

How to Find a Great Job

Dalya Gartzman

bit.ly/GreatJobSlides

What This Talk is NOT About

What This Talk is NOT About

**Writing
Great CVs**



**What is a
Great
Job?**

**Acing Job
Interviews**



What This Talk is NOT About

**Writing
Great CVs**

**What is a
Great
Job?**

**Acing Job
Interviews**

What This Talk IS About

What This Talk IS About



What This Talk IS About

~~Writing Great CVs~~

~~What is a Great Job?~~

~~Acing Job Interviews~~



What This Talk IS About

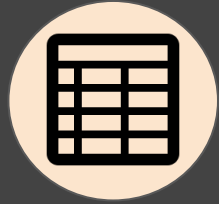
~~Writing
Great CVs~~

~~What is a
Great
Job?~~

**FIND
a Job**

~~Acing Job
Interviews~~

What This Talk IS About



Step I - Build a Data Base



Step II - Personal Contact



Step I - Build a Data Base



Step I - Build a Data Base



Meetups and Conferences



Logo Posters



“Best” Lists



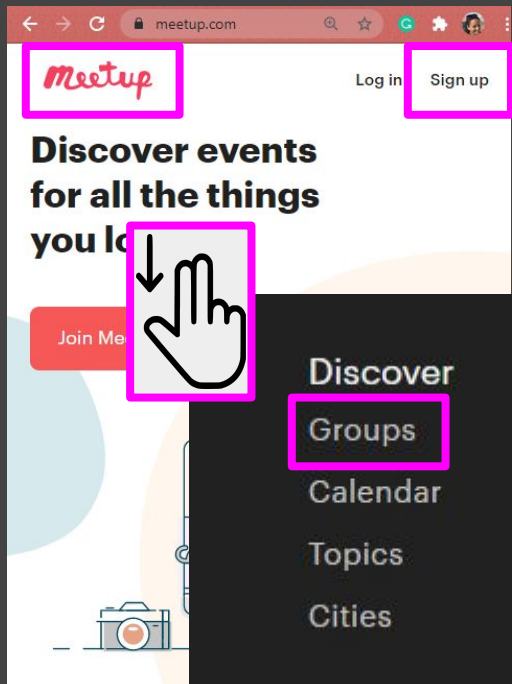
Keyword Search



Meetups and Conferences



Meetups





Meetups

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Find your next event

9 events in your groups • 167 events near you

software within 50 miles of Tel Aviv-Yafo, IL

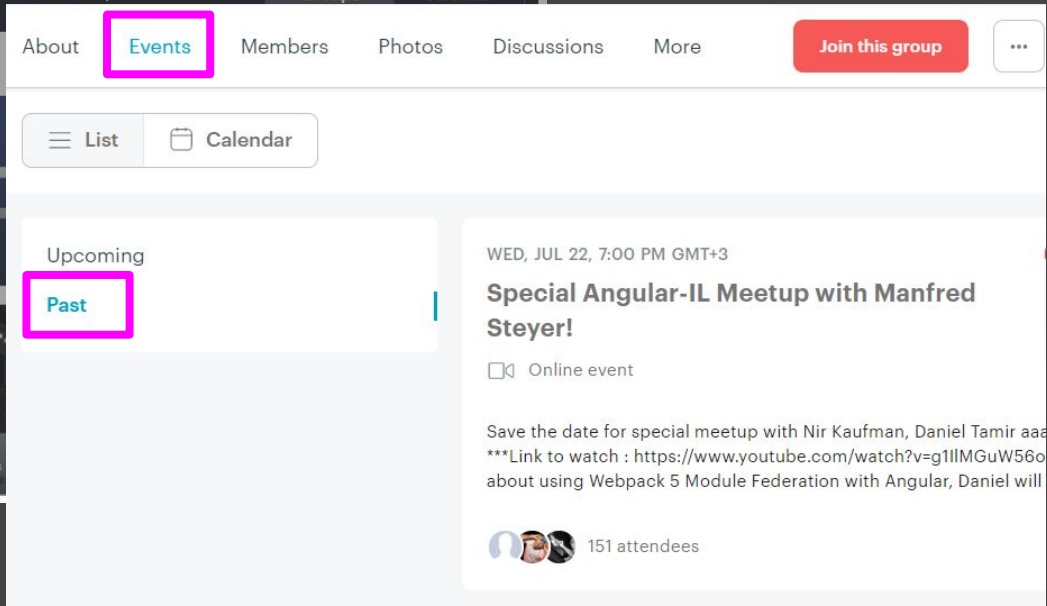
