

ACTUAL ANTERIOR CIERRE
FECHAS REPORTE: AL 28 DE MARZO DE 2022 AL 27 DE MARZO DE 2022 CIERRE DE FEBRERO DE 2022



RESUMEN EJECUTIVO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|--|---------------|-----------------|-------|------------------------|---------------|-------|---------------------------|--------------|-------|
| Banca | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 63,516,198 | 2,181,700 | 3.43% | 7,330 | (17,202) | 3.46% | 1,265,029 | (9,687) | 3.52% |
| Comercio, Manufactura, Agro y Bienes de Consumo | 16,777,553 | 283,643 | 1.69% | 7,552 | (16,766) | 1.79% | 384,146 | (4,082) | 1.76% |
| Infraestructura y Recursos Naturales | 12,468,331 | 1,087,928 | 8.73% | (832) | 0 | 8.72% | (44,552) | 68,148 | 8.15% |
| Grandes corporativos | 14,523,038 | - | 0.00% | (41,880) | - | 0.00% | 359,790 | - | 0.00% |
| Gobierno, Servicios Financieros, Salud y Educación | 7,933,008 | 3,992 | 0.05% | 35,742 | (136) | 0.05% | 44,139 | (60,183) | 0.81% |
| Inmobiliario y Constructor | 7,435,886 | 658,577 | 8.86% | 6,915 | (298) | 8.87% | 50,336 | (8,711) | 9.04% |
| Otros Territorios | 1,668,100 | 147,549 | 8.85% | 18 | 2 | 8.85% | 93,876 | (4,856) | 9.68% |
| Corresponsales y Otros | 2,710,281 | 10 | 0.00% | (186) | (4) | 0.00% | 377,295 | (4) | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 89,678,591 | 4,542,517 | 5.07% | 112,672 | (28,769) | 5.10% | 1,116,994 | (3,458) | 5.13% |
| Empresarial | 12,509,144 | 520,386 | 4.16% | 17,079 | 1,864 | 4.15% | 169,097 | 23,151 | 4.03% |
| Banca Pyme | 19,193,299 | 1,152,341 | 6.00% | (15,478) | (26,913) | 6.14% | (152,518) | (60,753) | 6.27% |
| Pymes | 17,141,213 | 1,148,526 | 6.70% | (12,030) | (7,357) | 6.74% | (153,353) | (60,740) | 6.99% |
| Gobierno de Red | 2,052,086 | 3,815 | 0.19% | (3,449) | (19,556) | 1.14% | 835 | (14) | 0.19% |
| Nel | 5,183,732 | 517,173 | 9.98% | 3,769 | 686 | 9.97% | 29,843 | 5,499 | 9.93% |
| Total Personas | 52,792,415 | 2,352,617 | 4.46% | 107,302 | (4,407) | 4.47% | 1,070,572 | 28,645 | 4.49% |
| Consumo | 32,998,566 | 1,580,397 | 4.79% | 94,727 | (6,119) | 4.82% | 555,246 | 21,135 | 4.81% |
| Solucion Inmobiliaria | 18,759,623 | 718,491 | 3.83% | 7,896 | 1,729 | 3.82% | 160,534 | 7,626 | 3.82% |
| Comercial y otros | 1,034,226 | 53,729 | 5.20% | 4,679 | (17) | 5.22% | 354,792 | (116) | 7.93% |
| TOTAL BANCAS | 153,194,789 | 6,724,216 | 4.39% | 120,003 | (45,971) | 4.42% | 2,382,023 | (13,146) | 4.47% |

MODALIDAD

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV | Variación SK | Variación CV | ICV |
| Comercial | 100,764,508 | 4,054,318 | 4.02% | 16,285 | (42,869) | 4.07% | 1,607,145 | (47,591) | 4.14% |
| Consumo | 35,338,076 | 1,783,049 | 5.05% | 95,105 | (6,769) | 5.08% | 556,455 | 25,146 | 5.05% |
| Vivienda | 16,416,020 | 798,764 | 4.87% | 9,206 | 3,885 | 4.84% | 197,782 | 7,532 | 4.88% |
| Microcrédito | 676,185 | 88,085 | 13.03% | (594) | (219) | 13.05% | 20,642 | 1,767 | 13.17% |
| BANCO | 153,194,789 | 6,724,216 | 4.39% | 120,003 | (45,971) | 4.42% | 2,382,023 | (13,146) | 4.47% |

SEGMENTO POR BANCA

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|--|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Banca/Segmento | Saldo Capital | Cartera Vencida | ICV.. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 48,790,126 | 2,181,690 | 4.47% | (21,781) | (17,198) | 4.50% | 805,885 | (9,683) | 4.57% |
| Corporativa + Internacional | 41,384,403 | 1,523,931 | 3.68% | (28,696) | (16,900) | 3.72% | 754,729 | (972) | 3.75% |
| Constructor | 7,405,724 | 657,759 | 8.88% | 6,915 | (298) | 8.89% | 51,157 | (8,711) | 9.06% |
| Constructor corporativo | 5,342,847 | 417,718 | 7.82% | 9,571 | (302) | 7.84% | 22,796 | (10,196) | 8.04% |
| Constructor empresarial | 1,470,382 | 162,488 | 11.05% | (3,453) | (0) | 11.02% | 4,793 | (10,470) | 11.80% |
| Constructor pyme | 592,494 | 77,554 | 13.09% | 797 | 3 | 13.11% | 23,568 | 11,955 | 11.53% |
| Gobierno | 6,746,195 | 10 | 0.00% | 35,407 | (4) | 0.00% | 75,429 | (4) | 0.00% |
| Financiera | 7,979,876 | 0 | 0.00% | (6,296) | - | 0.00% | 383,715 | - | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 89,678,591 | 4,542,517 | 5.07% | 112,672 | (28,769) | 5.10% | 1,116,994 | (3,458) | 5.13% |
| Pymes | 17,141,213 | 1,148,526 | 6.70% | (12,030) | (7,357) | 6.74% | (153,353) | (60,740) | 6.99% |
| Personal | 17,352,883 | 1,029,082 | 5.93% | 49,108 | 564 | 5.94% | 607,469 | 15,222 | 6.05% |
| Preferencial | 13,853,390 | 369,238 | 2.67% | 16,536 | (3,542) | 2.69% | 1,780 | 4,342 | 2.63% |
| Personal plus | 21,586,142 | 954,297 | 4.42% | 41,657 | (1,429) | 4.44% | 461,323 | 9,080 | 4.47% |
| Empresarial | 12,509,144 | 520,386 | 4.16% | 17,079 | 1,864 | 4.15% | 169,097 | 23,151 | 4.03% |
| Nel | 5,183,732 | 517,173 | 9.98% | 3,769 | 686 | 9.97% | 29,843 | 5,499 | 9.93% |
| Gobierno de red | 2,052,086 | 3,815 | 0.19% | (3,449) | (19,556) | 1.14% | 835 | (14) | 0.19% |
| TOTAL BANCAS | 153,194,789 | 6,724,216 | 4.39% | 120,003 | (45,971) | 4.42% | 2,382,023 | (13,146) | 4.47% |

