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Gabriella Martini Talent Acquisition

RE: RateMyAgent Account Manager - NZ

Dear Gabriella Martini,

I am writing to apply for the position of Account Manager with RateMyAgent.

I recently emigrated to Christchurch, New Zealand from Vancouver, Canada where I had lived for 12 years, before this I lived in the UK. My family and I moved to Christchurch to be close to family.

Most recently I was an award-winning realtor with Royal LePage Sussex (RLPS) in Vancouver, where I was performing in the top 10% off agents in Canada. I loved being a real estate agent, but I am hoping to find a position that will allow me to be a little more flexible on the weekends and evenings.

While at RLPS the management team regularly called for my support to deliver training programs for other real estate agents. The training focused on utilising my skills in online marketing, public relations, and customer relationship management systems. My background in education, business development and corporate team building allowed me to quickly develop meaningful and easy to action content for other agents. I enjoyed sharing my skills and providing a toolkit for other to succeed.

I am always eager to learn and develop my skills and enjoy identifying systems that help people work smarter not harder. To me this is the beautify of Rate My Agent for realtors. Over the years I have developed a reputation as an enthusiastic, positive person with a can-do attitude. I have respect for people's time, but will find time to share tools that help others succeed.

With a unique and well balance background, I feel perfectly placed to understand the needs and priorities of real estate agents. This will allow me to communicate affectively and identify the perfect formula that introduces the value and importance that RateMyAgent can bring to their business.

As an Account Manager, I would apply my passionate and focused mindset to supporting agents and growing RateMyAgent here in New Zealand. Joining a company that has the potential for exponential growth is a truly exciting. I hope to have the opportunity and privilege to join the team.

Thank you for your consideration, and I look forward to hearing from you.

Kind regards,

Daniel Grima

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