



This 3DAdvisors Report Covers:

- ✓ **Insider Trading:** Insider Trading Behavior
- Accounting:** Quality of Earnings Issues
- Governance:** Corporate Governance Issues

Insider Research Bulletin

September 19, 2005

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Insider Research Bulletin describes significant insider trading behavior that we have identified at the following companies and is a summary of the first step in our research process. The next step is that these same companies will undergo a review of accounting and governance behavior, and if we identify indicative behavior in one or both areas, then a "full 3DA research report" will be published on that company. Note: Inclusion of a company in this report by itself does not necessarily mean a full research report will be published.

Insider Research Bulletin is published periodically and exclusively for 3DA Research subscribers.

Companies in this Bulletin

- ▶ Emulex Corp. (NYSE:ELX)
- ▶ United Stationers Inc. (NASDAQ:USTR)
- ▶ Weatherford International Ltd. (NYSE:WFT)

Discussion of 3DAdvisors Findings

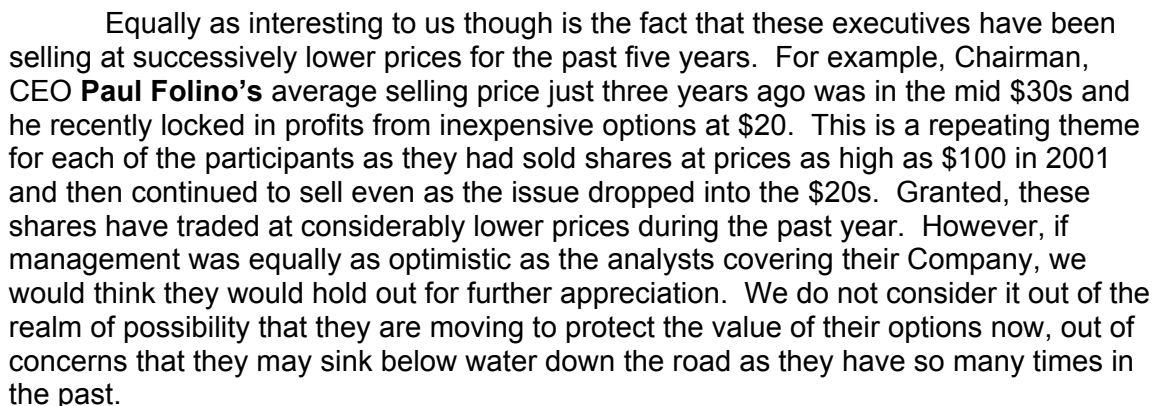
Emulex Corp. (NYSE:ELX)

It hasn't been difficult for The Street to buy into stories concerning the resurgence of Emulex as it became quite apparent from the recent Q4 release that the Company seems to be hitting on all cylinders. Emulex shares, aided by a 9% gain on the day of the release, have now risen nearly 25% in the past three months. As happy as the recent holders may be, long-term investors probably don't feel the same way as they've experienced the pain of steady declines from the much higher prices fetched by ELX shares in previous years (see 5 year chart below in Figure 1).

In seeming contrast to the recent strength in the shares, however, we take note that, in the midst of the current rally, four executives took advantage of option grants, munificently awarded at the lows, to handsomely profit on 156,250 shares between August 17th and August 24th at an average price of \$19.88.

A few of our clients might recall our last 3DA report on Emulex dated July 2, 2003, which highlighted the activity of a sizeable group of insiders who sold 152,000

Figure 1. ELX Daily Closing Price, January 3, 2000 through September 14, 2005, with trade dates shown for Folino (blue), William (green), Herrera (grey) and Smith (black). Source: Reuters and ELX SEC Filings.



Based on figures presented in the Company's FY2005 10-K, 64% of the exercisable options held by Emulex employees are currently underwater or have strike prices very close to market based on the 09/16/05 closing price. With so many options out of their reach, three of the current sellers immediately exercised inexpensive options that vested in part on August 19th and sold all shares available in the series.

