

# Dallas Sybrowsky

*Full Stack Developer – San Diego, CA*

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## TECHNICAL SKILLS

JavaScript, Node, React, HTML, CSS, Bootstrap, SQL, MySQL, Sequelize, Express, Git, Handlebars, REST, Heroku, MongoDB

## TECHNICAL EXPERIENCE

- Currently seeking a position as an entry level full stack software developer or similar position where I can make a positive contribution and grow my skills.

## SALES EXPERIENCE

- **Territory Manager** (Baebies Diagnostics) 2021 to 2022 - Sold capital testing equipment into large territory consisting of hospitals and reference laboratories in Texas, Oklahoma, and Louisiana.
- **Laboratory Sales Specialist** (Texas Medical Distributors) 2020 to 2021 - Tasked with selling Clinical Chemistry analyzers, reagents and quality controls to Physician offices and Independent Laboratories.
- **Diagnostic Solutions Consultant** (Zoetis Diagnostics) 2017 to 2019 - Achieved superb sales and customer service selling diagnostic analyzers into veterinary practices.
- **Acute Care Sales Representative** (Medline Industries) 2015 to 2017 - Increased sales in Acute Care Hospitals. Enhanced relationships and customer satisfaction through increased sales of product portfolio.
- **Surgical Consultant & Analyst** (Medline Industries) 2014 to 2015 - Optimized custom surgical packs via clinical consultation services and documented cost savings opportunities.
- **Sales Specialist** (Medline Industries) 2013 to 2014 - Increased revenue through creation, maintenance, and optimization of custom surgical procedure packs.
- **Product Manager** (Life Technologies) 2012 - Spearheaded sales of customer storeroom programs in Western US and motivated team of 45 sales representatives to adopt the program.
- **Inside Sales Representative** (Life Technologies) 2010 to 2012 - Accelerated sales portfolio of 50,000 Molecular and Biochemistry reagents in Western US and generated strong sales of portfolio of seven capital instruments.

## SCHOOL PROJECTS

[FidoFind](#): FidoFind's mission is to help people more easily connect with adoptable pets. Utilized API calls and JavaScript to populate pages. Wrote custom CSS and HTML to create an immersive and engaging site.

[Bibliomania](#): Project intended to connect people to new books. Utilized Node, Express, Handlebars, MySQL and Sequelize ORM for front and back end structure.

[CodeCollab](#): Full stack web application that provides an environment for new bootcamp graduates to find like-minded colleagues. It incorporates a chat features and allows users to find collaborators with complementary skillsets and similar interests. Built with MERN stack

## EDUCATION

### University of California San Diego:

Full Stack Coding Boot Camp

March 2023

B.Sc. in Biochemistry & Cell Biology

December 2009