



RESUMEN EJECUTIVO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 60,887,761 | 2,122,995 | 3.49% | (62,493) | (1,446) | 3.49% | (863,966) | 15,048 | 3.41% |
| Comercio, Manufactura, Agro y Bienes de C | 17,084,435 | 362,584 | 2.12% | 10,117 | 72 | 2.12% | (62,653) | (28,167) | 2.28% |
| Infraestructura y Recursos Naturales | 11,554,714 | 885,835 | 7.67% | (1,314) | (801) | 7.67% | (235,689) | 7,013 | 7.45% |
| Grandes corporativos | 14,600,233 | 83 | 0.00% | (51,968) | (83) | 0.00% | 247,871 | (14,619) | 0.10% |
| Gobierno, Servicios Financieros, Salud y Edu | 8,527,854 | 15,374 | 0.18% | (7,079) | - | 0.18% | (791,268) | (83) | 0.17% |
| Inmobiliario y Constructor | 7,436,816 | 660,241 | 8.88% | (13,969) | (869) | 8.87% | (152,706) | 630 | 8.69% |
| Otros Territorios | 1,375,465 | 198,878 | 14.46% | 1,633 | 236 | 14.46% | (31,419) | 50,273 | 10.56% |
| Corresponsales y Otros | 308,245 | 0 | 0.00% | 88 | - | 0.00% | 161,897 | 0 | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 83,429,463 | 4,920,420 | 5.90% | 94,436 | 6,750 | 5.90% | 837,487 | 270,587 | 5.63% |
| Empresarial | 11,544,535 | 567,641 | 4.92% | 5,091 | (1,303) | 4.93% | (131,610) | 12,337 | 4.76% |
| Banca Pyme | 18,725,388 | 1,291,192 | 6.90% | 13,297 | 20,112 | 6.79% | (102,523) | 63,771 | 6.52% |
| Pymes | 16,930,224 | 1,272,398 | 7.52% | 13,114 | 1,319 | 7.51% | (127,247) | 45,646 | 7.19% |
| Gobierno de Red | 1,795,164 | 18,794 | 1.05% | 182 | 18,793 | 0.00% | 24,723 | 18,124 | 0.04% |
| Nel | 4,819,713 | 529,971 | 11.00% | 2,442 | (1,901) | 11.04% | 652 | 20,294 | 10.58% |
| Total Personas | 48,339,827 | 2,531,616 | 5.24% | 73,606 | (10,158) | 5.27% | 1,070,968 | 174,185 | 4.99% |
| Consumo | 29,934,285 | 1,729,875 | 5.78% | 53,826 | (5,736) | 5.81% | 775,067 | 181,005 | 5.31% |
| Solucion Inmobiliaria | 17,462,070 | 741,760 | 4.25% | 14,165 | (3,096) | 4.27% | 167,973 | (5,976) | 4.32% |
| Comercial y otros | 943,471 | 59,981 | 6.36% | 5,615 | (1,326) | 6.54% | 127,928 | (845) | 7.46% |
| TOTAL BANCAS | 144,317,224 | 7,043,415 | 4.88% | 31,943 | 5,304 | 4.88% | (26,479) | 285,635 | 4.68% |

MODALIDAD

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV | Variación SK | Variación CV | ICV |
| Comercial | 96,148,716 | 4,163,809 | 4.33% | (37,915) | 22,890 | 4.31% | (984,470) | 104,323 | 4.18% |
| Consumo | 32,193,095 | 1,953,587 | 6.07% | 54,792 | (6,747) | 6.10% | 773,260 | 201,988 | 5.57% |
| Vivienda | 15,344,614 | 836,845 | 5.45% | 15,094 | (10,456) | 5.53% | 188,713 | (23,073) | 5.67% |
| Microcrédito | 630,799 | 89,174 | 14.14% | (28) | (384) | 14.20% | (3,982) | 2,396 | 13.67% |
| BANCO | 144,317,224 | 7,043,415 | 4.88% | 31,943 | 5,304 | 4.88% | (26,479) | 285,635 | 4.68% |

SEGMENTO POR BANCA

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Banca/Segmento | Saldo Capital | Cartera Vencida | ICV.. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Negocios Corporativos | 47,439,419 | 2,122,780 | 4.47% | (60,568) | (1,446) | 4.47% | (434,277) | 15,022 | 4.40% |
| Corporativa + Internacional | 40,028,716 | 1,463,483 | 3.66% | (46,617) | (577) | 3.65% | (290,809) | 14,392 | 3.59% |
| Constructor | 7,410,703 | 659,297 | 8.90% | (13,951) | (869) | 8.89% | (143,468) | 630 | 8.72% |
| Constructor corporativo | 5,334,102 | 383,062 | 7.18% | (7,839) | (3,506) | 7.24% | (123,484) | 7,174 | 6.89% |
| Constructor empresarial | 1,517,822 | 175,001 | 11.53% | (508) | (47) | 11.53% | (17,021) | (4,531) | 11.70% |
| Constructor pyme | 558,779 | 101,235 | 18.12% | (5,604) | 2,684 | 17.46% | (2,963) | (2,013) | 18.38% |
| Gobierno | 6,528,836 | - | 0.00% | (470) | - | 0.00% | (66,394) | - | 0.00% |
| Financiera | 6,919,506 | 215 | 0.00% | (1,455) | - | 0.00% | (363,295) | 26 | 0.00% |
| Negocios Personas, Nel, Pymes y Empresas | 83,429,463 | 4,920,420 | 5.90% | 94,436 | 6,750 | 5.90% | 837,487 | 270,587 | 5.63% |
| Pymes | 16,930,224 | 1,272,398 | 7.52% | 13,114 | 1,319 | 7.51% | (127,247) | 45,646 | 7.19% |
| Personal | 15,865,873 | 1,049,197 | 6.61% | 30,737 | (5,503) | 6.66% | 754,141 | 66,195 | 6.50% |
| Preferencial | 13,602,798 | 433,228 | 3.18% | 15,753 | (868) | 3.19% | (6,375) | 29,484 | 2.97% |
| Personal plus | 18,871,156 | 1,049,191 | 5.56% | 27,116 | (3,787) | 5.59% | 323,202 | 78,506 | 5.23% |
| Empresarial | 11,544,535 | 567,641 | 4.92% | 5,091 | (1,303) | 4.93% | (131,610) | 12,337 | 4.76% |
| Nel | 4,819,713 | 529,971 | 11.00% | 2,442 | (1,901) | 11.04% | 652 | 20,294 | 10.58% |
| Gobierno de red | 1,795,164 | 18,794 | 1.05% | 182 | 18,793 | 0.00% | 24,723 | 18,124 | 0.04% |
| TOTAL BANCAS | 144,317,224 | 7,043,415 | 4.88% | 31,943 | 5,304 | 4.88% | (26,479) | 285,635 | 4.68% |