In an attempt to motivate its employees, the board proposed an option exchange program to shareholders in October 2004 which was to commence in July 2005. Shareholders convincingly voted against the plan, and our brief conversations with the Company's director of investor relations and CFO **Mike Rockenbach** seemed to indicate that a year after the fact, this still may be a sore subject. We presume that from top to bottom, employees are pretty frustrated with their inability to cash in on their incentive compensation. Should the shares resume their long downtrend, employee retention could become a serious concern.

- **Paul Folino (59)** – Chairman, CEO. Sales by Folino do not seem unusual, on the surface, especially since he's been selling under 10b5-1 trading plans since August 2003. What's caught our attention though is a component of insider behavior that we rarely see: an insider who persistently sells at progressively lower prices. On August 23rd Folino exercised all available options in the newly-vested August 2014 option series (\$10 strike price) that partially vested just days earlier and sold the underlying 75,000 shares at \$20, marking the lowest price he's accepted for his shares since August 1999. As you can see from the table below, since 2000 he has continued to sell each year as his shares have lost value. As we mentioned earlier, with the issue trading at the current levels, a number of Folino's options are currently underwater. In fact, of the past six years of option grants (since FY2000) in which he's received a total of 2.46 million options, 60% of those are currently out-of-the-money. The share price will have to climb to \$30 before they will be profitable for him to exercise.

Year of Sales	2000	2001	2002	2003	2004	2005
Avg. Selling Price	\$69.73	\$58.55	\$34.30	\$25.51	\$26.57	\$20.00

- **William Gill (47)** – Executive V.P., Worldwide Sales. Gill is the only other current seller who is trading under a 10b5-1 plan, but don't think that he was constrained by the plan to sell at the current prices. Gill has not disclosed when he adopted the plan, but his last (and only) plan sale occurred in February 2004 so it would seem that he only recently adopted this new plan to sell at the current price. In fact, under his earlier plan he sold only 3,750 shares at \$29, and now increased his volume to 30,000 shares on August 23rd and August 24th at 31% lower prices (\$20). We are unable to compute his holdings due to incomplete disclosure of his options, but based on the length of time in his current position (nearly six years) we believe this sale only accounted for a small percentage of his position. Like Folino, Gill monetized, in addition to his September 2011 series, all of his recently vested August 2014 option series just days after they became accessible.

Year of Sales	2001	2002	2003	2004	2005
Avg. Selling Price	\$100.00	\$34.57	\$24.86	\$24.81	\$20.18

- **Michael Smith (43)** – Executive V.P., Worldwide Marketing. Smith has been one of the more frequent sellers of the current group since joining the Company in 1999. Like the others, he has continued to sell at successively lower prices over the years, but in August held his largest-ever round of selling at the lowest prices we’ve seen him sell at. On August 17th he sold all 12,500 shares held in a trust owned jointly with his wife at \$19.29, and then on August 22nd cleared out all 18,750 newly-vested August 2014 options at \$19.61. Smith is the only executive who no longer holds any common stock, this with a majority of his exercisable options currently underwater. Although he does have options that he will be able to exercise and sell at a profit, we certainly are intrigued that he would choose to clear out his common while so many on the Street are expecting further upside in the shares.

Year of Sales	2000	2001	2002	2003	2004	2005
Avg. Selling Price	\$72.38	\$65.03	\$31.55	\$24.55	\$24.81	\$19.45

- **Sadie Herrera (55)** – Executive V.P., Human Resources and Facilities. Herrera, one of the longest tenured Emulex executives, exercised part of her fully-vested September 2011 option series on August 23rd and sold the acquired 10,000 shares, plus an additional 10,000 shares out of her common holdings at \$20. This was the lowest price she has accepted for her shares since August 1999, when she sold 40,000 shares at \$7. The size of the recent transaction, which was her first since she sold 21,700 shares in May 2003 at \$24.50, is in line in terms of volume with what we’ve grown accustomed to seeing from her.

