

Interlocking directorates in Irish companies using a latent space model for bipartite networks

Nial Friel^{a,b}, Riccardo Rastelli^{a,b}, Jason Wyse^c, and Adrian E. Raftery^{d,1}

^aSchool of Mathematics and Statistics, University College Dublin, Dublin 4, Ireland; ^bInsight Centre for Data Analytics, University College Dublin, Dublin 4, Ireland; ^cSchool of Computer Science and Statistics, Trinity College Dublin, Dublin 2, Ireland, and ^dDepartment of Statistics, University of Washington, Seattle, WA 98195-4322

Contributed by Adrian E. Raftery, April 19, 2016 (sent for review April 10, 2015; reviewed by David L. Banks and Tian Zheng)

We analyze the temporal bipartite network of the leading Irish companies and their directors from 2003 to 2013, encompassing the end of the Celtic Tiger boom and the ensuing financial crisis in 2008. We focus on the evolution of company interlocks, whereby a company director simultaneously sits on two or more boards. We develop a statistical model for this dataset by embedding the positions of companies and directors in a latent space. The temporal evolution of the network is modeled through three levels of Markovian dependence: one on the model parameters, one on the companies' latent positions, and one on the edges themselves. The model is estimated using Bayesian inference. Our analysis reveals that the level of interlocking, as measured by a contraction of the latent space, increased before and during the crisis, reaching a peak in 2009, and has generally stabilized since then.

Bayesian estimation | corporate governance | Ireland | Markov chain Monte Carlo | social network analysis

In the past two decades, Ireland has seen big changes to its economic prosperity. From the mid-1990s to 2007, there was a period of rapid economic growth, often referred to as the Celtic Tiger. However, in 2008, there was a major financial and banking crisis that had a devastating effect on the economy and was associated with a series of banking scandals. Since then, there has been considerable interest in ascertaining the roots of the crisis.

Interlocking directorships have been identified as one possible factor in the Irish economic crash (1), possibly contributing to “group think” in the economy and lack of autonomy of individual companies. This possibility is in line with more general literature, which suggests that interlocking directorships may be associated with poorer performance and lower value of companies (2–5), social embeddedness that limits their effectiveness (6), excessive remuneration of directors (7, 8) and conflicts of interest, lack of commitment of directors, and lack of diversity (9, 10).

In this article, we use bipartite networks to investigate interlocking directorships in companies listed on the Irish Stock Exchange (ISE) between 2003 and 2013 inclusive. Bipartite networks have two node types such that two nodes can be linked only if they are of different types. Here, one set of nodes consists of the directors who fill board positions and the other consists of the boards themselves, each of which corresponds to a unique company or organization.

We develop a dynamic statistical model which captures key features of the evolution of interlocking directorships over time. Our data cover the period from 2003 to 2013, allowing an investigation of network behavior in the years before and after the crisis. A key aspect of the model that we develop is that it allows for a statistically principled visual representation of the network's evolution over time. Clancy et al. (1) examined Irish interlocking directorates, but over a shorter period from 2005 to 2007, which did not cover the financial crash, and they did not carry out any formal statistical modeling.

The modeling task for the type of data we consider has two primary goals. First, we aim to capture patterns of interaction between directors and companies within a given year. Second,

we model the temporal evolution of the network and so would like to capture persistence in the interlocking board behavior over time.

Latent space models have been developed for static one-mode networks (11–15). By one-mode, we mean that network contains one node type, with directed or undirected links between different nodes. Statistical models have also been developed for dynamic social networks evolving in time (16–19). Among these models (16) extended the latent space model of ref. 11 to allow for networks that evolve over time by allowing the latent positions of the nodes to change according to a random walk.

Several models have been proposed for static bipartite networks and cooccurrence data (20). Models for dynamic data of this type have also been proposed (10, 21, 22).

The latent space model we develop is for dynamic bipartite networks. The approach most similar to the one we adopt here is that of Sarkar et al. (23), which is a dynamic adaptation of the latent space model for cooccurrence data of Globerson et al. (24). Sarkar et al. (23) examined cooccurrences of words and authors in text corpora. The model used attaches a latent position in a low-dimensional real space to each word and author. It models the probability of cooccurrence of words and authors using the empirical distribution of word and author occurrences and a decreasing function of the distance between their latent positions. An advantage of this model is that it does not make any assumption about the distributions of ties directly, allowing natural modeling of cooccurrence counts through only the empirical distribution of author/word occurrences.

