FECHAS REPORTE: AL 3 DE OCTUBRE DE 2 AL 30 DE SEPTIEMBRE DE 2 CIERRE DE AGOSTO DE 2021



#### **RESUMEN EJECUTIVO**

| AL   | . 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DE | 2021   | CIERRE DE AGOSTO DE 2021 |              |        |
|--|------------------------|-----------------|--------|---------------|------------------|--------|--------------------------|--------------|--------|
| Banca  | Saldo Capital          | Cartera Vencida | ICV.   | Variación SK. | Variación CV.    | ICV.   | Variación SK             | Variación CV | ICV    |
| Negocios Corporativos                        | 60,006,224             | 2,072,980       | 3.45%  | (155,639)     | (33,949)         | 3.50%  | (1,889,136)              | 21,628       | 3.31%  |
| Comercio, Manufactura, Agro y Bienes de Co   | 16,799,494             | 352,470         | 2.10%  | (56,651)      | (6,375)          | 2.13%  | (486,261)                | 7,843        | 1.99%  |
| Infraestructura y Recursos Naturales         | 11,608,299             | 881,591         | 7.59%  | 347           | (266)            | 7.60%  | (149,599)                | 25,341       | 7.28%  |
| Grandes corporativos                         | 14,099,419             | 14,702          | 0.10%  | (44,739)      | (3,425)          | 0.13%  | (322,851)                | (30,278)     | 0.31%  |
| Gobierno, Servicios Financieros, Salud y Edu | 8,291,660              | 15,467          | 0.19%  | 14,152        | 6                | 0.19%  | (960,891)                | 119          | 0.17%  |
| Inmobiliario y Constructor                   | 7,435,913              | 661,370         | 8.89%  | (50,262)      | (22,665)         | 9.14%  | (206,153)                | 18,317       | 8.41%  |
| Otros Territorios                            | 1,379,148              | 147,380         | 10.69% | (18,266)      | (1,225)          | 10.63% | (16,661)                 | 286          | 10.54% |
| Corresponsales y Otros                       | 392,292                | 0               | 0.00%  | (221)         | -                | 0.00%  | 253,280                  | 0            | 0.00%  |
| Negocios Personas, Nel, Pymes y Empresas     | 81,895,083             | 4,641,390       | 5.67%  | (142,154)     | (57,061)         | 5.73%  | 663,978                  | (84,388)     | 5.82%  |
| Empresarial                                  | 11,411,921             | 562,488         | 4.93%  | (40,577)      | 798              | 4.90%  | (23,493)                 | 12,246       | 4.81%  |
| Banca Pyme                                   | 18,585,705             | 1,201,546       | 6.46%  | (64,384)      | (50,865)         | 6.72%  | (99,447)                 | (35,572)     | 6.62%  |
| Pymes  | 16,811,575             | 1,182,090       | 7.03%  | (68,825)      | (50,864)         | 7.30%  | (77,168)                 | (55,028)     | 7.33%  |
| Gobierno de Red                              | 1,774,129              | 19,457          | 1.10%  | 4,441         | (0)              | 1.10%  | (22,280)                 | 19,455       | 0.00%  |
| Nel  | 4,800,070              | 511,972         | 10.67% | (2,005)       | 699              | 10.65% | 11,777                   | (19,968)     | 11.11% |
| Total Personas                               | 47,097,388             | 2,365,384       | 5.02%  | (35,189)      | (7,692)          | 5.03%  | 775,142                  | (41,094)     | 5.20%  |
| Consumo                                      | 29,158,671             | 1,564,073       | 5.36%  | (17,817)      | 16,125           | 5.31%  | 692,354                  | (21,399)     | 5.57%  |
| Solucion Inmobiliaria                        | 16,952,426             | 741,961         | 4.38%  | (5,795)       | (21,859)         | 4.50%  | (66,065)                 | (11,959)     | 4.43%  |

| Comercial y otros | 986,291     | 59,349    | 6.02% | (11,577)  | (1,958)  | 6.14% | 148,854     | (7,737)  | 8.01% |
|-------------------|-------------|-----------|-------|-----------|----------|-------|-------------|----------|-------|
| TOTAL BANCAS      | 141,901,307 | 6,714,370 | 4.73% | (297,794) | (91,010) | 4.79% | (1,225,158) | (62,760) | 4.74% |

#### **MODALIDAD**

|               | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DE | 2021   | CIERRE DE AGOSTO DE 2021 |              |        |
|---------------|-------------------------|-----------------|--------|---------------|------------------|--------|--------------------------|--------------|--------|
| Clasificación | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.    | ICV    | Variación SK             | Variación CV | ICV    |
| Comercial     | 94,695,008              | 4,007,668       | 4.23%  | (291,523)     | (101,042)        | 4.33%  | (2,114,415)              | (18,581)     | 4.16%  |
| Consumo       | 31,405,563              | 1,767,649       | 5.63%  | (16,119)      | 17,375           | 5.57%  | 671,421                  | (31,928)     | 5.86%  |
| Vivienda      | 15,166,338              | 851,689         | 5.62%  | 10,129        | (8,130)          | 5.67%  | 219,073                  | (7,396)      | 5.75%  |
| Microcrédito  | 634,397                 | 87,363          | 13.77% | (280)         | 786              | 13.64% | (1,242)                  | (4,861)      | 14.51% |
| BANCO         | 141,901,307             | 6,714,370       | 4.73%  | (297,794)     | (91,010)         | 4.79%  | (1,225,163)              | (62,766)     | 4.74%  |

