





#### **RESUMEN EJECUTIVO**

| AL 7 DE FE   | BRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 | 2      | CIERRE DE ENERO DE 2022 |              |        |  |
|--|---------------|-----------------|--------|---------------|--------------------|--------|-------------------------|--------------|--------|--|
| Banca  | Saldo Capital | Cartera Vencida | ICV.   | Variación SK. | Variación CV.      | ICV.   | Variación SK            | Variación CV | ICV    |  |
| Negocios Corporativos                              | 62,018,164    | 2,261,890       | 3.65%  | 252,545       | (2,594)            | 3.67%  | 704,359                 | (838)        | 3.69%  |  |
| Comercio, Manufactura, Agro y Bienes de Consumo    | 16,321,349    | 297,109         | 1.82%  | 103,736       | (2,637)            | 1.85%  | 208,760                 | (5,989)      | 1.88%  |  |
| Infraestructura y Recursos Naturales               | 12,303,982    | 1,030,571       | 8.38%  | 77,688        | 0                  | 8.43%  | 141,097                 | 3,226        | 8.45%  |  |
| Grandes corporativos                               | 14,096,837    | 55              | 0.00%  | 70,753        | 0                  | 0.00%  | 2,040                   | (10,443)     | 0.07%  |  |
| Gobierno, Servicios Financieros, Salud y Educación | 7,756,634     | 3,275           | 0.04%  | (2,917)       | 0                  | 0.04%  | 135,779                 | (26,300)     | 0.39%  |  |
| Inmobiliario y Constructor                         | 7,464,767     | 776,379         | 10.40% | (5,393)       | (2)                | 10.39% | 882                     | 37,834       | 9.89%  |  |
| Otros Territorios                                  | 1,554,613     | 154,492         | 9.94%  | 455           | 45                 | 9.94%  | (24,878)                | 823          | 9.73%  |  |
| Corresponsales y Otros                             | 2,519,982     | 10              | 0.00%  | 8,223         | 0                  | 0.00%  | 240,679                 | 10           | 0.00%  |  |
| Negocios Personas, Nel, Pymes y Empresas           | 87,282,517    | 4,799,136       | 5.50%  | 101,762       | (24,708)           | 5.53%  | 491,071                 | 174,759      | 5.33%  |  |
| Empresarial  | 11,999,978    | 523,371         | 4.36%  | 7,631         | (94)               | 4.36%  | 136,248                 | 16,003       | 4.28%  |  |
| Banca Pyme   | 19,063,368    | 1,248,279       | 6.55%  | 150           | (18,823)           | 6.65%  | 30,283                  | 31,096       | 6.40%  |  |
| Pymes  | 17,037,144    | 1,246,074       | 7.31%  | 998           | (1,372)            | 7.32%  | 32,816                  | 29,741       | 7.15%  |  |
| Gobierno de Red                                    | 2,026,224     | 2,205           | 0.11%  | (848)         | (17,451)           | 0.97%  | (2,533)                 | 1,355        | 0.04%  |  |
| Nel  | 5,116,683     | 533,328         | 10.42% | 2,798         | 1,048              | 10.41% | (6,509)                 | 17,887       | 10.06% |  |
| Total Personas                                     | 51,102,488    | 2,494,158       | 4.88%  | 91,182        | (6,840)            | 4.90%  | 331,049                 | 109,772      | 4.70%  |  |
| Consumo  | 31,885,823    | 1,671,579       | 5.24%  | 92,492        | (6,562)            | 5.28%  | 84,651                  | 109,963      | 4.91%  |  |
| Solucion Inmobiliaria                              | 18,311,049    | 767,190         | 4.19%  | (2,569)       | (122)              | 4.19%  | 17,125                  | 1,043        | 4.19%  |  |
| Comercial y otros                                  | 905,617       | 55,388          | 6.12%  | 1,260         | (156)              | 6.14%  | 229,272                 | (1,234)      | 8.37%  |  |
| TOTAL BANCAS                                       | 149,300,681   | 7,061,026       | 4.73%  | 354,306       | (27,302)           | 4.76%  | 1,195,430               | 173,920      | 4.65%  |  |

#### **MODALIDAD**

| A             | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6 DE FEBRERO DE 2022 |               |        | CIERRE DE ENERO DE 2022 |              |        |
|---------------|-------------------------|-----------------|--------|-------------------------|---------------|--------|-------------------------|--------------|--------|
| Clasificación | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.           | Variación CV. | ICV    | Variación SK            | Variación CV | ICV    |
| Comercial     | 98,491,360              | 4,244,416       | 4.31%  | 261,784                 | (21,963)      | 4.34%  | 1,074,908               | 63,341       | 4.29%  |
| Consumo       | 34,145,832              | 1,877,757       | 5.50%  | 91,958                  | (5,071)       | 5.53%  | 94,718                  | 121,301      | 5.16%  |
| Vivienda      | 16,035,329              | 852,954         | 5.32%  | (3)                     | (101)         | 5.32%  | 25,988                  | (11,198)     | 5.40%  |
| Microcrédito  | 628,160                 | 85,899          | 13.67% | 567                     | (168)         | 13.71% | (184)                   | 475          | 13.60% |
| BANCO         | 149,300,681             | 7,061,026       | 4.73%  | 354,306                 | (27,302)      | 4.76%  | 1,195,430               | 173,920      | 4.65%  |

### **SEGMENTO POR BANCA**

|  | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 |        | CIERRE DE ENERO DE 2022 |              |        |
|--|-------------------------|-----------------|--------|---------------|--------------------|--------|-------------------------|--------------|--------|
| Banca/Segmento                           | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK            | Variación CV | ICV    |
| Negocios Corporativos                    | 47,658,473              | 2,260,477       | 4.74%  | 243,813       | (2,594)            | 4.77%  | 478,179                 | (847)        | 4.79%  |
| Corporativa + Internacional              | 40,219,795              | 1,485,042       | 3.69%  | 249,206       | (2,592)            | 3.72%  | 477,297                 | (38,682)     | 3.83%  |
| Constructor                              | 7,438,678               | 775,435         | 10.42% | (5,393)       | (2)                | 10.42% | 882                     | 37,834       | 9.92%  |
| Constructor corporativo                  | 5,335,998               | 438,487         | 8.22%  | (4,927)       | (0)                | 8.21%  | (1,465)                 | 8,509        | 8.06%  |
| Constructor empresarial                  | 1,527,184               | 247,334         | 16.20% | 82            | 0                  | 16.20% | (6,439)                 | 29,334       | 14.21% |
| Constructor pyme                         | 575,496                 | 89,614          | 15.57% | (548)         | (2)                | 15.56% | 8,786                   | (9)          | 15.81% |
| Gobierno                                 | 6,617,267               | 1,224           | 0.02%  | (20,037)      | -                  | 0.02%  | 5,412                   | 8            | 0.02%  |
| Financiera                               | 7,742,424               | 189             | 0.00%  | 28,769        | 0                  | 0.00%  | 220,768                 | 1            | 0.00%  |
| Negocios Personas, Nel, Pymes y Empresas | 87,282,517              | 4,799,136       | 5.50%  | 101,762       | (24,708)           | 5.53%  | 491,071                 | 174,759      | 5.33%  |
| Pymes                                    | 17,037,144              | 1,246,074       | 7.31%  | 998           | (1,372)            | 7.32%  | 32,816                  | 29,741       | 7.15%  |
| Personal                                 | 17,782,187              | 1,085,848       | 6.11%  | 46,116        | (4,068)            | 6.15%  | 352,882                 | 53,953       | 5.92%  |
| Preferencial                             | 13,790,002              | 400,885         | 2.91%  | 10,883        | (2,408)            | 2.93%  | (36,838)                | 12,839       | 2.81%  |
| Personal plus                            | 19,530,299              | 1,007,425       | 5.16%  | 34,183        | (363)              | 5.17%  | 15,005                  | 42,980       | 4.94%  |
| Empresarial                              | 11,999,978              | 523,371         | 4.36%  | 7,631         | (94)               | 4.36%  | 136,248                 | 16,003       | 4.28%  |
| Nel                                      | 5,116,683               | 533,328         | 10.42% | 2,798         | 1,048              | 10.41% | (6,509)                 | 17,887       | 10.06% |
| Gobierno de red                          | 2,026,224               | 2,205           | 0.11%  | (848)         | (17,451)           | 0.97%  | (2,533)                 | 1,355        | 0.04%  |
| TOTAL BANCAS                             | 149,300,681             | 7,061,026       | 4.73%  | 354,306       | (27,302)           | 4.76%  | 1,195,430               | 173,920      | 4.65%  |