PRODUCTO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Ordinaria | 60,529,263 | 2,452,771 | 4.05% | (40,344) | (3,229) | 4.05% | 427,334 | (153,618) | 4.34% |
| Leasing | 17,847,651 | 640,355 | 3.59% | (13,263) | (2,066) | 3.60% | (176,635) | 94,806 | 3.03% |
| Libre Inversion | 18,798,077 | 1,096,385 | 5.83% | 7,074 | (1,268) | 5.84% | 299,747 | 5,332 | 5.90% |
| Hipotecario Vivienda | 16,416,020 | 798,764 | 4.87% | 9,206 | 3,885 | 4.84% | 197,782 | 7,532 | 4.88% |
| Tesoreria | 5,856,413 | 149,593 | 2.55% | (15,167) | 70 | 2.55% | 239,967 | 72,494 | 1.37% |
| Tarjeta de Credito | 7,213,674 | 338,269 | 4.69% | 95,997 | (4,623) | 4.82% | 132,185 | 3,569 | 4.73% |
| Credito Constructor | 4,360,868 | 434,778 | 9.97% | 8,416 | 5 | 9.99% | 85,288 | 3,317 | 10.09% |
| Leasing Habitacional | 4,291,267 | 137,268 | 3.20% | (1,765) | (611) | 3.21% | (35,065) | (2,005) | 3.22% |
| SUFI - Movilidad | 3,800,750 | 177,815 | 4.68% | 1,527 | 553 | 4.67% | (15,775) | 18,223 | 4.18% |
| Libranza | 4,264,094 | 62,770 | 1.47% | 6,667 | (86) | 1.48% | 81,099 | 225 | 1.50% |
| Factoring | 2,973,923 | 27,479 | 0.92% | 28,121 | (357) | 0.94% | 41,326 | (226) | 0.94% |
| Rotativos | 2,373,232 | 107,545 | 4.53% | 7,271 | (1,007) | 4.59% | 53,853 | (26) | 4.64% |
| Anticipos | 1,942,711 | 126,086 | 6.49% | 17,170 | (18,818) | 7.53% | 453,072 | (64,070) | 12.77% |
| SUFI - Cotidianidad | 652,536 | 75,495 | 11.57% | 3,565 | (375) | 11.69% | 25,990 | (778) | 12.17% |
| Cartera Microcredito | 551,359 | 67,425 | 12.23% | 139 | (120) | 12.25% | 29,346 | 2,611 | 12.42% |
| Sobregiro | 475,467 | 14,240 | 2.99% | (5,969) | (17,646) | 6.62% | 33,201 | 133 | 3.19% |
| Otros Hipotecario | 186,093 | 17,169 | 9.23% | (567) | (276) | 9.35% | (3,346) | (673) | 9.42% |
| Sin Producto | 486,857 | 9 | 0.00% | 11,431 | - | 0.00% | 484,057 | 9 | 0.00% |
| TOTAL | 153,020,256 | 6,724,216 | 4.39% | 119,510 | (45,971) | 4.43% | 2,353,426 | (13,146) | 4.47% |

PRODUCTO POR BANCA

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|-----------------------------|-------------------|------------------|--------------|------------------------|----------------|--------------|---------------------------|------------------|--------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Ordinaria | 60,529,263 | 2,452,771 | 4.05% | (40,344) | (3,229) | 4.05% | 427,334 | (153,618) | 4.34% |
| Corporativo | 39,027,892 | 1,205,706 | 3.09% | (5,415) | 2 | 3.09% | 460,343 | (89,012) | 3.36% |
| Constructor | 1,554,306 | 113,457 | 7.30% | (4,460) | - | 7.28% | (20,462) | 360 | 7.18% |
| Empresas | 6,339,303 | 295,872 | 4.67% | (3,408) | 2,307 | 4.63% | 67,170 | 3,910 | 4.65% |
| Pyme | 12,396,203 | 710,545 | 5.73% | (26,523) | (5,079) | 5.76% | (86,705) | (68,008) | 6.24% |
| Nel | 920,727 | 96,111 | | (265) | (593) | 10.50% | 9,906 | 450 | 10.50% |
| Personas | 290,833 | 31,080 | 10.69% | (272) | 135 | 10.63% | (2,918) | (1,319) | 11.03% |
| Leasing | 17,847,651 | 640,355 | 3.59% | (13,263) | (2,066) | 3.60% | (176,635) | 94,806 | 3.03% |
| Corporativo | 9,030,459 | 135,254 | 1.50% | (7,335) | (136) | 1.50% | (57,263) | 82,189 | 0.58% |
| Constructor | 1,081,668 | 92,687 | 8.57% | (414) | - | 8.57% | (8,861) | (11,997) | 9.60% |
| Empresas | 3,686,958 | 174,528 | 4.73% | (1,334) | (28) | 4.73% | (41,733) | 15,015 | 4.28% |
| Pyme | 3,817,713 | 222,324 | 5.82% | (3,863) | (1,781) | 5.86% | (64,457) | 8,322 | 5.51% |
| Nel | 40,435 | 7,334 | 18.14% | (184) | (95) | 18.29% | (1,068) | (157) | 18.05% |
| Personas | 190,418 | 8,229 | 4.32% | (134) | (27) | 4.33% | (3,254) | 1,435 | 3.51% |
| Libre Inversion | 18,798,077 | 1,096,385 | 5.83% | 7,074 | (1,268) | 5.84% | 299,747 | 5,332 | 5.90% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 443 | 369 | 83.32% | - | - | 83.32% | (23) | (23) | 84.16% |
| Pyme | 65,469 | 11,740 | 17.93% | (113) | (1) | 17.90% | (2,239) | 463 | 16.65% |
| Nel | 853,897 | 103,285 | 12.10% | (786) | 173 | 12.06% | (17,405) | (1,138) | 11.98% |
| Personas | 17,878,267 | 980,991 | 5.49% | 7,973 | (1,441) | 5.50% | 319,414 | 6,030 | 5.55% |
| Hipotecario Vivienda | 16,416,020 | 798,764 | 4.87% | 9,206 | 3,885 | 4.84% | 197,782 | 7,532 | 4.88% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 1,970 | 174 | 8.82% | (1) | - | 8.82% | (14) | - | 8.76% |
| Pyme | 319,223 | 48,828 | 15.30% | (116) | 263 | 15.21% | (643) | (663) | 15.47% |
| Nel | 1,287,972 | 136,535 | 10.60% | (12) | 1,282 | 10.50% | 5,098 | 197 | 10.63% |
| Personas | 14,806,855 | 613,228 | 4.14% | 9,335 | 2,339 | 4.13% | 193,341 | 7,998 | 4.14% |
| Tesoreria | 5,856,413 | 149,593 | 2.55% | (15,167) | 70 | 2.55% | 239,967 | 72,494 | 1.37% |
| Corporativo | 4,219,605 | 106,852 | 2.53% | (16,782) | - | 2.52% | 237,996 | 69,666 | 0.93% |
| Constructor | 261,627 | 14,451 | 5.52% | 209 | - | 5.53% | (16,595) | (471) | 5.36% |
| Empresas | 1,016,776 | 22,345 | 2.20% | (33) | 0 | 2.20% | 32,310 | 3,988 | 1.86% |
| Pyme | 357,924 | 5,905 | 1.65% | 1,439 | 70 | 1.64% | (12,753) | (690) | 1.78% |
| Nel | 481 | 40 | 8.32% | - | - | 8.32% | 8 | - | 8.47% |
| Personas | - | - | 0.00% | - | - | 0.00% | (1,000) | - | 0.00% |
| Tarjeta de Credito | 7,213,674 | 338,269 | 4.69% | 95,997 | (4,623) | 4.82% | 132,185 | 3,569 | 4.73% |
| Corporativo | 95,764 | 128 | 0.13% | 4,395 | 0 | 0.14% | 2,881 | (15) | 0.15% |
| Constructor | 3,455 | 24 | 0.70% | 237 | 0 | 0.75% | 160 | 15 | 0.29% |
| Empresas | 83,990 | 1,296 | 1.54% | 2,519 | (15) | 1.61% | 3,683 | 135 | 1.45% |
| Pyme | 419,679 | 17,617 | 4.20% | 8,794 | (190) | 4.33% | 1,423 | 818 | 4.02% |
| Nel | 511,000 | 40,016 | 7.83% | 4,424 | (561) | 8.01% | 3,180 | 650 | 7.75% |
| Personas | 6,099,786 | 279,188 | 4.58% | 75,627 | (3,857) | 4.70% | 120,857 | 1,966 | 4.64% |

