

IBM Consulting Sustainability Services



We are...

**The Sustainability
Technologists**

Our Purpose

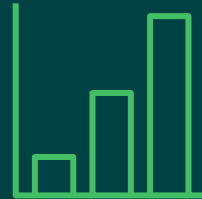
Advancing the **Quadruple Bottom Line:**



People



Planet



Profit



Impact

Guiding Strategic Principles



IBM's Sustainability Solutions

Turn sustainability ambition into action with IBM and our ecosystem of partners

IBM Consulting and
Ecosystem Partners
*Strategy, experience,
technology, managed
services capabilities*



Sustainability Strategy and Roadmap

Co-creating a sustainability agenda and pathways towards delivering corporate social impact and business value



ESG Data, Reporting and Risk Management

System of record for ESG data and insights to measure, report, operationalize and achieve your sustainability roadmap



Intelligent Assets, Facilities and Infrastructure

Operational insights to drive clean energy transition, efficient waste management, and decarbonization



Responsible Computing and Green IT

Responsible computing to enable sustainable IT and drive social impact



Sustainable Supply Chains and Circularity

Intelligent workflows for equitable, transparent, and carbon regenerative supply chains

IBM Technology and Ecosystem Partners
Infused with AI and hybrid cloud technologies

Offering & Industry Overview

Addressing our clients most pressing sustainability priorities with holistic solutions & differentiated capabilities across the **five offering areas and industries:**



Sustainability Strategy + Roadmap

Co-creating a sustainability agenda and pathways towards delivering corporate social impact and business value



ESG Data, Reporting + Risk Management

Integrated strategy, reporting and steering of sustainability goals against environmental, social & governance to reduce risk & increase transparency.



Intelligent Assets, Facilities + Infrastructure

Accelerating the journey to net zero and transition to a low carbon energy ecosystem in order to advance the sustainable energy system of the future.



Responsible Computing + Green IT

A holistic approach to redefine how businesses think about IT and the environmental & social costs of their digital footprint.



Sustainable Supply Chain + Circularity

Enable supply chains to reduce carbon footprints and human rights risks while building brand equity and top line growth.

Automotive

Aerospace + Defense

Banking + Financial Markets

CPG, Retail, Agri

Chemicals, Petroleum, IP

Electronics

Energy & Utilities

Government

Healthcare Life Sciences

Insurance

Telco, Media, Entertainment

Travel + Transportation

Our Methodology: IBM Garage for Sustainability

Innovating together at the speed of a start-up, with the scale of an enterprise

Garage is the primary way our clients experience IBM Consulting. It is a bold, comprehensive approach to innovation, modernization and transformation that quickly creates and scales new ideas that dramatically impact a client's business.

Garage drives outcomes for clients.



Transformative practices



Empowered teams



Technology that accelerates sustainability

67%

Faster speed to outcomes

10x

As many novel ideas

2x

More likely to achieve a successful rollout

6x

As many projects into production

102%

Average ROI for IBM Garage engagements

Ecosystem Partners and Alliances

Our offering portfolio and platforms are underpinned by ecosystem partners that consist of **large-scale applications, amplifying solutions with cutting-edge IBM technology.**

IBM

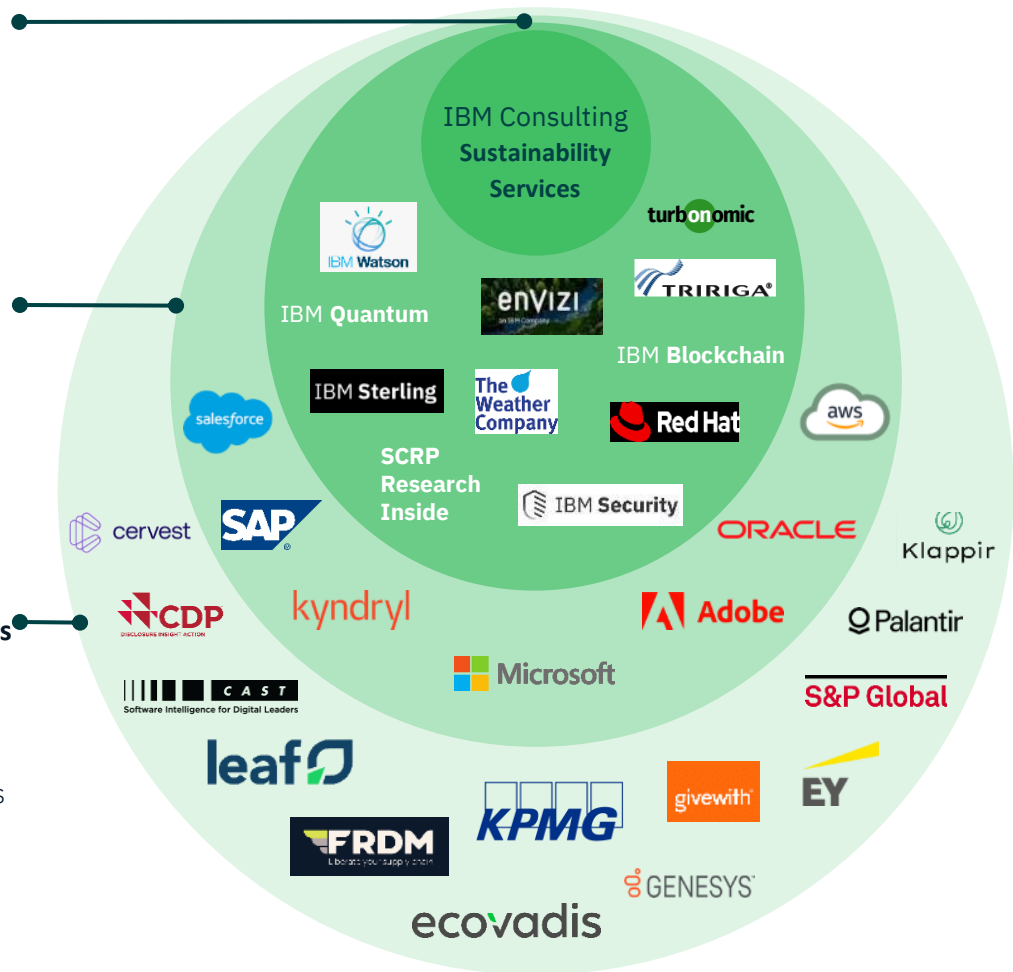
Access to cutting-edge portfolio of IBM technologies