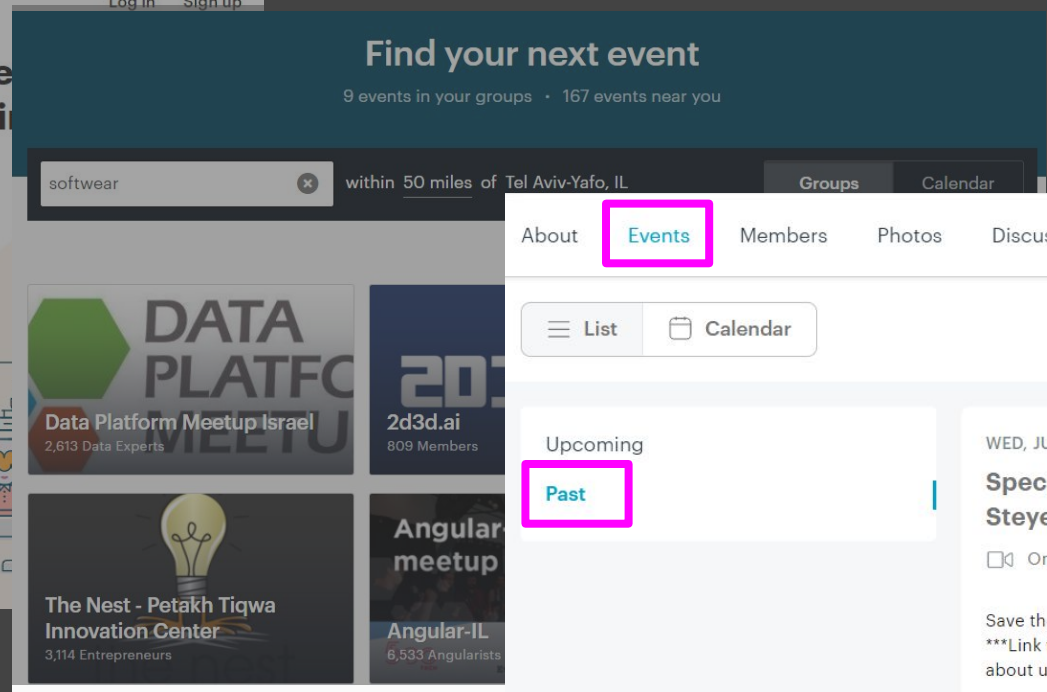
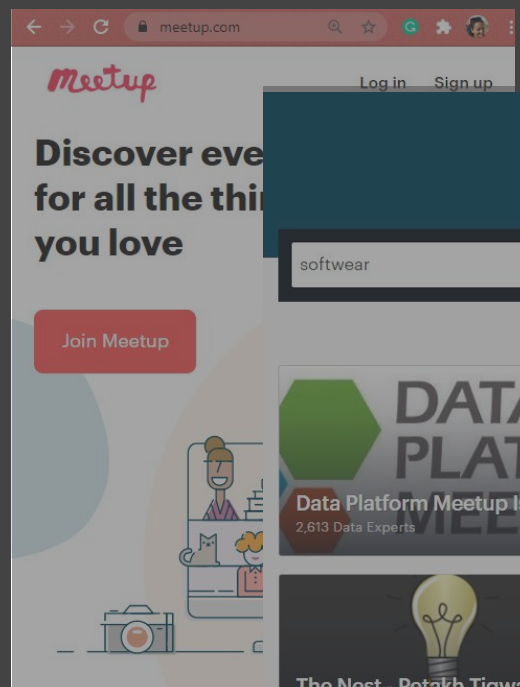
Groups Calendar

Sort by Most active

<p>Data Platform Meetup Israel 2,613 Data Experts</p>	<p>2d3d.ai 809 Members</p>	<p>Microsoft Reactor Tel Aviv 3,284 Members</p>
<p>The Nest - Petakh Tiqwa Innovation Center 3,114 Entrepreneurs</p>	<p>Angular-IL meetup 6,533 Angularists</p>	<p>Big Data Demystified 1,502 Members</p>



Meetups





Meetups

Discover events for all the things you love

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9 events in your groups • 167 events near you

software within 50 miles of Tel Aviv-Yafo, IL

Groups Calendar

Data Platform Meetup Israel

2,613 Data Experts

2d3d.ai

809 Members

The Nest - Petakh Tiqwa Innovation Center

3,114 Entrepreneurs

Angular meetup

Angular-IL

6,533 Angularists

About Events Members Photos Discussions More

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List Calendar

Upcoming

Past

with Manfred

Meetup with Nir Kaufman, Daniel Tamir aas

https://www.youtube.com/watch?v=g1lMGuW56o

webpack 5 Module Federation with Angular, Daniel will

151 attendees

Check out hosts and speakers!



