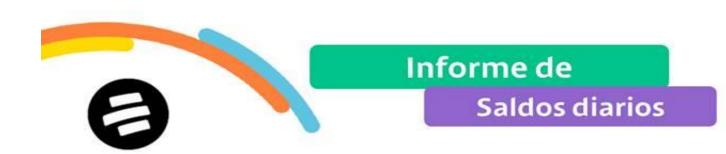
FECHAS REPORTE: AL 2 DE MAYO DE 202 AL 1 DE MAYO DE 202 CIERRE DE MARZO DE 2022





### **RESUMEN EJECUTIVO**

| AL 2 DE I  | MAYO DE 2022  |                 |        | AL:           | 1 DE MAYO DE 2022 |        | CIER         | RE DE MARZO DE 20 | 022    |
|--|---------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------|--------|
| Banca  | Saldo Capital | Cartera Vencida | ICV.   | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV      | ICV    |
| Negocios Corporativos                              | 65,558,060    | 1,806,567       | 2.76%  | 76,652        | 1,727             | 2.76%  | 1,868,404    | (156,728)         | 3.08%  |
| Comercio, Manufactura, Agro y Bienes de Consumo    | 17,295,336    | 298,576         | 1.73%  | 61,722        | 346               | 1.73%  | 500,662      | 11,897            | 1.71%  |
| Infraestructura y Recursos Naturales               | 12,759,840    | 747,807         | 5.86%  | (11,831)      | (94)              | 5.86%  | 30,101       | (126,910)         | 6.87%  |
| Grandes corporativos                               | 15,302,117    | -               | 0.00%  | 12,824        | -                 | 0.00%  | 798,095      | -                 | 0.00%  |
| Gobierno, Servicios Financieros, Salud y Educación | 8,069,098     | 3,275           | 0.04%  | (3,472)       | 0                 | 0.04%  | 61,603       | (343)             | 0.05%  |
| Inmobiliario y Constructor                         | 7,514,957     | 600,834         | 8.00%  | (369)         | 2                 | 7.99%  | 65,794       | (51,047)          | 8.75%  |
| Otros Territorios                                  | 1,842,111     | 156,060         | 8.47%  | 18,037        | 1,473             | 8.47%  | 64,061       | 9,667             | 8.23%  |
| Corresponsales y Otros                             | 2,774,601     | 16              | 0.00%  | (259)         | -                 | 0.00%  | 348,087      | 6                 | 0.00%  |
| Negocios Personas, Nel, Pymes y Empresas           | 91,179,008    | 4,707,600       | 5.16%  | 45,477        | 9,324             | 5.16%  | 1,671,938    | 141,610           | 5.10%  |
| Empresarial  | 12,866,611    | 537,778         | 4.18%  | 20,612        | (3,325)           | 4.21%  | 297,425      | 20,057            | 4.12%  |
| Banca Pyme   | 19,259,599    | 1,158,782       | 6.02%  | 10,602        | (17,946)          | 6.11%  | 77,236       | 6,389             | 6.01%  |
| Pymes  | 17,202,222    | 1,155,016       | 6.71%  | 13,084        | 878               | 6.71%  | 42,039       | 6,437             | 6.69%  |
| Gobierno de Red                                    | 2,057,377     | 3,766           | 0.18%  | (2,482)       | (18,824)          | 1.10%  | 35,197       | (49)              | 0.19%  |
| Nel  | 5,199,663     | 534,017         | 10.27% | (3,458)       | 6,197             | 10.14% | 3,433        | 14,141            | 10.00% |
| Total Personas                                     | 53,853,136    | 2,477,023       | 4.60%  | 17,722        | 24,398            | 4.56%  | 1,293,844    | 101,023           | 4.52%  |
| Consumo  | 33,775,899    | 1,628,992       | 4.82%  | 11,059        | 17,632            | 4.77%  | 780,653      | 51,903            | 4.78%  |
| Solucion Inmobiliaria                              | 19,016,851    | 794,132         | 4.18%  | (2,832)       | 6,650             | 4.14%  | 144,036      | 46,395            | 3.96%  |
| Comercial y otros                                  | 1,060,386     | 53,899          | 5.08%  | 9,494         | 116               | 5.12%  | 369,156      | 2,725             | 7.40%  |
| TOTAL BANCAS                                       | 156,737,069   | 6,514,167       | 4.16%  | 122,129       | 11,051            | 4.15%  | 3,540,343    | (15,118)          | 4.26%  |

#### **MODALIDAD**

| MODALIDAD     |                      |                 |        |               |                   |        |                         |              |        |
|---------------|----------------------|-----------------|--------|---------------|-------------------|--------|-------------------------|--------------|--------|
|               | AL 2 DE MAYO DE 2022 |                 |        | AL:           | L DE MAYO DE 2022 |        | CIERRE DE MARZO DE 2022 |              |        |
| Clasificación | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV    | Variación SK            | Variación CV | ICV    |
| Comercial     | 103,310,691          | 3,716,867       | 3.60%  | 113,509       | (20,185)          | 3.62%  | 2,583,341               | (111,912)    | 3.80%  |
| Consumo       | 36,137,069           | 1,832,819       | 5.07%  | 10,370        | 24,171            | 5.01%  | 787,818                 | 57,129       | 5.02%  |
| Vivienda      | 16,622,683           | 874,611         | 5.26%  | 32            | 7,434             | 5.22%  | 178,834                 | 38,231       | 5.09%  |
| Microcrédito  | 666,625              | 89,869          | 13.48% | (1,782)       | (369)             | 13.50% | (9,650)                 | 1,434        | 13.08% |
| BANCO         | 156,737,069          | 6,514,167       | 4.16%  | 122,129       | 11,051            | 4.15%  | 3,540,343               | (15,118)     | 4.26%  |

### **SEGMENTO POR BANCA**

|  | AL 2 DE MAYO DE 2022 |                 |        | AL 1          | L DE MAYO DE 2022 | CIERRE DE MARZO DE 2022 |              |              |        |
|--|----------------------|-----------------|--------|---------------|-------------------|-------------------------|--------------|--------------|--------|
| Banca/Segmento                           | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.                    | Variación SK | Variación CV | ICV    |
| Negocios Corporativos                    | 50,624,309           | 1,806,551       | 3.57%  | 80,321        | 1,727             | 3.57%                   | 1,321,334    | (156,734)    | 3.98%  |
| Corporativa + Internacional              | 43,135,548           | 1,206,536       | 2.80%  | 80,690        | 1,725             | 2.80%                   | 1,255,519    | (105,687)    | 3.13%  |
| Constructor                              | 7,488,761            | 600,015         | 8.01%  | (369)         | 2                 | 8.01%                   | 65,815       | (51,047)     | 8.77%  |
| Constructor corporativo                  | 5,410,880            | 373,013         | 6.89%  | (944)         | 1                 | 6.89%                   | 52,290       | (43,431)     | 7.77%  |
| Constructor empresarial                  | 1,465,413            | 154,213         | 10.52% | 391           | 1                 | 10.53%                  | (4,881)      | (3,819)      | 10.75% |
| Constructor pyme                         | 612,468              | 72,790          | 11.88% | 185           | 0                 | 11.89%                  | 18,406       | (3,797)      | 12.89% |
| Gobierno                                 | 6,952,081            | 16              | 0.00%  | (3,879)       | -                 | 0.00%                   | 248,097      | 6            | 0.00%  |
| Financiera                               | 7,981,670            | 0               | 0.00%  | 209           | (0)               | 0.00%                   | 298,973      | (0)          | 0.00%  |
| Negocios Personas, Nel, Pymes y Empresas | 91,179,008           | 4,707,600       | 5.16%  | 45,477        | 9,324             | 5.16%                   | 1,671,938    | 141,610      | 5.10%  |
| Pymes                                    | 17,202,222           | 1,155,016       | 6.71%  | 13,084        | 878               | 6.71%                   | 42,039       | 6,437        | 6.69%  |
| Personal                                 | 18,109,245           | 1,103,190       | 6.09%  | 29,841        | 8,471             | 6.06%                   | 980,547      | 57,542       | 6.10%  |
| Preferencial                             | 13,909,179           | 381,703         | 2.74%  | (6,962)       | 3,154             | 2.72%                   | 37,745       | 11,675       | 2.67%  |
| Personal plus                            | 21,834,712           | 992,130         | 4.54%  | (5,157)       | 12,773            | 4.48%                   | 275,552      | 31,806       | 4.45%  |
| Empresarial                              | 12,866,611           | 537,778         | 4.18%  | 20,612        | (3,325)           | 4.21%                   | 297,425      | 20,057       | 4.12%  |
| Nel                                      | 5,199,663            | 534,017         | 10.27% | (3,458)       | 6,197             | 10.14%                  | 3,433        | 14,141       | 10.00% |
| Gobierno de red                          | 2,057,377            | 3,766           | 0.18%  | (2,482)       | (18,824)          | 1.10%                   | 35,197       | (49)         | 0.19%  |
| TOTAL BANCAS                             | 156,737,069          | 6,514,167       | 4.16%  | 122,129       | 11,051            | 4.15%                   | 3,540,343    | (15,118)     | 4.26%  |

