Real Estate & Venues Data Analysis of Toronto and New York City

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1. Introduction

1.1 Background

Toronto is known as an international center of finance, arts, culture, and business as well as being known as one of the most multicultural cities in the world. Toronto is the provincial capital of Ontario and the most populous city in Canada, with a population of 2,731,571 as of 2016.² In comparison, New York City is the most populous city in the United States with an estimated 2018 population of 8,398,748. In addition, New York City is known as a global power city and renowned as the financial, cultural, and media capital of the world.³

For Alphabet Inc., parent company of Google Inc., both New York City and Toronto are important cities. Google's Toronto Offices serve as a hub-office for many members of the company's creative team and salespeople. Engineers and computer scientists at the Google office in Toronto work on many of Google's well known products and services. In addition, in August 2019 Google announced it would be expanding office space in the financial district of Toronto.⁴ New York is home to Google's second largest office in the Chelsea neighborhood of Manhattan. "Engineers work on Google Drive, Search, AdWords, and Maps, and the large sales team works with clients that include media companies and ad agencies."

1.2 Business Problem

For Real Estate Agents, determining the best area or neighborhood and finding a client's perfect home at the right place can be the most difficult and time consuming aspect. To complete this task, an agent may spend countless hours on researching and showing clients homes or may pay significant amounts of money to hire employees to conduct research and/or pay for expensive subscriptions to companies that aggregate statistical data.

As a Real Estate Agent in New York City, a client has contacted me who has accepted a job offer at Google's NYC office and is relocating from Toronto. The client is ready to make an offer on their new condo/co-op as quickly as possible. This project will help to understand the diversity of each neighborhood analyzed by leveraging venue data from Foursquare's Places API and k-means clustering unsupervised machine learning algorithm. The objective of this project will be to propose the 3 best listings I can find for my client who will be arriving next week and is

ready to buy their new home. The client would like to buy a condo/co-op in a neighborhood most similar to the one they live in now, as similar as possible in price/size to the one they have now, and closest to Google's NYC office building.

The apartment in Toronto they are moving from is a 2 bedroom & 2 bathroom condo listed for C\$899,000 in the Downtown Toronto (Old Toronto) neighborhood of Toronto, ON, Canada. The current home address is: 1 A The Esplanade Ave # 2008, Toronto, ON, M5E 0A8. Google's NYC office building address is: 75 9th Ave, New York, NY 10011.

1.3 Interest

The primary stakeholders, interested in a new way to use quantifiable analysis to understand and profile a neighborhood would be Real Estate Agents and Real Estate Buyers. Previously, neighborhood profiles have always been aggregated and compared based on historic, statistical, and/or demographic information. However, I believe a new approach based on venues and often they're visited for creating neighborhood profiles in order to compare other neighborhood profiles can provide a basis for a much more accurate area profile.

2. Data Collection and Cleaning

2.1 Data Sources

The data sources I utilized are; New York City Dataset, Toronto Dataset, Toronto Longitude and Latitude Coordinates Dataset, Foursquare API, and the Zillow API. The New York City Dataset, Toronto Dataset, and Toronto Longitude and Latitude Coordinates Dataset were used to create the Manhattan data frame and Toronto data frame containing neighborhood names and each corresponding latitudes and longitudes. Utilizing the Foursquare API, I collected data on nearby venues and the frequency they are visited in order to create neighborhood profiles which could be compared to find the optimal neighborhood for the client. The Zillow API was used to determine three proposed listings in the optimal new neighborhood for the client moving from Toronto.

2.1 Data Collection and Cleaning

In order to address the business problem, it was necessary to gather the neighborhood names and corresponding latitudes and longitudes for Toronto, Ontario and New York, NY. The New York City Dataset contained a complete list of New York City Boroughs, Neighborhoods, and their corresponding latitudes and longitudes. I then formatted the New York City Dataset into a new Manhattan data frame that only contained the neighborhood names and corresponding latitudes and longitudes Manhattan.