Strategic Partners

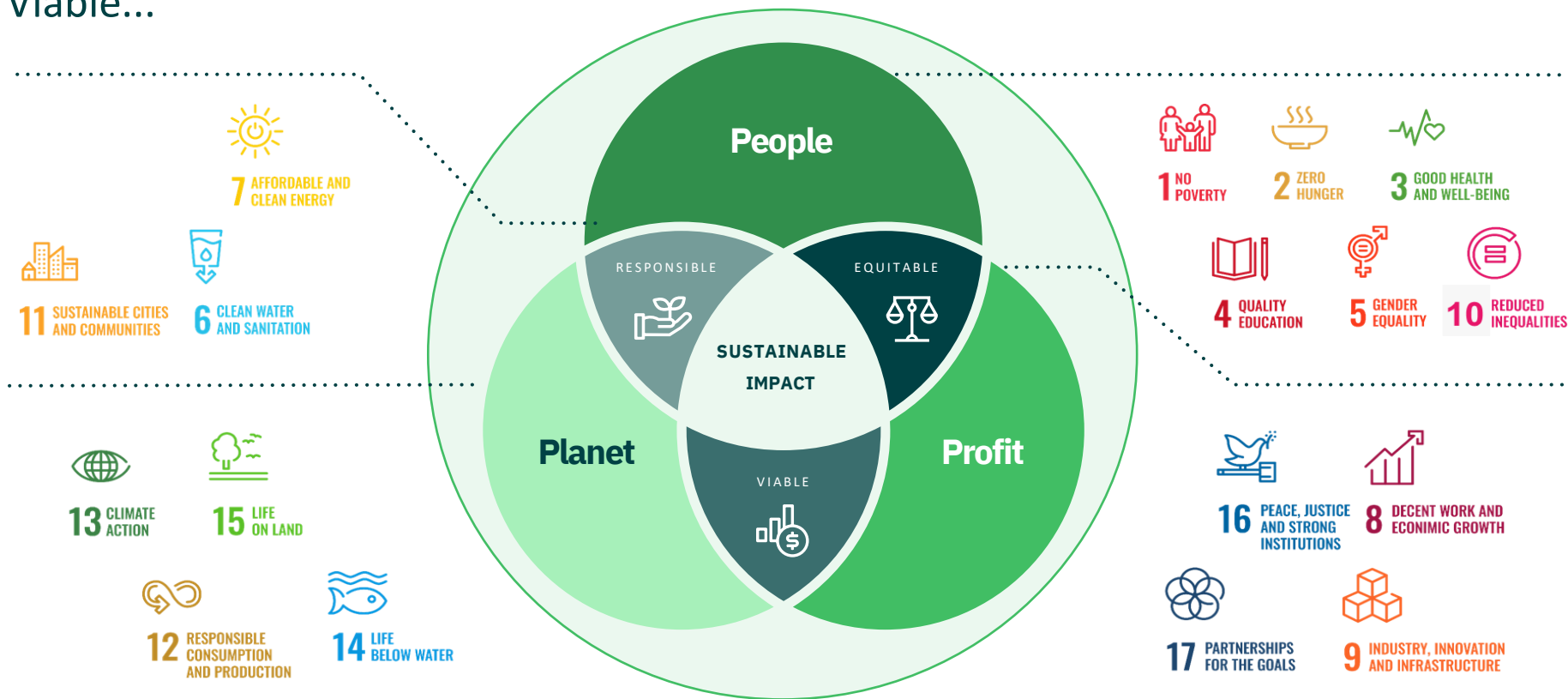
Enterprise-scale platforms on which we offer deep, industry-specific expertise

Ecosystem and Ventures

Innovative technologies and skills to deliver additional capability around strategic partners and beyond



IBM Believes Sustainable Enterprises should be Responsible, Equitable & Viable...



