

The art of small talk – Debra Fine

Emphasized points:

- Join club/activities
- Be aware of and take turns in conversation
- Use contacts to help others (2 per year is what is recommended?)
- Always be friendly
- Learning names is very impactful

The facts – why people converse:

- Feel good
- To fill needs

Unknown party of 5:

- Show interest in speaker but stand away
- Ease in by showing listening – work your way in and use body language
- Finds points of agreement

Social sins:

- Asking too many different questions
- Always trying to help
- Trying to relate to people in close by not exact situations is not a good idea

Other things to consider:

Easiest way to go about a convo is to get people to talk about themselves

It's not about what you can do in most cases its about how you make others feel

Occasional hand gestures makes yourself look more genuine