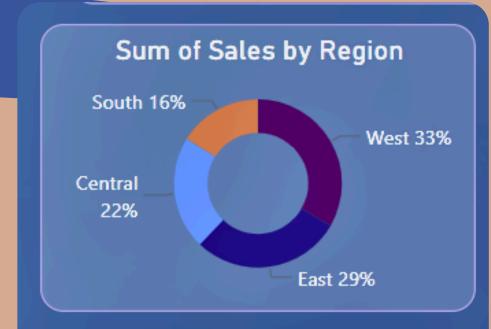


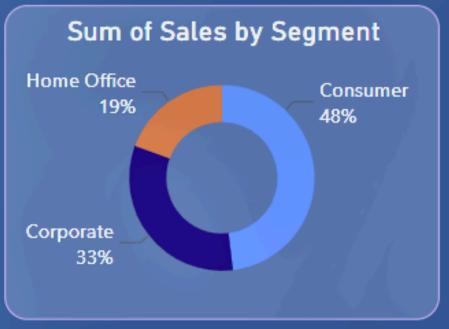
Objective



Focus Areas:

- Sales growth patterns
- Regional and product performance
- Time-series analysis for trend discovery





Key Metrics Tracked

Sales

1.57M

Quantity

22K

Profit

175.26K

Avg. Profit

23K

15-20% growth vate

"Sales grew approximately 15–20% year-over-year from 2019 to 2020, with notable acceleration in the second half of 2020."

20%

"Product returns showed a downward trend, contributing to improved overall profit margins and stability in monthly sales performance."

2 regions

"West and East regions are the key markets driving sales success, together accounting for over 60% of total revenue."

Super Store Sales Dashboard

Sales



Standard Class

Second Class

First Class

Same Day 0.03M

Profit

175.26K

Avg. Profit

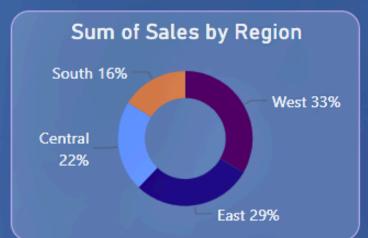
23K

0.33M

0.11M

M80.0

Sales by Ship Mode

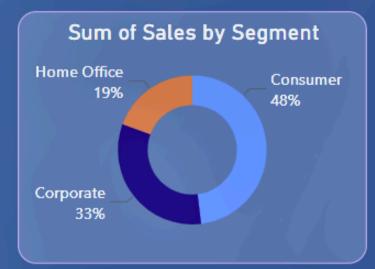




Quantity

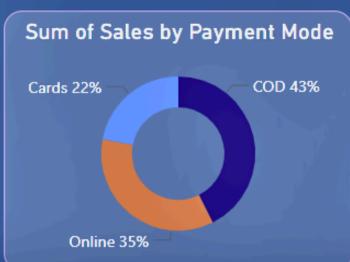
22K





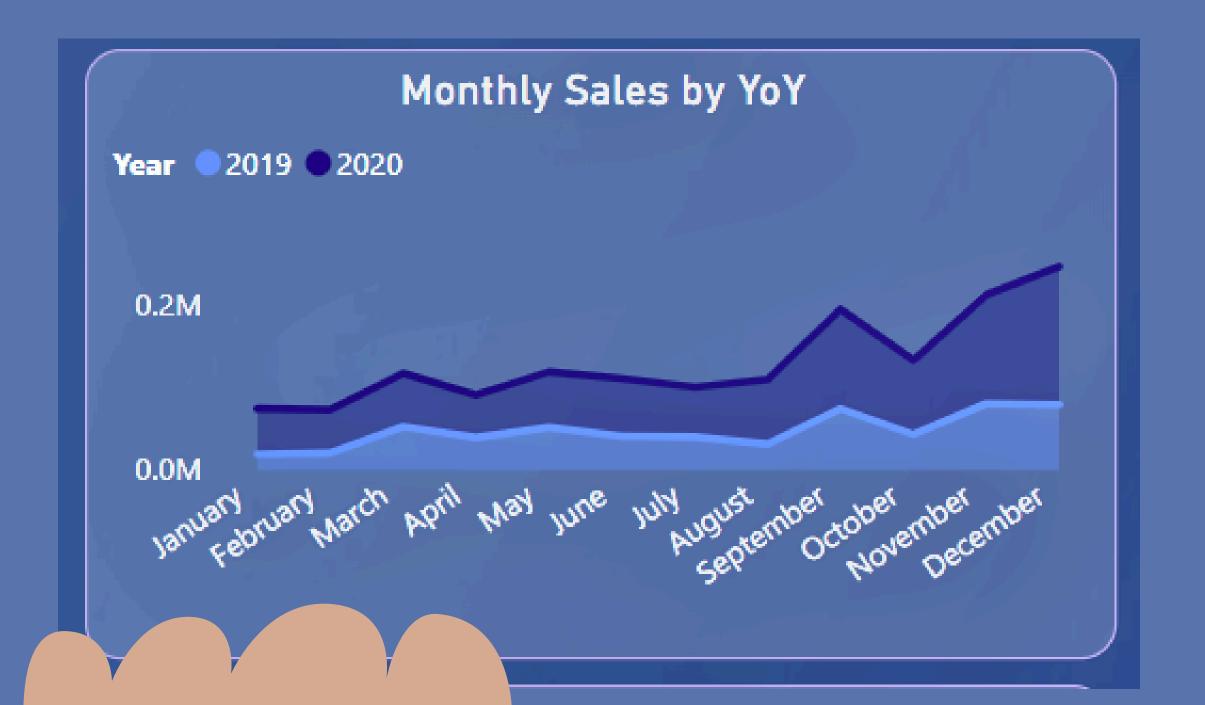


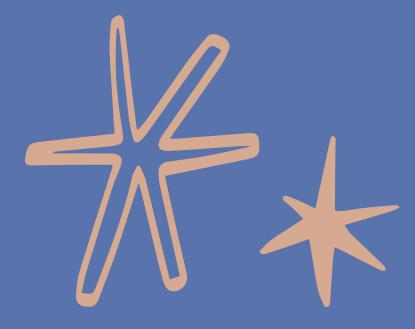












SALES PERFORMANCE OVERVIEW

Regional Sales Performance Insights

This section presents a detailed analysis of **growth patterns** and regional sales trends.

Product Performance

An overview of our top-performing products and their impact on overall sales and growth in key regions.