Conferences

Google

security conferences in israel

× |

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About 26,700,000 results (0.58 seconds)

Cybersecurity Conferences In Israel

- Q1 **2020**. January. 28th - 30th CyberTech Tel Aviv. February. 5th - 6th BlueHat **Israel**. 11th Axis Tel Aviv. March.
- Q2 **2020**. April. May. June. 23rd ArkCon.
- Q3 **2020**. July. 1st INFOSEC **2020**. 2nd - 2nd BSidesTLV **2020** Hybrid Edition. August. September.
- Q4 **2020**. October. November. December.

infosec-conferences.com › country › israel ▾

[Cybersecurity Conferences and Events in Israel in 2020 – 2021](#)

About Featured Snippets Feedback



Conferences

The screenshot shows a Google search interface with the query "mobility conferences in israel". The search results are displayed on a white background. The first result is from "www.fuelchoicessummit.com" and is titled "Smart Mobility Summit". The description states: "The time is ripe for a revolution in transportation, for a world free of oil, populated by clean, accessible and efficient means of transportation. Join us at the 8th ...". Below the description are links for "Past Speakers", "2015 Event", and "Please bear with us". The second result is from "mfa.gov.il" and is titled "Smart Mobility 2019 - Israel Ministry of Foreign Affairs". The description provides details: "Smart **Mobility** Summit 2019. Address: Intercontinental Hotel, Tel Aviv. Start Date: 28 Oct 2019. End Date: 29 Oct 2019. Country: **Israel**. Phone Number: +972-3-6384444. Email: fuelchoicessummit@ortra.com." The third result is from "www.ecomotion.org.il" and is titled "EcoMotion | Israel | תחבורה חכמה".

Google security conferences in israel

Google mobility conferences in israel

About 4,210,000 results (0.44 seconds)

www.fuelchoicessummit.com ▼

Smart Mobility Summit

The time is ripe for a revolution in transportation, for a world free of oil, populated by clean, accessible and efficient means of transportation. Join us at the 8th ...

Past Speakers · 2015 Event · Please bear with us

mfa.gov.il › InnovativeIsrael › Conferences › Pages › S... ▼

Smart Mobility 2019 - Israel Ministry of Foreign Affairs

Smart **Mobility** Summit 2019. Address: Intercontinental Hotel, Tel Aviv. Start Date: 28 Oct 2019. End Date: 29 Oct 2019. Country: **Israel**. Phone Number: +972-3-6384444. Email: fuelchoicessummit@ortra.com.

www.ecomotion.org.il ▼

EcoMotion | Israel | תחבורה חכמה



Conferences

The image displays three overlapping Google search results for conferences in Israel. The top search is for "security conferences in israel", the middle for "mobility conferences in israel", and the bottom for "greentech conferences in israel". The bottom search result is expanded, showing the following details:

Google
greentech conferences in israel

Search filters: All (selected), News, Images, Maps, Videos, More. Settings, Tools.

About 336,000 results (0.66 seconds)

www.gkigroup.com › best-tech-conferences-israel-atten... ▾
The Best Tech Conferences in Israel To Attend in 2020 - GKI
Jul 19, 2020 - Because of COVID-19, many events and **conferences** that in **Israel** (and ... on markets, cities, transport, aviation, hotels, venues, and **green tech**.

www.jpost.com › Israel News ▾
Innovative green tech at focus of first EU-Israel climate ...
Jun 28, 2020 - The **conference**, held in Tel Aviv and online, included roughly one thousand participants eager to learn more about the EU Green Deal and ...

feedc.com › post ▾
Innovative green tech at focus of first EU-Israel climate ... - Feedc



Conferences

Google security conferences in israel

Google mobility conferences in israel

Google greentech conferences in israel

About 336,000 results (0.66 s)

[www.gkigroup.com](#) > best
The Best Tech C
Jul 19, 2020 - Because
markets, cities, transpo

[www.jpost.com](#) > Israel Ne
Innovative green tech
Jun 28, 2020 - The **conference**,
participants eager to learn more

[feedc.com](#) > post
Innovative green tech at focus of first EU-Israel climate ... - Feedc

