

CLAUDIA SALAZAR

SALES MANAGER

PROFESSIONAL SUMMARY

I am an sales manager with five years of broad experience in leading successful sales teams. Looking to bring my people and sales skills to responsible companies to create positive impact.

MAIN ACHIEVEMENTS

- Implemented a bussiness plan that exceeded sales goals by 40%
- Created an assistance strategy that increased sales by 50%

CONTACT INFO:

Mobile: (123) 456-7890
Email: name@gmail.com
Website: www.claudiasalazar.com
Address: Street, City, State, Country, ZIP Code

EXPERIENCE

Sales Manager

Sock R Us International | July 2015 - Present

- Design and implement a strategic business plan that expands company's customer base
- Achieve growth and reach sales goals by successfully managing the international sales team
- Involved in the recruitment, testing, evaluation, selection and training of sales representatives

Store Floor Manager

The IZTLAP House | May 2010 - July 2015

- Assisted customers on the floor
- Attended to the specific requests of customers and obtained positive feedback
- Provided and suggested the best type of merchandise to buy

EDUCATION

Colombia Hill University

Bachelor Degree in International Sales and Marketing, 2010

- Attended from 2006 to 2010
- Graduated Cum Laude
- President of the University Student Council, 2009

Mexico Hill High School

Valedictorian, Class of 2006

- Vice President of the Student Council (SY 2005 - 2006)
- Editor of The MH Chronicles
- Academic Excellence in Algebra, Languages and Biology
- Member of the Debate team

CORE SKILLS:

- Leadership
- In-Store Marketing Techniques
- Administration
- Sales Experience
- Excellent Communication Skills
- Organization
- Customer Service