#### SEGMENTO POR BANCA

| Al                                       | . 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DE | 2021   |              | CIERRE DE AGOSTO D | DE 2021 |
|--|------------------------|-----------------|--------|---------------|------------------|--------|--------------|--------------------|---------|
| Banca/Segmento                           | Saldo Capital          | Cartera Vencida | ICV    | Variación SK. | Variación CV.    | ICV.   | Variación SK | Variación CV       | ICV     |
| Negocios Corporativos                    | 46,970,110             | 2,072,791       | 4.41%  | (143,971)     | (33,949)         | 4.47%  | (1,134,342)  | 40,375             | 4.23%   |
| Corporativa + Internacional              | 39,560,830             | 1,412,364       | 3.57%  | (93,708)      | (33,808)         | 3.65%  | (936,904)    | 22,058             | 3.43%   |
| Constructor                              | 7,409,280              | 660,426         | 8.91%  | (50,262)      | (141)            | 8.86%  | (197,439)    | 18,317             | 8.44%   |
| Constructor corporativo                  | 5,360,248              | 377,579         | 7.04%  | (18,918)      | (145)            | 7.02%  | (142,674)    | (2,931)            | 6.91%   |
| Constructor empresarial                  | 1,490,033              | 179,553         | 12.05% | (30,907)      | 6                | 11.80% | (42,154)     | 20,767             | 10.36%  |
| Constructor pyme                         | 559,000                | 103,294         | 18.48% | (438)         | (2)              | 18.46% | (12,610)     | 481                | 17.99%  |
| Gobierno                                 | 6,586,487              | -               | 0.00%  | (17,614)      | -                | 0.00%  | 38,331       | (18,747)           | 0.29%   |
| Financiera                               | 6,449,628              | 189             | 0.00%  | 5,945         | -                | 0.00%  | (793,124)    | 0                  | 0.00%   |
| Negocios Personas, Nel, Pymes y Empresas | 81,895,083             | 4,641,390       | 5.67%  | (142,154)     | (57,061)         | 5.73%  | 663,978      | (84,388)           | 5.82%   |
| Pymes                                    | 16,811,575             | 1,182,090       | 7.03%  | (68,825)      | (50,864)         | 7.30%  | (77,168)     | (55,028)           | 7.33%   |
| Personal                                 | 15,255,872             | 981,376         | 6.43%  | 19,366        | 3,825            | 6.42%  | 755,454      | (10,170)           | 6.84%   |
| Preferencial                             | 13,312,876             | 407,818         | 3.06%  | (32,519)      | (10,879)         | 3.14%  | (94,982)     | (21,611)           | 3.20%   |
| Personal plus                            | 18,528,639             | 976,189         | 5.27%  | (22,036)      | (638)            | 5.27%  | 114,670      | (9,314)            | 5.35%   |
| Empresarial                              | 11,411,921             | 562,488         | 4.93%  | (40,577)      | 798              | 4.90%  | (23,493)     | 12,246             | 4.81%   |
| Nel                                      | 4,800,070              | 511,972         | 10.67% | (2,005)       | 699              | 10.65% | 11,777       | (19,968)           | 11.11%  |
| Gobierno de red                          | 1,774,129              | 19,457          | 1.10%  | 4,441         | (0)              | 1.10%  | (22,280)     | 19,455             | 0.00%   |
| TOTAL BANCAS                             | 141,901,307            | 6,714,370       | 4.73%  | (297,794)     | (91,010)         | 4.79%  | (1,225,158)  | (62,760)           | 4.74%   |

## **PRODUCTO**

|                      | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DE | 2021   | CIERRE DE AGOSTO DE 2021 |              |       |
|----------------------|-------------------------|-----------------|--------|---------------|------------------|--------|--------------------------|--------------|-------|
| Producto             | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.    | ICV.   | Variación SK             | Variación CV | ICV   |
| Cartera Ordinaria    | 57,180,656              | 2,490,712       | 4.36%  | (16,892)      | 14,748           | 4.33%  | (290,121)                | (7,958)      | 4.35% |
| Leasing              | 16,291,177              | 615,988         | 3.78%  | 9,925         | (45,257)         | 4.06%  | (1,370,073)              | 49,199       | 3.21% |
| Libre Inversion      | 16,406,390              | 1,085,405       | 6.62%  | 28,025        | 19,989           | 6.51%  | 418,708                  | (5,378)      | 6.82% |
| Hipotecario Vivienda | 15,166,338              | 851,689         | 5.62%  | 10,129        | (8,130)          | 5.67%  | 219,274                  | (7,396)      | 5.75% |
| Tesoreria            | 6,229,288               | 91,092          | 1.46%  | (1,003)       | 194              | 1.46%  | (193,254)                | (300)        | 1.42% |
| Tarjeta de Credito   | 6,442,765               | 294,751         | 4.57%  | (71,044)      | (8,620)          | 4.66%  | 137,618                  | (2,481)      | 4.71% |
| Credito Constructor  | 4,450,300               | 454,747         | 10.22% | (16,562)      | 10               | 10.18% | (24,302)                 | 19,094       | 9.74% |
| Leasing Habitacional | 3,705,352               | 126,915         | 3.43%  | (15,690)      | (17,630)         | 3.88%  | (292,052)                | (9,876)      | 3.42% |
| SUFI - Movilidad     | 3,652,648               | 169,237         | 4.63%  | 3,752         | (1,010)          | 4.67%  | 49,621                   | (12,989)     | 5.06% |
| Libranza             | 3,722,369               | 74,027          | 1.99%  | 7,011         | 860              | 1.97%  | 121,321                  | (10,372)     | 2.34% |
| Factoring            | 2,686,209               | 35,477          | 1.32%  | 8,268         | 828              | 1.29%  | 351,563                  | 2,209        | 1.42% |

| Rotativos            | 2,332,983   | 132,131   | 5.66%  | (17,084)  | 5,602    | 5.38%  | (23,119)    | (3,247)  | 5.75%  |
|----------------------|-------------|-----------|--------|-----------|----------|--------|-------------|----------|--------|
| Anticipos            | 982,499     | 106,028   | 10.79% | (223,917) | (54,433) | 13.30% | (1,426,170) | (70,891) | 7.35%  |
| SUFI - Cotidianidad  | 578,578     | 87,038    | 15.04% | 261       | (288)    | 15.10% | 2,218       | 141      | 15.08% |
| Cartera Microcredito | 440,280     | 59,555    | 13.53% | 197       | 635      | 13.39% | 15,947      | (1,817)  | 14.46% |
| Sobregiro            | 336,291     | 17,245    | 5.13%  | (13,479)  | 1,016    | 4.64%  | (8,495)     | 289      | 4.92%  |
| Otros Hipotecario    | 201,512     | 22,335    | 11.08% | (283)     | 475      | 10.83% | (8,696)     | (993)    | 11.10% |
| Sin Producto         | 948,789     | -         | 0.00%  | 11,814    | -        | 0.00%  | 947,966     | -        | 0.00%  |
| TOTAL                | 141,754,423 | 6,714,370 | 4.74%  | (296,573) | (91,010) | 4.79%  | (1,372,047) | (62,766) | 4.74%  |