**Check out
hosts and
speakers!**



**ME: YOU'RE TOO FULL, THERE'S NO
ROOM FOR MORE FOOD**

**INNER ME: GO FOR SECONDS
ANYWAY**

memegenerator.net



Logo Posters



Logo Posters

israel landscape of startups in mobility

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SafeSearch

computer vision

ecomotion

micro mobility

european mobility

autonomous vehicles

cybersecurity

smart mobility

cyber security

Mobility landscape is revving up ...
viola-group.com

Israeli AI Automotive Startup Landscape ...
startuphub.ai

Updated Israeli startup landscape maps ...
vccafe.com

Computer Vision Startup Landscape of 2019
startuphub.ai

Updated Israeli startup landscape maps ...
vccafe.com

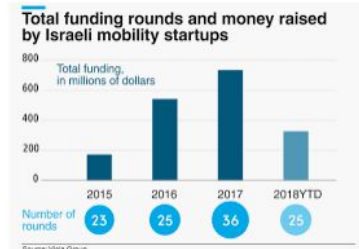
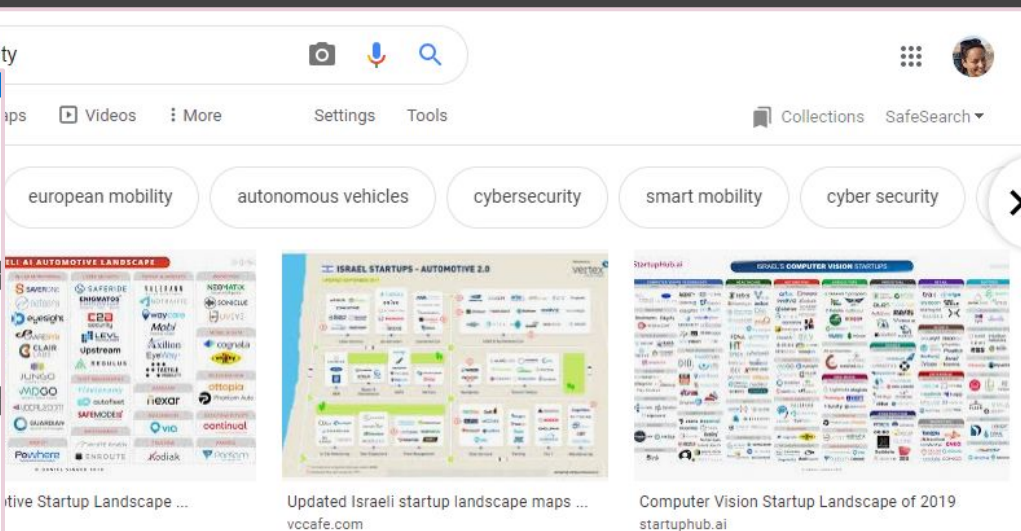
Updated Israeli startup landscape maps ...
vccafe.com

Israel's Mobility Landscape is Revving ...
calcalistech.com

The European Mobility Startup Landscape ...
medium.com




Logo Posters





Logo Posters

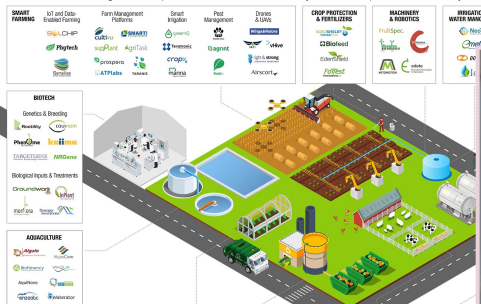


israel landscape of startups in mobility


ISRAELI INNOVATION: PUTTING THE TECH IN AGRITECH

ISRAEL HAS 400+ AGRITECH START-UPS AND COMPANIES. 50% OF THEM WERE FOUNDED IN THE LAST FEW YEARS


Here's a selection of Agritech companies from Israel's diverse ecosystem. Start-Up Nation Finder™ is your gateway to Israeli Agritech Innovation



Agriculture



Food



Year	Number of rounds
2015	23
2016	25
2017	36
2018 YTD	25

Source: Visa Group

Updated Israeli startup landscape maps ...
vccafe.com

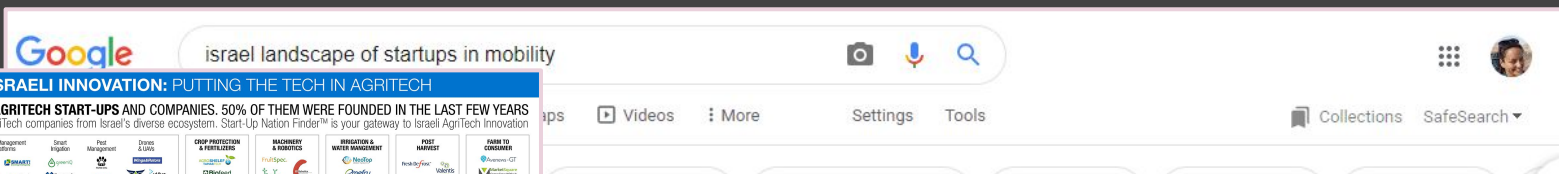
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calcalistech.com