### **PRODUCTO**

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL:           | 1 DE MAYO DE 2022 |        | CIER         | RE DE MARZO DE 20 | )22    |
|----------------------|----------------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------|--------|
| Producto             | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV      | ICV    |
| Cartera Ordinaria    | 62,329,663           | 2,220,985       | 3.56%  | 76,656        | (1,680)           | 3.57%  | 1,735,713    | (30,293)          | 3.72%  |
| Leasing              | 17,896,323           | 624,089         | 3.49%  | (9,174)       | (125)             | 3.49%  | (262,629)    | (489)             | 3.44%  |
| Libre Inversion      | 19,278,523           | 1,155,646       | 5.99%  | 23,499        | (4,802)           | 6.03%  | 413,309      | 23,087            | 6.00%  |
| Hipotecario Vivienda | 16,622,683           | 874,611         | 5.26%  | 32            | 7,434             | 5.22%  | 178,834      | 38,231            | 5.09%  |
| Tesoreria            | 5,846,607            | 66,198          | 1.13%  | (4,115)       | (122)             | 1.13%  | (271,470)    | (83,348)          | 2.44%  |
| Tarjeta de Credito   | 7,393,292            | 323,146         | 4.37%  | (9,620)       | (5,204)           | 4.44%  | 209,196      | (1,624)           | 4.52%  |
| Credito Constructor  | 4,457,883            | 422,175         | 9.47%  | 1,339         | 2                 | 9.47%  | 88,042       | (5,507)           | 9.79%  |
| Leasing Habitacional | 4,346,238            | 140,304         | 3.23%  | (2,848)       | (23)              | 3.23%  | (27,516)     | 9,962             | 2.98%  |
| SUFI - Movilidad     | 3,821,492            | 182,396         | 4.77%  | (2,358)       | 30,151            | 3.98%  | 3,916        | 31,191            | 3.96%  |
| Libranza             | 4,365,917            | 65,861          | 1.51%  | 5,126         | (205)             | 1.51%  | 96,270       | 975               | 1.52%  |
| Factoring            | 3,072,213            | 27,948          | 0.91%  | 53,542        | (374)             | 0.94%  | 101,083      | 601               | 0.92%  |
| Rotativos            | 2,532,945            | 107,543         | 4.25%  | 2,165         | 5,224             | 4.04%  | 18,425       | 4,100             | 4.11%  |
| Anticipos            | 2,044,226            | 126,495         | 6.19%  | 4,352         | (18,824)          | 7.12%  | 440,463      | (7,361)           | 8.35%  |
| SUFI - Cotidianidad  | 681,139              | 72,613          | 10.66% | (57)          | 261               | 10.62% | 29,153       | 1,214             | 10.95% |
| Cartera Microcredito | 552,172              | 70,420          | 12.75% | (1,298)       | (357)             | 12.79% | (848)        | 2,170             | 12.34% |
| Sobregiro            | 410,381              | 15,008          | 3.66%  | (16,510)      | (418)             | 3.61%  | 33,610       | 1,127             | 3.68%  |
| Otros Hipotecario    | 182,244              | 18,730          | 10.28% | 46            | 114               | 10.22% | (4,945)      | 845               | 9.55%  |
| Sin Producto         | 716,662              | -               | 0.00%  | (402)         | -                 | 0.00%  | 713,441      | _                 | 0.00%  |
| TOTAL                | 156,550,603          | 6,514,167       | 4.16%  | 120,377       | 11,051            | 4.16%  | 3,494,047    | (15,118)          | 4.27%  |

### PRODUCTO POR BANCA

|                      | AL 2 DE MAYO DE 2022 |                 |         | AL:           | 1 DE MAYO DE 2022 |         | CIER         | RE DE MARZO DE 20 | 022     |
|----------------------|----------------------|-----------------|---------|---------------|-------------------|---------|--------------|-------------------|---------|
| Banca                | Saldo Capital        | Cartera Vencida | ICV     | Variación SK. | Variación CV.     | ICV.    | Variación SK | Variación CV      | ICV     |
| Cartera Ordinaria    | 62,329,663           | 2,220,985       | 3.56%   | 76,656        | (1,680)           | 3.57%   | 1,735,713    | (30,293)          | 3.72%   |
| Corporativo          | 40,594,807           | 990,231         | 2.44%   | 72,373        | 1,934             | 2.44%   | 1,530,447    | 1,037             | 2.53%   |
| Constructor          | 1,541,297            | 69,657          | 4.52%   | (316)         | -                 | 4.52%   | (14,494)     | (43,800)          | 7.29%   |
| Empresas             | 6,582,679            | 298,090         | 4.53%   | 18,150        | (3,486)           | 4.59%   | 202,377      | 779               | 4.66%   |
| Pyme                 | 12,382,306           | 728,487         | 5.88%   | (11,655)      | 67                | 5.88%   | 12,085       | 6,871             | 5.83%   |
| Nel                  | 930,959              | 101,349         |         | (1,361)       | (377)             | 10.91%  | 10,743       | 3,090             | 10.68%  |
| Personas             | 297,616              | 33,172          | 11.15%  | (536)         | 182               | 11.06%  | (5,446)      | 1,731             | 10.37%  |
| Leasing              | 17,896,323           | 624,089         | 3.49%   | (9,174)       | (125)             | 3.49%   | (262,629)    | (489)             | 3.44%   |
| Corporativo          | 9,055,044            | 110,318         | 1.22%   | (2,351)       | -                 | 1.22%   | (96,399)     | (24,068)          | 1.47%   |
| Constructor          | 1,081,458            | 94,550          | 8.74%   | (16)          | -                 | 8.74%   | (8,774)      | 1,490             | 8.54%   |
| Empresas             | 3,700,090            | 190,252         | 5.14%   | (4,624)       | (8)               | 5.14%   | (73,886)     | 21,919            | 4.46%   |
| Pyme                 | 3,829,647            | 214,992         | 5.61%   | (1,862)       | (117)             | 5.61%   | (76,441)     | (564)             | 5.52%   |
| Nel                  | 40,572               | 7,048           | 17.37%  | (18)          | -                 | 17.36%  | (808)        | 57                | 16.89%  |
| Personas             | 189,512              | 6,930           | 3.66%   | (304)         | -                 | 3.65%   | (6,321)      | 678               | 3.19%   |
| Libre Inversion      | 19,278,523           | 1,155,646       | 5.99%   | 23,499        | (4,802)           | 6.03%   | 413,309      | 23,087            | 6.00%   |
| Corporativo          | -                    | -               | 0.00%   | -             | -                 | 0.00%   | -            | -                 | 0.00%   |
| Constructor          | -                    | -               | 0.00%   | -             | -                 | 0.00%   | -            | -                 | 0.00%   |
| Empresas             | 428                  | 369             | 86.25%  | -             | -                 | 86.25%  | (15)         | -                 | 83.32%  |
| Pyme                 | 66,440               | 11,203          | 16.86%  | (84)          | 12                | 16.82%  | (1,503)      | 133               | 16.29%  |
| Nel                  | 849,872              | 105,826         | 12.45%  | (1,396)       | (97)              | 12.44%  | (22,220)     | (1,235)           | 12.28%  |
| Personas             | 18,361,783           | 1,038,247       | 5.65%   | 24,979        | (4,718)           | 5.69%   | 437,047      | 24,188            | 5.66%   |
| Hipotecario Vivienda | 16,622,683           | 874,611         | 5.26%   | 32            | 7,434             | 5.22%   | 178,834      | 38,231            | 5.09%   |
| Corporativo          | -                    | -               | 0.00%   | -             | -                 | 0.00%   | -            | -                 | 0.00%   |
| Constructor          | -                    | -               | 0.00%   | -             | -                 | 0.00%   | -            | -                 | 0.00%   |
| Empresas             | 1,954                | 174             | 8.90%   | -             | -                 | 8.90%   | (15)         | -                 | 8.83%   |
| Pyme                 | 318,511              | 46,999          | 14.76%  | (1)           | (58)              | 14.77%  | (1,713)      | (1,582)           | 15.17%  |
| Nel                  | 1,288,701            | 145,494         | 11.29%  | 25            | 820               | 11.23%  | 7,146        | 3,570             | 11.07%  |
| Personas             | 15,013,517           | 681,945         | 4.54%   | 8             | 6,672             | 4.50%   | 173,416      | 36,244            | 4.35%   |
| Tesoreria            | 5,846,607            | 66,198          | 1.13%   | (4,115)       | (122)             | 1.13%   | (271,470)    | (83,348)          | 2.44%   |
| Corporativo          | 4,206,606            | 27,107          | 0.64%   | (285)         | -                 | 0.64%   | (273,591)    | (79,745)          | 2.38%   |
| Constructor          | 257,346              | 11,278          | 4.38%   | (232)         | -                 | 4.38%   | (5,198)      | (3,173)           | 5.50%   |
| Empresas             | 1,052,006            | 22,334          | 2.12%   | (1,486)       | 6                 | 2.12%   | 32,420       | (6)               | 2.19%   |
| Pyme                 | 330,211              | 5,402           | 1.64%   | (2,106)       | (113)             | 1.66%   | (25,068)     | (439)             | 1.64%   |
| Nel                  | 432                  | 70              | 16.20%  | (6)           | (15)              | 19.42%  | (32)         | 15                | 11.84%  |
| Personas             | 5                    | 5               | 100.00% | -             | -                 | 100.00% | -            | -                 | 100.00% |
| Tarjeta de Credito   | 7,393,292            | 323,146         | 4.37%   | (9,620)       | (5,204)           | 4.44%   | 209,196      | (1,624)           | 4.52%   |
| Corporativo          | 115,566              | 86              | 0.07%   | 7,000         | 0                 | 0.08%   | 12,887       | (45)              | 0.13%   |
| Constructor          | 3,907                | 50              | 1.27%   | 23            | 0                 | 1.28%   | 173          | (3)               | 1.41%   |
| Empresas             | 97,488               | 1,202           | 1.23%   | 374           | 1                 | 1.24%   | 3,194        | 82                | 1.19%   |
| Pyme                 | 441,976              | 18,325          | 4.15%   | 894           | (133)             | 4.18%   | 1,948        | (449)             | 4.27%   |
| Nel                  | 512,015              | 38,162          | 7.45%   | 431           | (483)             | 7.55%   | 1,907        | (132)             | 7.51%   |
| Personas             | 6,222,340            | 265,322         | 4.26%   | (18,342)      | (4,589)           | 4.33%   | 189,088      | (1,077)           | 4.42%   |