PRODUCTO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Ordinaria | 57,320,037 | 2,585,235 | 4.51% | 4,781 | (6,285) | 4.52% | (26,893) | 96,544 | 4.34% |
| Leasing | 17,061,981 | 618,100 | 3.62% | (18,823) | 4,541 | 3.59% | (836,616) | (16,341) | 3.54% |
| Libre Inversion | 16,921,087 | 1,180,756 | 6.98% | 31,547 | 976 | 6.99% | 540,934 | 110,202 | 6.54% |
| Hipotecario Vivienda | 15,344,614 | 836,845 | 5.45% | 15,094 | (10,456) | 5.53% | 188,913 | (23,073) | 5.67% |
| Tesoreria | 6,010,210 | 87,965 | 1.46% | 7,743 | (27) | 1.47% | (167,800) | (2,947) | 1.47% |
| Tarjeta de Credito | 6,559,215 | 344,446 | 5.25% | 16,402 | (3,794) | 5.32% | 52,142 | 45,766 | 4.59% |
| Credito Constructor | 4,472,326 | 459,445 | 10.27% | (5,075) | (14) | 10.26% | 8,229 | 4,688 | 10.19% |
| Leasing Habitacional | 4,034,938 | 141,141 | 3.50% | (2,239) | 6,527 | 3.33% | (20,581) | 15,637 | 3.09% |
| SUFI - Movilidad | 3,690,787 | 190,153 | 5.15% | 3,407 | (1,798) | 5.21% | 27,196 | 19,670 | 4.65% |
| Libranza | 3,819,127 | 79,586 | 2.08% | 5,196 | (163) | 2.09% | 102,646 | 6,169 | 1.98% |
| Factoring | 3,082,150 | 35,697 | 1.16% | 62,075 | 21 | 1.18% | 407,782 | 1,049 | 1.30% |
| Rotativos | 2,214,148 | 140,565 | 6.35% | (8,662) | (1,007) | 6.37% | (128,471) | 13,772 | 5.41% |
| Anticipos | 1,524,715 | 145,392 | 9.54% | 14,951 | 18,467 | 8.41% | (876,445) | 1,056 | 6.01% |
| SUFI - Cotidianidad | 569,873 | 98,351 | 17.26% | 1,638 | (692) | 17.43% | 5,938 | 11,231 | 15.45% |
| Cartera Microcredito | 447,222 | 62,637 | 14.01% | 570 | (304) | 14.09% | 6,814 | 3,301 | 13.47% |
| Sobregiro | 420,336 | 17,480 | 4.16% | (106,310) | (639) | 3.44% | 70,862 | 1,149 | 4.67% |
| Otros Hipotecario | 196,585 | 19,620 | 9.98% | (70) | (50) | 10.00% | (8,170) | (2,239) | 10.68% |
| Sin Producto | 481,255 | 2 | 0.00% | 9,545 | - | 0.00% | 480,423 | 2 | 0.00% |
| TOTAL | 144,170,607 | 7,043,415 | 4.89% | 31,769 | 5,304 | 4.88% | (173,095) | 285,635 | 4.68% |

PRODUCTO POR BANCA

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Ordinaria | 57,320,037 | 2,585,235 | 4.51% | 4,781 | (6,285) | 4.52% | (26,893) | 96,544 | 4.34% |
| Corporativo | 36,540,178 | 1,269,268 | 3.47% | (8,180) | (1,063) | 3.48% | (92,819) | 65,531 | 3.29% |
| Constructor | 1,459,375 | 77,252 | 5.29% | (3,790) | (300) | 5.30% | (1,830) | (2,751) | 5.48% |
| Empresas | 5,956,231 | 317,780 | 5.34% | 5,383 | (1,637) | 5.37% | 47,758 | 11,804 | 5.18% |
| Pyme | 12,187,189 | 796,457 | 6.54% | 11,624 | (2,989) | 6.57% | 23,651 | 20,655 | 6.38% |
| Nel | 878,284 | 91,710 | | (154) | (359) | 10.48% | (1,681) | 1,088 | 10.30% |
| Personas | 298,779 | 32,767 | 10.97% | (102) | 62 | 10.94% | (1,971) | 217 | 10.82% |
| Leasing | 17,061,981 | 618,100 | 3.62% | (18,823) | 4,541 | 3.59% | (836,616) | (16,341) | 3.54% |
| Corporativo | 8,425,685 | 83,724 | 0.99% | (4,944) | 485 | 0.99% | (540,136) | (32,738) | 1.30% |
| Constructor | 1,081,876 | 95,998 | 8.87% | (4,373) | (524) | 8.89% | (80,930) | (587) | 8.31% |
| Empresas | 3,575,650 | 195,987 | 5.48% | (5,701) | 296 | 5.46% | (137,078) | 416 | 5.27% |
| Pyme | 3,758,102 | 224,193 | 5.97% | (3,633) | 5,331 | 5.82% | (74,941) | 16,809 | 5.41% |
| Nel | 37,968 | 7,024 | 18.50% | (22) | (89) | 18.73% | (899) | (657) | 19.76% |
| Personas | 182,700 | 11,173 | 6.12% | (150) | (958) | 6.63% | (2,631) | 416 | 5.80% |
| Libre Inversion | 16,921,087 | 1,180,756 | 6.98% | 31,547 | 976 | 6.99% | 540,934 | 110,202 | 6.54% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | (0) | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 473 | 394 | 83.37% | - | - | 83.37% | (0) | - | 83.35% |
| Pyme | 68,195 | 10,629 | 15.59% | (29) | (0) | 15.58% | (1,378) | 255 | 14.91% |
| Nel | 770,549 | 106,958 | 13.88% | 42 | (95) | 13.89% | (3,129) | 10,222 | 12.50% |
| Personas | 16,081,871 | 1,062,774 | 6.61% | 31,534 | 1,071 | 6.61% | 545,441 | 99,725 | 6.20% |
| Hipotecario Vivienda | 15,344,614 | 836,845 | 5.45% | 15,094 | (10,456) | 5.53% | 188,913 | (23,073) | 5.67% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 2,046 | 174 | 8.50% | (1) | - | 8.49% | (14) | - | 8.44% |
| Pyme | 327,198 | 56,242 | 17.19% | (157) | (899) | 17.46% | 269 | (1,117) | 17.54% |
| Nel | 1,267,351 | 146,495 | 11.56% | (415) | (1,648) | 11.69% | 3,807 | (3,119) | 11.84% |
| Personas | 13,748,019 | 633,935 | 4.61% | 15,666 | (7,909) | 4.67% | 184,850 | (18,837) | 4.81% |
| Tesoreria | 6,010,210 | 87,965 | 1.46% | 7,743 | (27) | 1.47% | (167,800) | (2,947) | 1.47% |
| Corporativo | 4,863,912 | 33,549 | 0.69% | 9,387 | - | 0.69% | (92,214) | (731) | 0.69% |
| Constructor | 237,288 | 20,982 | 8.84% | (354) | - | 8.83% | (40,335) | (800) | 7.85% |
| Empresas | 740,955 | 25,775 | 3.48% | (1,673) | 1 | 3.47% | (17,673) | (606) | 3.48% |
| Pyme | 166,803 | 7,592 | 4.55% | 393 | (21) | 4.58% | (17,553) | (804) | 4.55% |
| Nel | 125 | 65 | 51.87% | (7) | (7) | 54.33% | (20) | (7) | 49.69% |
| Personas | 1,127 | - | 0.00% | (3) | - | 0.00% | (5) | - | 0.00% |
| Tarjeta de Credito | 6,559,215 | 344,446 | 5.25% | 16,402 | (3,794) | 5.32% | 52,142 | 45,766 | 4.59% |
| Corporativo | 94,088 | 847 | 0.90% | 1,655 | 1 | 0.92% | (16,434) | (108) | 0.86% |
| Constructor | 4,025 | 231 | 5.74% | 26 | 0 | 5.78% | 203 | (4) | 6.16% |
| Empresas | 81,932 | 1,366 | 1.67% | 707 | 0 | 1.68% | (8,286) | 49 | 1.46% |
| Pyme | 453,248 | 23,752 | 5.24% | 1,142 | (84) | 5.27% | (4,944) | 2,275 | 4.69% |
| Nel | 462,937 | 40,150 | 8.67% | 670 | (467) | 8.79% | (1,926) | 4,339 | 7.70% |
| Personas | 5,462,986 | 278,099 | 5.09% | 12,203 | (3,243) | 5.16% | 83,531 | 39,215 | 4.44% |

