




# Daniel Altman

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Sales Manager with four years in management and over nine years of sales experience.

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## Skills

- Management
- Leadership
- Sales and marketing
- Employee development
- Inventory management
- Customer service mindset
- Ability to work under pressure
- Self-motivated
- Conflict resolution
- Time management

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## Experience

11/2018 – PRESENT

### Store Manager / TCC Verizon

- Managing and developing employees to a high performing standard.
- Motivating staff to perform and exceed goals.
- Interviewing and hiring new staff for store.
- Selling mobile devices and setting up customers mobile accounts.
- In charge of day to day operational tasks in store and making sure numbers are

01/2014 – 11/2018

### Assistant Sales Manager – In-Home Expert / AT&T

- Networking with Customers to effectively build sales.
- Managing and developing employees to a higher level.
- Motivating staff to perform and exceed goals.
- Running day to day store operations such as paperwork and building maintenance.
- Helped guide store to great scores during audits involving inventory and paperwork.
- Adapting to changes within the market and maintaining excellence within the store.
- Creating and keeping deadlines with both employees and myself.

02/2009 – 01/2014

### Retail Sales Consultant / AT&T

- Selling complete and seamless solutions to customers.
- Observed customers and listened closely to their questions and needs to ascertain the best solutions and make recommendations accordingly.
- Maintain knowledge on current and upcoming equipment and technology.
- Earned top salesmen awards multiple times throughout tenure.
- Developed people skills and able to be outgoing with customers and coworkers.

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## Education

2011

**University of Arizona / Tucson, Arizona**

2008

**Pima Community College / Tucson, Arizona**

2005

**Catalina Foothills High School / Tucson, Arizona**