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL :          | 1 DE MAYO DE 2022 |        | CIER         | RE DE MARZO DE 20 | )22    |
|----------------------|----------------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------|--------|
| Banca                | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV      | ICV    |
| Credito Constructor  | 4,457,883            | 422,175         | 9.47%  | 1,339         | 2                 | 9.47%  | 88,042       | (5,507)           | 9.79%  |
| Corporativo          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Constructor          | 4,378,513            | 422,175         | 9.64%  | 1,313         | 2                 | 9.64%  | 83,489       | (5,507)           | 9.96%  |
| Empresas             | 17,984               | -               | 0.00%  | 6             | -                 | 0.00%  | 235          | -                 | 0.00%  |
| Pyme                 | 58,471               | -               | 0.00%  | 19            | -                 | 0.00%  | 1,404        | -                 | 0.00%  |
| Nel                  | 119                  | -               | 0.00%  | 0             | -                 | 0.00%  | 119          | -                 | 0.00%  |
| Personas             | 2,796                | -               | 0.00%  | 1             | -                 | 0.00%  | 2,796        | -                 | 0.00%  |
| Leasing Habitacional | 4,346,238            | 140,304         | 3.23%  | (2,848)       | (23)              | 3.23%  | (27,516)     | 9,962             | 2.98%  |
| Corporativo          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Constructor          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Empresas             | 3,770                | -               | 0.00%  | -             | -                 | 0.00%  | (24)         | -                 | 0.00%  |
| Pyme                 | 135,438              | 7,952           | 5.87%  | (30)          | -                 | 5.87%  | 1,370        | (208)             | 6.09%  |
| Nel                  | 203,696              | 20,164          | 9.90%  | 22            | (2)               | 9.90%  | 518          | 18                | 9.92%  |
| Personas             | 4,003,334            | 112,188         | 2.80%  | (2,840)       | (21)              | 2.80%  | (29,380)     | 10,152            | 2.53%  |
| SUFI - Movilidad     | 3,821,492            | 182,396         | 4.77%  | (2,358)       | 30,151            | 3.98%  | 3,916        | 31,191            | 3.96%  |
| Corporativo          | 1,390                | -               | 0.00%  | -             | -                 | 0.00%  | 392          | -                 | 0.00%  |
| Constructor          | 1,260                | 155             | 12.32% | -             | -                 | 12.32% | (34)         | -                 | 12.00% |
| Empresas             | 9,991                | 1,015           | 10.16% | -             | 144               | 8.72%  | 222          | 148               | 8.88%  |
| Pyme                 | 272,274              | 15,757          | 5.79%  | (434)         | 1,857             | 5.10%  | (3,074)      | 1,994             | 5.00%  |
| Nel                  | 654,915              | 43,119          | 6.58%  | (495)         | 6,175             | 5.64%  | 375          | 6,469             | 5.60%  |
| Personas             | 2,881,662            | 122,349         | 4.25%  | (1,429)       | 21,975            | 3.48%  | 6,034        | 22,580            | 3.47%  |
| Libranza             | 4,365,917            | 65,861          | 1.51%  | 5,126         | (205)             | 1.51%  | 96,270       | 975               | 1.52%  |
| Corporativo          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Constructor          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Empresas             | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Pyme                 | 1,903                | 34              | 1.81%  | -             | -                 | 1.81%  | (16)         | -                 | 1.79%  |
| Nel                  | 42,679               | 968             | 2.27%  | (40)          | 3                 | 2.26%  | (448)        | (86)              | 2.44%  |
| Personas             | 4,321,335            | 64,858          | 1.50%  | 5,166         | (208)             | 1.51%  | 96,735       | 1,060             | 1.51%  |
| Factoring            | 3,072,213            | 27,948          | 0.91%  | 53,542        | (374)             | 0.94%  | 101,083      | 601               | 0.92%  |
| Corporativo          | 1,811,160            | 5,419           | 0.30%  | 22,559        | (115)             | 0.31%  | (103,229)    | 0                 | 0.28%  |
| Constructor          | 25,650               | 414             | 1.62%  | (915)         | -                 | 1.56%  | (3,490)      | -                 | 1.42%  |
| Empresas             | 594,885              | 9,760           | 1.64%  | 10,311        | 45                | 1.66%  | 45,160       | 365               | 1.71%  |
| Pyme                 | 548,460              | 12,324          | 2.25%  | 14,987        | (305)             | 2.37%  | 70,949       | 228               | 2.53%  |
| Nel                  | 214                  | 31              | 14.63% | 4             | -                 | 14.91% | 4            | 9                 | 10.67% |
| Personas             | 91,843               | -               | 0.00%  | 6,595         | -                 | 0.00%  | 91,690       | -                 | 0.00%  |
| Rotativos            | 2,532,945            | 107,543         | 4.25%  | 2,165         | 5,224             | 4.04%  | 18,425       | 4,100             | 4.11%  |
| Corporativo          | 403,881              | 556             | 0.14%  | (2,514)       | -                 | 0.14%  | (9,800)      | -                 | 0.13%  |
| Constructor          | 26,249               | 779             | 2.97%  | (286)         | -                 | 2.94%  | 919          | (50)              | 3.27%  |
| Empresas             | 245,221              | 12,367          | 5.04%  | (86)          | -                 | 5.04%  | 2,377        | 319               | 4.96%  |
| Pyme                 | 381,519              | 16,012          | 4.20%  | 4,147         | 26                | 4.24%  | 955          | (393)             | 4.31%  |
| Nel                  | 132,184              | 8,639           | 6.54%  | 174           | 224               | 6.37%  | (342)        | 557               | 6.10%  |
| Personas             | 1,343,891            | 69,190          | 5.15%  | 729           | 4,974             | 4.78%  | 24,316       | 3,667             | 4.97%  |