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|-----------------------------|------------------|-----------------|--------------|------------------------|----------------|--------------|---------------------------|----------------|---------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Credito Constructor | 4,360,868 | 434,778 | 9.97% | 8,416 | 5 | 9.99% | 85,288 | 3,317 | 10.09% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | 4,284,770 | 434,778 | 10.15% | 8,289 | 5 | 10.17% | 83,387 | 3,317 | 10.27% |
| Empresas | 17,722 | - | 0.00% | 9 | - | 0.00% | 178 | - | 0.00% |
| Pyme | 56,608 | - | 0.00% | (86) | - | 0.00% | (45) | - | 0.00% |
| Nel | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Personas | 1,769 | - | 0.00% | 203 | - | 0.00% | 1,769 | - | 0.00% |
| Leasing Habitacional | 4,291,267 | 137,268 | 3.20% | (1,765) | (611) | 3.21% | (35,065) | (2,005) | 3.22% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 3,790 | - | 0.00% | (0) | - | 0.00% | (28) | (108) | 2.84% |
| Pyme | 135,273 | 10,326 | 7.63% | (44) | (0) | 7.63% | 302 | (1,314) | 8.62% |
| Nel | 199,437 | 21,678 | 10.87% | (282) | (1) | 10.86% | (2,531) | (210) | 10.84% |
| Personas | 3,952,768 | 105,264 | 2.66% | (1,439) | (610) | 2.68% | (32,807) | (372) | 2.65% |
| SUFI - Movilidad | 3,800,750 | 177,815 | 4.68% | 1,527 | 553 | 4.67% | (15,775) | 18,223 | 4.18% |
| Corporativo | 999 | - | 0.00% | - | - | 0.00% | 277 | - | 0.00% |
| Constructor | 1,296 | 155 | 11.98% | 250 | - | 14.85% | 221 | - | 14.45% |
| Empresas | 9,216 | 867 | 9.41% | (10) | - | 9.40% | (742) | (14) | 8.85% |
| Pyme | 272,223 | 15,498 | 5.69% | 191 | (531) | 5.89% | (3,468) | 1,326 | 5.14% |
| Nel | 653,147 | 42,673 | 6.53% | 513 | 684 | 6.43% | (1,085) | 3,273 | 6.02% |
| Personas | 2,863,870 | 118,622 | 4.14% | 584 | 400 | 4.13% | (10,979) | 13,638 | 3.65% |
| Libranza | 4,264,094 | 62,770 | 1.47% | 6,667 | (86) | 1.48% | 81,099 | 225 | 1.50% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Pyme | 2,012 | 34 | 1.71% | - | - | 1.71% | 7 | - | 1.71% |
| Nel | 42,906 | 1,045 | 2.43% | 4 | 10 | 2.41% | (125) | (17) | 2.47% |
| Personas | 4,219,176 | 61,691 | 1.46% | 6,663 | (96) | 1.47% | 81,218 | 242 | 1.49% |
| Factoring | 2,973,923 | 27,479 | 0.92% | 28,121 | (357) | 0.94% | 41,326 | (226) | 0.94% |
| Corporativo | 1,805,309 | 5,418 | 0.30% | 17,903 | - | 0.30% | 1,216 | - | 0.30% |
| Constructor | 27,951 | 414 | 1.48% | (671) | - | 1.45% | 2,585 | - | 1.63% |
| Empresas | 567,024 | 9,430 | 1.66% | 8,318 | (370) | 1.75% | 892 | (209) | 1.70% |
| Pyme | 502,360 | 12,195 | 2.43% | 1,366 | 13 | 2.43% | (34,396) | (18) | 2.28% |
| Nel | 243 | 22 | 9.22% | 0 | - | 9.22% | (6) | - | 9.01% |
| Personas | 71,036 | - | 0.00% | 1,205 | - | 0.00% | 71,036 | - | 0.00% |
| Rotativos | 2,373,232 | 107,545 | 4.53% | 7,271 | (1,007) | 4.59% | 53,853 | (26) | 4.64% |
| Corporativo | 281,276 | 556 | 0.20% | 13,987 | - | 0.21% | 15,993 | - | 0.21% |
| Constructor | 25,013 | 829 | 3.32% | 2 | - | 3.32% | (2,749) | - | 2.99% |
| Empresas | 245,625 | 12,572 | 5.12% | (4,636) | - | 5.02% | 24,229 | 373 | 5.51% |
| Pyme | 368,816 | 16,863 | 4.57% | (2,683) | (127) | 4.57% | (2,186) | (519) | 4.69% |
| Nel | 132,385 | 8,321 | 6.29% | 128 | (91) | 6.36% | (851) | 75 | 6.19% |
| Personas | 1,320,117 | 68,404 | 5.18% | 474 | (789) | 5.24% | 19,416 | 46 | 5.26% |

