

# Trade Policy

part 1

Import Tariff in a small  
country



# Japanese rice and TPP

- One of the first executive orders by President Trump was to withdraw from Trans-Pacific Partnership
- 12-nation trade deal, covering 40% of global economy



March 2013, Japanese farmers rally  
against TPP negotiations





# TPP and Japan

- TPP was ratified in Japan on 20 January 2017
- Tariff on beef: to decrease to 9% from 38.5%
  - USA exports \$2 billion of beef to Japan
- Import quota on butter to be lifted



- BUT Japan will maintain a whopping 778% tariff on imported rice!
- Zero tariff for Australian and American imports of rice for a quota of 84,700 metric tons
  - Japan offsets this by purchasing 84,700 metric tons of domestic rice!
- Many other distortions: “set-aside” programme – a subsidy not to grow rice
- Japanese agriculture is mostly small-scale
- Japan Agriculture Group



# Not just Japan.

## Australian bananas

- February 2011 - severe cyclone Yasi hit Northern Queensland
- The banana prices skyrocketed to about \$15/kg
- The world prices didn't change much at that time
- Why did AU consumers have to pay such high prices for bananas?
- Import ban!



# Not just bananas, apples too

- August 2011: *“Australian apple growers say a decision to overturn a ban on New Zealand apple imports will threaten their livelihoods”*
- Reaction to approval of imports of apples from New Zealand
  - the first time in 90 years!



# Sugar in the US

- About twice as expensive as sugar in Canada (country with no cane sugar at all!)
  - for the last 30 years!
- Why?
- Main reason: US protection of sugar industry.



# Sugar in the US

- In-quota tariff of 1.46 cents/kg
- Out-quota tariff of 33.87 cents/kg
- World price of sugar: 41 cents/kg



# Sugar in the US

- Another interesting observation: the giant corn-syrup industry.



# Very important question

- Why does the government protect agricultural sector?



# Two reasons

- *Terms-of-trade motive:*
  - To keep world prices down, hence to raise real incomes if country is a net importer of agriculture
  - Benefits country as a whole
- *Interest-group motive:*
  - Protection benefits some group which has a political influence
  - Even if it makes the whole country worse off



# Some basics: tariffs and quotas

- A tariff is a tax on imports.
- A quota is a quantitative restriction on imports.



# Tariffs: Two kinds

- *Specific* tariff: Charged per unit of quantity.
- E.g., 10¢ per kg of the product imported.
- *Ad valorem* tariff: Charged as a fraction of value.
- E.g., 10% of invoice value.



# Quotas:

- Prohibition on imports beyond a specified quantity.
- Classical quota: Importing country would issue import licenses;
- you can't import without a license, and each license limits you to a fixed quantity.

