### **Daniel Osman**

Eindhoven, Netherlands - Jeddah, Saudi Arabia

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#### **SKILLS**

Core Skills: Analytical Problem-Solving | Critical Thinking | Data-Driven Decision Making | Cross-functional Collaboration | Stakeholder Engagement | Client Communication | Project Management | Process Optimization | Strategic Recommendations | Quantitative Analysis | Hypothesis Development | Implementation Support | Adaptability | International Experience | Multitasking | Time Management

**Technical Skills:** Python, R, SQL | Statistical Analysis, Time Series Forecasting | Excel | Data Visualization (Matplotlib, Seaborn, Dash) | Process Optimization Tools | ETL Pipelines, API Development | Git | Supply Chain Analytics | Operations Research | Predictive Modeling | MLOps

Languages: Fluent in Arabic and English; Basic Dutch

#### **EDUCATION**

#### University of Amsterdam (The Netherlands)

Masters of Science in Data Science and Business Analytics

Amsterdam, The Netherlands (Expected) July 2026

## Eindhoven University of Technology (The Netherlands)

Bachelor of Science in Data Science

Eindhoven, The Netherlands August 2022 - July 2025

Relevant Coursework: Data Statistics, Data Analytics, Linear Algebra, Statistical Computing, Econometrics, Natural Language Processing, Data Mining, Data Management, Combinatorial Optimization

# American International School of Jeddah (Saudi Arabia)

Graduated with High Honors: May 2022

Jeddah, Saudi Arabia Sept. 2008 - June 2022

#### **WORK EXPERIENCE**

## VBTI Consultancy B.V. (Final Bachelors Thesis)

AI Engineering and Business Optimization Intern

Eindhoven, The Netherlands Feb. 2025 – Aug. 2025

- Led cross-functional transformation initiative across multiple business units, delivering strategic recommendations that reduced operational costs by 75% and significantly improved profit margins
- Built and implemented AI-powered optimization tool to automate cost reduction processes, enabling further operational efficiencies and scalable performance improvements
- Developed comprehensive financial modeling frameworks and conducted risk assessments to support senior management decision-making processes
- Facilitated stakeholder workshops and collaborated with technical and business teams to identify optimization opportunities and drive implementation of operational excellence initiatives

#### Reef Support, via FruitPunch ai. (University Sponsored)

Environmental Strategy AI Consultant

Eindhoven, The Netherlands Sept. 2024 – Nov. 2024

- Managed multi-stakeholder project to develop automated monitoring solutions for marine conservation organizations, coordinating between research teams and environmental policy stakeholders
- Conducted stakeholder interviews with marine biologists to identify operational challenges and define success criteria for ecosystem health assessment processes
- Led development of cost-effective monitoring framework achieving 83% accuracy in automated assessment systems, replacing time-intensive manual evaluation methods
- Delivered strategic recommendations to environmental organizations for conservation strategy optimization based on comprehensive data analysis and stakeholder requirements

## London Metropolitan Police (University Sponsored)

Public Sector Strategy Consultant

Eindhoven, The Netherlands April 2024 – July 2024

- Led strategic policy consulting engagement for Metropolitan Police Service and Mayor's Office, analyzing organizational performance across London boroughs and delivering evidence-based recommendations for community relations improvement
- Developed analytical framework identifying performance improvement opportunities across multiple departments, achieving 50%+
  forecasting accuracy for strategic planning and resource allocation decisions
- Conducted stakeholder management across academic and government partners, ensuring responsible implementation of data-driven insights in policy recommendation development

### Thoracic Disease Classifier (AI for Medical Imaging)

- Feb 2024
- Developed and trained machine learning models to diagnose various lung diseases from CT scan images.
- Implemented convolutional neural networks to automate the classification of lung conditions such as pneumonia and pulmonary fibrosis.
- Achieved 42% overall diagnostic accuracy through the model.

#### Financial Risk Analytics and Credit Intelligence Dashboard

Jan 2024

- Developed comprehensive credit risk assessment platform using Python (Dash/Plotly), enabling real-time portfolio monitoring and strategic lending decisions for financial stakeholders
- Conducted quantitative analysis identifying key risk drivers and implemented predictive modeling to optimize credit
  performance and portfolio management strategies

### Smart Compression Vest Development for Individuals with ASD

Nov. 2023

 Designed IoT-enabled wearable solution with a mobile app integration that creates personalized compression therapy for individuals with Autistic Spectrum Disorders

### Airline Customer Experience Analytics (Twitter API Analysis)

June 2023

- Built comprehensive social media analytics solution using Twitter API and MongoDB to analyze customer sentiment patterns for major airlines (Lufthansa, American Airlines)
- Applied advanced NLP techniques and data visualization to deliver competitive insights and customer experience optimization recommendations for airline industry stakeholders

## Leadership

US Stock Market Analysis and Investment at AISJ Independent Activity with other Members

Jeddah, Saudi Arabia Mar. 2021 - Feb. 2022

- Conducted comprehensive market research and competitive analysis within the U.S. Energy sector, developing investment
  hypotheses through fundamental and technical analysis
- Led collaborative research efforts with peer analysts, achieving 284% portfolio returns through systematic evaluation of market trends and risk assessment

# Model United Nations (MUN) Delegate

New York City, NY Feb. 2019

- Collaborated with a team to research and discuss issues in developing countries in East Asia, including topics such as poverty, education, and sustainable development.
- Presented solutions and policy recommendations at the United Nations Headquarters in New York City during the Model United Nations conference.