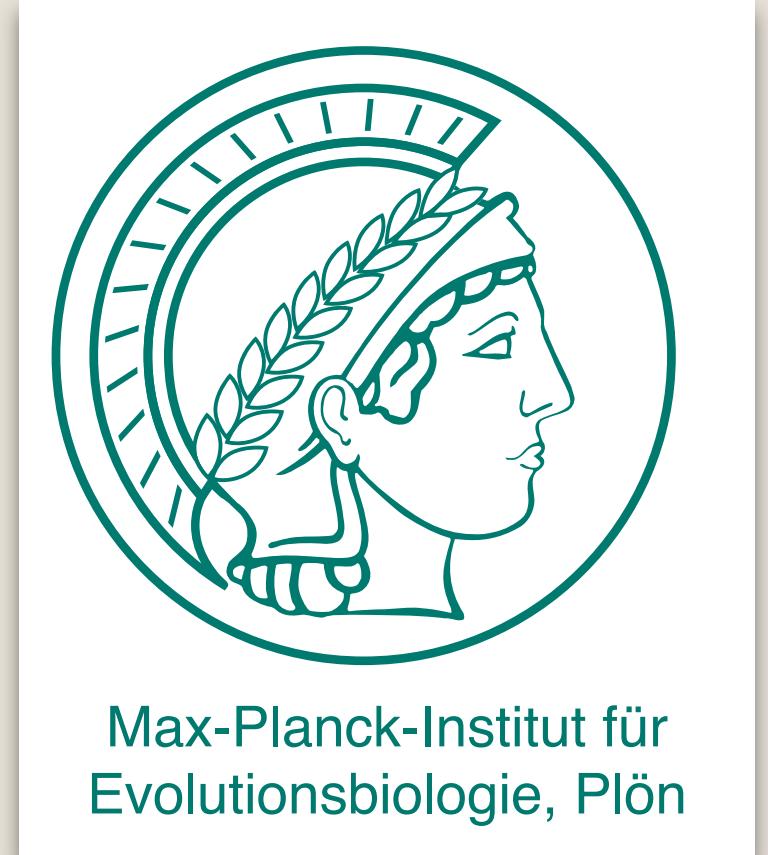


# The dynamics of direct reciprocity under memory constraints



Christian Hilbe  
**Max Planck Research Group *Dynamics of Social Behavior***  
MPI for Evolutionary Biology, Plön

Kolloquium — Vorstellungsvortrag  
Universität zu Lübeck

# Research Group Dynamics of Social Behavior



- Started in October 2019, currently 6 members

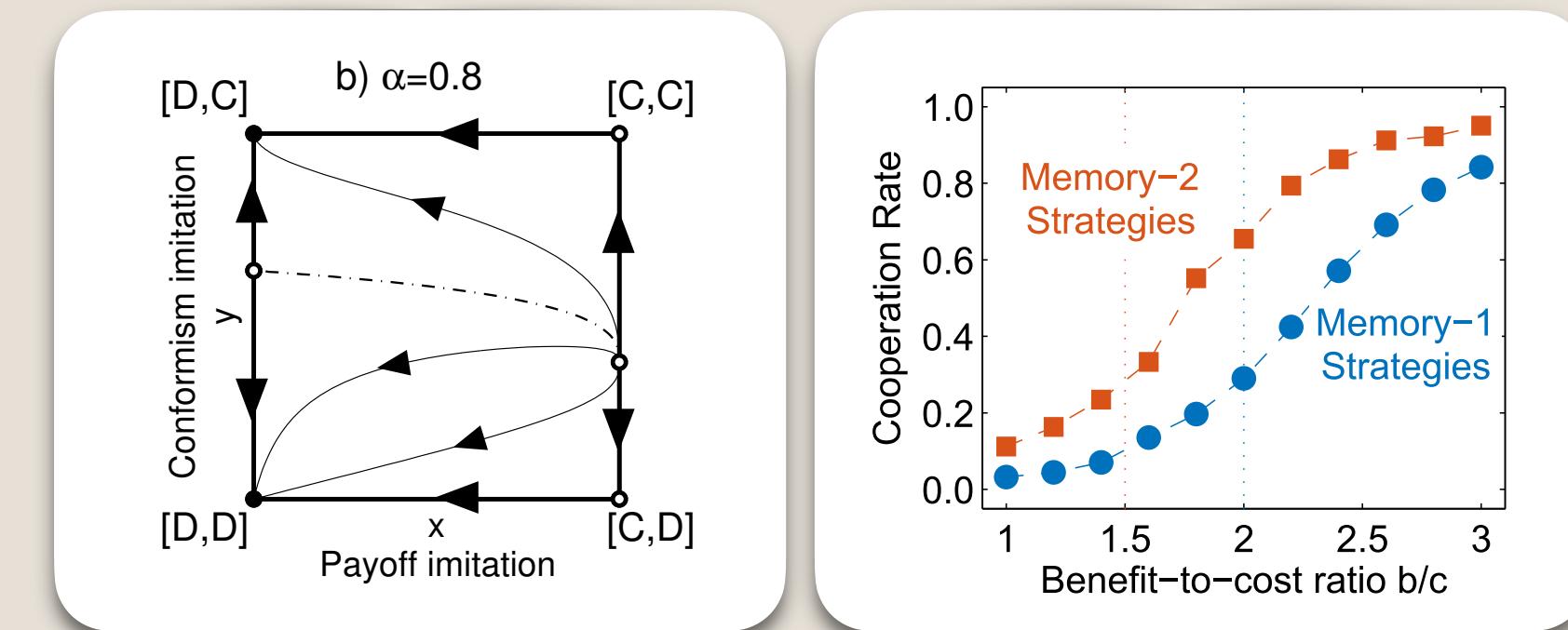
- Research interest:

- **Evolutionary Game Theory**

How can one describe mathematically how traits or strategic behaviours spread in a population?

- **Modeling Social Behavior**

Under which conditions do individuals cooperate?



## (Evolutionary) Modeling



## Mathematical analysis

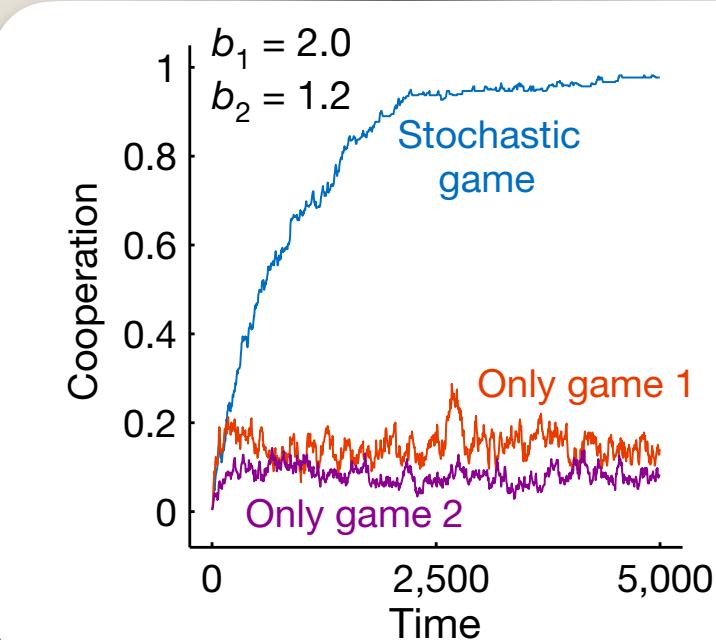
### Theorem 1:

Suppose player 1 uses the memory-one strategy

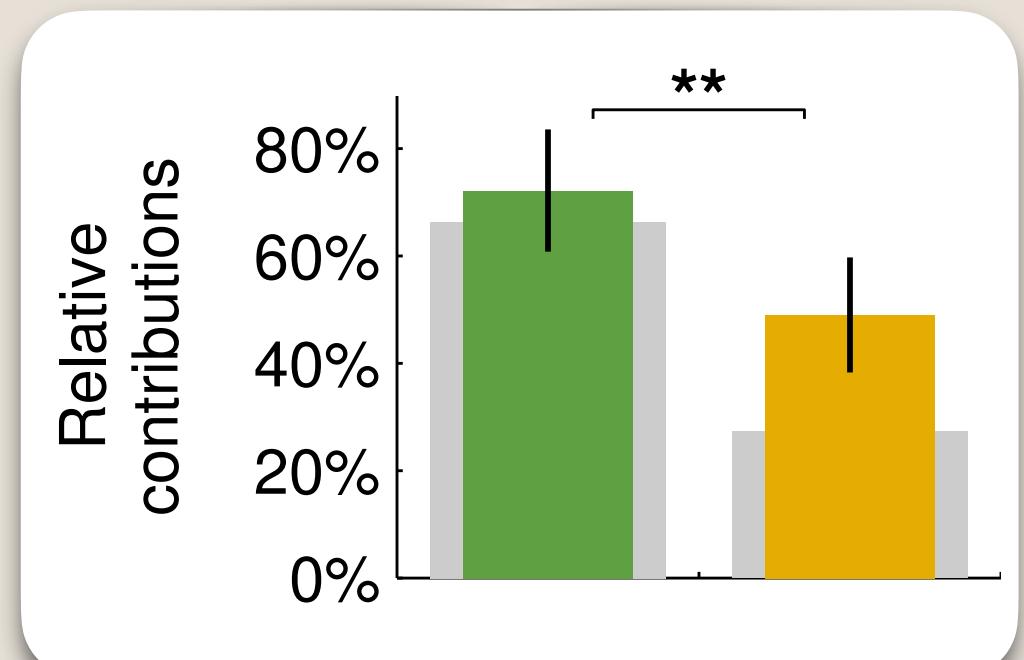
$$\begin{aligned} p_{CC} &= 1-\phi(1-s)(b-c-l) \\ p_{CD} &= 1-\phi[(1-s)(-c-l)+b+c] \\ p_{DC} &= \phi[(1-s)(l-b)+b+c] \\ p_{DD} &= \phi(1-s)l, \end{aligned}$$

for some constants  $s, l, \phi$  with  $\phi \neq 0$ . Then, no matter what player 2 does, payoffs satisfy  $\pi_2 = s\pi_1 + (1-s)l$ .

## Computer simulations



## Lab experiments



# Outline of the talk (and of the planned thesis)

- **Chapter 0: Introduction**  
Modelling direct reciprocity and previous literature
- **Chapter 1: Of extortion and generosity**  
Theory and evolutionary dynamics of zero-determinant strategies
- **Chapter 2: Of partners and rivals**  
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# Chapter 0: Introduction. Informal motivation

NATURE VOL. 325 29 JANUARY 1987

LETTERS

## Basic question:

Why do individuals cooperate?

That is, why would we pay a cost to the benefit of someone else?

## Examples:

- Doing favors to each other
- Reviewing other researcher's manuscripts
- Organising colloquium talks
- Numerous examples in the animal kingdom

## Mechanisms for cooperation:

- Direct reciprocity: Cooperation in repeated interactions

## TIT FOR TAT in sticklebacks and the evolution of cooperation

Manfred Milinski

Arbeitsgruppe für Verhaltensforschung  
Ruhr-Universität, Postfach 102148, 4478 Bochum, FRG



## Reciprocal food sharing in the vampire bat

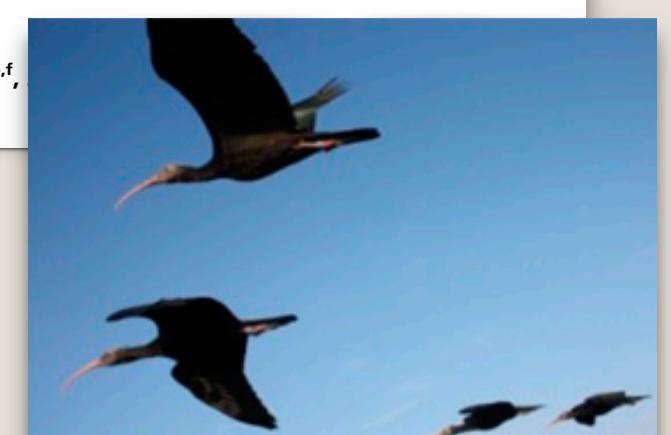
Gerald S. Wilkinson

Department of Biology, C-016, University of California, San Diego, La Jolla, California 92093, USA



Matching times of leading and following suggest cooperation through direct reciprocity during V-formation flight in ibis

Bernhard Voelkl<sup>a,b,c,1</sup>, Steven J. Portugal<sup>d,2</sup>, Markus Unsöld<sup>e,f</sup>,  
and Johannes Fritz<sup>c,e</sup>



# Chapter 0: Introduction. Modelling direct reciprocity

## Repeated prisoner's dilemma

- Strategic interaction among two individuals ("Players")
- In each round, players can either cooperate (play C) or defect (play D)  
*Cooperation means to pay a cost  $c > 0$  for the co-player to get a benefit  $b > c$*
- After each round, there is another round with probability  $\delta \leq 1$
- To play this game, each player chooses some strategy.  
*A strategy is a map that takes any previous history of the game and outputs an action,  $\sigma : \mathcal{H} \rightarrow \{C, D\}$*
- Players want to choose strategies that maximise their average payoffs.  
 If player  $i$ 's payoff in round  $t$  is  $\pi_i(t)$ , the player wishes to maximise

$$\pi_i = (1 - \delta) \sum_{t=1}^{\infty} \delta^t \cdot \pi_i(t) \quad [\text{if } \delta < 1] \quad \text{or} \quad \pi_i = \lim_{T \rightarrow \infty} \frac{1}{T} \sum_{t=1}^T \pi_i(t) \quad [\text{If } \delta = 1]$$

