

Informe de Saldos diarios



RESUMEN EJECUTIVO

| AL 30 | D DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|--|------------------------|-----------------|--------|---------------|-----------------|--------|---------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 62,472,304 | 2,034,317 | 3.26% | 400,683 | (3,132) | 3.28% | 277,687 | (44,978) | 3.34% |
| Comercio, Manufactura, Agro y Bienes de Co | 17,319,111 | 335,396 | 1.94% | 42,776 | (263) | 1.94% | 6,591 | (36,469) | 2.15% |
| Infraestructura y Recursos Naturales | 11,831,478 | 811,386 | 6.86% | 113,684 | (1,536) | 6.94% | (26,930) | (52,094) | 7.28% |
| Grandes corporativos | 15,174,497 | - | 0.00% | 59,438 | - | 0.00% | 362,715 | (10,226) | 0.07% |
| Gobierno, Servicios Financieros, Salud y Edu | 6,856,097 | 15,435 | 0.23% | 207,174 | 35 | 0.23% | 125,956 | (1) | 0.23% |
| Inmobiliario y Constructor | 7,522,714 | 716,022 | 9.52% | (6,290) | (1,117) | 9.53% | 1,114 | 45,233 | 8.92% |
| Otros Territorios | 1,498,896 | 156,079 | 10.41% | (6,208) | (251) | 10.39% | 100,470 | 8,578 | 10.55% |
| Corresponsales y Otros | 2,269,513 | 0 | 0.00% | (9,892) | - | 0.00% | (292,229) | (0) | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 85,375,466 | 4,677,143 | 5.48% | 38,922 | (114,325) | 5.61% | 1,500,685 | (7,665) | 5.59% |
| Empresarial | 11,840,879 | 529,880 | 4.48% | (14,208) | (7,684) | 4.53% | 84,255 | (14,037) | 4.63% |
| Banca Pyme | 18,979,446 | 1,243,265 | 6.55% | 30,265 | (22,732) | 6.68% | 89,493 | 6,553 | 6.55% |
| Pymes | 17,151,796 | 1,224,421 | 7.14% | 10,096 | (41,525) | 7.39% | 69,562 | (12,242) | 7.24% |
| Gobierno de Red | 1,827,650 | 18,845 | 1.03% | 20,168 | 18,793 | 0.00% | 19,932 | 18,795 | 0.00% |
| Nel | 4,968,293 | 518,136 | 10.43% | 2,874 | (13,020) | 10.70% | 55,862 | 9,817 | 10.35% |
| Total Personas | 49,586,849 | 2,385,861 | 4.81% | 19,991 | (70,889) | 4.96% | 1,271,074 | (9,998) | 4.96% |
| Consumo | 30,800,186 | 1,575,002 | 5.11% | 17,581 | (34,390) | 5.23% | 857,469 | (993) | 5.26% |
| Solucion Inmobiliaria | 17,779,392 | 755,404 | 4.25% | 10,425 | (33,438) | 4.44% | 213,523 | (6,637) | 4.34% |
| Comercial y otros | 1,007,271 | 55,455 | 5.51% | (8,014) | (3,061) | 5.76% | 200,083 | (2,368) | 7.16% |
| TOTAL BANCAS | 147,847,770 | 6,711,460 | 4.54% | 439,605 | (117,457) | 4.63% | 1,778,372 | (52,643) | 4.63% |

MODALIDAD

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|---------------|----------------------------|-----------------|--------|---------------|-----------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV | Variación SK | Variación CV | ICV |
| Comercial | 98,411,875 | 3,977,888 | 4.04% | 412,753 | (56,016) | 4.12% | 623,730 | (55,222) | 4.12% |
| Consumo | 33,137,183 | 1,784,764 | 5.39% | 14,324 | (40,370) | 5.51% | 873,481 | 2,629 | 5.52% |
| Vivienda | 15,669,826 | 864,642 | 5.52% | 11,508 | (20,141) | 5.65% | 276,032 | (1,898) | 5.63% |
| Microcrédito | 628,886 | 84,165 | 13.38% | 1,019 | (930) | 13.55% | 5,129 | 1,848 | 13.20% |
| BANCO | 147,847,770 | 6,711,460 | 4.54% | 439,605 | (117,457) | 4.63% | 1,778,372 | (52,643) | 4.63% |

SEGMENTO POR BANCA

| AL: | 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|--|-------------------------|-----------------|--------|---------------|-----------------|--------|---------------------------|--------------|--------|
| Banca/Segmento | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 48,702,160 | 2,034,041 | 4.18% | 236,493 | (3,167) | 4.20% | 419,925 | (44,977) | 4.31% |
| Corporativa + Internacional | 41,205,557 | 1,318,964 | 3.20% | 242,782 | (2,049) | 3.22% | 409,572 | (90,210) | 3.45% |
| Constructor | 7,496,603 | 715,078 | 9.54% | (6,290) | (1,117) | 9.55% | 10,353 | 45,233 | 8.95% |
| Constructor corporativo | 5,410,813 | 424,672 | 7.85% | (6,536) | (361) | 7.85% | 9,621 | 45,593 | 7.02% |
| Constructor empresarial | 1,523,945 | 192,246 | 12.62% | 908 | (119) | 12.63% | (5,189) | 545 | 12.54% |
| Constructor pyme | 561,845 | 98,160 | 17.47% | (662) | (637) | 17.56% | 5,921 | (905) | 17.82% |
| Gobierno | 6,486,590 | 0 | 0.00% | 491 | - | 0.00% | (36,852) | 0 | 0.00% |
| Financiera | 7,283,554 | 275 | 0.00% | 163,699 | 35 | 0.00% | (105,385) | (1) | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 85,375,466 | 4,677,143 | 5.48% | 38,922 | (114,325) | 5.61% | 1,500,685 | (7,665) | 5.59% |
| Pymes | 17,151,796 | 1,224,421 | 7.14% | 10,096 | (41,525) | 7.39% | 69,562 | (12,242) | 7.24% |
| Personal | 16,646,983 | 1,006,619 | 6.05% | 15,279 | (22,421) | 6.19% | 834,599 | 7,539 | 6.32% |
| Preferencial | 13,791,736 | 407,548 | 2.96% | (3,432) | (15,987) | 3.07% | 76,654 | (10,384) | 3.05% |
| Personal plus | 19,148,130 | 971,693 | 5.07% | 8,144 | (32,481) | 5.25% | 359,821 | (7,153) | 5.21% |
| Empresarial | 11,840,879 | 529,880 | 4.48% | (14,208) | (7,684) | 4.53% | 84,255 | (14,037) | 4.63% |
| Nel | 4,968,293 | 518,136 | 10.43% | 2,874 | (13,020) | 10.70% | 55,862 | 9,817 | 10.35% |
| Gobierno de red | 1,827,650 | 18,845 | 1.03% | 20,168 | 18,793 | 0.00% | 19,932 | 18,795 | 0.00% |
| TOTAL BANCAS | 147,847,770 | 6,711,460 | 4.54% | 439,605 | (117,457) | 4.63% | 1,778,372 | (52,643) | 4.63% |