### **PRODUCTO**

| INODUCIO             |                         |                 |        |               |                    |        |              |                    |        |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|--------|--------------|--------------------|--------|
|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 |        | CIER         | RRE DE ENERO DE 20 | 22     |
| Producto             | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK | Variación CV       | ICV    |
| Cartera Ordinaria    | 59,361,180              | 2,655,993       | 4.47%  | 43,811        | 1,201              | 4.48%  | 178,867      | 6,703              | 4.48%  |
| Leasing              | 17,774,251              | 599,900         | 3.38%  | (16,351)      | (251)              | 3.37%  | (53,926)     | 64,462             | 3.00%  |
| Libre Inversion      | 18,158,947              | 1,134,003       | 6.24%  | 30,147        | (1,049)            | 6.26%  | 144,904      | 25,180             | 6.16%  |
| Hipotecario Vivienda | 16,035,329              | 852,954         | 5.32%  | (3)           | (101)              | 5.32%  | 25,988       | (11,198)           | 5.40%  |
| Tesoreria            | 5,347,195               | 83,444          | 1.56%  | (12,122)      | 270                | 1.55%  | 24,015       | 1,319              | 1.54%  |
| Tarjeta de Credito   | 6,801,665               | 372,022         | 5.47%  | 62,096        | (8,189)            | 5.64%  | (152,270)    | 55,747             | 4.55%  |
| Credito Constructor  | 4,353,189               | 510,174         | 11.72% | -             | -                  | 11.72% | 12,238       | 12,168             | 11.47% |
| Leasing Habitacional | 4,258,947               | 146,019         | 3.43%  | (2,823)       | (24)               | 3.43%  | (9,506)      | 13,284             | 3.11%  |
| SUFI - Movilidad     | 3,794,101               | 184,511         | 4.86%  | (194)         | 6,540              | 4.69%  | (1,226)      | 26,059             | 4.17%  |
| Libranza             | 4,113,482               | 71,419          | 1.74%  | 2,896         | (1,418)            | 1.77%  | 15,372       | 8,948              | 1.52%  |
| Factoring            | 2,894,833               | 27,317          | 0.94%  | (13,708)      | (355)              | 0.95%  | 46,816       | 150                | 0.95%  |
| Rotativos            | 2,349,687               | 110,058         | 4.68%  | (28,263)      | (789)              | 4.66%  | 127,014      | 3,723              | 4.78%  |
| Anticipos            | 1,392,050               | 127,532         | 9.16%  | 50,001        | (18,805)           | 10.90% | 93,081       | (42,710)           | 13.11% |
| SUFI - Cotidianidad  | 608,449                 | 85,645          | 14.08% | 2,278         | (1,044)            | 14.30% | 6,402        | 8,303              | 12.85% |
| Cartera Microcredito | 486,404                 | 63,645          | 13.08% | 1,111         | (169)              | 13.15% | 1,721        | 305                | 13.07% |
| Sobregiro            | 656,555                 | 15,401          | 2.35%  | 226,922       | (3,119)            | 4.31%  | 309,733      | 687                | 4.24%  |
| Otros Hipotecario    | 189,537                 | 20,989          | 11.07% | -             | -                  | 11.07% | (307)        | 791                | 10.64% |
| Sin Producto         | 568,755                 | -               | 0.00%  | 6,396         | -                  | 0.00%  | 417,548      | -                  | 0.00%  |
| TOTAL                | 149,144,557             | 7,061,026       | 4.73%  | 352,195       | (27,302)           | 4.76%  | 1,186,463    | 173,920            | 4.65%  |

#### **PRODUCTO POR BANCA**

|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 | 2      | CIEF         | RRE DE ENERO DE 20 | 22     |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|--------|--------------|--------------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK | Variación CV       | ICV    |
| Cartera Ordinaria    | 59,361,180              | 2,655,993       | 4.47%  | 43,811        | 1,201              | 4.48%  | 178,867      | 6,703              | 4.48%  |
| Corporativo          | 37,817,863              | 1,312,406       | 3.47%  | 61,718        | 59                 | 3.48%  | 122,084      | (1,519)            | 3.49%  |
| Constructor          | 1,581,276               | 126,048         | 7.97%  | (3,407)       | 0                  | 7.95%  | (2,353)      | 2                  | 7.96%  |
| Empresas             | 6,276,377               | 299,499         | 4.77%  | (8,014)       | (213)              | 4.77%  | 57,760       | (2,839)            | 4.86%  |
| Pyme                 | 12,492,792              | 790,212         | 6.33%  | (6,934)       | 1,266              | 6.31%  | 202          | 10,118             | 6.24%  |
| Nel                  | 899,163                 | 94,099          |        | 385           | 213                | 10.45% | 689          | 1,412              | 10.32% |
| Personas             | 293,709                 | 33,729          | 11.48% | 64            | (125)              | 11.53% | 485          | (471)              | 11.66% |
| Leasing              | 17,774,251              | 599,900         | 3.38%  | (16,351)      | (251)              | 3.37%  | (53,926)     | 64,462             | 3.00%  |
| Corporativo          | 8,917,457               | 58,792          | 0.66%  | (2,244)       | -                  | 0.66%  | (13,264)     | 5,448              | 0.60%  |
| Constructor          | 1,085,297               | 121,835         | 11.23% | (257)         | -                  | 11.22% | (1,993)      | 28,510             | 8.58%  |
| Empresas             | 3,700,603               | 177,812         | 4.80%  | (5,699)       | (28)               | 4.80%  | (16,214)     | 16,750             | 4.33%  |
| Pyme                 | 3,843,539               | 228,100         | 5.93%  | (7,932)       | (217)              | 5.93%  | (21,793)     | 13,215             | 5.56%  |
| Nel                  | 38,733                  | 7,672           | 19.81% | (49)          | (1)                | 19.78% | (101)        | 714                | 17.92% |
| Personas             | 188,621                 | 5,690           | 3.02%  | (170)         | (6)                | 3.02%  | (561)        | (176)              | 3.10%  |
| Libre Inversion      | 18,158,947              | 1,134,003       | 6.24%  | 30,147        | (1,049)            | 6.26%  | 144,904      | 25,180             | 6.16%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -            | -                  | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -            | -                  | 0.00%  |
| Empresas             | 469                     | 393             | 83.74% | -             | -                  | 83.74% | -            | -                  | 83.74% |
| Pyme                 | 67,350                  | 11,129          | 16.52% | (7)           | 114                | 16.35% | (214)        | 152                | 16.25% |
| Nel                  | 856,097                 | 105,225         | 12.29% | (522)         | 492                | 12.23% | (2,363)      | 2,064              | 12.02% |
| Personas             | 17,235,031              | 1,017,256       | 5.90%  | 30,676        | (1,655)            | 5.92%  | 147,481      | 22,965             | 5.82%  |
| Hipotecario Vivienda | 16,035,329              | 852,954         | 5.32%  | (3)           | (101)              | 5.32%  | 25,988       | (11,198)           | 5.40%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -            | -                  | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -            | -                  | 0.00%  |
| Empresas             | 1,991                   | 174             | 8.73%  | -             | -                  | 8.73%  | (9)          | -                  | 8.69%  |
| Pyme                 | 322,472                 | 51,481          | 15.96% | -             | -                  | 15.96% | (341)        | (589)              | 16.13% |
| Nel                  | 1,317,164               | 145,866         | 11.07% | (0)           | -                  | 11.07% | 777          | (254)              | 11.10% |
| Personas             | 14,393,703              | 655,432         | 4.55%  | (3)           | (101)              | 4.55%  | 25,561       | (10,355)           | 4.63%  |
| Tesoreria            | 5,347,195               | 83,444          | 1.56%  | (12,122)      | 270                | 1.55%  | 24,015       | 1,319              | 1.54%  |
| Corporativo          | 4,154,035               | 39,070          | 0.94%  | (32,666)      | -                  | 0.93%  | (73,907)     | (1)                | 0.92%  |
| Constructor          | 267,945                 | 17,803          | 6.64%  | (1,229)       | -                  | 6.61%  | (2,237)      | -                  | 6.59%  |
| Empresas             | 734,843                 | 19,542          | 2.66%  | 7,261         | 275                | 2.65%  | 44,721       | 1,397              | 2.63%  |
| Pyme                 | 189,438                 | 6,985           | 3.69%  | 14,501        | (5)                | 4.00%  | 55,378       | (76)               | 5.27%  |
| Nel                  | 240                     | 44              | 18.22% | 11            | -                  | 19.09% | 61           | (0)                | 24.54% |
| Personas             | 693                     | -               | 0.00%  | -             | -                  | 0.00%  | -            | -                  | 0.00%  |
| Tarjeta de Credito   | 6,801,665               | 372,022         | 5.47%  | 62,096        | (8,189)            | 5.64%  | (152,270)    | 55,747             | 4.55%  |
| Corporativo          | 56,700                  | 190             | 0.33%  | 2,191         | 0                  | 0.35%  | (16,765)     | 57                 | 0.18%  |
| Constructor          | 1,528                   | 1               | 0.04%  | 17            | (2)                | 0.19%  | (177)        | 0                  | 0.04%  |
| Empresas             | 43,385                  | 823             | 1.90%  | 690           | 0                  | 1.93%  | (7,279)      | 26                 | 1.57%  |
| Pyme                 | 338,903                 | 16,517          | 4.87%  | 2,621         | (337)              | 5.01%  | (27,997)     | 1,728              | 4.03%  |
| Nel                  | 503,534                 | 43,909          | 8.72%  | 470           | (927)              | 8.91%  | (8,717)      | 5,109              | 7.57%  |
| Personas             | 5,857,615               | 310,581         | 5.30%  | 56,108        | (6,924)            | 5.47%  | (91,334)     | 48,828             | 4.40%  |

