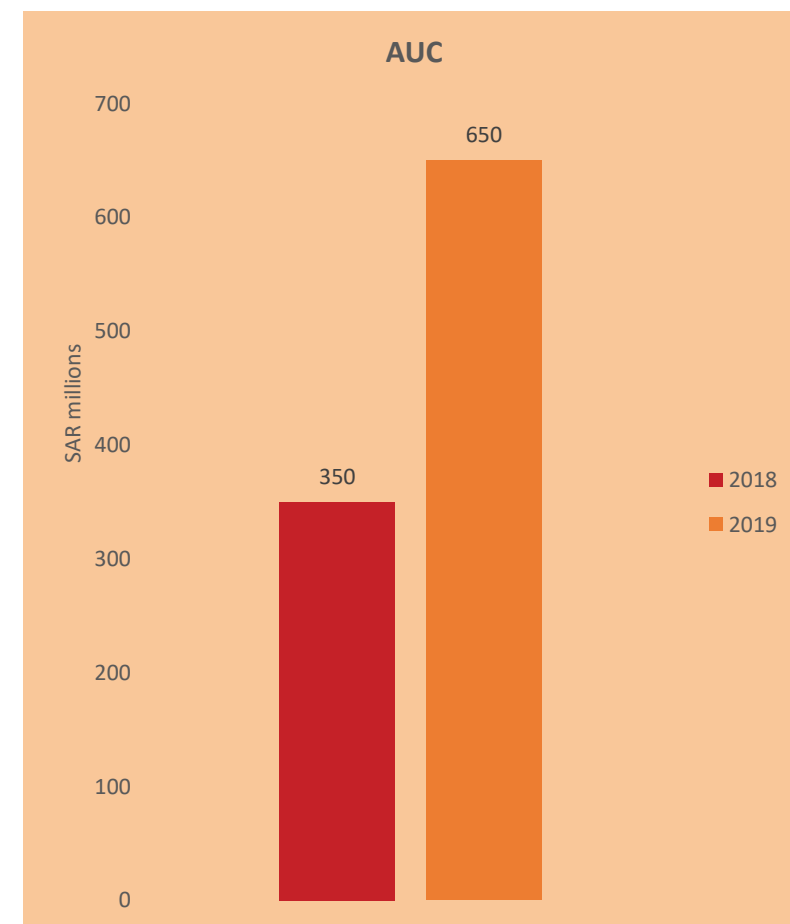
- Strategic Planning
- Company Valuations
- Financial Restructure
- Evaluate Negotiated deals
- Privatizations



# Major Custody Clients



Providing custody services for securities (stocks, bonds, real estate, companies) and they are kept in a special purpose company independent of the company's assets.





## List of Clients

Ashmore

الإنماء للاستثمار  
alinma investment



تداول  
Tadawul

إيداع  
Edaa  
شركة مركز إيداع الأوراق المالية  
Securities Depository Center Company

مسقط المالية  
muscat capital  
a bank muscat subsidiary شركة تابعة لبنك مسقط

الأول كابيتال  
ALAWWAL CAPITAL  
قِيَمُنَا... ثَرْوَتُنَا

كسب  
كسب المالية  
KASB Capital

دله البركة  
Dallah Albaraka

التعاونية  
Tawuniya

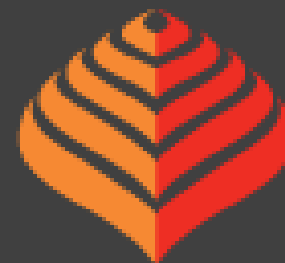
أديم المالية  
ADEEM CAPITAL

مكية  
MULKIA  
INVESTMENT

فالكم  
FALCOM



ITQAN  
CAPITAL



THANK YOU