PRODUCTO

| | AL 30 DE NOVIEMBRE DE 2021 | | | | | 2021 | CIERRE DE OCTUBRE DE 2021 | | | |
|----------------------|----------------------------|-----------------|--------|---------------|---------------|--------|---------------------------|--------------|--------|--|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV | |
| Cartera Ordinaria | 58,534,815 | 2,454,003 | 4.19% | 19,905 | (71,577) | 4.32% | 1,035,435 | (21,337) | 4.30% | |
| Leasing | 17,255,559 | 545,022 | 3.16% | 7,715 | (51,831) | 3.46% | (732,832) | (50,370) | 3.31% | |
| Libre Inversion | 17,353,671 | 1,108,142 | 6.39% | 18,607 | (20,763) | 6.51% | 421,522 | 1,036 | 6.54% | |
| Hipotecario Vivienda | 15,669,763 | 864,642 | 5.52% | 11,508 | (20,141) | 5.65% | 275,969 | (1,898) | 5.63% | |
| Tesoreria | 5,958,505 | 80,854 | 1.36% | 247,206 | (105) | 1.42% | (13,035) | (7,121) | 1.47% | |
| Tarjeta de Credito | 6,971,246 | 322,100 | 4.62% | (20,275) | (1,686) | 4.63% | 336,980 | 16,705 | 4.60% | |
| Credito Constructor | 4,466,966 | 494,707 | 11.07% | (2,921) | (2) | 11.07% | 22,092 | 22,400 | 10.63% | |
| Leasing Habitacional | 4,068,341 | 130,383 | 3.20% | (1,109) | (19,178) | 3.68% | (44,606) | (3,320) | 3.25% | |
| SUFI - Movilidad | 3,741,426 | 163,477 | 4.37% | 9,328 | (12,888) | 4.73% | 28,146 | (1,396) | 4.44% | |
| Libranza | 3,944,211 | 66,550 | 1.69% | 11,406 | (1,171) | 1.72% | 109,999 | (3,366) | 1.82% | |
| Factoring | 3,599,645 | 37,506 | 1.04% | 4,439 | 174 | 1.04% | 479,882 | 2,304 | 1.13% | |
| Rotativos | 2,344,989 | 117,630 | 5.02% | 108,235 | (2,174) | 5.36% | 124,967 | (5,263) | 5.54% | |
| Anticipos | 1,650,365 | 144,307 | 8.74% | (30,107) | 87,848 | 3.36% | (805,776) | 2,184 | 5.79% | |
| SUFI - Cotidianidad | 567,008 | 84,079 | 14.83% | 1,068 | (1,715) | 15.16% | 6,514 | (3,379) | 15.60% | |
| Cartera Microcredito | 461,619 | 60,668 | 13.14% | 1,633 | (783) | 13.36% | 17,475 | 2,650 | 13.06% | |
| Sobregiro | 434,202 | 15,685 | 3.61% | 54,426 | (588) | 4.28% | 69,640 | (3,094) | 5.15% | |
| Otros Hipotecario | 194,583 | 21,703 | 11.15% | (394) | (877) | 11.58% | (4,285) | 621 | 10.60% | |
| Sin Producto | 454,403 | - | 0.00% | (977) | - | 0.00% | 421,162 | - | 0.00% | |
| TOTAL | 147,671,316 | 6,711,460 | 4.54% | 439,692 | (117,457) | 4.64% | 1,749,247 | (52,643) | 4.64% | |

PRODUCTO POR BANCA

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIEF | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|--------|---------------|-----------------|--------|--------------|---------------------------|--------|--|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV | |
| Cartera Ordinaria | 58,534,815 | 2,454,003 | 4.19% | 19,905 | (71,577) | 4.32% | 1,035,435 | (21,337) | 4.30% | |
| Corporativo | 37,345,697 | 1,152,956 | 3.09% | (5,793) | (56,125) | 3.24% | 666,436 | (37,502) | 3.25% | |
| Constructor | 1,517,146 | 100,763 | 6.64% | (6,265) | (258) | 6.63% | 56,529 | 24,190 | 5.24% | |
| Empresas | 6,146,048 | 310,894 | 5.06% | 4,364 | (3,657) | 5.12% | 178,429 | (3,731) | 5.27% | |
| Pyme | 12,325,481 | 766,548 | 6.22% | 26,606 | (10,364) | 6.32% | 113,509 | (7,297) | 6.34% | |
| Nel | 892,377 | 92,289 | | 973 | (523) | 10.41% | 12,683 | 3,538 | 10.09% | |
| Personas | 308,066 | 30,553 | 9.92% | 20 | (648) | 10.13% | 7,849 | (535) | 10.36% | |
| Leasing | 17,255,559 | 545,022 | 3.16% | 7,715 | (51,831) | 3.46% | (732,832) | (50,370) | 3.31% | |
| Corporativo | 8,550,194 | 55,722 | 0.65% | 1,127 | (15,738) | 0.84% | (489,541) | (38,583) | 1.04% | |
| Constructor | 1,082,481 | 94,272 | 8.71% | 387 | (753) | 8.78% | (70,016) | (187) | 8.20% | |
| Empresas | 3,608,834 | 171,147 | 4.74% | 3,120 | (3,882) | 4.85% | (97,719) | (3,630) | 4.72% | |
| Pyme | 3,788,575 | 208,754 | 5.51% | 2,703 | (29,249) | 6.29% | (70,807) | (7,452) | 5.60% | |
| Nel | 42,777 | 6,731 | 15.73% | 172 | (956) | 18.04% | (736) | (96) | 15.69% | |
| Personas | 182,699 | 8,396 | 4.60% | 206 | (1,253) | 5.29% | (4,014) | (421) | 4.72% | |
| Libre Inversion | 17,353,671 | 1,108,142 | 6.39% | 18,607 | (20,763) | 6.51% | 421,522 | 1,036 | 6.54% | |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% | |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Empresas | 469 | 393 | 83.70% | - | - | 83.70% | (3) | (1) | 83.37% | |
| Pyme | 68,929 | 10,511 | 15.25% | (163) | (147) | 15.43% | (1,509) | 8 | 14.91% | |
| Nel | 803,969 | 105,072 | 13.07% | (565) | (1,099) | 13.20% | (7,521) | 4,004 | 12.45% | |
| Personas | 16,480,304 | 992,166 | 6.02% | 19,334 | (19,517) | 6.15% | 430,556 | (2,975) | 6.20% | |
| Hipotecario Vivienda | 15,669,763 | 864,642 | 5.52% | 11,508 | (20,141) | 5.65% | 275,969 | (1,898) | 5.63% | |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% | |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Empresas | 2,030 | 174 | 8.56% | - | - | 8.56% | (15) | - | 8.50% | |
| Pyme | 325,948 | 57,376 | 17.60% | (410) | (440) | 17.72% | 331 | 1,621 | 17.12% | |
| Nel | 1,303,054 | 151,303 | 11.61% | (109) | (3,686) | 11.89% | 20,670 | 403 | 11.77% | |
| Personas | 14,038,731 | 655,790 | 4.67% | 12,028 | (16,015) | 4.79% | 254,983 | (3,923) | 4.79% | |
| Tesoreria | 5,958,505 | 80,854 | 1.36% | 247,206 | (105) | 1.42% | (13,035) | (7,121) | 1.47% | |
| Corporativo | 4,809,205 | 33,737 | 0.70% | 250,575 | - | 0.74% | (15,954) | - | 0.70% | |
| Constructor | 265,146 | 20,058 | 7.56% | 3,328 | (104) | 7.70% | 28,535 | (759) | 8.80% | |
| Empresas | 732,460 | 20,056 | 2.74% | (5,056) | (1) | 2.72% | (10,751) | (5,721) | 3.47% | |
| Pyme | 150,457 | 6,945 | 4.62% | (1,642) | (1) | 4.57% | (14,827) | (635) | 4.59% | |
| Nel | 120 | 58 | 48.39% | - | - | 48.39% | (32) | (7) | 42.66% | |
| Personas | 1,117 | - | 0.00% | - | - | 0.00% | (6) | - | 0.00% | |
| Tarjeta de Credito | 6,971,246 | 322,100 | 4.62% | (20,275) | (1,686) | 4.63% | 336,980 | 16,705 | 4.60% | |
| Corporativo | 126,654 | 831 | 0.66% | 809 | (1) | 0.66% | 14,134 | (18) | 0.75% | |
| Constructor | 4,280 | 251 | 5.86% | 43 | (0) | 5.92% | 189 | 20 | 5.65% | |
| Empresas | 96,394 | 1,453 | 1.51% | 1,050 | (2) | 1.53% | 7,882 | 6 | 1.63% | |
| Pyme | 478,707 | 23,698 | 4.95% | (1,227) | (50) | 4.95% | 18,278 | 628 | 5.01% | |
| Nel | 489,263 | 37,392 | 7.64% | 190 | (168) | 7.68% | 13,966 | 1,565 | 7.54% | |
| Personas | 5,775,946 | 258,475 | 4.48% | (21,140) | (1,465) | 4.48% | 282,530 | 14,504 | 4.44% | |

