

Herzlich Willkommen zur Informationsveranstaltung

# Auftakt WorkCamp – Maschinelles Lernen / Künstliche Intelligenz

Donnerstag, 28. Februar 2019

WLAN-Zugang: IHK-Gast

http://www.github.com/mediagit2016



### Innovationsberatung @ IHK Region Stuttgart

Markus Götz, Innovationsberatung markus.goetz@stuttgart.ihk.de
Tel. 0711 2005-1329
Fax 0711 2005-601329



Tobias Schmittbauer, Digitale Wirtschaft tobias.schmittbauer@stuttgart.ihk.de
Tel. 0711 2005-1511
Fax 0711 2005-601511



Stefanie Rau, Technologietransfer stefanie.rau@stuttgart.ihk.de
Tel. 0711 2005-1549
Fax 0711 2005-601549

\* Technologietransfermanagerin



Ramon Rank, Digitale Technologien ramon.rank@stuttgart.ihk.de
Tel. 0711 2005-1516
Fax 0711 2005-601516

\* Technologietransfermanager





### Herausforderungen für den Maschinenbau

### Rising customer centricity



#### Markets: New players putting traditional companies under pressure

- New digital players mostly from a B2C background (e.g. Alibaba, Amazon Business) are competing fiercely to capture a larger share of the B2B industrial sales
- Omni-channel sales presence and speed of delivery are fast becoming pre-requisites to enhance customers' buying experience for AM companies

#### Customers: Decision-makers placing more exacting demands

Customers of Industrial Manufacturing companies have become ever more demanding and require tailored products as well as offering easier buying process — information on product portfolio (including spare parts), pricing and self-service to be available through a one-stop-shop

**Products:** Rapid shift towards digital and speedy adoption of e.g. 3DP to shorten time to market

- Demand for 'smart' connected products and prompt after-market services is rapidly growing; services revenue is fast becoming important for Industrial Manufacturing players aiming for a greater market share in a competitive environment
- Reduced equipment downtime, increased efficiency, enhanced quality and rapid prototyping needs are further pushing the companies to become customer-centric

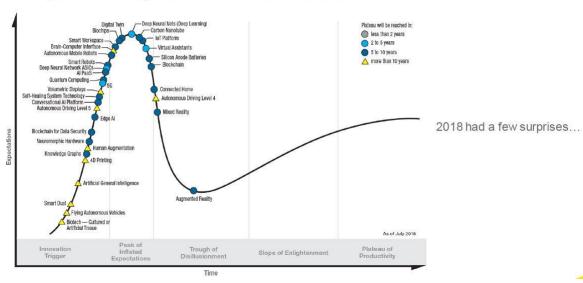


#### Potential benefits from IoT and Industrie 4.0 in Germany



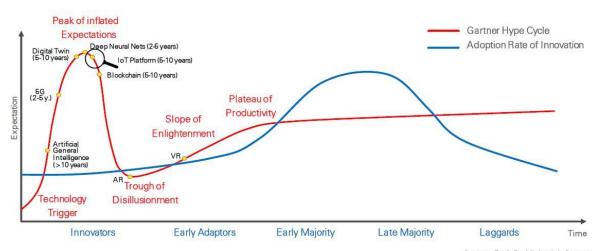


## Emerging technologies' level of maturity differs and requires companies to rethink their business





### Emerging technologies require companies to rethink Digital Innovation



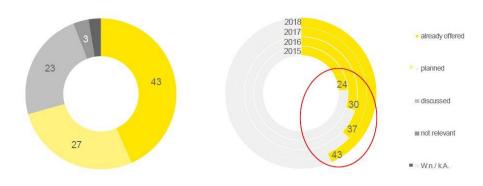
Source: Prof. Dr. Michael J. Capone



#### Companies are increasingly offering cloud solutions



"Do you offer cloud-based solutions for your Industrie 4.0 products, respectively do you plan or discuss this?"



Statement (weighted) in percent | base: all interviewed industrial enterprises that offer or plan to offer solutions for Industrie 4.0 (n=138) | Deviations of the sum of 100 percent are due to rounding.