We model evolution over time of the ties between nodes using a Markov model, extending the model of Sarkar and Moore (16), who assumed the nodes to be independent given the latent positions. We found that the conditional independence assumption misses the persistence in links observed in our director board membership network, due to directors retaining a board position

Significance

We develop a statistical model for the evolution of the network of leading Irish company directorates over 11 years, before and after the financial crisis of 2008. We focus on company interlocks, whereby a director simultaneously sits on more than one company board. Our analysis indicates that the level of director interlockingness increased from 2003, reaching a peak in 2009, and has generally stabilized since then.

Author contributions: N.F. and A.E.R. designed research; N.F., R.R., J.W., and A.E.R. performed research; N.F., R.R., J.W., and A.E.R. analyzed data; and N.F., J.W., and A.E.R. wrote the paper.

Reviewers: D.L.B., Duke University; and T.Z., Columbia University.

The authors declare no conflict of interest.

Freely available online through the PNAS open access option.

¹To whom correspondence should be addressed. Email: raftery@uw.edu.

This article contains supporting information online at www.pnas.org/lookup/suppl/doi:10.1073/pnas.1606295113/-DCSupplemental.

Table 1. Number of active companies and directors in each year and proportion of these that were interlocked directors

Year	No. of companies	No. of directors	No. of interlocked directors	Proportion
2003	36	347	23	0.066
2004	36	349	23	0.066
2005	36	335	23	0.069
2006	39	356	23	0.065
2007	43	363	30	0.083
2008	41	351	29	0.083
2009	39	318	33	0.104
2010	37	318	33	0.104
2011	35	296	27	0.091
2012	29	261	17	0.065
2013	29	249	15	0.060

Interlocked directors were those sitting on two or more boards in that year.

for a number of consecutive years. The model we propose does account for this persistence.

Methods

Data. A list of all Irish-based companies listed on the ISE from 2003 to 2013 was obtained from the Exchange. The company registration office number and address of each of the remaining companies was obtained from the Irish Companies Registration Office website. Hence, for each company, a list of their directors was found. The data collected were rearranged into a bipartite dynamic graph, whereby for each year edges between directors and companies were created according to boards' compositions. The network was made up of 1,009 directors, 91 companies, and 4,952 edges. Because the main focus of our analysis is the study of director interlocks, we removed those companies that did not involve any interlocking links over the study period, in other words, those companies that did not share any of their directors with any other board over the 11 years of the study. The resulting dataset (corresponding to 761 directors, 59 companies, and 3,855 edges) was used to carry out our analysis. Only 22 of the companies were quoted on the ISE for the entire time period considered, whereas all other companies either joined at a later stage or left early or both. There was also a

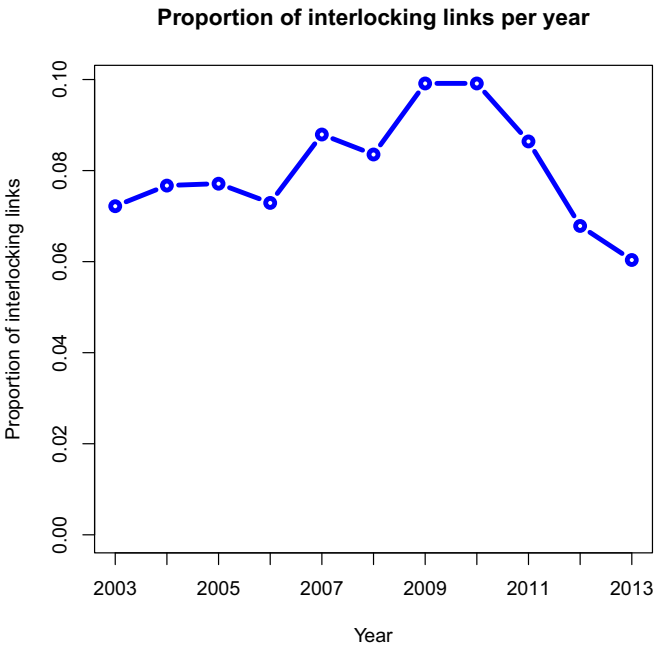


Fig. 1. Evolution of the proportion of interlocking links throughout the study. The interlocking proportion increased before and during the crisis, subsequently declining from 2010 to 2013.

