



Career Services Assignment 4 – Soft Skill Interview Prep

Instructions: Find a job post online for a role and company you would like to apply for. Answer the following questions as if you were being interviewed for the job. Research the STAR method of answering behavioral interview questions and where applicable, utilize the STAR method in answering the below questions.

How did you hear about this position? (Make sure you remember where you heard about the role, so it doesn't look like you are just applying randomly to every position possible.)

I found your opening on Google but I've used dropbox for a long time and I was very interested in working here.

What do you know about the company? (Research the company, website, products/services, and reviews. Talk about good reviews that make you want to join.)

I obviously don't know about the inner workings of Dropbox much, but I've used your product thoroughly in the past. It's similar to a cloud based server. You can easily upload files and download from another computer or mobile device.

Why do you want this job? (Be very specific. Talk about what appeals to you about the role but focus more on the value you'll add to the team and company rather than what the company will do for you.)

I'm interested and want this job because I know about the company and I've used the product before, because of this, I have a unique consumer or user point of view that could be a fresh outlook on your company. The part I've always loved and used dropbox for is sharing pictures and videos with my shared family dropbox.

Why should we hire you? (Be very specific. Talk about your skills, passion, and willingness to continuously learn to be an asset.)

You should hire me because I am a very eager and fast learner. I pick up ideas and concepts very quickly and can blend into any work environment. I'm a big team player and work very well with others.



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What is your greatest professional achievement? (STAR)

My greatest professional achievement is progressing quickly through the ranks in my past job and how hard I worked accomplishing those goals. I have no problem working long hours to achieve success.

Describe a difficult work situation and how you overcame it. (STAR. Never speak negatively about anyone else or any companies. Perhaps talk about change you experiences, as change is always difficult to overcome.)

My previous job dealt more with customer service and handling issues for vehicles. One of the more difficult work situations I dealt with was a customer buying a new car and having one problem after another, week after week, his new car was at our dealership for new issues or repairs. As you can imagine, he was very frustrated at this point and I was able to assist him with BMW repaying a few months of his new car payment while it was at the shop being repaired. He wrote to the owner of the company about how he appreciated what I did.

What are your goals for the future? (Make sure you answer in a time bound manner and talk about how you are looking to learn as much as possible in your field.)

My main goals for the future are becoming a stronger computer software engineer and learning as much as I can about everything. I plan on spending the rest of my life learning everything there is to know about programming.

Why are you leaving your last job? (Don't say anything negative. Mention growth, changing industries, etc.)

I decided to leave my last job for more of a day to day challenge and for more complex problem solving. I enjoyed what I did before but I am ready to move on to a career that is constantly developing and changing and something to push me more for my future.



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What is your salary expectation?

I don't have much of a salary expectation and will rely on your judgment to offer me a fair market value for my skill level and knowledge.