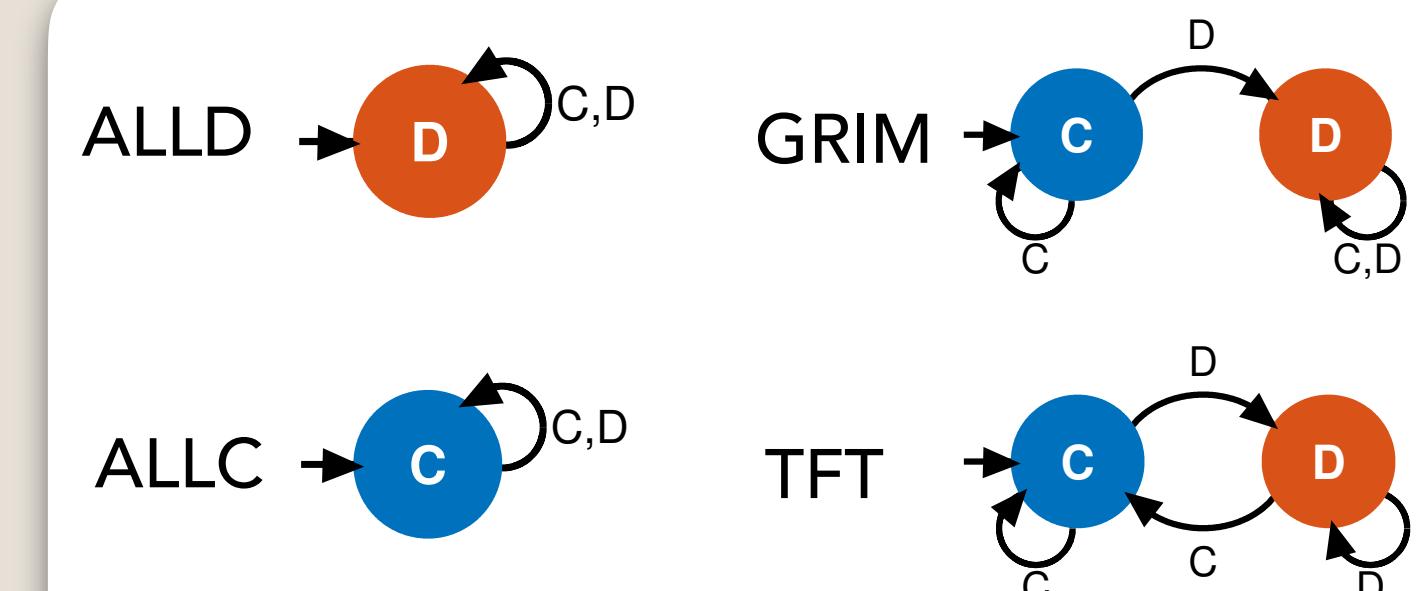
C	D
C	$b-c$
D	0

$\downarrow \delta$

C	D
C	$b-c$
D	0

$\downarrow \delta$

...



There are (uncountably) many other strategies

# Chapter 0: Introduction. Memory-1 strategies

## Memory-1 strategies

- Assumption: When deciding what to do next, players only condition their response to the previous round.
- Such strategies can be represented as vectors,  $\mathbf{p} = (p_0, p_{CC}, p_{CD}, p_{DC}, p_{DD}) \in [0,1]^5$
- Examples: ALLD = (0,0,0,0,0); TFT = (1, 1, 0, 1, 0); WSLS = (1,1,0,0,1).
- **Major advantage:** Game between two players with strategies  $\mathbf{p}$  and  $\mathbf{q}$  can be represented by a Markov chain.  
The states are the possible outcomes of a round, (C,C), (C,D), (D,C), (D,D).

Initial distribution:  $\mathbf{v}_0 = (p_0 q_0, p_0(1-q_0), (1-p_0)q_0, (1-p_0)(1-q_0))$

Transition matrix  $M = \begin{pmatrix} p_{CC}q_{CC} & p_{CC}(1-q_{CC}) & (1-p_{CC})q_{CC} & (1-p_{CC})(1-q_{CC}) \\ p_{CD}q_{DC} & p_{CD}(1-q_{DC}) & (1-p_{CD})q_{DC} & (1-p_{CD})(1-q_{DC}) \\ p_{DC}q_{CD} & p_{DC}(1-q_{CD}) & (1-p_{DC})q_{CD} & (1-p_{DC})(1-q_{CD}) \\ p_{DD}q_{DD} & p_{DD}(1-q_{DD}) & (1-p_{DD})q_{DD} & (1-p_{DD})(1-q_{DD}) \end{pmatrix}$

Expected outcome distribution:  $\mathbf{v} = (v_{CC}, v_{CD}, v_{DC}, v_{DD}) := (1 - \delta)\mathbf{v}_0(1 - \delta M)^{-1}$

Expected payoffs:  $\pi_1 = (v_{CC} + v_{DC})b - (v_{CC} + v_{CD})c$

# Chapter 0: Introduction. Zero-determinant strategies

## Theorem (Press & Dyson, PNAS 2012)

Consider an infinitely repeated prisoner's dilemma (with  $\delta = 1$ ). Suppose there are constants  $\alpha, \beta, \gamma$  such that player 1 applies a memory-1 strategy  $p$  that satisfies

$$p_{CC} = (\alpha + \beta)(b - c) + \gamma + 1$$

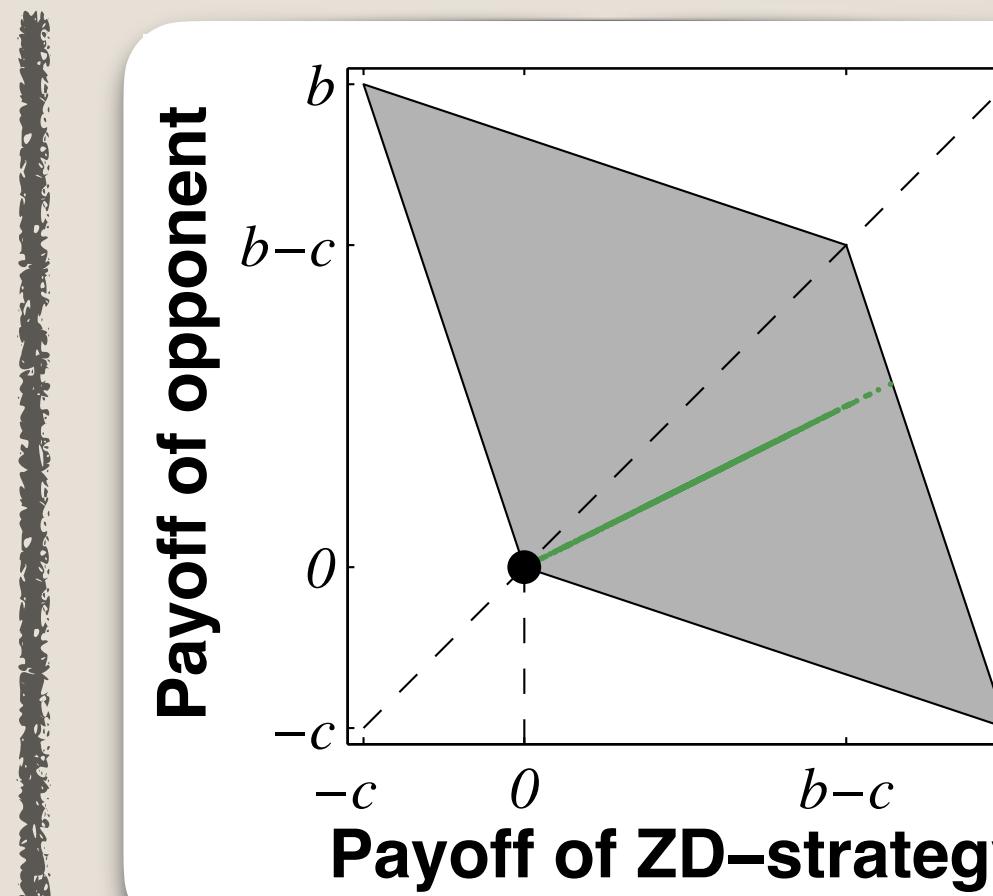
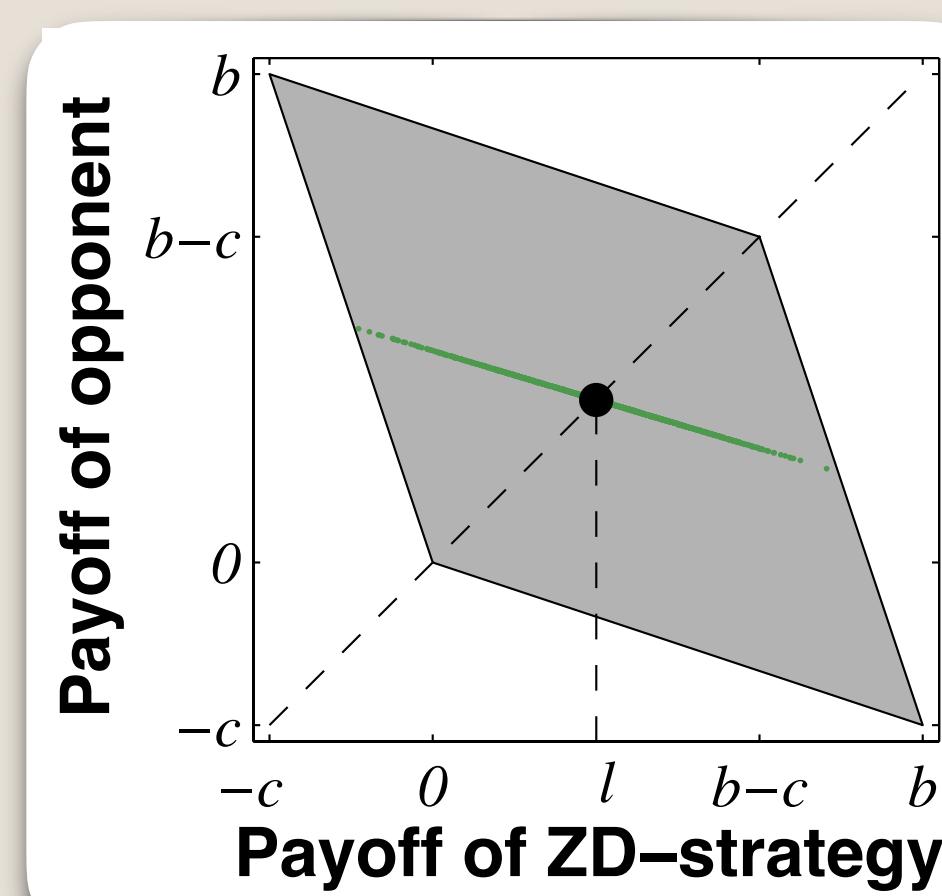
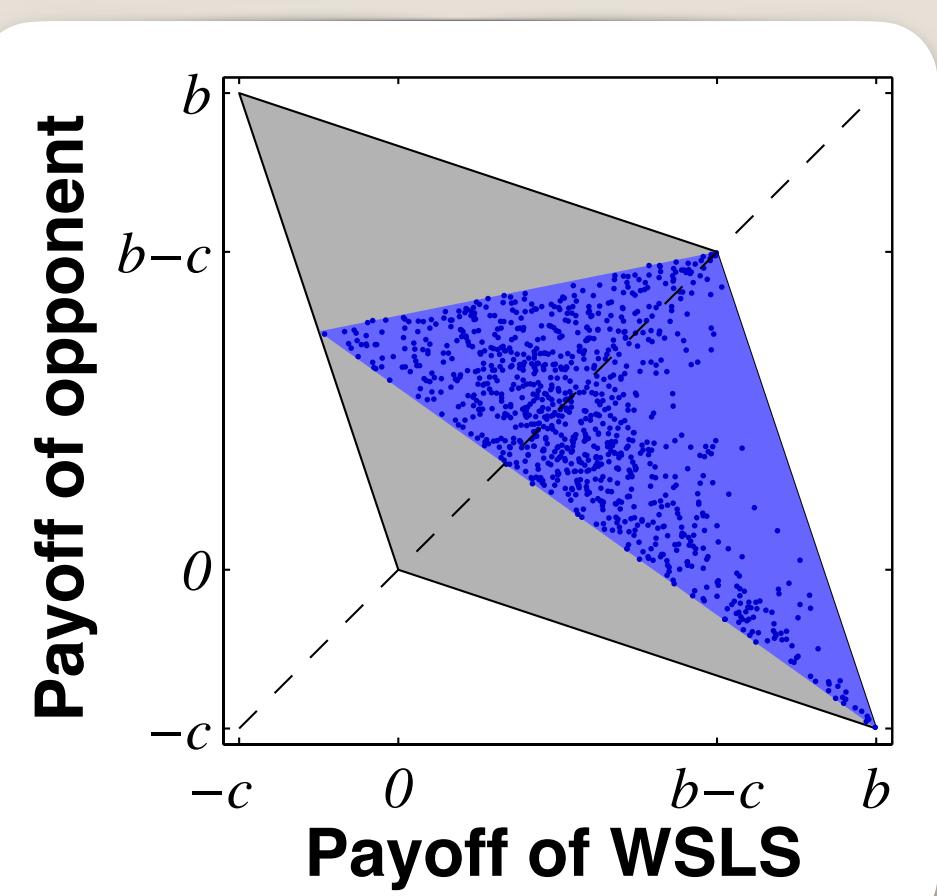
$$p_{CD} = -\alpha c + \beta b + \gamma + 1$$

$$p_{DC} = \alpha b - \beta c + \gamma$$

$$p_{DD} = \gamma$$

Then, irrespective of player 2's strategy, payoffs satisfy  $\alpha\pi_1 + \beta\pi_2 + \gamma = 0$ .