United Stationers Inc. (NASDAQ:USTR)

On August 8th United Stationers caught investors off guard with its second quarter results as shrinking margins, exacerbated by sinking paper prices and persistently high spending levels tied to infrastructure investments, took their toll and are expected to pressure earnings through 2006. There were other interesting items coming out of the Q2 results: In the wake of an already well-publicized informal SEC inquiry related to Canadian supplier allowances and customer rebates spawned from a Company write off, in F/Y 2004, of \$13.2 million for “amounts that were either incorrectly accrued or over accrued, or that had become uncollectible”, focus on supplier allowances may have spread to the U.S. in the most recent quarter when the Company disclosed the following [bolding is ours]:

During the second quarter of 2005, the Company refined its method of estimating interim-period supplier allowances to better reflect allowances earned during the period based on actual inventory purchases...This refinement in estimate resulted in a \$3.5 million pre-tax reduction in supplier allowances, or \$0.06 per

diluted share, recorded in the second quarter of 2005 compared with the same period last year.

The developments were not good news as the shares dropped sharply by 15% after the Q2 release. We are very interested that USTR insiders, who historically are infrequent sellers, congregated immediately after the earnings release to sell significant percentages of their holdings on the resulting share price volatility. We acknowledge that, due to a recent acquisition, they may have been prohibited from selling during the past few quarters. Having said that, however, we find it quite curious that the group converged to sell such large pieces of their holdings *after* a sharp drop in the price of their shares. Why not wait until the next quarterly window? Although USTR is not the prototypical company for a 3DA report due to its thin trading volume, the insider behavior is too compelling for us to ignore.

Figure 2. USTR Daily Closing Price, February 1, 2005 through September 16, 2005. Blue shaded area is where 8 insiders have sold 167,313 shares. Source: Reuters and USTR SEC Filings.



United Stationers first hit our radar when insiders began selling into the weakness in late August, which we covered in a September 6th edition of *Research Notes*. Since then two new sellers have surfaced as the issue continued to drift lower to \$45. In total, eight insiders have now distributed 167,313 shares at an average price of \$46.07, nearly 15% below the August highs. Equally as persuasive as the selling on the heels of the earnings miss is the fact that USTR insiders have been very selective with their activity over the years. This is a very experienced management team as four of the six selling execs have been with the Company for over 10 years and the two selling

directors have a combined 15 years on the board. Nobody should understand better the prospects for USTR shares than this group, and one needs to look no further than the ability of these insiders to time their trades in the past as proof. In fact, this is only the third time since 1998 that we have witnessed a collective insider move. Back in 1998, six insiders sold ahead of a two-month, 35% slide from \$34 to \$22, and then eight execs sold together in August and September of 2003 only after the issue climbed 100% over a six month timeframe and then stalled over the next twelve months. What's different this time, however, is that we have never seen collective activity like this into recent share price weakness. In the past, the selling was *ahead* of weakness.

The activity takes on an even greater significance when one considers a number of sellers cleared out multiple options series to shed large percentages of their holdings. Two named executives, Senior V.P. **Mark Hampton** and V.P., Category Management, Janitorial/Sanitation and President, Lagasse, Inc. **Stephen Schultz** exercised at least four options series to sell 86% and 66% of their holdings, respectively, while three others sold between 30% and 52% of their ownership positions. Following the sales, nearly all of the participants now only hold options that carry strike prices very close to market. In fact, two of the executives exercised an option series with a \$38 strike price that wasn't set to expire for eight years. With so much time remaining before expiration, it would seem they might have been concerned this series could fall out-of-the-money for them to accept such a slim profit.