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|---------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Anticipos | 1,942,711 | 126,086 | 6.49% | 17,170 | (18,818) | 7.53% | 453,072 | (64,070) | 12.77% |
| Corporativo | 985,808 | 69,850 | 7.09% | 3,471 | - | 7.11% | 249,253 | (63,801) | 18.15% |
| Constructor | 143,110 | - | 0.00% | 4,899 | - | 0.00% | 14,379 | - | 0.00% |
| Empresas | 443,649 | 658 | 0.15% | 1,356 | - | 0.15% | 67,072 | 90 | 0.15% |
| Pyme | 259,589 | 53,390 | 20.57% | 3,267 | (18,818) | 28.17% | 48,891 | (0) | 25.34% |
| Nel | 5,502 | 67 | 1.21% | 214 | - | 1.26% | 3,694 | - | 3.69% |
| Personas | 105,052 | 2,123 | 2.02% | 3,963 | - | 2.10% | 69,783 | (359) | 7.04% |
| SUFI - Cotidianidad | 652,536 | 75,495 | 11.57% | 3,565 | (375) | 11.69% | 25,990 | (778) | 12.17% |
| Corporativo | 53 | 10 | 17.97% | (0) | (4) | 25.19% | (1) | (4) | 25.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 32 | 14 | 42.79% | - | - | 42.79% | 18 | (0) | 100.00% |
| Pyme | 2,033 | 451 | 22.17% | (1) | - | 22.15% | 89 | (57) | 26.13% |
| Nel | 33,068 | 3,520 | 10.64% | 160 | (35) | 10.80% | 565 | 71 | 10.61% |
| Personas | 617,350 | 71,501 | 11.58% | 3,406 | (337) | 11.70% | 25,319 | (788) | 12.21% |
| Cartera Microcredito | 551,359 | 67,425 | 12.23% | 139 | (120) | 12.25% | 29,346 | 2,611 | 12.42% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 88 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% |
| Pyme | 55,012 | 12,832 | 23.33% | (119) | (86) | 23.43% | (2,422) | (178) | 22.65% |
| Nel | 479,879 | 53,067 | 11.06% | 229 | (44) | 11.07% | 31,376 | 2,646 | 11.24% |
| Personas | 16,381 | 1,527 | 9.32% | 30 | 10 | 9.28% | 394 | 143 | 8.66% |
| Sobregiro | 475,467 | 14,240 | 2.99% | (5,969) | (17,646) | 6.62% | 33,201 | 133 | 3.19% |
| Corporativo | 268,594 | 166 | 0.06% | (9,700) | (16,767) | 6.08% | 54,399 | 0 | 0.08% |
| Constructor | 4,244 | 667 | 15.72% | (1,335) | (304) | 17.40% | (1,243) | 65 | 10.97% |
| Empresas | 66,089 | 1,991 | 3.01% | 4,818 | (30) | 3.30% | (9,598) | (5) | 2.64% |
| Pyme | 112,730 | 9,665 | 8.57% | 1,265 | (362) | 9.00% | (12,928) | (61) | 7.74% |
| Nel | 4,993 | 466 | 9.33% | (302) | (12) | 9.03% | (358) | (52) | 9.68% |
| Personas | 18,817 | 1,285 | 6.83% | (715) | (172) | 7.46% | 2,929 | 186 | 6.92% |
| Otros Hipotecario | 186,093 | 17,169 | 9.23% | (567) | (276) | 9.35% | (3,346) | (673) | 9.42% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | 17,994 | 295 | 1.64% | (224) | 0 | 1.62% | 46 | (0) | 1.64% |
| Empresas | 769 | 271 | 35.26% | (4) | 0 | 35.08% | (15) | 0 | 34.59% |
| Pyme | 30,783 | 4,122 | 13.39% | (197) | (284) | 14.22% | (636) | (182) | 13.70% |
| Nel | 17,309 | 2,995 | 17.31% | (62) | (31) | 17.42% | (579) | (288) | 18.36% |
| Personas | 119,239 | 9,486 | 7.96% | (80) | 38 | 7.92% | (2,162) | (202) | 7.98% |
| Sin Producto | 486,857 | 9 | 0.00% | 11,431 | - | 0.00% | 484,057 | 9 | 0.00% |
| Corporativo | 253,714 | - | 0.00% | (109) | - | 0.00% | 253,714 | - | 0.00% |
| Constructor | 290 | - | 0.00% | 132 | - | 0.00% | 290 | - | 0.00% |
| Empresas | 25,700 | - | 0.00% | 9,485 | - | 0.00% | 25,700 | - | 0.00% |
| Pyme | 19,650 | 9 | 0.04% | 1,945 | - | 0.05% | 19,650 | 9 | 0.00% |
| Nel | 176 | - | 0.00% | (10) | - | 0.00% | (155) | - | 0.00% |
| Personas | 187,327 | - | 0.00% | (12) | - | 0.00% | 184,858 | - | 0.00% |
| TOTAL BANCAS | 153,020,256 | 6,724,216 | 4.39% | 119,510 | (45,971) | 4.43% | 2,353,426 | (13,146) | 4.47% |

