

Daniel Lawrence

Visa 482 held - Unrestricted Australian working rights

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Linkedin: <https://www.linkedin.com/in/daniel-lawrence-79137117a/> | **GitHub:** <https://github.com/DanLawrence91> | **Portfolio:** <https://danlawrence91.github.io/DLs-portfolio/>

A full stack developer with a customer focused background that helps to understand customer perspective and interaction. Have previously won employee of the month at a leading national insurance company for commitment to providing excellent customer service and communication to both internal and external customers. Gained a certificate in Full Stack Web Development at the University of Adelaide coding bootcamp. Logical and analytical, with a keen interest in problem-solving and getting to the root of an issue, whilst being adaptable to new ways of working and environments.

Technical Skills

HTML, CSS, Javascript, JQuery, Node.js, MySQL, Bootstrap, Tailwind, Git

Projects

Team Profile Generator | <https://github.com/DanLawrence91/team-profile-generator>

- Summary - An app that is ran from the terminal that generates a HTML document based on the inputs. Due to this being a command line application that generates HTML there is not a deployed link, however a walkthrough video is on the repo and can be supplied.
- Technologies - HTML, Bootstrap, Javascript, Node.js
- Sole author

Note taker | <https://github.com/DanLawrence91/note-taking-app> | <https://whispering-mountain-13465.herokuapp.com/>

- Summary - Note and save important events through this app that links front-end and back-end code.
- Technologies - Javascript, Node.js, API, HTML, CSS.
- Sole author

Plan Your Crawl | <https://github.com/SEO-Web/TeamRepo> | <https://seo-web.github.io/TeamRepo/>

- Summary - Website to help holiday makers find local independent breweries along with weather and directions using multiple APIs
- Technologies - HTML, Tailwind CSS, Javascript, API,
- Lead design of page to give a polished UI for this team project and implemented significant lines of JavaScript to enable DOM manipulation and local storage for use on the page.

Experience

NFU Mutual - *Underwriter* - York, UK - January 2020 - September 2021 - Awarded employee of the month for exceptional internal and external customer service. Gained CII qualification alongside working full-time.

Loyalty Works - *Sales Manager* - Leeds, UK - January 2019 - November 2019 - Sold a three-year contract for our marketing services to a client bringing in a contract

over £50,000 for year 1. Also companies main attendee at numerous industry exhibitions, where I was the senior person on our stand at the Plantworx exhibition.

William Hill - *General Sports InPlay Trader* - Leeds, UK - November 2017 - January 2019 - Led the teams output for rugby union helping to pick extra markets for high profile matches, and main trader for high profile matches for this sport.

Technogym - *Sales Manager* - Yorkshire and North East, UK - September 2015 - August 2017 - Alongside sales figures of £300,000 for 2016 and £400,000 for the first half of 2017, I was acknowledged as a best practise example for use and maintenance of data by sales staff at the Technogym global business conference

Goodall Brazier - *Recruitment Consultant* - Leeds, UK - September 2013 - August 2015 - Achieved sales of £100,000 in a new market where the company previously had no focus.

Education

Certificate, Full Stack Web Development, University of Adelaide - November 2021 - May 2022

Chartered Insurance Institute - Cert CII - 2021

University of Leeds - BA (Hons) Geography – 2:1 - 2010 - 2013