| | Borough | Neighborhood | Latitude | Longitude |
|---|-----------|--------------------|-----------|------------|
| 0 | Manhattan | Marble Hill | 40.876551 | -73.910660 |
| 1 | Manhattan | Chinatown | 40.715618 | -73.994279 |
| 2 | Manhattan | Washington Heights | 40.851903 | -73.936900 |
| 3 | Manhattan | Inwood | 40.867684 | -73.921210 |
| 4 | Manhattan | Hamilton Heights | 40.823604 | -73.949688 |

To create the data frame Toronto, I scraped two datasets; the <u>Toronto Dataset</u> and the <u>Toronto Longitude and Latitude Coordinates Dataset</u>, including only boroughs that contained the word Toronto and each corresponding postal code, borough name, neighborhood name, latitude and longitude.

| | Postalcode | Borough | Neighborhood | Latitude | Longitude |
|---|------------|-----------------|--------------------------------|-----------|------------|
| 0 | M4E | East Toronto | The Beaches | 43.676357 | -79.293031 |
| 1 | M4K | East Toronto | The Danforth West, Riverdale | 43.679557 | -79.352188 |
| 2 | M4L | East Toronto | The Beaches West, India Bazaar | 43.668999 | -79.315572 |
| 3 | M4M | East Toronto | Studio District | 43.659526 | -79.340923 |
| 4 | M4N | Central Toronto | Lawrence Park | 43.728020 | -79.388790 |

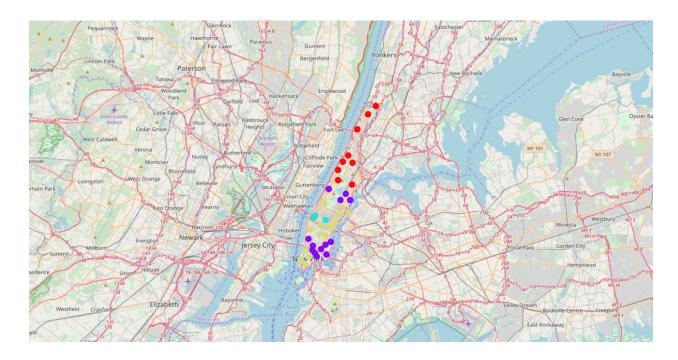
Utilizing the Foursquare API, I analyzed each Manhattan neighborhood creating a new data frame with the top 15 most common venues.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue | 11th Most Common Venue | 12th Most Common Venue | 13th Most Common Venue | 14th Most Common Venue | 15th Most Common Venue |
|---|----------------------|------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| 0 | Battery Park City | Park | Coffee Shop | Gym / Fitness Center | Wine Shop | Hotel | Memorial Site | Falafel Restaurant | Gym | Plaza | Monument / Landmark | Cocktail Bar | Pizza Place | Bookstore | Scenic Lookout | Dog Run |
| 1 | Carnegie Hill | Coffee Shop | Yoga Studio | Exhibit | Gym / Fitness Center | Art Museum | Wine Shop | Café | Pizza Place | Bakery | French Restaurant | Italian Restaurant | Bookstore | Bar | Salon / Barbershop | American Restaurant |
| 2 | Central Harlem | Southern / Soul Food Restaurant | Yoga Studio | Coffee Shop | Cocktail Bar | Mexican Restaurant | American Restaurant | Café | Juice Bar | Pizza Place | Bar | French Restaurant | Park | Wine Shop | Indian Restaurant | Caribbean Restaurant |
| 3 | Chelsea | Art Gallery | Yoga Studio | Gym / Fitness Center | Park | Seafood Restaurant | Bakery | Coffee Shop | Sushi Restaurant | Japanese Restaurant | New American Restaurant | Cycle Studio | Tapas Restaurant | Gym | Hotel | Scenic Lookout |
| 4 | Chinatown | Hotel | Cocktail Bar | Pizza Place | Bakery | Coffee Shop | Ice Cream Shop | Spa | Chinese Restaurant | Mediterranean Restaurant | Sandwich Place | Jewelry Store | Gift Shop | Rock Club | Thai Restaurant | Yoga Studio |