BANCA POR PRODUCTO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Corporativo | 55,969,474 | 1,523,940 | 2.72% | 414 | (16,904) | 2.75% | 1,218,808 | (976) | 2.79% |
| Cartera Ordinaria | 39,027,892 | 1,205,706 | 3.09% | (5,415) | 2 | 3.09% | 460,343 | (89,012) | 3.36% |
| Leasing | 9,030,459 | 135,254 | 1.50% | (7,335) | (136) | 1.50% | (57,263) | 82,189 | 0.58% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Tesoreria | 4,219,605 | 106,852 | 2.53% | (16,782) | - | 2.52% | 237,996 | 69,666 | 0.93% |
| Tarjeta de Credito | 95,764 | 128 | 0.13% | 4,395 | 0 | 0.14% | 2,881 | (15) | 0.15% |
| Credito Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 999 | - | 0.00% | - | - | 0.00% | 277 | - | 0.00% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 1,805,309 | 5,418 | 0.30% | 17,903 | - | 0.30% | 1,216 | - | 0.30% |
| Rotativos | 281,276 | 556 | 0.20% | 13,987 | - | 0.21% | 15,993 | - | 0.21% |
| Anticipos | 985,808 | 69,850 | 7.09% | 3,471 | - | 7.11% | 249,253 | (63,801) | 18.15% |
| SUFI - Cotidianidad | 53 | 10 | 17.97% | (0) | (4) | 25.19% | (1) | (4) | 25.00% |
| Cartera Microcredito | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sobregiro | 268,594 | 166 | 0.06% | (9,700) | (16,767) | 6.08% | 54,399 | 0 | 0.08% |
| Otros Hipotecario | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sin Producto | 253,714 | - | 0.00% | (109) | - | 0.00% | 253,714 | - | 0.00% |
| Constructor | 7,405,724 | 657,759 | 8.88% | 6,915 | (298) | 8.89% | 51,157 | (8,711) | 9.06% |
| Cartera Ordinaria | 1,554,306 | 113,457 | 7.30% | (4,460) | - | 7.28% | (20,462) | 360 | 7.18% |
| Leasing | 1,081,668 | 92,687 | 8.57% | (414) | - | 8.57% | (8,861) | (11,997) | 9.60% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Tesoreria | 261,627 | 14,451 | 5.52% | 209 | - | 5.53% | (16,595) | (471) | 5.36% |
| Tarjeta de Credito | 3,455 | 24 | 0.70% | 237 | 0 | 0.75% | 160 | 15 | 0.29% |
| Credito Constructor | 4,284,770 | 434,778 | 10.15% | 8,289 | 5 | 10.17% | 83,387 | 3,317 | 10.27% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 1,296 | 155 | 11.98% | 250 | - | 14.85% | 221 | - | 14.45% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 27,951 | 414 | 1.48% | (671) | - | 1.45% | 2,585 | - | 1.63% |
| Rotativos | 25,013 | 829 | 3.32% | 2 | - | 3.32% | (2,749) | - | 2.99% |
| Anticipos | 143,110 | - | 0.00% | 4,899 | - | 0.00% | 14,379 | - | 0.00% |
| SUFI - Cotidianidad | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Cartera Microcredito | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sobregiro | 4,244 | 667 | 15.72% | (1,335) | (304) | 17.40% | (1,243) | 65 | 10.97% |
| Otros Hipotecario | 17,994 | 295 | 1.64% | (224) | 0 | 1.62% | 46 | (0) | 1.64% |
| Sin Producto | 290 | - | 0.00% | 132 | - | 0.00% | 290 | - | 0.00% |

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|-------------------|------------------|--------------|------------------------|-----------------|--------------|---------------------------|-----------------|--------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Empresas | 12,509,144 | 520,386 | 4.16% | 17,079 | 1,864 | 4.15% | 169,097 | 23,151 | 4.03% |
| Cartera Ordinaria | 6,339,303 | 295,872 | 4.67% | (3,408) | 2,307 | 4.63% | 67,170 | 3,910 | 4.65% |
| Leasing | 3,686,958 | 174,528 | 4.73% | (1,334) | (28) | 4.73% | (41,733) | 15,015 | 4.28% |
| Libre Inversion | 443 | 369 | 83.32% | - | - | 83.32% | (23) | (23) | 84.16% |
| Hipotecario Vivienda | 1,970 | 174 | 8.82% | (1) | - | 8.82% | (14) | - | 8.76% |
| Tesoreria | 1,016,776 | 22,345 | 2.20% | (33) | 0 | 2.20% | 32,310 | 3,988 | 1.86% |
| Tarjeta de Credito | 83,990 | 1,296 | 1.54% | 2,519 | (15) | 1.61% | 3,683 | 135 | 1.45% |
| Credito Constructor | 17,722 | - | 0.00% | 9 | - | 0.00% | 178 | - | 0.00% |
| Leasing Habitacional | 3,790 | - | 0.00% | (0) | - | 0.00% | (28) | (108) | 2.84% |
| SUFI - Movilidad | 9,216 | 867 | 9.41% | (10) | - | 9.40% | (742) | (14) | 8.85% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 567,024 | 9,430 | 1.66% | 8,318 | (370) | 1.75% | 892 | (209) | 1.70% |
| Rotativos | 245,625 | 12,572 | 5.12% | (4,636) | - | 5.02% | 24,229 | 373 | 5.51% |
| Anticipos | 443,649 | 658 | 0.15% | 1,356 | - | 0.15% | 67,072 | 90 | 0.15% |
| SUFI - Cotidianidad | 32 | 14 | 42.79% | - | - | 42.79% | 18 | (0) | 100.00% |
| Cartera Microcredito | 88 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% |
| Sobregiro | 66,089 | 1,991 | 3.01% | 4,818 | (30) | 3.30% | (9,598) | (5) | 2.64% |
| Otros Hipotecario | 769 | 271 | 35.26% | (4) | 0 | 35.08% | (15) | 0 | 34.59% |
| Sin Producto | 25,700 | - | 0.00% | 9,485 | - | 0.00% | 25,700 | - | 0.00% |
| Pyme | 19,193,299 | 1,152,341 | 6.00% | (15,478) | (26,913) | 6.14% | (152,518) | (60,753) | 6.27% |
| Cartera Ordinaria | 12,396,203 | 710,545 | 5.73% | (26,523) | (5,079) | 5.76% | (86,705) | (68,008) | 6.24% |
| Leasing | 3,817,713 | 222,324 | 5.82% | (3,863) | (1,781) | 5.86% | (64,457) | 8,322 | 5.51% |
| Libre Inversion | 65,469 | 11,740 | 17.93% | (113) | (1) | 17.90% | (2,239) | 463 | 16.65% |
| Hipotecario Vivienda | 319,223 | 48,828 | 15.30% | (116) | 263 | 15.21% | (643) | (663) | 15.47% |
| Tesoreria | 357,924 | 5,905 | 1.65% | 1,439 | 70 | 1.64% | (12,753) | (690) | 1.78% |
| Tarjeta de Credito | 419,679 | 17,617 | 4.20% | 8,794 | (190) | 4.33% | 1,423 | 818 | 4.02% |
| Credito Constructor | 56,608 | - | 0.00% | (86) | - | 0.00% | (45) | - | 0.00% |
| Leasing Habitacional | 135,273 | 10,326 | 7.63% | (44) | (0) | 7.63% | 302 | (1,314) | 8.62% |
| SUFI - Movilidad | 272,223 | 15,498 | 5.69% | 191 | (531) | 5.89% | (3,468) | 1,326 | 5.14% |
| Libranza | 2,012 | 34 | 1.71% | - | - | 1.71% | 7 | - | 1.71% |
| Factoring | 502,360 | 12,195 | 2.43% | 1,366 | 13 | 2.43% | (34,396) | (18) | 2.28% |
| Rotativos | 368,816 | 16,863 | 4.57% | (2,683) | (127) | 4.57% | (2,186) | (519) | 4.69% |
| Anticipos | 259,589 | 53,390 | 20.57% | 3,267 | (18,818) | 28.17% | 48,891 | (0) | 25.34% |
| SUFI - Cotidianidad | 2,033 | 451 | 22.17% | (1) | - | 22.15% | 89 | (57) | 26.13% |
| Cartera Microcredito | 55,012 | 12,832 | 23.33% | (119) | (86) | 23.43% | (2,422) | (178) | 22.65% |
| Sobregiro | 112,730 | 9,665 | 8.57% | 1,265 | (362) | 9.00% | (12,928) | (61) | 7.74% |
| Otros Hipotecario | 30,783 | 4,122 | 13.39% | (197) | (284) | 14.22% | (636) | (182) | 13.70% |
| Sin Producto | 19,650 | 9 | 0.04% | 1,945 | - | 0.05% | 19,650 | 9 | 0.00% |