|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 |        | CIERRE DE ENERO DE 2022 |              |        |  |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|--------|-------------------------|--------------|--------|--|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK            | Variación CV | ICV    |  |
| Credito Constructor  | 4,353,189               | 510,174         | 11.72% | -             | -                  | 11.72% | 12,238                  | 12,168       | 11.47% |  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Constructor          | 4,283,923               | 507,341         | 11.84% | -             | -                  | 11.84% | 11,698                  | 9,335        | 11.66% |  |
| Empresas             | 16,868                  | -               | 0.00%  | -             | -                  | 0.00%  | 23                      | -            | 0.00%  |  |
| Pyme                 | 51,892                  | 2,833           | 5.46%  | -             | -                  | 5.46%  | 9                       | 2,833        | 0.00%  |  |
| Nel                  | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Personas             | 506                     | -               | 0.00%  | -             | -                  | 0.00%  | 506                     | -            | 0.00%  |  |
| Leasing Habitacional | 4,258,947               | 146,019         | 3.43%  | (2,823)       | (24)               | 3.43%  | (9,506)                 | 13,284       | 3.11%  |  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Constructor          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Empresas             | 3,831                   | 108             | 2.83%  | (1)           | -                  | 2.83%  | (3)                     | -            | 2.83%  |  |
| Pyme                 | 136,202                 | 9,908           | 7.27%  | (101)         | (1)                | 7.27%  | (396)                   | 158          | 7.14%  |  |
| Nel                  | 201,569                 | 24,245          | 12.03% | (154)         | (2)                | 12.02% | (672)                   | 1,728        | 11.13% |  |
| Personas             | 3,917,346               | 111,758         | 2.85%  | (2,567)       | (21)               | 2.85%  | (8,436)                 | 11,398       | 2.56%  |  |
| SUFI - Movilidad     | 3,794,101               | 184,511         | 4.86%  | (194)         | 6,540              | 4.69%  | (1,226)                 | 26,059       | 4.17%  |  |
| Corporativo          | 733                     | -               | 0.00%  | -             | -                  | 0.00%  | (8)                     | -            | 0.00%  |  |
| Constructor          | 1,124                   | 189             | 16.84% | -             | -                  | 16.84% | (18)                    | (10)         | 17.49% |  |
| Empresas             | 10,005                  | 847             | 8.46%  | (15)          | -                  | 8.45%  | 102                     | 0            | 8.55%  |  |
| Pyme                 | 276,711                 | 16,918          | 6.11%  | (618)         | 56                 | 6.08%  | (1,476)                 | 1,163        | 5.66%  |  |
| Nel                  | 652,180                 | 44,616          | 6.84%  | 563           | 1,572              | 6.61%  | 855                     | 6,092        | 5.91%  |  |
| Personas             | 2,853,348               | 121,941         | 4.27%  | (124)         | 4,913              | 4.10%  | (682)                   | 18,815       | 3.61%  |  |
| Libranza             | 4,113,482               | 71,419          | 1.74%  | 2,896         | (1,418)            | 1.77%  | 15,372                  | 8,948        | 1.52%  |  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Constructor          | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Empresas             | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |  |
| Pyme                 | 2,143                   | 34              | 1.60%  | (2)           | -                  | 1.60%  | 84                      | 0            | 1.65%  |  |
| Nel                  | 41,262                  | 1,148           | 2.78%  | (21)          | (20)               | 2.83%  | (169)                   | 87           | 2.56%  |  |
| Personas             | 4,070,077               | 70,237          | 1.73%  | 2,919         | (1,398)            | 1.76%  | 15,457                  | 8,861        | 1.51%  |  |
| Factoring            | 2,894,833               | 27,317          | 0.94%  | (13,708)      | (355)              | 0.95%  | 46,816                  | 150          | 0.95%  |  |
| Corporativo          | 1,750,946               | 5,418           | 0.31%  | (15,691)      | -                  | 0.31%  | (12,135)                | -            | 0.31%  |  |
| Constructor          | 25,776                  | 414             | 1.61%  | (506)         | -                  | 1.58%  | (3,247)                 | -            | 1.43%  |  |
| Empresas             | 544,029                 | 9,336           | 1.72%  | 3,905         | (356)              | 1.79%  | 16,436                  | (161)        | 1.80%  |  |
| Pyme                 | 540,559                 | 12,127          | 2.24%  | 1,041         | 1                  | 2.25%  | 12,553                  | 311          | 2.24%  |  |
| Nel                  | 282                     | 22              | 7.93%  | 10            | -                  | 8.22%  | (31)                    | -            | 7.14%  |  |
| Personas             | 33,240                  | -               | 0.00%  | (2,467)       | -                  | 0.00%  | 33,240                  | -            | 0.00%  |  |
| Rotativos            | 2,349,687               | 110,058         | 4.68%  | (28,263)      | (789)              | 4.66%  | 127,014                 | 3,723        | 4.78%  |  |
| Corporativo          | 345,476                 | 556             | 0.16%  | (3,562)       | -                  | 0.16%  | 132,919                 | -            | 0.26%  |  |
| Constructor          | 23,825                  | 829             | 3.48%  | (887)         | -                  | 3.36%  | (1,941)                 | -            | 3.22%  |  |
| Empresas             | 208,733                 | 11,864          | 5.68%  | (8,615)       | -                  | 5.46%  | 2,189                   | 339          | 5.58%  |  |
| Pyme                 | 342,508                 | 17,965          | 5.25%  | (15,985)      | (145)              | 5.05%  | (13,611)                | 861          | 4.80%  |  |
| Nel                  | 133,748                 | 8,348           | 6.24%  | (66)          | (67)               | 6.29%  | (329)                   | (8)          | 6.23%  |  |
| Personas             | 1,295,397               | 70,496          | 5.44%  | 852           | (577)              | 5.49%  | 7,786                   | 2,531        | 5.28%  |  |

