DANIELLE MARIA PEREZ LOTT

Technical Consultant | Passionate About Open Source Solutions & Customer Success

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Portfolio: https://danilott1988.github.io/portfolio-website/index.html
Work Authorization: B Visa with Full-Time Authorization

PROFESSIONAL SUMMARY

Customer-focused technical professional with 2+ years of solution consulting experience for major brands including ON Sports and Nestlé. Combines strong analytical capabilities with 8+ years of international business operations experience. Currently pursuing Master's in Applied Information and Data Science. Passionate about open source technologies and enterprise cloud, automation, and AI solutions.

TECHNICAL SKILLS

- **Programming & Cloud:** Python, SQL, Microsoft Azure, automation scripting
- **Data & Analytics:** Machine learning, advanced analytics, statistical analysis
- **Visualization:** Tableau, Plotly, interactive dashboards
- **Web Technologies:** Full-stack development (MERN/MEAN), Streamlit
- **Enterprise Solutions:** System integration, process automation, API development

PROFESSIONAL EXPERIENCE

Data Scientist Consultant| HSLU (ByDo Project) - ON | LUZERN, CH *(Sept 2024 – Jan 2025)*

- Conducted data quality techniques on internal and external data for tariff classification project
- Conducted modeling experiments with different models and systems such as RAG to determine best fit for the project
- Developed interactive web application prototype for determining appropriate custom tariff

Data Scientist Consultant | Constructor Academy – Nestlé | Zürich, CH *(Feb 2024 – Sept 2024)*

- Through scraping techniques obtained data necessary for sentiment analysis and recommendations
- Conducted comprehensive data analysis to uncover insights into customer behavior and drive segmentation strategies
- Developed interactive application for in-depth customer review analysis, leveraging social listening techniques

Professional Development & Technical Advancement | Switzerland *(Sept 2022 – Jan 2024)*

- Completed intensive Data Science Bootcamp, then pursued Master's degree to deepen expertise in advanced analytics and research methodologies
- Advanced German proficiency to C1 level for Swiss market integration
- Focused on technical knowledge advancement in data science through certifications and continued education

Full Stack Web Developer | CareerFoundry *(Sept 2021 – Mar 2022)*

- Developed and deployed web applications as part of Full Stack Web Development Bootcamp
- Built movie fan social media app using MERN and MEAN stacks, and WhatsApp-like app with React Native

Technology Career Transition & Foundation Building | Germany *(Jul 2019 – Aug 2020)*

- Initiated transition into technology sector through self-directed learning and foundational programming courses
- Successfully relocated from Greece to Germany, demonstrating cultural adaptability

Call Quality Analyst | Teleperformance Greece | Athens, GR *(Jan 2017 – Jun 2019)*

- Monitored and analyzed interactions, providing insights and recommendations to improve call quality
- Led team in implementing QA strategies, resulting in enhanced service performance metrics
- Developed framework for automating internal reporting processes, driving efficiency and accuracy

Customer Success Representative | Teleperformance Greece | Athens, GR *(Sept 2014 – Dez 2016)*

- Provided technical support and resolved customer issues, achieving high satisfaction rates
- Managed administrative tasks, including database updates and report generation, to streamline operations

Importation and Business Assistant | ITOCHU Brasil S/A | Rio de Janeiro, BR *(Mar 2011 – Aug 2014)*

- Supported Regional Director in analyzing Oil and Gas business prospects
- Facilitated Brazilian clients' import processes from Japan, ensuring smooth transactions and compliance with regulations
- Recognized for solution-oriented approach and proactive problem-solving

EDUCATION & CONTINUOUS LEARNING

Master's in Applied Information and Data Science | HSLU | Luzern, CH (Expected: December 2025)

- **Focus Areas:** Advanced machine learning, enterprise system architecture, business analytics
- **Research Focus:** Master's thesis on Incumbency Advantage using regression analysis in proportional representation (PR) electoral systems

Data Science Bootcamp | Constructor Academy | Zürich, CH (2024)

- Intensive program covering Machine Learning, Data Visualization, and SQL

Bachelor in International Relations | Faculdade Damas da Instrução Cristã | Recife, BR (2006-2010)

LANGUAGES & INTERNATIONAL EXPERIENCE

German: Proficient (C1) | English: Fluent (C2) | Portuguese: Native | Greek: Proficient (B2/C1) | Spanish: Intermediate (B1)

International Experience: Brazil → Greece → Germany → Switzerland

Cultural Adaptability: Proven success working effectively across diverse business cultures and customer environments

ADDITIONAL INFORMATION

- **Availability:** August 2025 start date
- **Open Source:** Active GitHub contributor with growing portfolio
- **Work Style:** Experienced in hybrid office/remote environments