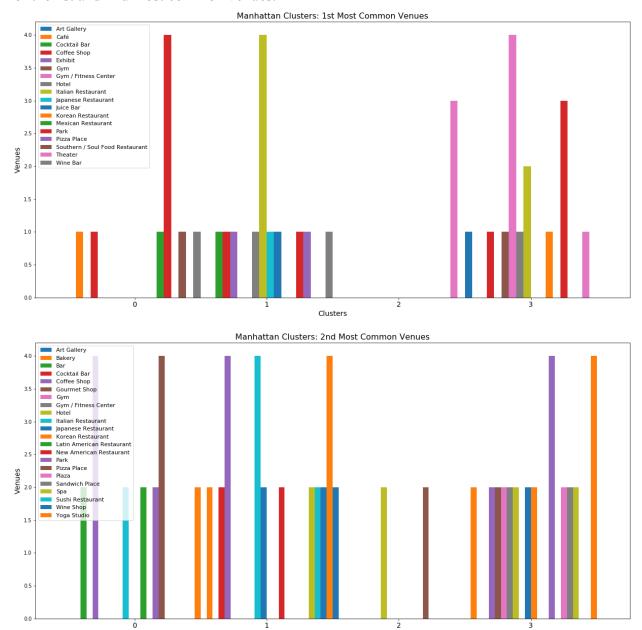
To create the desired neighborhood profiles based on nearby venues and the frequencies visited, I used k-means clustering to create four clusters for the neighborhoods in Manhattan.

| | Borough | Neighborhood | Latitude | Longitude | Cluster Labels | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue | 11th Most Common Venue | 12th Most Common Venue | 13th Most Common Venue | 14th Most Common Venue | 15th Most Common Venue |
|---|-------------|-----------------------|-----------|------------|-------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| | Manhattan | Marble Hill | 40.876551 | -73.910660 | 0 | Mexican Restaurant | Pizza Place | Park | Café | Bakery | Coffee Shop | Bar | Diner | Latin American Restaurant | Donut Shop | Deli / Bodega | Wine Shop | Thai Restaurant | Restaurant | Scenic Lookout |
| 4 | Manhattan | Chinatown | 40.715618 | -73.994279 | 1 | Hotel | Cocktail Bar | Pizza Place | Bakery | Coffee Shop | Ice Cream Shop | Spa | Chinese Restaurant | Mediterranean Restaurant | Sandwich Place | Jewelry Store | Gift Shop | Rock Club | Thai Restaurant | Yoga Studio |
| 1 | ! Manhattan | Washington Heights | 40.851903 | -73.936900 | 0 | Park | Pizza Place | Bakery | Latin American Restaurant | Café | Mexican Restaurant | Coffee Shop | Wine Shop | Tapas Restaurant | Spanish Restaurant | Bar | Scenic Lookout | Sandwich Place | Grocery Store | Mobile Phone Shop |
| ; | Manhattan | Inwood | 40.867684 | -73.921210 | 0 | Wine Bar | Latin American Restaurant | Mexican Restaurant | Pizza Place | Park | Deli / Bodega | Café | Spanish Restaurant | Lounge | Bar | Bakery | Playground | Restaurant | Wine Shop | Frozen Yogurt Shop |
| 4 | Manhattan | Hamilton Heights | 40.823604 | -73.949688 | 0 | Coffee Shop | Bar | Yoga Studio | Park | Italian Restaurant | Mexican Restaurant | Cocktail Bar | Deli / Bodega | Seafood Restaurant | Café | French Restaurant | Pizza Place | Scenic Lookout | Ethiopian Restaurant | Pool |

Manhattan Clusters Map:



To better visualize the data gathered about the Manhattan neighborhoods, I created two bar plots for the 1st and 2nd most common venues.



Two lists were created for the clustered Manhattan neighborhoods in order to find the neighborhood most similar to the client's current neighborhood in Toronto.

| Cluster | , Manhattan | 1st Most Common Venues |
|---------|-------------|--|
| 0 | 0 | Coffee Shop, Kor. Rest., South. Rest., Mex. Re |
| 1 | 1 | Ital. Rest., Wine Bar, Jap. Rest., Juice Bar, |
| 2 | 2 | Theater, Juice Bar, Park, South. Rest., Ital |
| 3 | 3 | Kor. Rest., Park, Gym |

| Cluster | , Manhattan | 2nd Most Common Venues |
|---------|-------------|--|
| 0 | 0 | Bar, Coffee Shop, Sushi Rest., Park, Latin Res |
| 1 | 1 | Yoga Studio, New Amer. Rest., Park, Ital. Rest |
| 2 | 2 | Spa, Yoga Studio, Pizza Place, Park, Plaza, Sa |
| 3 | 3 | Yoga Studio, Park, Plaza, Sandwich Place, Spa |

