

AREA MANAGER COMMISSION

*COMMISSION SCHEME OF THE AREA MANAGER IS BASED ON THE TOTAL SALES TARGET OF HIS ASSIGNED AREA/ STORES.

* SALES BASED ON NET OF DISCOUNT

* **COMMISSION VALUE CAPPED AT 20,000**

AM' MANAGER		90%		100%			120%	
	ACTUAL SALES	AREA MANAGER		AREA MANAGER			AREA MANAGER	
	189,198,859.46	28,379.83	0.015%		0.0225%			0.030%

OPS INCENTIVE MONTH OF JANUARY 2023

30,000.00

NAME	POSITION	TOTAL AMOUNT INCENTIVE	BEYOND THE BOX	RESULT
Letran, Evelyn Cabrera	Operation's Manager for BTB	8,000.00	8,000.00	97%
Pascual, Maricel Candare	Senior Ops Manager	20,000.00	20,000.00	97%
Osares, Reynalda Calungsod	OPS STAFF-REPORTS	1,000.00	1,000.00	97%
Hebres, Jean Batika	OPS STAFF-REPORTS	1,000.00	1,000.00	97%

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