The European Mobility Startup Landscape ...
medium.com



Logo Posters



Google israel landscape of startups in mobility

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ISRAELI FOODTECH ECOSYSTEM 2018

AgriTech

Construction

Israel's Mobility Landscape is Revving ... calcalistech.com

The European Mobility Startup Landscape ... medium.com



Logo Posters

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Categories: Smart Farming, Irrigation & Water Management, Post Harvest, Farm to Consumer, Crop Protection & Fertilizers, Machinery & Robotics, Food Management, Food Safety, Food Security, Food Waste, Food Packaging, Food Processing, Food Distribution, Food Retail, Food Service, Food Safety, Food Security, Food Waste, Food Packaging, Food Processing, Food Distribution, Food Retail, Food Service.

Agri

Categories: Planning & Design, Educational Outreach, Safety, Inspection & Asset Monitoring, Advanced Materials & Building Materials, Robotics, Precision Agriculture, Food Safety, Food Security, Food Waste, Food Packaging, Food Processing, Food Distribution, Food Retail, Food Service.

Construction

Categories: Planning & Design, Educational Outreach, Safety, Inspection & Asset Monitoring, Advanced Materials & Building Materials, Robotics, Precision Agriculture, Food Safety, Food Security, Food Waste, Food Packaging, Food Processing, Food Distribution, Food Retail, Food Service.

ISRAELI FOODTECH ECOSYSTEM 2018

Categories: Food Safety, Food Security, Food Waste, Food Packaging, Food Processing, Food Distribution, Food Retail, Food Service.

StartupHub.ai

Categories: Medical Imaging, Genomics, Security, Analytics, Patient Data, Vision Impairment, Clinical Trials, Other.

ISRAELI AI HEALTHCARE LANDSCAPE

Categories: Medical Imaging, Genomics, Security, Analytics, Patient Data, Vision Impairment, Clinical Trials, Other.

Healthcare

Categories: Patient Engagement, Monitor, Optometry, Electronic Health Records, Diagnostics.



Logo Posters

Google

israel landscape of startups in mobility

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SMART FARMING	IoT and Data Data Crops	Farm Management Software Gafit AgriTalk	Smart Irrigation AgroSense AgroSense	Drone & UAV AeroVista AeroVista	CROP PROTECTION & FERTILIZERS BioControl BioControl	MACHINERY & ROBOTICS AgroSense AgroSense	IRRIGATION & WATER MANAGEMENT AgroSense AgroSense	POST HARVEST AgroSense AgroSense	FARM TO CONSUMER AgroSense AgroSense
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ISRAELI FOOD

Startup

Agri

Planning & Design

Environmental Waste Execution

Safety

Inspection & Air Bulk Monitoring

Advanced Materials & Building Networks

Real Estate Management & Maintenance

Real Estate Insurance & Security

Real Estate Marketing Solutions

Real Estate Finance & Investment Platforms

Marktplaces

PropTech Start-Up Landscape Israel 2019

Innogy

ConTech

Construction

Construction

[illegible]

Robotics

The collage displays a wide array of healthcare startup logos, organized into columns representing different medical fields. The categories and their respective logos are as follows:

- Neurology:** eMindA, IntendU, MyndYou, Valera Health, BrainTalk, COGOAI, neurosteer, BrainQ, Selfit.
- Senior Care:** Vitalerter, Kytera, intuition robotics, EXTO CARE, UNIPER, PERLIS, usdom.
- Disease Management:** MEDINT, OBERON SCIENCES, Medivisor, vira, drea, LIFEGRAF, DataLife, GlucoMe.
- Surgery:** AUGmedics, SurgeonAI.
- Support:** medCPU, IRODY, MedAware, mydlymed, TALIAZ.
- Prescription Errors:** (No logos present in this category).
- Patient Engagement:** Well-Beat, WelibE, helparoend, RMDY, Proactive Care.
- Monitor:** MEDiSense, EarlySense, GYCOMACARE, EXPAN CU, VERIFIED PLAINET.
- Optometry:** NOVA8IGHT, cameryes, SpectraAI.
- Electronic Health Records:** Semantic Medical Simulations Ltd, Datas, attentive.ai, Carebox, maverix medical, ALEPH3BT.
- Diagnostics:** diagnostics.ai, IMedis, BAT-CALL, Dogme, nuclei.ai, Healthlyio, AcousticView, scopio, EchoSense, RetiSpec, sight, MDalgorithms.