Utilizing the Foursquare API, I analyzed each Toronto neighborhood creating a new data frame with the top 15 most common venues.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue | 11th Most Common Venue | 12th Most Common Venue | 13th Most Common Venue | 14th Most Common Venue | 15th Most Common Venue |
|---|---|-----------------------------|-----------------------------|--------------------------|-----------------------------|-----------------------------|--------------------------|--------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|------------------------------|---------------------------|------------------------------|------------------------------|
| 0 | Adelaide, King, Richmond | Coffee Shop | Hotel | Café | Pizza Place | Theater | Gastropub | Beer Bar | Japanese Restaurant | Gym | Plaza | Breakfast Spot | Seafood Restaurant | Italian Restaurant | Steakhouse | Movie Theater |
| 1 | Berczy Park | Coffee Shop | Café | Park | Restaurant | Japanese Restaurant | Hotel | Beer Bar | Gastropub | Italian Restaurant | Liquor Store | Bakery | Farmers Market | Gym | New American Restaurant | American Restaurant |
| 2 | Brockton, Exhibition Place, Parkdale Village | Café | Restaurant | Coffee Shop | Bar | Furniture / Home Store | Gift Shop | Park | Bakery | Tibetan Restaurant | New American Restaurant | Tea Room | Japanese Restaurant | Theater | Theme Park | Athletics & Sports |
| 3 | Business Reply Mail Processing Centre 969 Eastern | Coffee Shop | Brewery | Café | Park | Indian Restaurant | Pizza Place | Italian Restaurant | Diner | Beach | Bakery | Sushi Restaurant | Grocery Store | Pet Store | Bar | American Restaurant |
| 4 | CN Tower, Bathurst Quay, Island airport, Harbo | Park | Café | Coffee Shop | Gym | Harbor / Marina | Boat or Ferry | Scenic Lookout | Pizza Place | Bar | Hotel | Restaurant | Track | Brewery | Pub | Sushi Restaurant |

To create neighborhood profiles based on nearby venues and the frequencies visited, I used k-means clustering to create four clusters for the neighborhoods in Toronto. Focusing on the client's current neighborhood, the Esplanade, I created two bar plots that included the most commonly frequented venues in the neighborhood. This resulted in a list of the 1st and 2nd most commonly frequented venues to be compared with the neighborhoods in Manhattan.

| Esplanade 1st & 2nd M | ost Common Venues | Venues |
|-----------------------|-------------------|--|
| 0 | 1 | Coffee Shop, Hotel |
| 1 | 2 | Cafe, Hotel, Coffee Shop, Jap. Rest., Park |

Toronto Clusters Map:



3. Methodology & Analysis

3.1 Methodology

Utilizing the data gathered from the Foursquare API, this project aims to assist a Real Estate agent in determining a neighborhood in Manhattan most similar to the client's current neighborhood in Toronto. By leveraging venue data from Foursquare's Places API and k-means clustering unsupervised machine learning algorithm, we can better understand the diversity of each neighborhood and easily find the most similar Manhattan neighborhood.

First, we collected from the New York City Dataset, a list of Boroughs and Neighborhoods in New York City. We then created a dataframe listing all the neighborhoods within Manhattan and their corresponding latitudes and longitudes, excluding all other boroughs, which we could use to analyze using the Foursquare API. Second, we performed the same procedure to compose a dataframe that listed the neighborhoods in Toronto that only contained the word Toronto and their corresponding latitudes and longitudes. We did this by first creating a dataframe from the Toronto Dataset and joining it with the Toronto Longitude and Latitude Coordinates Dataset, excluding the neighborhoods that did not contain the word Toronto.