## PRODUCTO POR BANCA

|                      | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DE | 2021   | CIERRE DE AGOSTO DE 2021 |              |        |
|----------------------|-------------------------|-----------------|--------|---------------|------------------|--------|--------------------------|--------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.    | ICV.   | Variación SK             | Variación CV | ICV    |
| Cartera Ordinaria    | 57,180,656              | 2,490,712       | 4.36%  | (16,892)      | 14,748           | 4.33%  | (290,121)                | (7,958)      | 4.35%  |
| Corporativo          | 36,463,208              | 1,196,923       | 3.28%  | (18,166)      | (1,622)          | 3.29%  | (501,902)                | 11,489       | 3.21%  |
| Constructor          | 1,457,507               | 80,001          | 5.49%  | (3,574)       | (2)              | 5.48%  | (53,135)                 | (2,177)      | 5.44%  |
| Empresas             | 5,922,527               | 310,243         | 5.24%  | 6,514         | 4,522            | 5.17%  | 173,799                  | 2,018        | 5.36%  |
| Pyme                 | 12,160,302              | 778,618         | 6.40%  | (1,212)       | 9,933            | 6.32%  | 86,874                   | (9,691)      | 6.53%  |
| Nel                  | 876,379                 | 92,121          |        | (178)         | 1,647            | 10.32% | 10,405                   | (5,226)      | 11.24% |
| Personas             | 300,732                 | 32,806          | 10.91% | (276)         | 270              | 10.81% | (6,162)                  | (4,372)      | 12.11% |
| Leasing              | 16,291,177              | 615,988         | 3.78%  | 9,925         | (45,257)         | 4.06%  | (1,370,073)              | 49,199       | 3.21%  |
| Corporativo          | 7,846,285               | 89,494          | 1.14%  | 24,637        | (32,182)         | 1.56%  | (950,232)                | 24,911       | 0.73%  |
| Constructor          | 1,083,489               | 98,507          | 9.09%  | 1,020         | 0                | 9.10%  | (84,666)                 | 3,410        | 8.14%  |
| Empresas             | 3,476,860               | 198,256         | 5.70%  | (7,033)       | (3,961)          | 5.80%  | (196,685)                | 10,590       | 5.11%  |
| Pyme                 | 3,665,702               | 211,091         | 5.76%  | (7,649)       | (8,216)          | 5.97%  | (132,877)                | 9,401        | 5.31%  |
| Nel                  | 33,014                  | 7,943           | 24.06% | (408)         | (323)            | 24.73% | (1,002)                  | (260)        | 24.12% |
| Personas             | 185,826                 | 10,697          | 5.76%  | (642)         | (576)            | 6.05%  | (4,610)                  | 1,148        | 5.01%  |
| Libre Inversion      | 16,406,390              | 1,085,405       | 6.62%  | 28,025        | 19,989           | 6.51%  | 418,708                  | (5,378)      | 6.82%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                | 0.00%  | 25                       | -            | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                | 0.00%  | -                        | -            | 0.00%  |
| Empresas             | 473                     | 394             | 83.35% | -             | -                | 83.35% | (349)                    | (348)        | 90.40% |
| Pyme                 | 68,996                  | 10,559          | 15.30% | 12            | (61)             | 15.39% | (3,401)                  | (349)        | 15.07% |
| Nel                  | 759,473                 | 98,095          | 12.92% | (547)         | 1,763            | 12.67% | (17,173)                 | (1,196)      | 12.78% |
| Personas             | 15,577,448              | 976,356         | 6.27%  | 28,560        | 18,286           | 6.16%  | 439,605                  | (3,485)      | 6.47%  |
| Hipotecario Vivienda | 15,166,338              | 851,689         | 5.62%  | 10,129        | (8,130)          | 5.67%  | 219,274                  | (7,396)      | 5.75%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                | 0.00%  | 0                        | -            | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                | 0.00%  | -                        | -            | 0.00%  |
| Empresas             | 2,054                   | 174             | 8.46%  | (5)           | -                | 8.44%  | (20)                     | -            | 8.38%  |
| Pyme                 | 327,989                 | 56,039          | 17.09% | 195           | (1,320)          | 17.50% | 132                      | 1,032        | 16.78% |
| Nel                  | 1,278,838               | 149,282         | 11.67% | 137           | (847)            | 11.74% | 6,707                    | (3,404)      | 12.00% |
| Personas             | 13,557,458              | 646,194         | 4.77%  | 9,802         | (5,963)          | 4.81%  | 212,455                  | (5,024)      | 4.88%  |
| Tesoreria            | 6,229,288               | 91,092          | 1.46%  | (1,003)       | 194              | 1.46%  | (193,254)                | (300)        | 1.42%  |
| Corporativo          | 5,016,550               | 34,280          | 0.68%  | 1,766         | -                | 0.68%  | (142,988)                | (155)        | 0.67%  |
| Constructor          | 272,070                 | 21,782          | 8.01%  | (527)         | -                | 7.99%  | (6,877)                  | (2,049)      | 8.54%  |
| Empresas             | 756,185                 | 26,376          | 3.49%  | (1,237)       | (5)              | 3.48%  | (18,928)                 | 700          | 3.31%  |
| Pyme                 | 183,211                 | 8,581           | 4.68%  | (1,005)       | 198              | 4.55%  | (24,395)                 | 1,204        | 3.55%  |

| _                  |           |         |        | _        |         |        | _       |         | _      |
|--------------------|-----------|---------|--------|----------|---------|--------|---------|---------|--------|
| Nel                | 141       | 72      | 51.29% | -        | -       | 51.29% | (63)    | (0)     | 35.60% |
| Personas           | 1,131     | -       | 0.00%  | -        | -       | 0.00%  | (3)     | -       | 0.00%  |
| Tarjeta de Credito | 6,442,765 | 294,751 | 4.57%  | (71,044) | (8,620) | 4.66%  | 137,618 | (2,481) | 4.71%  |
| Corporativo        | 104,277   | 845     | 0.81%  | (6,364)  | (5)     | 0.77%  | 30,846  | 1       | 1.15%  |
| Constructor        | 4,078     | 212     | 5.21%  | 234      | (23)    | 6.12%  | 430     | (16)    | 6.25%  |
| Empresas           | 88,787    | 1,309   | 1.47%  | (1,545)  | (2)     | 1.45%  | 6,824   | (2)     | 1.60%  |
| Pyme               | 454,520   | 21,172  | 4.66%  | (4,536)  | (317)   | 4.68%  | 9,232   | (713)   | 4.91%  |
| Nel                | 465,631   | 35,437  | 7.61%  | (1,497)  | (722)   | 7.74%  | 1,875   | (2,776) | 8.24%  |
| Personas           | 5,325,472 | 235,777 | 4.43%  | (57,336) | (7,551) | 4.52%  | 88,412  | 1,024   | 4.48%  |