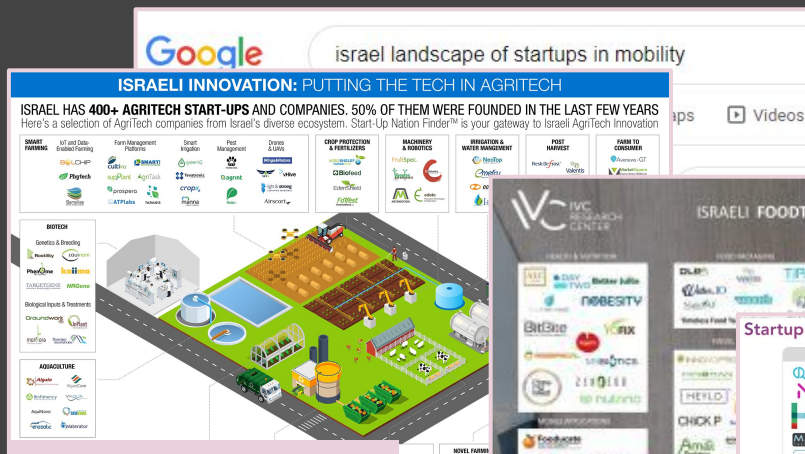
Healthcare

Israel's Mobility Landscape is Revving ...
calcalistech.com

The European Mobility Startup Landscape ...
medium.com



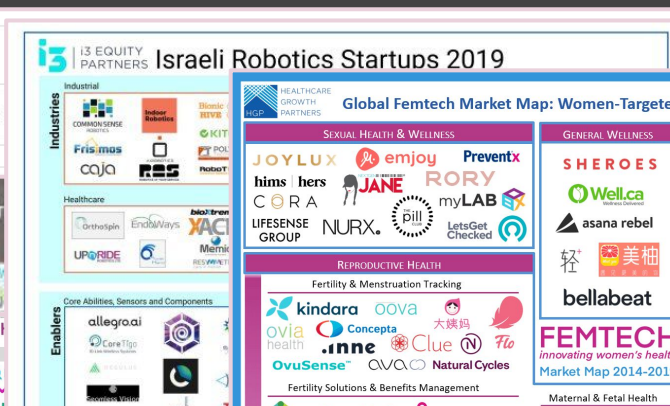
Logo Posters



Agritech



Construction



Robotics



Healthcare

Israel's Mobility Landscape is Revving ...
calcalistech.com

The European Mobility Startup Landscape ...
medium.com



When you're already full but the food's too good to waste



Whom wants to overindulge with me?



“Best” Lists



“Best” Lists

Google

most promising startups in israel for 2020

× |

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About 886,000 results (0.49 seconds)

www.calcalistech.com › ctech › articles ▼

50 Most Promising Israeli Startups 2020 - Covid-19 Edition ...

Apr 28, 2020 - **Israel** is home to over 200 growth stage **companies**. Check out Calcalist's list of the country's 50 **most promising startups** that we believe will ...

www.calcalistech.com › ctech › articles ▼

Weekly Winners - Israel's 50 Most Promising Startups 2020 ...

May 1, 2020 - Weekly Winners - **Israel's 50 Most Promising Startups 2020**. These aren't just the winners of the week, but also the **companies** that are meant to ...

www.calcalistech.com › ctech › articles ▼

Top Israeli Startups 2020: Most Promising Logistics and E ...

Apr 28, 2020 - Calcalist and CTech are highlighting the top Israeli **startups** that are ... out Calcalist's full list of **Israel's 50 most promising startups** of 2020.