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| NeI | 5,183,556 | 517,173 | 9.98% | 3,770 | 686 | 9.97% | 29,666 | 5,499 | 9.93% |
| Cartera Ordinaria | 920,727 | 96,111 | 10.44% | (265) | (593) | 10.50% | 9,906 | 450 | 10.50% |
| Leasing | 40,435 | 7,334 | 18.14% | (184) | (95) | 18.29% | (1,068) | (157) | 18.05% |
| Libre Inversion | 853,897 | 103,285 | 12.10% | (786) | 173 | 12.06% | (17,405) | (1,138) | 11.98% |
| Hipotecario Vivienda | 1,287,972 | 136,535 | 10.60% | (12) | 1,282 | 10.50% | 5,098 | 197 | 10.63% |
| Tesoreria | 481 | 40 | 8.32% | - | - | 8.32% | 8 | - | 8.47% |
| Tarjeta de Credito | 511,000 | 40,016 | 7.83% | 4,424 | (561) | 8.01% | 3,180 | 650 | 7.75% |
| Credito Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Leasing Habitacional | 199,437 | 21,678 | 10.87% | (282) | (1) | 10.86% | (2,531) | (210) | 10.84% |
| SUFI - Movilidad | 653,147 | 42,673 | 6.53% | 513 | 684 | 6.43% | (1,085) | 3,273 | 6.02% |
| Libranza | 42,906 | 1,045 | 2.43% | 4 | 10 | 2.41% | (125) | (17) | 2.47% |
| Factoring | 243 | 22 | 9.22% | 0 | - | 9.22% | (6) | - | 9.01% |
| Rotativos | 132,385 | 8,321 | 6.29% | 128 | (91) | 6.36% | (851) | 75 | 6.19% |
| Anticipos | 5,502 | 67 | 1.21% | 214 | - | 1.26% | 3,694 | - | 3.69% |
| SUFI - Cotidianidad | 33,068 | 3,520 | 10.64% | 160 | (35) | 10.80% | 565 | 71 | 10.61% |
| Cartera Microcredito | 479,879 | 53,067 | 11.06% | 229 | (44) | 11.07% | 31,376 | 2,646 | 11.24% |
| Sobregiro | 4,993 | 466 | 9.33% | (302) | (12) | 9.03% | (358) | (52) | 9.68% |
| Otros Hipotecario | 17,309 | 2,995 | 17.31% | (62) | (31) | 17.42% | (579) | (288) | 18.36% |
| Sin Producto | 176 | - | 0.00% | (10) | - | 0.00% | (155) | - | 0.00% |
| Personas | 52,759,059 | 2,352,617 | 4.46% | 106,810 | (4,407) | 4.48% | 1,037,216 | 28,645 | 4.49% |
| Cartera Ordinaria | 290,833 | 31,080 | 10.69% | (272) | 135 | 10.63% | (2,918) | (1,319) | 11.03% |
| Leasing | 190,418 | 8,229 | 4.32% | (134) | (27) | 4.33% | (3,254) | 1,435 | 3.51% |
| Libre Inversion | 17,878,267 | 980,991 | 5.49% | 7,973 | (1,441) | 5.50% | 319,414 | 6,030 | 5.55% |
| Hipotecario Vivienda | 14,806,855 | 613,228 | 4.14% | 9,335 | 2,339 | 4.13% | 193,341 | 7,998 | 4.14% |
| Tesoreria | - | - | 0.00% | - | - | 0.00% | (1,000) | - | 0.00% |
| Tarjeta de Credito | 6,099,786 | 279,188 | 4.58% | 75,627 | (3,857) | 4.70% | 120,857 | 1,966 | 4.64% |
| Credito Constructor | 1,769 | - | 0.00% | 203 | - | 0.00% | 1,769 | - | 0.00% |
| Leasing Habitacional | 3,952,768 | 105,264 | 2.66% | (1,439) | (610) | 2.68% | (32,807) | (372) | 2.65% |
| SUFI - Movilidad | 2,863,870 | 118,622 | 4.14% | 584 | 400 | 4.13% | (10,979) | 13,638 | 3.65% |
| Libranza | 4,219,176 | 61,691 | 1.46% | 6,663 | (96) | 1.47% | 81,218 | 242 | 1.49% |
| Factoring | 71,036 | - | 0.00% | 1,205 | - | 0.00% | 71,036 | - | 0.00% |
| Rotativos | 1,320,117 | 68,404 | 5.18% | 474 | (789) | 5.24% | 19,416 | 46 | 5.26% |
| Anticipos | 105,052 | 2,123 | 2.02% | 3,963 | - | 2.10% | 69,783 | (359) | 7.04% |
| SUFI - Cotidianidad | 617,350 | 71,501 | 11.58% | 3,406 | (337) | 11.70% | 25,319 | (788) | 12.21% |
| Cartera Microcredito | 16,381 | 1,527 | 9.32% | 30 | 10 | 9.28% | 394 | 143 | 8.66% |
| Sobregiro | 18,817 | 1,285 | 6.83% | (715) | (172) | 7.46% | 2,929 | 186 | 6.92% |
| Otros Hipotecario | 119,239 | 9,486 | 7.96% | (80) | 38 | 7.92% | (2,162) | (202) | 7.98% |
| Sin Producto | 187,327 | - | 0.00% | (12) | - | 0.00% | 184,858 | - | 0.00% |
| TOTAL PRODUCTOS | 153,020,256 | 6,724,216 | 4.39% | 119,510 | (45,971) | 4.43% | 2,353,426 | (13,146) | 4.47% |

SUFI - PRODUCTO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| VEHICULOS SUFI | 3,800,750 | 177,815 | 4.68% | 1,527 | 553 | 4.67% | (15,775) | 18,223 | 4.18% |
| MOTOS SUFI | 390,144 | 45,234 | 11.59% | 2,507 | (214) | 11.72% | 22,775 | (805) | 12.53% |
| CONSUMO SUFI | 82,588 | 16,675 | 20.19% | 664 | 70 | 20.27% | 3,289 | (788) | 22.02% |
| LIBRE INVERSION SUFI | 76,062 | 2,983 | 3.92% | 446 | 25 | 3.91% | 2,271 | 365 | 3.55% |
| CREDITO EDUCATIVO CP | 17,809 | 2,757 | 15.48% | (56) | (88) | 15.92% | (1,545) | (27) | 14.38% |
| CREDITO EDUCATIVO LP | 85,933 | 7,846 | 9.13% | 4 | (169) | 9.33% | (799) | 476 | 8.50% |
| TOTAL SUFI | 4,453,286 | 253,310 | 5.69% | 5,092 | 178 | 5.69% | 10,215 | 17,445 | 5.31% |