Such a strategy  $p$  is called a zero-determinant (ZD) strategy.



## Iterated Prisoner's Dilemma contains strategies that dominate any evolutionary opponent

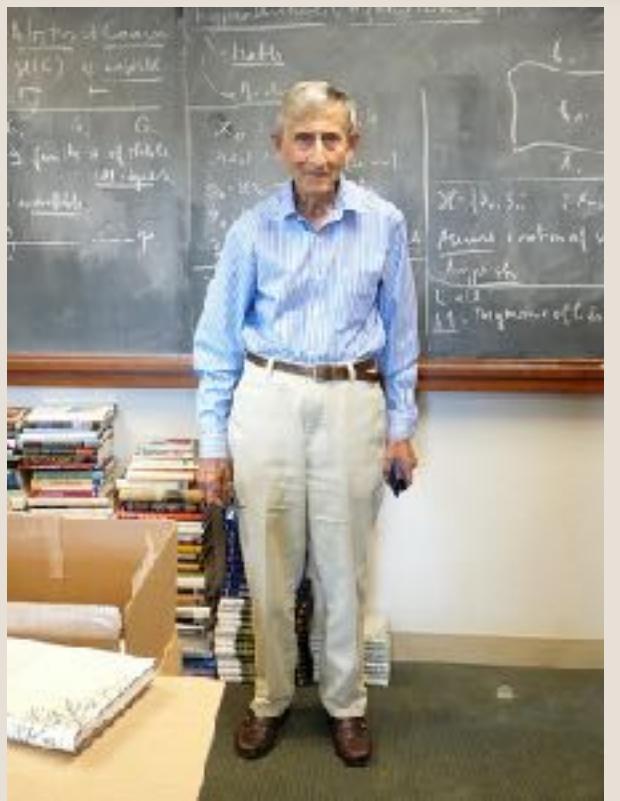
William H. Press<sup>a,1</sup> and Freeman J. Dyson<sup>b</sup>

<sup>a</sup>Department of Computer Science and School of Biological Sciences, University of Texas at Austin, Austin, TX 78712; and <sup>b</sup>School of Natural Sciences, Institute for Advanced Study, Princeton, NJ 08540

Contributed by William H. Press, April 19, 2012 (sent for review March 14, 2012)

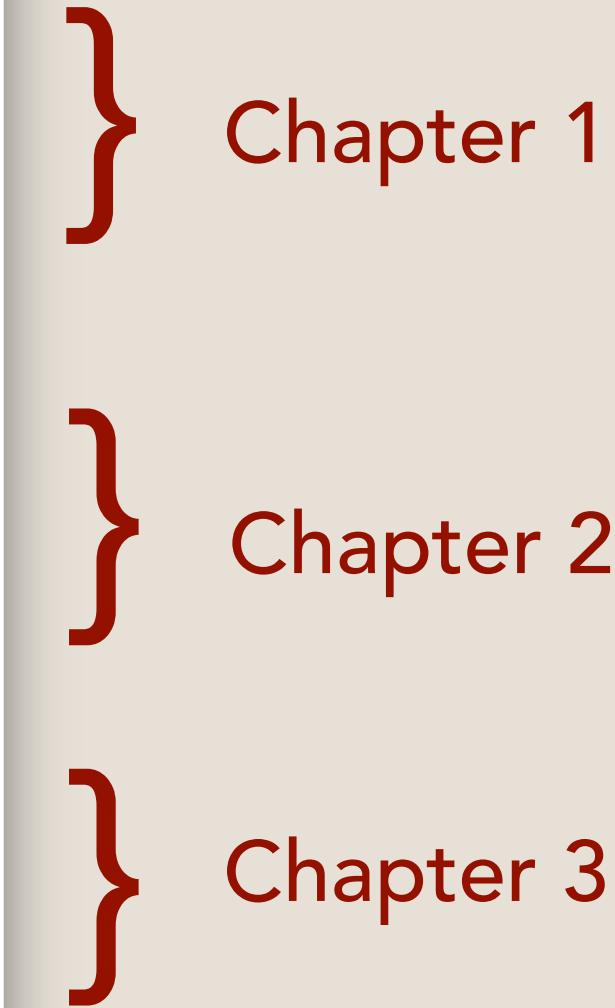
The two-player Iterated Prisoner's Dilemma game is a model for both sentient and evolutionary behaviors, especially including the

Fig. 1C, then, shows the most general memory-one game. The four outcomes of the previous move are labeled 1, ..., 4 for the



# Chapter 0: Introduction. Outlook

## Possible follow-up questions

- If strategies are not consciously chosen, but rather the result of evolution, would (extortionate) ZD strategies ever evolve?
  - How do humans react to ZD strategies?
  - Can we use this mathematical formalism to characterize other interesting sets of memory-1 strategies (e.g., all memory-1 Nash equilibria)?
  - To which extent can one generalise the theory of direct reciprocity to scenarios that are more complex than the prisoner's dilemma?
- 

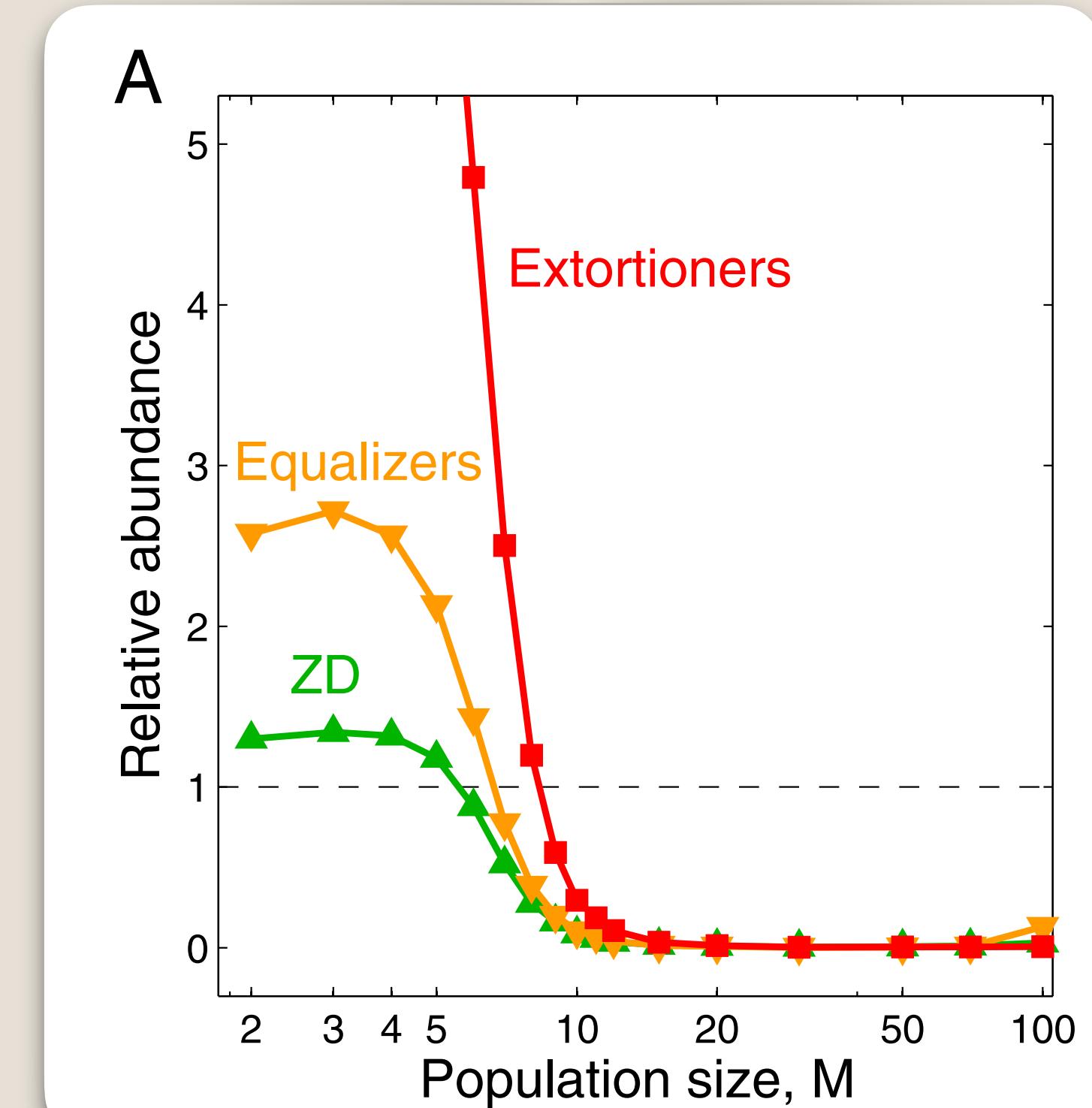
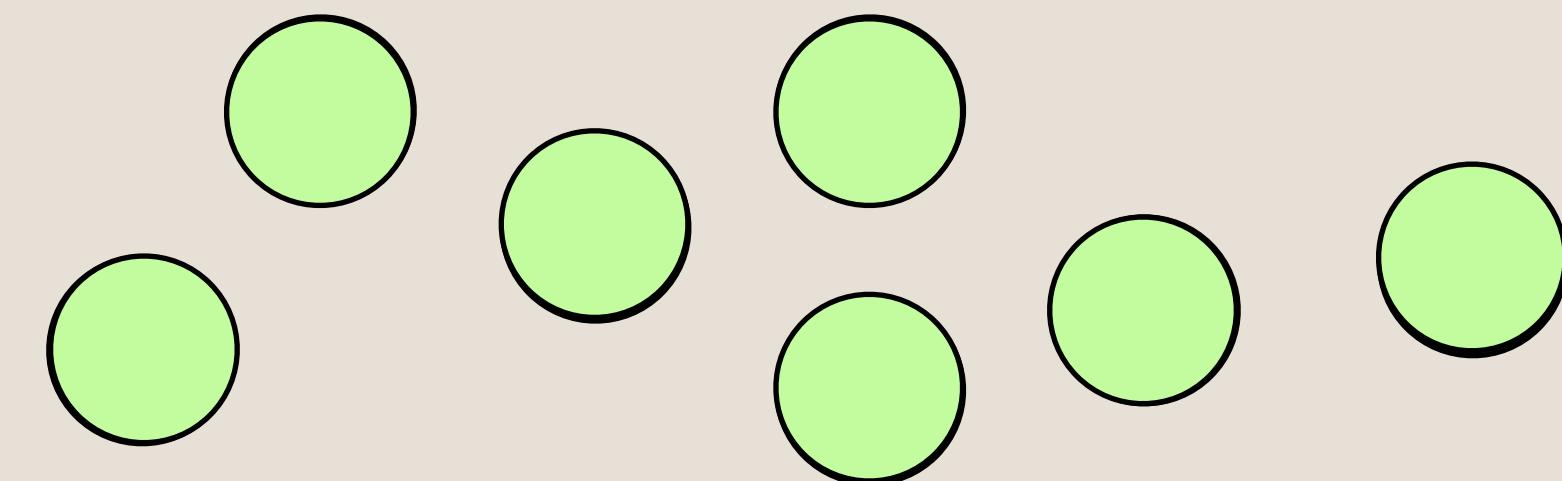
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# Chapter 1: Of extortion and generosity. Evolution of extortion

## A model of intraspecific evolution.

- Consider a population of size  $M$
- Initially, all players use the same resident memory-1 strategy  $p$
- From time to time, one player mutates to a different memory-1 strategy  $p'$
- The other population members may decide to imitate  $p'$  if the new strategy gives a high payoff.  
[Imitation probability  $\rho = \frac{1}{1 + \exp[-s(\pi' - \pi)]}$ ]
- If mutations are rare, the mutant strategy either fixes in the population or goes extinct before next mutation arises.
- This process generates a sequence of residents  $(p^0, p^1, p^2, \dots)$
- We count how often these residents are in the neighborhood of the extortionate ZD strategies.