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|-----------------------------|------------------|-----------------|---------------|--------------------------|----------------|---------------|------------------------------|---------------|---------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Credito Constructor | 4,472,326 | 459,445 | 10.27% | (5,075) | (14) | 10.26% | 8,229 | 4,688 | 10.19% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 24 | - | 0.00% |
| Constructor | 4,414,822 | 459,121 | 10.40% | (6,258) | (14) | 10.39% | (342) | 4,688 | 10.29% |
| Empresas | 16,360 | 324 | 1.98% | 2 | - | 1.98% | 557 | (0) | 2.05% |
| Pyme | 37,896 | - | 0.00% | 2 | - | 0.00% | 4,742 | - | 0.00% |
| Nel | 129 | - | 0.00% | 0 | - | 0.00% | 129 | - | 0.00% |
| Personas | 3,119 | - | 0.00% | 1,179 | - | 0.00% | 3,119 | - | 0.00% |
| Leasing Habitacional | 4,034,938 | 141,141 | 3.50% | (2,239) | 6,527 | 3.33% | (20,581) | 15,637 | 3.09% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 3,863 | 344 | 8.91% | - | 232 | 2.90% | (15) | 231 | 2.92% |
| Pyme | 128,973 | 11,263 | 8.73% | (530) | 220 | 8.53% | (1,640) | 1,691 | 7.33% |
| Nel | 188,051 | 21,709 | 11.54% | (207) | 1,262 | 10.86% | (2,049) | 854 | 10.97% |
| Personas | 3,714,051 | 107,826 | 2.90% | (1,502) | 4,814 | 2.77% | (16,877) | 12,861 | 2.55% |
| SUFI - Movilidad | 3,690,787 | 190,153 | 5.15% | 3,407 | (1,798) | 5.21% | 27,196 | 19,670 | 4.65% |
| Corporativo | 373 | - | 0.00% | - | - | 0.00% | (18) | - | 0.00% |
| Constructor | 1,219 | 200 | 16.39% | - | - | 16.39% | (27) | (1) | 16.15% |
| Empresas | 9,847 | 1,014 | 10.30% | (19) | - | 10.28% | (61) | 11 | 10.12% |
| Pyme | 273,798 | 18,328 | 6.69% | (78) | 225 | 6.61% | (1,561) | 1,260 | 6.20% |
| Nel | 620,010 | 47,015 | 7.58% | 1,115 | 46 | 7.59% | 3,500 | 4,138 | 6.95% |
| Personas | 2,785,541 | 123,596 | 4.44% | 2,390 | (2,068) | 4.52% | 25,363 | 14,263 | 3.96% |
| Libranza | 3,819,127 | 79,586 | 2.08% | 5,196 | (163) | 2.09% | 102,646 | 6,169 | 1.98% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Pyme | 1,947 | 34 | 1.75% | (0) | - | 1.75% | (10) | - | 1.74% |
| Nel | 29,194 | 1,153 | 3.95% | (17) | 17 | 3.89% | (240) | 341 | 2.76% |
| Personas | 3,787,987 | 78,399 | 2.07% | 5,213 | (179) | 2.08% | 102,896 | 5,828 | 1.97% |
| Factoring | 3,082,150 | 35,697 | 1.16% | 62,075 | 21 | 1.18% | 407,782 | 1,049 | 1.30% |
| Corporativo | 2,068,741 | 5,892 | 0.28% | 52,253 | - | 0.29% | 343,973 | - | 0.34% |
| Constructor | 31,591 | 414 | 1.31% | 437 | - | 1.33% | (1,729) | - | 1.24% |
| Empresas | 483,618 | 8,850 | 1.83% | 5,109 | 5 | 1.85% | 16,480 | (108) | 1.92% |
| Pyme | 468,537 | 20,518 | 4.38% | 4,214 | 16 | 4.42% | 19,625 | 1,156 | 4.31% |
| Nel | 234 | 22 | 9.55% | 52 | - | 12.31% | 27 | - | 10.80% |
| Personas | 29,430 | - | 0.00% | 9 | - | 0.00% | 29,405 | - | 0.00% |
| Rotativos | 2,214,148 | 140,565 | 6.35% | (8,662) | (1,007) | 6.37% | (128,471) | 13,772 | 5.41% |
| Corporativo | 220,589 | 556 | 0.25% | (5,831) | - | 0.25% | (128,518) | - | 0.16% |
| Constructor | 25,090 | 3,582 | 14.28% | (81) | - | 14.23% | (1,583) | - | 13.43% |
| Empresas | 207,327 | 12,637 | 6.09% | (3,390) | - | 6.00% | (1,008) | 340 | 5.90% |
| Pyme | 349,078 | 19,287 | 5.53% | (247) | (60) | 5.54% | (8,886) | 1,152 | 5.07% |
| Nel | 133,466 | 10,802 | 8.09% | 30 | (100) | 8.17% | (499) | 1,106 | 7.24% |
| Personas | 1,278,598 | 93,702 | 7.33% | 859 | (846) | 7.40% | 12,022 | 11,173 | 6.52% |