“Best” Lists

Google

most promising startups in israel for 2020

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50 Most Promising Israeli Startups 2020
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Weekly Winners - Israel's 50 Most Promising Startups
May 1, 2020 - Weekly Winners - **Israel's 50 Most Promising Startups** the winners of the week, but also the **companies** th





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Top Israeli Startups 2020: Most Promising
Apr 28, 2020 - Calcalist and CTech are highlighting the top Israeli startups. Calcalist's full list of **Israel's 50 most promising startups**

Google

best companies to work for in israel for 2020

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About 549,000,000 results (0.60 seconds)



Best Companies to Work For in Israel 2020

- Payoneer – **Best FinTech Company.**
- WalkMe – **Best SaaS Company.**
- Riskified.
- SimilarWeb – **Best Analytics Company.**
- AllCloud – **Best Cloud Service Provider.**
- Headline Media – **Best PR Agency.**
- Talentsoft.
- Moon Active – **Best Mobile Games Company.**

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[www.secrettelaviv.com](#) > magazine > blog > toptens > b... ▾
Best Companies to Work For in Israel 2020 | Secret Tel Aviv

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Keyword Search



Keyword Search

The screenshot shows a LinkedIn search results page for the keyword '3d graphics'. The top navigation bar includes the LinkedIn logo, a search bar with '3d graphics', and links to Home, My Network, Jobs, and Messaging. Below the navigation bar, there are tabs for People, Jobs, Content, and More, along with filters for Connections, Locations, and Current companies. The search results are displayed in a list format, showing three profiles. Each profile includes a placeholder for a profile picture, the name (redacted), job title, location, and a 'Connect' button. The first profile is a 3D Artist in Israel, formerly at Whaleapp LTD. The second profile is a 3D Graphics Engineer at Biosense Webster in Haifa Area, Israel, with a shared connection. The third profile is a 3D Graphics Engineer in Israel, currently at Paradigm, also with a shared connection.

Showing 410,110 results

3D Artist
Israel
Past: 3D Artist at Whaleapp LTD

3D Graphics Engineer at Biosense Webster
Haifa Area, Israel
at Biosense Webster
shared connection