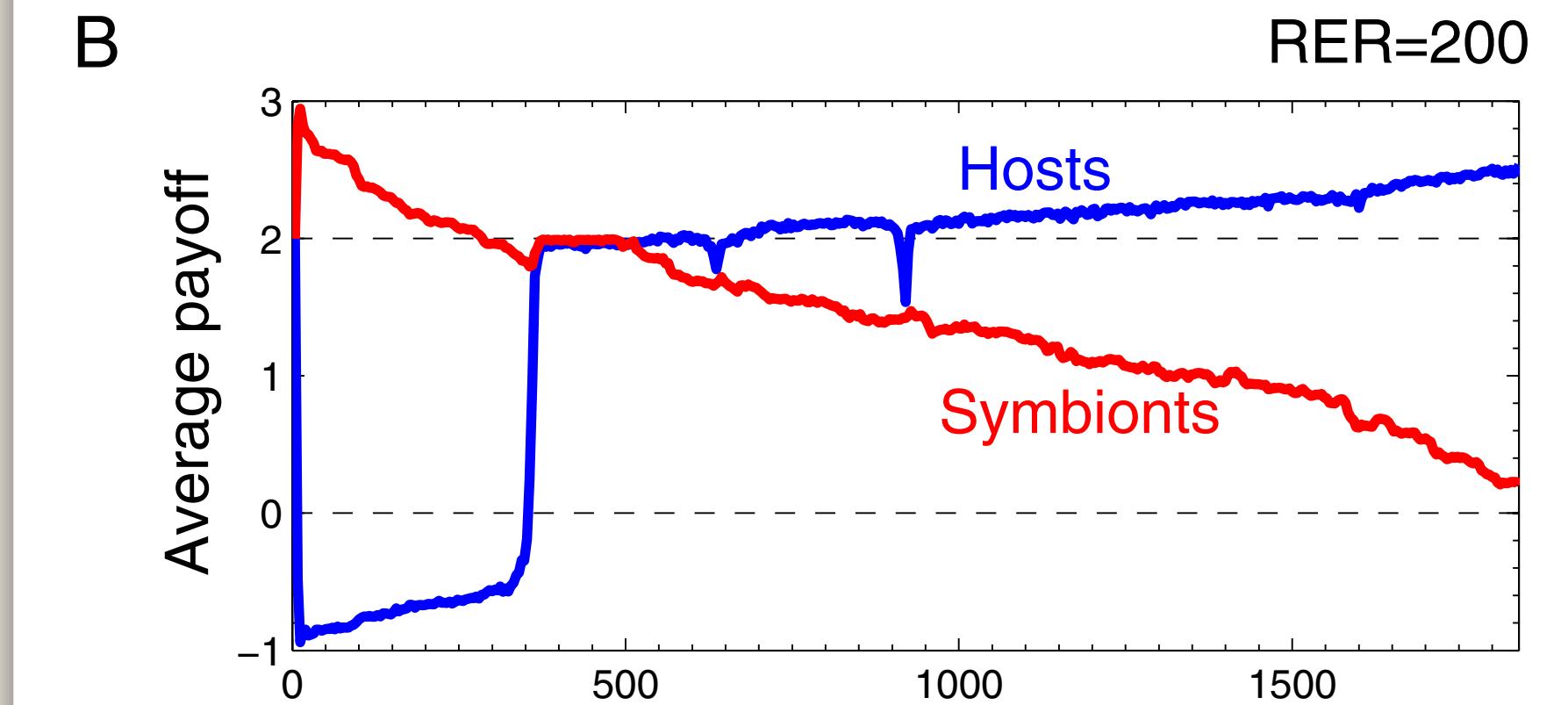
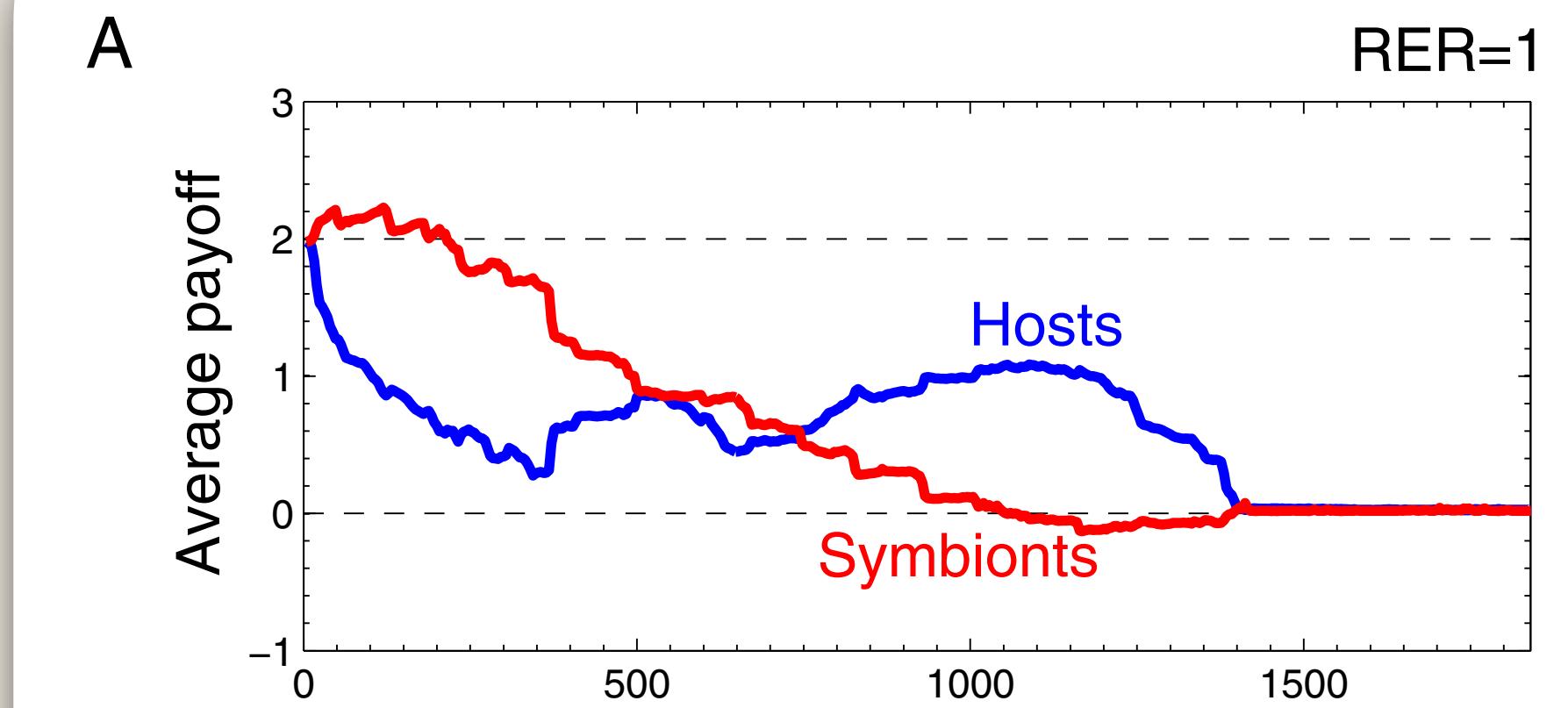
# Chapter 1: Of extortion and generosity. Evolution of extortion

## A model of interspecific evolution.

- Consider two different populations (e.g., a population of hosts and symbionts).
- The members of both populations use memory-1 strategies
- The evolutionary process is similar to before
- However, the two populations may evolve at different rates, measured by the relative evolutionary rate RER (e.g., symbionts typically evolve faster than their hosts).

## Conclusion.

Extortion only evolves in small populations, or when two populations co-evolve at different rates.



# Chapter 1: Of extortion and generosity. Extortion in the laboratory

## Setup.

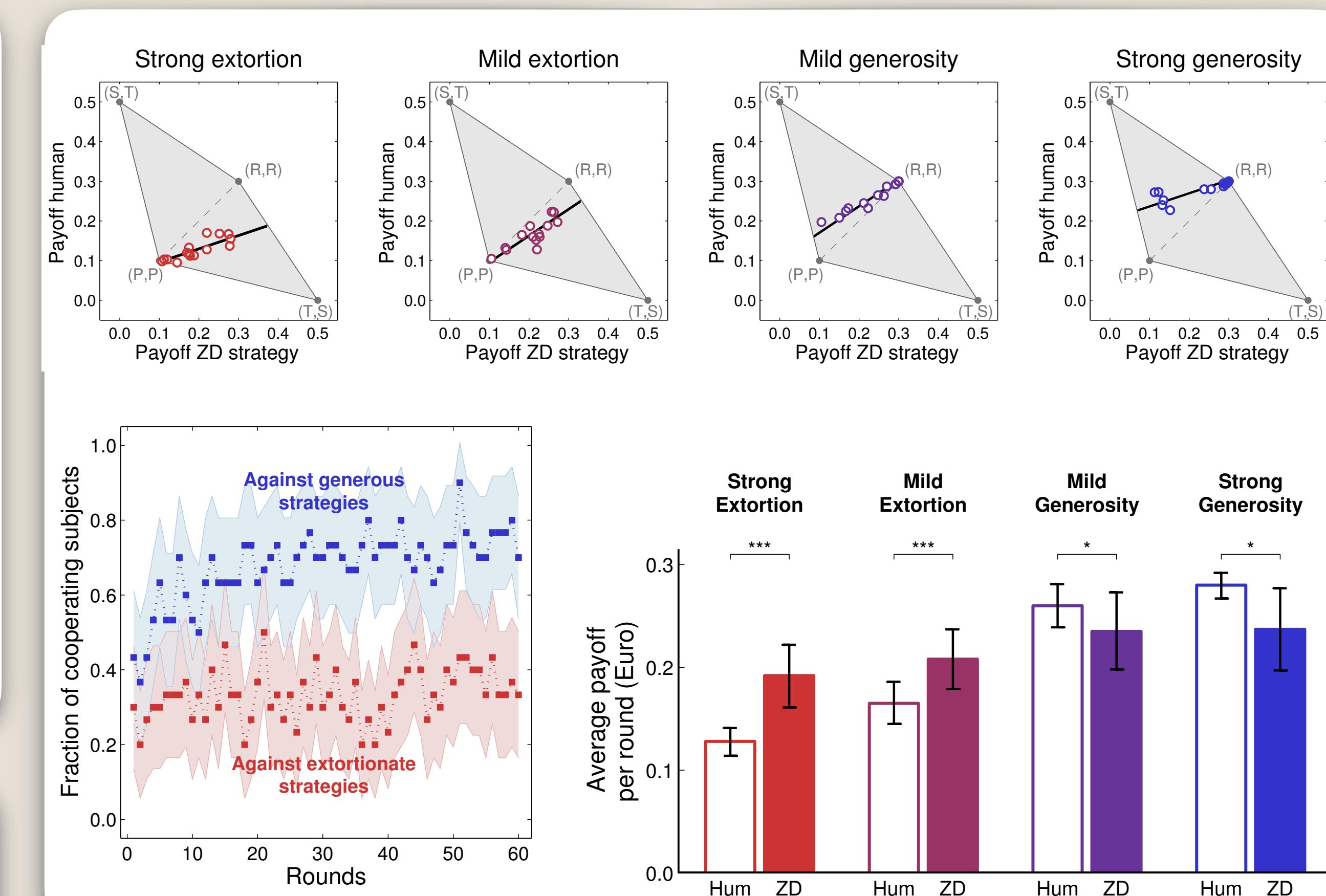
- We asked 60 students to participate in an experiment.
- Students played 60 rounds of the repeated prisoner's dilemma (against a computerised opponent).
- Four different treatments (depending on computer strategy: 2 extortionate, 2 generous).

- Payoff matrix:

	C	D
C	0,30 €	0,00 €
D	0,50 €	0,10 €

## Hypotheses.

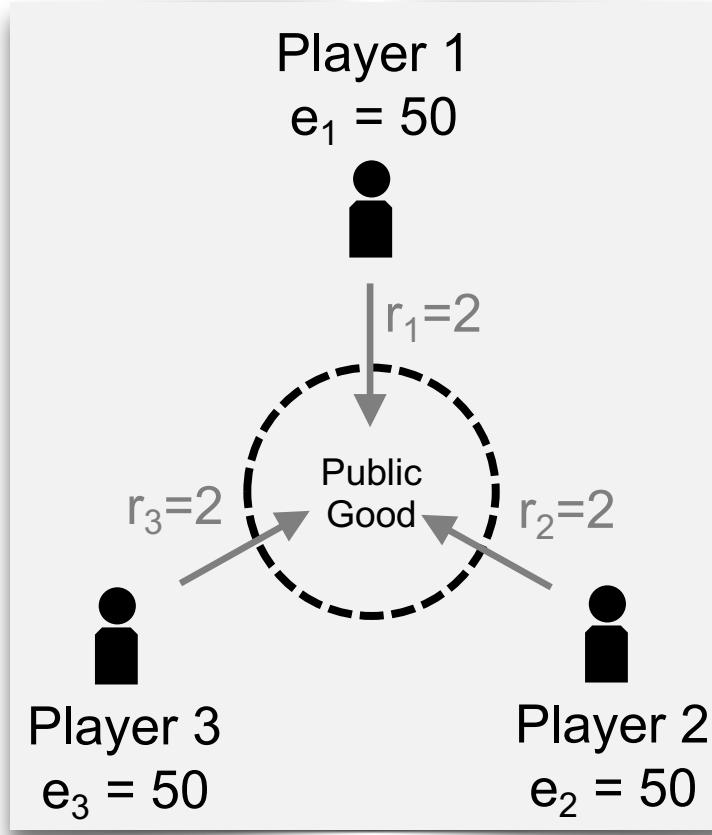
1. If people only care about their payoffs, they should equally learn to cooperate in all treatments.
2. In that case, the extortionate computer program should get a higher payoff than the generous program.



# Chapter 1: Of extortion and generosity. Extortion in multiplayer games

## Research question.

To which extent do the results of Press & Dyson generalise beyond pairwise social dilemmas?