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|-----------------------------|--------------------|------------------|---------------|--------------------------|---------------|---------------|------------------------------|----------------|---------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Anticipos | 1,524,715 | 145,392 | 9.54% | 14,951 | 18,467 | 8.41% | (876,445) | 1,056 | 6.01% |
| Corporativo | 657,304 | 69,850 | 10.63% | 3,391 | - | 10.68% | (656,933) | (17,537) | 6.65% |
| Constructor | 122,937 | - | 0.00% | - | - | 0.00% | (20,862) | - | 0.00% |
| Empresas | 373,464 | - | 0.00% | 2,569 | - | 0.00% | (61,919) | - | 0.00% |
| Pyme | 273,056 | 72,682 | 26.62% | 4,851 | 18,793 | 20.09% | (51,611) | 19,627 | 16.34% |
| Nel | 4,542 | - | 0.00% | 549 | - | 0.00% | (4,282) | (500) | 5.67% |
| Personas | 93,412 | 2,859 | 3.06% | 3,591 | (326) | 3.55% | (80,839) | (534) | 1.95% |
| SUFI - Cotidianidad | 569,873 | 98,351 | 17.26% | 1,638 | (692) | 17.43% | 5,938 | 11,231 | 15.45% |
| Corporativo | 23 | - | 0.00% | - | - | 0.00% | (0) | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 14 | 14 | 100.00% | - | - | 100.00% | - | - | 100.00% |
| Pyme | 2,264 | 558 | 24.64% | (1) | - | 24.63% | 139 | 3 | 26.09% |
| Nel | 30,269 | 4,474 | 14.78% | 11 | (222) | 15.52% | (14) | 427 | 13.37% |
| Personas | 537,304 | 93,305 | 17.37% | 1,628 | (470) | 17.51% | 5,814 | 10,801 | 15.52% |
| Cartera Microcredito | 447,222 | 62,637 | 14.01% | 570 | (304) | 14.09% | 6,814 | 3,301 | 13.47% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Constructor | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Empresas | 96 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% |
| Pyme | 64,559 | 13,393 | 20.75% | (225) | (119) | 20.86% | (1,433) | 29 | 20.25% |
| Nel | 370,717 | 47,838 | 12.90% | 770 | (184) | 12.98% | 8,257 | 3,201 | 12.32% |
| Personas | 11,851 | 1,406 | 11.86% | 24 | (0) | 11.89% | (9) | 72 | 11.25% |
| Sobregiro | 420,336 | 17,480 | 4.16% | (106,310) | (639) | 3.44% | 70,862 | 1,149 | 4.67% |
| Corporativo | 216,187 | 10 | 0.00% | (97,091) | - | 0.00% | 72,600 | (0) | 0.01% |
| Constructor | 6,970 | 1,221 | 17.52% | 440 | (31) | 19.18% | 739 | 86 | 18.22% |
| Empresas | 50,312 | 2,653 | 5.27% | (4,293) | (200) | 5.22% | (11,467) | 198 | 3.97% |
| Pyme | 118,104 | 11,265 | 9.54% | (5,497) | (288) | 9.35% | 4,321 | 947 | 9.07% |
| Nel | 5,405 | 482 | 8.92% | 43 | (19) | 9.35% | 270 | (37) | 10.11% |
| Personas | 23,358 | 1,850 | 7.92% | 89 | (101) | 8.38% | 4,400 | (44) | 9.99% |
| Otros Hipotecario | 196,585 | 19,620 | 9.98% | (70) | (50) | 10.00% | (8,170) | (2,239) | 10.68% |
| Corporativo | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Constructor | 18,831 | 295 | 1.57% | 2 | (0) | 1.57% | (3,450) | (0) | 1.32% |
| Empresas | 961 | 327 | 34.05% | 0 | (0) | 34.05% | (269) | (0) | 26.61% |
| Pyme | 36,443 | 4,998 | 13.72% | (12) | (13) | 13.75% | (483) | (167) | 13.99% |
| Nel | 20,336 | 4,073 | 20.03% | (19) | (34) | 20.18% | (745) | (1,101) | 24.55% |
| Personas | 120,014 | 9,926 | 8.27% | (41) | (3) | 8.27% | (3,223) | (971) | 8.84% |
| Sin Producto | 481,255 | 2 | 0.00% | 9,545 | - | 0.00% | 480,423 | 2 | 0.00% |
| Corporativo | 243,361 | - | 0.00% | 646 | - | 0.00% | 243,361 | - | 0.00% |
| Constructor | 6,679 | - | 0.00% | - | - | 0.00% | 6,679 | - | 0.00% |
| Empresas | 41,387 | 2 | 0.00% | 6,400 | - | 0.00% | 41,387 | 2 | 0.00% |
| Pyme | 10,001 | - | 0.00% | 1,480 | - | 0.00% | 9,170 | - | 0.00% |
| Nel | 146 | - | 0.00% | - | - | 0.00% | 146 | - | 0.00% |
| Personas | 179,681 | - | 0.00% | 1,018 | - | 0.00% | 179,681 | - | 0.00% |
| TOTAL BANCAS | 144,170,607 | 7,043,415 | 4.89% | 31,769 | 5,304 | 4.88% | (173,095) | 285,635 | 4.68% |

BANCA POR PRODUCTO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Corporativo | 53,330,441 | 1,463,697 | 2.74% | (48,716) | (577) | 2.74% | (867,114) | 14,418 | 2.67% |
| Cartera Ordinaria | 36,540,178 | 1,269,268 | 3.47% | (8,180) | (1,063) | 3.48% | (92,819) | 65,531 | 3.29% |
| Leasing | 8,425,685 | 83,724 | 0.99% | (4,944) | 485 | 0.99% | (540,136) | (32,738) | 1.30% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | (0) | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Tesoreria | 4,863,912 | 33,549 | 0.69% | 9,387 | - | 0.69% | (92,214) | (731) | 0.69% |
| Tarjeta de Credito | 94,088 | 847 | 0.90% | 1,655 | 1 | 0.92% | (16,434) | (108) | 0.86% |
| Credito Constructor | - | - | 0.00% | - | - | 0.00% | 24 | - | 0.00% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 373 | - | 0.00% | - | - | 0.00% | (18) | - | 0.00% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 2,068,741 | 5,892 | 0.28% | 52,253 | - | 0.29% | 343,973 | - | 0.34% |
| Rotativos | 220,589 | 556 | 0.25% | (5,831) | - | 0.25% | (128,518) | - | 0.16% |
| Anticipos | 657,304 | 69,850 | 10.63% | 3,391 | - | 10.68% | (656,933) | (17,537) | 6.65% |
| SUFI - Cotidianidad | 23 | - | 0.00% | - | - | 0.00% | (0) | - | 0.00% |
| Cartera Microcredito | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sobregiro | 216,187 | 10 | 0.00% | (97,091) | - | 0.00% | 72,600 | (0) | 0.01% |
| Otros Hipotecario | - | - | 0.00% | - | - | 0.00% | 0 | - | 0.00% |
| Sin Producto | 243,361 | - | 0.00% | 646 | - | 0.00% | 243,361 | - | 0.00% |
| Constructor | 7,410,703 | 659,297 | 8.90% | (13,951) | (869) | 8.89% | (143,468) | 630 | 8.72% |
| Cartera Ordinaria | 1,459,375 | 77,252 | 5.29% | (3,790) | (300) | 5.30% | (1,830) | (2,751) | 5.48% |
| Leasing | 1,081,876 | 95,998 | 8.87% | (4,373) | (524) | 8.89% | (80,930) | (587) | 8.31% |
| Libre Inversion | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Hipotecario Vivienda | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Tesoreria | 237,288 | 20,982 | 8.84% | (354) | - | 8.83% | (40,335) | (800) | 7.85% |
| Tarjeta de Credito | 4,025 | 231 | 5.74% | 26 | 0 | 5.78% | 203 | (4) | 6.16% |
| Credito Constructor | 4,414,822 | 459,121 | 10.40% | (6,258) | (14) | 10.39% | (342) | 4,688 | 10.29% |
| Leasing Habitacional | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| SUFI - Movilidad | 1,219 | 200 | 16.39% | - | - | 16.39% | (27) | (1) | 16.15% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 31,591 | 414 | 1.31% | 437 | - | 1.33% | (1,729) | - | 1.24% |
| Rotativos | 25,090 | 3,582 | 14.28% | (81) | - | 14.23% | (1,583) | - | 13.43% |
| Anticipos | 122,937 | - | 0.00% | - | - | 0.00% | (20,862) | - | 0.00% |
| SUFI - Cotidianidad | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Cartera Microcredito | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Sobregiro | 6,970 | 1,221 | 17.52% | 440 | (31) | 19.18% | 739 | 86 | 18.22% |
| Otros Hipotecario | 18,831 | 295 | 1.57% | 2 | (0) | 1.57% | (3,450) | (0) | 1.32% |
| Sin Producto | 6,679 | - | 0.00% | - | - | 0.00% | 6,679 | - | 0.00% |