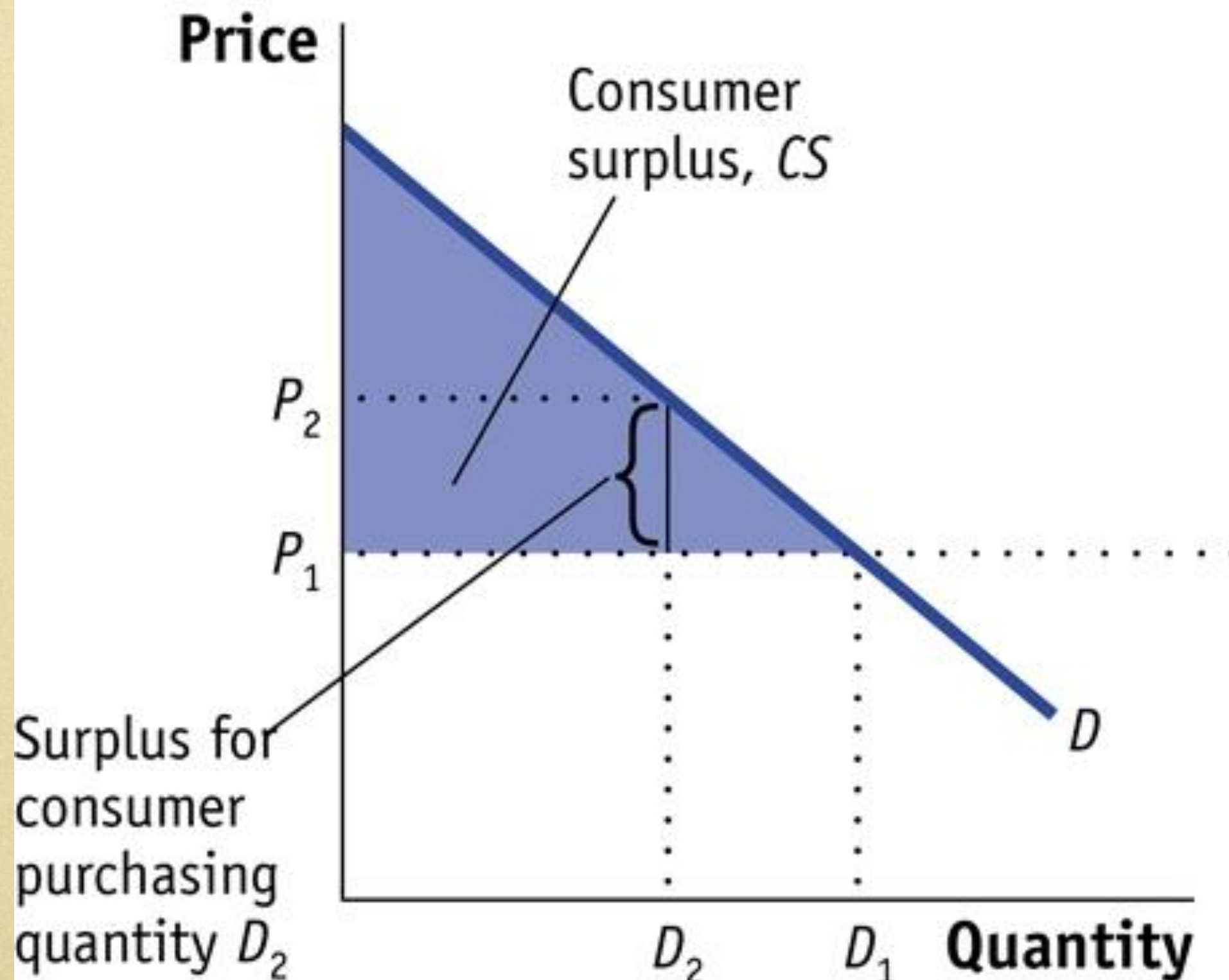


# How to measure gains from trade?

- We will analyze the effects of tariffs and quotas under perfect competition
- Will focus on a particular market
- Partial equilibrium analysis
- First, we will review the concepts of *consumer* and *producer surplus*