Third, using the Foursquare API, we extracted information on the venues in Manhattan. We then created Manhattan neighborhood profiles by using the frequency the venues are visited and k-means clustering machine learning algorithm to compare and contrast the profiles created of each neighborhood. Fourth, using the Foursquare API, we extracted information on the venues in

Toronto. We then created Toronto neighborhood profiles by using the frequency the venues are visited and k-means clustering machine learning algorithm to compare and contrast the profiles created of each neighborhood. Focusing on the client's current neighborhood, The Esplanade, we were able to create a neighborhood profile that included the 1st and 2nd most common venues.

Next, we will analyze the Manhattan neighborhood profiles we created based on the most frequented venues in each neighborhood. We will compare the Manhattan neighborhood profiles of each of the four clusters with the Toronto the Esplanade neighborhood profile. We will then identify which Manhattan neighborhood most closely matches the characteristics of The Esplanade neighborhood and propose to the client three current houses within the optimal neighborhood using the Zillow API. Lastly, we will discuss and reasons why the optimal Manhattan neighborhood and three homes to propose to the client were selected.

3.2 AnalysisThe Neighborhood Profile of the Client's Current Neighborhood in Toronto, the Esplanade:

| | Borough | Cluster Labels | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue | 11th Most Common Venue | 12th Most Common Venue | 13th Most Common Venue | 14th Most Common Venue | 15th Most Common Venue |
|----|---------------------|-------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------------|---------------------------|---------------------------|----------------------------------|----------------------------|---------------------------|
| 11 | Downtown Toronto | 0 | Coffee Shop | Café | Park | Gastropub | Thai Restaurant | Diner | Restaurant | Japanese Restaurant | Pub | Dance Studio | Ramen Restaurant | Ice Cream Shop | Breakfast Spot | Pool | Gay Bar |
| 12 | Downtown Toronto | 0 | Coffee Shop | Park | Café | Japanese Restaurant | Italian Restaurant | Gym | Men's Store | Gastropub | Gay Bar | Diner | Gourmet Shop | Comic Shop | Thai Restaurant | Pizza Place | Ramen Restaurant |
| 14 | Downtown Toronto | 0 | Coffee Shop | Japanese Restaurant | Café | Gastropub | Gym | Seafood Restaurant | Restaurant | Cosmetics Shop | Ramen Restaurant | Pizza Place | Plaza | Burrito Place | Steakhouse | Hotel | Tea Room |
| 15 | Downtown Toronto | 0 | Coffee Shop | Café | Hotel | Restaurant | Seafood Restaurant | Gastropub | Italian Restaurant | Steakhouse | Beer Bar | Clothing Store | Breakfast Spot | Bakery | Gym | Pizza Place | Cosmetics Shop |
| 16 | Downtown Toronto | 0 | Coffee Shop | Café | Park | Restaurant | Japanese Restaurant | Hotel | Beer Bar | Gastropub | Italian Restaurant | Liquor Store | Bakery | Farmers Market | Gym | New American Restaurant | American Restaurant |
| 17 | Downtown Toronto | 0 | Coffee Shop | Café | Ramen Restaurant | Pizza Place | Japanese Restaurant | Restaurant | Gastropub | Sushi Restaurant | Bookstore | Yoga Studio | Breakfast Spot | Park | Steakhouse | Mexican Restaurant | Dance Studio |
| 18 | Downtown Toronto | 0 | Coffee Shop | Hotel | Café | Pizza Place | Theater | Gastropub | Beer Bar | Japanese Restaurant | Gym | Plaza | Breakfast Spot | Seafood Restaurant | Italian Restaurant | Steakhouse | Movie Theater |
| 19 | Downtown Toronto | 0 | Coffee Shop | Café | Hotel | Park | Japanese Restaurant | Steakhouse | Italian Restaurant | Gym | Aquarium | Bar | Theater | Salad Place | Baseball Stadium | Deli / Bodega | Restaurant |
| 20 | Downtown Toronto | 0 | Coffee Shop | Hotel | Café | Italian Restaurant | Theater | Steakhouse | Concert Hall | Farmers Market | Salad Place | Lounge | Japanese Restaurant | Plaza | Thai Restaurant | Monument / Landmark | Gastropub |
| 21 | Downtown Toronto | 0 | Coffee Shop | Café | Hotel | Japanese Restaurant | Gastropub | Italian Restaurant | Beer Bar | Steakhouse | Theater | Farmers Market | Seafood Restaurant | Concert Hall | Vegetarian / Vegan Restaurant | Lounge | Plaza |
| 28 | Downtown Toronto | 0 | Coffee Shop | Café | Hotel | Japanese Restaurant | Restaurant | Gastropub | Beer Bar | Steakhouse | Seafood Restaurant | Italian Restaurant | Park | Salad Place | Gym | American Restaurant | Deli / Bodega |
| 29 | Downtown Toronto | 0 | Hotel | Coffee Shop | Café | Theater | Steakhouse | Farmers Market | Lounge | Plaza | Salad Place | Italian Restaurant | Concert Hall | Park | Thai Restaurant | Beer Bar | Gastropub |
| 37 | Downtown Toronto | 0 | Coffee Shop | Japanese Restaurant | Park | Restaurant | Italian Restaurant | Ramen Restaurant | Pizza Place | Thai Restaurant | Gastropub | Breakfast Spot | Dance Studio | Sushi Restaurant | Tea Room | Bookstore | Gay Bar |