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|-------------------|------------------|--------------|--------------------------|----------------|--------------|------------------------------|---------------|--------------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Empresas | 11,544,535 | 567,641 | 4.92% | 5,091 | (1,303) | 4.93% | (131,610) | 12,337 | 4.76% |
| Cartera Ordinaria | 5,956,231 | 317,780 | 5.34% | 5,383 | (1,637) | 5.37% | 47,758 | 11,804 | 5.18% |
| Leasing | 3,575,650 | 195,987 | 5.48% | (5,701) | 296 | 5.46% | (137,078) | 416 | 5.27% |
| Libre Inversion | 473 | 394 | 83.37% | - | - | 83.37% | (0) | - | 83.35% |
| Hipotecario Vivienda | 2,046 | 174 | 8.50% | (1) | - | 8.49% | (14) | - | 8.44% |
| Tesoreria | 740,955 | 25,775 | 3.48% | (1,673) | 1 | 3.47% | (17,673) | (606) | 3.48% |
| Tarjeta de Credito | 81,932 | 1,366 | 1.67% | 707 | 0 | 1.68% | (8,286) | 49 | 1.46% |
| Credito Constructor | 16,360 | 324 | 1.98% | 2 | - | 1.98% | 557 | (0) | 2.05% |
| Leasing Habitacional | 3,863 | 344 | 8.91% | - | 232 | 2.90% | (15) | 231 | 2.92% |
| SUFI - Movilidad | 9,847 | 1,014 | 10.30% | (19) | - | 10.28% | (61) | 11 | 10.12% |
| Libranza | - | - | 0.00% | - | - | 0.00% | - | - | 0.00% |
| Factoring | 483,618 | 8,850 | 1.83% | 5,109 | 5 | 1.85% | 16,480 | (108) | 1.92% |
| Rotativos | 207,327 | 12,637 | 6.09% | (3,390) | - | 6.00% | (1,008) | 340 | 5.90% |
| Anticipos | 373,464 | - | 0.00% | 2,569 | - | 0.00% | (61,919) | - | 0.00% |
| SUFI - Cotidianidad | 14 | 14 | 100.00% | - | - | 100.00% | - | - | 100.00% |
| Cartera Microcredito | 96 | - | 0.00% | - | - | 0.00% | (2) | - | 0.00% |
| Sobregiro | 50,312 | 2,653 | 5.27% | (4,293) | (200) | 5.22% | (11,467) | 198 | 3.97% |
| Otros Hipotecario | 961 | 327 | 34.05% | 0 | (0) | 34.05% | (269) | (0) | 26.61% |
| Sin Producto | 41,387 | 2 | 0.00% | 6,400 | - | 0.00% | 41,387 | 2 | 0.00% |
| Pyme | 18,725,388 | 1,291,192 | 6.90% | 13,297 | 20,112 | 6.79% | (102,523) | 63,771 | 6.52% |
| Cartera Ordinaria | 12,187,189 | 796,457 | 6.54% | 11,624 | (2,989) | 6.57% | 23,651 | 20,655 | 6.38% |
| Leasing | 3,758,102 | 224,193 | 5.97% | (3,633) | 5,331 | 5.82% | (74,941) | 16,809 | 5.41% |
| Libre Inversion | 68,195 | 10,629 | 15.59% | (29) | (0) | 15.58% | (1,378) | 255 | 14.91% |
| Hipotecario Vivienda | 327,198 | 56,242 | 17.19% | (157) | (899) | 17.46% | 269 | (1,117) | 17.54% |
| Tesoreria | 166,803 | 7,592 | 4.55% | 393 | (21) | 4.58% | (17,553) | (804) | 4.55% |
| Tarjeta de Credito | 453,248 | 23,752 | 5.24% | 1,142 | (84) | 5.27% | (4,944) | 2,275 | 4.69% |
| Credito Constructor | 37,896 | - | 0.00% | 2 | - | 0.00% | 4,742 | - | 0.00% |
| Leasing Habitacional | 128,973 | 11,263 | 8.73% | (530) | 220 | 8.53% | (1,640) | 1,691 | 7.33% |
| SUFI - Movilidad | 273,798 | 18,328 | 6.69% | (78) | 225 | 6.61% | (1,561) | 1,260 | 6.20% |
| Libranza | 1,947 | 34 | 1.75% | (0) | - | 1.75% | (10) | - | 1.74% |
| Factoring | 468,537 | 20,518 | 4.38% | 4,214 | 16 | 4.42% | 19,625 | 1,156 | 4.31% |
| Rotativos | 349,078 | 19,287 | 5.53% | (247) | (60) | 5.54% | (8,886) | 1,152 | 5.07% |
| Anticipos | 273,056 | 72,682 | 26.62% | 4,851 | 18,793 | 20.09% | (51,611) | 19,627 | 16.34% |
| SUFI - Cotidianidad | 2,264 | 558 | 24.64% | (1) | - | 24.63% | 139 | 3 | 26.09% |
| Cartera Microcredito | 64,559 | 13,393 | 20.75% | (225) | (119) | 20.86% | (1,433) | 29 | 20.25% |
| Sobregiro | 118,104 | 11,265 | 9.54% | (5,497) | (288) | 9.35% | 4,321 | 947 | 9.07% |
| Otros Hipotecario | 36,443 | 4,998 | 13.72% | (12) | (13) | 13.75% | (483) | (167) | 13.99% |
| Sin Producto | 10,001 | - | 0.00% | 1,480 | - | 0.00% | 9,170 | - | 0.00% |

