

**Ideation Phase**  
**Empathize & Discover**

Date	22 January 2026
Team ID	LTVIP2026TMIDS67059
Project Name	Educational Organisation using ServiceNow
Maximum Marks	4 Marks

Section	Details
Says	<p>"Managing student data manually is time-consuming."</p> <p>"I wish there was a system to reduce our paperwork."</p> <p>"We spend hours just to compile performance results."</p>
Thinks	<p>"Is there a smarter way to handle these repetitive tasks?"</p> <p>"We might make errors in data entry that could affect student records."</p> <p>"Technology could help, but I don't know where to start."</p>
Does	<ul style="list-style-type: none"> <li>-Fills out admission forms manually</li> <li>-Updates student marks in notebooks or Excel</li> <li>-Keeps track of admission status by hand</li> <li>-Sends data manually to other departments</li> </ul>
Feels	<ul style="list-style-type: none"> <li></li> <li>Frustrated due to inefficiency</li> <li></li> <li>Anxious about data accuracy</li> <li></li> <li>Bored of repetitive tasks</li> <li></li> <li>Curious about digital solutions</li> </ul>
Pain Points	<ul style="list-style-type: none"> <li><b>✗ Time-consuming manual entries</b></li> <li><b>✗ Prone to human errors</b></li> <li><b>✗ No easy tracking of</b></li> </ul>
Gains / Needs	<ul style="list-style-type: none"> <li><b><input checked="" type="checkbox"/> A digital platform to store and update student data</b></li> <li><b><input checked="" type="checkbox"/> Auto-calculated results</b></li> <li><b><input checked="" type="checkbox"/> Easy, error-free admission tracking</b></li> <li><b><input checked="" type="checkbox"/> A clean and user-friendly interface</b></li> </ul>