| AL 30 DE NOVIEMBRE DE 2021 | | | | AL 29 DE NOVIEMBRE DE 2021 | | | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------------|---------------|-----------------|--------|----------------------------|---------------|--------|---------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Credito Constructor | 4,466,966 | 494,707 | 11.07% | (2,921) | (2) | 11.07% | 22,092 | 22,400 | 10.63% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 42 | - | 0.00% |
| Constructor | 4,401,346 | 494,384 | 11.23% | (3,345) | (2) | 11.22% | 10,874 | 22,400 | 10.75% |
| Empresas | 16,400 | 324 | 1.98% | 0 | 0 | 1.98% | 30 | 0 | 1.98% |
| Pyme | 44,921 | - | 0.00% | (76) | - | 0.00% | 6,847 | - | 0.00% |
| Nel | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Personas | 4,299 | - | 0.00% | 500 | - | 0.00% | 4,299 | - | 0.00% |
| Leasing Habitacional | 4,068,341 | 130,383 | 3.20% | (1,109) | (19,178) | 3.68% | (44,606) | (3,320) | 3.25% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 3,954 | 112 | 2.83% | 81 | 1 | 2.86% | (18) | - | 2.82% |
| Pyme | 130,858 | 10,484 | 8.01% | 364 | 52 | 7.99% | (1,094) | (101) | 8.02% |
| Nel | 192,868 | 20,174 | 10.46% | 49 | (1,807) | 11.40% | (2,035) | (504) | 10.61% |
| Personas | 3,740,661 | 99,614 | 2.66% | (1,603) | (17,423) | 3.13% | (41,461) | (2,714) | 2.71% |
| SUFI - Movilidad | 3,741,426 | 163,477 | 4.37% | 9,328 | (12,888) | 4.73% | 28,146 | (1,396) | 4.44% |
| Corporativo | 421 | - | 0.00% | 33 | - | 0.00% | 49 | - | 0.00% |
| Constructor | 1,193 | 200 | 16.74% | - | - | 16.74% | (27) | (1) | 16.48% |
| Empresas | 9,826 | 1,013 | 10.31% | (16) | - | 10.30% | 10 | (1) | 10.33% |
| Pyme | 278,254 | 16,655 | 5.99% | 560 | (642) | 6.23% | 713 | (479) | 6.17% |
| Nel | 630,215 | 40,761 | 6.47% | 1,092 | (3,484) | 7.03% | 4,064 | 220 | 6.47% |
| Personas | 2,821,517 | 104,848 | 3.72% | 7,660 | (8,762) | 4.04% | 23,336 | (1,135) | 3.79% |
| Libranza | 3,944,211 | 66,550 | 1.69% | 11,406 | (1,171) | 1.72% | 109,999 | (3,366) | 1.82% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Pyme | 1,731 | 34 | 1.97% | (1) | - | 1.97% | (1) | - | 1.97% |
| Nel | 31,146 | 937 | 3.01% | (14) | (13) | 3.05% | (531) | (266) | 3.80% |
| Personas | 3,911,334 | 65,579 | 1.68% | 11,420 | (1,158) | 1.71% | 110,532 | (3,100) | 1.81% |
| Factoring | 3,599,645 | 37,506 | 1.04% | 4,439 | 174 | 1.04% | 479,882 | 2,304 | 1.13% |
| Corporativo | 2,460,347 | 5,418 | 0.22% | 8,128 | - | 0.22% | 348,346 | (474) | 0.28% |
| Constructor | 35,625 | 414 | 1.16% | 523 | - | 1.18% | 3,196 | - | 1.28% |
| Empresas | 520,926 | 9,264 | 1.78% | (3,867) | (7) | 1.77% | 24,773 | 403 | 1.79% |
| Pyme | 543,299 | 22,387 | 4.12% | (925) | 181 | 4.08% | 64,416 | 2,375 | 4.18% |
| Nel | 280 | 22 | 8.00% | (25) | - | 7.34% | 8 | - | 8.23% |
| Personas | 39,168 | - | 0.00% | 606 | - | 0.00% | 39,143 | - | 0.00% |
| Rotativos | 2,344,989 | 117,630 | 5.02% | 108,235 | (2,174) | 5.36% | 124,967 | (5,263) | 5.54% |
| Corporativo | 336,436 | 556 | 0.17% | 98,753 | - | 0.23% | 117,244 | - | 0.25% |
| Constructor | 26,660 | 3,624 | 13.59% | (128) | - | 13.53% | 1,579 | 42 | 14.28% |
| Empresas | 210,504 | 12,222 | 5.81% | 2,552 | - | 5.88% | 377 | (150) | 5.89% |
| Pyme | 360,032 | 17,727 | 4.92% | 7,849 | (90) | 5.06% | 3,603 | 5 | 4.97% |
| Nel | 134,670 | 9,202 | 6.83% | (95) | (181) | 6.96% | (1,865) | (234) | 6.91% |
| Personas | 1,276,686 | 74,299 | 5.82% | (697) | (1,903) | 5.97% | 4,029 | (4,927) | 6.23% |