|                      | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | DE SEPTIEMBRE DI | E <b>2021</b> |              | CIERRE DE AGOSTO D | E 2021 |
|----------------------|-------------------------|-----------------|--------|---------------|------------------|---------------|--------------|--------------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.    | ICV.          | Variación SK | Variación CV       | ICV    |
| Credito Constructor  | 4,450,300               | 454,747         | 10.22% | (16,562)      | 10               | 10.18%        | (24,302)     | 19,094             | 9.74%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Constructor          | 4,396,799               | 454,423         | 10.34% | (16,431)      | 10               | 10.30%        | (29,452)     | 19,094             | 9.84%  |
| Empresas             | 15,810                  | 324             | 2.05%  | 7             | (0)              | 2.05%         | 564          | (0)                | 2.12%  |
| Pyme                 | 34,872                  | -               | 0.00%  | (196)         | -                | 0.00%         | 1,768        | -                  | 0.00%  |
| Nel                  | 95                      | -               | 0.00%  | 56            | -                | 0.00%         | 95           | -                  | 0.00%  |
| Personas             | 2,723                   | -               | 0.00%  | 1             | -                | 0.00%         | 2,723        | -                  | 0.00%  |
| Leasing Habitacional | 3,705,352               | 126,915         | 3.43%  | (15,690)      | (17,630)         | 3.88%         | (292,052)    | (9,876)            | 3.42%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Empresas             | 3,969                   | 118             | 2.97%  | -             | -                | 2.97%         | 76           | (0)                | 3.04%  |
| Pyme                 | 129,859                 | 10,073          | 7.76%  | 13            | (450)            | 8.10%         | (3,374)      | (1,226)            | 8.48%  |
| Nel                  | 176,556                 | 20,958          | 11.87% | (106)         | (1,284)          | 12.59%        | (10,233)     | (1,715)            | 12.14% |
| Personas             | 3,394,968               | 95,767          | 2.82%  | (15,597)      | (15,897)         | 3.27%         | (278,520)    | (6,935)            | 2.80%  |
| SUFI - Movilidad     | 3,652,648               | 169,237         | 4.63%  | 3,752         | (1,010)          | 4.67%         | 49,621       | (12,989)           | 5.06%  |
| Corporativo          | 390                     | -               | 0.00%  | -             | -                | 0.00%         | (22)         | -                  | 0.00%  |
| Constructor          | 1,244                   | 200             | 16.05% | -             | -                | 16.05%        | (25)         | (2)                | 15.85% |
| Empresas             | 9,884                   | 1,003           | 10.15% | (8)           | -                | 10.14%        | (288)        | (385)              | 13.65% |
| Pyme                 | 273,951                 | 17,046          | 6.22%  | 139           | (5)              | 6.23%         | 3,610        | (1,385)            | 6.82%  |
| Nel                  | 614,209                 | 42,167          | 6.87%  | 829           | (500)            | 6.96%         | 5,871        | (3,034)            | 7.43%  |
| Personas             | 2,752,970               | 108,822         | 3.95%  | 2,793         | (505)            | 3.98%         | 40,476       | (8,183)            | 4.31%  |
| Libranza             | 3,722,369               | 74,027          | 1.99%  | 7,011         | 860              | 1.97%         | 121,321      | (10,372)           | 2.34%  |
| Corporativo          | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Constructor          | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Empresas             | -                       | -               | 0.00%  | -             | -                | 0.00%         | -            | -                  | 0.00%  |
| Pyme                 | 1,956                   | 34              | 1.74%  | (0)           | -                | 1.74%         | (24)         | -                  | 1.72%  |
| Nel                  | 28,085                  | 825             | 2.94%  | (14)          | 0                | 2.94%         | (997)        | (491)              | 4.53%  |
| Personas             | 3,692,328               | 73,167          | 1.98%  | 7,026         | 860              | 1.96%         | 122,342      | (9,881)            | 2.33%  |
| Factoring            | 2,686,209               | 35,477          | 1.32%  | 8,268         | 828              | 1.29%         | 351,563      | 2,209              | 1.42%  |
| Corporativo          | 1,703,169               | 5,892           | 0.35%  | 1,228         | -                | 0.35%         | 265,883      | -                  | 0.41%  |
| Constructor          | 32,704                  | 414             | 1.27%  | (1,111)       | -                | 1.23%         | 5,255        | -                  | 1.51%  |
| Empresas             | 470,726                 | 8,922           | 1.90%  | 2,590         | (36)             | 1.91%         | 27,934       | (7)                | 2.02%  |
| Pyme                 | 447,900                 | 20,226          | 4.52%  | 6,631         | 864              | 4.39%         | 20,988       | 2,216              | 4.22%  |
| Nel                  | 204                     | 22              | 10.97% | (3)           | -                | 10.80%        | (4)          | -                  | 10.76% |
| Personas             | 31,506                  | -               | 0.00%  | (1,066)       | -                | 0.00%         | 31,506       | -                  | 0.00%  |

