

# Daniel Lawrence

Visa 482 held - Unrestricted Australian working rights

[dan.lawrence0180@gmail.com](mailto:dan.lawrence0180@gmail.com) | 0450 682 186 | Adelaide, South Australia, 5000

**Linkedin:** <https://www.linkedin.com/in/daniel-lawrence-79137117a/> | **GitHub:** <https://github.com/DanLawrence91> | **Portfolio:** <https://danlawrence91.github.io/DLs-portfolio/>

A full stack developer with a customer focused background that helps to understand customer perspective and interaction. Have previously won employee of the month at a leading national insurance company for commitment to providing excellent customer service and communication to both internal and external customers. Working toward a certificate in Full Stack Web Development at the University of Adelaide coding bootcamp. Logical and analytical, with a keen interest in problem-solving and getting to the root of an issue, whilst being adaptable to new ways of working and environments.

## Technical Skills

HTML, CSS, Javascript, JQuery, Node.js, MySQL, Bootstrap, Tailwind, Git

## Projects

**Work Day Planner** | <https://github.com/DanLawrence91/day-planner> | <https://danlawrence91.github.io/day-planner/>

- Summary - Note and save important events throughout the day
- Technologies - HTML, CSS, Bootstrap, Javascript, JQuery, moment.js
- Sole author

**Team Profile Generator** | <https://github.com/DanLawrence91/team-profilegenerator>

- Summary - An app that is ran from the terminal that generates a HTML document based on the inputs. Due to this being a command line application that generates HTML there is not a deployed link, however a walkthrough video is on the repo and can be supplied.
- Technologies - HTML, Bootstrap, Javascript, Node.js
- Sole author

**Plan Your Crawl** | <https://github.com/SEO-Web/TeamRepo> | <https://seo-web.github.io/TeamRepo/>

- Summary - Website to help holiday makers find local independent breweries along with weather and directions using multiple APIs
- Technologies - HTML, Tailwind CSS, Javascript, API,
- Lead design of page to give a polished UI for this team project and implemented significant lines of JavaScript to enable DOM manipulation and local storage for use on the page.

## Experience

**NFU Mutual** - *Underwriter* - York, UK - January 2020 - September 2021 - Awarded employee of the month for exceptional internal and external customer service. Gained CII qualification alongside working full-time.

**Loyalty Works** - *Sales Manager* - Leeds, UK - January 2019 - November 2019 - Sold a three-year contract for our marketing services to a client bringing in a contract over £50,000 for year 1. Also companies main attendee at numerous industry exhibitions, where I was the senior person on our stand at the Plantworx exhibition.

**William Hill** - *General Sports InPlay Trader* - Leeds, UK - November 2017 - January 2019 - Led the teams output for rugby union helping to pick extra markets for high profile matches, and main trader for high profile matches for this sport.

**Technogym** - *Sales Manager* - Yorkshire and North East, UK - September 2015 - August 2017 - Alongside sales figures of £300,000 for 2016 and £400,000 for the first half of 2017, I was acknowledged as a best practise example for use and maintenance of data by sales staff at the Technogym global business conference

**Goodall Brazier** - *Recruitment Consultant* - Leeds, UK - September 2013 - August 2015 - Achieved sales of £100,000 in a new market where the company previously had no focus.

## **Education**

**Certificate, Full Stack Web Development, University of Adelaide** - November 2021 - May 2022

**Chartered Insurance Institute** - Cert CII - 2021

**University of Leeds** - BA (Hons) Geography – 2:1 - 2010 - 2013