Out-degrees of directors aggregated over time

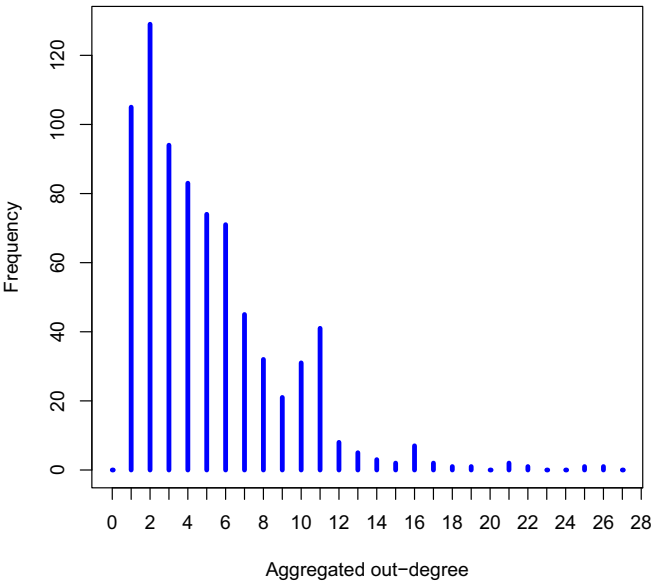


Fig. 2. Histogram of out-degrees of directors aggregated over time indicating that some directors possess many connections throughout the time period analyzed.

significant number of directors who sat only on one board, sometimes for only a year. These directors can be seen as peripheral to the Irish network of boards and directors. Table 1 gives an overview of the number of directors and boards in each year of the study.

Exploratory Analysis. An interlocked director in any given year is a director who sits on two or more boards in that same year. It can be seen from Table 1 that the proportion of interlocked directors increased from 2006 to 2010 and declined from 2011 to 2013.

The number of interlocking links for a node is related to the excess degree, defined as follows: for a director with degree d , it is equal to $d - 1$ if $d > 1$ or 0 otherwise. Fig. 1 gives further evidence that the proportion of interlocking links increased over time until around 2010 and subsequently declined. Finally Fig. 2 presents a histogram of the out-degree distribution (aggregated over time) for directors, displaying a heavy right tail indicating that some directors have many links over the course of the study.

A Dynamic Latent Space Model for Interlocking Boards. The network is described by the adjacency cube \mathcal{Y} whose elements are defined as

$$y_{ij}^{(t)} = \begin{cases} 1, & \text{if director } i \text{ is a member of board } j \text{ at time } t, \\ 0, & \text{otherwise,} \end{cases}$$

for $t = 1, \dots, T$, $i = 1, \dots, N$, $j = 1, \dots, M$. To model the dynamic evolution of the bipartite network one could use a continuous-time framework (10). However, in the context of Irish interlocking directorates, we observe the board memberships on the last business day of each year, so each adjacency matrix represents a one-year aggregate snapshot of the boards and their directors. We use the term "aggregate" to describe the observed networks, but in reality, the boards of public limited companies are quite stable and it would be unusual for a director to serve less than one full term (a year).

Table 2. Model comparisons

Model	DIC	No. of effective parameters	No. of parameters
1	7617.57	794.02	2,344
2	10097.35	16.46	26
3	11,372.53	1,640.56	2,331

Table 5. Estimates for precisions

Parameter	Mean	SE
τ_w^0	0.031	0.004
τ_w	7.209	1.998
τ_γ^0	0.031	0.033
τ_γ	2.286	1.292
τ_β^0	0.532	0.53
τ_β	1.602	0.71

information used to estimate positions is mainly carried by edges that are present rather than those that are missing. Hence, we speculate that neglecting the contribution of inactive boards and directors does not cause relevant changes in our conclusions.

where B_t (\mathcal{D}_t) denotes the set of active boards (directors, respectively) at time t .

Bayesian Model. We formulate our dynamic latent space model as a Bayesian hierarchical model. We denote by $f(s; \mu, \nu)$ a Gaussian density evaluated at s and with mean μ and variance ν , and by $g(s; u, v)$ a gamma density evaluated at s with shape u and rate v . We use a random walk model for the boards’ latent positions, specified by

The directors' positions are assumed to arise independently from a D -variate zero mean Gaussian prior with spherical covariance, hence

In fact, we found for the Irish boards data that modeling changes in director positions over time gave little extra information but was considerably more computationally demanding; hence, these are kept fixed. The persistence feature is included through the combination of the intercepts $\gamma^{(t)}$ and $\beta^{(t)}$ depending on whether an edge or a nonedge, respectively, is observed between nodes i and j at time t . If the state of the edge in the previous time frame is not known, the quantity $y_{ij}^{(t-1)}$ is substituted by a hyperparameter $\delta=0.0082$, equal to the graph density. To summarize, the likelihood parameters are: the $N \times M \times T$ observed adjacency cube \mathcal{Y} , an $N \times D$ matrix \mathcal{X} representing directors’ latent positions, an $M \times D \times T$ cube \mathcal{W} of boards’ positions and two T -dimensional vectors γ and β for the intercepts.