| Rotativos   | 2,332,983 | 132,131 | 5.66%  | (17,084) | 5,602 | 5.38%  | (23,119) | (3,247) | 5.75%  |
|-------------|-----------|---------|--------|----------|-------|--------|----------|---------|--------|
| Corporativo | 336,886   | 556     | 0.17%  | (14,774) | -     | 0.16%  | (29,702) | -       | 0.15%  |
| Constructor | 26,376    | 3,582   | 13.58% | (203)    | -     | 13.48% | 624      | (142)   | 14.46% |
| Empresas    | 208,964   | 12,296  | 5.88%  | (2,414)  | -     | 5.82%  | 993      | (46)    | 5.93%  |
| Pyme        | 359,440   | 18,097  | 5.03%  | (555)    | (37)  | 5.04%  | 8,064    | (965)   | 5.43%  |
| Nel         | 134,046   | 10,008  | 7.47%  | (78)     | 319   | 7.22%  | (2,660)  | (825)   | 7.92%  |
| Personas    | 1,267,271 | 87,591  | 6.91%  | 939      | 5,320 | 6.50%  | (439)    | (1,269) | 7.01%  |

|                      | AL 3 DE OCTUBRE DE 2021 |                 |         | AL 30         | DE SEPTIEMBRE DE | 2021    | CIERRE DE AGOSTO DE 2021 |              |         |
|----------------------|-------------------------|-----------------|---------|---------------|------------------|---------|--------------------------|--------------|---------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV     | Variación SK. | Variación CV.    | ICV.    | Variación SK             | Variación CV | ICV     |
| Anticipos            | 982,499                 | 106,028         | 10.79%  | (223,917)     | (54,433)         | 13.30%  | (1,426,170)              | (70,891)     | 7.35%   |
| Corporativo          | 448,401                 | 84,552          | 18.86%  | (71,849)      | -                | 16.25%  | (895,706)                | (32,935)     | 8.74%   |
| Constructor          | 92,255                  | -               | 0.00%   | (30,379)      | -                | 0.00%   | (44,237)                 | -            | 0.00%   |
| Empresas             | 281,834                 | -               | 0.00%   | (33,541)      | -                | 0.00%   | (134,776)                | (120)        | 0.03%   |
| Pyme                 | 142,887                 | 19,435          | 13.60%  | (70,650)      | (52,580)         | 33.72%  | (176,941)                | (34,963)     | 17.01%  |
| Nel                  | 772                     | 500             | 64.85%  | (775)         | -                | 32.36%  | (6,918)                  | 500          | 0.00%   |
| Personas             | 16,349                  | 1,541           | 9.42%   | (16,723)      | (1,853)          | 10.26%  | (167,591)                | (3,373)      | 2.67%   |
| SUFI - Cotidianidad  | 578,578                 | 87,038          | 15.04%  | 261           | (288)            | 15.10%  | 2,218                    | 141          | 15.08%  |
| Corporativo          | 23                      | -               | 0.00%   | -             | -                | 0.00%   | 23                       | -            | 0.00%   |
| Constructor          | -                       | -               | 0.00%   | -             | -                | 0.00%   | -                        | -            | 0.00%   |
| Empresas             | 14                      | 14              | 100.00% | -             | -                | 100.00% | -                        | -            | 100.00% |
| Pyme                 | 2,711                   | 554             | 20.45%  | 69            | -                | 20.99%  | 251                      | (14)         | 23.10%  |
| Nel                  | 32,648                  | 4,112           | 12.59%  | (10)          | (3)              | 12.60%  | (14)                     | (241)        | 13.33%  |
| Personas             | 543,182                 | 82,359          | 15.16%  | 203           | (285)            | 15.22%  | 1,957                    | 396          | 15.14%  |
| Cartera Microcredito | 440,280                 | 59,555          | 13.53%  | 197           | 635              | 13.39%  | 15,947                   | (1,817)      | 14.46%  |
| Corporativo          | -                       | -               | 0.00%   | -             | -                | 0.00%   | -                        | -            | 0.00%   |
| Constructor          | -                       | -               | 0.00%   | -             | -                | 0.00%   | -                        | -            | 0.00%   |
| Empresas             | 98                      | -               | 0.00%   | -             | -                | 0.00%   | (2)                      | -            | 0.00%   |
| Pyme                 | 65,671                  | 13,350          | 20.33%  | (56)          | 16               | 20.29%  | (1,305)                  | (830)        | 21.17%  |
| Nel                  | 363,645                 | 44,888          | 12.34%  | 281           | 600              | 12.19%  | 16,873                   | (933)        | 13.21%  |
| Personas             | 10,866                  | 1,316           | 12.11%  | (29)          | 19               | 11.91%  | 380                      | (54)         | 13.07%  |
| Sobregiro            | 336,291                 | 17,245          | 5.13%   | (13,479)      | 1,016            | 4.64%   | (8,495)                  | 289          | 4.92%   |
| Corporativo          | 120,216                 | 10              | 0.01%   | (23,373)      | -                | 0.01%   | (25,461)                 | 0            | 0.01%   |
| Constructor          | 6,819                   | 1,010           | 14.81%  | 581           | (126)            | 18.20%  | 1,182                    | 199          | 14.38%  |
| Empresas             | 57,350                  | 2,733           | 4.77%   | (4,467)       | 278              | 3.97%   | 3,231                    | (153)        | 5.33%   |
| Pyme                 | 126,539                 | 11,006          | 8.70%   | 12,563        | 697              | 9.04%   | 11,614                   | 430          | 9.20%   |
| Nel                  | 5,288                   | 492             | 9.30%   | 13            | 17               | 9.00%   | 40                       | (183)        | 12.86%  |
| Personas             | 20,078                  | 1,994           | 9.93%   | 1,204         | 150              | 9.77%   | 898                      | (4)          | 10.42%  |
| Otros Hipotecario    | 201,512                 | 22,335          | 11.08%  | (283)         | 475              | 10.83%  | (8,696)                  | (993)        | 11.10%  |
| Corporativo          | -                       | -               | 0.00%   | -             | -                | 0.00%   | -                        | -            | 0.00%   |
| Constructor          | 22,292                  | 295             | 1.32%   | 10            | (0)              | 1.32%   | (182)                    | (0)          | 1.31%   |
| Empresas             | 1,230                   | 327             | 26.60%  | 0             | (0)              | 26.61%  | (1,021)                  | 0            | 14.54%  |
| Pyme                 | 37,050                  | 5,666           | 15.29%  | (23)          | 412              | 14.17%  | (989)                    | 278          | 14.16%  |
| Nel                  | 21,188                  | 5,050           | 23.83%  | (15)          | 31               | 23.67%  | (886)                    | (183)        | 23.71%  |
| Personas             | 119,752                 | 10,996          | 9.18%   | (255)         | 32               | 9.14%   | (5,619)                  | (1,088)      | 9.64%   |