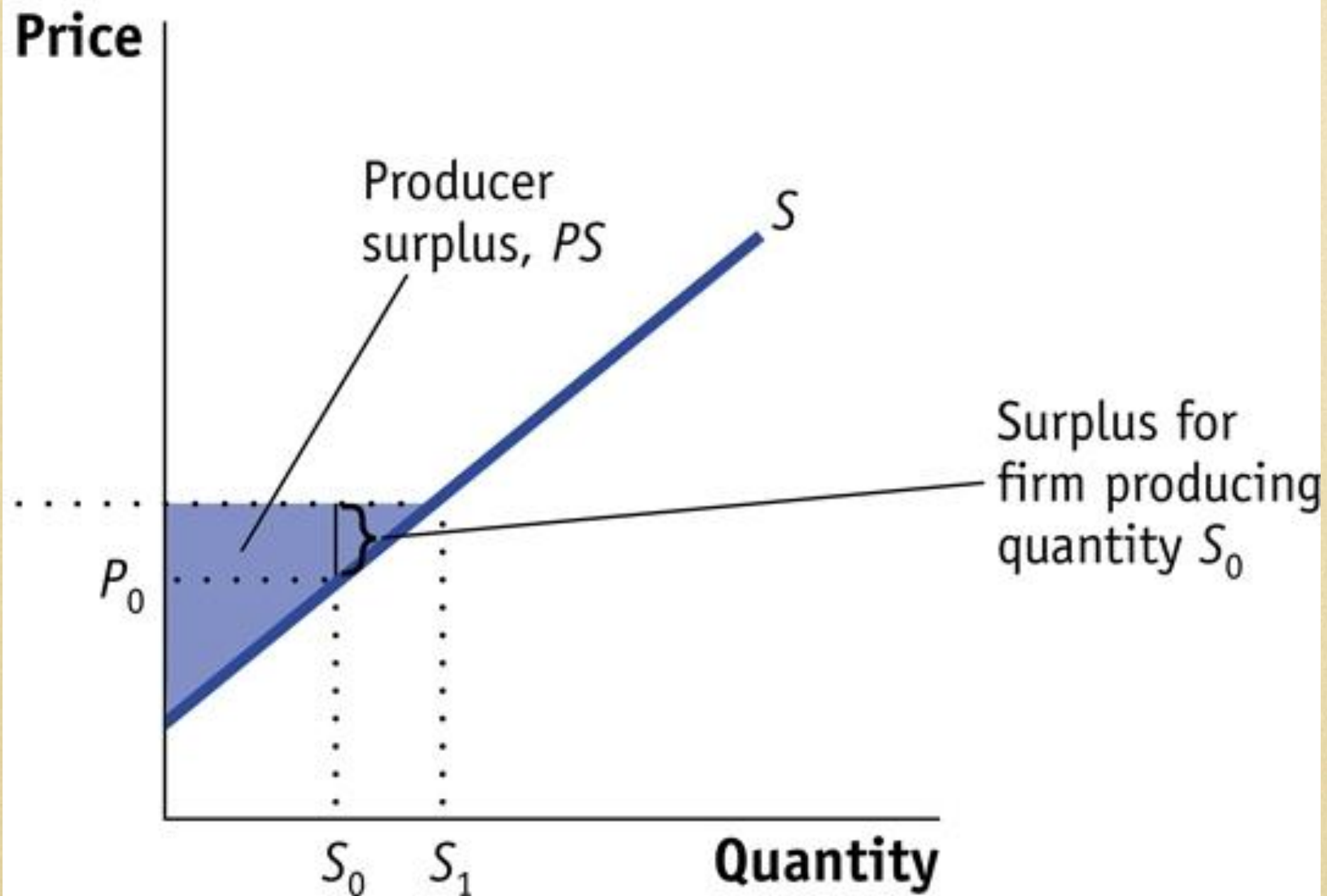


## (a) Consumer Surplus



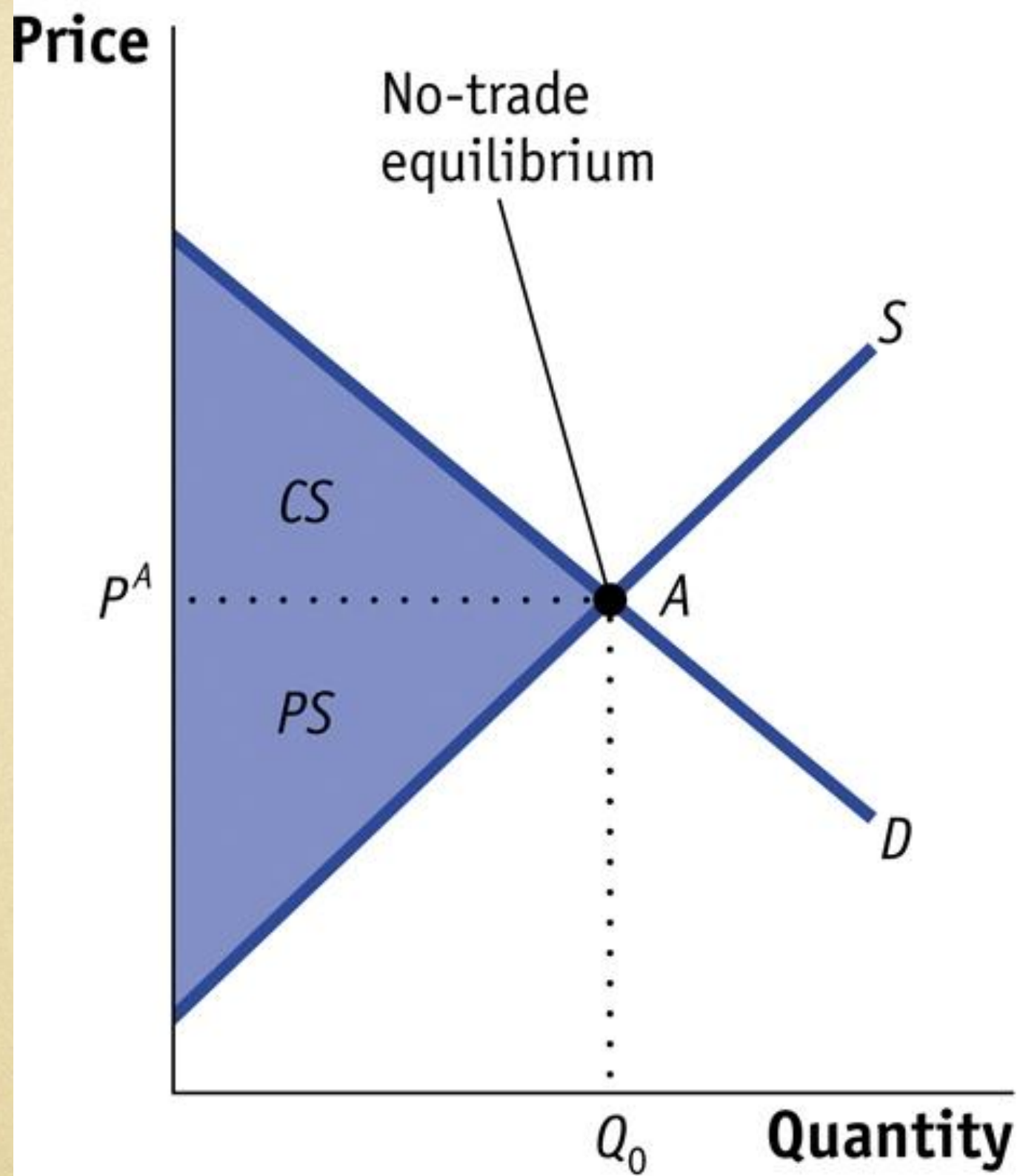


## (b) Producer Surplus





# (a) No Trade





# Free Trade for a Small Country

- How can we define whether a country is small or large?
- Is the US small?
- Is New Zealand small?
- Is Japan small?