| AL 7 DE FEBRERO DE 2022 |               |                 |         | AL 6 DE FEBRERO DE 2022 |               |         | CIERRE DE ENERO DE 2022 |              |         |
|-------------------------|---------------|-----------------|---------|-------------------------|---------------|---------|-------------------------|--------------|---------|
| Banca                   | Saldo Capital | Cartera Vencida | ICV     | Variación SK.           | Variación CV. | ICV.    | Variación SK            | Variación CV | ICV     |
| Anticipos               | 1,392,050     | 127,532         | 9.16%   | 50,001                  | (18,805)      | 10.90%  | 93,081                  | (42,710)     | 13.11%  |
| Corporativo             | 613,501       | 69,850          | 11.39%  | 45,450                  | -             | 12.30%  | 63,682                  | (42,665)     | 20.46%  |
| Constructor             | 143,684       | -               | 0.00%   | -                       | -             | 0.00%   | (368)                   | -            | 0.00%   |
| Empresas                | 360,488       | -               | 0.00%   | 1,301                   | -             | 0.00%   | 10,993                  | (46)         | 0.01%   |
| Pyme                    | 220,827       | 55,334          | 25.06%  | 1,025                   | (18,805)      | 33.73%  | 9,273                   | 1,168        | 25.60%  |
| Nel                     | 1,890         | 67              | 3.53%   | 722                     | -             | 5.71%   | 778                     | -            | 6.00%   |
| Personas                | 51,659        | 2,281           | 4.42%   | 1,502                   | -             | 4.55%   | 8,722                   | (1,167)      | 8.03%   |
| SUFI - Cotidianidad     | 608,449       | 85,645          | 14.08%  | 2,278                   | (1,044)       | 14.30%  | 6,402                   | 8,303        | 12.85%  |
| Corporativo             | 54            | 10              | 17.58%  | (0)                     | -             | 17.54%  | 10                      | 10           | 0.00%   |
| Constructor             | -             | -               | 0.00%   | -                       | -             | 0.00%   | -                       | -            | 0.00%   |
| Empresas                | 14            | 14              | 100.00% | -                       | -             | 100.00% | (0)                     | (0)          | 100.00% |
| Pyme                    | 2,170         | 521             | 24.03%  | 1                       | 11            | 23.55%  | (3)                     | 7            | 23.70%  |
| Nel                     | 31,858        | 4,032           | 12.66%  | 217                     | (133)         | 13.16%  | 451                     | 323          | 11.81%  |
| Personas                | 574,354       | 81,068          | 14.11%  | 2,061                   | (922)         | 14.33%  | 5,943                   | 7,964        | 12.86%  |
| Cartera Microcredito    | 486,404       | 63,645          | 13.08%  | 1,111                   | (169)         | 13.15%  | 1,721                   | 305          | 13.07%  |
| Corporativo             | -             | -               | 0.00%   | -                       | -             | 0.00%   | -                       | -            | 0.00%   |
| Constructor             | -             | -               | 0.00%   | -                       | -             | 0.00%   | -                       | -            | 0.00%   |
| Empresas                | 91            | -               | 0.00%   | -                       | -             | 0.00%   | (0)                     | -            | 0.00%   |
| Pyme                    | 58,425        | 13,040          | 22.32%  | (98)                    | (84)          | 22.43%  | (398)                   | (273)        | 22.63%  |
| Nel                     | 414,499       | 49,285          | 11.89%  | 1,172                   | (71)          | 11.94%  | 2,217                   | 634          | 11.80%  |
| Personas                | 13,388        | 1,319           | 9.85%   | 37                      | (13)          | 9.98%   | (97)                    | (56)         | 10.20%  |
| Sobregiro               | 656,555       | 15,401          | 2.35%   | 226,922                 | (3,119)       | 4.31%   | 309,733                 | 687          | 4.24%   |
| Corporativo             | 424,223       | 163             | 0.04%   | 200,328                 | (2,651)       | 1.26%   | 274,821                 | (2)          | 0.11%   |
| Constructor             | 6,041         | 680             | 11.26%  | 876                     | (0)           | 13.17%  | 1,493                   | (2)          | 14.99%  |
| Empresas                | 75,300        | 2,689           | 3.57%   | 14,796                  | 227           | 4.07%   | 18,985                  | 538          | 3.82%   |
| Pyme                    | 128,450       | 10,107          | 7.87%   | 10,604                  | (676)         | 9.15%   | 12,797                  | 124          | 8.63%   |
| Nel                     | 5,067         | 541             | 10.67%  | 51                      | (7)           | 10.92%  | 64                      | (51)         | 11.82%  |
| Personas                | 17,474        | 1,222           | 6.99%   | 266                     | (12)          | 7.17%   | 1,574                   | 80           | 7.18%   |
| Otros Hipotecario       | 189,537       | 20,989          | 11.07%  | -                       | -             | 11.07%  | (307)                   | 791          | 10.64%  |
| Corporativo             | -             | -               | 0.00%   | -                       | -             | 0.00%   | -                       | -            | 0.00%   |
| Constructor             | 18,010        | 295             | 1.64%   | -                       | -             | 1.64%   | 25                      | 0            | 1.64%   |
| Empresas                | 794           | 271             | 34.14%  | -                       | -             | 34.14%  | 1                       | (0)          | 34.18%  |
| Pyme                    | 32,029        | 5,067           | 15.82%  | -                       | -             | 15.82%  | (77)                    | 197          | 15.17%  |
| Nel                     | 19,357        | 4,209           | 21.74%  | -                       | -             | 21.74%  | (58)                    | 38           | 21.48%  |
| Personas                | 119,347       | 11,148          | 9.34%   | -                       | -             | 9.34%   | (197)                   | 555          | 8.86%   |
| Sin Producto            | 568,755       | -               | 0.00%   | 6,396                   | -             | 0.00%   | 417,548                 | -            | 0.00%   |
| Corporativo             | 350,862       | -               | 0.00%   | 2,370                   | -             | 0.00%   | 225,562                 | -            | 0.00%   |
| Constructor             | 247           | -               | 0.00%   | -                       | -             | 0.00%   | -                       | -            | 0.00%   |
| Empresas                | 22,159        | -               | 0.00%   | 2,022                   | -             | 0.00%   | 8,543                   | -            | 0.00%   |
| Pyme                    | 16,959        | -               | 0.00%   | 2,033                   | -             | 0.00%   | 6,292                   | -            | 0.00%   |
| Nel                     | 14            | -               | 0.00%   | 5                       | -             | 0.00%   | 14                      | -            | 0.00%   |
| Personas                | 178,515       | -               | 0.00%   | (35)                    | -             | 0.00%   | 177,137                 | -            | 0.00%   |
| TOTAL BANCAS            | 149,144,557   | 7,061,026       | 4.73%   | 352,195                 | (27,302)      | 4.76%   | 1,186,463               | 173,920      | 4.65%   |