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE D | E 2021 | CIERRE DE OCTUBRE DE 2021 | | | |
|----------------------|----------------------------|-----------------|---------|---------------|----------------|---------|---------------------------|--------------|---------|--|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV | |
| Anticipos | 1,650,365 | 144,307 | 8.74% | (30,107) | 87,848 | 3.36% | (805,776) | 2,184 | 5.79% | |
| Corporativo | 752,027 | 69,850 | 9.29% | 6,801 | 69,850 | 0.00% | (621,761) | (13,061) | 6.04% | |
| Constructor | 139,505 | - | 0.00% | (951) | - | 0.00% | (19,025) | - | 0.00% | |
| Empresas | 406,981 | - | 0.00% | (20,063) | (103) | 0.02% | (48,132) | (1,137) | 0.25% | |
| Pyme | 254,193 | 72,010 | 28.33% | (10,247) | 18,618 | 20.19% | (42,765) | 18,288 | 18.09% | |
| Nel | 3,613 | - | 0.00% | (332) | (67) | 1.69% | (2,597) | - | 0.00% | |
| Personas | 94,045 | 2,448 | 2.60% | (5,316) | (450) | 2.92% | (71,496) | (1,907) | 2.63% | |
| SUFI - Cotidianidad | 567,008 | 84,079 | 14.83% | 1,068 | (1,715) | 15.16% | 6,514 | (3,379) | 15.60% | |
| Corporativo | 32 | - | 0.00% | - | - | 0.00% | 9 | - | 0.00% | |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Empresas | 14 | 14 | 100.00% | - | - | 100.00% | (0) | (0) | 100.00% | |
| Pyme | 2,240 | 553 | 24.67% | (3) | - | 24.64% | 165 | 5 | 26.38% | |
| Nel | 30,323 | 3,877 | 12.79% | 68 | (130) | 13.24% | (146) | (24) | 12.80% | |
| Personas | 534,399 | 79,635 | 14.90% | 1,003 | (1,585) | 15.23% | 6,486 | (3,360) | 15.72% | |
| Cartera Microcredito | 461,619 | 60,668 | 13.14% | 1,633 | (783) | 13.36% | 17,475 | 2,650 | 13.06% | |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Empresas | 94 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% | |
| Pyme | 61,906 | 13,403 | 21.65% | (85) | (35) | 21.68% | (2,305) | 707 | 19.77% | |
| Nel | 387,063 | 45,915 | 11.86% | 1,704 | (755) | 12.11% | 19,821 | 1,861 | 12.00% | |
| Personas | 12,556 | 1,349 | 10.75% | 13 | 6 | 10.71% | (40) | 82 | 10.06% | |
| Sobregiro | 434,202 | 15,685 | 3.61% | 54,426 | (588) | 4.28% | 69,640 | (3,094) | 5.15% | |
| Corporativo | 239,310 | 169 | 0.07% | 46,710 | (0) | 0.09% | 72,614 | (573) | 0.45% | |
| Constructor | 4,622 | 817 | 17.67% | 117 | 0 | 18.13% | (1,461) | (471) | 21.17% | |
| Empresas | 55,313 | 2,488 | 4.50% | 3,628 | (33) | 4.88% | (232) | (76) | 4.62% | |
| Pyme | 113,545 | 10,457 | 9.21% | 8,062 | (289) | 10.19% | 1,312 | (1,346) | 10.52% | |
| Nel | 5,005 | 527 | 10.54% | (69) | (17) | 10.73% | (132) | (28) | 10.81% | |
| Personas | 16,407 | 1,227 | 7.48% | (4,022) | (249) | 7.23% | (2,459) | (599) | 9.68% | |
| Otros Hipotecario | 194,583 | 21,703 | 11.15% | (394) | (877) | 11.58% | (4,285) | 621 | 10.60% | |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% | |
| Constructor | 18,600 | 295 | 1.59% | 0 | (0) | 1.59% | (19) | (0) | 1.59% | |
| Empresas | 897 | 327 | 36.50% | 0 | - | 36.50% | (25) | 0 | 35.52% | |
| Pyme | 35,148 | 5,724 | 16.29% | (74) | (276) | 17.04% | (766) | 225 | 15.31% | |
| Nel | 20,377 | 3,875 | 19.02% | (85) | (133) | 19.59% | (929) | (615) | 21.08% | |
| Personas | 119,561 | 11,482 | 9.60% | (235) | (467) | 9.97% | (2,547) | 1,011 | 8.57% | |
| Sin Producto | 454,403 | - | 0.00% | (977) | - | 0.00% | 421,162 | - | 0.00% | |
| Corporativo | 199,824 | - | 0.00% | 80 | - | 0.00% | 167,490 | - | 0.00% | |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Empresas | 29,733 | - | 0.00% | - | - | 0.00% | 29,651 | - | 0.00% | |
| Pyme | 15,221 | - | 0.00% | (1,027) | - | 0.00% | 14,396 | - | 0.00% | |
| Nel | 1,089 | - | 0.00% | (80) | - | 0.00% | 1,089 | - | 0.00% | |
| Personas | 208,537 | - | 0.00% | 50 | - | 0.00% | 208,537 | - | 0.00% | |
| TOTAL BANCAS | 147,671,316 | 6,711,460 | 4.54% | | (117,457) | 4.64% | 1,749,247 | (52,643) | 4.64% | |

