

## Pitch

A fitness app that builds a workout program with a library of instructional videos for you based on goals, injuries, equipment, and capabilities.

## Assumptions

- People don't always want to work with a fitness coach
- People want solutions to have custom workouts
- People don't know how to workout with injuries

## Problem Statement

Identify what most people struggle with surrounding exercise and injury while determining if they are interested in a solution.

## User Research

1. Do you exercise?
2. What is your exercise goal?
3. Do you have any joint / muscle pain?
4. What areas of your body is the pain related to?
5. On a scale of 1 to 5, how intense is the pain while at rest?
6. On a scale of 1 to 5, how intense is the pain while exercising?
7. Have you found difficulty exercising around the pain?
8. On a scale of 1 to 5 how likely would you be to buy an app if it had a solution to helping you work around this pain, and even fixing it permanently?
9. How much would you be willing to pay for such an app?

## Analysis

1. Most people exercise for Health (8 out of 9 responses)
  2. Most people have joint or muscle pain (7 out of 9 responses)
  3. Of the people that have pain, more than half have back pain (4 out of 7)
  4. 100% of people who have an injury find it hard to work around!
  5. More than half of responders would 100% buy an app if it could help them work around the pain (6 out of 9)
- I was able to answer my problem statement partially. I need to modify the survey to understand what it is that holds people back from working around their pain.