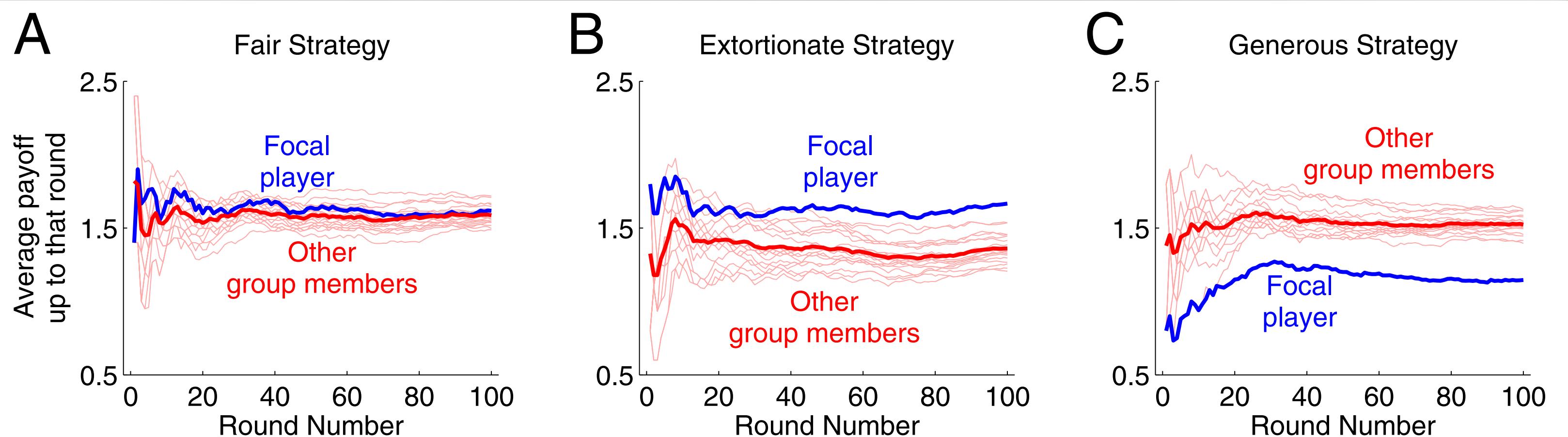


**Theorem (Press and Dyson).** Let  $\alpha$ ,  $\beta_j$ , and  $\gamma$  be parameters such that  $\sum_{j \neq i} \beta_j \neq 0$ . If player  $i$  applies a memory-one strategy of the form

$$p = p^{Rep} + \alpha g^i + \sum_{j \neq i} \beta_j g^j + \gamma 1, \quad [S8]$$

then, irrespective of the strategies of the remaining  $n - 1$  group members, payoffs obey the equation

$$\alpha \pi^i + \sum_{j \neq i} \beta_j \pi^j + \gamma = 0. \quad [S9]$$



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## Chapter 2: Of partners and rivals. Characterizing alternative strategy sets

### Motivation.

Can the formalism of Press & Dyson (and its extensions by Akin and ourselves) be used to characterize more general strategy classes?

### Example 1.

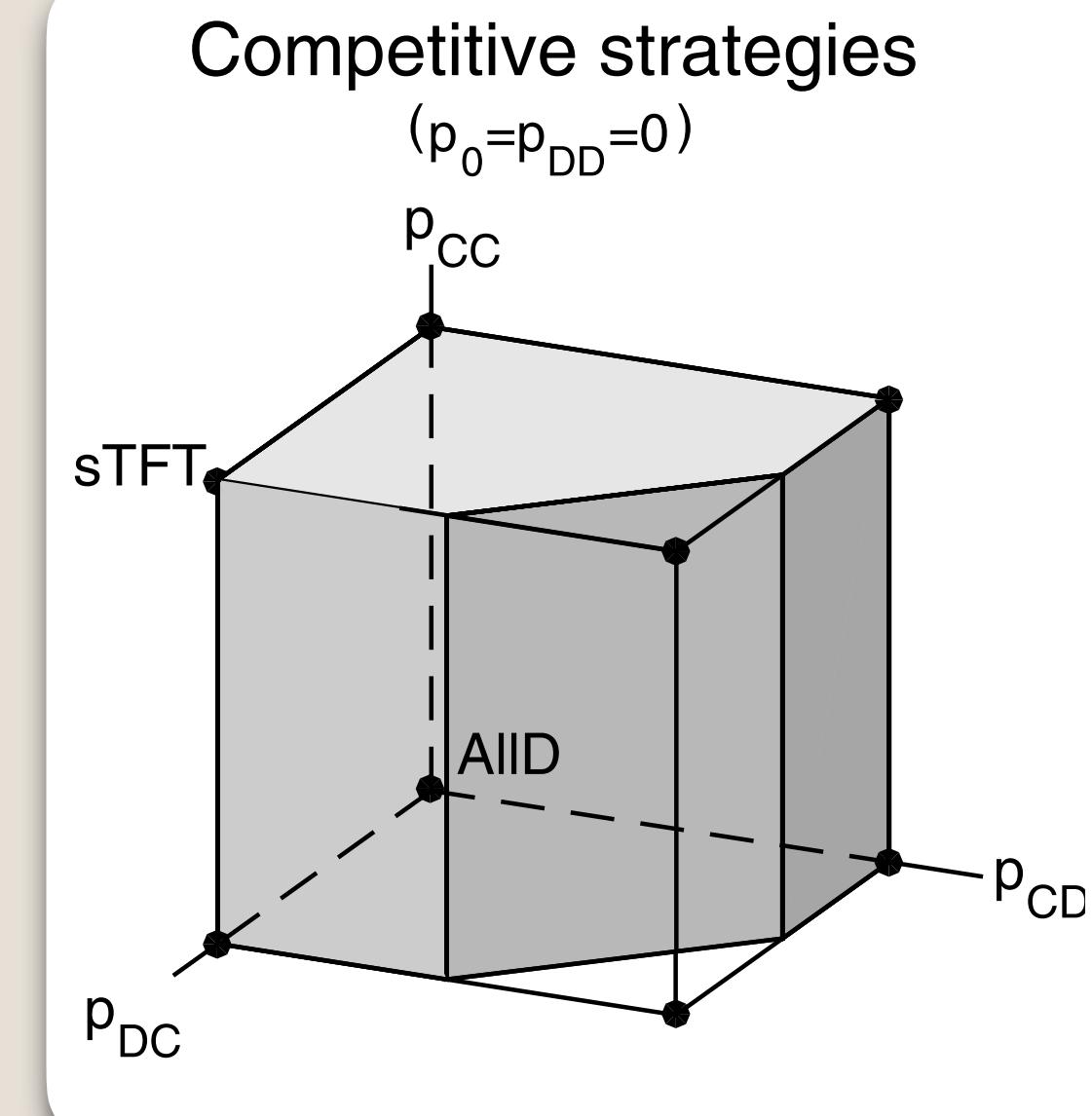
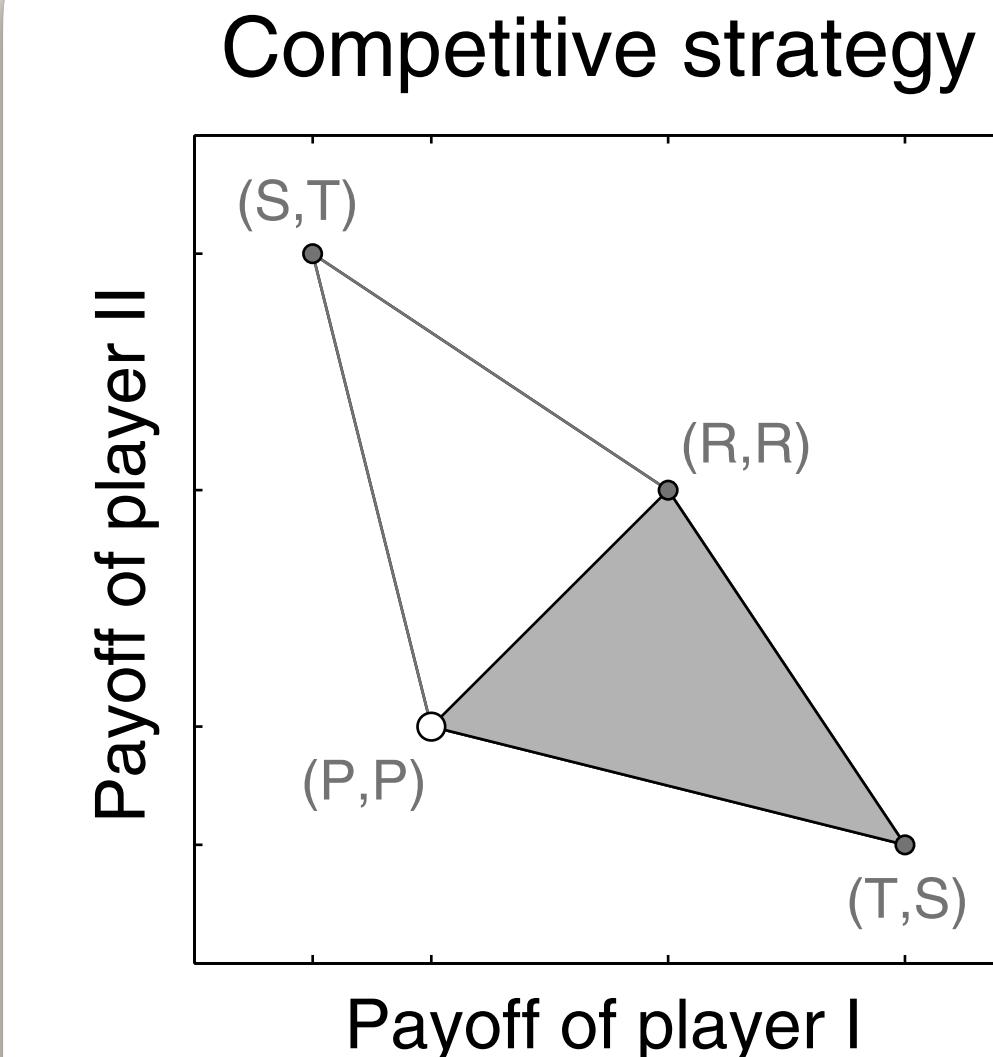
Extortionate strategies  $\mathbf{p}$  are those memory-1 strategies that satisfy

*"competitive"*

1.  $p$ -player obtains at least co-player's payoff
- ~~2. Co-player's best response is to always cooperate~~
- ~~3. Payoffs are on a line.~~

**Proposition 2.** Suppose player I applies the memory-one strategy  $\mathbf{p}$ . Then the following are equivalent:

- (i)  $\mathbf{p}$  is competitive.
- (ii) If the co-player uses either AllD or the strategy  $(0, 0, 0, 1; 0)$ , then  $\pi_I \geq \pi_{II}$ .
- (iii) The entries of  $\mathbf{p}$  satisfy  $p_0 = p_P = 0$  and  $\delta(p_{CD} + p_{DC}) \leq 1$ .



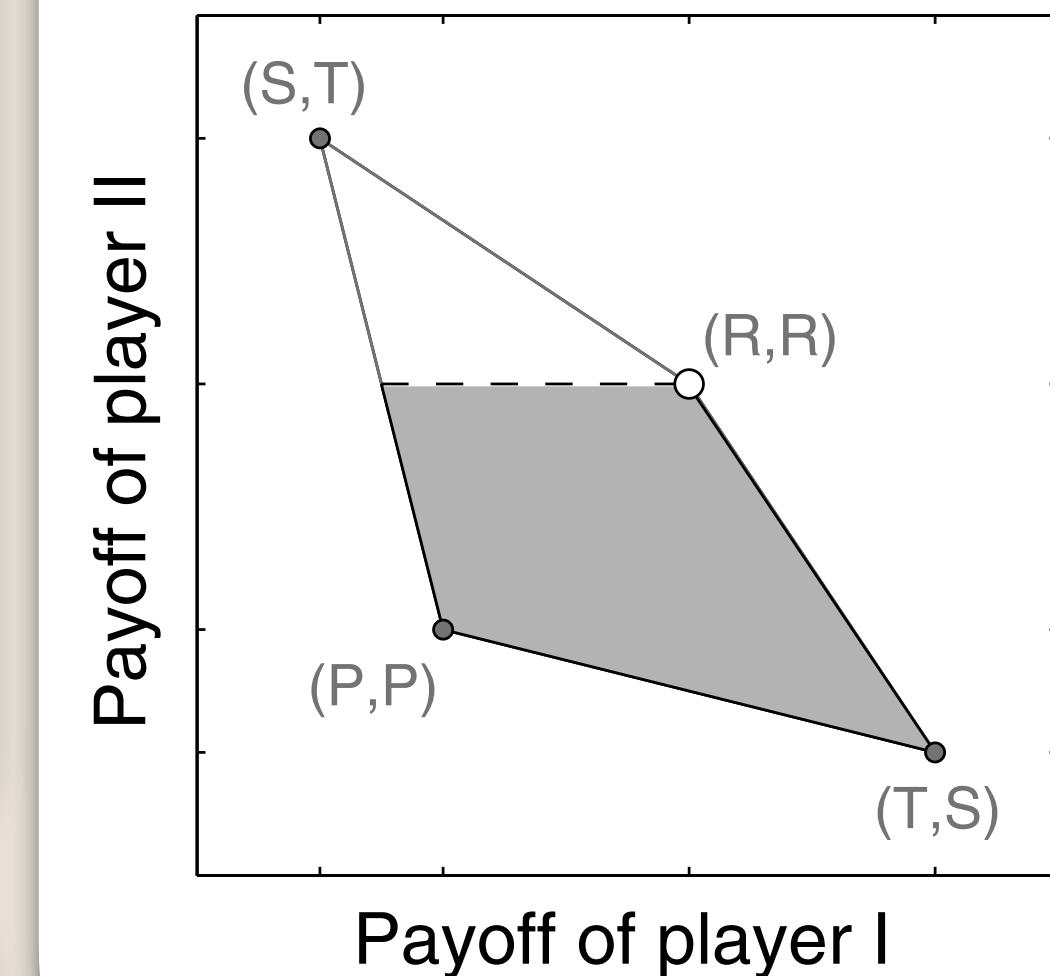
## Chapter 2: Of partners and rivals. Characterizing alternative strategy sets

