

Daniel C. Nichols

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Summary

Enthusiastic and driven professional with demonstrated abilities in building relationships, designing and implementing processes and strategies, and using data-focused decision making to facilitate growth and achievement. Experienced in collaborating with diverse teams and possessing excellent written and verbal communication skills. A creative and dynamic leader adept at working independently to meet and exceed organizational goals.

Skills

- Leadership
- Adaptability
- Communication
- Writing and editing
- Collaboration
- Problem-solving
- Time-management
- Public Speaking
- Community outreach
- Google products, including Sites
- Microsoft Office, including Excel

Professional Experience

Teacher, 6th Grade English, C.W. Stanford Middle School, Hillsborough, NC, August 2016-present

- Built strong relationships with a diverse cohort of over 130 students and their families each year
- Implemented data-driven strategies to coach students of all levels to success, meeting or exceeding expected growth measures each year
- Collaborated with a dedicated team of educators to create cross-curricular learning opportunities for students
- Planned and prepared engaging instructional activities to facilitate an effective learning experience

Operations Manager, Kidznotes, Durham, NC, October 2013-March 2016

- Managed program-related processes to ensure a safe and orderly learning environment for 230 students aged K-12
- Supervised a staff of 26 faculty members at six program sites
- Created and managed faculty and program schedules, including 40 class sessions and group rehearsals per week
- Prepared grant reports for funding from foundations including D'Addario, The Mead Family, and the Mary Norris Preyer Fund, receiving awards totaling over \$70,000
- Organized field trips and transportation for educational and performance opportunities
- Built relationships with Kidznotes families and served as first point of communication for all program-related activities
- Built relationships and worked closely with community partners, including the East Durham Children's Initiative and Durham Public Schools

Account Manager/Brand Management, High Strung Violins & Guitars, Durham, NC, June 2010-April 2013

- Managed a rental program totaling over 700 accounts and 1000 instruments
- Independently proposed and implemented a Point of Sale system to assist in inventory management
- Created written training materials for staff and management; facilitated hands-on training in inventory management systems
- Drove profitability in the Bowed Accessories department through data-focused ordering strategy
- Assisted owner in the research and valuation of potential consignment instruments
- Created and managed an online storefront consisting of over 50 products

Other Experience

Sales Associate/Luthier, High Strung Violins & Guitars, Durham, NC, May 2007-June 2010

Facility Assistant/Weight Room Supervisor, UNCG Department of Student Recreation, Greensboro, NC, May 2007-December 2008

Education

Thinkful

Engineering Immersion Program- Full Stack Web Developer

Projected Completion: January 2020

NCTEACH, North Carolina State University

Content Areas: Middle Grades Language Arts, High School English

Completed: May 2016

Bachelor of Science, Business Administration, University of North Carolina at Greensboro

Minor: Economics

Graduated: May 2010

Study Abroad: Universität Mannheim, Germany

January 2009-June 2009

Achievements and Special Activities

Appalachian Trail Thru-Hiker; Class of 2013

Start date: April 14, 2013, Springer Mountain, GA. End Date: Sept. 21, 2013, Katahdin, ME

Boy Scouts of America, Eagle Scout

UNCG Department of Student Recreation, Facility Assistant of the Month

Guitar and violin repair- 10 years of experience