#### **BANCA POR PRODUCTO**

|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 |        | CIERRE DE ENERO DE 2022 |              |        |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|--------|-------------------------|--------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK            | Variación CV | ICV    |
| Corporativo          | 54,431,851              | 1,486,456       | 2.73%  | 257,895       | (2,592)            | 2.75%  | 702,999                 | (38,673)     | 2.84%  |
| Cartera Ordinaria    | 37,817,863              | 1,312,406       | 3.47%  | 61,718        | 59                 | 3.48%  | 122,084                 | (1,519)      | 3.49%  |
| Leasing              | 8,917,457               | 58,792          | 0.66%  | (2,244)       | -                  | 0.66%  | (13,264)                | 5,448        | 0.60%  |
| Libre Inversion      | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Hipotecario Vivienda | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Tesoreria            | 4,154,035               | 39,070          | 0.94%  | (32,666)      | -                  | 0.93%  | (73,907)                | (1)          | 0.92%  |
| Tarjeta de Credito   | 56,700                  | 190             | 0.33%  | 2,191         | 0                  | 0.35%  | (16,765)                | 57           | 0.18%  |
| Credito Constructor  | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Leasing Habitacional | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| SUFI - Movilidad     | 733                     | -               | 0.00%  | -             | -                  | 0.00%  | (8)                     | -            | 0.00%  |
| Libranza             | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Factoring            | 1,750,946               | 5,418           | 0.31%  | (15,691)      | -                  | 0.31%  | (12,135)                | -            | 0.31%  |
| Rotativos            | 345,476                 | 556             | 0.16%  | (3,562)       | -                  | 0.16%  | 132,919                 | -            | 0.26%  |
| Anticipos            | 613,501                 | 69,850          | 11.39% | 45,450        | -                  | 12.30% | 63,682                  | (42,665)     | 20.46% |
| SUFI - Cotidianidad  | 54                      | 10              | 17.58% | (0)           | -                  | 17.54% | 10                      | 10           | 0.00%  |
| Cartera Microcredito | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Sobregiro            | 424,223                 | 163             | 0.04%  | 200,328       | (2,651)            | 1.26%  | 274,821                 | (2)          | 0.11%  |
| Otros Hipotecario    | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Sin Producto         | 350,862                 | -               | 0.00%  | 2,370         | -                  | 0.00%  | 225,562                 | -            | 0.00%  |
| Constructor          | 7,438,678               | 775,435         | 10.42% | (5,393)       | (2)                | 10.42% | 882                     | 37,834       | 9.92%  |
| Cartera Ordinaria    | 1,581,276               | 126,048         | 7.97%  | (3,407)       | 0                  | 7.95%  | (2,353)                 | 2            | 7.96%  |
| Leasing              | 1,085,297               | 121,835         | 11.23% | (257)         | -                  | 11.22% | (1,993)                 | 28,510       | 8.58%  |
| Libre Inversion      | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Hipotecario Vivienda | -                       | -               | 0.00%  | -             | -                  | 0.00%  | -                       | -            | 0.00%  |
| Tesoreria            | 267,945                 | 17,803          | 6.64%  | (1,229)       | -                  | 6.61%  | (2,237)                 | -            | 6.59%  |
| Tarjeta de Credito   | 1,528                   | 1               | 0.04%  | 17            | (2)                | 0.19%  | (177)                   | 0            | 0.04%  |
| Credito Constructor  | 4,283,923               | 507,341         | 11.84% | _             | -                  | 11.84% | 11,698                  | 9,335        | 11.66% |
| Leasing Habitacional | -                       | -               | 0.00%  | _             | -                  | 0.00%  | _                       | -            | 0.00%  |
| SUFI - Movilidad     | 1,124                   | 189             | 16.84% | _             | _                  | 16.84% | (18)                    | (10)         | 17.49% |
| Libranza             | · -                     | -               | 0.00%  | _             | _                  | 0.00%  | _ ` -                   | -            | 0.00%  |
| Factoring            | 25,776                  | 414             | 1.61%  | (506)         | -                  | 1.58%  | (3,247)                 | -            | 1.43%  |
| Rotativos            | 23,825                  | 829             | 3.48%  | (887)         | -                  | 3.36%  | (1,941)                 | -            | 3.22%  |
| Anticipos            | 143,684                 | -               | 0.00%  | _             | -                  | 0.00%  | (368)                   | -            | 0.00%  |
| SUFI - Cotidianidad  | -                       | -               | 0.00%  | -             | -                  | 0.00%  |                         | -            | 0.00%  |
| Cartera Microcredito | -                       | -               | 0.00%  | _             | -                  | 0.00%  |                         | -            | 0.00%  |
| Sobregiro            | 6,041                   | 680             | 11.26% | 876           | (0)                | 13.17% | 1,493                   | (2)          | 14.99% |
| Otros Hipotecario    | 18,010                  | 295             | 1.64%  | -             | -                  | 1.64%  | 25                      | 0            | 1.64%  |
| Sin Producto         | 247                     | -               | 0.00%  | _             | -                  | 0.00%  | _                       | -            | 0.00%  |

|                      | AL 7 DE FEBRERO DE 2022 |                 |         | AL 6          | DE FEBRERO DE 2022 | 2       | CIERRE DE ENERO DE 2022 |              |         |
|----------------------|-------------------------|-----------------|---------|---------------|--------------------|---------|-------------------------|--------------|---------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV     | Variación SK. | Variación CV.      | ICV.    | Variación SK            | Variación CV | ICV     |
| Empresas             | 11,999,978              | 523,371         | 4.36%   | 7,631         | (94)               | 4.36%   | 136,248                 | 16,003       | 4.28%   |
| Cartera Ordinaria    | 6,276,377               | 299,499         | 4.77%   | (8,014)       | (213)              | 4.77%   | 57,760                  | (2,839)      | 4.86%   |
| Leasing              | 3,700,603               | 177,812         | 4.80%   | (5,699)       | (28)               | 4.80%   | (16,214)                | 16,750       | 4.33%   |
| Libre Inversion      | 469                     | 393             | 83.74%  | -             | -                  | 83.74%  | -                       | -            | 83.74%  |
| Hipotecario Vivienda | 1,991                   | 174             | 8.73%   | -             | -                  | 8.73%   | (9)                     | -            | 8.69%   |
| Tesoreria            | 734,843                 | 19,542          | 2.66%   | 7,261         | 275                | 2.65%   | 44,721                  | 1,397        | 2.63%   |
| Tarjeta de Credito   | 43,385                  | 823             | 1.90%   | 690           | 0                  | 1.93%   | (7,279)                 | 26           | 1.57%   |
| Credito Constructor  | 16,868                  | -               | 0.00%   | -             | -                  | 0.00%   | 23                      | -            | 0.00%   |
| Leasing Habitacional | 3,831                   | 108             | 2.83%   | (1)           | -                  | 2.83%   | (3)                     | -            | 2.83%   |
| SUFI - Movilidad     | 10,005                  | 847             | 8.46%   | (15)          | -                  | 8.45%   | 102                     | 0            | 8.55%   |
| Libranza             | -                       | -               | 0.00%   | -             | -                  | 0.00%   | -                       | -            | 0.00%   |
| Factoring            | 544,029                 | 9,336           | 1.72%   | 3,905         | (356)              | 1.79%   | 16,436                  | (161)        | 1.80%   |
| Rotativos            | 208,733                 | 11,864          | 5.68%   | (8,615)       | -                  | 5.46%   | 2,189                   | 339          | 5.58%   |
| Anticipos            | 360,488                 | -               | 0.00%   | 1,301         | -                  | 0.00%   | 10,993                  | (46)         | 0.01%   |
| SUFI - Cotidianidad  | 14                      | 14              | 100.00% | -             | -                  | 100.00% | (0)                     | (0)          | 100.00% |
| Cartera Microcredito | 91                      | -               | 0.00%   | -             | -                  | 0.00%   | (0)                     | -            | 0.00%   |
| Sobregiro            | 75,300                  | 2,689           | 3.57%   | 14,796        | 227                | 4.07%   | 18,985                  | 538          | 3.82%   |
| Otros Hipotecario    | 794                     | 271             | 34.14%  | -             | -                  | 34.14%  | 1                       | (0)          | 34.18%  |
| Sin Producto         | 22,159                  | -               | 0.00%   | 2,022         | -                  | 0.00%   | 8,543                   | -            | 0.00%   |
| Pyme                 | 19,063,368              | 1,248,279       | 6.55%   | 150           | (18,823)           | 6.65%   | 30,283                  | 31,096       | 6.40%   |
| Cartera Ordinaria    | 12,492,792              | 790,212         | 6.33%   | (6,934)       | 1,266              | 6.31%   | 202                     | 10,118       | 6.24%   |
| Leasing              | 3,843,539               | 228,100         | 5.93%   | (7,932)       | (217)              | 5.93%   | (21,793)                | 13,215       | 5.56%   |
| Libre Inversion      | 67,350                  | 11,129          | 16.52%  | (7)           | 114                | 16.35%  | (214)                   | 152          | 16.25%  |
| Hipotecario Vivienda | 322,472                 | 51,481          | 15.96%  | -             | -                  | 15.96%  | (341)                   | (589)        | 16.13%  |
| Tesoreria            | 189,438                 | 6,985           | 3.69%   | 14,501        | (5)                | 4.00%   | 55,378                  | (76)         | 5.27%   |
| Tarjeta de Credito   | 338,903                 | 16,517          | 4.87%   | 2,621         | (337)              | 5.01%   | (27,997)                | 1,728        | 4.03%   |
| Credito Constructor  | 51,892                  | 2,833           | 5.46%   | -             | -                  | 5.46%   | 9                       | 2,833        | 0.00%   |
| Leasing Habitacional | 136,202                 | 9,908           | 7.27%   | (101)         | (1)                | 7.27%   | (396)                   | 158          | 7.14%   |
| SUFI - Movilidad     | 276,711                 | 16,918          | 6.11%   | (618)         | 56                 | 6.08%   | (1,476)                 | 1,163        | 5.66%   |
| Libranza             | 2,143                   | 34              | 1.60%   | (2)           | -                  | 1.60%   | 84                      | 0            | 1.65%   |
| Factoring            | 540,559                 | 12,127          | 2.24%   | 1,041         | 1                  | 2.25%   | 12,553                  | 311          | 2.24%   |
| Rotativos            | 342,508                 | 17,965          | 5.25%   | (15,985)      | (145)              | 5.05%   | (13,611)                | 861          | 4.80%   |
| Anticipos            | 220,827                 | 55,334          | 25.06%  | 1,025         | (18,805)           | 33.73%  | 9,273                   | 1,168        | 25.60%  |
| SUFI - Cotidianidad  | 2,170                   | 521             | 24.03%  | 1             | 11                 | 23.55%  | (3)                     | 7            | 23.70%  |
| Cartera Microcredito | 58,425                  | 13,040          | 22.32%  | (98)          | (84)               | 22.43%  | (398)                   | (273)        | 22.63%  |
| Sobregiro            | 128,450                 | 10,107          | 7.87%   | 10,604        | (676)              | 9.15%   | 12,797                  | 124          | 8.63%   |
| Otros Hipotecario    | 32,029                  | 5,067           | 15.82%  | -             | -                  | 15.82%  | (77)                    | 197          | 15.17%  |
| Sin Producto         | 16,959                  | -               | 0.00%   | 2,033         | -                  | 0.00%   | 6,292                   | -            | 0.00%   |

