Daniel Almond

(707)-492-2611 • San Luis Obispo, CA • [Personal Website]

EDUCATION

California Polytechnic State University, San Luis Obispo | Graduation: June 2025

•Bachelor in Business Administration, Concentration: Real Estate Finance, Minor: Computer Science.

Santa Rosa Junior College, Santa Rosa CA | Transferred: 2020-2023

•Associates in Arts in Business Administration, Economics, and Social and Behavioral Science.

WORK EXPERIENCE

Summit State Bank, Customer Service Representative | Dec 2022 - July 2023

- Processed transactions, resolved online banking issues, and assisted with account troubleshooting.
- Learned customer tracking, file organization, banking laws, and interdepartmental communication while helping plan events on the Employee Activity Committee.

Real Estate Agent for a Private Broker (Cara Recine) | June 2020 - Present

- Conducted MLS searches and sourced leads via cold/warm calling; participated in real estate transactions including showings, negotiations, and open houses.
- Navigated Bareis MLS and other realtor software to streamline listing management and supported business development.

Arthur Murray, Ballroom Dance Instructor and Studio Executive | June 2019 - Nov 2022

- Taught 6–8 private lessons daily, led group classes, trained staff, and led team meetings.
- Traveled with clients/staff for events, coordinated logistics, and developed presentation and coaching skills in high-pressure settings.

PROJECTS AND COURSEWORK

Winner – Cal Poly Affordable Housing Real Estate Competition | April 2025

- Led the design and pitch of a 75-unit affordable housing complex in San Luis Obispo.
- Contributed to market research, site design, financial modeling, risk analysis, and more.[Link]

Real Estate Investor | Santa Rosa, CA — June 2021-Present

- Purchased, renovated, and rented out a \$450K single-family home using the BRRRR method; managed subcontractors and ADU construction.
- Oversaw tenant relations, evaluated zoning regulations, and worked with city departments for permitting and compliance.

Relevant Coursework

• Real Estate Finance, Real Estate Investment, Case Studies in Real Estate, Property Appraisal.

LICENCES AND SKILLS

- Microsoft Excel, Google Suite, Davinci Resolve, Adobe Lightroom. Programming: Python, JavaScript, HTML/CSS.
- California Real Estate Salesperson License, FAA Part 107 Drone License, California Class C & M1 Driver's Licenses.