Daniel Vasquez

Passionate Restaurant Manager | Recruiting Top Talent | Sales Trend Analyst | Safety & Quality Advocate

CONTACT
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SKILLS

Leadership
- Motivational Leadership
- Effective Delegation
- Leading by Example

Management
- Restaurant Recruiting
- Management Recruiting
- Onboarding
- Employee Training
- Oversee FOH and BOH
- Hiring
- Accounting
- Payroll
- P&L Overview

Communication
- Cross-Cultural Communication Skills
- Team Communications
- Spanish

Food & Beverage
- Inventory Control
- Menu Development
- Cost Control
- Implement Procedures
- Conducting Food & Beverage Orders

Tech
- WordPress
- Proficient in Word & Excel

POS Systems
- Micros
- Aloha
- Lightspeed U Series

Computer Languages
Frontend Web
- jQuery, Bootstrap, HTML

Backend Web
- Node.js, React.js, Express.js

Databases
- MySQL, MongoDB

Other
- Swift, Java, Javascript

WORK EXPERIENCE

Stella Alpina Osteria – Burlingame   December 2023 - Current
Restaurant Manager
- Assist in managing restaurant operations, optimizing efficiency and reducing labor and food expenses costs.
- Provide support to employees, emphasizing attention to detail and fostering a culture of excellence in service.
- Collaborate with management to avoid overtime and implement strategies for cost reduction while maintaining quality standards.
- Cultivate a fun and energetic atmosphere for staff, fostering teamwork, morale, and a positive work environment

The Fish Market Restaurants - San Jose, Palo Alto, San Mateo, San Diego   September 2016 - October 2023
Restaurant Manager   December 2021 - October 2023
- Experienced Restaurant Manager with a track record of driving operational excellence, delivering exceptional guest experiences, and optimizing team performance.
- Proficient in all aspects of restaurant operations, including staff training, ensuring food quality and safety, and cost savings via food production and suppliers.
- Adept at creating a positive work environment and achieving financial targets.

Online Menu and Food Ordering Platforms Coordinator   December 2022 - October 2023
- Managing daily and scheduled menu updates on platforms such as DoorDash, UberEats, and GrubHub, as well as maintaining accuracy on our WordPress website, ensuring accuracy and real-time updates
- Analyzed sales trends of different locations on online platforms to optimize menu offerings and pricing strategies, focusing on promoting To-Go offerings.
- Shared sales data with General Managers to inform decision-making and enhance To-Go sales strategies.
- Collaborated with Corporate/Management teams to schedule and execute menu changes, including price adjustments, new menu item roll-outs, and item discontinuations, following a strategic order of completion. This role required strong communication and coordination skills and a keen eye for detail in a fast-paced restaurant environment

Talent Acquisition Recruiter   June 2022 - January 2023
- Supported training and onboarding of a new Applicant Tracking System (ATS), Workstream, to optimize recruitment efforts. Posted job openings, publicized vacancies, and networked with local organizations.
- Facilitated the hiring process to reduce time to fill open positions by promptly contacting interested applicants, conducting phone screens, and scheduling interviews.
- Successfully identified, engaged, and hired top talent, streamlining processes to meet organizational objectives while delivering exceptional candidate experiences. Skilled in crafting recruitment strategies, conducting candidate assessments, and fostering strong relationships with the management team. Checked references, gathered feedback from managers, and supported the orientation process.
- Monitored recruitment trends across different locations to address specific challenges and adapt strategies accordingly.
- Conducted interviews for candidates at various levels, including employees and management positions, using behavioral and competency-based interview techniques. Assessed candidate fit, gathered feedback from managers, and supported the orientation process for new hires.
- Implemented accounting coding for types and locations within the recruitment process to track expenses and allocations correctly.

Retail Market   September 2016 - December 2021
- Efficiently managed takeout orders, maintained inventory, implemented rigorous portion control, and ensured uncompromising safety and sanitization standards in a fast-paced retail environment.
- Provided leadership in seafood and produce orders to maintain freshness and quality.
- Adept at training and leading new staff members, imparting essential techniques, and fostering a culture of excellence in customer service and operations.

EDUCATION

Western Governors University   September 2016 - December 2021
Bachelor of Cyber Security
- Enthusiastic student at Western Governors University pursuing academic and career goals while concurrently managing restaurant operations. A recent recipient of two Excellence Awards for exceptional performance in research and operational efficiency proposals. Eager to leverage skills and education to drive success in the hospitality industry.

UC Davis, Sacramento, CA   December, 2019 - May, 2020
Bootcamp Certificate
- A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, JavaScript, jQuery, Bootstrap, Firebase, Node Js, MySQL, MongoDB, Express, & ReactJS