- **Mark Hampton (51)** – Senior V.P., Marketing. It is apparent from his few select trades during his lengthy tenure with the Company that Hampton's transactions are typically well thought out. This is even more evident when one considers that his first round of selling, back in 1998, saw him unload his entire position at an average price of \$36, which preceded a two-month, 42% slide to \$21 on earnings concerns. His second round of sales in August/September 2003 at roughly \$39 was nearly as prescient, as the issue never really built up any momentum during the ensuing year. Now, immediately on the heels of the Company's second quarter earnings miss, Hampton sold into weakness for the first time in his trading history. Not only did he sell, but he once again **liquidated what at the time were his entire holdings**. On August 17th he exercised all of his available options consisting of five series with plenty of time remaining before expiration (expiration dates: 2/09, 8/11, 9/11, 7/12, 8/13) and turned in enough shares to cover the cost of the exercises. He didn't immediately sell the rest, probably hoping for a quick rebound in the shares, but after seeing a rally wasn't materializing sold everything he acquired on August 22nd. In all, Hampton sold 42,733 shares at \$46. Since that transaction, Hampton has had new options vest from his September 2014 series, so he now currently holds 6,700 exercisable options, but he has failed to accumulate any common stock during his 13 year tenure. He also will not have any new options vest until August 2006 (see Appendix A), which makes his behavior that much more noteworthy.
- **Joseph Templet (58)** – Senior V.P., Trade Development. Templet is a twenty year Company veteran who has been a Section 16 filer for the past five years. During that period, he had only sold once, distributing 30,285 shares, the majority of his holdings, in August 2003 at \$39. USTR shares had just appreciated 105% over the prior six months, so his desire to lock in his gains, though to an extraordinary degree, is understandable. His recent activity though raises suspicion. On August 23rd Templet exercised three options series not set to expire for at least four years and acquired 25,066 shares. He then distributed all those shares over the ensuing two weeks as

the issue continued to trend lower from \$47 to \$46. Apparently, he grew impatient waiting for a momentum swing. Although the shares were still trading higher than where he sold in 2003, we are always interested when an insider **unloads 52% of his holdings** following such a drop in share price. Templet will not have any further options vesting until the third quarter of 2006, when 18,231 new options become exercisable (see Appendix A).

- **Stephen Schultz (38)** – V.P., Category Management, Janitorial/Sanitation and President, Lagasse, Inc. Schultz has run the Company's Lagasse janitorial division since 2001 and took the reigns of the entire Jan/San division in late 2003, which combined have contributed significantly to the Company's revenue growth. With such a promising outlook forecasted for his division, it is curious that Schultz recently **sold 66% of his position**. On September 13th he exercised all four of his option series with strike prices below \$40, none of which were set to expire before February 2009, and accepted just under \$46 for his 15,180 shares. In fact, his August 2013 option series carried a strike price of \$38.11, which provided him with a slim (by insider standards) pre-tax profit of 15%. As is the case with the trades of his peers, we're interested in his choice of timing for only his second sale in the past five years. We would be very surprised if Schultz surfaces with any sales in the near future – at the current market price, the remainder of his vested options are barely in the money and he holds no common shares.
- **Ilene Gordon (51)** – Director. Gordon, a board member since 2000, cleared out the remainder of her January 2010 option series on September 2nd and sold the underlying 12,000 shares, **equal to 47% of her holdings**, at prices (\$45) 15% off the August highs. This is a clear reversal from her only prior sale, when she unloaded half her position in September 2003 into significant strength. Gordon is also a director at Arthur J. Gallagher & Co., but hasn't sold any of her AJG since 2001. Gordon currently holds 1,000 shares of common and 12,334 vested options with strike prices between \$25 and \$41.38 (see Appendix A).

Weatherford International Ltd. (NYSE:WFT)

We have been watching the insider behavior at Weatherford for the better part of the year, but only recently has the selling become so aggressive that despite the sector's strength, we feel our clients need to be made aware of the situation. You might recall that we have covered a number of oil service companies (Smith International, Baker Hughes, Cal Dive International, and Transocean) in two earlier editions of the *Insider Research Bulletin*. It has become quite obvious that the insider selling at a few of these companies was early, but this hasn't been the case across the board.