### Example 2.

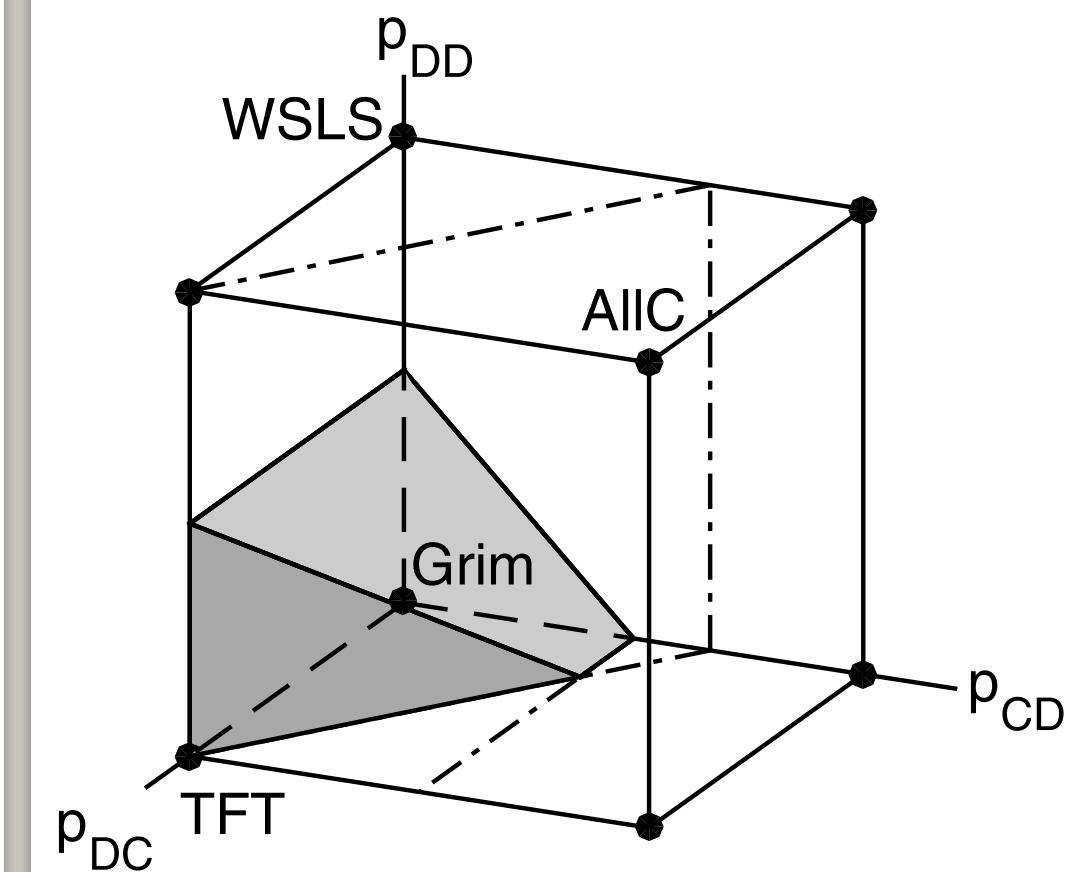
Generous strategies  $\mathbf{p}$  are those memory-1 strategies that satisfy

1. Mutually cooperative against themselves
  2. Impossible for co-player to get more than the mutual cooperation payoff
  - ~~3. Payoffs are on a line.~~
- "Partner"*

### Partner strategy



### Partner strategies ( $p_0 = p_{CC} = 1$ )



**Proposition 1.** For a player I with a nice memory-one strategy  $\mathbf{p}$ , the following are equivalent:

- (i)  $\mathbf{p}$  is a partner strategy;
- (ii) If the co-player uses either AllD or the strategy  $(0, 1, 1, 1; 0)$ , then  $\pi_{II} < R$ ;
- (iii) The two inequalities  $B_1 < 0$  and  $B_2 < 0$  hold, with

$$B_1 = \delta(T - R)p_{DD} - \delta(R - P)(1 - p_{CD}) + (1 - \delta)(T - R)$$

$$B_2 = \delta(T - R)p_{DC} - \delta(R - S)(1 - p_{CD}) + (1 - \delta)(T - R).$$

## Chapter 2: Of partners and rivals. Reciprocity without synchrony

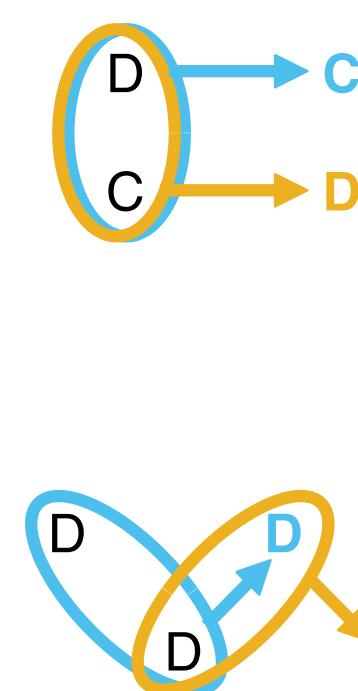
### Motivation.

In many of the repeated games in nature, players do not move simultaneously. How do these techniques apply to alternating games?

		Simultaneous game					
		Player 1		C	C	D	C
		Player 2		C	C	C	D
a							

		Alternating game					
		Player 1		C	C	D	D
		Player 2		C	C	D	D
b							



**Proposition:** There are three classes of Nash equilibria among the memory-1 strategies of the alternating game:

### Partners.

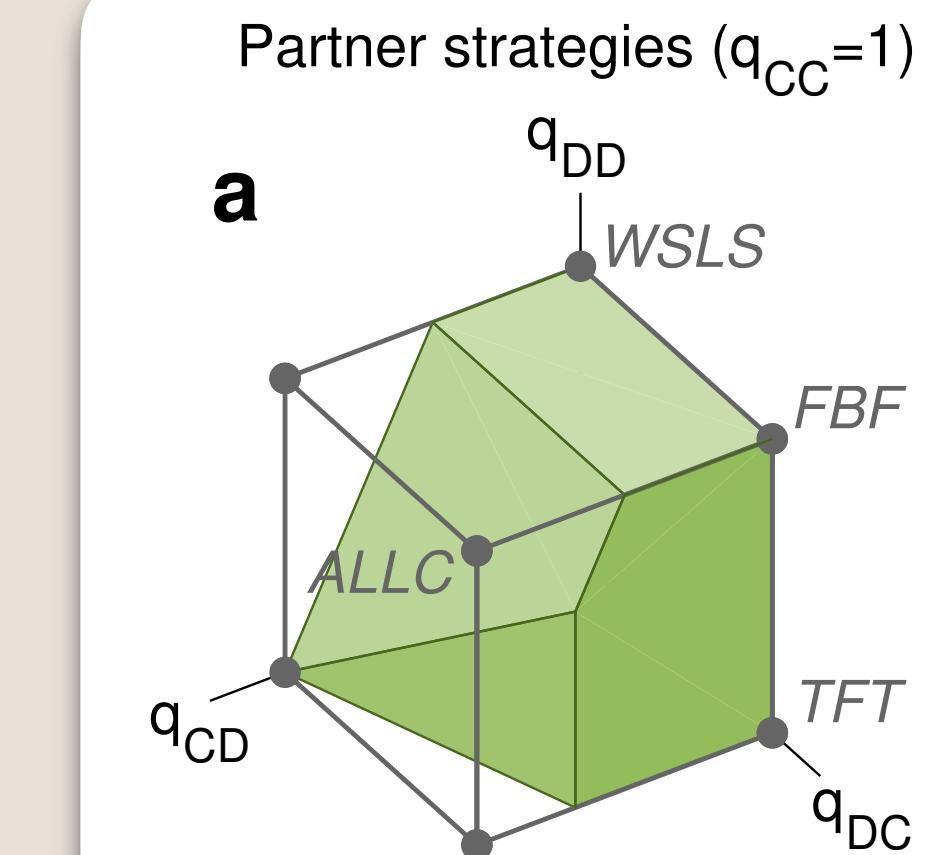
$$\begin{aligned} q_{CC} &= 1 \\ (b-c)(1-q_{CD}) &\geq c q_{DD} \\ b(1-q_{CD}) &\geq c q_{DC}. \end{aligned}$$

### Defectors.

$$\begin{aligned} q_{DD} &= 0 \\ b q_{DC} &\leq c (1-q_{CD}) \\ (b-c) q_{DC} &\leq c (1-q_{CC}). \end{aligned}$$

### Equalizers.

$$\begin{aligned} q_{CD} &= \frac{b q_{CC} - c (1+q_{DD})}{b - c} \\ q_{DC} &= \frac{b q_{DD} + c (1-q_{CC})}{b - c}. \end{aligned}$$



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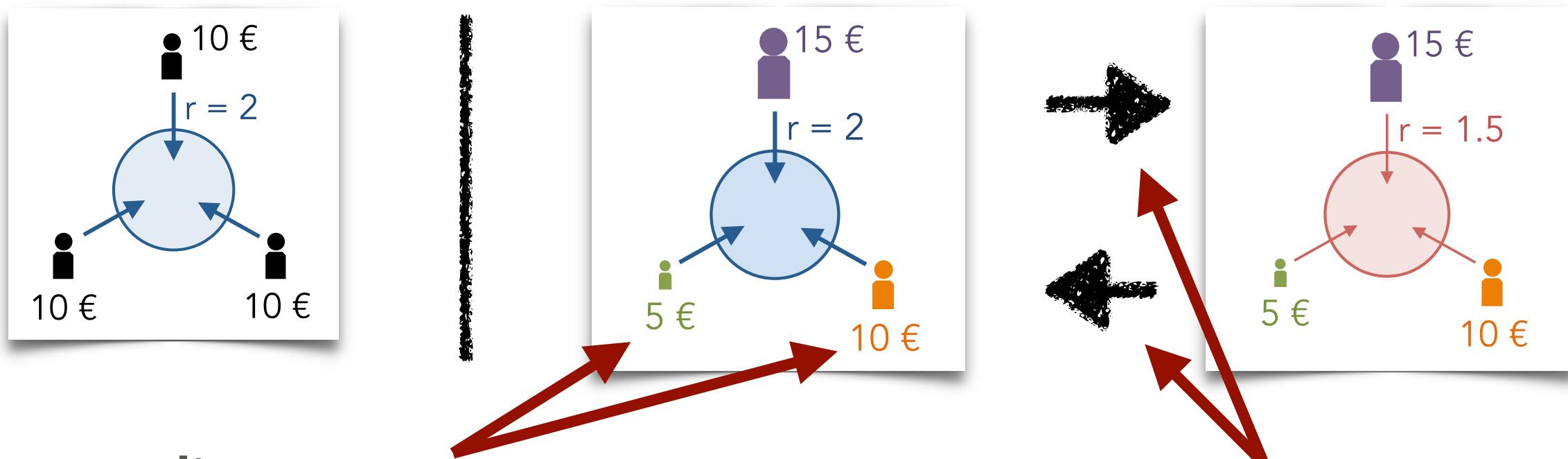
## Chapter 3: Beyond the prisoner's dilemma. Added complexity

### Motivation.

Previous models make the following assumptions.

- **Homogeneity:** All individuals are the same
- **Stationarity:** The individuals' environment does not change

### Example: Public goods game



#### Inequality:

How does inequality influence cooperation? How do people learn from each other?