3D Graphics Engineer
Israel
Current at Paradigm
a shared connection





Step I - Build a Data Base



Meetups and Conferences



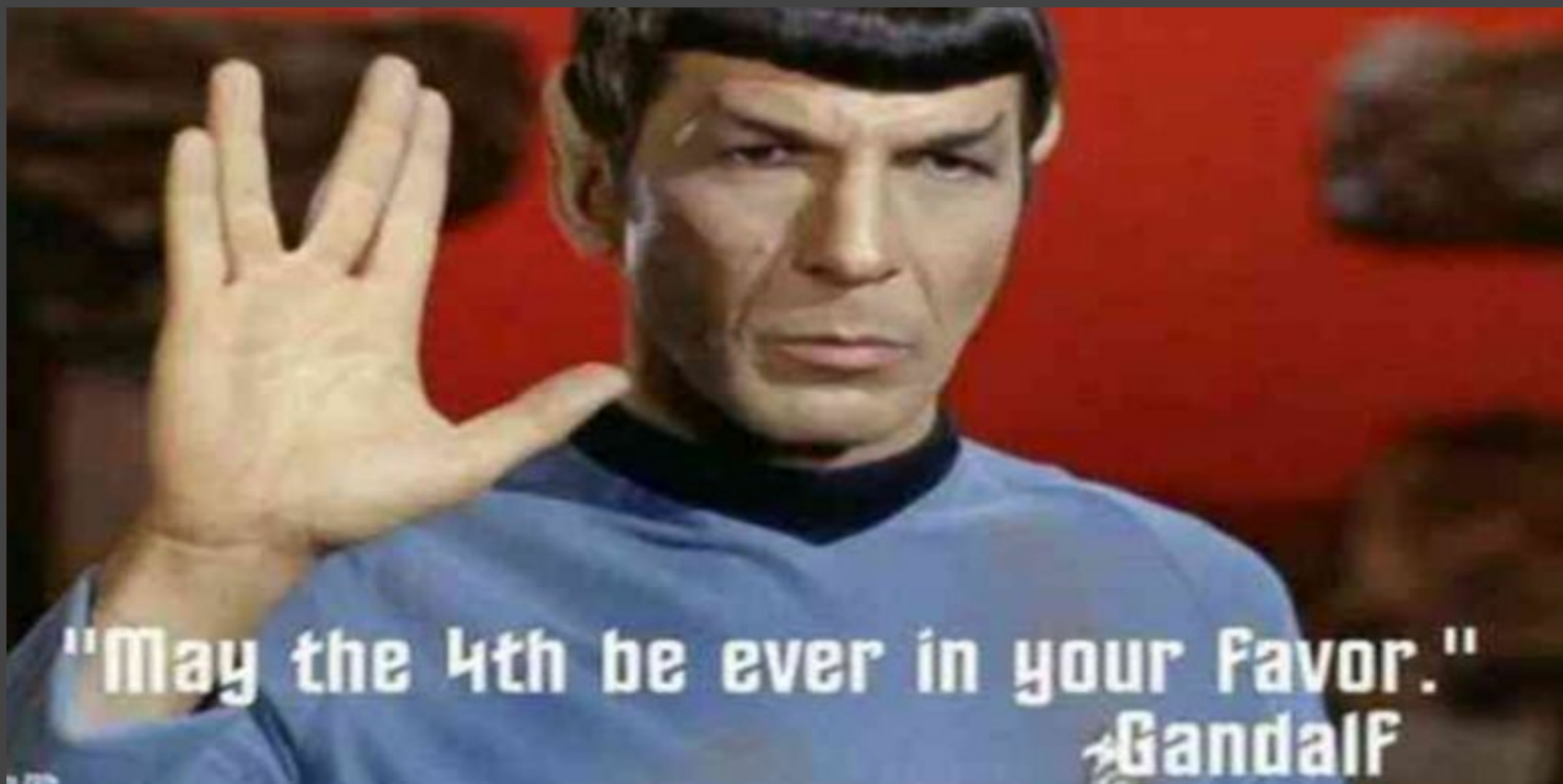
“Best” Lists



Logo Posters



Keyword Search



Step 1 - Personalize



(not in the scope of this talk)



Step II - Personal Contact



Step II - Personal Contact

The screenshot shows a LinkedIn search results page for the company 'siteaware'. The top navigation bar includes the LinkedIn logo, a search bar with 'siteaware' entered, and icons for Home, My Network, Jobs, Messaging, Notifications, Me, and Work. Below the navigation bar, there are filter tabs: People, Jobs, Content, More, People filters, Connections, Locations, Current companies, and All Filters. The main content area displays 'Showing 44 results' and lists the following:

- SiteAware**
Construction
11-50 employees
- Dalya Gartzman** • You
Algorithm Engineer at SiteAware
Israel

On the right side, there is a preview card for SiteAware, showing a construction site image and the text 'SiteAware Construction Tel Aviv, IL'. At the top of the results, there is a blue banner with Hebrew text: 'מחפשים מתכנתים תותחים? - תנו למתכנתים המומחים של מיסטרביט להרים לכם את הפרוייקט לגבהים חדשים' (Looking for top-notch developers? - Give the expert developers of Misterbit a chance to lift your project to new heights).



Step II - Personal Contact

LinkedIn search results for 'siteaware'. The search bar is highlighted with a pink box. The 'Content' tab is selected, and a pink arrow points from the text 'Search by company name' to it. The search results show 44 results, including a company profile for SiteAware (Construction, 11-50 employees) and a profile for Dalva Gartzman (Algorithm Engineer at SiteAware, Israel). The right sidebar shows an advertisement for SiteAware.

Search by company
name



Step II - Personal Contact

LinkedIn search results for "siteaware". The "All Filters" button is highlighted with a pink box. The search results show 44 results. The first result is SiteAware, a company in the Construction industry with 11-50 employees. Below this, a profile for Dalya Gartzman is shown, identified as "You", an Algorithm Engineer at SiteAware in Israel.

Apply filters to find
people with similar titles





Step II - Personal Contact

Showing 44 results

SiteAware
Construction
11-50 employees

Dalya Gartzman • You
Algorithm Engineer at SiteAware
Israel

  shared connections

Reach out through mutual connections



Step II - Personal Contact

Showing 44 results

SiteAware
Construction
11-50 employees

Dalya Gartzman • You
Algorithm Engineer at SiteAware
Israel

Connect

**No mutual connections?
Connect with a private note!**



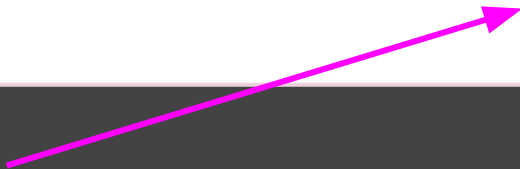
Step II - Personal Contact

You can customize this invitation ✕

✓ Your invitation to [REDACTED] is on its way. You can add a note to personalize your invitation.

Add a note

Done





Step II - Personal Contact

You can customize this invitation

Build a quality network by connecting only with people you know.

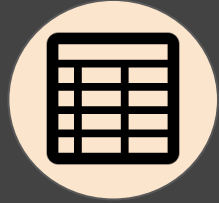
Message (optional)

Hey Jameela, we don't know each other, but I am considering interviewing for CompanyX, and would love to hear, if you agree to share, about your experience working there. Thanks anyway and have a great day!

94 / 300

Cancel Send invitation

Recap - How to Find a Great Job



Step I - Build a Data Base



Step II - Personal Contact



Thank you :)

Questions?

Dalya Gartzman

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