Over the past six months since we covered Smith International (March 9th *Insider Research Bulletin*), the issue has underperformed the DJ Oil Services Index by 19.2%, while Transocean (June 17th *Special Report* and June 30th *Insider Research Bulletin*) has underperformed by 9.6% over the past three months. In both cases we saw sizeable holdings reductions across the board, but neither included extreme reductions by the company's two most visible executives, the chief executive and chief financial officer, as we're seeing at Weatherford Intl.

The selling at WFT is led by Chairman, President, and CEO **Bernard Duroc-Danner**, who sold more between August 2nd and September 8th than he had cumulatively over the past 15 years since assuming his position. His aggressive move to clear out all of his vested options is a rare event for a chief executive who isn't leaving the company. Joining him was CFO **Lisa Rodriguez** who sold 500%-plus more shares since August than she had in her prior six years of trading as a Section 16 filer. To say this behavior is uncharacteristic would be an understatement. Weatherford shares have experienced equal or greater percentage gains during a number of past years yet insiders have never moved in such an aggressive fashion to capitalize on the momentum. As you can see by the table below, there are a number of key insiders who have sold a significant percentage of their ownership position since the beginning of the year.

Table 1. Holdings Reductions of Selected Insiders since 2004 Proxy. Source: WFT SEC Filings.

Insider	Position	04/1/03	04/6/04	08/15/05	YTD Reduction
B. Duroc-Danner	CB, P, CEO	686,191	948,223	86,611	90%
E. Colley	Div. Pres.	156,699	273,727	172,106	21%
J. Nicholson	Senior V.P.	176,879	277,364	2,526	98%
L. Rodriguez ¹	CFO	--	--	78,351	80%
G. Warren	Div. Pres.	165,217	279,977	128,479	55%
R. Rayne	Director	93,911	157,521	65,355	60%
S. Lubar	Director	1,604,009	1,666,481	1,193,439	16%

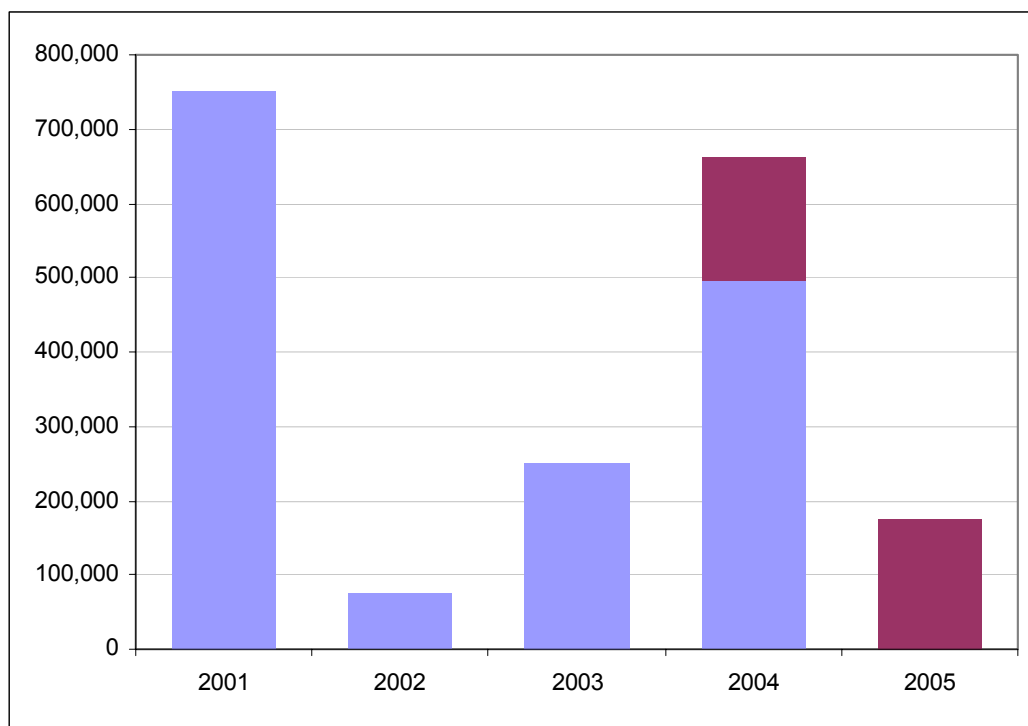
¹ Lisa Rodriguez had actionable holdings totaling 136,553 shares in March 2005.