BANCA POR PRODUCTO

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|--------|---------------|-----------------|--------|---------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Corporativo | 54,820,147 | 1,319,239 | 2.41% | 407,223 | (2,015) | 2.43% | 259,110 | (90,211) | 2.58% |
| Cartera Ordinaria | 37,345,697 | 1,152,956 | 3.09% | (5,793) | (56,125) | 3.24% | 666,436 | (37,502) | 3.25% |
| Leasing | 8,550,194 | 55,722 | 0.65% | 1,127 | (15,738) | 0.84% | (489,541) | (38,583) | 1.04% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Tesoreria | 4,809,205 | 33,737 | 0.70% | 250,575 | - | 0.74% | (15,954) | - | 0.70% |
| Tarjeta de Credito | 126,654 | 831 | 0.66% | 809 | (1) | 0.66% | 14,134 | (18) | 0.75% |
| Credito Constructor | - | - | 0.00% | - | - | 0.00% | 42 | - | 0.00% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 421 | - | 0.00% | 33 | - | 0.00% | 49 | - | 0.00% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 2,460,347 | 5,418 | 0.22% | 8,128 | - | 0.22% | 348,346 | (474) | 0.28% |
| Rotativos | 336,436 | 556 | 0.17% | 98,753 | - | 0.23% | 117,244 | - | 0.25% |
| Anticipos | 752,027 | 69,850 | 9.29% | 6,801 | 69,850 | 0.00% | (621,761) | (13,061) | 6.04% |
| SUFI - Cotidianidad | 32 | - | 0.00% | - | - | 0.00% | 9 | - | 0.00% |
| Cartera Microcredito | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sobregiro | 239,310 | 169 | 0.07% | 46,710 | (0) | 0.09% | 72,614 | (573) | 0.45% |
| Otros Hipotecario | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Sin Producto | 199,824 | - | 0.00% | 80 | - | 0.00% | 167,490 | - | 0.00% |
| Constructor | 7,496,603 | 715,078 | 9.54% | (6,290) | (1,117) | 9.55% | 10,353 | 45,233 | 8.95% |
| Cartera Ordinaria | 1,517,146 | 100,763 | 6.64% | (6,265) | (258) | 6.63% | 56,529 | 24,190 | 5.24% |
| Leasing | 1,082,481 | 94,272 | 8.71% | 387 | (753) | 8.78% | (70,016) | (187) | 8.20% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Tesoreria | 265,146 | 20,058 | 7.56% | 3,328 | (104) | 7.70% | 28,535 | (759) | 8.80% |
| Tarjeta de Credito | 4,280 | 251 | 5.86% | 43 | (0) | 5.92% | 189 | 20 | 5.65% |
| Credito Constructor | 4,401,346 | 494,384 | 11.23% | (3,345) | (2) | 11.22% | 10,874 | 22,400 | 10.75% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 1,193 | 200 | 16.74% | - | - | 16.74% | (27) | (1) | 16.48% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 35,625 | 414 | 1.16% | 523 | - | 1.18% | 3,196 | - | 1.28% |
| Rotativos | 26,660 | 3,624 | 13.59% | (128) | - | 13.53% | 1,579 | 42 | 14.28% |
| Anticipos | 139,505 | - | 0.00% | (951) | - | 0.00% | (19,025) | - | 0.00% |
| SUFI - Cotidianidad | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Cartera Microcredito | - | - | 0.00% | _ | - | 0.00% | - | - | 0.00% |
| Sobregiro | 4,622 | 817 | 17.67% | 117 | 0 | 18.13% | (1,461) | (471) | 21.17% |
| Otros Hipotecario | 18,600 | 295 | 1.59% | 0 | (0) | 1.59% | (19) | (0) | 1.59% |
| Sin Producto | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|---------|---------------|-----------------|---------|---------------------------|--------------|---------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Empresas | 11,840,879 | 529,880 | 4.48% | (14,208) | (7,684) | 4.53% | 84,255 | (14,037) | 4.63% |
| Cartera Ordinaria | 6,146,048 | 310,894 | 5.06% | 4,364 | (3,657) | 5.12% | 178,429 | (3,731) | 5.27% |
| Leasing | 3,608,834 | 171,147 | 4.74% | 3,120 | (3,882) | 4.85% | (97,719) | (3,630) | 4.72% |
| Libre Inversion | 469 | 393 | 83.70% | - | - | 83.70% | (3) | (1) | 83.37% |
| Hipotecario Vivienda | 2,030 | 174 | 8.56% | - | - | 8.56% | (15) | - | 8.50% |
| Tesoreria | 732,460 | 20,056 | 2.74% | (5,056) | (1) | 2.72% | (10,751) | (5,721) | 3.47% |
| Tarjeta de Credito | 96,394 | 1,453 | 1.51% | 1,050 | (2) | 1.53% | 7,882 | 6 | 1.63% |
| Credito Constructor | 16,400 | 324 | 1.98% | 0 | 0 | 1.98% | 30 | 0 | 1.98% |
| Leasing Habitacional | 3,954 | 112 | 2.83% | 81 | 1 | 2.86% | (18) | - | 2.82% |
| SUFI - Movilidad | 9,826 | 1,013 | 10.31% | (16) | - | 10.30% | 10 | (1) | 10.33% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 520,926 | 9,264 | 1.78% | (3,867) | (7) | 1.77% | 24,773 | 403 | 1.79% |
| Rotativos | 210,504 | 12,222 | 5.81% | 2,552 | - | 5.88% | 377 | (150) | 5.89% |
| Anticipos | 406,981 | - | 0.00% | (20,063) | (103) | 0.02% | (48,132) | (1,137) | 0.25% |
| SUFI - Cotidianidad | 14 | 14 | 100.00% | - | - | 100.00% | (0) | (0) | 100.00% |
| Cartera Microcredito | 94 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% |
| Sobregiro | 55,313 | 2,488 | 4.50% | 3,628 | (33) | 4.88% | (232) | (76) | 4.62% |
| Otros Hipotecario | 897 | 327 | 36.50% | 0 | - | 36.50% | (25) | 0 | 35.52% |
| Sin Producto | 29,733 | - | 0.00% | - | - | 0.00% | 29,651 | - | 0.00% |
| Pyme | 18,979,446 | 1,243,265 | 6.55% | 30,265 | (22,732) | 6.68% | 89,493 | 6,553 | 6.55% |
| Cartera Ordinaria | 12,325,481 | 766,548 | 6.22% | 26,606 | (10,364) | 6.32% | 113,509 | (7,297) | 6.34% |
| Leasing | 3,788,575 | 208,754 | 5.51% | 2,703 | (29,249) | 6.29% | (70,807) | (7,452) | 5.60% |
| Libre Inversion | 68,929 | 10,511 | 15.25% | (163) | (147) | 15.43% | (1,509) | 8 | 14.91% |
| Hipotecario Vivienda | 325,948 | 57,376 | 17.60% | (410) | (440) | 17.72% | 331 | 1,621 | 17.12% |
| Tesoreria | 150,457 | 6,945 | 4.62% | (1,642) | (1) | 4.57% | (14,827) | (635) | 4.59% |
| Tarjeta de Credito | 478,707 | 23,698 | 4.95% | (1,227) | (50) | 4.95% | 18,278 | 628 | 5.01% |
| Credito Constructor | 44,921 | - | 0.00% | (76) | - | 0.00% | 6,847 | - | 0.00% |
| Leasing Habitacional | 130,858 | 10,484 | 8.01% | 364 | 52 | 7.99% | (1,094) | (101) | 8.02% |
| SUFI - Movilidad | 278,254 | 16,655 | 5.99% | 560 | (642) | 6.23% | 713 | (479) | 6.17% |
| Libranza | 1,731 | 34 | 1.97% | (1) | - | 1.97% | (1) | - | 1.97% |
| Factoring | 543,299 | 22,387 | 4.12% | (925) | 181 | 4.08% | 64,416 | 2,375 | 4.18% |
| Rotativos | 360,032 | 17,727 | 4.92% | 7,849 | (90) | 5.06% | 3,603 | 5 | 4.97% |
| Anticipos | 254,193 | 72,010 | 28.33% | (10,247) | 18,618 | 20.19% | (42,765) | 18,288 | 18.09% |
| SUFI - Cotidianidad | 2,240 | 553 | 24.67% | (3) | - | 24.64% | 165 | 5 | 26.38% |
| Cartera Microcredito | 61,906 | 13,403 | 21.65% | (85) | (35) | 21.68% | (2,305) | 707 | 19.77% |
| Sobregiro | 113,545 | 10,457 | 9.21% | 8,062 | (289) | 10.19% | 1,312 | (1,346) | 10.52% |
| Otros Hipotecario | 35,148 | 5,724 | 16.29% | (74) | (276) | 17.04% | (766) | 225 | 15.31% |
| Sin Producto | 15,221 | - | 0.00% | (1,027) | - | 0.00% | 14,396 | - | 0.00% |