Note that the parameters corresponding to inactive boards and directors are included in the prior modeling. The intercept parameters follow a random walk prior:

We account for the missing data by considering the contribution of boards only in those years where they are quoted in the ISE. As a matter of fact, from 2003 to 2013, no boards joined or left the ISE more than once. Hence, for each board the period of activity is made up of consecutive years only. A similar reasoning is applied to directors, whereas their contribution to the likelihood is considered only in the years where they sit on one board at least. The rationale leading to this simplification is that the likelihood

The precision parameters $\tau_{w_i}, \tau_{w_i}^0, \tau_{\gamma_i}, \tau_{\gamma_i}^0, \tau_{\beta_i}, \tau_{\beta_i}^0$ are all modeled by gamma distributions with common shape a and rate b . (The precision is the reciprocal of the variance.) The remaining parameters τ_x, a, b are hyperparameters and hence user-specified. The hyperparameters were specified as $\tau_x = 0.05$, $a = 0.5$, $b = 1$ to reflect a relatively uninformative prior structure.

Markov Chain Monte Carlo (MCMC) sampling was used to sample from the joint posterior distribution of all of the model parameters. One issue is that the likelihood is invariant to rotations, reflections, and translations of the latent positions, because the likelihood depends on the latent positions through the distances $\|\mathbf{x}_i - \mathbf{w}_j^t\|$ for all i, j, t . To account for this source of model nonidentifiability, we apply Procrustes matching. Details of the MCMC algorithm and the Procrustes matching are given in the [SI Appendix](#).

Quantifying the Extent of Interlockingness. Quantifying the extent of interlockingness in a network of companies and directors may be of interest to policy makers and the public, especially in the aftermath of the economic crises in Ireland and beyond. A useful byproduct of the output of our statistical model is that the distribution of latent positions can be used to derive a metric of interlockingness in each year. In fact, we expect that directors located near the center of the space will more likely sit on more than one board, whereas those having a peripheral position will tend to have fewer connections. Equivalently, the centrality of boards affects the interlocking level of the network in the same way. For this reason, we assess the variation of interlocking through the empirical variance of boards, which

Year	Mean	SE
2003	1.32	0.089
2004	-0.491	0.15
2005	-0.712	0.165
2006	-0.481	0.136
2007	-0.754	0.139
2008	-1.14	0.162
2009	-0.761	0.15
2010	-1.148	0.178
2011	-1.154	0.19
2012	-0.381	0.175
2013	-0.637	0.192

Intercept parameters

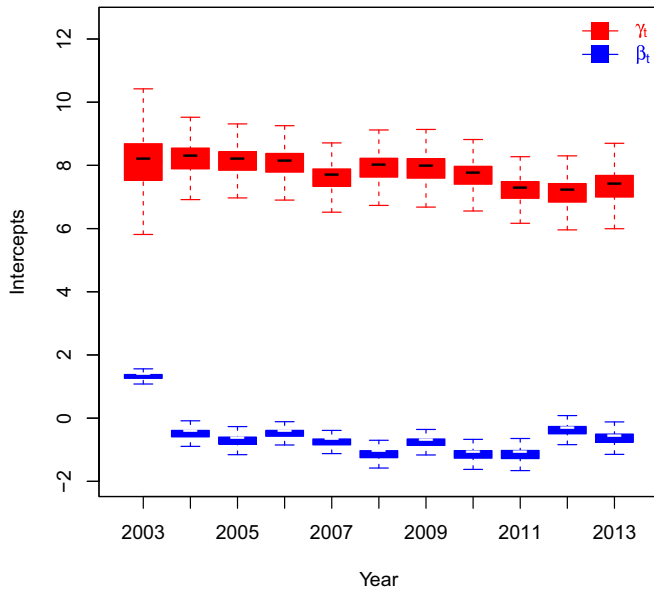


Fig. 3. Evolution of the intercept parameters γ , β . The persistence feature appears to introduce a substantial change: the log-odds that an edge appears increase (approximately) by 8 if the same edge appeared in the previous time frame.

may be computed for each iteration of the MCMC algorithm at each time $t = 1, \dots, T$, as

$$\gamma_t = \frac{1}{|B_t|D} \sum_{j \in B_t} (\mathbf{w}_j^{(t)} - \bar{\mathbf{w}}^{(t)})' (\mathbf{w}_j^{(t)} - \bar{\mathbf{w}}^{(t)}), \quad [6]$$

where $\bar{\mathbf{w}}^{(t)} = \sum_{j \in B_t} \mathbf{w}_j^{(t)} / |B_t|$ and dash refers to matrix transposition.

Model Choice. We also compare our model with two simpler models for the same data. The three models are as follows:

Model 1: the model described in this section.

