



# Predicting Drug Prices

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01

## **Key Terms**

Review important pharmacological terms

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04

## **Predictive Models**

Predicting drug price using current data

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02

## **Problem Statement**

Introduce the reason for this project

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05

## **Drug Price Exploration**

Interactive visual representation

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03

## **Data**

Discuss collection, cleaning, and  
exploration

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06

## **CONCLUSIONS**

Review presentation, answer questions

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# 01

## Key Terms and Abbreviations

- Pharmaceutical product/ drug - substance with physiological effect
- National Drug Code (NDC) - unique 10 digit number assigned to a drug
- Over the Counter (OTC) - non-prescription
- Prescription (Rx) - requires written prescription from a doctor
- Dose - the defined amount of a drug to take at a given time
- Route - how the drug is taken
- Generic name - not a specific brand
- Trade name - specific brand name



# 02

## Problem Statement

The price of many drugs, both prescription (Rx) and over the counter (OTC) can often be very expensive. Having a way to predict price can help pharmaceutical companies determine price for newly approved drugs. It can also help companies compare their current price to similar drugs to determine if they are priced competitively. I will use the National Average Drug Acquisition cost data to build a regression model that predicts drug price values. I will also create an interactive graphic to help customers explore drug price factors.



**03**

**Data**

- NADAC - Center for Medicare and Medicaid Services
  - Updated weekly
  - November 2013 - present
- Orange Book -US Food and Drug Administration (FDA)
  - Approved drug products with therapeutic equivalences



- Outlier
- Removing repeat entries
  - Different “as of” dates
- Match both data frames
  - Fuzzywuzzy library
  - Levenshtein Distance - minimum number of single-character edits (insertions, deletions or substitutions)

- Price distribution -
  - \$1.53 average
  - \$12.13 standard deviation
  - \$0.0007 - \$346.90 per unit
- Average price/ route
- Ingredient

Average OTC Drug Price  
by Route

Route	
NASAL	0.8557
ORAL	0.1610
RECTAL	0.0137
TOPICAL	0.0988

Average RX Drug Price by  
Route

Route	
INHALATION	95.9
IRRIGATION	0.0
NASAL	118.3
OPHTHALMIC	22.7
ORAL	1.6
RECTAL	0.1
SPINAL	0.1
TOPICAL	0.8
VAGINAL	11.6