### Why the explosion of Al?

**Packaged** Availability Advances in Explosion of AI = computing **Algorithms** of data





















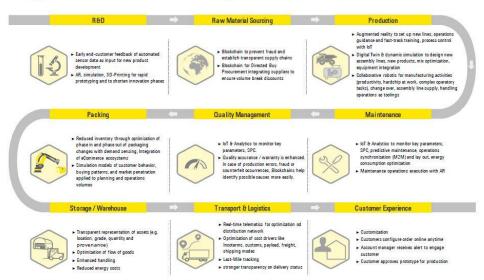






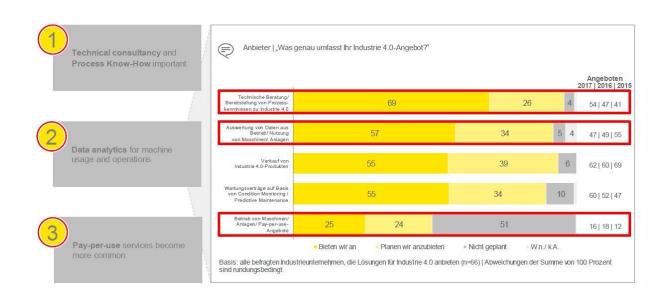


## Throughout the value chain Industrie 4.0 provides solutions resulting in benefits – Example Production



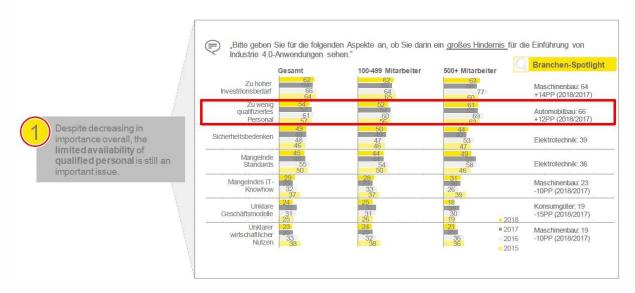


#### **Industrie 4.0 Services**





### Limited availability of qualified personal is still a major obstacle





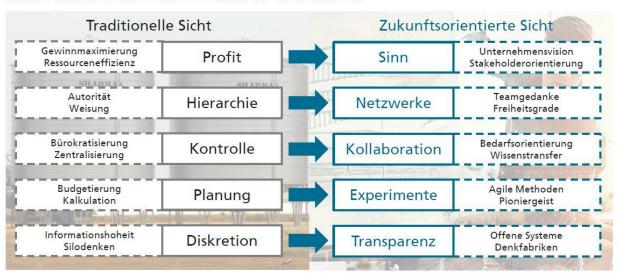
# A shift of the IT capabilities is necessary to secure operations and enable value creation





#### Neuerfindung der Arbeitswelt

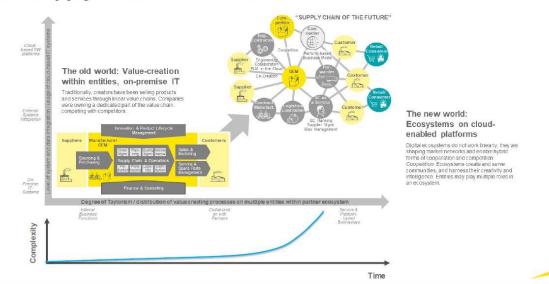
Aufbrechen veralteter Strukturen und Muster



Quelle: Prof. Spath - IAO



#### The Value Chain is no longer linear, complex networks build the Supply Chain of the future









### **Weitere WorkCamp Termine 2019**

28. Februar 2019	WorkCamp I
14. März 2019	WorkCamp II
10. April 2019	WorkCamp III
16. Mai 2019	WorkCamp IV
04. Juli 2019	WorkCamp V
22. Juli 2019	WorkCamp VI
23. – 27. September 2019	100 Stunden Morgen – Themenwoche zur digitalen Zukunft und Innovation im Mittelstand





### WorkCamp - Vorstellung





### WorkCamp Maschinelles Lernen

# Common Open Source CS Tools:

- Numpy, SciPy
- Pandas
- TensorFlow, Sklearn
- SQL to Pandas
- NLP / NLTK
- Matplotlib

Often: Working Code First Fill In Theory After

#### Quantitative

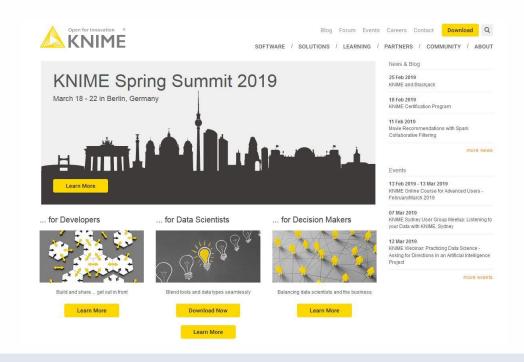
- Prediction: Regression
- ML Classification: Logistic, SVM.. Trees, Forests, Bagging, Boosting,..
- Entropy / Information Topics
- Deep Learning examples, including CCNs
- Correlations
- Markov Processes
- LTI Systems: Fourier, Filters where applicable
- Control Models where applicable

### Building Block Code Samples

- Webscraping
- Stock market live download, simple trading
- Convolutional Neural Networks
- Next Word Predictor, Spell Checking
- Recommendation
- Web Crawler
- Chatbot, E-mail
- Social net interfaces including twitter



### ML Stack



12.03.2019



### Start with Python as an interface Jupyter Notebooks for prototyping

- · Python: The interface
- NumPy, SciPy: Working with Arrays
- Pandas: Working in Tables, SQL to Pandas
- Sklearn: ML
- · Matplotlib: Visualizing Data
- TensorFlow, Keras: Neural Networks
- SQL to Pandas
- NLP / NLTK: Natural Language
- Spark: For large data sets (GB, TB+)



https://www.youtube.com/watch?v=Q0jGAZAdZqM

https://conda.io/docs/user-guide/install/download.html



### Was wir in diesem Camp betrachten

- The ML stack most commonly used in creating ML/Al/Data applications
- Application and systems viewpoint of data and ML
- Implementation, architecture, and relevant processes to build real systems
- Statistical, rule based, and hybrid decision systems
- Connection with relevant mathematical foundations (optimization, entropy, correlation, LTI, prediction, classification)
- Practical insight into advanced techniques and tools: (eg. CNNs, NLP, scraping, recurrent networks, etc.)
- System modeling for data applications
- Application talks: Recommender systems, Blockchain, Spark etc.