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIEF | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|--------|---------------|-----------------|--------|--------------|---------------------------|--------|--|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV | |
| Nel | 4,968,209 | 518,136 | 10.43% | 2,875 | (13,020) | 10.70% | 55,778 | 9,817 | 10.35% | |
| Cartera Ordinaria | 892,377 | 92,289 | 10.34% | 973 | (523) | 10.41% | 12,683 | 3,538 | 10.09% | |
| Leasing | 42,777 | 6,731 | 15.73% | 172 | (956) | 18.04% | (736) | (96) | 15.69% | |
| Libre Inversion | 803,969 | 105,072 | 13.07% | (565) | (1,099) | 13.20% | (7,521) | 4,004 | 12.45% | |
| Hipotecario Vivienda | 1,303,054 | 151,303 | 11.61% | (109) | (3,686) | 11.89% | 20,670 | 403 | 11.77% | |
| Tesoreria | 120 | 58 | 48.39% | - | - | 48.39% | (32) | (7) | 42.66% | |
| Tarjeta de Credito | 489,263 | 37,392 | 7.64% | 190 | (168) | 7.68% | 13,966 | 1,565 | 7.54% | |
| Credito Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% | |
| Leasing Habitacional | 192,868 | 20,174 | 10.46% | 49 | (1,807) | 11.40% | (2,035) | (504) | 10.61% | |
| SUFI - Movilidad | 630,215 | 40,761 | 6.47% | 1,092 | (3,484) | 7.03% | 4,064 | 220 | 6.47% | |
| Libranza | 31,146 | 937 | 3.01% | (14) | (13) | 3.05% | (531) | (266) | 3.80% | |
| Factoring | 280 | 22 | 8.00% | (25) | - | 7.34% | 8 | - | 8.23% | |
| Rotativos | 134,670 | 9,202 | 6.83% | (95) | (181) | 6.96% | (1,865) | (234) | 6.91% | |
| Anticipos | 3,613 | - | 0.00% | (332) | (67) | 1.69% | (2,597) | - | 0.00% | |
| SUFI - Cotidianidad | 30,323 | 3,877 | 12.79% | 68 | (130) | 13.24% | (146) | (24) | 12.80% | |
| Cartera Microcredito | 387,063 | 45,915 | 11.86% | 1,704 | (755) | 12.11% | 19,821 | 1,861 | 12.00% | |
| Sobregiro | 5,005 | 527 | 10.54% | (69) | (17) | 10.73% | (132) | (28) | 10.81% | |
| Otros Hipotecario | 20,377 | 3,875 | 19.02% | (85) | (133) | 19.59% | (929) | (615) | 21.08% | |
| Sin Producto | 1,089 | - | 0.00% | (80) | - | 0.00% | 1,089 | - | 0.00% | |
| Personas | 49,566,032 | 2,385,861 | 4.81% | 19,827 | (70,889) | 4.96% | 1,250,257 | (9,998) | 4.96% | |
| Cartera Ordinaria | 308,066 | 30,553 | 9.92% | 20 | (648) | 10.13% | 7,849 | (535) | 10.36% | |
| Leasing | 182,699 | 8,396 | 4.60% | 206 | (1,253) | 5.29% | (4,014) | (421) | 4.72% | |
| Libre Inversion | 16,480,304 | 992,166 | 6.02% | 19,334 | (19,517) | 6.15% | 430,556 | (2,975) | 6.20% | |
| Hipotecario Vivienda | 14,038,731 | 655,790 | 4.67% | 12,028 | (16,015) | 4.79% | 254,983 | (3,923) | 4.79% | |
| Tesoreria | 1,117 | - | 0.00% | - | - | 0.00% | (6) | - | 0.00% | |
| Tarjeta de Credito | 5,775,946 | 258,475 | 4.48% | (21,140) | (1,465) | 4.48% | 282,530 | 14,504 | 4.44% | |
| Credito Constructor | 4,299 | - | 0.00% | 500 | - | 0.00% | 4,299 | - | 0.00% | |
| Leasing Habitacional | 3,740,661 | 99,614 | 2.66% | (1,603) | (17,423) | 3.13% | (41,461) | (2,714) | 2.71% | |
| SUFI - Movilidad | 2,821,517 | 104,848 | 3.72% | 7,660 | (8,762) | 4.04% | 23,336 | (1,135) | 3.79% | |
| Libranza | 3,911,334 | 65,579 | 1.68% | 11,420 | (1,158) | 1.71% | 110,532 | (3,100) | 1.81% | |
| Factoring | 39,168 | - | 0.00% | 606 | - | 0.00% | 39,143 | - | 0.00% | |
| Rotativos | 1,276,686 | 74,299 | 5.82% | (697) | (1,903) | 5.97% | 4,029 | (4,927) | 6.23% | |
| Anticipos | 94,045 | 2,448 | 2.60% | (5,316) | (450) | 2.92% | (71,496) | (1,907) | 2.63% | |
| SUFI - Cotidianidad | 534,399 | 79,635 | 14.90% | 1,003 | (1,585) | 15.23% | 6,486 | (3,360) | 15.72% | |
| Cartera Microcredito | 12,556 | 1,349 | 10.75% | 13 | 6 | 10.71% | (40) | 82 | 10.06% | |
| Sobregiro | 16,407 | 1,227 | 7.48% | (4,022) | (249) | 7.23% | (2,459) | (599) | 9.68% | |
| Otros Hipotecario | 119,561 | 11,482 | 9.60% | (235) | (467) | 9.97% | (2,547) | 1,011 | 8.57% | |
| Sin Producto | 208,537 | - | 0.00% | 50 | - | 0.00% | 208,537 | - | 0.00% | |
| TOTAL PRODUCTOS | 147,671,316 | 6,711,460 | 4.54% | 439,692 | (117,457) | 4.64% | 1,749,247 | (52,643) | 4.64% | |

SUFI - PRODUCTO

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|--------|---------------|-----------------|--------|---------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| VEHICULOS SUFI | 3,741,426 | 163,477 | 4.37% | 9,328 | (12,888) | 4.73% | 28,146 | (1,396) | 4.44% |
| MOTOS SUFI | 312,208 | 47,168 | 15.11% | 823 | (949) | 15.45% | 8,101 | (829) | 15.78% |
| CONSUMO SUFI | 81,060 | 19,903 | 24.55% | 117 | (236) | 24.88% | 959 | (1,489) | 26.71% |
| LIBRE INVERSION SUFI | 66,531 | 3,063 | 4.60% | 119 | (119) | 4.79% | 1,373 | 66 | 4.60% |
| CREDITO EDUCATIVO CP | 19,947 | 3,510 | 17.60% | (123) | (109) | 18.03% | (2,170) | (455) | 17.93% |
| CREDITO EDUCATIVO LP | 87,263 | 10,435 | 11.96% | 132 | (301) | 12.32% | (1,750) | (672) | 12.48% |
| TOTAL SUFI | 4,308,434 | 247,556 | 5.75% | 10,396 | (14,602) | 6.10% | 34,659 | (4,775) | 5.90% |

LEASING - PRODUCTO

| | AL 30 DE NOVIEMBRE DE 2021 | | | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | |
|----------------------|----------------------------|-----------------|-------|---------------|-----------------|-------|---------------------------|--------------|-------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Leasing | 17,255,559 | 545,022 | 3.16% | 7,715 | (51,831) | 3.46% | (732,832) | (50,370) | 3.31% |
| Leasing Habitacional | 4,068,341 | 130,383 | 3.20% | (1,109) | (19,178) | 3.68% | (44,606) | (3,320) | 3.25% |
| Anticipos | 1,650,365 | 144,307 | 8.74% | (30,107) | 87,848 | 3.36% | (805,776) | 2,184 | 5.79% |
| Sin Producto | 448,818 | - | 0.00% | (1,179) | - | 0.00% | 415,789 | - | 0.00% |
| TOTAL LEASING | 23,423,083 | 819,712 | 3.50% | (24,680) | 16,839 | 3.42% | (1,167,426) | (51,506) | 3.54% |

