

# José Daniel López Romero

## Head of Data Intelligence | AI-Driven Business Strategy Leader

Data intelligence leader transforming business through AI innovation. Currently heading the intelligence center at Grupo Bafar with a 15% increase in market opportunities and 2300% efficiency improvement. Expert in building AI-powered systems, managing cross-functional teams, and translating complex data into strategic decisions. Specialized in agentic AI, automation workflows, and predictive market research.

### Skills

**Strategic Leadership:** Team Management, Market Research, Strategic Planning, C-Level Reporting, Cross-functional Collaboration

**Business Intelligence:** Power BI, Tableau, KPI Architecture, Dashboard Design, Data Storytelling, Business Strategy

**AI & Advanced Analytics:** Machine Learning, Agentic AI, LLMs, Predictive Modeling, Computer Vision, Forecasting

**Technical Stack:** Python, R, SQL, n8n, Manus, APIs, Cloud Platforms, ETL Processes, GIS

**Data Science:** Big Data, Econometrics, Statistical Analysis, Data Mining, Remote Sensing, Geospatial Analytics

### Work Summary

#### **Grupo Bafar – Head of the Intelligence Center** (Chihuahua, MEX)

*November 2024 - Now*

- Lead BI team and market research division, implementing predictive analytics for strategic planning
- Optimized product cataloging system through Python code refactoring, reducing processing time from 8 hours to 20 minutes (2300% speed improvement)
- Increased market opportunity detection by 15% through ML models and trend analysis
- Manage cross-functional team driving data-centralized decision making across business units
- Reduced overall processing time by 30% through n8n automation and API pipeline optimization (+25% efficiency)
- Integrated AI agents (LLMs, RAG) into forecasting workflows for automated insights
- Design advanced Power BI dashboards with Python integration for real-time intelligence
- Spearhead market research using predictive modeling methodologies for group-wide planning

#### **Quién es quién – Data Analyst** (Remote)

*October 2022 - October 2024*

- Detected process optimization opportunities, boosting operational efficiency by 18%
- Delivered actionable analytics that increased service adoption by 12%
- Automated monthly reporting workflows with R scripts and SQL queries (–30% time reduction)

- Presented data-driven insights to C-level clients, demonstrating service value through metrics)

### **Sedena (Plan DNI-III) – Data Analyst** (Mexico City, MEX)

*November 2021 - September 2022*

- Analyzed DNI-III plan data optimizing resource allocation for suppliers, logistics, and finances
- Achieved 47% reduction in hospital bed overcrowding through predictive rotation system
- Developed models based on climate-population dynamics and vaccination rates
- Created time-series visualizations tracking resource evolution and deployment efficiency

### **PT Nacional – Digital Strategy Advisor** (Mexico City, MEX)

*January 2021 - June 2021*

- Analyzed digital marketing data to optimize campaign strategies and increase reach
- Implemented data-driven targeting strategies improving audience engagement by 25%
- Conducted competitive analysis and market segmentation for political campaigns

### Projects

**Market Intelligence AI Agent System.** Developed autonomous agentic AI system using RAG architecture for real-time market analysis. Integrated Python, n8n, and Supabase creating self-updating intelligence platform processing 10,000+ daily data points. Reduced manual analysis by 70%.

**Strategic Market Expansion Through Geospatial Analytics.** Designed geospatial dashboard to identify high-potential commercial zones and optimize distribution routes. Used geographic data analysis of current customers to detect patterns and unexplored opportunities. Achieved 20% operational cost reduction through improved route planning and increased market coverage by 35% by identifying new service areas.

### Education

#### **Master's in Data Science and Business Intelligence (Dual Degree)**

UPAEP Mexico & Universidad Siglo XXI Argentina | 2022-2024

**Thesis:** Gradient Boosting Forest model for Local Climate Zone prediction achieving 84% accuracy, surpassing international standards through remote sensing and ML integration

#### **Bachelor's Degree in Economics**

Universidad Autónoma de Sinaloa | 2016 - 2021

International Experience: Research Internship - UFRJ Brazil (2021) • Exchange - U. Nacional Colombia (2020) • Exchange - UNAM Mexico (2019)

### Languages

**Spanish, English, Portuguese**

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