Not only are we seeing dramatic holdings deterioration amongst the upper ranks, but there is an apparent shift in compensation strategy as we approach January's option expensing period. The Company to this point has not disclosed anything formal, but in 2004 it began using restricted stock grants in the compensation mix (see Figure 3 below). Oddly enough, the Company failed to disclose, in the most recent Proxy, the stock option grants provided in 2004, but executives received awards in September. To date we have not seen the 2005 option awards, and they very well might be on the way, but we expect that any grants will be well below prior years. Considering only a few select execs received grants in 2003, most of which don't vest until December 2006, and the only options that will vest in the future stem from the 2004 grants, insiders will find it very challenging to replenish what they've sold in the past six weeks. It stands to reason that they sacrificed any short-term upside in the shares for immediate rewards.

- **Bernard Duroc-Danner (51)** – Chairman, President, CEO. There has been a sudden reversal in the trading behavior of Duroc-Danner this year which, in the absence of a retirement-driven motive, leaves us to presume he sees limited upside following the three-month rally. The last time we saw any meaningful sales from

Duroc-Danner was back in 1997 when he executed his first-ever sale of 100,000 shares in May at \$69, and then sold an additional 200,000 shares in July at \$44. By September shares of Weatherford were trading at \$18, a 74% drop since his first sale. Although he sold 25,000 shares in May 2004, it wasn't until early 2005 that his selling really picked up. On February 10th he exercised 225,000 options, 25,000 of which were expiring, and sold 97,200 of the shares at \$57. His short-term timing appeared insightful, as the issue traded down to \$48 by May, before rallying to current prices. It was into this period of strength that he cashed out, and in a meaningful way. Between August 2nd and September 8th Duroc-Danner *cleared out all 594,631 of his vested options* consisting of four series with expiration dates ranging between May 2007 and July 2013. He immediately sold those shares, along with an additional 15,796 out of his common holdings, which have **wiped out 89% of his actionable holdings** (common stock plus exercisable options) on the year. Due to declining incentive awards and the lengthening of vesting schedules, Duroc-Danner will only have 120,716 new shares become accessible in the upcoming six months (see Appendix B), which might sound like a lot, but is only a fraction of what he recently sold.

Figure 3. Incentive Awards Issued to WFT Insiders. Blue bars are stock option grants; Red bars are restricted stock grants. Source: WFT SEC Filings.



- **Lisa Rodriguez (44)** – Senior V.P., CFO. There will be a recurring theme here for all the sellers, as most of this executive team hasn't taken excessive profits in the past. This goes for Rodriguez, who filed as a Section 16 insider back in 1999 when she assumed the controller position. Since that time, we've only seen her sell once, when she distributed 18,726 shares in September 2004 at \$49. Since that time shares of WFT have appreciated 31%, which we would have expected to entice some insiders

into selling, but certainly not to the degree that we have witnessed. On August 2nd and September 9th Rodriguez cleared out the majority of her vested options, as she exercised three non-expiring series (expiration dates: 6/10, 10/12, 7/13) and sold the underlying 95,287 shares, **equal to 79% of her ownership position**. By mid-2006 Rodriguez will have roughly 45,000 incentive shares vest (see Appendix B), but it is apparent that she was willing to trade current profits for any short-term upside.