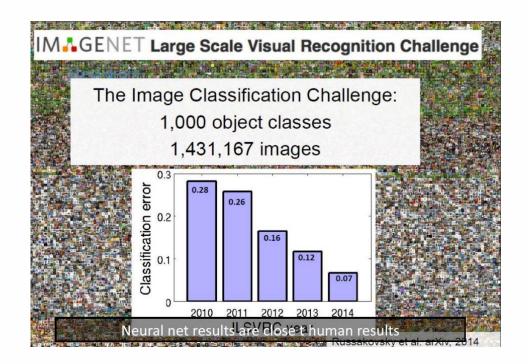


### Who Will Control the Automobile?

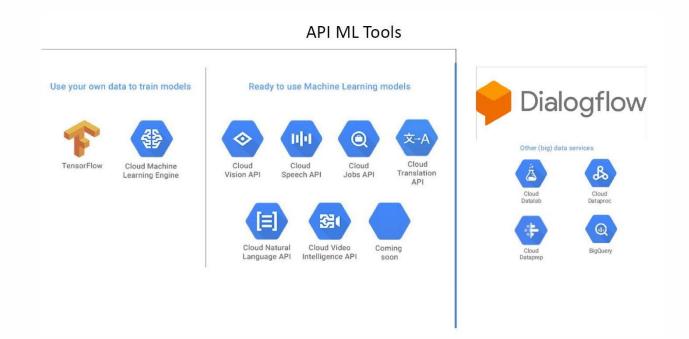


- Whoever has the better software and data science team
- Winner will get the vast (and incredibly valuable) streams of auto data



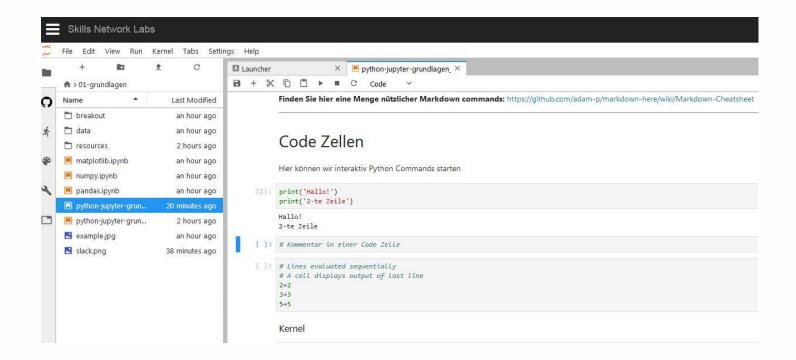






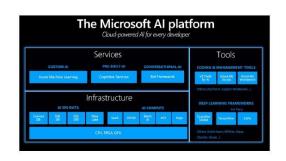
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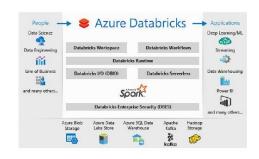


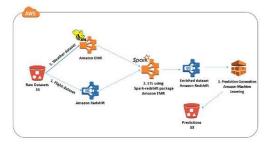
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### Woher kommen Daten?

#### Real-life Example: ZestCash

· "All data is credit data"



Your Own Web Site



Public Data Sets Stock market, etc.



IOT/Sensors



Other Web Sites



Why: Relevance to Organization:

Business Models & Strategy, Innovation Leadership

What: Technology

Theory, Frameworks
System Architecture

How: Implementation Tools

ML Stack, Code

How: Implementation with Innovation Behaviors

Process, Agile Analytics, Hypothesis, Measures



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# 100 Stunden Morgen

Themenwoche zur digitalen Zukunft und Innovation im Mittelstand 23. bis 27. September 2019

# 100 Stunden Programm! 100 Referenten!

#100hMorgen www.stuttgart.ihk.de/100stundenmorgen





Montag

für forgenmacher Dienstag

Geschäftsmodelle für Morgenmacher Mittwoch

Technologien für Morgenmacher

Donnerstag

Märkte für Morgenmacher Freitag

Digitale Kulturen für Morgenmacher

23. bis 27. September 2019





#### **Eine Woche zum:**

- aktiv zu werden
- tiefer in Themen einsteigen
- sich zu informieren und individuell beraten zulassen
- branchenübergreifend auszutauschen
- neue Kontakte zu knüpfen
- Möglichkeiten der Zusammenarbeit zu finden



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Donnerstag, 28. Februar 2019

WLAN-Zugang: IHK-Gast

Download: 3958452