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL 1          | L DE MAYO DE 2022 |        | CIER         | CIERRE DE MARZO DE 2022 |        |  |
|----------------------|----------------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------------|--------|--|
| Banca                | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV            | ICV    |  |
| Anticipos            | 2,044,226            | 126,495         | 6.19%  | 4,352         | (18,824)          | 7.12%  | 440,463      | (7,361)                 | 8.35%  |  |
| Corporativo          | 1,055,048            | 72,392          | 6.86%  | 464           | -                 | 6.86%  | 226,238      | (3,127)                 | 9.11%  |  |
| Constructor          | 149,131              | -               | 0.00%  | -             | -                 | 0.00%  | 12,991       | -                       | 0.00%  |  |
| Empresas             | 477,343              | -               | 0.00%  | 415           | -                 | 0.00%  | 73,410       | (3,510)                 | 0.87%  |  |
| Pyme                 | 259,702              | 53,390          | 20.56% | 342           | (18,824)          | 27.84% | 61,879       | (396)                   | 27.19% |  |
| Nel                  | 5,840                | 67              | 1.14%  | 210           | -                 | 1.18%  | 3,606        | -                       | 2.99%  |  |
| Personas             | 97,162               | 646             | 0.67%  | 2,921         | -                 | 0.69%  | 62,339       | (328)                   | 2.80%  |  |
| SUFI - Cotidianidad  | 681,139              | 72,613          | 10.66% | (57)          | 261               | 10.62% | 29,153       | 1,214                   | 10.95% |  |
| Corporativo          | 68                   | 16              | 23.17% | -             | -                 | 23.17% | 5            | 6                       | 15.06% |  |
| Constructor          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                       | 0.00%  |  |
| Empresas             | 227                  | 14              | 6.06%  | -             | -                 | 6.06%  | 195          | (0)                     | 42.79% |  |
| Pyme                 | 2,155                | 449             | 20.83% | (1)           | -                 | 20.82% | 107          | (1)                     | 21.97% |  |
| Nel                  | 33,801               | 3,108           | 9.20%  | (13)          | 63                | 9.01%  | 1,413        | (275)                   | 10.44% |  |
| Personas             | 644,888              | 69,026          | 10.70% | (43)          | 199               | 10.67% | 27,432       | 1,484                   | 10.94% |  |
| Cartera Microcredito | 552,172              | 70,420          | 12.75% | (1,298)       | (357)             | 12.79% | (848)        | 2,170                   | 12.34% |  |
| Corporativo          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                       | 0.00%  |  |
| Constructor          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                       | 0.00%  |  |
| Empresas             | 86                   | -               | 0.00%  | (0)           | -                 | 0.00%  | (2)          | -                       | 0.00%  |  |
| Pyme                 | 52,547               | 12,623          | 24.02% | (119)         | (124)             | 24.20% | (2,612)      | (27)                    | 22.93% |  |
| Nel                  | 481,150              | 56,161          | 11.67% | (1,148)       | (214)             | 11.69% | 1,805        | 2,076                   | 11.28% |  |
| Personas             | 18,388               | 1,636           | 8.90%  | (30)          | (19)              | 8.98%  | (39)         | 121                     | 8.22%  |  |
| Sobregiro            | 410,381              | 15,008          | 3.66%  | (16,510)      | (418)             | 3.61%  | 33,610       | 1,127                   | 3.68%  |  |
| Corporativo          | 192,399              | 427             | 0.22%  | (21,634)      | (94)              | 0.24%  | 22,654       | 261                     | 0.10%  |  |
| Constructor          | 5,505                | 662             | 12.03% | 53            | 0                 | 12.14% | (190)        | (4)                     | 11.69% |  |
| Empresas             | 68,978               | 1,929           | 2.80%  | (2,448)       | (27)              | 2.74%  | (939)        | (39)                    | 2.82%  |  |
| Pyme                 | 121,809              | 10,340          | 8.49%  | 6,476         | (235)             | 9.17%  | 10,840       | 1,010                   | 8.41%  |  |
| Nel                  | 5,265                | 484             | 9.18%  | 142           | (15)              | 9.72%  | 216          | (33)                    | 10.22% |  |
| Personas             | 16,424               | 1,166           | 7.10%  | 901           | (47)              | 7.82%  | 1,029        | (69)                    | 8.02%  |  |
| Otros Hipotecario    | 182,244              | 18,730          | 10.28% | 46            | 114               | 10.22% | (4,945)      | 845                     | 9.55%  |  |
| Corporativo          | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                       | 0.00%  |  |
| Constructor          | 18,020               | 295             | 1.64%  | 6             | (0)               | 1.64%  | (2)          | (0)                     | 1.64%  |  |
| Empresas             | 746                  | 271             | 36.33% | 0             | (0)               | 36.34% | (17)         | (0)                     | 35.54% |  |
| Pyme                 | 29,302               | 4,493           | 15.33% | 7             | 0                 | 15.34% | (801)        | 213                     | 14.22% |  |
| Nel                  | 16,978               | 3,328           | 19.60% | 4             | 114               | 18.93% | (545)        | 40                      | 18.76% |  |
| Personas             | 117,199              | 10,344          | 8.83%  | 29            | (0)               | 8.83%  | (3,581)      | 592                     | 8.07%  |  |
| Sin Producto         | 716,662              | -               | 0.00%  | (402)         | -                 | 0.00%  | 713,441      | -                       | 0.00%  |  |
| Corporativo          | 484,195              | -               | 0.00%  | -             | -                 | 0.00%  | 484,021      | -                       | 0.00%  |  |
| Constructor          | 426                  | -               | 0.00%  | -             | -                 | 0.00%  | 426          | -                       | 0.00%  |  |
| Empresas             | 12,733               | -               | 0.00%  | -             | -                 | 0.00%  | 12,733       | -                       | 0.00%  |  |
| Pyme                 | 26,928               | -               | 0.00%  | 19            | -                 | 0.00%  | 26,928       | -                       | 0.00%  |  |
| Nel                  | 103                  | -               | 0.00%  | 5             | -                 | 0.00%  | (192)        | -                       | 0.00%  |  |
| Personas             | 192,277              | -               | 0.00%  | (426)         | -                 | 0.00%  | 189,526      | -                       | 0.00%  |  |
|                      |                      |                 |        |               |                   |        |              |                         |        |  |

### **BANCA POR PRODUCTO**

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL :          | L DE MAYO DE 2022 |        | CIER         | RE DE MARZO DE 20 | )22    |
|----------------------|----------------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------|--------|
| Banca                | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV      | ICV    |
| Corporativo          | 57,920,166           | 1,206,552       | 2.08%  | 75,613        | 1,725             | 2.08%  | 1,793,625    | (105,681)         | 2.34%  |
| Cartera Ordinaria    | 40,594,807           | 990,231         | 2.44%  | 72,373        | 1,934             | 2.44%  | 1,530,447    | 1,037             | 2.53%  |
| Leasing              | 9,055,044            | 110,318         | 1.22%  | (2,351)       | -                 | 1.22%  | (96,399)     | (24,068)          | 1.47%  |
| Libre Inversion      | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Hipotecario Vivienda | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Tesoreria            | 4,206,606            | 27,107          | 0.64%  | (285)         | -                 | 0.64%  | (273,591)    | (79,745)          | 2.38%  |
| Tarjeta de Credito   | 115,566              | 86              | 0.07%  | 7,000         | 0                 | 0.08%  | 12,887       | (45)              | 0.13%  |
| Credito Constructor  | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Leasing Habitacional | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| SUFI - Movilidad     | 1,390                | -               | 0.00%  | -             | -                 | 0.00%  | 392          | -                 | 0.00%  |
| Libranza             | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Factoring            | 1,811,160            | 5,419           | 0.30%  | 22,559        | (115)             | 0.31%  | (103,229)    | 0                 | 0.28%  |
| Rotativos            | 403,881              | 556             | 0.14%  | (2,514)       | -                 | 0.14%  | (9,800)      | -                 | 0.13%  |
| Anticipos            | 1,055,048            | 72,392          | 6.86%  | 464           | -                 | 6.86%  | 226,238      | (3,127)           | 9.11%  |
| SUFI - Cotidianidad  | 68                   | 16              | 23.17% | -             | -                 | 23.17% | 5            | 6                 | 15.06% |
| Cartera Microcredito | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Sobregiro            | 192,399              | 427             | 0.22%  | (21,634)      | (94)              | 0.24%  | 22,654       | 261               | 0.10%  |
| Otros Hipotecario    | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Sin Producto         | 484,195              | -               | 0.00%  | -             | -                 | 0.00%  | 484,021      | -                 | 0.00%  |
| Constructor          | 7,488,761            | 600,015         | 8.01%  | (369)         | 2                 | 8.01%  | 65,815       | (51,047)          | 8.77%  |
| Cartera Ordinaria    | 1,541,297            | 69,657          | 4.52%  | (316)         | -                 | 4.52%  | (14,494)     | (43,800)          | 7.29%  |
| Leasing              | 1,081,458            | 94,550          | 8.74%  | (16)          | -                 | 8.74%  | (8,774)      | 1,490             | 8.54%  |
| Libre Inversion      | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Hipotecario Vivienda | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Tesoreria            | 257,346              | 11,278          | 4.38%  | (232)         | -                 | 4.38%  | (5,198)      | (3,173)           | 5.50%  |
| Tarjeta de Credito   | 3,907                | 50              | 1.27%  | 23            | 0                 | 1.28%  | 173          | (3)               | 1.41%  |
| Credito Constructor  | 4,378,513            | 422,175         | 9.64%  | 1,313         | 2                 | 9.64%  | 83,489       | (5,507)           | 9.96%  |
| Leasing Habitacional | -                    | -               | 0.00%  | _             | _                 | 0.00%  |              | -                 | 0.00%  |
| SUFI - Movilidad     | 1,260                | 155             | 12.32% | _             | _                 | 12.32% | (34)         | _                 | 12.00% |
| Libranza             | -                    | -               | 0.00%  | _             | _                 | 0.00%  | _            | _                 | 0.00%  |
| Factoring            | 25,650               | 414             | 1.62%  | (915)         | _                 | 1.56%  | (3,490)      | _                 | 1.42%  |
| Rotativos            | 26,249               | 779             | 2.97%  | (286)         | -                 | 2.94%  | 919          | (50)              | 3.27%  |
| Anticipos            | 149,131              | -               | 0.00%  | _             | -                 | 0.00%  | 12,991       | -                 | 0.00%  |
| SUFI - Cotidianidad  | -                    | -               | 0.00%  | _             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Cartera Microcredito | _                    | -               | 0.00%  | _             | _                 | 0.00%  |              | -                 | 0.00%  |
| Sobregiro            | 5,505                | 662             | 12.03% | 53            | 0                 | 12.14% | (190)        | (4)               | 11.69% |
| Otros Hipotecario    | 18,020               | 295             | 1.64%  | 6             | (0)               | 1.64%  | (2)          | (0)               | 1.64%  |
| Sin Producto         | 426                  | -               | 0.00%  |               | (3)               | 0.00%  | 426          | (0)               | 0.00%  |