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Banca | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| NeI | 4,819,713 | 529,971 | 11.00% | 2,442 | (1,901) | 11.04% | 652 | 20,294 | 10.58% |
| Cartera Ordinaria | 878,284 | 91,710 | 10.44% | (154) | (359) | 10.48% | (1,681) | 1,088 | 10.30% |
| Leasing | 37,968 | 7,024 | 18.50% | (22) | (89) | 18.73% | (899) | (657) | 19.76% |
| Libre Inversion | 770,549 | 106,958 | 13.88% | 42 | (95) | 13.89% | (3,129) | 10,222 | 12.50% |
| Hipotecario Vivienda | 1,267,351 | 146,495 | 11.56% | (415) | (1,648) | 11.69% | 3,807 | (3,119) | 11.84% |
| Tesoreria | 125 | 65 | 51.87% | (7) | (7) | 54.33% | (20) | (7) | 49.69% |
| Tarjeta de Credito | 462,937 | 40,150 | 8.67% | 670 | (467) | 8.79% | (1,926) | 4,339 | 7.70% |
| Credito Constructor | 129 | - | 0.00% | 0 | - | 0.00% | 129 | - | 0.00% |
| Leasing Habitacional | 188,051 | 21,709 | 11.54% | (207) | 1,262 | 10.86% | (2,049) | 854 | 10.97% |
| SUFI - Movilidad | 620,010 | 47,015 | 7.58% | 1,115 | 46 | 7.59% | 3,500 | 4,138 | 6.95% |
| Libranza | 29,194 | 1,153 | 3.95% | (17) | 17 | 3.89% | (240) | 341 | 2.76% |
| Factoring | 234 | 22 | 9.55% | 52 | - | 12.31% | 27 | - | 10.80% |
| Rotativos | 133,466 | 10,802 | 8.09% | 30 | (100) | 8.17% | (499) | 1,106 | 7.24% |
| Anticipos | 4,542 | - | 0.00% | 549 | - | 0.00% | (4,282) | (500) | 5.67% |
| SUFI - Cotidianidad | 30,269 | 4,474 | 14.78% | 11 | (222) | 15.52% | (14) | 427 | 13.37% |
| Cartera Microcredito | 370,717 | 47,838 | 12.90% | 770 | (184) | 12.98% | 8,257 | 3,201 | 12.32% |
| Sobregiro | 5,405 | 482 | 8.92% | 43 | (19) | 9.35% | 270 | (37) | 10.11% |
| Otros Hipotecario | 20,336 | 4,073 | 20.03% | (19) | (34) | 20.18% | (745) | (1,101) | 24.55% |
| Sin Producto | 146 | - | 0.00% | - | - | 0.00% | 146 | - | 0.00% |
| Personas | 48,339,827 | 2,531,616 | 5.24% | 73,606 | (10,158) | 5.27% | 1,070,968 | 174,185 | 4.99% |
| Cartera Ordinaria | 298,779 | 32,767 | 10.97% | (102) | 62 | 10.94% | (1,971) | 217 | 10.82% |
| Leasing | 182,700 | 11,173 | 6.12% | (150) | (958) | 6.63% | (2,631) | 416 | 5.80% |
| Libre Inversion | 16,081,871 | 1,062,774 | 6.61% | 31,534 | 1,071 | 6.61% | 545,441 | 99,725 | 6.20% |
| Hipotecario Vivienda | 13,748,019 | 633,935 | 4.61% | 15,666 | (7,909) | 4.67% | 184,850 | (18,837) | 4.81% |
| Tesoreria | 1,127 | - | 0.00% | (3) | - | 0.00% | (5) | - | 0.00% |
| Tarjeta de Credito | 5,462,986 | 278,099 | 5.09% | 12,203 | (3,243) | 5.16% | 83,531 | 39,215 | 4.44% |
| Credito Constructor | 3,119 | - | 0.00% | 1,179 | - | 0.00% | 3,119 | - | 0.00% |
| Leasing Habitacional | 3,714,051 | 107,826 | 2.90% | (1,502) | 4,814 | 2.77% | (16,877) | 12,861 | 2.55% |
| SUFI - Movilidad | 2,785,541 | 123,596 | 4.44% | 2,390 | (2,068) | 4.52% | 25,363 | 14,263 | 3.96% |
| Libranza | 3,787,987 | 78,399 | 2.07% | 5,213 | (179) | 2.08% | 102,896 | 5,828 | 1.97% |
| Factoring | 29,430 | - | 0.00% | 9 | - | 0.00% | 29,405 | - | 0.00% |
| Rotativos | 1,278,598 | 93,702 | 7.33% | 859 | (846) | 7.40% | 12,022 | 11,173 | 6.52% |
| Anticipos | 93,412 | 2,859 | 3.06% | 3,591 | (326) | 3.55% | (80,839) | (534) | 1.95% |
| SUFI - Cotidianidad | 537,304 | 93,305 | 17.37% | 1,628 | (470) | 17.51% | 5,814 | 10,801 | 15.52% |
| Cartera Microcredito | 11,851 | 1,406 | 11.86% | 24 | (0) | 11.89% | (9) | 72 | 11.25% |
| Sobregiro | 23,358 | 1,850 | 7.92% | 89 | (101) | 8.38% | 4,400 | (44) | 9.99% |
| Otros Hipotecario | 120,014 | 9,926 | 8.27% | (41) | (3) | 8.27% | (3,223) | (971) | 8.84% |
| Sin Producto | 179,681 | - | 0.00% | 1,018 | - | 0.00% | 179,681 | - | 0.00% |
| TOTAL PRODUCTOS | 144,170,607 | 7,043,415 | 4.89% | 31,769 | 5,304 | 4.88% | (173,095) | 285,635 | 4.68% |

SUFI - PRODUCTO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| VEHICULOS SUFI | 3,690,787 | 190,153 | 5.15% | 3,407 | (1,798) | 5.21% | 27,196 | 19,670 | 4.65% |
| MOTOS SUFI | 308,874 | 52,685 | 17.06% | 990 | (69) | 17.13% | 5,781 | 6,964 | 15.08% |
| CONSUMO SUFI | 85,224 | 25,003 | 29.34% | (7) | (61) | 29.41% | 1,628 | 2,213 | 27.26% |
| LIBRE INVERSION SUFI | 62,978 | 3,401 | 5.40% | 891 | (152) | 5.72% | 905 | (21) | 5.51% |
| CREDITO EDUCATIVO CP | 22,514 | 4,611 | 20.48% | (88) | (54) | 20.64% | (1,617) | 399 | 17.45% |
| CREDITO EDUCATIVO LP | 90,284 | 12,651 | 14.01% | (149) | (356) | 14.38% | (758) | 1,675 | 12.06% |
| TOTAL SUFI | 4,260,661 | 288,503 | 6.77% | 5,045 | (2,490) | 6.84% | 33,133 | 30,902 | 6.09% |

LEASING - PRODUCTO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|-------|--------------------------|---------------|-------|------------------------------|--------------|-------|
| Producto | Saldo Capital | Cartera Vencida | ICV.. | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Leasing | 17,061,981 | 618,100 | 3.62% | (18,823) | 4,541 | 3.59% | (804,485) | (16,341) | 3.55% |
| Leasing Habitacional | 4,034,938 | 141,141 | 3.50% | (2,239) | 6,527 | 3.33% | (20,581) | 15,637 | 3.09% |
| Anticipos | 1,524,715 | 145,392 | 9.54% | 14,951 | 18,467 | 8.41% | (462,045) | 78,976 | 3.34% |
| Sin Producto | 478,702 | 2 | 0.00% | 9,407 | - | 0.00% | 478,702 | 2 | 0.00% |
| TOTAL LEASING | 23,100,337 | 904,635 | 3.92% | 3,296 | 29,535 | 3.79% | (808,409) | 78,273 | 3.46% |