- **Jon Nicholson (62)** – Senior V.P., Human Resources. Nicholson's recent activity might not be the largest we've seen from him based on volume, but it certainly had a more damaging affect on his holdings. In July 2004, Nicholson sold 58% of his holdings at \$47 with sales totaling 161,754 shares. He resurfaced on September 1st, exercising his last vested option series which wasn't set to expire for another eight years (July 2013). He sold the 100,000 shares at \$68, effectively **curtailing his holdings by 98%**. Nicholson currently only holds 2,526 shares of common stock, but will have 33,333 options vesting later in the month, and 9,346 restricted shares vesting in the 1Q06 (see Appendix B). To us it is quite evident that he has adopted a new trading strategy, as his holdings will remain well below the totals we saw in 2003 and 2004 for quite some time, even if he ceases all selling.
- **Gary Warren (55)** – Senior V.P., President, Drilling and Well Services. Warren is the only named executive who hasn't sold over the years, instead opting to build his holdings since filing as a Section 16 insider back in 2000. Each year his ownership has grown from vesting options and at the start of the year, had the second largest actionable position of all named executives. Due to the heavy selling of his peers, he still holds the second most shares, but his own activity nearly changed that. On August 31st Warren cleared out his September 2011 and July 2013 options series and sold all 139,013 shares at \$66.70. The sale **trimmed 55% of his holdings**, but he still holds two fully-vested series covering 120,000 shares and will have an additional 35,000 options/restricted shares vest by next February (see Appendix B).

Additionally, there are two board members who sold in the recent round. **Robert Rayne (56)**, a board member since 1987 who chairs the Compensation Committee and is a member of the Audit Committee, sold 43,632 shares on August 9th. His sales on the year (he sold 50,000 shares in February at \$58) were his first in the past ten years and have **scaled back his holdings by 60%**. Joining Rayne was **Sheldon Lubar (75)**, who has occupied a board seat since 1995. Lubar sold 224,571 shares on August 8th, but the sale accounted for only a small fraction of his 1.4 million-share position. Lubar's only prior sale during his tenure was in September 2004, when he dumped 250,000 shares at \$48. Although his age forces us to discount his activity to some degree, it certainly is noteworthy that he exercised three non-expiring options series in February and held the shares with the issue trading in the upper \$50s. It seems the patience that netted him an extra \$300,000 in profit has finally subsided.

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Appendix A

Option and Restricted Stock Vesting Schedules for Selected United Stationers Inc. Insiders

Grant Date	Equity Type	Options/Shares	Strike Price (Options)	First Vesting Date	Expiration Date (Options)	Remaining Options/Shares in Series	Unvested Options/Shares in Series	Vesting Dates of Remaining Restricted Shares/Options
Ilene Gordon, Director. Common stock holdings: 1,000 shares								
07/31/02	Options	7,000	\$25.00	07/31/03	07/31/12	7,000	0	Fully Vested
08/11/03	Options	5,500	\$38.11	08/11/04	08/11/13	5,500	1,833	08/11/06
09/01/04	Options	5,000	\$41.38	09/01/05	09/01/14	5,000	3,333	09/01/06, 09/01/07
09/01/05	Options	4,829	\$46.59	09/01/06	09/01/15	4,829	4,829	09/01/06, 09/01/07, 09/01/08
Mark Hampton, Senior V.P.-Marketing. Common stock holdings: 0 shares								
08/11/03	Options	23,000	\$38.11	08/11/04	08/11/13	7,667	7,667	08/11/06
09/01/04	Options	20,100	\$41.38	09/01/05	09/01/14	20,100	13,400	09/01/06, 09/01/07
09/01/05	Options	18,030	\$46.59	09/01/06	09/01/15	18,030	18,030	09/01/06, 09/01/07, 09/01/08
Stephen Schultz, V.P.-Category Mgmt., Janitorial/Sanitation and President-Lagasse, Inc. Common stock holdings: 0 shares								
08/11/03	Options	12,000	\$38.11	08/11/04	08/11/13	8,000	4,000	08/11/06
09/01/04	Options	11,600	\$41.38	09/01/05	09/01/14	11,600	7,733	09/01/06, 09/01/07
09/01/05	Options	16,098	\$46.59	09/01/06	09/01/15	16,098	16,098	09/01/06, 09/01/07, 09/01/08
Joseph Templet, Senior V.P.-Trade Development. Common stock holdings: 200 shares								
07/31/02	Options	25,000	\$25.29	07/31/03	07/31/12	2,667	0	Fully Vested
08/11/03	Options	21,000	\$38.11	08/11/04	08/11/13	21,000	7,000	08/11/06
09/01/04	Options	17,500	\$41.38	09/01/05	09/01/14	17,500	11,667	09/01/06, 09/01/07
09/01/05	Options	16,194	\$46.59	09/01/06	09/01/15	16,194	16,194	09/01/06, 09/01/07, 09/01/08