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL:           | 1 DE MAYO DE 2022 |        | CIER         | RE DE MARZO DE 20 | )22    |
|----------------------|----------------------|-----------------|--------|---------------|-------------------|--------|--------------|-------------------|--------|
| Banca                | Saldo Capital        | Cartera Vencida | ICV    | Variación SK. | Variación CV.     | ICV.   | Variación SK | Variación CV      | ICV    |
| Empresas             | 12,866,611           | 537,778         | 4.18%  | 20,612        | (3,325)           | 4.21%  | 297,425      | 20,057            | 4.12%  |
| Cartera Ordinaria    | 6,582,679            | 298,090         | 4.53%  | 18,150        | (3,486)           | 4.59%  | 202,377      | 779               | 4.66%  |
| Leasing              | 3,700,090            | 190,252         | 5.14%  | (4,624)       | (8)               | 5.14%  | (73,886)     | 21,919            | 4.46%  |
| Libre Inversion      | 428                  | 369             | 86.25% | -             | -                 | 86.25% | (15)         | -                 | 83.32% |
| Hipotecario Vivienda | 1,954                | 174             | 8.90%  | -             | -                 | 8.90%  | (15)         | -                 | 8.83%  |
| Tesoreria            | 1,052,006            | 22,334          | 2.12%  | (1,486)       | 6                 | 2.12%  | 32,420       | (6)               | 2.19%  |
| Tarjeta de Credito   | 97,488               | 1,202           | 1.23%  | 374           | 1                 | 1.24%  | 3,194        | 82                | 1.19%  |
| Credito Constructor  | 17,984               | -               | 0.00%  | 6             | -                 | 0.00%  | 235          | -                 | 0.00%  |
| Leasing Habitacional | 3,770                | -               | 0.00%  | -             | -                 | 0.00%  | (24)         | -                 | 0.00%  |
| SUFI - Movilidad     | 9,991                | 1,015           | 10.16% | -             | 144               | 8.72%  | 222          | 148               | 8.88%  |
| Libranza             | -                    | -               | 0.00%  | -             | -                 | 0.00%  | -            | -                 | 0.00%  |
| Factoring            | 594,885              | 9,760           | 1.64%  | 10,311        | 45                | 1.66%  | 45,160       | 365               | 1.71%  |
| Rotativos            | 245,221              | 12,367          | 5.04%  | (86)          | -                 | 5.04%  | 2,377        | 319               | 4.96%  |
| Anticipos            | 477,343              | -               | 0.00%  | 415           | -                 | 0.00%  | 73,410       | (3,510)           | 0.87%  |
| SUFI - Cotidianidad  | 227                  | 14              | 6.06%  | -             | -                 | 6.06%  | 195          | (0)               | 42.79% |
| Cartera Microcredito | 86                   | -               | 0.00%  | (0)           | -                 | 0.00%  | (2)          | -                 | 0.00%  |
| Sobregiro            | 68,978               | 1,929           | 2.80%  | (2,448)       | (27)              | 2.74%  | (939)        | (39)              | 2.82%  |
| Otros Hipotecario    | 746                  | 271             | 36.33% | 0             | (0)               | 36.34% | (17)         | (0)               | 35.54% |
| Sin Producto         | 12,733               | -               | 0.00%  | -             | -                 | 0.00%  | 12,733       | -                 | 0.00%  |
| Pyme                 | 19,259,599           | 1,158,782       | 6.02%  | 10,602        | (17,946)          | 6.11%  | 77,236       | 6,389             | 6.01%  |
| Cartera Ordinaria    | 12,382,306           | 728,487         | 5.88%  | (11,655)      | 67                | 5.88%  | 12,085       | 6,871             | 5.83%  |
| Leasing              | 3,829,647            | 214,992         | 5.61%  | (1,862)       | (117)             | 5.61%  | (76,441)     | (564)             | 5.52%  |
| Libre Inversion      | 66,440               | 11,203          | 16.86% | (84)          | 12                | 16.82% | (1,503)      | 133               | 16.29% |
| Hipotecario Vivienda | 318,511              | 46,999          | 14.76% | (1)           | (58)              | 14.77% | (1,713)      | (1,582)           | 15.17% |
| Tesoreria            | 330,211              | 5,402           | 1.64%  | (2,106)       | (113)             | 1.66%  | (25,068)     | (439)             | 1.64%  |
| Tarjeta de Credito   | 441,976              | 18,325          | 4.15%  | 894           | (133)             | 4.18%  | 1,948        | (449)             | 4.27%  |
| Credito Constructor  | 58,471               | -               | 0.00%  | 19            | -                 | 0.00%  | 1,404        | -                 | 0.00%  |
| Leasing Habitacional | 135,438              | 7,952           | 5.87%  | (30)          | -                 | 5.87%  | 1,370        | (208)             | 6.09%  |
| SUFI - Movilidad     | 272,274              | 15,757          | 5.79%  | (434)         | 1,857             | 5.10%  | (3,074)      | 1,994             | 5.00%  |
| Libranza             | 1,903                | 34              | 1.81%  | -             | -                 | 1.81%  | (16)         | -                 | 1.79%  |
| Factoring            | 548,460              | 12,324          | 2.25%  | 14,987        | (305)             | 2.37%  | 70,949       | 228               | 2.53%  |
| Rotativos            | 381,519              | 16,012          | 4.20%  | 4,147         | 26                | 4.24%  | 955          | (393)             | 4.31%  |
| Anticipos            | 259,702              | 53,390          | 20.56% | 342           | (18,824)          | 27.84% | 61,879       | (396)             | 27.19% |
| SUFI - Cotidianidad  | 2,155                | 449             | 20.83% | (1)           | -                 | 20.82% | 107          | (1)               | 21.97% |
| Cartera Microcredito | 52,547               | 12,623          | 24.02% | (119)         | (124)             | 24.20% | (2,612)      | (27)              | 22.93% |
| Sobregiro            | 121,809              | 10,340          | 8.49%  | 6,476         | (235)             | 9.17%  | 10,840       | 1,010             | 8.41%  |
| Otros Hipotecario    | 29,302               | 4,493           | 15.33% | 7             | 0                 | 15.34% | (801)        | 213               | 14.22% |
| Sin Producto         | 26,928               | -               | 0.00%  | 19            | _                 | 0.00%  | 26,928       | -                 | 0.00%  |

