Consumer Behavior, Mobility Trends and Restaurants Context in San Francisco

Purchases, Payment, Restaurants variables across demographics

Consumer Segmentation

60% Women 90% White and Asian 20% Not college degree +70% Married At most 2 kids High income + ONLINE + PICK-UP + CONTACTLESS

+ AVOID RESTR

GROUP 0

GROUP 1

70% Men 90% White and Asian 20% Not college degree +70% Married 70% no kids High income

+ IN-STORE + RESUME RESTR

GROUP 2

70% Women 85% White and Asian 20% Not college degree 70% Never Married 85% no kids, +70% alone Middle income

+ ONLINE

+ AVOID RESTR

GROUP 3

70% Women
20% Hispanic, 40%
Black and Asian
+65% Not college
degree
55% Never Married
75% no kids
Low income
+ IN-STORE

+ CONTACTLESS

+ AVOID RESTR

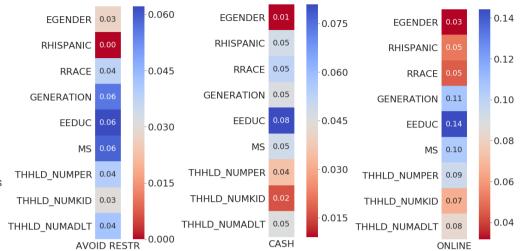
Purchases Online 58.52 %

contactless 95.43 %

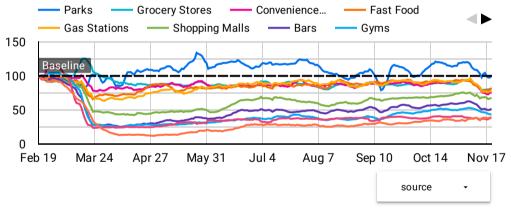
Restaurants avoided restaurants

92.7 %

Educational attainment, marital status, generation, number of members of the household, and race are demographics more related to the adoption of protective and relaxing behavioral changes.



Mobility into different venues of the city



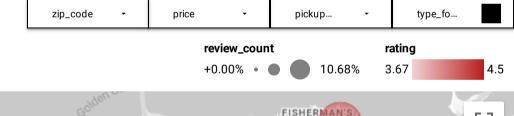
People doing more online purchases are also using more contactless payment methods and avoided eating at restaurants.

North Beach, Nob Hill, Chinatown, Finan cial District, Richmond and Ashbury areas concentrate more reviews from users.

The
neighborhoods
with higher
average ranking
are Pacific
Heights, Sunset
District,
Downtown, South
of Market.

Restaurants by zip code: Price, Rating, Popularity, Transactional methods and Type of food

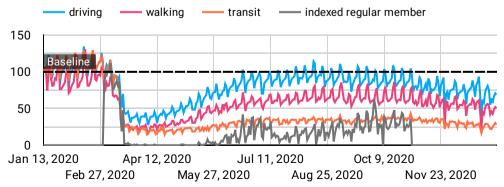
Distance to residential, commercial, and **industrial** areas, the **density of residential areas** and **distance to parks** play a crucial role in how Restaurants are facing the pandemic.



FISHERMAN'S Γ Central mbarcadero Presidio of Piers Historic District WESTERN RICHMOND San Francisco HAIGHT-ASHBURY Gate Park MISSION INNER SUNSE DISTRICT + SUNSET DISTRICT BERNAL HEIGHTS Sloat Blvd Google

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Mobility by type of transportation and average mobility regular member of the community



Besides Residential, Parks represent the venue with higher foot traffic, followed by Groceries and Pharmacies. The more disrupted venues are Gyms, Airports, Offices, and Transit stations.

Consumer Behavior, Mobility Trends and Restaurants Context in Miami

Online

contactless

Restaurants

92.35%

avoided restaurant

88.63%

54.18 %

Purchases

Payment

Purchases, Payment, Restaurants variables across demographics

Consumer Segmentation

75% Women +35% Hispanic, 14% Black 43% Not college degree 45% Never married, divorced and separated 70% no kids 65% below \$75k

GROUP 0

+ ONLINE + CASH + AVOID RESTR

GROUP 1

60% Women
30% Hispanic, 11%
Black
50% Not college degree
+55% Married
70% no kids
55% below \$75k

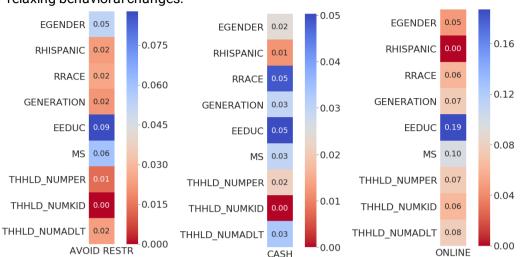
+ IN-STORE + RESUME RESTR

GROUP 2

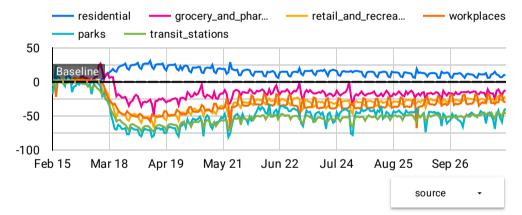
70% Men 30% Hispanic, 11% Black 30% Not college degree +70% Married 66% no kids 28% below \$75k

> + ONLINE + PICK-UP +CONTACTLESS + AVOID RESTR

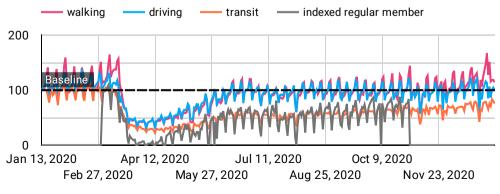
Educational attainment, race, race and number of members of the household are demographics more related to the adoption of protective and relaxing behavioral changes.



Mobility into different venues of the city



Mobility by type of transportation and average mobility regular member of the community



People doing more purchases online are also avoiding more eating at restaurants.

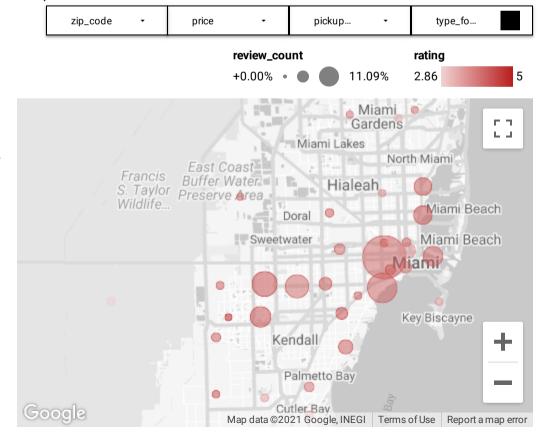
More in-store purchases are related to resume eating at restaurants.

More than 55% of businesses in zip codes around the airport are offering delivery exclusively.

Some mediumhighly dense zones turned 100% to delivery could benefit from pick-up

Restaurants by zip code: Price, Rating, Popularity, Transactional methods and Type of food

Distance to the International Airport, to residential, and **commercial**, areas and the **density of residential areas** play a crucial role in how Restaurants are facing the pandemic.



Besides **Residential**, **Groceries and Pharmacies** represent the venue with higher foot traffic, followed by The more disrupted venues are **Parks**, **Retail**, and **Transit stations**.