NEGOCIOS E INDEPENDIENTES

| | AL 30 DE NOVIEMBRE DE 2021 | AL 29 | DE NOVIEMBRE DI | 2021 | CIERRE DE OCTUBRE DE 2021 | | | | |
|----------------------|----------------------------|-----------------|-----------------|---------------|---------------------------|--------|--------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Hipotecario Vivienda | 1,303,054 | 151,303 | 11.61% | (109) | (3,686) | 11.89% | 20,670 | 403 | 11.77% |
| Comercial y otros | 892,377 | 92,289 | 10.34% | 973 | (523) | 10.41% | 12,683 | 3,538 | 10.09% |
| SUFI | 660,538 | 44,638 | 6.76% | 1,160 | (3,614) | 7.32% | 3,918 | 197 | 6.77% |
| Libre Inversion | 803,969 | 105,072 | 13.07% | (565) | (1,099) | 13.20% | (7,521) | 4,004 | 12.45% |
| Tarjeta de Credito | 489,263 | 37,392 | 7.64% | 190 | (168) | 7.68% | 13,966 | 1,565 | 7.54% |
| Cartera Microcredito | 387,063 | 45,915 | 11.86% | 1,704 | (755) | 12.11% | 19,821 | 1,861 | 12.00% |
| Rotativos | 134,670 | 9,202 | 6.83% | (95) | (181) | 6.96% | (1,865) | (234) | 6.91% |
| Leasing Habitacional | 192,868 | 20,174 | 10.46% | 49 | (1,807) | 11.40% | (2,035) | (504) | 10.61% |
| Leasing | 42,777 | 6,731 | 15.73% | 172 | (956) | 18.04% | (736) | (96) | 15.69% |
| Otros Hipotecario | 20,377 | 3,875 | 19.02% | (85) | (133) | 19.59% | (929) | (615) | 21.08% |
| Sobregiro | 5,005 | 527 | 10.54% | (69) | (17) | 10.73% | (132) | (28) | 10.81% |
| Libranza | 31,146 | 937 | 3.01% | (14) | (13) | 3.05% | (531) | (266) | 3.80% |
| Factoring | 280 | 22 | 8.00% | (25) | - | 7.34% | 8 | - | 8.23% |
| Anticipos | 3,613 | - | 0.00% | (332) | (67) | 1.69% | (2,597) | - | 0.00% |
| Tesoreria | 120 | 58 | 48.39% | - | - | 48.39% | (32) | (7) | 42.66% |
| Sin Producto | 1,089 | - | 0.00% | (80) | - | 0.00% | 1,089 | - | 0.00% |
| TOTAL | 4,968,209 | 518,136 | 10.43% | 2,875 | (13,020) | 10.70% | 55,778 | 9,817 | 10.35% |

MICROCRÉDITO

| | AL 30 DE NOVIEMBRE DE 2021 | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | | | |
|------------------------------------|----------------------------|-----------------|-----------------|---------------|---------------------------|--------|--------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Microcrédito | 364,579 | 38,550 | 10.57% | 1,524 | (694) | 10.81% | 17,285 | 1,986 | 10.53% |
| Cartera Microcrédito Reclasificada | 97,041 | 22,117 | 22.79% | 108 | (89) | 22.91% | 190 | 664 | 22.15% |
| TOTAL CARTERA MICROCRÉDITO | 461,619 | 60,668 | 13.14% | 1,633 | (783) | 13.36% | 17,475 | 2,650 | 13.06% |

LIBRANZA

| | AL 30 DE NOVIEMBRE DE 2021 | AL 29 | DE NOVIEMBRE DI | E 2021 | CIERRE DE OCTUBRE DE 2021 | | | | |
|------------------------|----------------------------|-----------------|-----------------|---------------|---------------------------|--------|--------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| LIBRANZA EMPLEADOS | 1,791,686 | 6,118 | 0.34% | 6,584 | (291) | 0.36% | 75,900 | 1,041 | 0.30% |
| LIBRANZA FOPEP | 1,097,102 | 10,224 | 0.93% | 2,197 | (7) | 0.93% | 12,927 | (563) | 0.99% |
| EX-EMPLEADO LIBRANZA | 338,263 | 46,855 | 13.85% | (805) | (711) | 14.03% | (19,963) | (2,722) | 13.84% |
| LIBRANZA COLPENSIONES | 627,412 | 3,214 | 0.51% | 3,238 | (103) | 0.53% | 28,326 | (1,196) | 0.74% |
| LIBRANZA PROTECCION | 89,029 | 87 | 0.10% | 191 | (60) | 0.17% | 12,812 | 22 | 0.09% |
| TOTAL CARTERA LIBRANZA | 3,943,491 | 66,499 | 1.69% | 11,406 | (1,171) | 1.72% | 110,002 | (3,418) | 1.82% |

INCLUSION

| | AL 30 DE NOVIEMBRE DE 2021 | AL 29 | DE NOVIEMBRE DE | 2021 | CIERRE DE OCTUBRE DE 2021 | | | | |
|-------------------|----------------------------|-----------------|-----------------|---------------|---------------------------|--------|--------------|--------------|-------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| CREDITO A LA MANO | 154,026 | 15,837 | 10.28% | 95 | (360) | 10.52% | 9,498 | 4,115 | 8.11% |
| NEQUI | 29,796 | 327 | 1.10% | 72 | 0 | 1.10% | 17,960 | (56) | 3.23% |
| SOCIAL | 94,119 | 10,365 | 11.01% | 837 | (134) | 11.26% | 8,083 | 3,110 | 8.43% |
| TOTAL INCLUSION | 277,941 | 26,529 | 9.54% | 1,004 | (494) | 9.76% | 35,541 | 7,170 | 7.99% |

Principales Desembolsos:

| NOMBRE | ID | MONTO |
|---------------------------------------|-------------|---------|
| CODENSA SA ESP | 830037248 | 260,000 |
| EMGESA SA ESP | 860063875 | 150,000 |
| FCP INMOBILIARIO YELLOWSTONE FUND II | 901293166 | 122,000 |
| NUEVA EMPRESA PROMOTORA DE SALUD S.A. | 900156264 | 105,000 |
| FIDEICOMISO TELEFONICA FACTORING | 50033005435 | 50,000 |

Principales cancelaciones:

| NOMBRE | ID | MONTO |
|---|-----------|--------|
| CAJA DE COMPENSACION FAMILIAR COMPENSAR | 860066942 | 70,000 |
| CASATORO SA BIC | 830004993 | 8,419 |
| GRUPO ARGOS SA | 890900266 | 7,753 |
| KOBA COLOMBIA SAS | 900276962 | 7,310 |
| STF GROUP SA | 805003626 | 3,697 |