| Esplanade 1st & 2nd Mo | st Common Venues | Venues |
|------------------------|------------------|--|
| 0 | 1 | Coffee Shop, Hotel |
| 1 | 2 | Cafe, Hotel, Coffee Shop, Jap. Rest., Park |

Manhattan Neighborhood Clusters:

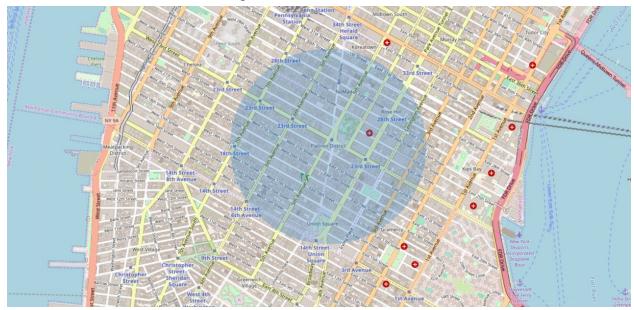
| Cluster | , Manhattan | 1st Most Common Venues |
|---------|-------------|--|
| 0 | 0 | Coffee Shop, Kor. Rest., South. Rest., Mex. Re |
| 1 | 1 | Ital. Rest., Wine Bar, Jap. Rest., Juice Bar, |
| 2 | 2 | Theater, Juice Bar, Park, South. Rest., Ital |
| 3 | 3 | Kor. Rest., Park, Gym |

| Cluster | Manhattan | 2nd Most Common Venues |
|---------|-----------|--|
| 0 | 0 | Bar, Coffee Shop, Sushi Rest., Park, Latin Res |
| 1 | 1 | Yoga Studio, New Amer. Rest., Park, Ital. Rest |
| 2 | 2 | Spa, Yoga Studio, Pizza Place, Park, Plaza, Sa |
| 3 | 3 | Yoga Studio, Park, Plaza, Sandwich Place, Spa |

Comparing the Manhattan Neighborhood Clusters to the Esplanade Profile:

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue | 11th Most Common Venue | 12th Most Common Venue | 13th Most Common Venue | 14th Most Common Venue | 15th Most Common Venue |
|----|-----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|-----------------------------|-----------------------------|-------------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------------|
| 1 | Chinatown | Chinese Restaurant | American Restaurant | Vietnamese Restaurant | Cocktail Bar | Salon / Barbershop | Spa | Bakery | Optical Shop | Hotpot Restaurant | Asian Restaurant | Boutique | Bubble Tea Shop | Malay Restaurant | Ice Cream Shop | Noodle House |
| 6 | Central Harlem | Cosmetics Shop | African Restaurant | American Restaurant | Bar | French Restaurant | Seafood Restaurant | Chinese Restaurant | Café | Tapas Restaurant | Market | Bookstore | Boutique | Fried Chicken Joint | Spa | Southern / Soul Food Restaurant |
| 8 | Upper East Side | Italian Restaurant | Exhibit | Art Gallery | Bakery | Juice Bar | Coffee Shop | Gym / Fitness Center | Pizza Place | French Restaurant | Hotel | Yoga Studio | Sushi Restaurant | Grocery Store | Cocktail Bar | Boutique |
| 11 | Roosevelt Island | Sandwich Place | Park | Dog Run | Farmers Market | Gym / Fitness Center | Kosher Restaurant | Coffee Shop | Greek Restaurant | Liquor Store | Supermarket | Dry Cleaner | School | Soccer Field | Bus Line | Café |
| 13 | Lincoln Square | Café | Theater | Plaza | Concert Hall | Italian Restaurant | Performing Arts Venue | Gym / Fitness Center | Gym | American Restaurant | Clothing Store | Indie Movie Theater | French Restaurant | Movie Theater | Cosmetics Shop | Cycle Studio |
| 14 | Clinton | Theater | Gym / Fitness Center | Italian Restaurant | Spa | American Restaurant | Coffee Shop | Sandwich Place | Wine Shop | Hotel | Gym | Fried Chicken Joint | Mediterranean Restaurant | Lounge | Cocktail Bar | Food Court |
| 15 | Midtown | Hotel | Sporting Goods Shop | Coffee Shop | Theater | Clothing Store | Bookstore | French Restaurant | Steakhouse | Food Truck | Bakery | Japanese Restaurant | Café | Tailor Shop | Chinese Restaurant | Cocktail Bar |
| 16 | Murray Hill | Coffee Shop | Sandwich Place | Hotel | American Restaurant | Japanese Restaurant | Sushi Restaurant | Italian Restaurant | Bar | Gym / Fitness Center | Pizza Place | Bagel Shop | Mediterranean Restaurant | Martial Arts Dojo | French Restaurant | Restaurant |
| 17 | Chelsea | Coffee Shop | Bakery | Italian Restaurant | Ice Cream Shop | American Restaurant | Nightclub | Hotel | Bookstore | Market | Sushi Restaurant | Men's Store | Seafood Restaurant | Tapas Restaurant | Japanese Restaurant | Theater |
| 21 | Tribeca | American Restaurant | Park | Italian Restaurant | Café | Spa | Wine Shop | Wine Bar | Coffee Shop | Greek Restaurant | Men's Store | Cocktail Bar | Burger Joint | Bakery | Boutique | Hotel |
| 24 | West Village | Italian Restaurant | New American Restaurant | Cosmetics Shop | Wine Bar | American Restaurant | Cocktail Bar | Park | Bakery | Jazz Club | Theater | Coffee Shop | Japanese Restaurant | Boutique | Pizza Place | Chinese Restaurant |
| 29 | Financial District | Coffee Shop | Bar | American Restaurant | Hotel | Pizza Place | Food Truck | Gym | Gym / Fitness Center | Cocktail Bar | Steakhouse | Wine Shop | Italian Restaurant | Jewelry Store | Event Space | Falafel Restaurant |
| 32 | Civic Center | Gym / Fitness Center | Hotel | Sandwich Place | Coffee Shop | French Restaurant | Bakery | Cocktail Bar | Italian Restaurant | Yoga Studio | Spa | Park | American Restaurant | Hotel Bar | Gym | Wine Shop |
| 33 | Midtown South | Korean Restaurant | Japanese Restaurant | Hotel Bar | Coffee Shop | Hotel | Dessert Shop | American Restaurant | Cosmetics Shop | Cocktail Bar | Vegetarian / Vegan Restaurant | Salad Place | Clothing Store | Gym / Fitness Center | Lingerie Store | Burger Joint |
| 34 | Sutton Place | Gym / Fitness Center | Furniture / Home Store | Italian Restaurant | Gym | Yoga Studio | Indian Restaurant | Latin American Restaurant | Department Store | Juice Bar | French Restaurant | Beer Garden | Beer Bar | Chinese Restaurant | Bakery | Grocery Store |
| 38 | Flatiron | Yoga Studio | Café | Gym / Fitness Center | Japanese Restaurant | American Restaurant | Cycle Studio | Mediterranean Restaurant | Salon / Barbershop | Clothing Store | Coffee Shop | Cosmetics Shop | Spa | New American Restaurant | Dessert Shop | Toy / Game Store |
| 39 | Hudson Yards | American Restaurant | Italian Restaurant | Coffee Shop | Café | Hotel | Gym / Fitness Center | Spanish Restaurant | Burger Joint | Thai Restaurant | Restaurant | Bar | Gym | Boat or Ferry | Park | Dog Run |

It appears the Flatiron District neighborhood would be most similar to the Esplanade and closest to the client's future work at the Google office in Chelsea.