Appendix B

Option and Restricted Stock Vesting Schedules for Selected Weatherford Intl. Ltd. Insiders

Grant Date	Equity Type	Options/ Shares	Strike Price (Options)	First Vesting Date	Expiration Date (Options)	Remaining Options/Shares in Series	Unvested Options/Shares in Series	Vesting Dates of Remaining Restricted Shares/Options
Bernard Duroc-Danner, Chairman, President, CEO. Common stock holdings: 86,611 shares								
12/18/03	Options	185,000	\$35.15	12/18/06	12/18/16	185,000	185,000	12/18/06
02/06/04	R. Stock	25,812	N/A	02/06/05	02/06/06	12,906	12,906	02/06/06
09/08/04	R. Stock	130,000	N/A	09/08/05	09/08/07	86,667	86,667	09/08/06, 09/08/07
09/26/04	Options	296,338	\$23.77	09/26/05	09/26/15	296,338	296,338	09/26/05, 09/26/06, 09/26/07
02/14/05	R. Stock	36,125	N/A	02/15/06	02/15/09	36,125	36,125	02/15/06, 02/15/07, 02/15/08, 02/15/09
Jon Nicholson, Senior V.P., Human Resources Common stock holdings: 2,526 shares								
12/18/03	Options	32,500	\$35.15	12/18/06	12/18/16	32,500	32,500	12/18/06
02/06/04	R. Stock	3,692	N/A	02/06/05	02/06/06	1,846	1,846	02/06/06
09/26/04	Options	100,000	\$23.77	09/26/05	09/26/15	100,000	100,000	09/26/05, 09/26/06, 09/26/07
01/07/05	R. Stock	30,000	N/A	01/07/06	01/07/09	30,000	30,000	01/07/06, 01/07/07, 01/07/08, 01/07/09
Lisa Rodriguez, Senior V.P., CFO. Common stock holdings: 3,351 shares								
07/05/02	Options	75,000	\$36.75	07/05/03	07/05/13	25,000	0	Fully Vested
02/06/04	R. Stock	6,152	N/A	02/06/05	02/06/06	3,076	3,076	02/06/06
09/26/04	Options	100,000	\$23.77	09/26/05	09/26/15	100,000	100,000	09/26/05, 09/26/06, 09/26/07
01/07/05	R. Stock	35,000	N/A	01/07/06	01/07/09	35,000	35,000	01/07/06, 01/07/07, 01/07/08, 01/07/09
Gary Warren, Senior V.P., President-DWS Division. Common stock holdings: 8,113 shares								
03/16/98	Options	*	\$26.11	03/16/01	03/16/08	3,325	0	Fully Vested
10/04/99	Options	*	\$19.14	10/05/02	10/04/12	117,041	0	Fully Vested
02/06/04	R. Stock	6,152	N/A	02/06/05	02/06/06	3,076	3,076	02/06/06
09/26/04	Options	100,000	\$23.77	09/26/05	09/26/15	100,000	100,000	09/26/05, 09/26/06, 09/26/07
01/07/05	R. Stock	40,000	N/A	01/07/06	01/07/09	40,000	40,000	01/07/06, 01/07/07, 01/07/08, 01/07/09

* Due to incomplete disclosure, we are unable to provide the original size of Warren's 1998 and 1999 option awards