- Is China small?



# Free Trade for a Small Country

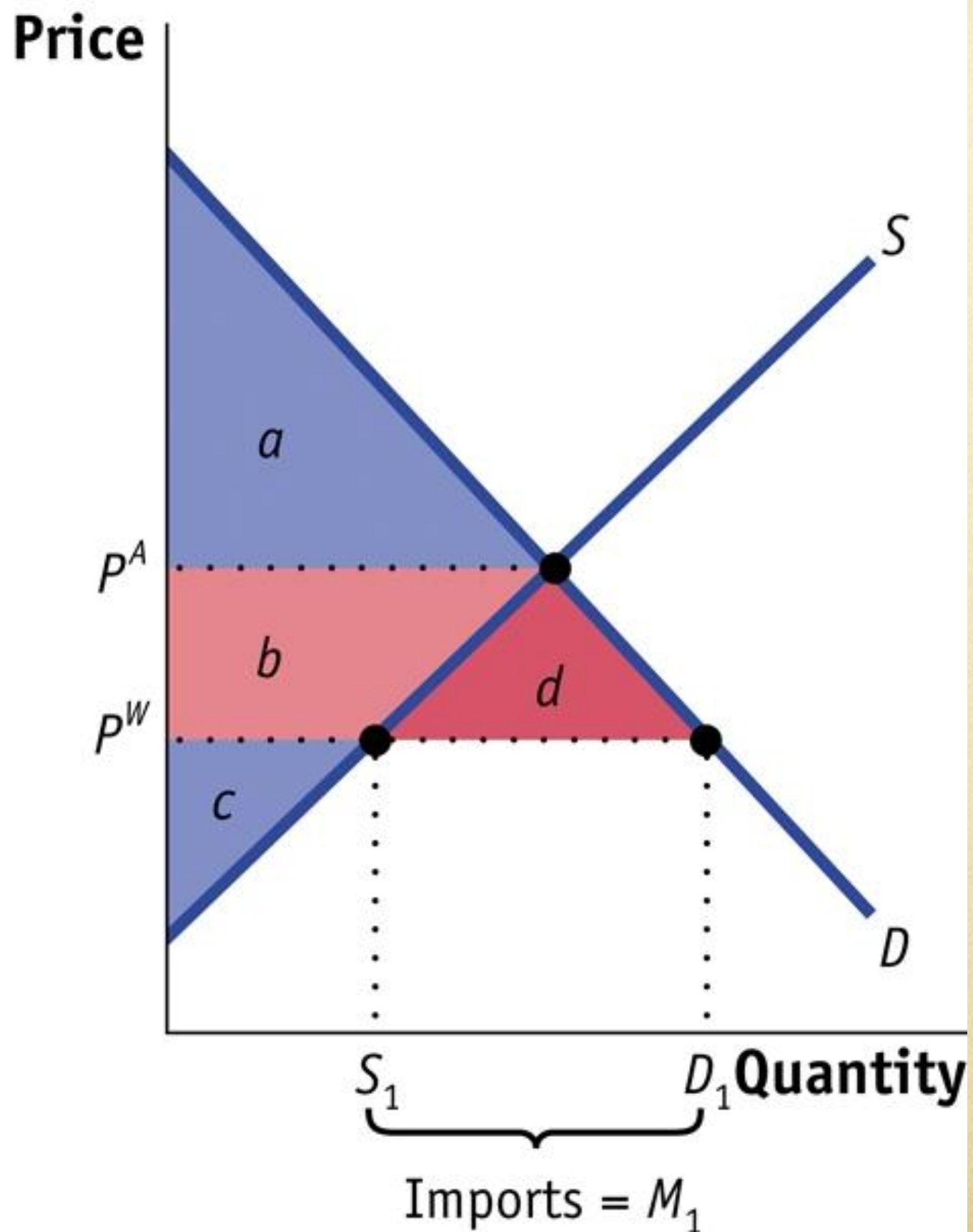
- Consider the world market
- World price  $P^W$  is determined by the supply and demand in the world market
- If Home country is small then
  - It's a price taker in the world market
  - The world price  $P^W$  is fixed