LEASING - PRODUCTO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|-------|------------------------|---------------|-------|---------------------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV.. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Leasing | 17,847,651 | 640,355 | 3.59% | (13,263) | (2,066) | 3.60% | (176,635) | 94,806 | 3.03% |
| Leasing Habitacional | 4,291,267 | 137,268 | 3.20% | (1,765) | (611) | 3.21% | (35,065) | (2,005) | 3.22% |
| Anticipos | 1,942,711 | 126,086 | 6.49% | 17,170 | (18,818) | 7.53% | 453,072 | (64,070) | 12.77% |
| Sin Producto | 468,161 | - | 0.00% | 11,056 | - | 0.00% | 468,161 | - | 0.00% |
| TOTAL LEASING | 24,549,791 | 903,709 | 3.68% | 13,198 | (21,496) | 3.77% | 709,533 | 28,731 | 3.67% |

NEGOCIOS E INDEPENDIENTES

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Hipotecario Vivienda | 1,287,972 | 136,535 | 10.60% | (12) | 1,282 | 10.50% | 5,098 | 197 | 10.63% |
| Comercial y otros | 920,727 | 96,111 | 10.44% | (265) | (593) | 10.50% | 9,906 | 450 | 10.50% |
| SUFI | 686,215 | 46,192 | 6.73% | 664 | 650 | 6.64% | (851) | 3,344 | 6.24% |
| Libre Inversion | 853,897 | 103,285 | 12.10% | (786) | 173 | 12.06% | (17,405) | (1,138) | 11.98% |
| Tarjeta de Credito | 511,000 | 40,016 | 7.83% | 4,424 | (561) | 8.01% | 3,180 | 650 | 7.75% |
| Cartera Microcredito | 479,879 | 53,067 | 11.06% | 229 | (44) | 11.07% | 31,376 | 2,646 | 11.24% |
| Rotativos | 132,385 | 8,321 | 6.29% | 128 | (91) | 6.36% | (851) | 75 | 6.19% |
| Leasing Habitacional | 199,437 | 21,678 | 10.87% | (282) | (1) | 10.86% | (2,531) | (210) | 10.84% |
| Leasing | 40,435 | 7,334 | 18.14% | (184) | (95) | 18.29% | (1,068) | (157) | 18.05% |
| Otros Hipotecario | 17,309 | 2,995 | 17.31% | (62) | (31) | 17.42% | (579) | (288) | 18.36% |
| Sobregiro | 4,993 | 466 | 9.33% | (302) | (12) | 9.03% | (358) | (52) | 9.68% |
| Libranza | 42,906 | 1,045 | 2.43% | 4 | 10 | 2.41% | (125) | (17) | 2.47% |
| Factoring | 243 | 22 | 9.22% | 0 | - | 9.22% | (6) | - | 9.01% |
| Anticipos | 5,502 | 67 | 1.21% | 214 | - | 1.26% | 3,694 | - | 3.69% |
| Tesoreria | 481 | 40 | 8.32% | - | - | 8.32% | 8 | - | 8.47% |
| Sin Producto | 176 | - | 0.00% | - | - | 0.00% | 176 | - | 0.00% |
| TOTAL | 5,183,556 | 517,173 | 9.98% | 3,770 | 686 | 9.97% | 29,666 | 5,499 | 9.93% |

MICROCRÉDITO

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Microcrédito | 450,381 | 42,261 | 9.38% | 90 | (77) | 9.40% | 29,103 | 1,957 | 9.57% |
| Cartera Microcrédito Reclasificada | 100,978 | 25,165 | 24.92% | 50 | (44) | 24.98% | 243 | 654 | 24.33% |
| TOTAL CARTERA MICROCRÉDITO | 551,359 | 67,425 | 12.23% | 139 | (120) | 12.25% | 29,346 | 2,611 | 12.42% |

LIBRANZA

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| LIBRANZA EMPLEADOS | 1,917,581 | 5,887 | 0.31% | 3,547 | (139) | 0.31% | 50,971 | 1,010 | 0.26% |
| LIBRANZA FOPEP | 1,146,702 | 7,860 | 0.69% | 1,441 | 219 | 0.67% | 18,695 | (1,141) | 0.80% |
| EX-EMPLEADO LIBRANZA | 374,692 | 44,458 | 11.87% | (475) | (10) | 11.85% | (17,549) | 1,251 | 11.02% |
| LIBRANZA COLPENSIONES | 695,167 | 4,009 | 0.58% | 2,085 | (149) | 0.60% | 16,947 | (1,109) | 0.75% |
| LIBRANZA PROTECCION | 129,319 | 434 | 0.34% | 68 | (6) | 0.34% | 12,037 | 202 | 0.20% |
| TOTAL CARTERA LIBRANZA | 4,263,462 | 62,648 | 1.47% | 6,667 | (86) | 1.47% | 81,102 | 212 | 1.49% |

INCLUSION

| AL 28 DE MARZO DE 2022 | | | | AL 27 DE MARZO DE 2022 | | | CIERRE DE FEBRERO DE 2022 | | |
|------------------------|---------------|-----------------|--------|------------------------|---------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| CREDITO A LA MANO | 198,079 | 25,637 | 12.94% | (369) | (160) | 13.00% | 312 | 2,610 | 11.64% |
| NEQUI | 135,082 | 9,210 | 6.82% | 308 | 45 | 6.80% | 27,388 | 3,342 | 5.45% |
| SOCIAL | 113,953 | 16,470 | 14.45% | 460 | (84) | 14.59% | 4,799 | 1,593 | 13.63% |
| TOTAL INCLUSION | 447,114 | 51,317 | 11.48% | 399 | (198) | 11.53% | 32,499 | 7,545 | 10.56% |

Principales Desembolsos:

| NOMBRE | ID | MONTO |
|--------------------------------------|-------------|--------|
| NOVARTIS DE COLOMBIA SA | 860002538 | 15,000 |
| MANUFACTURAS ELIOT SAS | 860000452 | 13,250 |
| C I METALES LA UNION S A S | 900103833 | 7,004 |
| FIDEICOMISO ECOH RECURSOS | 50162090400 | 4,610 |
| CONALTURA CONSTRUCCION Y VIVIENDA SA | 811020804 | 4,568 |

Principales cancelaciones:

| NOMBRE | ID | MONTO |
|--|-----------|--------|
| SERVICIOS NUTRESA SAS | 900081360 | 45,506 |
| AVON COLOMBIA SAS | 900041914 | 16,925 |
| AUDIFARMA SA | 816001182 | 7,191 |
| TEAM FOODS COLOMBIA SA | 860000006 | 5,564 |
| DISTRIBUIDORA LOS COCHES LA SABANA SAS | 860052634 | 3,253 |