|                      | AL 2 DE MAYO DE 2022 |                 |         | AL 1          | 1 DE MAYO DE 2022 |         | CIER         | CIERRE DE MARZO DE 2022 |         |  |
|----------------------|----------------------|-----------------|---------|---------------|-------------------|---------|--------------|-------------------------|---------|--|
| Banca                | Saldo Capital        | Cartera Vencida | ICV     | Variación SK. | Variación CV.     | ICV.    | Variación SK | Variación CV            | ICV     |  |
| Nel                  | 5,199,495            | 534,017         | 10.27%  | (3,460)       | 6,197             | 10.14%  | 3,265        | 14,141                  | 10.00%  |  |
| Cartera Ordinaria    | 930,959              | 101,349         | 10.89%  | (1,361)       | (377)             | 10.91%  | 10,743       | 3,090                   | 10.68%  |  |
| Leasing              | 40,572               | 7,048           | 17.37%  | (18)          | -                 | 17.36%  | (808)        | 57                      | 16.89%  |  |
| Libre Inversion      | 849,872              | 105,826         | 12.45%  | (1,396)       | (97)              | 12.44%  | (22,220)     | (1,235)                 | 12.28%  |  |
| Hipotecario Vivienda | 1,288,701            | 145,494         | 11.29%  | 25            | 820               | 11.23%  | 7,146        | 3,570                   | 11.07%  |  |
| Tesoreria            | 432                  | 70              | 16.20%  | (6)           | (15)              | 19.42%  | (32)         | 15                      | 11.84%  |  |
| Tarjeta de Credito   | 512,015              | 38,162          | 7.45%   | 431           | (483)             | 7.55%   | 1,907        | (132)                   | 7.51%   |  |
| Credito Constructor  | 119                  | -               | 0.00%   | 0             | -                 | 0.00%   | 119          | -                       | 0.00%   |  |
| Leasing Habitacional | 203,696              | 20,164          | 9.90%   | 22            | (2)               | 9.90%   | 518          | 18                      | 9.92%   |  |
| SUFI - Movilidad     | 654,915              | 43,119          | 6.58%   | (495)         | 6,175             | 5.64%   | 375          | 6,469                   | 5.60%   |  |
| Libranza             | 42,679               | 968             | 2.27%   | (40)          | 3                 | 2.26%   | (448)        | (86)                    | 2.44%   |  |
| Factoring            | 214                  | 31              | 14.63%  | 4             | _                 | 14.91%  | 4            | 9                       | 10.67%  |  |
| Rotativos            | 132,184              | 8,639           | 6.54%   | 174           | 224               | 6.37%   | (342)        | 557                     | 6.10%   |  |
| Anticipos            | 5,840                | 67              | 1.14%   | 210           | -                 | 1.18%   | 3,606        | -                       | 2.99%   |  |
| SUFI - Cotidianidad  | 33,801               | 3,108           | 9.20%   | (13)          | 63                | 9.01%   | 1,413        | (275)                   | 10.44%  |  |
| Cartera Microcredito | 481,150              | 56,161          | 11.67%  | (1,148)       | (214)             | 11.69%  | 1,805        | 2,076                   | 11.28%  |  |
| Sobregiro            | 5,265                | 484             | 9.18%   | 142           | (15)              | 9.72%   | 216          | (33)                    | 10.22%  |  |
| Otros Hipotecario    | 16,978               | 3,328           | 19.60%  | 4             | 114               | 18.93%  | (545)        | 40                      | 18.76%  |  |
| Sin Producto         | 103                  | -               | 0.00%   | 5             | -                 | 0.00%   | (192)        | -                       | 0.00%   |  |
| Personas             | 53,815,971           | 2,477,023       | 4.60%   | 17,379        | 24,398            | 4.56%   | 1,256,680    | 101,023                 | 4.52%   |  |
| Cartera Ordinaria    | 297,616              | 33,172          | 11.15%  | (536)         | 182               | 11.06%  | (5,446)      | 1,731                   | 10.37%  |  |
| Leasing              | 189,512              | 6,930           | 3.66%   | (304)         | -                 | 3.65%   | (6,321)      | 678                     | 3.19%   |  |
| Libre Inversion      | 18,361,783           | 1,038,247       | 5.65%   | 24,979        | (4,718)           | 5.69%   | 437,047      | 24,188                  | 5.66%   |  |
| Hipotecario Vivienda | 15,013,517           | 681,945         | 4.54%   | 8             | 6,672             | 4.50%   | 173,416      | 36,244                  | 4.35%   |  |
| Tesoreria            | 5                    | 5               | 100.00% | -             | -                 | 100.00% | -            | -                       | 100.00% |  |
| Tarjeta de Credito   | 6,222,340            | 265,322         | 4.26%   | (18,342)      | (4,589)           | 4.33%   | 189,088      | (1,077)                 | 4.42%   |  |
| Credito Constructor  | 2,796                | -               | 0.00%   | 1             | -                 | 0.00%   | 2,796        | -                       | 0.00%   |  |
| Leasing Habitacional | 4,003,334            | 112,188         | 2.80%   | (2,840)       | (21)              | 2.80%   | (29,380)     | 10,152                  | 2.53%   |  |
| SUFI - Movilidad     | 2,881,662            | 122,349         | 4.25%   | (1,429)       | 21,975            | 3.48%   | 6,034        | 22,580                  | 3.47%   |  |
| Libranza             | 4,321,335            | 64,858          | 1.50%   | 5,166         | (208)             | 1.51%   | 96,735       | 1,060                   | 1.51%   |  |
| Factoring            | 91,843               | -               | 0.00%   | 6,595         | -                 | 0.00%   | 91,690       | -                       | 0.00%   |  |
| Rotativos            | 1,343,891            | 69,190          | 5.15%   | 729           | 4,974             | 4.78%   | 24,316       | 3,667                   | 4.97%   |  |
| Anticipos            | 97,162               | 646             | 0.67%   | 2,921         | -                 | 0.69%   | 62,339       | (328)                   | 2.80%   |  |
| SUFI - Cotidianidad  | 644,888              | 69,026          | 10.70%  | (43)          | 199               | 10.67%  | 27,432       | 1,484                   | 10.94%  |  |
| Cartera Microcredito | 18,388               | 1,636           | 8.90%   | (30)          | (19)              | 8.98%   | (39)         | 121                     | 8.22%   |  |
| Sobregiro            | 16,424               | 1,166           | 7.10%   | 901           | (47)              | 7.82%   | 1,029        | (69)                    | 8.02%   |  |
| Otros Hipotecario    | 117,199              | 10,344          | 8.83%   | 29            | (0)               | 8.83%   | (3,581)      | 592                     | 8.07%   |  |
| Sin Producto         | 192,277              | -               | 0.00%   | (426)         | -                 | 0.00%   | 189,526      | -                       | 0.00%   |  |
| TOTAL PRODUCTOS      | 156,550,603          | 6,514,167       | 4.16%   | 120,377       | 11,051            | 4.16%   | 3,494,047    | (15,118)                | 4.27%   |  |

### SUFI - PRODUCTO

|                      | AL 2 DE MAYO DE 2022 |                 |        | AL 1          | DE MAYO DE 2022 | CIERRE DE MARZO DE 2022 |              |              |        |
|----------------------|----------------------|-----------------|--------|---------------|-----------------|-------------------------|--------------|--------------|--------|
| Clasificación        | Saldo Capital        | Cartera Vencida | ICV.   | Variación SK. | Variación CV.   | ICV.                    | Variación SK | Variación CV | ICV    |
| VEHICULOS SUFI       | 3,821,492            | 182,396         | 4.77%  | (2,358)       | 30,151          | 3.98%                   | 3,916        | 31,191       | 3.96%  |
| MOTOS SUFI           | 412,139              | 44,290          | 10.75% | (265)         | (354)           | 10.83%                  | 22,810       | 1,500        | 10.99% |
| CONSUMO SUFI         | 86,121               | 15,765          | 18.31% | 123           | 123             | 18.19%                  | 4,757        | (269)        | 19.71% |
| LIBRE INVERSION SUFI | 80,180               | 3,011           | 3.76%  | (49)          | 601             | 3.00%                   | 2,851        | 283          | 3.53%  |
| CREDITO EDUCATIVO CP | 17,226               | 2,805           | 16.28% | (112)         | (70)            | 16.58%                  | (1,393)      | 260          | 13.67% |
| CREDITO EDUCATIVO LP | 85,473               | 6,741           | 7.89%  | 246           | (39)            | 7.96%                   | 128          | (560)        | 8.56%  |
| TOTAL SUFI           | 4,502,631            | 255,008         | 5.66%  | (2,414)       | 30,412          | 4.99%                   | 33,069       | 32,405       | 4.98%  |