|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6 DE FEBRERO DE 2022 |               |        | CIERRE DE ENERO DE 2022 |              |        |
|----------------------|-------------------------|-----------------|--------|-------------------------|---------------|--------|-------------------------|--------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.           | Variación CV. | ICV.   | Variación SK            | Variación CV | ICV    |
| Nel                  | 5,116,657               | 533,328         | 10.42% | 2,794                   | 1,048         | 10.41% | (6,534)                 | 17,887       | 10.06% |
| Cartera Ordinaria    | 899,163                 | 94,099          | 10.47% | 385                     | 213           | 10.45% | 689                     | 1,412        | 10.32% |
| Leasing              | 38,733                  | 7,672           | 19.81% | (49)                    | (1)           | 19.78% | (101)                   | 714          | 17.92% |
| Libre Inversion      | 856,097                 | 105,225         | 12.29% | (522)                   | 492           | 12.23% | (2,363)                 | 2,064        | 12.02% |
| Hipotecario Vivienda | 1,317,164               | 145,866         | 11.07% | (0)                     | -             | 11.07% | 777                     | (254)        | 11.10% |
| Tesoreria            | 240                     | 44              | 18.22% | 11                      | -             | 19.09% | 61                      | (0)          | 24.54% |
| Tarjeta de Credito   | 503,534                 | 43,909          | 8.72%  | 470                     | (927)         | 8.91%  | (8,717)                 | 5,109        | 7.57%  |
| Credito Constructor  | -                       | -               | 0.00%  | -                       | -             | 0.00%  | -                       | -            | 0.00%  |
| Leasing Habitacional | 201,569                 | 24,245          | 12.03% | (154)                   | (2)           | 12.02% | (672)                   | 1,728        | 11.13% |
| SUFI - Movilidad     | 652,180                 | 44,616          | 6.84%  | 563                     | 1,572         | 6.61%  | 855                     | 6,092        | 5.91%  |
| Libranza             | 41,262                  | 1,148           | 2.78%  | (21)                    | (20)          | 2.83%  | (169)                   | 87           | 2.56%  |
| Factoring            | 282                     | 22              | 7.93%  | 10                      | -             | 8.22%  | (31)                    | _            | 7.14%  |
| Rotativos            | 133,748                 | 8,348           | 6.24%  | (66)                    | (67)          | 6.29%  | (329)                   | (8)          | 6.23%  |
| Anticipos            | 1,890                   | 67              | 3.53%  | 722                     | -             | 5.71%  | 778                     | -            | 6.00%  |
| SUFI - Cotidianidad  | 31,858                  | 4,032           | 12.66% | 217                     | (133)         | 13.16% | 451                     | 323          | 11.81% |
| Cartera Microcredito | 414,499                 | 49,285          | 11.89% | 1,172                   | (71)          | 11.94% | 2,217                   | 634          | 11.80% |
| Sobregiro            | 5,067                   | 541             | 10.67% | 51                      | (7)           | 10.92% | 64                      | (51)         | 11.82% |
| Otros Hipotecario    | 19,357                  | 4,209           | 21.74% | -                       | -             | 21.74% | (58)                    | 38           | 21.48% |
| Sin Producto         | 14                      | -               | 0.00%  | 5                       | -             | 0.00%  | 14                      | -            | 0.00%  |
| Personas             | 51,094,025              | 2,494,158       | 4.88%  | 89,119                  | (6,840)       | 4.90%  | 322,585                 | 109,772      | 4.70%  |
| Cartera Ordinaria    | 293,709                 | 33,729          | 11.48% | 64                      | (125)         | 11.53% | 485                     | (471)        | 11.66% |
| Leasing              | 188,621                 | 5,690           | 3.02%  | (170)                   | (6)           | 3.02%  | (561)                   | (176)        | 3.10%  |
| Libre Inversion      | 17,235,031              | 1,017,256       | 5.90%  | 30,676                  | (1,655)       | 5.92%  | 147,481                 | 22,965       | 5.82%  |
| Hipotecario Vivienda | 14,393,703              | 655,432         | 4.55%  | (3)                     | (101)         | 4.55%  | 25,561                  | (10,355)     | 4.63%  |
| Tesoreria            | 693                     | -               | 0.00%  | -                       | -             | 0.00%  | -                       | -            | 0.00%  |
| Tarjeta de Credito   | 5,857,615               | 310,581         | 5.30%  | 56,108                  | (6,924)       | 5.47%  | (91,334)                | 48,828       | 4.40%  |
| Credito Constructor  | 506                     | -               | 0.00%  | -                       | -             | 0.00%  | 506                     | -            | 0.00%  |
| Leasing Habitacional | 3,917,346               | 111,758         | 2.85%  | (2,567)                 | (21)          | 2.85%  | (8,436)                 | 11,398       | 2.56%  |
| SUFI - Movilidad     | 2,853,348               | 121,941         | 4.27%  | (124)                   | 4,913         | 4.10%  | (682)                   | 18,815       | 3.61%  |
| Libranza             | 4,070,077               | 70,237          | 1.73%  | 2,919                   | (1,398)       | 1.76%  | 15,457                  | 8,861        | 1.51%  |
| Factoring            | 33,240                  | -               | 0.00%  | (2,467)                 | -             | 0.00%  | 33,240                  | -            | 0.00%  |
| Rotativos            | 1,295,397               | 70,496          | 5.44%  | 852                     | (577)         | 5.49%  | 7,786                   | 2,531        | 5.28%  |
| Anticipos            | 51,659                  | 2,281           | 4.42%  | 1,502                   | -             | 4.55%  | 8,722                   | (1,167)      | 8.03%  |
| SUFI - Cotidianidad  | 574,354                 | 81,068          | 14.11% | 2,061                   | (922)         | 14.33% | 5,943                   | 7,964        | 12.86% |
| Cartera Microcredito | 13,388                  | 1,319           | 9.85%  | 37                      | (13)          | 9.98%  | (97)                    | (56)         | 10.20% |
| Sobregiro            | 17,474                  | 1,222           | 6.99%  | 266                     | (12)          | 7.17%  | 1,574                   | 80           | 7.18%  |
| Otros Hipotecario    | 119,347                 | 11,148          | 9.34%  | - (25)                  | -             | 9.34%  | (197)                   | 555          | 8.86%  |
| Sin Producto         | 178,515                 | -               | 0.00%  | (35)                    | (27.202)      | 0.00%  | 177,137                 | - 472.020    | 0.00%  |
| TOTAL PRODUCTOS      | 149,144,557             | 7,061,026       | 4.73%  | 352,195                 | (27,302)      | 4.76%  | 1,186,463               | 173,920      | 4.65%  |

