

Monthly Revenue

\$1.83M~

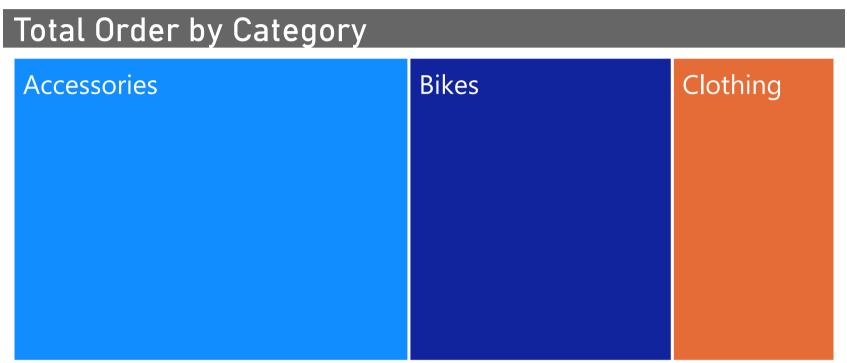
Goal: 1.77M (+3.31%)

Monthly Returns

Goal: 169 (+1.78%)

Monthly Orders

Goal: 2165 (-0.88%)



Total Orders by	y Subcatego	ory	
		,	
Tires and Tubes		•	
Helmets			
Road Bikes			- I
Bottles and Cages			
Mountain Bikes			
			:
Jerseys			- :
Touring Bikes			
Caps			:
Fenders			1
Gloves			
Shorts			
Cleaners			
Hydration Packs			
(	)K	5K	10K

ProductName	Total Orders ▼	Return Rate
Water Bottle - 30 oz.	3,983	1.95%
Patch Kit/8 Patches	<b>2,</b> 952	1.61%
Mountain Tire Tube	<b>2,</b> 846	1.64%
Road Tire Tube	2,173	1.55%
Sport-100 Helmet, Red	2,099	3.33%
AWC Logo Cap	2,062	1.11%
Sport-100 Helmet, Blue	1,995	3.31%
Fender Set - Mountain	1,975	1.36%
Sport-100 Helmet, Black	1,940	2.68%
Mountain Bottle Cage	1,896	2.02%
Road Bottle Cage	1,668	1.68%
Touring Tire Tube	1,364	1.64%
HL Mountain Tire	1,305	3.75%
ML Mountain Tire	1,059	1.32%
LL Road Tire	957	2.26%
ML Road Tire	868	1.51%
Touring Tire	863	1.22%
Total	22,534	2.14%

Top Product (Orders)

Water Bottle - 30 oz.

Top Product (Profits)

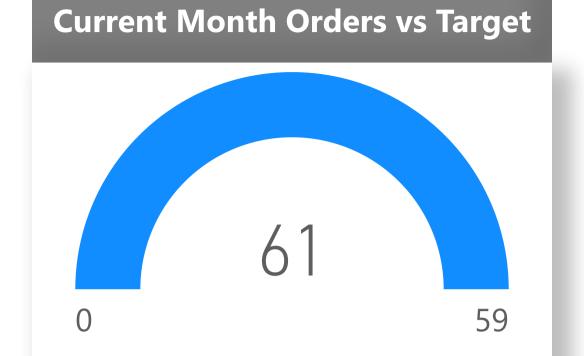
Mountain-200 Black, 46

Select all Europe North Am... Pacific ASIA NORTH AMERICA • EUROPE Atlantic Ocean AFRICA **SOUTH AMERICA** Indian Ocean Microsoft Bing © 2022 TomTom, © 2023 Microsoft Corporation, <u>© OpenStreetMap</u>