| Sin Producto | 948,789     | -         | 0.00% | 11,814    | -        | 0.00% | 947,966     | -        | 0.00% |
|--------------|-------------|-----------|-------|-----------|----------|-------|-------------|----------|-------|
| Corporativo  | 410,655     | -         | 0.00% | 2,739     | -        | 0.00% | 410,655     | -        | 0.00% |
| Constructor  | 13,644      | -         | 0.00% | 118       | -        | 0.00% | 13,644      | -        | 0.00% |
| Empresas     | 115,155     | -         | 0.00% | 560       | -        | 0.00% | 115,155     | -        | 0.00% |
| Pyme         | 102,148     | -         | 0.00% | 1,877     | -        | 0.00% | 101,325     | -        | 0.00% |
| Nel          | 9,861       | -         | 0.00% | 310       | -        | 0.00% | 9,861       | -        | 0.00% |
| Personas     | 297,326     | -         | 0.00% | 6,209     | -        | 0.00% | 297,326     | -        | 0.00% |
| TOTAL BANCAS | 141,754,423 | 6,714,370 | 4.74% | (296,573) | (91,010) | 4.79% | (1,372,047) | (62,766) | 4.74% |

#### **BANCA POR PRODUCTO**

|                      | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30 DE SEPTIEMBRE DE 2021 |               |        |              | CIERRE DE AGOSTO D | E 2021 |
|----------------------|-------------------------|-----------------|--------|-----------------------------|---------------|--------|--------------|--------------------|--------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.               | Variación CV. | ICV.   | Variación SK | Variación CV       | ICV    |
| Corporativo          | 52,450,060              | 1,412,553       | 2.69%  | (104,157)                   | (33,808)      | 2.75%  | (1,838,581)  | 3,311              | 2.60%  |
| Cartera Ordinaria    | 36,463,208              | 1,196,923       | 3.28%  | (18,166)                    | (1,622)       | 3.29%  | (501,902)    | 11,489             | 3.21%  |
| Leasing              | 7,846,285               | 89,494          | 1.14%  | 24,637                      | (32,182)      | 1.56%  | (950,232)    | 24,911             | 0.73%  |
| Libre Inversion      | -                       | -               | 0.00%  | -                           | -             | 0.00%  | 25           | -                  | 0.00%  |
| Hipotecario Vivienda | -                       | -               | 0.00%  | -                           | -             | 0.00%  | 0            | -                  | 0.00%  |
| Tesoreria            | 5,016,550               | 34,280          | 0.68%  | 1,766                       | -             | 0.68%  | (142,988)    | (155)              | 0.67%  |
| Tarjeta de Credito   | 104,277                 | 845             | 0.81%  | (6,364)                     | (5)           | 0.77%  | 30,846       | 1                  | 1.15%  |
| Credito Constructor  | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Leasing Habitacional | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| SUFI - Movilidad     | 390                     | -               | 0.00%  | -                           | -             | 0.00%  | (22)         | -                  | 0.00%  |
| Libranza             | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Factoring            | 1,703,169               | 5,892           | 0.35%  | 1,228                       | -             | 0.35%  | 265,883      | -                  | 0.41%  |
| Rotativos            | 336,886                 | 556             | 0.17%  | (14,774)                    | -             | 0.16%  | (29,702)     | -                  | 0.15%  |
| Anticipos            | 448,401                 | 84,552          | 18.86% | (71,849)                    | -             | 16.25% | (895,706)    | (32,935)           | 8.74%  |
| SUFI - Cotidianidad  | 23                      | -               | 0.00%  | -                           | -             | 0.00%  | 23           | -                  | 0.00%  |
| Cartera Microcredito | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Sobregiro            | 120,216                 | 10              | 0.01%  | (23,373)                    | -             | 0.01%  | (25,461)     | 0                  | 0.01%  |
| Otros Hipotecario    | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Sin Producto         | 410,655                 | -               | 0.00%  | 2,739                       | -             | 0.00%  | 410,655      | -                  | 0.00%  |
| Constructor          | 7,409,280               | 660,426         | 8.91%  | (50,262)                    | (141)         | 8.86%  | (197,439)    | 18,317             | 8.44%  |
| Cartera Ordinaria    | 1,457,507               | 80,001          | 5.49%  | (3,574)                     | (2)           | 5.48%  | (53,135)     | (2,177)            | 5.44%  |
| Leasing              | 1,083,489               | 98,507          | 9.09%  | 1,020                       | 0             | 9.10%  | (84,666)     | 3,410              | 8.14%  |
| Libre Inversion      | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Hipotecario Vivienda | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Tesoreria            | 272,070                 | 21,782          | 8.01%  | (527)                       | -             | 7.99%  | (6,877)      | (2,049)            | 8.54%  |
| Tarjeta de Credito   | 4,078                   | 212             | 5.21%  | 234                         | (23)          | 6.12%  | 430          | (16)               | 6.25%  |
| Credito Constructor  | 4,396,799               | 454,423         | 10.34% | (16,431)                    | 10            | 10.30% | (29,452)     | 19,094             | 9.84%  |
| Leasing Habitacional | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| SUFI - Movilidad     | 1,244                   | 200             | 16.05% | -                           | -             | 16.05% | (25)         | (2)                | 15.85% |
| Libranza             | -                       | -               | 0.00%  | -                           | -             | 0.00%  | -            | -                  | 0.00%  |
| Factoring            | 32,704                  | 414             | 1.27%  | (1,111)                     | -             | 1.23%  | 5,255        | -                  | 1.51%  |
| Rotativos            | 26,376                  | 3,582           | 13.58% | (203)                       | -             | 13.48% | 624          | (142)              | 14.46% |
| Anticipos            | 92,255                  | -               | 0.00%  | (30,379)                    | -             | 0.00%  | (44,237)     | -                  | 0.00%  |
| SUFI - Cotidianidad  | -                       | -               | 0.00%  | -                           | -             | 0.00%  |              | -                  | 0.00%  |