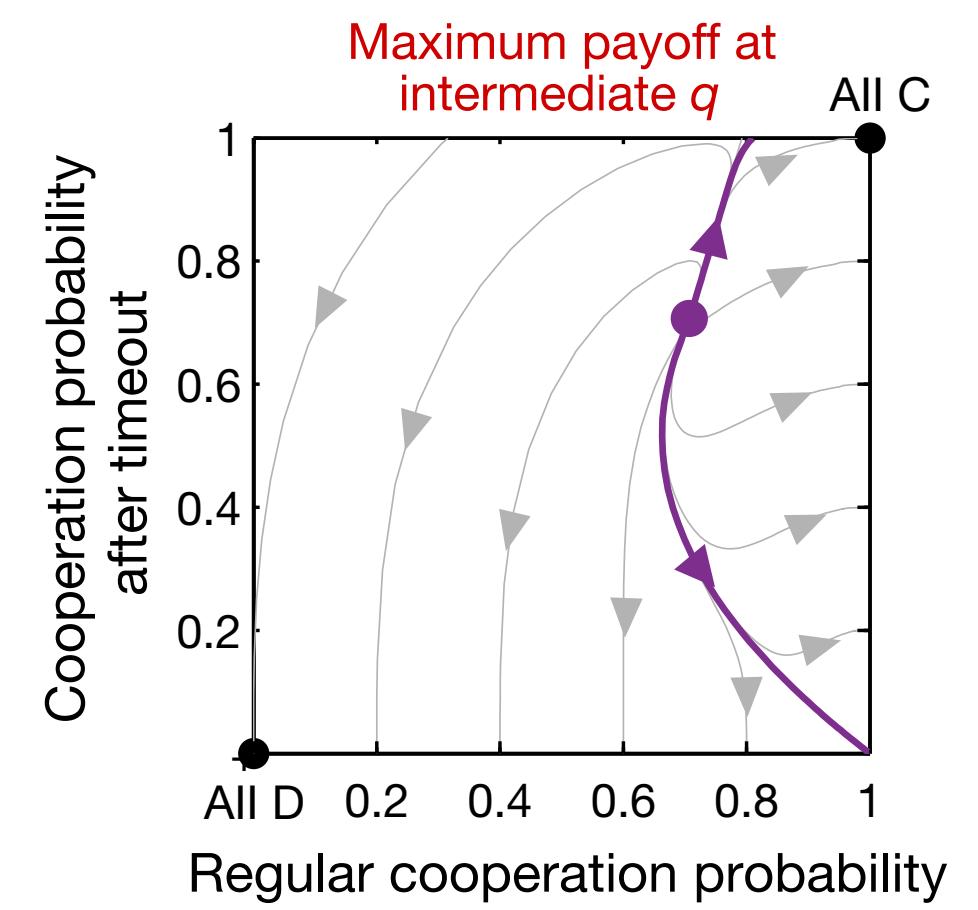
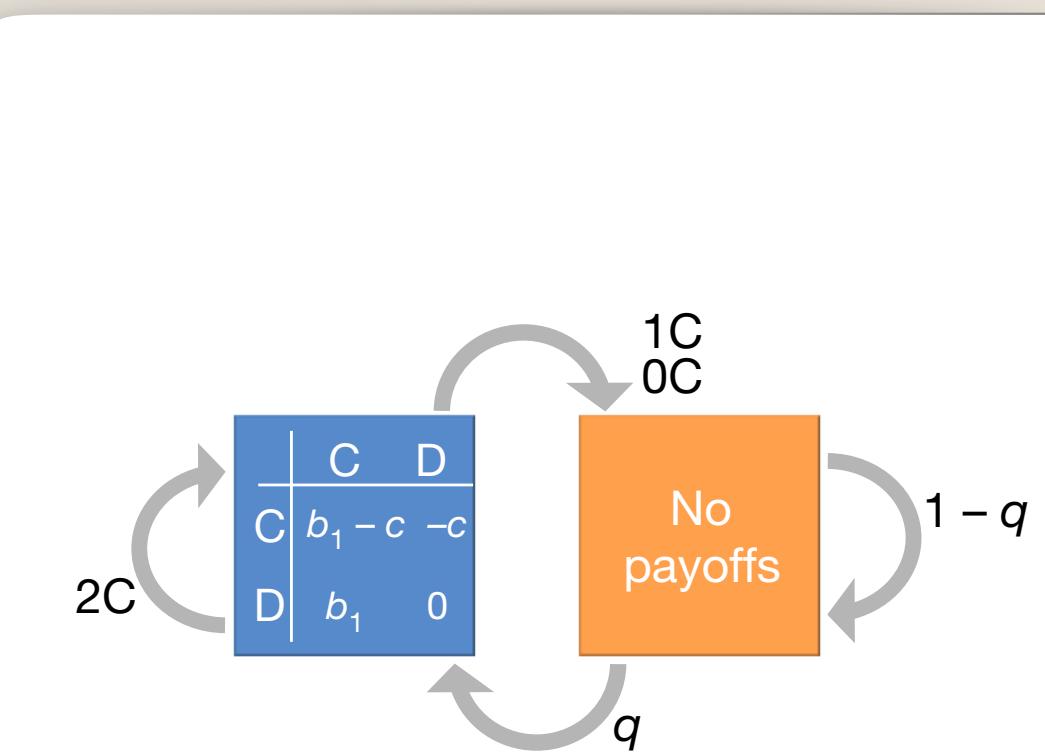
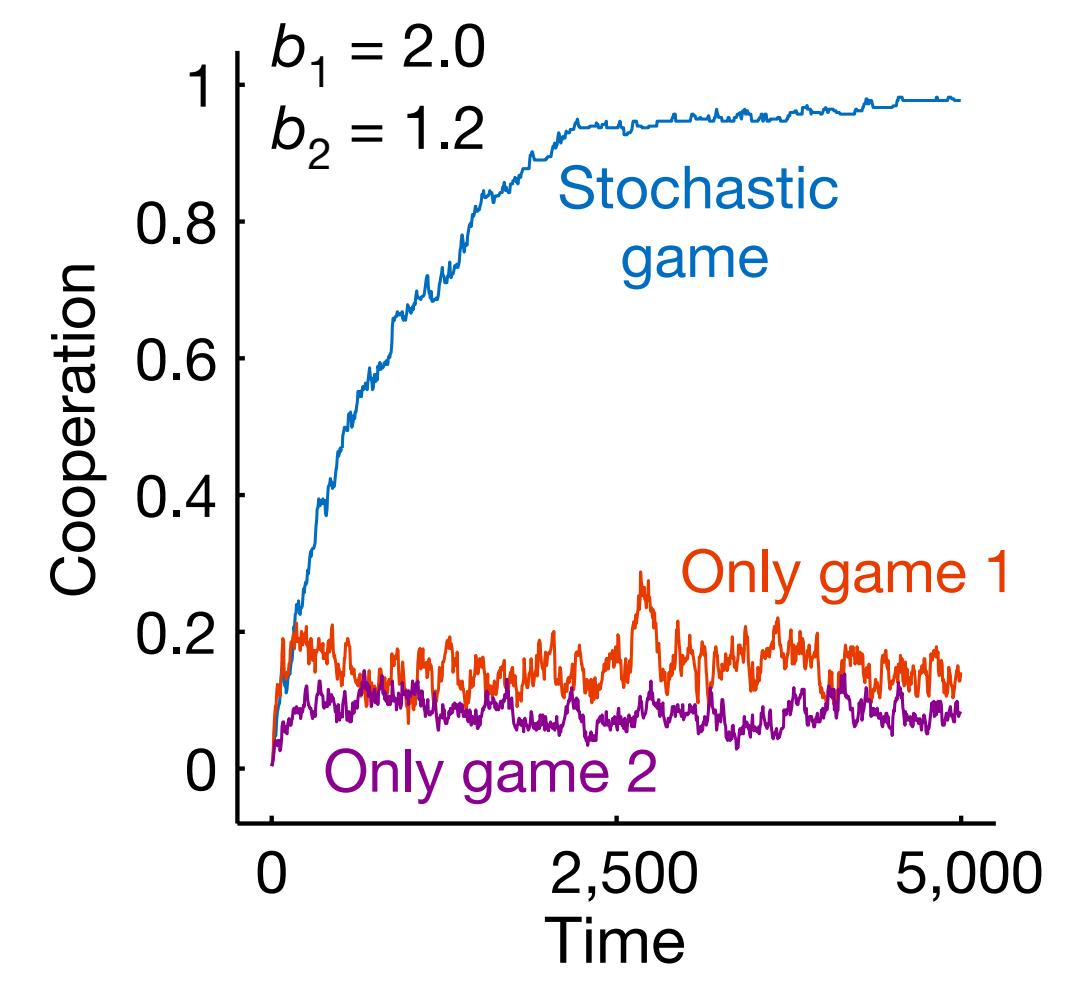
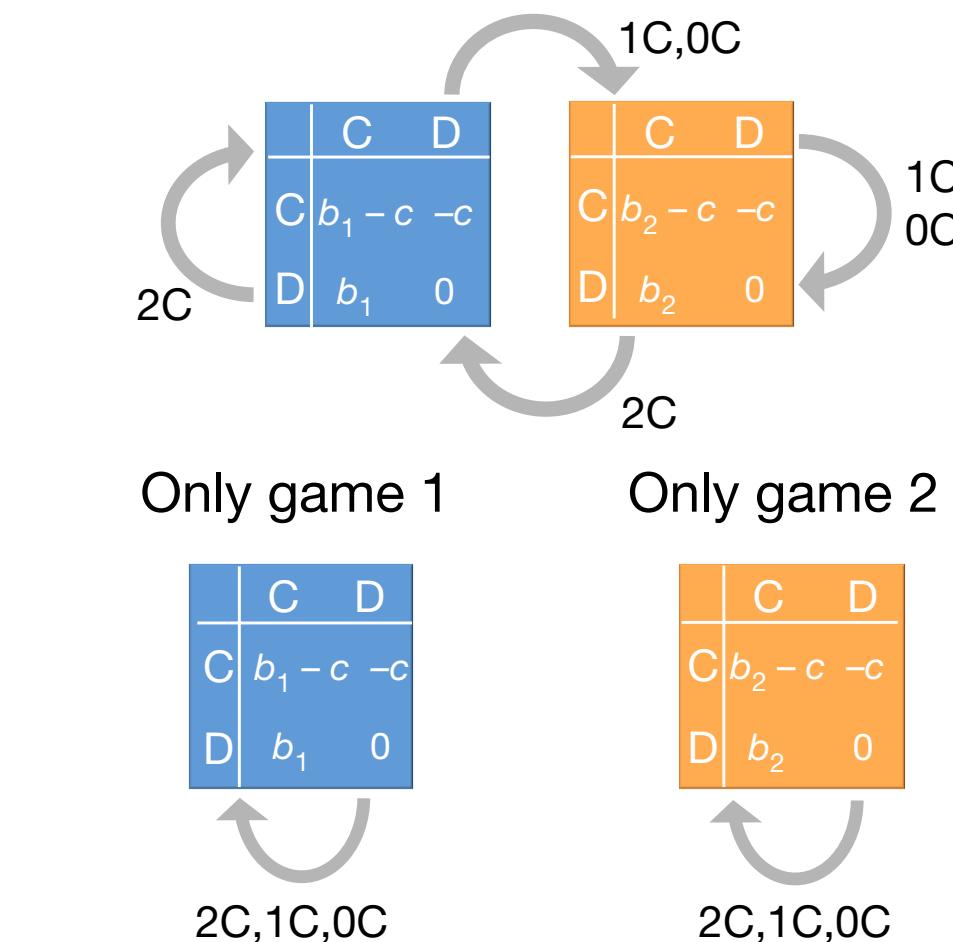
#### Environmental feedback:

How do people cooperate when they know their actions today affect the future?

## Chapter 3: Beyond the prisoner's dilemma. Stochastic games

### Games with environmental feedback: Stochastic games

- Repeated interactions among 2 players
- In each round, players can find themselves in one of  $k$  possible environments  $E_1, \dots, E_k$
- In each environment, players can cooperate or defect. However, the cost of cooperation  $c_i$  and the benefit  $b_i$  depends on the players' present environment  $E_i$
- The next round's environment depends on the previous environment and the players' previous actions
- Again, when players adopt memory-1 strategies, this type of game can be represented by a Markov chain
- One can explore the equilibria among the memory-1 strategies and their dynamics with similar methods