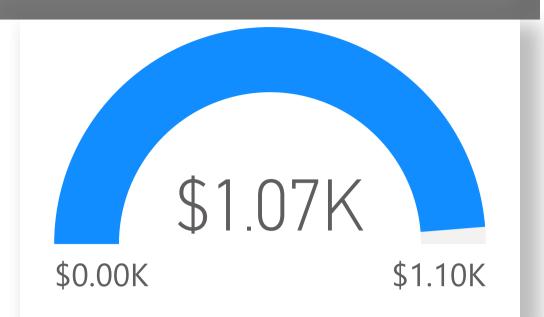
View Product Detail



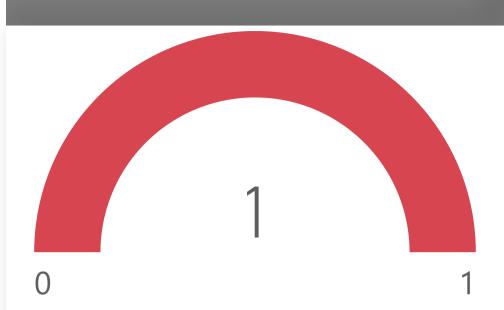
# Road Bottle Cage



#### **Current Month Revenue vs Target**



#### **Current vs Prev Month Return**





0.10

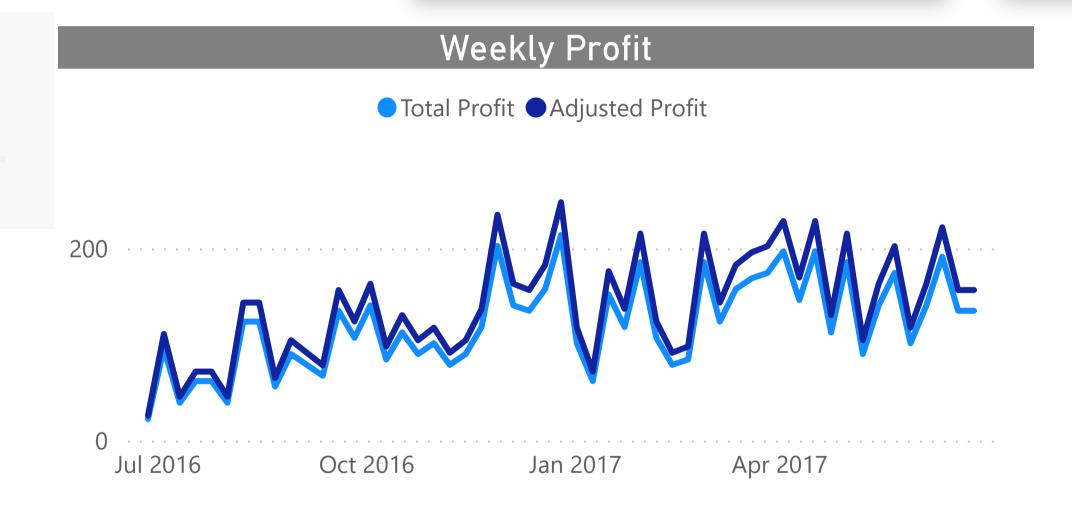


\$8.99

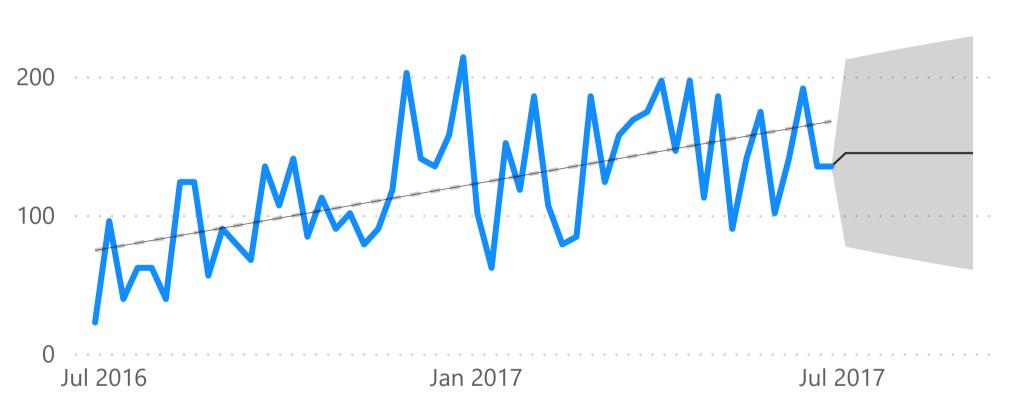
Avg Retail Price

\$9.89

Adjusted Price



# Weekly Profit



#### Weekly Return Volume



Jan 2017

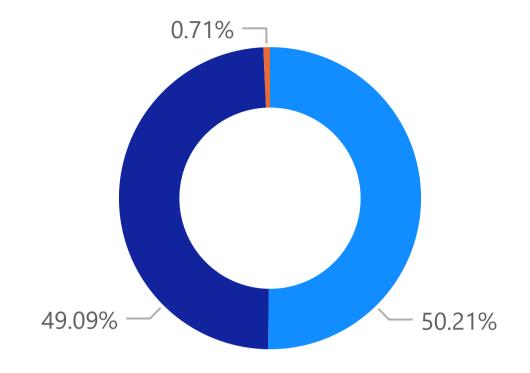
Mar 2017

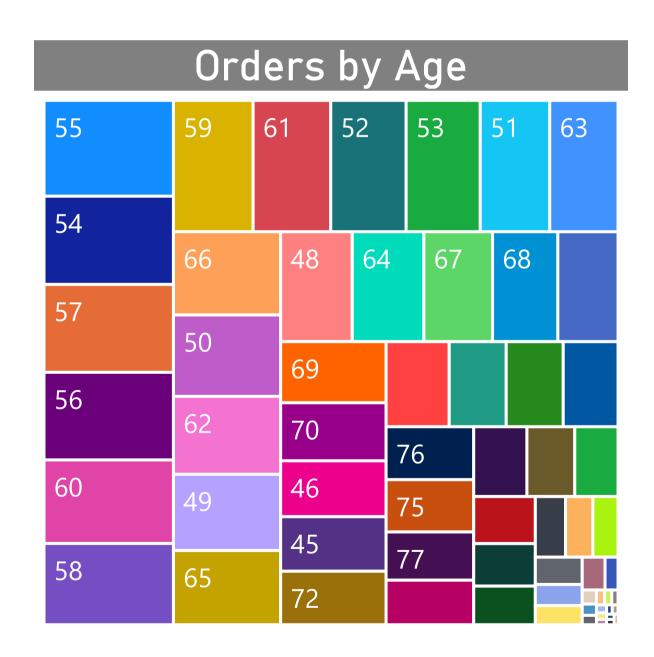
May 2017



FullName	Total Orders	Total Revenue ▼	
Mr. Maurice Shan	6	\$12,407.95	
Mrs. Janet Munoz	6	\$12,015.39	
Mrs. Lisa Cai	7	\$11,330.44	
Mrs. Lacey Zheng	7	\$11,085.74	
Mr. Jordan Turner	7	\$11,022.38	
Mr. Larry Munoz	7	\$10,852.04	
Mrs. Ariana Gray	6	\$10,391.42	
Mr. Marco Lopez	6	\$10,289.68	
Mr. Franklin Xu	5	\$10,164.34	
Mrs. Margaret He	4	\$9,266.74	
Mrs. Kaitlyn Henderson	4	\$9,258.92	
Mrs. Nichole Nara	4	\$9,234.66	
Mr. Randall Dominguez	4	\$9,210.36	
Mrs. Rosa Hu	4	\$9,201.20	
Adriana Gonzalez	4	\$9,195.69	
Mrs. Dominique Prasad	6	\$9,180.93	
Mrs. Brandi Gill	4	\$9,166.18	
Mr. Brad She	4	\$9,161.01	
Mr. Francisco Sara	4	\$9,125.54	
Mr. Kevin Coleman	4	\$7,750.53	
Mr. Johnathan Suri	4	\$7,721.33	
Mrs. Crystal Zeng	4	\$7,706.81	
Mrs. Felicia Blanco	4	\$7,669.66	
Mrs. Jill Suarez	4	\$7,652.61	
Mr Preston Raman Total	353	\$7599.49 \$ <b>751,130.39</b>	