| Cartera Microcredito | -      | -     | 0.00%  | -   | -     | 0.00%  | -      | -   | 0.00%  |  |
|----------------------|--------|-------|--------|-----|-------|--------|--------|-----|--------|--|
| Sobregiro            | 6,819  | 1,010 | 14.81% | 581 | (126) | 18.20% | 1,182  | 199 | 14.38% |  |
| Otros Hipotecario    | 22,292 | 295   | 1.32%  | 10  | (0)   | 1.32%  | (182)  | (O) | 1.31%  |  |
| Sin Producto         | 13,644 | -     | 0.00%  | 118 | -     | 0.00%  | 13,644 | -   | 0.00%  |  |

|                      | AL 3 DE OCTUBRE DE 2021 |                 |         | AL 30 DE SEPTIEMBRE DE 2021 |               |         | CIERRE DE AGOSTO I | DE 2021      |         |
|----------------------|-------------------------|-----------------|---------|-----------------------------|---------------|---------|--------------------|--------------|---------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV     | Variación SK.               | Variación CV. | ICV.    | Variación SK       | Variación CV | ICV     |
| Empresas             | 11,411,921              | 562,488         | 4.93%   | (40,577)                    | 798           | 4.90%   | (23,493)           | 12,246       | 4.81%   |
| Cartera Ordinaria    | 5,922,527               | 310,243         | 5.24%   | 6,514                       | 4,522         | 5.17%   | 173,799            | 2,018        | 5.36%   |
| Leasing              | 3,476,860               | 198,256         | 5.70%   | (7,033)                     | (3,961)       | 5.80%   | (196,685)          | 10,590       | 5.11%   |
| Libre Inversion      | 473                     | 394             | 83.35%  | -                           | -             | 83.35%  | (349)              | (348)        | 90.40%  |
| Hipotecario Vivienda | 2,054                   | 174             | 8.46%   | (5)                         | -             | 8.44%   | (20)               | -            | 8.38%   |
| Tesoreria            | 756,185                 | 26,376          | 3.49%   | (1,237)                     | (5)           | 3.48%   | (18,928)           | 700          | 3.31%   |
| Tarjeta de Credito   | 88,787                  | 1,309           | 1.47%   | (1,545)                     | (2)           | 1.45%   | 6,824              | (2)          | 1.60%   |
| Credito Constructor  | 15,810                  | 324             | 2.05%   | 7                           | (0)           | 2.05%   | 564                | (0)          | 2.12%   |
| Leasing Habitacional | 3,969                   | 118             | 2.97%   | -                           | -             | 2.97%   | 76                 | (0)          | 3.04%   |
| SUFI - Movilidad     | 9,884                   | 1,003           | 10.15%  | (8)                         | -             | 10.14%  | (288)              | (385)        | 13.65%  |
| Libranza             | -                       | -               | 0.00%   | -                           | -             | 0.00%   | -                  | -            | 0.00%   |
| Factoring            | 470,726                 | 8,922           | 1.90%   | 2,590                       | (36)          | 1.91%   | 27,934             | (7)          | 2.02%   |
| Rotativos            | 208,964                 | 12,296          | 5.88%   | (2,414)                     | -             | 5.82%   | 993                | (46)         | 5.93%   |
| Anticipos            | 281,834                 | -               | 0.00%   | (33,541)                    | -             | 0.00%   | (134,776)          | (120)        | 0.03%   |
| SUFI - Cotidianidad  | 14                      | 14              | 100.00% | -                           | -             | 100.00% | -                  | -            | 100.00% |
| Cartera Microcredito | 98                      | -               | 0.00%   | -                           | -             | 0.00%   | (2)                | -            | 0.00%   |
| Sobregiro            | 57,350                  | 2,733           | 4.77%   | (4,467)                     | 278           | 3.97%   | 3,231              | (153)        | 5.33%   |
| Otros Hipotecario    | 1,230                   | 327             | 26.60%  | 0                           | (0)           | 26.61%  | (1,021)            | 0            | 14.54%  |
| Sin Producto         | 115,155                 | -               | 0.00%   | 560                         | -             | 0.00%   | 115,155            | -            | 0.00%   |
| Pyme                 | 18,585,705              | 1,201,546       | 6.46%   | (64,384)                    | (50,865)      | 6.72%   | (99,447)           | (35,572)     | 6.62%   |
| Cartera Ordinaria    | 12,160,302              | 778,618         | 6.40%   | (1,212)                     | 9,933         | 6.32%   | 86,874             | (9,691)      | 6.53%   |
| Leasing              | 3,665,702               | 211,091         | 5.76%   | (7,649)                     | (8,216)       | 5.97%   | (132,877)          | 9,401        | 5.31%   |
| Libre Inversion      | 68,996                  | 10,559          | 15.30%  | 12                          | (61)          | 15.39%  | (3,401)            | (349)        | 15.07%  |
| Hipotecario Vivienda | 327,989                 | 56,039          | 17.09%  | 195                         | (1,320)       | 17.50%  | 132                | 1,032        | 16.78%  |
| Tesoreria            | 183,211                 | 8,581           | 4.68%   | (1,005)                     | 198           | 4.55%   | (24,395)           | 1,204        | 3.55%   |
| Tarjeta de Credito   | 454,520                 | 21,172          | 4.66%   | (4,536)                     | (317)         | 4.68%   | 9,232              | (713)        | 4.91%   |
| Credito Constructor  | 34,872                  | -               | 0.00%   | (196)                       | -             | 0.00%   | 1,768              | -            | 0.00%   |
| Leasing Habitacional | 129,859                 | 10,073          | 7.76%   | 13                          | (450)         | 8.10%   | (3,374)            | (1,226)      | 8.48%   |
| SUFI - Movilidad     | 273,951                 | 17,046          | 6.22%   | 139                         | (5)           | 6.23%   | 3,610              | (1,385)      | 6.82%   |
| Libranza             | 1,956                   | 34              | 1.74%   | (0)                         | -             | 1.74%   | (24)               | -            | 1.72%   |
| Factoring            | 447,900                 | 20,226          | 4.52%   | 6,631                       | 864           | 4.39%   | 20,988             | 2,216        | 4.22%   |
| Rotativos            | 359,440                 | 18,097          | 5.03%   | (555)                       | (37)          | 5.04%   | 8,064              | (965)        | 5.43%   |
| Anticipos            | 142,887                 | 19,435          | 13.60%  | (70,650)                    | (52,580)      | 33.72%  | (176,941)          | (34,963)     | 17.01%  |
| SUFI - Cotidianidad  | 2,711                   | 554             | 20.45%  | 69                          | -             | 20.99%  | 251                | (14)         | 23.10%  |
| Cartera Microcredito | 65,671                  | 13,350          | 20.33%  | (56)                        | 16            | 20.29%  | (1,305)            | (830)        | 21.17%  |
| Sobregiro            | 126,539                 | 11,006          | 8.70%   | 12,563                      | 697           | 9.04%   | 11,614             | 430          | 9.20%   |