Model 2: a special case of Model 1, where the latent distances are all set to zero. Eq. 1 therefore simplifies to

$$\text{logit}[p_{ij}^{(t)}] = y_{ij}^{(t-1)} \gamma^{(t)} + [1 - y_{ij}^{(t-1)}] \beta^{(t)}. \quad [7]$$

Model 3: a special case of Model 1, where the persistence feature is omitted. Therefore, the log-odds of Eq. 1 is expressed as

$$\text{logit}[p_{ij}^{(t)}] = \beta^{(t)} - \|\mathbf{x}_i - \mathbf{w}_j^{(t)}\|. \quad [8]$$

Model choice is carried out using the deviance information criteria (DIC) (25), which is estimated from the output of the MCMC algorithm.

Results and Discussion

The DIC values for the three competing models are provided in Table 2, along with the number of effective parameters and the actual number of parameters. Our model achieves the lowest DIC and, therefore, we focus on it for the remainder of the analysis.

Estimates of the intercept and precision parameters are shown in Tables 3–5. The precision parameters τ_w^0 , τ_γ^0 and τ_β^0 all have small values. In particular, the posterior mean of τ_w^0 is comparable with the hyperparameter τ_x , meaning that the starting positions are quite far apart. This fact is a sign that the data exhibit strong heterogeneity, which is captured using the latent space

approach. By contrast, the precision parameters for the innovations τ_w , τ_γ and τ_β all have high posterior means, meaning that the model is relatively stable over time.

Fig. 3 illustrates the fact that the persistence feature introduced in our model plays an important role because the log-odds for the probability of an edge can be markedly different when the same edge was present in the previous year. The difference in the posterior SDs between the two types of the intercept parameters is a consequence of the network being sparse: more data are available for the estimation of the β values, leading to better estimates.

The posterior means of the latent positions of both directors and companies are shown in Fig. 4 by a time-collapsed snapshot. For the boards, a clustering effect can be noted due to the little movement over time, whereas for directors, clusters of points arise due to boards' compositions remaining relatively unchanged over time. The cluster of companies and directors just below the center of the space corresponds to a higher density region of the graph that includes most of the leading companies of the Irish economy, whereas isolated boards typically are companies with a low market capitalization or a short longevity in the ISE.

The empirical variance, outlined in Eq. 6, and shown in Fig. 5, *Left* clearly exhibits a downward trend from 2003 to 2009, signaling a contraction of the latent space. This result is in agreement with the increase of interlocking over this period, as presented in Fig. 1. From 2009 to 2013, the empirical variance index appears to stabilize, coinciding with an upswing in the economy. The motivation behind the contraction of the latent space can be traced back to two main causes: the movement of boards toward the center of the space and the variations induced by boards joining the ISE after 2003 or leaving before 2013 (recall that the empirical variance is evaluated using only active boards). The plot in Fig. 5, *Right* shows the average distance between the center and board j at the times of its first and last appearance on the ISE, for every $j = 1, 2, \dots, M$. It appears that from 2005 to 2008, several boards

Evolution of average boards' positions

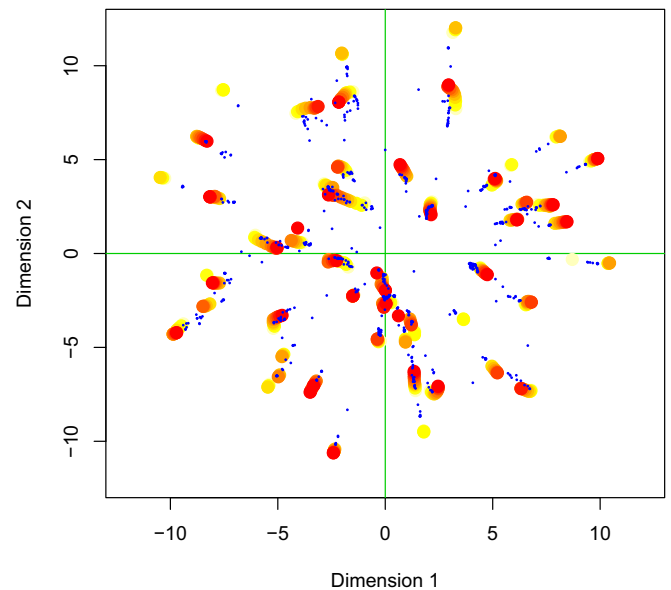


Fig. 4. Evolution over time of average boards' positions. The years are represented through shifting colors: 2003 corresponds to yellow, whereas 2013 corresponds to red. The small blue dots are the posterior means for directors' positions.