- We want to analyze import tariff and quota
- Hence,  $P^W$  is below the Home autarky price  $P^A$
- Home will be an *importer* of the product at the world price



## (b) Free Trade





# The Gains from Trade

- Consumer surplus:
  - Autarky:  $a$ ; Trade:  $a+b+d$
  - *Gain:*  $b+d$
- Producer surplus:
  - Autarky:  $c+b$ ; Trade:  $c$
  - *Loss:*  $b$



# The Gains from Trade

- Consumers gain more than the producers lose indicating total Home welfare increased
- $d$  is a measure of the *gains from trade* for the importing country due to free trade

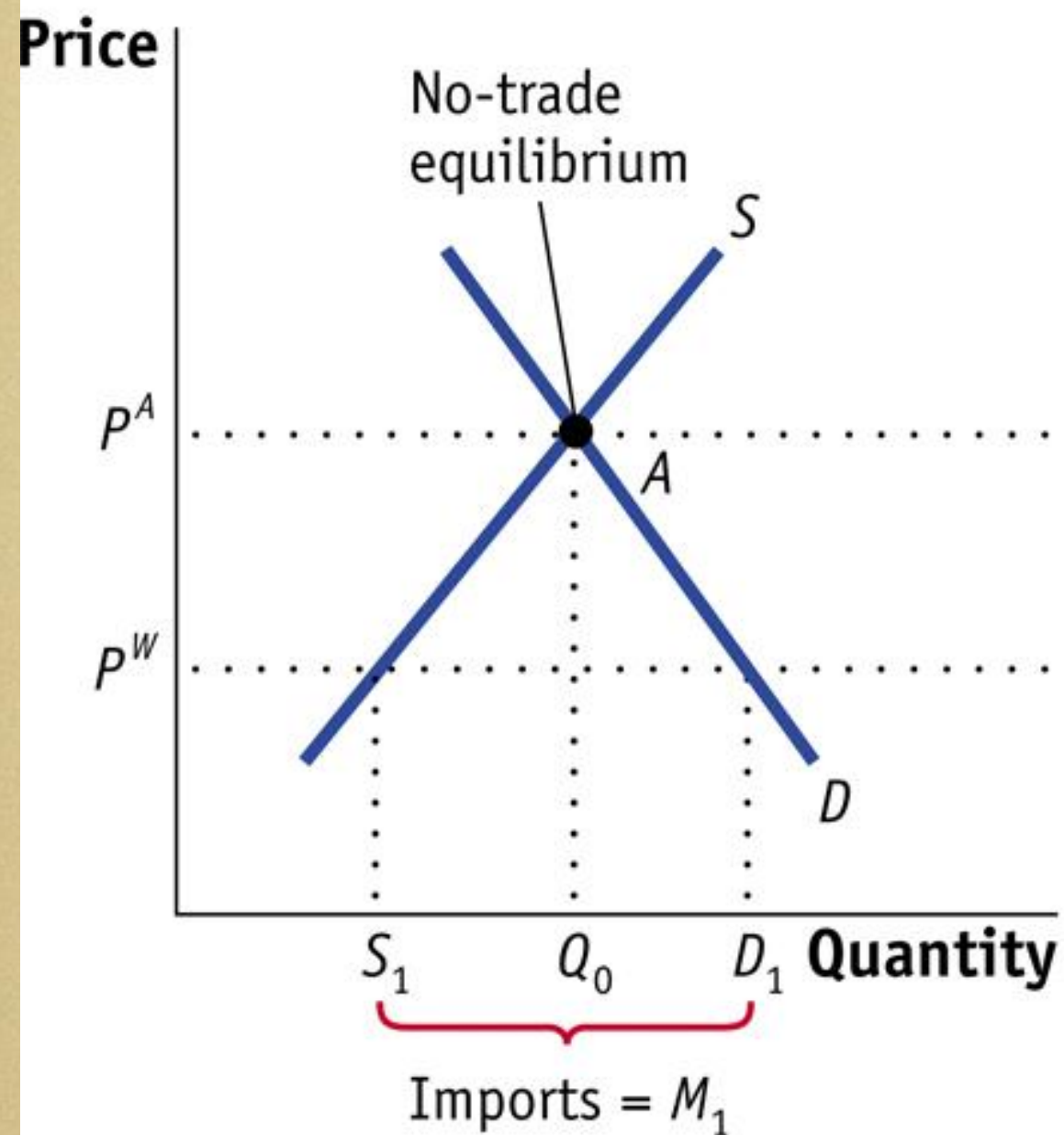


# Home Import Demand Curve

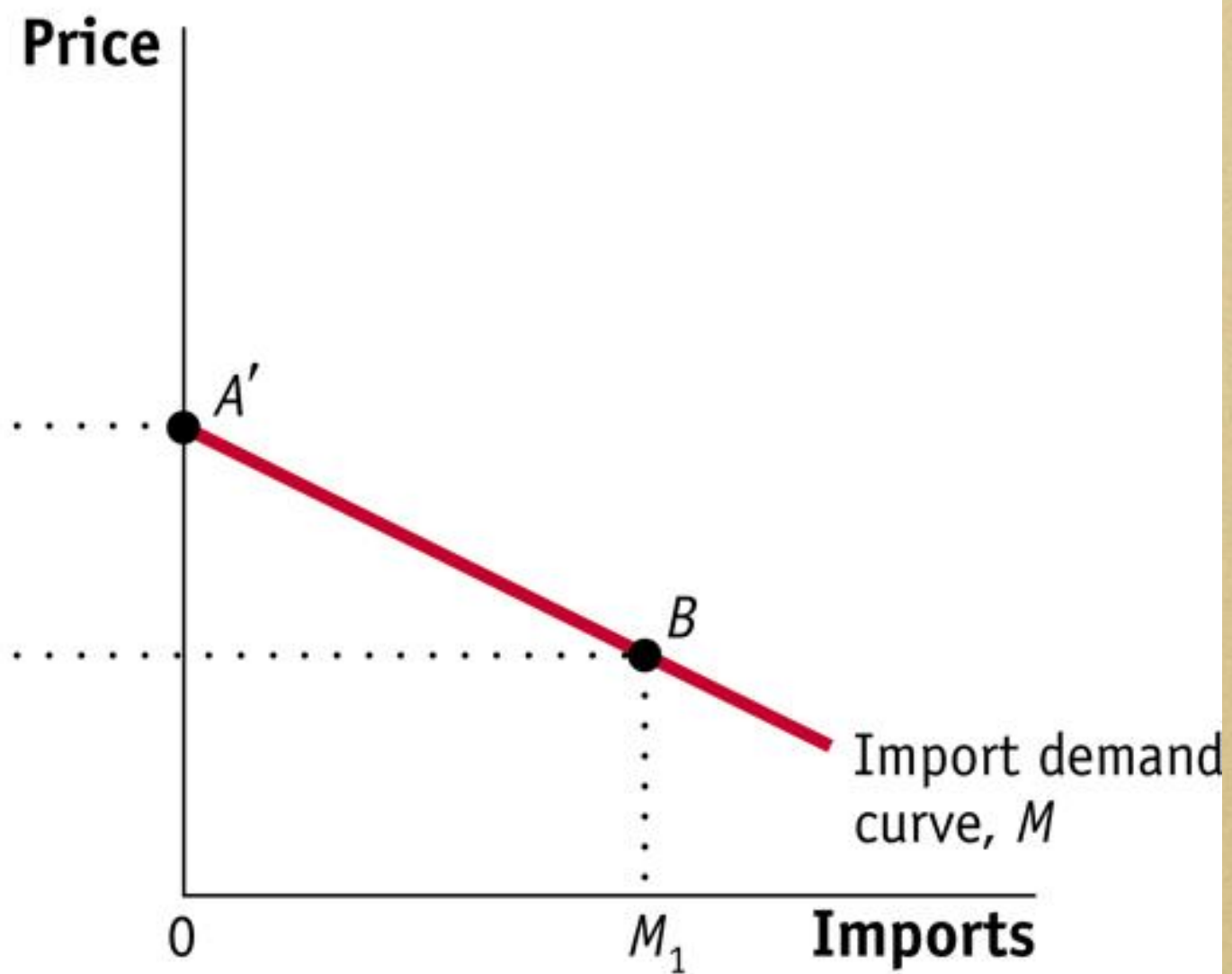
- We can now derive the *import demand curve*
  - The relationship between the world price of a good and the quantity of imports demanded
- At the autarky equilibrium, there are zero imports
- At the world price  $P^W < P^A$  the quantity demanded is greater than quantity supplied, and imports are  $M_1$