NEGOCIOS E INDEPENDIENTES

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Producto | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Hipotecario Vivienda | 1,267,351 | 146,495 | 11.56% | (415) | (1,648) | 11.69% | 3,807 | (3,119) | 11.84% |
| Comercial y otros | 878,284 | 91,710 | 10.44% | (154) | (359) | 10.48% | (1,681) | 1,088 | 10.30% |
| SUFI | 650,279 | 51,489 | 7.92% | 1,125 | (177) | 7.96% | 3,486 | 4,565 | 7.25% |
| Libre Inversion | 770,549 | 106,958 | 13.88% | 42 | (95) | 13.89% | (3,129) | 10,222 | 12.50% |
| Tarjeta de Credito | 462,937 | 40,150 | 8.67% | 670 | (467) | 8.79% | (1,926) | 4,339 | 7.70% |
| Cartera Microcredito | 370,717 | 47,838 | 12.90% | 770 | (184) | 12.98% | 8,257 | 3,201 | 12.32% |
| Rotativos | 133,466 | 10,802 | 8.09% | 30 | (100) | 8.17% | (499) | 1,106 | 7.24% |
| Leasing Habitacional | 188,051 | 21,709 | 11.54% | (207) | 1,262 | 10.86% | (2,049) | 854 | 10.97% |
| Leasing | 37,968 | 7,024 | 18.50% | (22) | (89) | 18.73% | (899) | (657) | 19.76% |
| Otros Hipotecario | 20,465 | 4,073 | 19.90% | (19) | (34) | 20.05% | (616) | (1,101) | 24.55% |
| Sobregiro | 5,405 | 482 | 8.92% | 43 | (19) | 9.35% | 270 | (37) | 10.11% |
| Libranza | 29,194 | 1,153 | 3.95% | (17) | 17 | 3.89% | (240) | 341 | 2.76% |
| Factoring | 234 | 22 | 9.55% | 52 | - | 12.31% | 27 | - | 10.80% |
| Anticipos | 4,542 | - | 0.00% | 549 | - | 0.00% | (4,282) | (500) | 5.67% |
| Tesoreria | 125 | 65 | 51.87% | (7) | (7) | 54.33% | (20) | (7) | 49.69% |
| Sin Producto | 146 | - | 0.00% | - | - | 0.00% | 146 | - | 0.00% |
| TOTAL | 4,819,713 | 529,971 | 11.00% | 2,442 | (1,901) | 11.04% | 652 | 20,294 | 10.58% |

MICROCRÉDITO

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|------------------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| Cartera Microcrédito | 350,351 | 40,517 | 11.56% | 535 | (98) | 11.61% | 5,173 | 3,508 | 10.72% |
| Cartera Microcrédito Reclasificada | 96,871 | 22,119 | 22.83% | 35 | (206) | 23.05% | 1,641 | (207) | 23.44% |
| TOTAL CARTERA MICROCRÉDITO | 447,222 | 62,637 | 14.01% | 570 | (304) | 14.09% | 6,814 | 3,301 | 13.47% |

LIBRANZA

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|--------|--------------------------|---------------|--------|------------------------------|--------------|--------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| LIBRANZA EMPLEADOS | 1,720,172 | 5,505 | 0.32% | 2,931 | (66) | 0.32% | 55,444 | 895 | 0.28% |
| LIBRANZA FOPEP | 1,088,325 | 9,876 | 0.91% | 1,873 | (9) | 0.91% | 23,563 | (492) | 0.97% |
| EX-EMPLEADO LIBRANZA | 343,632 | 59,161 | 17.22% | (774) | (69) | 17.20% | (11,489) | 5,531 | 15.10% |
| LIBRANZA COLPENSIONES | 588,911 | 4,927 | 0.84% | 749 | - | 0.84% | 22,558 | 226 | 0.83% |
| LIBRANZA PROTECCION | 77,365 | 118 | 0.15% | 417 | (19) | 0.18% | 12,572 | 8 | 0.17% |
| TOTAL CARTERA LIBRANZA | 3,818,404 | 79,586 | 2.08% | 5,196 | (163) | 2.09% | 102,648 | 6,169 | 1.98% |

INCLUSION

| AL 26 DE OCTUBRE DE 2021 | | | | AL 25 DE OCTUBRE DE 2021 | | | CIERRE DE SEPTIEMBRE DE 2021 | | |
|--------------------------|---------------|-----------------|-------|--------------------------|---------------|-------|------------------------------|--------------|-------|
| Clasificación | Saldo Capital | Cartera Vencida | ICV | Variación SK. | Variación CV. | ICV. | Variación SK | Variación CV | ICV |
| CREDITO A LA MANO | 143,451 | 12,387 | 8.64% | 141 | 6 | 8.64% | 10,995 | 2,748 | 7.28% |
| TOTAL INCLUSION | 143,451 | 12,387 | 8.64% | 141 | 6 | 8.64% | 10,995 | 2,748 | 7.28% |

Principales Desembolsos:

| NOMBRE | ID | MONTO |
|--|-----------|--------|
| CASATORO SA BIC | 830004993 | 12,353 |
| JGB SA | 805009691 | 11,500 |
| CONSORCIO FARALLONES | 900815553 | 10,000 |
| SOCIEDAD EXPORTADORA DE CAFE DE LAS COOP DE CAFICU | 860525060 | 6,039 |
| CHAID NEME HERMANOS SA | 860000537 | 5,483 |

Principales cancelaciones:

| NOMBRE | ID | MONTO |
|------------------------|-----------|--------|
| CELSIA COLOMBIA SA ESP | 800249860 | 76,506 |
| SERVICIOS NUTRESA SAS | 900081360 | 11,726 |
| CONSORCIO FARALLONES | 900815553 | 10,000 |
| ETERNA SA | 860002274 | 6,614 |
| LOCERIA COLOMBIANA SAS | 890900085 | 5,429 |

Principales Vencidos Cartera Comercial:

| Nombre | Segmento | Gerente | Región | SALDO TOTAL | | INCREMENTO MES | | Gestión |
|---|-------------------------|-----------------------------------|-----------|-------------|---------|----------------|------|---|
| | | | | Capital | Vencido | Vencido | Mora | |
| SPECTRUM PROPIEDADES S A | INTERNACIONAL | BAM | BOGOTÁ | 161,765 | 51,766 | 51,766 | 42 | El caso de Spectrum propiedades se dio por una diferencia que existe cuando envían el recordatorio de cobro entre el sistema de Bancolombia Sucursal Panamá (créditos) y el sistema de Bancolombia Colombia (derivado). |
| OPERADORA DE TRANSPORTE MASIVO MOVILIZAMOS S.A. | EMPRESARIAL | PAULO FRANCISCO RODRIGUEZ HERRERA | BOGOTÁ | 24,997 | 20,784 | 20,784 | 33 | (27/10/2021)El cliente movilizamos desde el pronóstico se proyectó su vencimiento a cierre del año 2021, donde efectivamente para el cierre de este mes el cliente pasa vencido y continuará así hasta cierre del año. No obstante, para el año 2022 se espera poder realizar una reestructuración dado que se está explorando con el Banco Davivienda quien es el principal Banco dentro del crédito sindicado, asesores externos, entes territoriales y los operadores la posibilidad de alternativas coadyuvadas que |
| MUNICIPIO DE CHIA | GOBIERNO DE RED | MARTHA LUCIA MERCHAN ESGUERRA | BOGOTÁ | 18,793 | 18,793 | 18,793 | 919 | Plan especial de pagos trimestre vencido. La altura de mora se corrige de forma manual al cierre |
| INDUSTRIAL AGRARIA LA PALMA LTDA | CORPORATIVA | RAUL IGNACIO CASALLAS MELO | BOGOTÁ | 18,463 | 14,228 | 14,228 | 34 | Cliente en liquidación voluntaria. Se está en proceso de prórroga de las obligaciones mientras se culmina el proceso de cesión o venta de inmuebles que garantizan la obligación. |
| P.A. EXCEDENTES CONCESION VIAL DE CARTAG | CORPORATIVA | GLORIA INES ARROYO TAMAYO | CARIBE | 13,373 | 13,373 | 13,373 | 43 | (27/10/2021)Cliente que fue reestructurado. Se está terminando el proceso de firmas de nuevo otro sí con bancos y fiduciaria. Debe quedar grabado antes de fin de mes para que no afecte CV. |
| CONCAY SA | CORPORATIVA | VACANTE | BOGOTÁ | 25,084 | 10,580 | 10,580 | 54 | (27/10/2021)Por temas operativos internos no se ha podido grabar la prórroga del cliente. Quedaría grabada antes del cierre de mes, por lo que no se afectaría la CV. |
| FIDEICOMISO HOTEL CALABLANCA | CONSTRUCTOR CORPORATIVO | WILLIAM FERNANDO ARIAS GOMEZ | ANTIOQUIA | 61,908 | 10,079 | 10,079 | 33 | Pendiente de Información |
| H MOBILE SAS | PYMES | GUSTAVO ANDRES COBOS FERRO | SUR | 10,488 | 8,872 | 8,872 | 143 | Cliente comercializador de celulares (70 %) y accesorios (30 %) marca Hyundai a nivel nacional, son los representantes exclusivos de dicha marca. Presenta afectación en caja por la compra de 5mil mm en inventarios bajo una proyecciones de crecimiento de ingresos que no se han cumplido. Por lo tanto, se solicitó flujo de caja aterrizado para realizar monetización del factoring de importación. |
| PA AEROPUERTO ERNESTO CORTISOZ | CORPORATIVA | TATIANA COSTA OSSA | CARIBE | 69,850 | 69,850 | 8,847 | 919 | (28/09/2021)El cliente sigue en mora desde el 31 de diciembre del año pasado, luego de que Bancolombia no aprobara la prórroga de las obligaciones. Los demás acreedores siguieron esta línea, dejando vencido al cliente, ya que para el Concesionario y la ANI era indiferente que se otorgara o no. |
| FIDEICOMISO PARQUES DEL PINAR | CONSTRUCTOR EMPRESARIAL | PAOLA ANDREA AMAYA MORENO | SUR | 9,337 | 7,436 | 7,436 | 50 | Cliente AEC nivel de riesgo II. Se está validando con el cliente si realiza el pago antes del cierre del mes. |

Principales Recuperados Cartera Comercial:

| Nombre | Segmento | Gerente | Región | Saldo vencido al cierre | Saldo vencido actual | Saldo Recuperado | Mora | Gestión |
|--|-------------------------|--------------------------------------|-----------|-------------------------|----------------------|------------------|-------|--|
| NOVUS CIVITAS SUCURSAL COLOMBIA | CORPORATIVA | MARIA DE LOS ANGELES ECHEVERRY ROMAN | CARIBE | 15,590 | - | 15,590 | - | (11/10/2021)El cliente venía pagando oportunamente sus cuotas. En septiembre pasó vencido y pagó la cuota pendiente en Octubre de 15 mil MM. |
| CONSTRUCTORA C R P SAS | PYMES | JOSE ROGELIO FRANCO RAMIREZ | SUR | 8,509 | - | 8,509 | 720 | Constructor.La dación que estábamos evaluando sobre los 20 locales no tuvo concepto favorable de BRP, por lo que no pudimos continuar con esa negociación y se presento en comité de dirección donde se aprobó propuesta de pago total con descuento, el cliente realizará un pago de \$6.500 MM y condonaremos saldos restantes, con lo que el cliente quedará totalmente a paz y salvo con las obligaciones de CRP. Estamos pendiente del pago solicitado. |
| PA BIOCOSTA | CORPORATIVA | TATIANA COSTA OSSA | CARIBE | 6,311 | 1,162 | 5,149 | 83 | Cliente solicito admisión al proceso de reorganización empresarial, en espera de aprobación por parte de las Supersociedades. El cliente cuenta con recursos atrapados por 23.000MM entre cuentas de clientes, caso Frupalma, el cliente en México que pese a haber ganado la disputa no ha recibido el pago. Los socios no tienen intención de capitalizar la compañía. |
| NUTRIMENTI DE COLOMBIA SAS | CORPORATIVA | VIVIANA LONDOÑO JIMENEZ | ANTIOQUIA | 4,611 | - | 4,611 | 5 | Cliente que queda vencido por error en leasing. |
| FIDEICOMISO CERROS VERDES | CONSTRUCTOR PYME | SANDRA PATRICIA ROMAN CASTAÑEDA | BOGOTÁ | 3,945 | - | 3,945 | - | El proyecto pasó el cierre con mora. Ya se encuentra al día. |
| CONSTRUCTORA MARQUIS S A | CONSTRUCTOR CORPORATIVO | SILVIA CAROLINA FERNANDEZ CAST | BOGOTÁ | 3,326 | - | 3,326 | 10 | Cliente AEC Nivel de Riesgo IV. Genero acuerdos para Leasing y Banco, está buscando recursos con un socio en Nueva York. |
| NOVENA ASOCIACION DE PALMICULTORES DEL DISTRITO DE | CORPORATIVA | TATIANA COSTA OSSA | CARIBE | 2,512 | - | 2,512 | 113 | Todavía están pendientes unos compromisos por parte del cliente para cumplir con condiciones frente al reperfilamiento, razón por la cual al cierre de mes quedó vencido. |
| NEW GAS AND OIL S A | EMPRESARIAL | VACANTE | CENTRO | 2,298 | - | 2,298 | - | (27/10/2021)El cliente ya tiene contabilizado el acuerdo en ley 1116, y realizo un pago en octubre con el cual quedo al día |
| FIDEICOMISO ARBORETO GUAYACAN LOTE 9 | CONSTRUCTOR CORPORATIVO | VACANTE | CENTRO | 2,024 | - | 2,024 | 1,228 | Pendiente de Información |
| PREPAC COLOMBIANA LIMITADA | EMPRESARIAL | ROSA FLORENTINA MARTINEZ SANCHEZ | BOGOTÁ | 3,790 | 2,070 | 1,719 | 976 | (27/10/2021)Cliente se acogió a ley de intervención pero se decido su liquidación por lo cual su cartera se castigo, aun asi el saldo recuperado es producto de restitución de activos. |