### SUFI - PRODUCTO

|                      | AL 7 DE FEBRERO DE 2022 |                 |        | AL 6          | DE FEBRERO DE 2022 | CIERRE DE ENERO DE 2022 |              |              |        |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|-------------------------|--------------|--------------|--------|
| Clasificación        | Saldo Capital           | Cartera Vencida | ICV.   | Variación SK. | Variación CV.      | ICV.                    | Variación SK | Variación CV | ICV    |
| VEHICULOS SUFI       | 3,794,101               | 184,511         | 4.86%  | (194)         | 6,540              | 4.69%                   | (1,226)      | 26,059       | 4.17%  |
| MOTOS SUFI           | 350,390                 | 51,321          | 14.65% | 2,023         | (854)              | 14.98%                  | 6,111        | 5,654        | 13.26% |
| CONSUMO SUFI         | 79,323                  | 19,352          | 24.40% | 371           | (68)               | 24.60%                  | 418          | 1,457        | 22.68% |
| LIBRE INVERSION SUFI | 71,772                  | 2,979           | 4.15%  | (167)         | 116                | 3.98%                   | (4)          | 242          | 3.81%  |
| CREDITO EDUCATIVO CP | 19,167                  | 3,106           | 16.20% | (20)          | (9)                | 16.24%                  | (265)        | 171          | 15.10% |
| CREDITO EDUCATIVO LP | 87,798                  | 8,887           | 10.12% | 71            | (229)              | 10.39%                  | 141          | 778          | 9.25%  |
| TOTAL SUFI           | 4,402,550               | 270,156         | 6.14%  | 2,084         | 5,495              | 6.01%                   | 5,175        | 34,362       | 5.36%  |

### LEASING - PRODUCTO

|                      | AL 7 DE FEBRERO DE 2022 |                 |       | AL 6 DE FEBRERO DE 2022 |               |        | CIERRE DE ENERO DE 2022 |              |        |
|----------------------|-------------------------|-----------------|-------|-------------------------|---------------|--------|-------------------------|--------------|--------|
| Producto             | Saldo Capital           | Cartera Vencida | ICV   | Variación SK.           | Variación CV. | ICV.   | Variación SK            | Variación CV | ICV    |
| Leasing              | 17,774,251              | 599,900         | 3.38% | (16,351)                | (251)         | 3.37%  | (53,926)                | 64,462       | 3.00%  |
| Leasing Habitacional | 4,258,947               | 146,019         | 3.43% | (2,823)                 | (24)          | 3.43%  | (9,506)                 | 13,284       | 3.11%  |
| Anticipos            | 1,392,050               | 127,532         | 9.16% | 50,001                  | (18,805)      | 10.90% | 93,081                  | (42,710)     | 13.11% |
| Sin Producto         | 557,965                 | -               | 0.00% | 1,698                   | -             | 0.00%  | 407,281                 | -            | 0.00%  |
| TOTAL LEASING        | 23,983,213              | 873,451         | 3.64% | 32,526                  | (19,081)      | 3.73%  | 436,930                 | 35,036       | 3.56%  |

## **NEGOCIOS E INDEPENDIENTES**

|                      | AL 7 DE FEBRERO DE 2022 |                 | AL 6   | DE FEBRERO DE 2022 | 2             | CIERRE DE ENERO DE 2022 |              |              |        |
|----------------------|-------------------------|-----------------|--------|--------------------|---------------|-------------------------|--------------|--------------|--------|
| Producto             | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.      | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| Hipotecario Vivienda | 1,317,164               | 145,866         | 11.07% | (0)                | -             | 11.07%                  | 777          | (254)        | 11.10% |
| Comercial y otros    | 899,163                 | 94,099          | 10.47% | 385                | 213           | 10.45%                  | 689          | 1,412        | 10.32% |
| SUFI                 | 684,038                 | 48,648          | 7.11%  | 780                | 1,439         | 6.91%                   | 1,306        | 6,415        | 6.19%  |
| Libre Inversion      | 856,097                 | 105,225         | 12.29% | (522)              | 492           | 12.23%                  | (2,363)      | 2,064        | 12.02% |
| Tarjeta de Credito   | 503,534                 | 43,909          | 8.72%  | 470                | (927)         | 8.91%                   | (8,717)      | 5,109        | 7.57%  |
| Cartera Microcredito | 414,499                 | 49,285          | 11.89% | 1,172              | (71)          | 11.94%                  | 2,217        | 634          | 11.80% |
| Rotativos            | 133,748                 | 8,348           | 6.24%  | (66)               | (67)          | 6.29%                   | (329)        | (8)          | 6.23%  |
| Leasing Habitacional | 201,569                 | 24,245          | 12.03% | (154)              | (2)           | 12.02%                  | (672)        | 1,728        | 11.13% |
| Leasing              | 38,733                  | 7,672           | 19.81% | (49)               | (1)           | 19.78%                  | (101)        | 714          | 17.92% |
| Otros Hipotecario    | 19,357                  | 4,209           | 21.74% | -                  | -             | 21.74%                  | (58)         | 38           | 21.48% |
| Sobregiro            | 5,067                   | 541             | 10.67% | 51                 | (7)           | 10.92%                  | 64           | (51)         | 11.82% |
| Libranza             | 41,262                  | 1,148           | 2.78%  | (21)               | (20)          | 2.83%                   | (169)        | 87           | 2.56%  |
| Factoring            | 282                     | 22              | 7.93%  | 10                 | -             | 8.22%                   | (31)         | -            | 7.14%  |
| Anticipos            | 1,890                   | 67              | 3.53%  | 722                | -             | 5.71%                   | 778          | -            | 6.00%  |
| Tesoreria            | 240                     | 44              | 18.22% | 11                 | -             | 19.09%                  | 61           | (0)          | 24.54% |
| Sin Producto         | 14                      | -               | 0.00%  | 5                  | -             | 0.00%                   | 14           | -            | 0.00%  |
| TOTAL                | 5,116,657               | 533,328         | 10.42% | 2,794              | 1,048         | 10.41%                  | (6,534)      | 17,887       | 10.06% |

# MICROCRÉDITO

| AL 7                               | DE FEBRERO DE 2022 |                               | AL 6   | DE FEBRERO DE 2022          | 2     | CIERRE DE ENERO DE 2022 |              |              |        |
|------------------------------------|--------------------|-------------------------------|--------|-----------------------------|-------|-------------------------|--------------|--------------|--------|
| Clasificación                      | Saldo Capital      | Saldo Capital Cartera Vencida |        | Variación SK. Variación CV. |       | ICV.                    | Variación SK | Variación CV | ICV    |
| Cartera Microcrédito               | 388,481            | 40,061                        | 10.31% | 814                         | (76)  | 10.35%                  | 1,619        | 432          | 10.24% |
| Cartera Microcrédito Reclasificada | 97,923             | 23,584                        | 24.08% | 297                         | (93)  | 24.25%                  | 102          | (127)        | 24.24% |
| TOTAL CARTERA MICROCRÉDITO         | 486,404            | 63,645                        | 13.08% | 1,111                       | (169) | 13.15%                  | 1,721        | 305          | 13.07% |