### LEASING - PRODUCTO

|                      | AL 2 DE MAYO DE 2022 |                 |       | AL 1          | L DE MAYO DE 2022 |       | CIERRE DE MARZO DE 2022 |              |       |
|----------------------|----------------------|-----------------|-------|---------------|-------------------|-------|-------------------------|--------------|-------|
| Producto             | Saldo Capital        | Cartera Vencida | ICV   | Variación SK. | Variación CV.     | ICV.  | Variación SK            | Variación CV | ICV   |
| Leasing              | 17,896,323           | 624,089         | 3.49% | (9,174)       | (125)             | 3.49% | (262,629)               | (489)        | 3.44% |
| Leasing Habitacional | 4,346,238            | 140,304         | 3.23% | (2,848)       | (23)              | 3.23% | (27,516)                | 9,962        | 2.98% |
| Anticipos            | 2,044,226            | 126,495         | 6.19% | 4,352         | (18,824)          | 7.12% | 440,463                 | (7,361)      | 8.35% |
| Sin Producto         | 480,291              | -               | 0.00% | (448)         | -                 | 0.00% | 480,291                 | -            | 0.00% |
| TOTAL LEASING        | 24,767,078           | 890,887         | 3.60% | (8,118)       | (18,972)          | 3.67% | 630,609                 | 2,112        | 3.68% |

## **NEGOCIOS E INDEPENDIENTES**

|                      | AL 2 DE MAYO DE 2022 |                 | AL 1   | 1 DE MAYO DE 2022 |               | CIERRE DE MARZO DE 2022 |              |              |        |
|----------------------|----------------------|-----------------|--------|-------------------|---------------|-------------------------|--------------|--------------|--------|
| Producto             | Saldo Capital        | Cartera Vencida | ICV    | Variación SK.     | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| Hipotecario Vivienda | 1,288,701            | 145,494         | 11.29% | 25                | 820           | 11.23%                  | 7,146        | 3,570        | 11.07% |
| Comercial y otros    | 930,959              | 101,349         | 10.89% | (1,361)           | (377)         | 10.91%                  | 10,743       | 3,090        | 10.68% |
| SUFI                 | 688,716              | 46,227          | 6.71%  | (508)             | 6,238         | 5.80%                   | 1,493        | 6,194        | 5.83%  |
| Libre Inversion      | 849,872              | 105,826         | 12.45% | (1,396)           | (97)          | 12.44%                  | (22,220)     | (1,235)      | 12.28% |
| Tarjeta de Credito   | 512,015              | 38,162          | 7.45%  | 431               | (483)         | 7.55%                   | 1,907        | (132)        | 7.51%  |
| Cartera Microcredito | 481,150              | 56,161          | 11.67% | (1,148)           | (214)         | 11.69%                  | 1,805        | 2,076        | 11.28% |
| Rotativos            | 132,184              | 8,639           | 6.54%  | 174               | 224           | 6.37%                   | (342)        | 557          | 6.10%  |
| Leasing Habitacional | 203,696              | 20,164          | 9.90%  | 22                | (2)           | 9.90%                   | 518          | 18           | 9.92%  |
| Leasing              | 40,572               | 7,048           | 17.37% | (18)              | -             | 17.36%                  | (808)        | 57           | 16.89% |
| Otros Hipotecario    | 17,097               | 3,328           | 19.46% | 4                 | 114           | 18.80%                  | (426)        | 40           | 18.76% |
| Sobregiro            | 5,265                | 484             | 9.18%  | 142               | (15)          | 9.72%                   | 216          | (33)         | 10.22% |
| Libranza             | 42,679               | 968             | 2.27%  | (40)              | 3             | 2.26%                   | (448)        | (86)         | 2.44%  |
| Factoring            | 214                  | 31              | 14.63% | 4                 | -             | 14.91%                  | 4            | 9            | 10.67% |
| Anticipos            | 5,840                | 67              | 1.14%  | 210               | -             | 1.18%                   | 3,606        | -            | 2.99%  |
| Tesoreria            | 432                  | 70              | 16.20% | (6)               | (15)          | 19.42%                  | (32)         | 15           | 11.84% |
| Sin Producto         | 103                  | -               | 0.00%  | 5                 | -             | 0.00%                   | 103          | -            | 0.00%  |
| TOTAL                | 5,199,495            | 534,017         | 10.27% | (3,460)           | 6,197         | 10.14%                  | 3,265        | 14,141       | 10.00% |

# MICROCRÉDITO

| AL 2                               | 2 DE MAYO DE 2022 |                 | AL:    | 1 DE MAYO DE 2022 |               | CIERRE DE MARZO DE 2022 |              |              |        |
|------------------------------------|-------------------|-----------------|--------|-------------------|---------------|-------------------------|--------------|--------------|--------|
| Clasificación                      | Saldo Capital     | Cartera Vencida | ICV    | Variación SK.     | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| Cartera Microcrédito               | 451,686           | 44,316          | 9.81%  | (1,094)           | (206)         | 9.83%                   | 97           | 1,488        | 9.48%  |
| Cartera Microcrédito Reclasificada | 100,487           | 26,104          | 25.98% | (204)             | (151)         | 26.08%                  | (945)        | 682          | 25.06% |
| TOTAL CARTERA MICROCRÉDITO         | 552,172           | 70,420          | 12.75% | (1,298)           | (357)         | 12.79%                  | (848)        | 2,170        | 12.34% |

## LIBRANZA

|                        | AL 2 DE MAYO DE 2022 |                 | AL 1   | L DE MAYO DE 2022 |               | CIERRE DE MARZO DE 2022 |              |              |        |
|------------------------|----------------------|-----------------|--------|-------------------|---------------|-------------------------|--------------|--------------|--------|
| Clasificación          | Saldo Capital        | Cartera Vencida | ICV    | Variación SK.     | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| LIBRANZA EMPLEADOS     | 1,963,531            | 7,399           | 0.38%  | 2,581             | (479)         | 0.40%                   | 68,582       | 446          | 0.37%  |
| LIBRANZA FOPEP         | 1,149,321            | 8,709           | 0.76%  | 640               | (6)           | 0.76%                   | 7,891        | (441)        | 0.80%  |
| EX-EMPLEADO LIBRANZA   | 388,030              | 44,965          | 11.59% | (603)             | 288           | 11.50%                  | (19,173)     | 673          | 10.88% |
| LIBRANZA COLPENSIONES  | 716,186              | 4,001           | 0.56%  | 1,095             | (0)           | 0.56%                   | 15,695       | 127          | 0.55%  |
| LIBRANZA PROTECCION    | 148,254              | 593             | 0.40%  | 1,414             | (31)          | 0.42%                   | 23,279       | 147          | 0.36%  |
| TOTAL CARTERA LIBRANZA | 4,365,322            | 65,668          | 1.50%  | 5,126             | (227)         | 1.51%                   | 96,273       | 953          | 1.52%  |

## **INCLUSION**

| А                 | L 2 DE MAYO DE 2022 |                 | AL:    | 1 DE MAYO DE 2022 |               | CIERRE DE MARZO DE 2022 |              |              |        |
|-------------------|---------------------|-----------------|--------|-------------------|---------------|-------------------------|--------------|--------------|--------|
| Clasificación     | Saldo Capital       | Cartera Vencida | ICV    | Variación SK.     | Variación CV. | ICV.                    | Variación SK | Variación CV | ICV    |
| CREDITO A LA MANO | 211,904             | 29,199          | 13.78% | 779               | 818           | 13.44%                  | 13,442       | 2,598        | 13.40% |
| NEQUI             | 165,390             | 15,162          | 9.17%  | 157               | 33            | 9.16%                   | 29,208       | 5,682        | 6.96%  |
| SOCIAL            | 125,603             | 18,186          | 14.48% | 1,676             | 423           | 14.33%                  | 13,066       | 1,051        | 15.23% |
| TOTAL INCLUSION   | 502,897             | 62,547          | 12.44% | 2,613             | 1,274         | 12.25%                  | 55,717       | 9,330        | 11.90% |