Principales Vencidos Cartera Comercial:

| Nombre | Segmento | Región | SALDO TOTAL | | INCREMENTO MES | | Fecha del comentario | Gestión |
|---|------------------|-----------|-------------|---------|----------------|------|----------------------|---|
| | | | Capital | Vencido | Vencido | Mora | | |
| GRUPO INTEGRADO DE TRANSPORTE MASIVO SA | CORPORATIVA | SUR | 205,690 | 205,690 | 81,121 | 544 | 7/03/2022 | El cliente se encuentra en una situación difícil y no tiene flujos para pagar sus obligaciones. Se está a la espera de la modificación de la propuesta por parte del cliente. El nuevo vencimiento es por la línea leasing. |
| CONSORCIO VIAL HELIOS | CORPORATIVA | BOGOTÁ | 74,666 | 74,666 | 74,666 | 42 | 21/03/2022 | Corresponde a abono por ingresos de hitos ejecutados y entregados que estaban pendientes de ser pagados al cliente. |
| FIDEICOMISO MAGNO CLUB TOWER | CONSTRUCTOR PYME | CARIBE | 8,611 | 8,471 | 8,471 | 41 | 21/03/2022 | cliente está tramitando prórroga para normalizar la cartera |
| EXTRACTORA LOMA FRESCA SUR DE BOLIVAR S A S | EMPRESARIAL | CARIBE | 9,396 | 7,866 | 7,866 | 57 | 14/03/2022 | Cliente en proceso de reorganización, en el cual la super le aprobo un acuerdo con todos sus acreedores para realizar los pagos. El cliente presento una proyección de pago y cuando se realizó la contabilización del acuerdo este presento una diferencia entre lo que proyectó el cliente y lo que contabilizó el banco Colombia, por lo cual se está en revisión para realizar los ajustes a la contabilización |
| FIDEICOMISO MATISSES 448 | EMPRESARIAL | BOGOTÁ | 7,633 | 7,633 | 7,633 | 33 | 24/03/2022 | Pendiente de Información |
| FIDEICOMISO FLORMORAGO | CONSTRUCTOR PYME | BOGOTÁ | 4,701 | 4,644 | 4,644 | 35 | 28/03/2022 | cliente en nivel II de AEC, su cartera se encuentra en proceso de reestructuración, proyecto presento retraso en obra y no cuenta con cierre financiero, la obligación pasa en mora en marzo, espera en abril ponerse al día en su obligación. |
| MERCADOS COLOMBIANOS JBM SAS | EMPRESARIAL | BOGOTÁ | 17,963 | 4,405 | 4,405 | 53 | 14/03/2022 | Cliente administrado por la DCC, y se determina en comité AEC dejar vencido con el objetivo de imprimir mayor presión a la negociación para la recuperación de la cartera vencida; se continúa buscando una restitución en leasing para disminuir saldo adeudado. Pasa vencido |
| CONSTRUCCIONES A P SAS | EMPRESARIAL | ANTIOQUIA | 4,299 | 4,215 | 4,000 | 67 | 17/03/2022 | Al cliente se le está estudiando re-perfilamiento a 3 años. |
| AKTIVOS INMOBILIARIOS SAS | EMPRESARIAL | BOGOTÁ | 4,826 | 3,354 | 3,354 | 56 | 23/03/2022 | El cliente quiere ponerse 100% al día, pero no sabe si le alcanzan los recursos por eso el compromiso mínimo es no pasar con mora de 30 días y ya en abril con las ventas ponerse al día |
| CONSTRUSUELOS DE COLOMBIA S A S | PYMES | CENTRO | 4,822 | 3,264 | 3,264 | 58 | 17/03/2022 | Cliente realiza abono pero no es suficiente como se requería. Se espera el cliente quede al día a finales de Marzo o comenzando abril dependiendo de unos pagos que le realicen. Quedando pendiente un el saldo de Leasing que cubrirá en abril. |

Principales Recuperados Cartera Comercial:

| Nombre | Segmento | Región | Saldo vencido al cierre | Saldo vencido actual | Saldo Recuperado | Mora | Fecha del comentario | Gestión |
|--|-------------------------|-----------|-------------------------|----------------------|------------------|-------|----------------------|---|
| MASIVO CAPITAL SAS | CORPORATIVA | BOGOTÁ | 72,481 | - | 72,481 | 579 | 27/03/2022 | Se contabiliza venta de cartera de Proyecto Triunfo. |
| MEDISANITAS S A COMPANIA DE MEDICINA PREPAGADA | CORPORATIVA | ANTIOQUIA | 60,900 | - | 60,900 | - | 14/02/2022 | No es una recuperación, sino una nueva operación por Leasing que se le hizo al cliente por un monto de 87.000MM de los cuales se desembolso el 30% que equivale a los 26.100MM |
| P.A. SOLUCIONES HIDRAULICAS | CORPORATIVA | CARIBE | 15,158 | - | 15,158 | 2 | 8/03/2022 | Se contabiliza prórroga aprobada por comité AEC vía fast track en vista de que se tiene soporte del crédito que le desembolsará Colpatria al Distrito de Barranquilla (contratante del cliente) y con el cual se prepagará toda la exposición de Soluciones Hidráulcas. Se espera recibir dichos flujos en la última semana de marzo. |
| COMVELMAR S A | EMPRESARIAL | ANTIOQUIA | 9,622 | - | 9,622 | 1,035 | 27/03/2022 | Pendiente de Información |
| FID. ACUARELA | CONSTRUCTOR EMPRESARIAL | CARIBE | 9,471 | - | 9,471 | - | 17/03/2022 | El cliente que viene realizando abonos parciales correspondientes al crédito constructor que posee. |
| AGROTAIRONA SA | PYMES | CARIBE | 3,988 | - | 3,988 | 522 | 11/03/2022 | Cliente Agro (Plátano y Banano) se encuentra en proceso concursal y fue reestructurado hasta enero 2032. |
| ATN 3 SA | INTERNACIONAL | ANTIOQUIA | 119,363 | 115,560 | 3,803 | 2,078 | 8/03/2022 | Variación por TRM USDCOP. El proyecto sigue sin sponsor y tampoco se tienen ofertas de compra de cartera. |
| OSCAR HERNANDO ANDRADE LARA | EMPRESARIAL | CENTRO | 1,640 | - | 1,640 | 792 | 10/03/2022 | Pendiente de Información |
| DILIA ROSA LARA DE COGOLLO | PYMES | CARIBE | 1,326 | - | 1,326 | - | 21/03/2022 | Pendiente de Información |
| INSALTEC SAS | PYMES | CENTRO | 792 | - | 792 | 829 | 16/02/2022 | Se realizó castigo. |