(a) Home Market



(b) Import Market

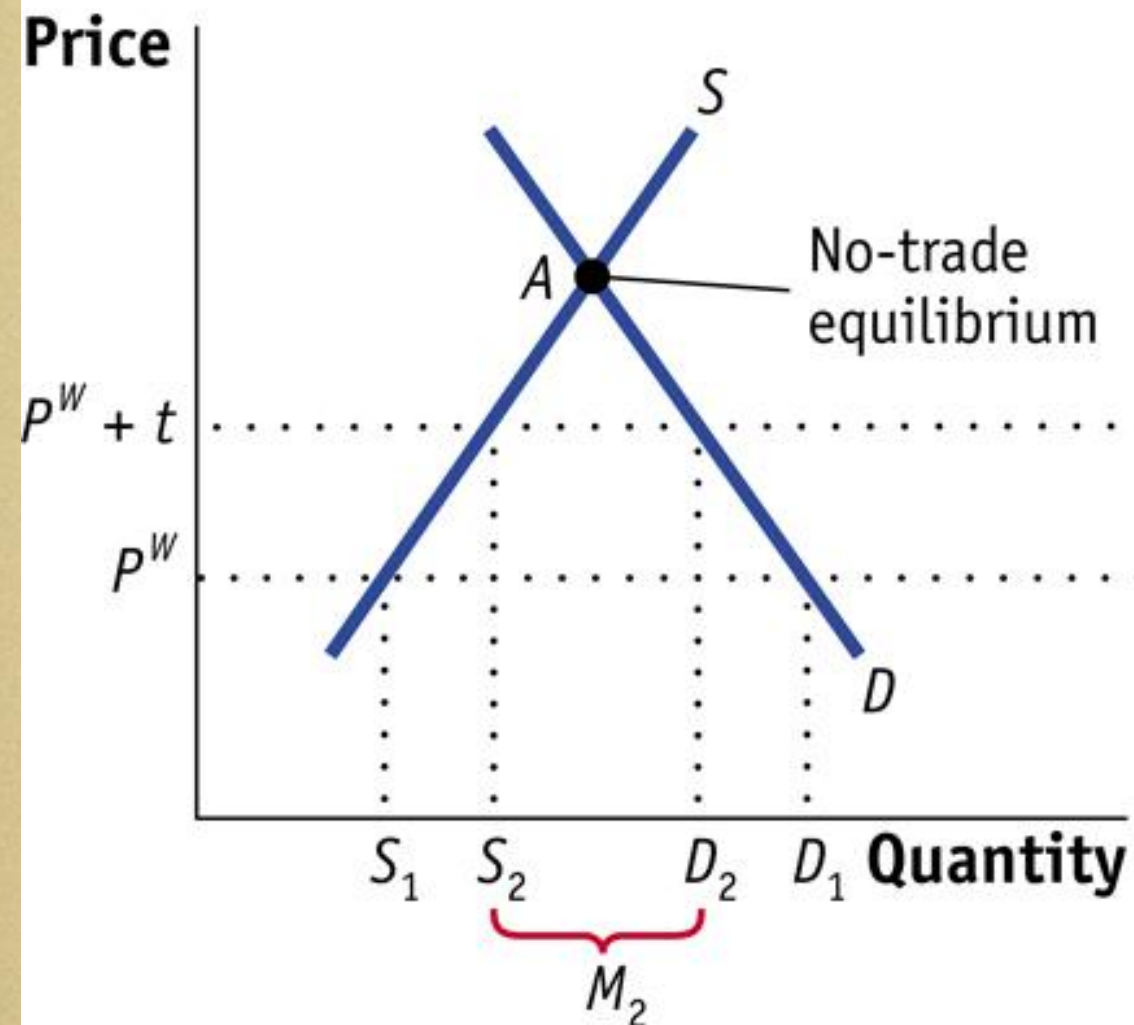




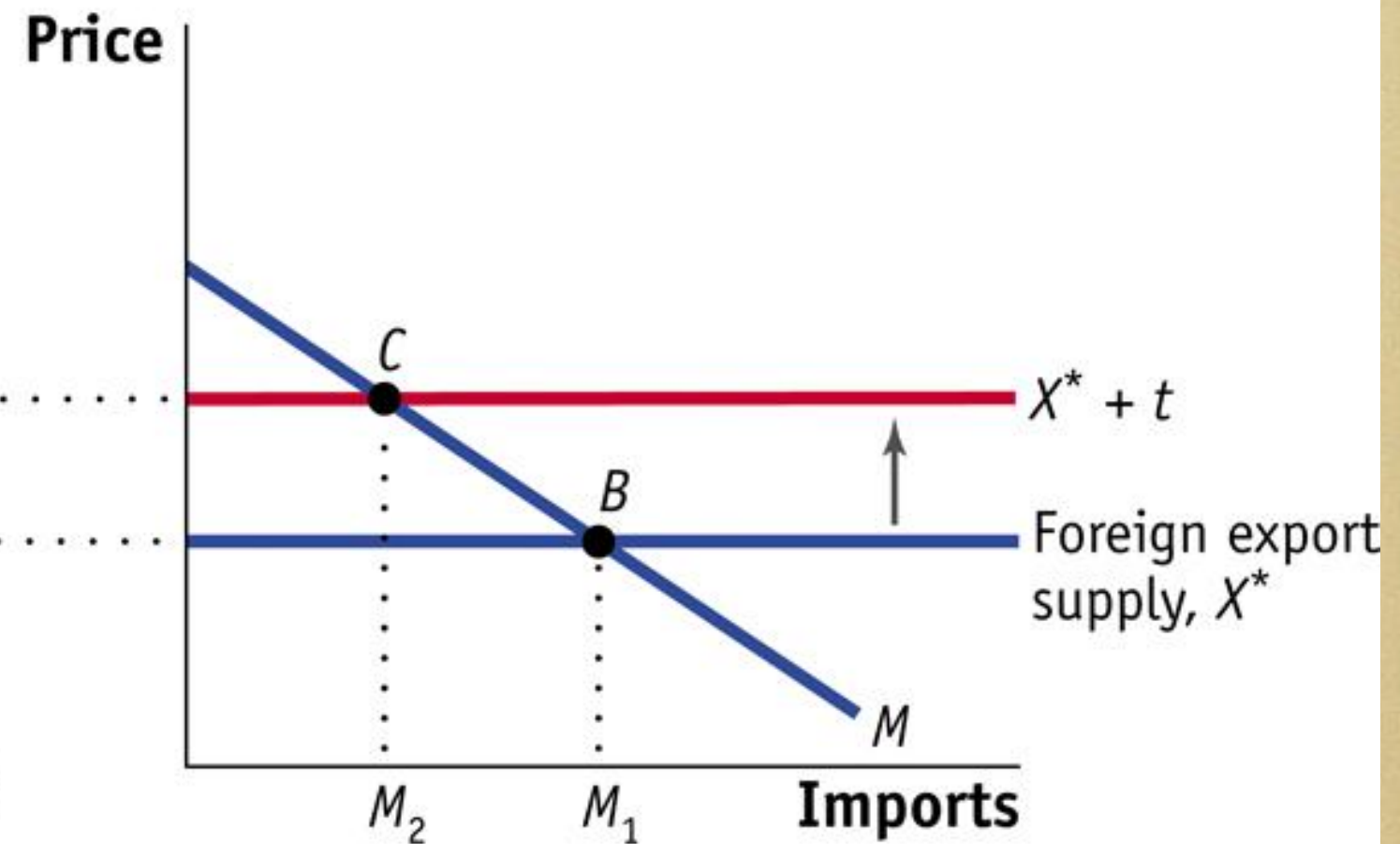
- Home is small and can import any amount at price  $P^W$  without having an impact on that price
- Hence, the Foreign export supply curve  $X^*$  is horizontal at the world price  $P^W$