Using the Zillow API, we will determine three current listings for a co-op/condo in the Flatiron District to propose to the client:

Listing 1: 16 West 16th Street, APT 7AS, New York, NY, 10011. Type: Cooperative. 1 Bedroom & 1 Bath. 750 sq. ft. Price: \$965,000.

Listing 2: 61 Irving Place, APT 1D, New York, NY, 10003. Type: Cooperative. 1 Bedroom & 1 Bath. 950 sq. ft. Price: \$999,000.

Listing 3: 21 E 22nd Street, APT 2A, New York, NY, 10010. Type: Cooperative. 0 Bedroom & 1 Bath. 925 sq. ft. Price: \$925,000.

4. Results and Discussion

As our analysis has shown that the Esplanade neighborhood profile when compared to Manhattan neighborhood profiles we created, most closely matches the Flatiron District neighborhood. The neighborhood profiles were created based on K-Means Clustering, a form of unsupervised machine learning, along with venue frequency data gathered by using the Foursquare API. The Flatiron District neighborhood appeared to be most comparable to the Esplanade neighborhood in terms of venue frequency and would also be a short commute to client's future employment at the Google office in Chelsea. Based on the results, the Chelsea neighborhood appeared to be a close tie for second. Based on this information we gathered using

the Zillow API 3 listings, most similar to the client's current home at 1 A The Esplanade Ave # 2008, Toronto, ON, M5E 0A8. While the client's current home is a 2 bedroom & 2 bathroom condo, listed for C\$899,000, almost all 2 bedroom & 2 bathroom condos listed in the Flatiron District were priced significantly higher. The three listings proposed were based first on price and then on sq. ft. and number of bedrooms and bathrooms. Of the three listings, Listing 1 appeared to be the best fit for the client.

The resulting Manhattan neighborhoods listed in cluster 1 (cluster 0) contained the largest number of potential optimal neighborhoods based on the number and frequency of venues. I believe the information gathered, joined with other demographics and statistics not explored in this project, would determine which of the potential neighborhoods would be the very best match. The purpose of this analysis, to create neighborhood profiles based on data gathered via the Foursquare API, was to demonstrate and provide information on areas in Manhattan that might closely match the client's current neighborhood in Toronto. The recommended neighborhood should be considered as a starting point for a more detailed analysis which may result in a location where many other factors have been taken into account.

5. Conclusion

As our analysis has shown that the Esplanade neighborhood profile when compared to Manhattan neighborhood profiles we created, most closely matches the Flatiron District neighborhood. The neighborhood profiles were created based on K-Means Clustering, a form of unsupervised machine learning, along with venue frequency data gathered by using the Foursquare API. While each neighborhood profile was based on the venue frequency from Foursquare, there are many other demographics and statistics that could be applied in creating neighborhood profiles.

The primary stakeholders, interested in a new way to use quantifiable analysis to understand and profile a neighborhood would be Real Estate Agents and Real Estate Buyers. Previously neighborhood profiles have always been aggregated and compared based on historic, statistical, and/or demographic information. However, I believe a new approach based on venues and often they're visited for creating neighborhood profiles in order to compare other neighborhood profiles can provide a basis for a much more accurate area profile.

The area in Manhattan determined to be most similar to the client's current neighborhood in Toronto, the Esplanade, is the Flatiron District.

As a Real Estate Agent in New York City, the three listings I would propose that are most similar to client's current home are:

Listing 1: 16 West 16th Street, APT 7AS, New York, NY, 10011. Type: Cooperative. 1 Bedroom & 1 Bath. 750 sq. ft. Price: \$965,000.

Listing 2: 61 Irving Place, APT 1D, New York, NY, 10003. Type: Cooperative. 1 Bedroom & 1 Bath. 950 sq. ft. Price: \$999,000.

Listing 3: 21 E 22nd Street, APT 2A, New York, NY, 10010. Type: Cooperative. 0 Bedroom & 1 Bath. 925 sq. ft. Price: \$925,000.

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