....to Advance the **Quadruple Bottom Line**.

IBM's Iconic Stewardship and Commitment to Sustainability

\$470+

Global corporate contributions of technology, services and cash in 2021

4.6M

Metric tons of CO2 emissions avoided since 1990

\$1.9B

Spent in 2021 with first-tier diverse suppliers worldwide

31%

Reduction in KWH for the same computing power compared to previous generation mainframes

300+

P-TECH schools launched since 2011 ,with 600 industry partners & 1,000+ paid IBM internships

500K+

Call for Code developers have created open-source solutions to global humanitarian challenges

99%

Of paper/wood-based packaging sourced from sustainable providers

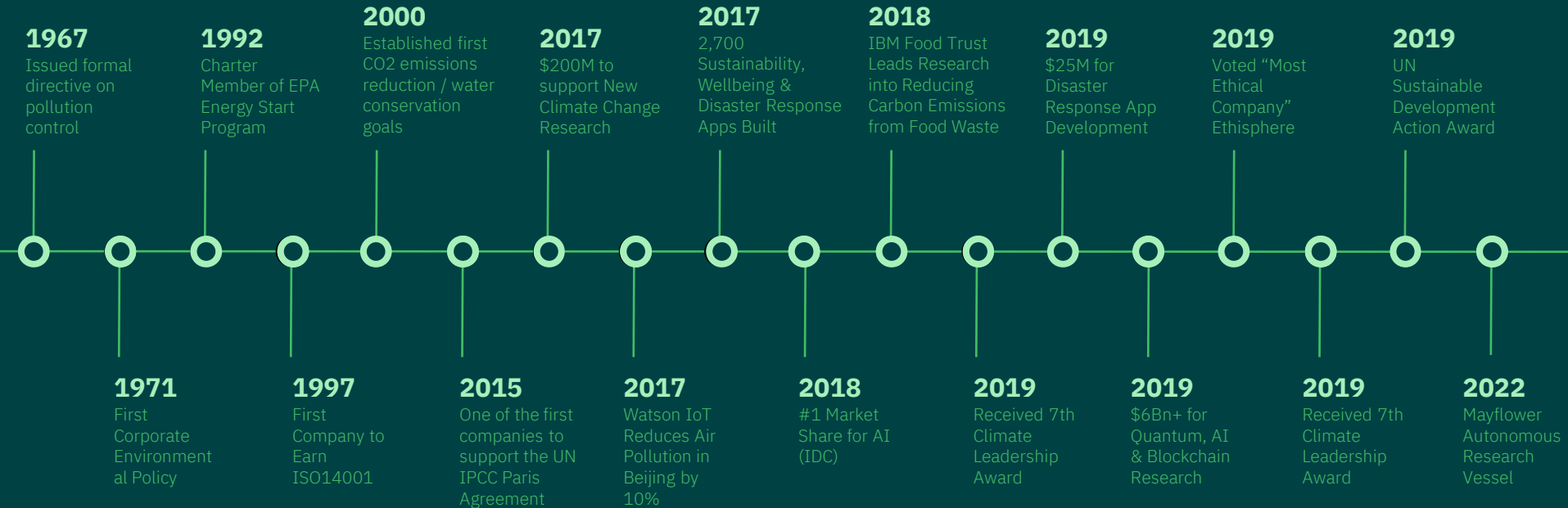
59.3%

Of electricity consumed across IBMs operations came from renewable sources

99%

Of end-of-life products has been reused, resold or recycled

50+ Years of Sustainability Leadership



HFS Top 10 Rankings

Sustainability Services, 2022



IBM Ranked As...

#3 Overall

#1 Overall Innovation

#1 Strategy & Vision

#1 Tech Use & Development

#2 Voice of the Customer

Rank	Overall HFS Top 10 position	Execution					Innovation				Voice of the customer
		Overall execution	Scale and resources	Growth and trajectory	Breadth and depth of capability	Client and case study portfolio	Overall innovation	Strategy and vision	Technology use and development	Ecosystem	
#1											
#2											
#3											
#4											
#5											
#6											
#7											
#8											
#9											
#10											

Green Quadrant: Enterprise Carbon Management Software, 2022

IBM Ranked As...

#1 Leader in Momentum and Capabilities