(a) Home Market



(b) Import Market

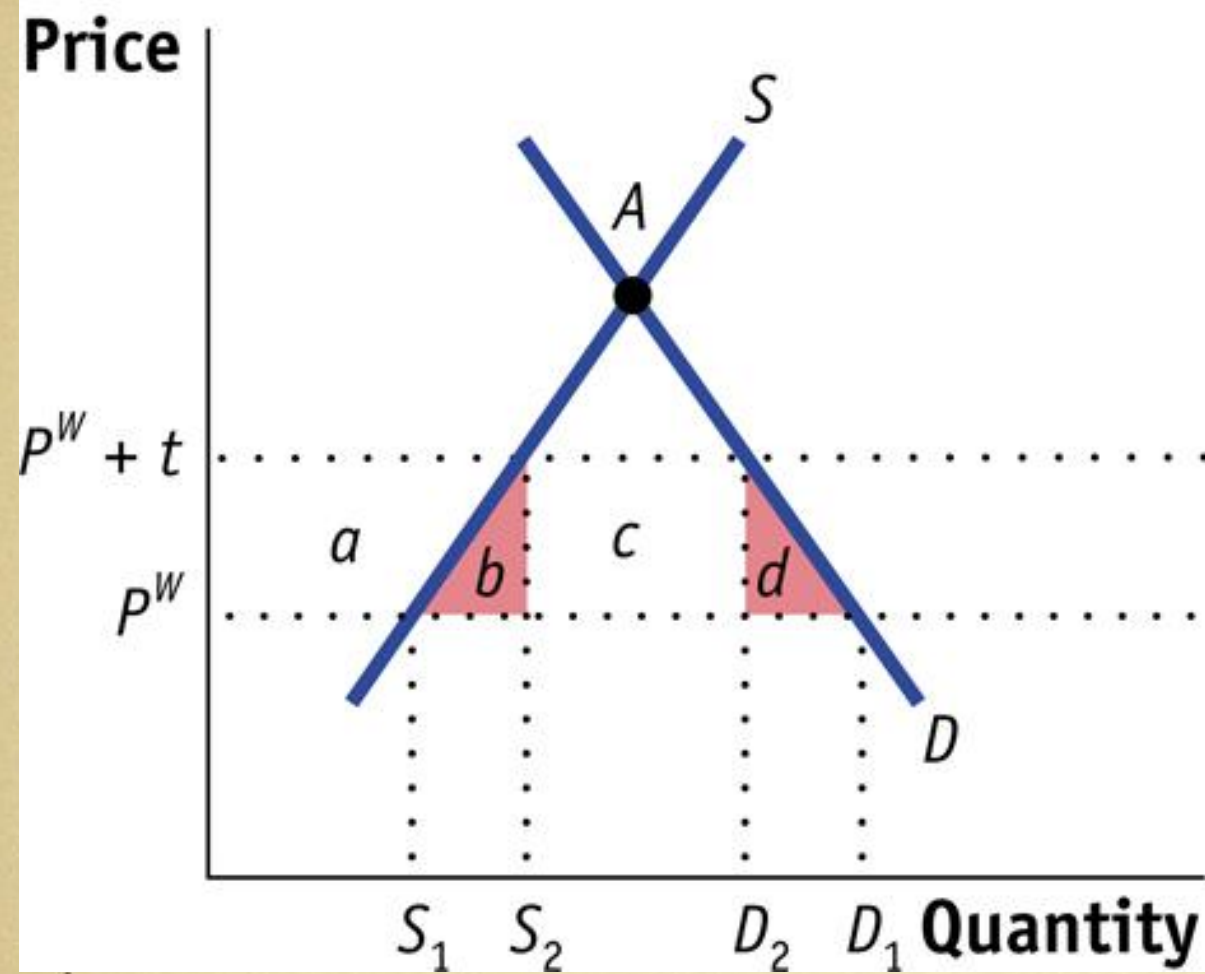




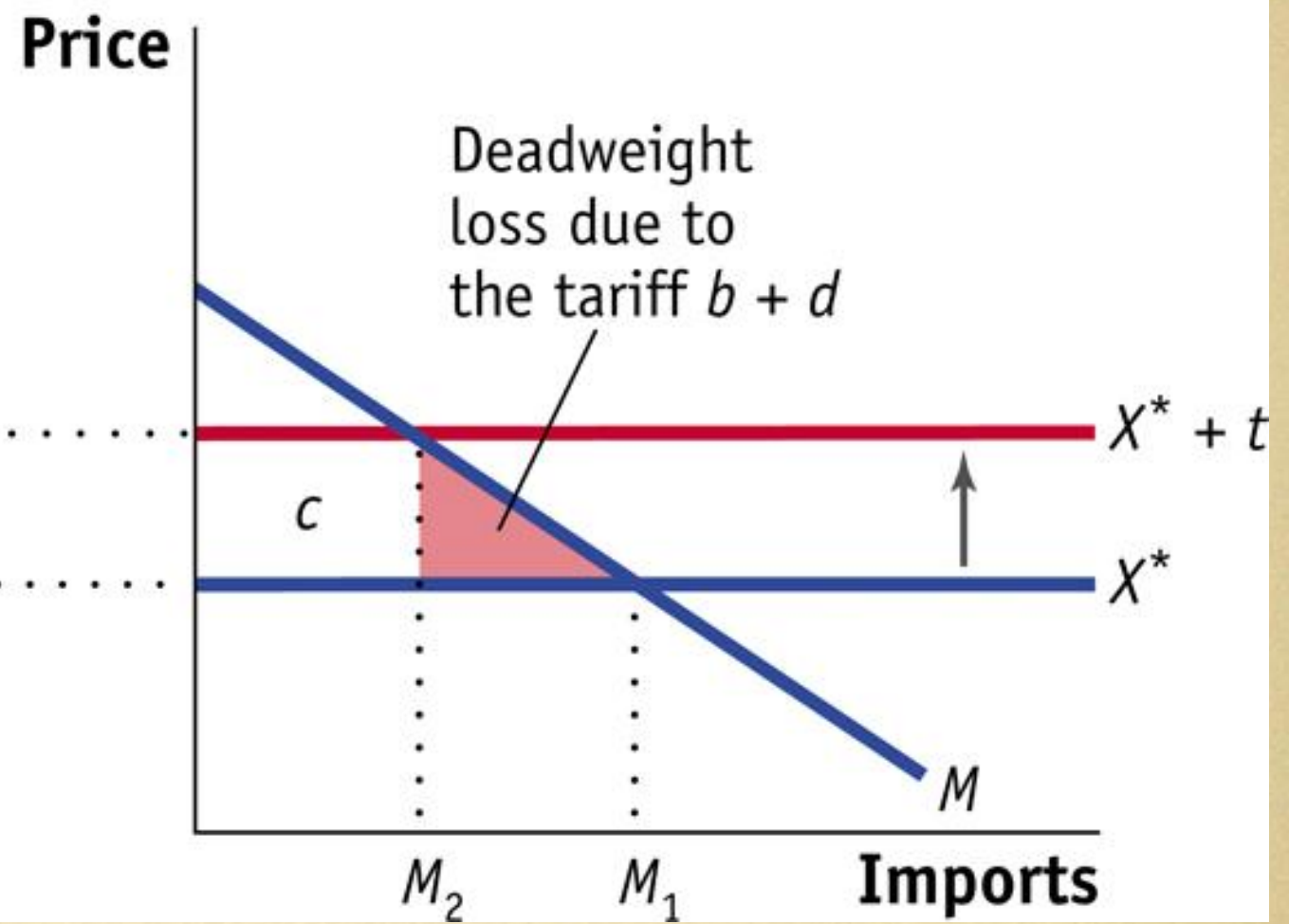
- Suppose that now Home imposed import tariff
- How does Home domestic price change?
- The tariff introduces a wedge between the world price and the domestic Home price.
- This means the price charged to Home consumers will increase by the amount of the tariff
- These changes affect producer and consumer surplus, and overall Home welfare



(a) Home Market



(b) Import Market





# Home Welfare

- The higher Home price makes consumers worse off by lowering consumer surplus:  
 $-(a+b+c+d)$
- Home firms are better off with the higher price and increased surplus:  $+a$
- Revenue collected from the tariff equals the amount of the tariff times the new amount of imports  
 $+c$



# Effect of the Tariff on Welfare

Fall in consumer surplus  $-(a+b+c+d)$

Rise in producer surplus  $+a$

Rise in government revenue  $+c$

**Net effect on Home welfare  $-(b+d)$**



- The area  $a$  is effectively a transfer from consumers to producers via the higher domestic prices induced by the tariff
- The area  $c$ , the gain in government revenue, is a transfer from consumers to the government
- The areas  $b$  and  $d$  is the net welfare loss
  - *deadweight loss* - it is not offset by a gain elsewhere in the economy



# Production Loss

- The area of b is the *production loss* or *efficiency loss*
- The base of b is the net increase in Home supply due to the tariff
- The height of this triangle is the increase in marginal costs
- The fact that marginal costs are greater than world price means that this country is producing the extra supply inefficiently
- It would be cheaper to import rather than produce at home



# Consumption Loss

- The price increase reduces quantity consumed at Home from  $D_1$  to  $D_2$
- The area of the triangle can be interpreted as the drop in consumer surplus for those individuals who are no longer able to consume the units from  $D_1$  to  $D_2$  because of the higher price
- *consumption loss* for the economy



# Next: Large Country

- If we consider a large enough importing country, then we might expect that its tariff will change the world price
- Then the Foreign export supply curve  $X^*$  is no longer horizontal at the world price  $P^W$