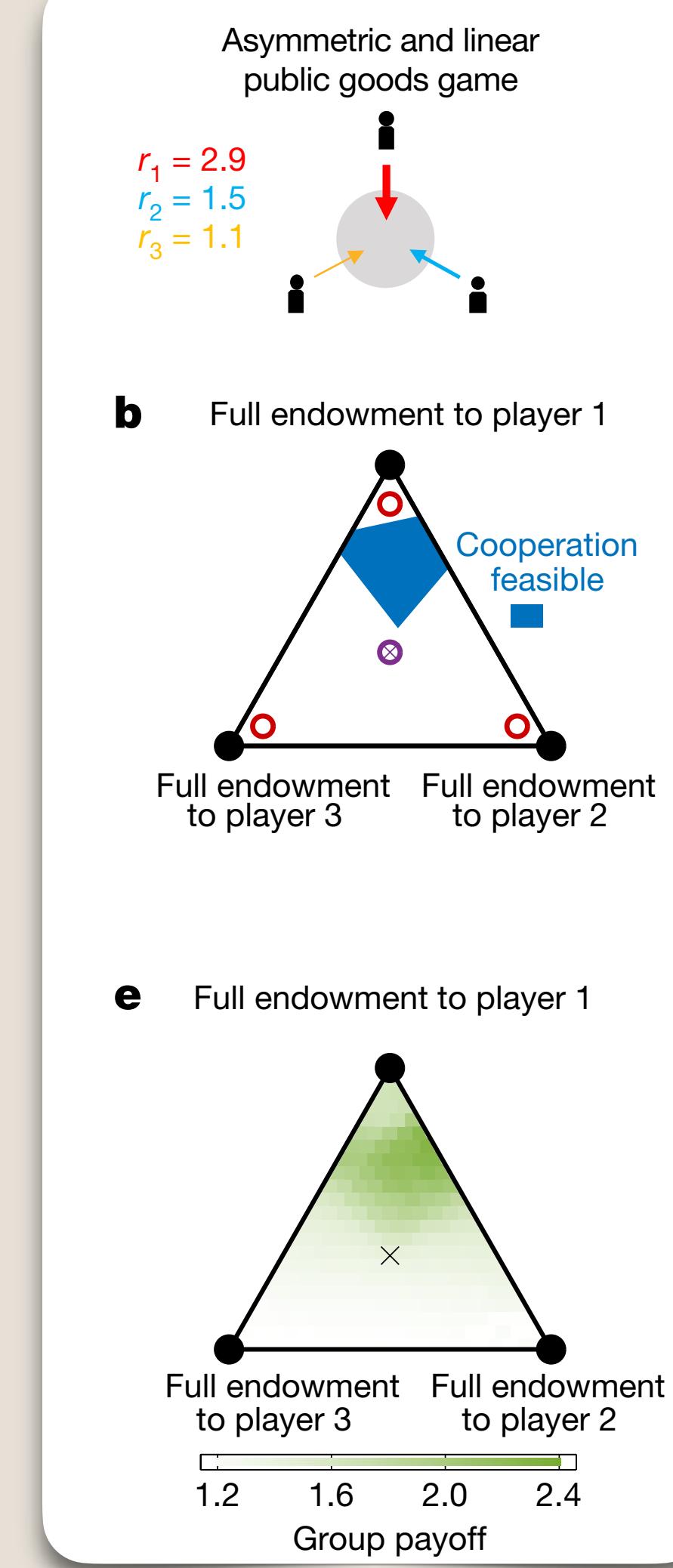
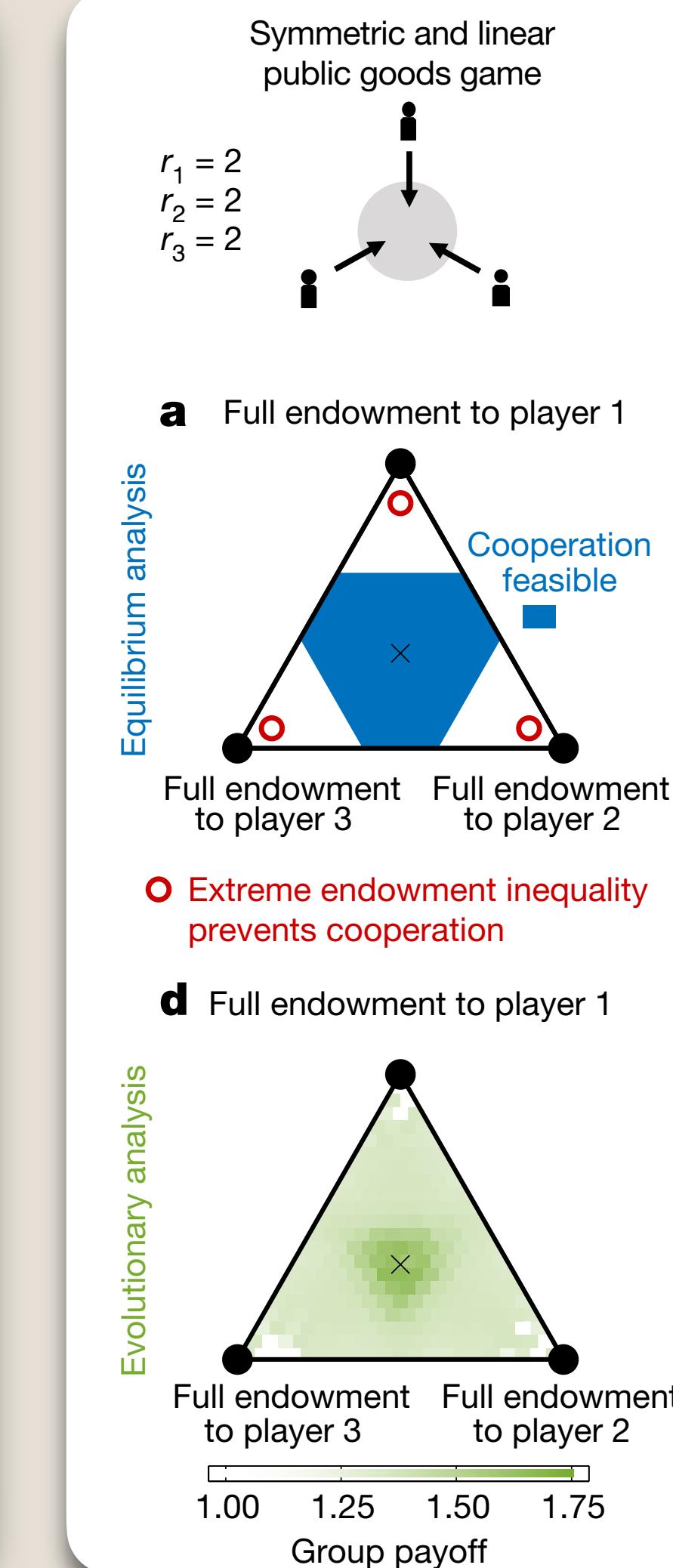
# Chapter 3: Beyond the prisoner's dilemma. Social dilemmas among unequals

## Games with inequality: Asymmetric public good game

- Repeated interactions among  $n$  players, with continuation probability  $\delta$
- In the beginning, each player receives an endowment  $e_i > 0$ . Endowments are normalised  $e_1 + \dots + e_n = 1$
- Each player  $i$  decides which fraction  $x_i$  of the endowment to contribute to a public good. A players' contributions are multiplied by some productivity factor  $r_i > 1$ , and then equally divided among all group members.

$$\text{Payoff: } \pi_i = \frac{1}{n} \sum_{j=1}^n r_j x_j e_j + (1-x_i)e_i$$

- **Question:** What is the best way to allocate endowments among players to maximise cooperation?

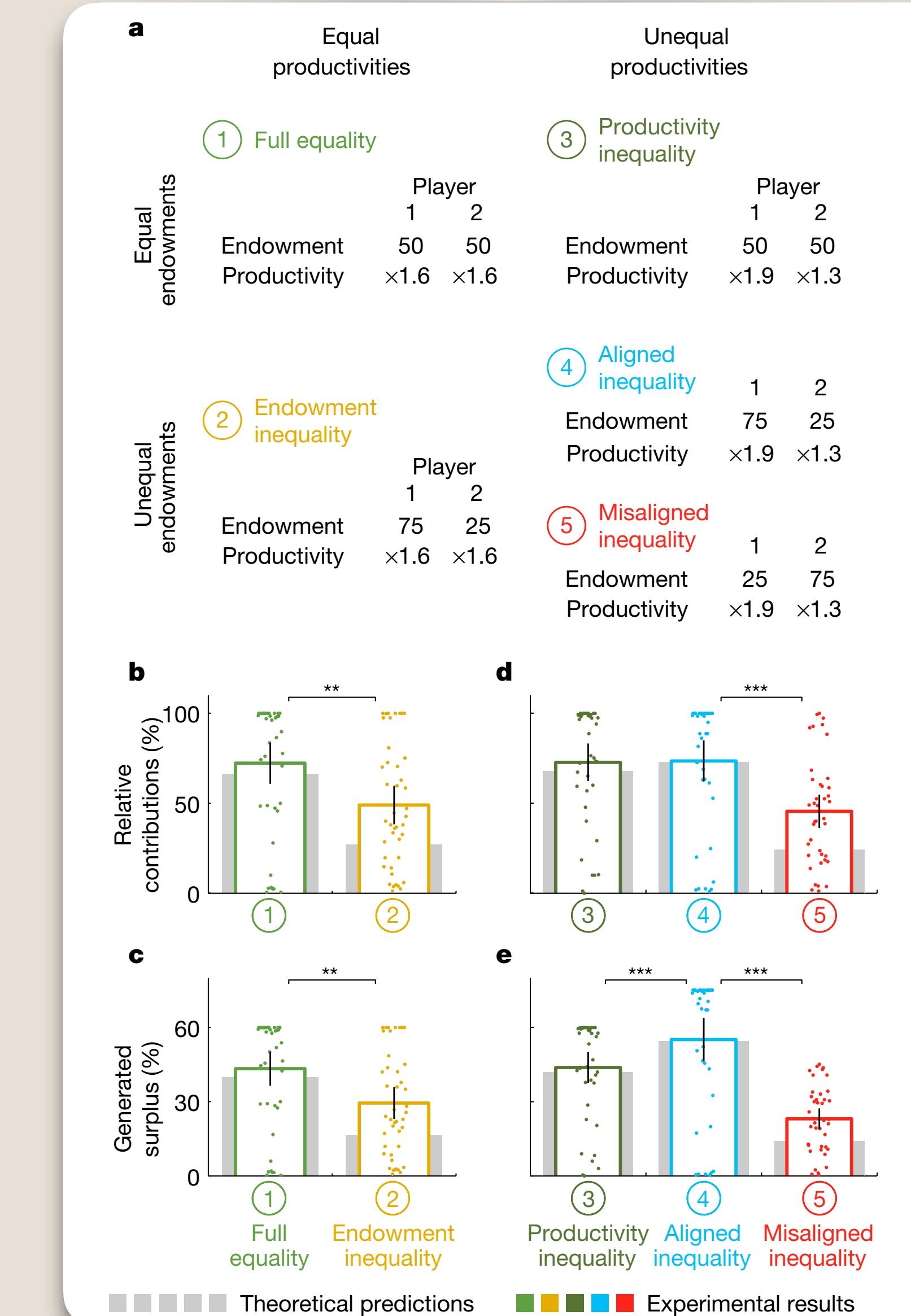
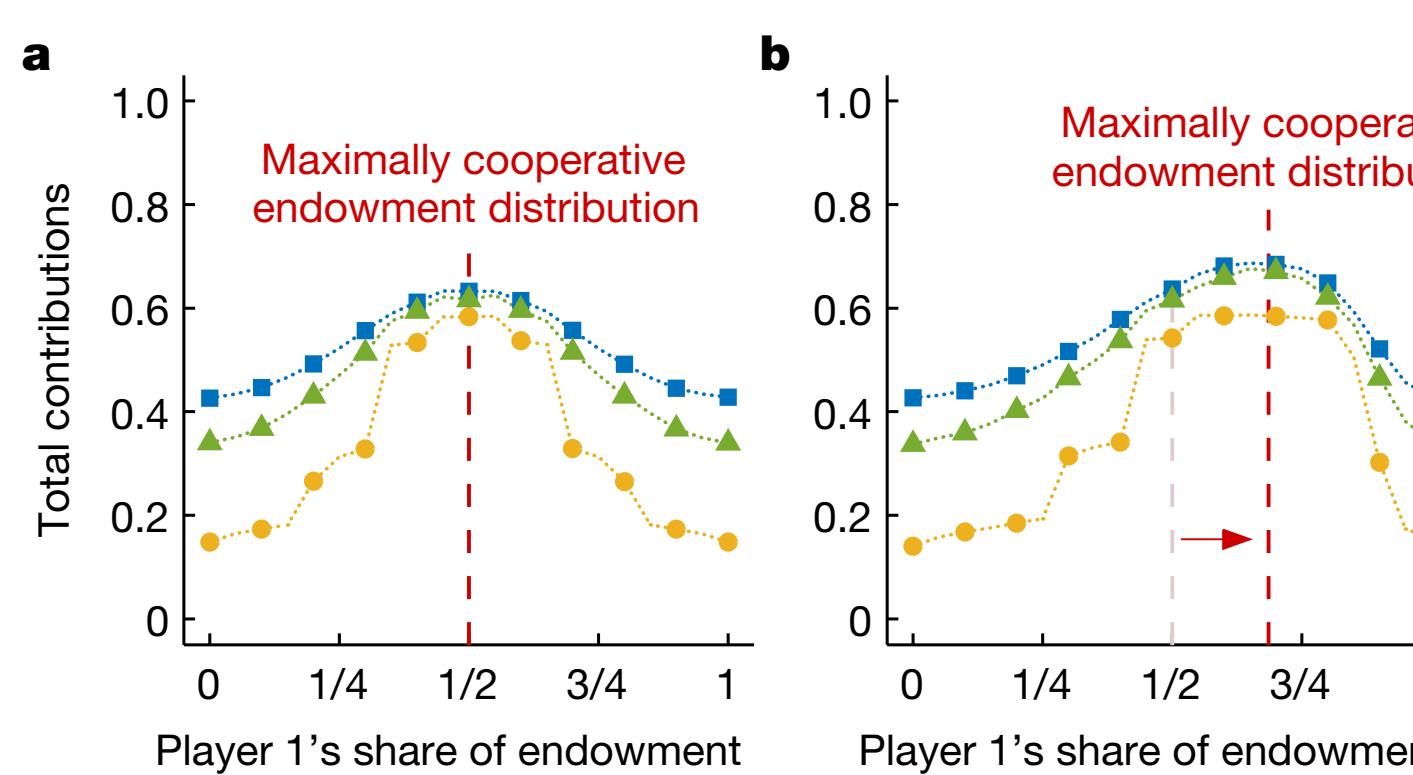


# Chapter 3: Beyond the prisoner's dilemma. Social dilemmas among unequals

**Definition:** An endowment distribution  $(e_1, \dots, e_n)$  is said to be *most conducive to cooperation* if it allows full cooperation to be stable with the smallest possible continuation probability  $\delta$ .

**Proposition:** In the special case of  $n = 2$  players, the endowment distribution most conducive to cooperation satisfies

$$\frac{e_1}{e_2} = \sqrt{\frac{r_2(2-r_2)}{r_1(2-r_1)}}.$$



# Summary



Max-Planck-Institut  
für  
Evolutionsbiologie, Plön

## Background:

Direct reciprocity is an important mechanism for cooperation based on repeated interactions. With models of direct reciprocity, one can explore which environments are most favorable to the evolution and stability of cooperation.

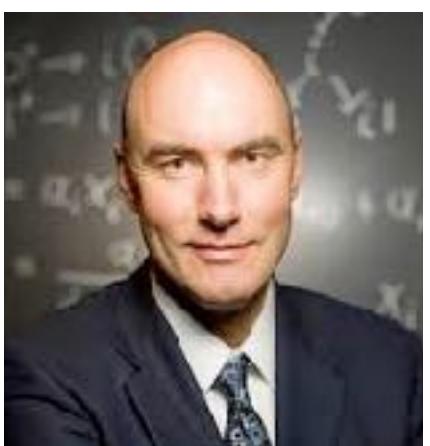


## Some conclusions:

Already with the most simple strategies of direct reciprocity, memory-1 strategies, players can have remarkable control on the game dynamics.

Cooperation is feasible (and sometimes even promoted) if there is environmental feedback or endowment inequality among players.

## Some (generous) co-players:



Thank you for your attention!