# **Principales Desembolsos:**

| NOMBRE                                | ID        | MONTO  |
|---------------------------------------|-----------|--------|
| SUPERTIENDAS Y DROGUERIAS OLIMPICA SA | 890107487 | 70,000 |
| CONSTRUCCIONES EL CONDOR SA           | 890922447 | 13,167 |
| HY CITE ENTERPRISES COLOMBIA SAS      | 900744272 | 9,100  |
| AMR CONSTRUCCIONES SAS                | 830072325 | 5,500  |
| MOTORES DEL VALLE MOTOVALLE SAS       | 890301680 | 5,412  |

# **Principales cancelaciones:**

| NOMBRE                               | ID        | MONTO  |
|--------------------------------------|-----------|--------|
| CONSTRUCCIONES EL CONDOR SA          | 890922447 | 13,167 |
| AUDIFARMA SA                         | 816001182 | 11,521 |
| FALABELLA DE COLOMBIA SA             | 900017447 | 10,030 |
| PRODUCTOS NATURALES DE LA SABANA SAS | 860004922 | 2,521  |
| MANUFACTURAS DE ALUMINIO MADEAL SA   | 800051838 | 2,000  |

# **Principales Vencidos Cartera Comercial:**

| Nombre  | Segmento                   | Región    |         | TOTAL   | INCREMENT |       | Fecha del  | Gestión  |  |  |  |
|---|----------------------------|-----------|---------|---------|-----------|-------|------------|--|--|--|--|
|   |                            |           | Capital | Vencido | Vencido   | Mora  | comentario | T  |  |  |  |
| EMPRESA ENERSUA SAS ESP<br>EMPRESA DE SERVICIOS PUBLI | CORPORATIVA                | BOGOTÁ    | 24,217  | 24,217  | 24,217    | 33    | 1/05/2022  | Se está tramitando un waiver al crédito para realizar un nuevo desembolso con el fin de que no pase vencido entendiendo que el proyecto ya está generando, sin embargo, por temas operativos no logró quedar listo antes del cierre de abril por lo que se espera que se normalice la cartera en los primeros días de mayo.  |  |  |  |
| P.A. SOLUCIONES HIDRAULICAS                           | CORPORATIVA                | CARIBE    | 15,158  | 15,158  | 15,158    | 37    | 1/05/2022  | El pago del cliente depende de un desembolso que le realizará Colpatria al Distrito de Barranquilla (contratante del cliente) y con el cual se pagará toda la exposición de Soluciones Hidráulicas, sin embargo, este proceso ha estado demorado por temas operativos de Colpatria. El cliente pasó vencido en abril pero se espera recibir el prepago de la exposición en mayo. |  |  |  |
| H MOBILE SAS  | PYMES                      | Sur       | 11,000  | 10,955  | 10,177    | 131   | 24/04/2022 | Cliente reestructurado el cual ha demostrado no tener voluntad de pago. El cliente incumplió todos los compromisos de pago por lo que dimos inicio a la etapa de cobro jurídico  |  |  |  |
| QUIMICA INTERNACIONAL S A<br>QUINTAL S A              | CORPORATIVA                | CARIBE    | 10,797  | 9,160   | 9,160     | 34    | 24/04/2022 | Pendiente de Información   |  |  |  |
| INDUSTRIAS FAACA COLOMBIA<br>SAS                      | EMPRESARIAL                | ANTIOQUIA | 12,845  | 8,710   | 8,710     | 54    | 20/04/2022 | Cliente con afectación en su operación desde la pandemia, el cliente se encuentra en estudio de credito para una reestructuración, afectaria el cierre de abil pero en el mes de mayo se normalizaria con la respectiva reestructuración.  |  |  |  |
| CONSTRUCCIONES VASQUEZ<br>YELA Y CIA SAS              | EMPRESARIAL                | BOGOTÁ    | 7,944   | 7,589   | 7,589     | 58    | 20/04/2022 | Empresa con afectación en su operación hasta el punto de que los flujos no permiten ofrecer modificación de sus obligaciones, el cliente manifestó la posibilidad ingresar a ley de intervención, la DDC esta al frente de la situción para definir el paso a seguir con el cliente, Pasa Vencido  |  |  |  |
| ATN 3 SA  | INTERNACIONAL              | Antioquia | 122,226 | 122,226 | 7,572     | 2,112 | 20/04/2022 | Variación por TRM USDCOP. El proyecto sigue sin sponsor y tampoco se tienen ofertas de compra de cartera.  |  |  |  |
| P.A NEOS ALAMEDA                                      | CONSTRUCTOR<br>CORPORATIVO | CARIBE    | 3,864   | 3,864   | 3,864     | 38    | 1/05/2022  | Cliente que se le aprobó en comité AEC una novación por 2 mes, no se le ha aplicado porque no ha cumplido con unos compromisos de abono al crédito constructor.  |  |  |  |
| QUADDRIX TECHNOLOGY SAS                               | EMPRESARIAL                | BOGOTÁ    | 5,460   | 3,723   | 3,723     | 59    | 20/04/2022 | Al cliente le llego un embargo de la Dian, sin embargo ya se recibio oficio de desembargo y el cliente realizará el pago de sus obligaciones en la ultima semana de abril. No afecta el cierre.  |  |  |  |
| FIDEICOMISO TORRES DE<br>MALAGA                       | CONSTRUCTOR<br>PYME        | SUR       | 3,635   | 3,635   | 3,635     | 34    | 1/05/2022  | Pendiente de Información   |  |  |  |

## **Principales Recuperados Cartera Comercial:**

| Nombre   | Segmento                   | Región    | Saldo<br>vencido al | Saldo<br>vencido | Saldo      | Mora   | Fecha del  | Gestión   |
|--|----------------------------|-----------|---------------------|------------------|------------|--------|------------|---|
| Nonible  | Segmento                   | Region    | cierre              | actual           | Recuperado | IVIOIA | comentario | Cestion   |
| CONSORCIO VIAL HELIOS                          | CORPORATIVA                | BOGOTÁ    | 74,666              | -                | 74,666     | 35     | 1/05/2022  | Se espera que el cliente pague en septiembre de 2022 su exposición con flujos provenientes del acuerdo conciliatorio firmado entre la ANI y el cliente. Se contabiliza prórroga aprobada por comité AEC.  |
| P A UTR&T 2                                    | CORPORATIVA                | SUR       | 55,796              | -                | 55,796     | 77     | 25/04/2022 | Se contabiliza la venta de cartera.   |
| CONINSA RAMON H SA                             | CONSTRUCTOR<br>CORPORATIVO | ANTIOQUIA | 46,501              | -                | 46,501     | 160    | 1/05/2022  | Con el pago hecho por la aseguradora del proyecto de Hidroituango, el cliente salió de ley de insolvencia y procedió ha realizar los pagos de sus obligaciones.   |
| CASS CONSTRUCTORES SAS                         | CORPORATIVA                | BOGOTÁ    | 29,119              | -                | 29,119     | -      | 1/05/2022  | Se sigue haciendo seguimiento a las diferentes fuentes de pago posibles para cubrir la exposición del cliente, las cuales son desinversiones en proyectos de infraestructura vial y un tribunal de arbitramento. La recuperación se debe a la contabilización de la prórroga aprobada al cliente luego de revisar en comité AEC la situación de las desinversiones que se vienen dando. |
| SERVICIOS AEROPORTUARIOS<br>INTEGRADOS SAI SAS | CORPORATIVA                | BOGOTÁ    | 5,960               | -                | 5,960      | -      | 1/05/2022  | Se presenta recuperación por abono a capital y pago de cuota según nuevo plan de pagos, sin embargo, el cliente aún tiene \$1987 millones vencidos.   |
| CAFE GRANJA LA ESPERANZA S A<br>C I            | PYMES                      | ANTIOQUIA | 5,610               | -                | 5,610      | 1,213  | 1/05/2022  | Pendiente de Información  |
| GERMAN EUGENIO MORA<br>INSUASTI                | PYMES                      | SUR       | 4,806               | -                | 4,806      | 643    | 1/05/2022  | Pendiente de Información  |
| FIDEICOMISO FLORMORAGO                         | CONSTRUCTOR<br>PYME        | BOGOTÁ    | 4,644               | -                | 4,644      | -      | 1/05/2022  | El cliente realizó el pago de intereses del crédito constructor.  |
| AKTIVOS INMOBILIARIOS SAS                      | EMPRESARIAL                | BOGOTÁ    | 3,740               | 0                | 3,740      | 39     | 2/05/2022  | Pendiente de Información  |
| INGENIERIA Y<br>COMERCIALIZADORA SAS           | EMPRESARIAL                | CENTRO    | 2,050               | -                | 2,050      | 40     | 28/04/2022 | Pendiente de Información  |