Principales Vencidos Cartera Comercial:

| Nombre | Segmento | Región | SALDO T | OTAL | INCREMEN | TO MES | Fecha del | Gestión | | |
|---|----------------------------|-----------|---------|---------|----------|--------|------------|--|--|--|
| | | | Capital | Vencido | Vencido | Mora | comentario | | | |
| CONINSA RAMON H SA | CONSTRUCTOR CORPORATIVO | BOGOTÁ | 68,282 | 25,000 | 25,000 | 39 | 24/11/2021 | El cliente entro el ley 560, dado que se encuentra en un proceso de reorganización por el proyecto hidroituango, hasta que no se firme el acuerdo, el cliente no puede realizar pagos a sus obligaciones. | | |
| FENIX CONSTRUCCIONES SA | CONSTRUCTOR CORPORATIVO | CENTRO | 51,031 | 51,031 | 17,406 | 159 | 3/11/2021 | Cliente AEC Nivel de Riesgo II. El cliente Fenix Construcciónes SA paso vencido al cierre ya que no cuenta con los recursos para cancelas los intereses. El cliente ingresa al proceso de VPN individual. | | |
| FIDEICOMISO MORATTO | CONSTRUCTOR CORPORATIVO | SUR | 13,941 | 13,941 | 12,729 | 78 | | Cliente en nivel AEC III, El constructor informa que tuvo un desfase en el proyecto, no cuenta con cierre financiero para el pago del crédito constructor. Por lo tanto, Se realizó investigación de bienes al cliente. Hay sospechas de ingreso a una ley 1116. Se deteriora calificación a R9. | | |
| FIDEICOMISO UT GRAN MALECON | CORPORATIVA | CARIBE | 16,841 | 6,872 | 6,872 | 35 | 29/11/2021 | El cliente depende de recursos provenientes del Distrito de Barranquilla. Ante los retrasos vistos por este ente para el pago de facturas a sus contratistas, es posible que pase vencido y afecte la cv. | | |
| ATN 3 SA | INTERNACIONAL | ANTIOQUIA | 122,241 | 122,241 | 6,719 | 1,960 | 27/10/2021 | Variacion por TRM | | |
| PA BIOCOSTA | CORPORATIVA | CARIBE | 6,086 | 6,086 | 4,923 | 118 | 12/11/2021 | A pesar que se presenta una disminución en los días vencidos, el cliente se mantendrá en mora, pues solicito admisión al proceso de reorganización empresarial. El cliente ha registrado problemas financieros por cuenta de recursos atrapados entre cuentas de clientes, entre esos el caso Frupalma, cliente en México del cual a pesar de haber ganado la disputa no ha recibido el pago. Por otro lado, los socios no tienen intención de capitalizar la compañía, lo cual limita el pago de sus obligaciones | | |
| SUPERMERCADOS EL RENDIDOR S A | CORPORATIVA | SUR | 4,090 | 3,432 | 3,256 | 63 | 26/10/2021 | Se aplicaron prorrogas por 60 días a todas las obligaciones, mientras se define como se reperfilaría la deuda. El comite AEC deterioro la calificación interna a R7 y externa a B, debido a que no se tiene un panorama claro en que se va a hacer con el nivel de agotados del negocio y su estructura de deuda, el comité decide deteriorar a la compañía a nivel 3. | | |
| INGAP S A S | PYMES | ANTIOQUIA | 3,355 | 3,096 | 2,996 | 69 | 22/11/2021 | Contratista, cliente que quedó con recaudos pendientes de obras y tampoco ha logrado el reinicio de varias después de pandemia, tiene embargos con la UGPP y fue aceptada este mes de nov en ley de intervención 560 | | |
| RINCON FORERO HECTOR ORLANDO | EMPRESARIAL | BOGOTÁ | 3,489 | 2,806 | 2,806 | 38 | 27/10/2021 | la reestructuración quedo grabada el 24 de Septiembre, disminuyendo así el saldo vencido | | |
| COOPERATIVA DE CAFICULTORES DE ANDES LTDA COOPERAN | PYMES | ANTIOQUIA | 57,398 | 57,398 | 2,678 | 272 | 27/10/2021 | Pendiente de Información | | |

Principales Recuperados Cartera Comercial:

| Nombre | Segmento | Región | Saldo vencido al cierre | Saldo vencido actual | Saldo Recuperado | Mora | Fecha del comentario | Gestión |
|--|-------------|-----------|----------------------------|-------------------------|---------------------|-------|-------------------------|--|
| P A UTR&T 2 | CORPORATIVA | SUR | 55,796 | - | 55,796 | - | 27/10/2021 | Los creditos desembolsados al cliente hacen parte de un sindicado donde Bancolombia participa con el 57% y el resto está distribuido entre Colpatria, Sudameris y Pichincha. Este crédito tiene como garantía y fuente de pago los recursos cedidos por UTRYT al PA UTRYT y que vienen del PA FIDUMIO. Este Credito se desembolsó en el 2011 y se reestructuró en 2018. sin embargo, a la fecha se encuentra vencido debido a que las actuales condiciones en las que se desarrolla el contrato son inviables por los |
| COSMOCENTRO CIUDADELA COMERCIAL PH | PYMES | SUR | 20,448 | - | 20,448 | 215 | 27/10/2021 | factores que hacen inviable hov el STMIO. Se ha indicado que el proceso cuenta con el Ciudadela comercial quien ejecutó el proyecto de ampliación del cc cosmocentro CC en Cali con sobrecostos en la construcción y con ventas rezagadas del proyecto. Se han recuperado \$16.662mm producto de daciones contabilizadas (9 locales) y pagos en efectivos por venta de locales (4). Para el saldo pendiente (\$27.00MM), comité Colombia aprobo OE con un bullet a 9 meses, acompañado de un covenant donde el cliente debe garantizar mediante instrucción a fiduciaria, que una vez se realice |
| NUTRIMENTI DE COLOMBIA SAS | CORPORATIVA | ANTIOQUIA | 10,226 | - | 10,226 | 9 | 27/10/2021 | Cliente que presentó un error en el aplicativo leasing en el mes de septiembre, pero que se corrige para el cierre de Octubre |
| QUIMICA INTERNACIONAL S A QUINTAL S A | CORPORATIVA | CARIBE | 9,160 | - | 9,160 | - | 27/10/2021 | Se aprueba al cliente una prórroga de los saldos con vencimiento hasta el mes de septiembre, en virtud de las negociaciones de reperfilamiento de la deuda. |
| DISPEZ RIO Y MAR SA | EMPRESARIAL | BOGOTÁ | 3,834 | - | 3,834 | 1,007 | 27/10/2021 | En virtud del cumplimiento de la orden judicial emitida por el tribunal de Bogotá mediante el cual se confirma la decisión de la Superintendencia de Sociedades y que obligó al Banco a realizar el reintegro por la suma de \$625.656.553,11. Correspondiente a los recursos que fueron debitados de la cuenta corriente No. 58535974586 y que fueron aplicados a los créditos de tesoreria No. 1260176399. |
| FUREL SA | CORPORATIVA | ANTIOQUIA | 3,615 | - | 3,615 | 1,213 | 13/11/2021 | El cliente se encuentra en intervención, a cargo de DCC. Se contabiliza la restitución de activos por leasing de contratos de AO, por lo que se genera una recuperación. |
| VALENCIA Y SOTO S.A. | EMPRESARIAL | SUR | 1,901 | 1 | 1,900 | 1,825 | 27/10/2021 | Pendiente de Información |
| PREPAC COLOMBIANA LIMITADA | EMPRESARIAL | BOGOTÁ | 3,790 | 2,070 | 1,719 | 980 | 27/10/2021 | Pendiente de Información |
| HERRAMIENTAS Y SEGURIDAD SA | EMPRESARIAL | CARIBE | 1,263 | - | 1,263 | 1,124 | 27/10/2021 | Pendiente de Información |
| FRUTAFINO SAS | EMPRESARIAL | CENTRO | 1,135 | - | 1,135 | 712 | 27/10/2021 | Castigo |