## LIBRANZA

|                        | AL 7 DE FEBRERO DE 2022 |                 | AL 6   | DE FEBRERO DE 2022 |               | CIERRE DE ENERO DE 2022 |              |              |        |
|------------------------|-------------------------|-----------------|--------|--------------------|---------------|-------------------------|--------------|--------------|--------|
| Clasificación          | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.      | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| LIBRANZA EMPLEADOS     | 1,858,631               | 8,960           | 0.48%  | 2,180              | (1,054)       | 0.54%                   | 10,504       | 4,104        | 0.26%  |
| LIBRANZA FOPEP         | 1,122,848               | 8,373           | 0.75%  | (173)              | (5)           | 0.75%                   | 2,304        | (201)        | 0.77%  |
| EX-EMPLEADO LIBRANZA   | 354,935                 | 48,246          | 13.59% | (877)              | (254)         | 13.63%                  | (4,080)      | 3,820        | 12.37% |
| LIBRANZA COLPENSIONES  | 659,535                 | 5,411           | 0.82%  | 848                | (44)          | 0.83%                   | (1,176)      | 1,119        | 0.65%  |
| LIBRANZA PROTECCION    | 116,898                 | 319             | 0.27%  | 917                | (61)          | 0.33%                   | 7,824        | 125          | 0.18%  |
| TOTAL CARTERA LIBRANZA | 4,112,846               | 71,309          | 1.73%  | 2,897              | (1,418)       | 1.77%                   | 15,376       | 8,967        | 1.52%  |

## **INCLUSION**

| AL 7              | DE FEBRERO DE 2022 |                               | AL 6   | DE FEBRERO DE 2022 | 2                           | CIERRE DE ENERO DE 2022 |              |              |        |
|-------------------|--------------------|-------------------------------|--------|--------------------|-----------------------------|-------------------------|--------------|--------------|--------|
| Clasificación     | Saldo Capital      | Saldo Capital Cartera Vencida |        | Variación SK.      | Variación SK. Variación CV. |                         | Variación SK | Variación CV | ICV    |
| CREDITO A LA MANO | 196,211            | 25,333                        | 12.91% | (418)              | 61                          | 12.85%                  | 10,113       | 2,971        | 12.02% |
| NEQUI             | 86,726             | 3,732                         | 4.30%  | 1,825              | 62                          | 4.32%                   | 7,217        | 466          | 4.11%  |
| SOCIAL            | 117,115            | 16,886                        | 14.42% | 111                | 39                          | 14.40%                  | 5,374        | 1,628        | 13.65% |
| TOTAL INCLUSION   | 400,053            | 45,951                        | 11.49% | 1,518              | 163                         | 11.49%                  | 22,705       | 5,066        | 10.83% |

# **Principales Desembolsos:**

| NOMBRE  | ID          | MONTO  |
|---|-------------|--------|
| FIDEICOMISO BTS                                 | 50033007781 | 89,015 |
| PRACO DIDACOL SAS                               | 860047657   | 5,107  |
| CASA DE BOLSA SA SOCIEDAD COMISIONISTA DE BOLSA | 800203186   | 5,000  |
| CIVICO DIGITAL SAS                              | 900582531   | 2,791  |
| EGA - KAT LOGISTICA SAS                         | 900582731   | 2,000  |

# **Principales cancelaciones:**

| NOMBRE                               | ID        | MONTO  |
|--------------------------------------|-----------|--------|
| FCP INMOBILIARIO YELLOWSTONE FUND II | 901293166 | 36,500 |
| CODENSA SA ESP                       | 830037248 | 17,401 |
| PRODUCTOS FAMILIA SA                 | 890900161 | 15,624 |
| CARCAFE LTDA                         | 891903333 | 11,864 |
| TECNOSUR SAS                         | 817000808 | 8,269  |

## **Principales Vencidos Cartera Comercial:**

| Nombre                                       | Segmento                   | Región    | SALDO   | TOTAL   | INCREMENT | INCREMENTO MES Fecha del |            | Gestión                  |  |  |  |
|--|----------------------------|-----------|---------|---------|-----------|--------------------------|------------|--------------------------|--|--|--|
|  |                            |           | Capital | Vencido | Vencido   | Mora                     | comentario |                          |  |  |  |
| FIDEICOMISO DE OPERACION<br>HOTEL CARTAGENA  | CONSTRUCTOR<br>EMPRESARIAL | BOGOTÁ    | 20,000  | 20,000  | 20,000    | 34                       | 27/01/2022 | Pendiente de Información |  |  |  |
| ALMARCHIVOS SA                               | EMPRESARIAL                | BOGOTÁ    | 10,943  | 10,943  | 10,943    | 34                       | 27/10/2021 | Pendiente de Información |  |  |  |
| FID. ACUARELA                                | CONSTRUCTOR<br>EMPRESARIAL |           | 9,379   | 9,379   | 9,379     | 34                       | 27/01/2022 | Pendiente de Información |  |  |  |
| DESARROLLOS INMOBILIARIOS<br>QUIMBAYA S.A.S. | CONSTRUCTOR<br>CORPORATIVO | SUR       | 6,760   | 6,760   | 6,760     | 71                       | 31/01/2022 | Pendiente de Información |  |  |  |
| FIDEICOMISO MONTPELLIER<br>ETAPA 1           | PYMES                      | ANTIOQUIA | 2,833   | 2,833   | 2,833     | 33                       | 31/01/2022 | Pendiente de Información |  |  |  |
| CONCAY SA                                    | CORPORATIVA                | BOGOTÁ    | 18,292  | 2,547   | 2,547     | 34                       | 27/01/2022 | Pendiente de Información |  |  |  |
| CONSTRUCCIONES ACUSTICAS<br>SAS              | EMPRESARIAL                | BOGOTÁ    | 8,142   | 6,244   | 2,176     | 207                      | 27/01/2022 | Pendiente de Información |  |  |  |
| CARVAJAL SERVICIOS<br>COMPARTIDOS SAS        | CORPORATIVA                | SUR       | 2,114   | 2,114   | 2,114     | 34                       | 27/01/2022 | Pendiente de Información |  |  |  |
| FATINTEX S.A.S.                              | PYMES                      | ANTIOQUIA | 2,419   | 1,944   | 1,944     | 79                       | 27/01/2022 | Pendiente de Información |  |  |  |
| QUADDRIX TECHNOLOGY SAS                      | EMPRESARIAL                | BOGOTÁ    | 5,585   | 1,857   | 1,857     | 34                       | 27/01/2022 | Pendiente de Información |  |  |  |

# **Principales Recuperados Cartera Comercial:**

| Nombre  | Segmento    | Región    | Saldo<br>vencido al<br>cierre | Saldo<br>vencido<br>actual | Saldo<br>Recuperado | Mora  | Fecha del<br>comentario | Gestión                  |
|---|-------------|-----------|-------------------------------|----------------------------|---------------------|-------|-------------------------|--------------------------|
| MEDISANITAS S A COMPANIA DE<br>MEDICINA PREPAGADA | CORPORATIVA | ANTIOQUIA | 26,100                        | -                          | 26,100              | 15    | 24/01/2022              | Pendiente de Información |
| NUTRIMENTI DE COLOMBIA SAS                        | CORPORATIVA | ANTIOQUIA | 10,498                        | -                          | 10,498              | 15    | 24/01/2022              | Pendiente de Información |
| INVERSIONES EN RECREACION<br>DEPORTE Y SALUD SA   | CORPORATIVA | BOGOTÁ    | 2,599                         | -                          | 2,599               | -     | 27/10/2021              | Pendiente de Información |
| PALO NEGRO SAS BIC                                | CORPORATIVA | ANTIOQUIA | 1,415                         | -                          | 1,415               | 19    | 24/01/2022              | Pendiente de Información |
| RADIAN COLOMBIA SAS                               | EMPRESARIAL | BOGOTÁ    | 1,350                         | -                          | 1,350               | 13    | 14/12/2021              | Pendiente de Información |
| CONSULTORIA Y CONSTRUCCION<br>SAS                 | EMPRESARIAL | BOGOTÁ    | 1,277                         | -                          | 1,277               | -     | 29/12/2021              | Pendiente de Información |
| FRUTAFINO SAS                                     | EMPRESARIAL | CENTRO    | 1,183                         | -                          | 1,183               | 802   | 24/01/2022              | Castigo                  |
| INSALTEC SAS                                      | PYMES       | CENTRO    | 798                           | -                          | 798                 | 801   | 26/01/2022              | Pendiente de Información |
| COMERCIALIZADORA<br>FRUTAFINO SAS                 | EMPRESARIAL | CENTRO    | 733                           | -                          | 733                 | 754   | 31/01/2022              | Pendiente de Información |
| COMPUHOBBY STORE SAS                              | PYMES       | CENTRO    | 408                           | -                          | 408                 | 1,302 | 27/10/2021              | Pendiente de Información |