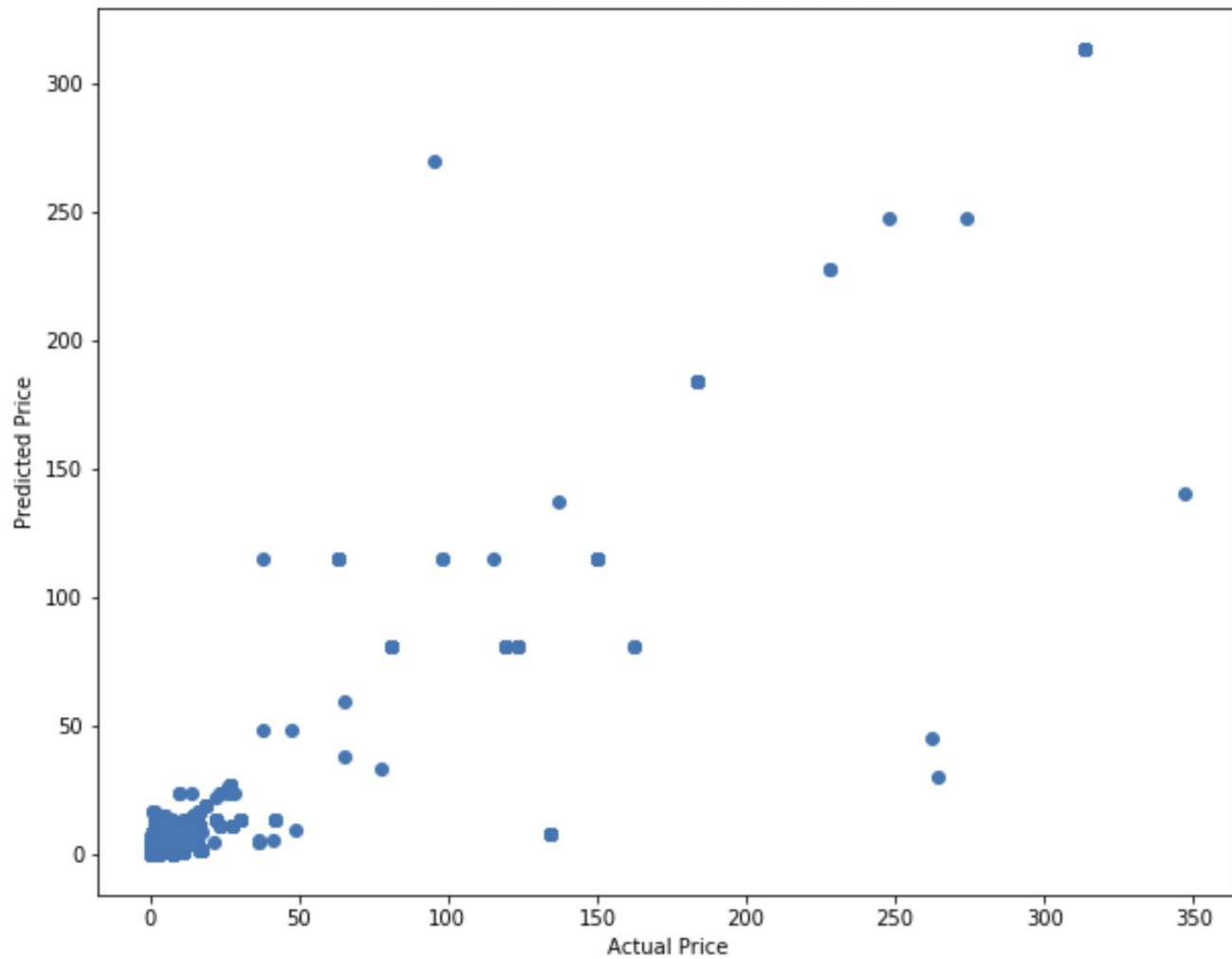


# 04

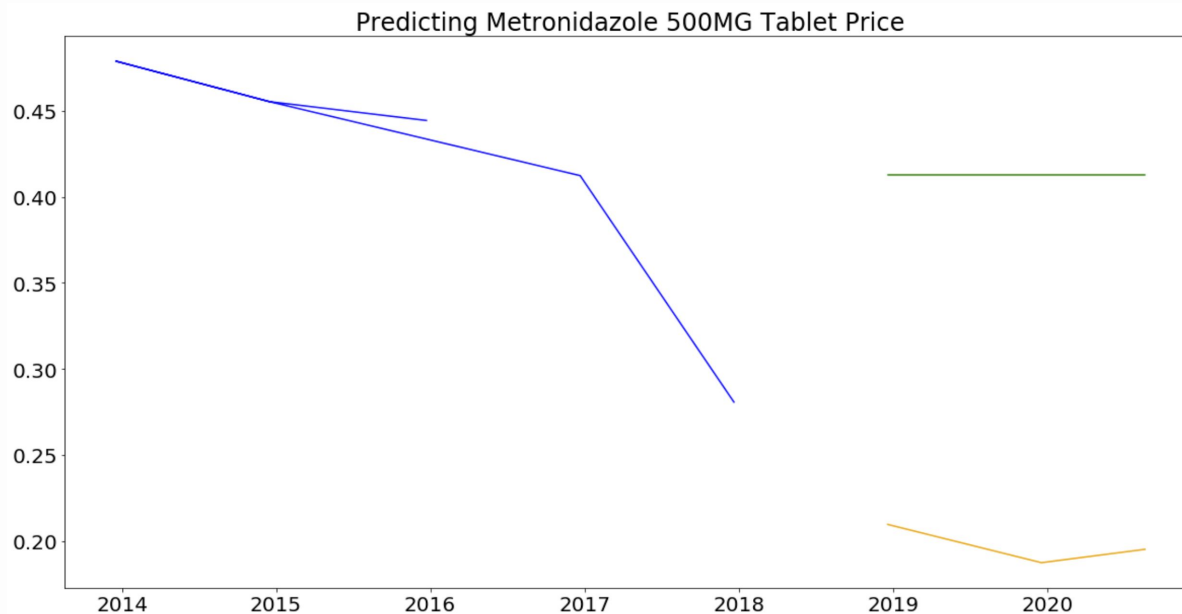
## Predictive Modeling

Model	Test R2	Variation	RMSE
K Nearest Neighbor*	89.3%	3%	\$4.25
Random Forest	79.8%	8%	\$6.09
AdaBoost	64.6%	3%	\$8.07
Support Vector Regressor*	89.3%	2%	\$4.25

Actual Price vs. Predicted Price, SVR



- Many data points per date entered
- With averaged price - only 8 dates with information





05

## Interactive Data Visualization



# 06

## Conclusion and Next Steps



- Predict with ~89%  $R^2$ 
  - RMSEs still high

Immediate Actions:

- More drug prices
  - Updated prices
- Reduce variation and RMSE

Near Future:

- Refine data even more - timeseries
- Predicting ingredient - cluster categorical predictions

Other Fun Projects:

- Fuzzywuzzy and DNA matching

# Sources

- <https://data.medicaid.gov/Drug-Pricing-and-Payment/NADAC-National-Average-Drug-Acquisition-Cost-/a4y5-998d>
- <https://www.fda.gov/drugs/drug-approvals-and-databases/orange-book-data-files>
- <https://github.com/seatgeek/fuzzywuzzy>
- <https://github.com/alofgran/Drug-Price-Prediction>
- General Assembly DSI Lessons
- Tableau Public

# Thank you!

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