### Orders by Gender



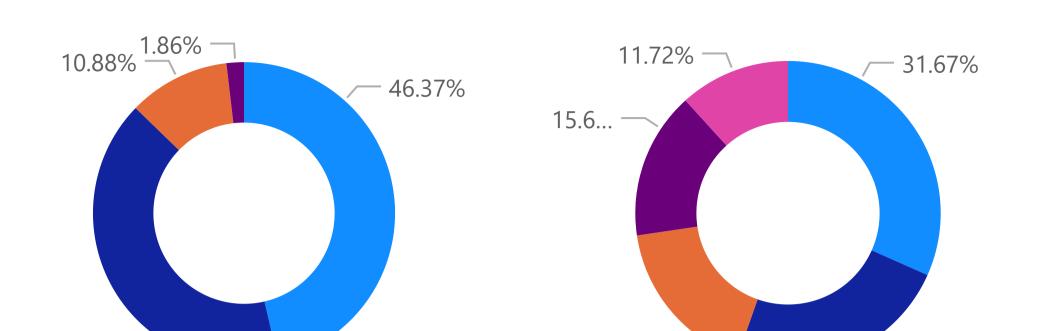


## Top Customer

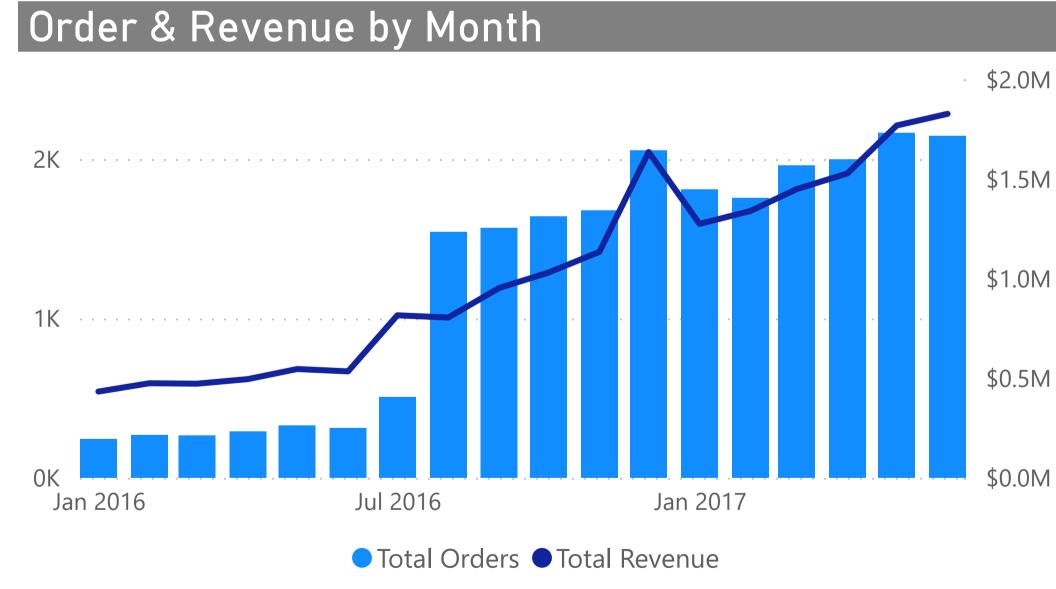
Mr. Maurice Shan

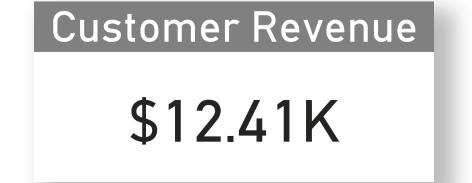
## Orders by Income Level

40.88%



17.28%





Customer Orders

6

Orders by Occupation

- 23.71%