| Otros Hipotecario | 37,050  | 5,666 | 15.29% | (23)  | 412 | 14.17% | (989)   | 278 | 14.16% |
|-------------------|---------|-------|--------|-------|-----|--------|---------|-----|--------|
| Sin Producto      | 102,148 | -     | 0.00%  | 1,877 | -   | 0.00%  | 101,325 | -   | 0.00%  |

|                      | AL 3 DE OCTUBRE DE 2021 |                 |        | AL 30         | D DE SEPTIEMBRE DE | 2021   | (            | CIERRE DE AGOSTO I | DE 2021 |
|----------------------|-------------------------|-----------------|--------|---------------|--------------------|--------|--------------|--------------------|---------|
| Banca                | Saldo Capital           | Cartera Vencida | ICV    | Variación SK. | Variación CV.      | ICV.   | Variación SK | Variación CV       | ICV     |
| Nel                  | 4,800,070               | 511,972         | 10.67% | (2,005)       | 699                | 10.65% | 11,777       | (19,968)           | 11.11%  |
| Cartera Ordinaria    | 876,379                 | 92,121          | 10.51% | (178)         | 1,647              | 10.32% | 10,405       | (5,226)            | 11.24%  |
| Leasing              | 33,014                  | 7,943           | 24.06% | (408)         | (323)              | 24.73% | (1,002)      | (260)              | 24.12%  |
| Libre Inversion      | 759,473                 | 98,095          | 12.92% | (547)         | 1,763              | 12.67% | (17,173)     | (1,196)            | 12.78%  |
| Hipotecario Vivienda | 1,278,838               | 149,282         | 11.67% | 137           | (847)              | 11.74% | 6,707        | (3,404)            | 12.00%  |
| Tesoreria            | 141                     | 72              | 51.29% | -             | -                  | 51.29% | (63)         | (0)                | 35.60%  |
| Tarjeta de Credito   | 465,631                 | 35,437          | 7.61%  | (1,497)       | (722)              | 7.74%  | 1,875        | (2,776)            | 8.24%   |
| Credito Constructor  | 95                      | -               | 0.00%  | 56            | -                  | 0.00%  | 95           | -                  | 0.00%   |
| Leasing Habitacional | 176,556                 | 20,958          | 11.87% | (106)         | (1,284)            | 12.59% | (10,233)     | (1,715)            | 12.14%  |
| SUFI - Movilidad     | 614,209                 | 42,167          | 6.87%  | 829           | (500)              | 6.96%  | 5,871        | (3,034)            | 7.43%   |
| Libranza             | 28,085                  | 825             | 2.94%  | (14)          | 0                  | 2.94%  | (997)        | (491)              | 4.53%   |
| Factoring            | 204                     | 22              | 10.97% | (3)           | -                  | 10.80% | (4)          | -                  | 10.76%  |
| Rotativos            | 134,046                 | 10,008          | 7.47%  | (78)          | 319                | 7.22%  | (2,660)      | (825)              | 7.92%   |
| Anticipos            | 772                     | 500             | 64.85% | (775)         | -                  | 32.36% | (6,918)      | 500                | 0.00%   |
| SUFI - Cotidianidad  | 32,648                  | 4,112           | 12.59% | (10)          | (3)                | 12.60% | (14)         | (241)              | 13.33%  |
| Cartera Microcredito | 363,645                 | 44,888          | 12.34% | 281           | 600                | 12.19% | 16,873       | (933)              | 13.21%  |
| Sobregiro            | 5,288                   | 492             | 9.30%  | 13            | 17                 | 9.00%  | 40           | (183)              | 12.86%  |
| Otros Hipotecario    | 21,188                  | 5,050           | 23.83% | (15)          | 31                 | 23.67% | (886)        | (183)              | 23.71%  |
| Sin Producto         | 9,861                   | -               | 0.00%  | 310           | -                  | 0.00%  | 9,861        | -                  | 0.00%   |
| Personas             | 47,097,388              | 2,365,384       | 5.02%  | (35,189)      | (7,692)            | 5.03%  | 775,136      | (41,100)           | 5.20%   |
| Cartera Ordinaria    | 300,732                 | 32,806          | 10.91% | (276)         | 270                | 10.81% | (6,162)      | (4,372)            | 12.11%  |
| Leasing              | 185,826                 | 10,697          | 5.76%  | (642)         | (576)              | 6.05%  | (4,610)      | 1,148              | 5.01%   |
| Libre Inversion      | 15,577,448              | 976,356         | 6.27%  | 28,560        | 18,286             | 6.16%  | 439,605      | (3,485)            | 6.47%   |
| Hipotecario Vivienda | 13,557,458              | 646,194         | 4.77%  | 9,802         | (5,963)            | 4.81%  | 212,455      | (5,024)            | 4.88%   |
| Tesoreria            | 1,131                   | -               | 0.00%  | -             | -                  | 0.00%  | (3)          | -                  | 0.00%   |
| Tarjeta de Credito   | 5,325,472               | 235,777         | 4.43%  | (57,336)      | (7,551)            | 4.52%  | 88,412       | 1,024              | 4.48%   |
| Credito Constructor  | 2,723                   | -               | 0.00%  | 1             | -                  | 0.00%  | 2,723        | -                  | 0.00%   |
| Leasing Habitacional | 3,394,968               | 95,767          | 2.82%  | (15,597)      | (15,897)           | 3.27%  | (278,520)    | (6,935)            | 2.80%   |
| SUFI - Movilidad     | 2,752,970               | 108,822         | 3.95%  | 2,793         | (505)              | 3.98%  | 40,476       | (8,183)            | 4.31%   |
| Libranza             | 3,692,328               | 73,167          | 1.98%  | 7,026         | 860                | 1.96%  | 122,342      | (9,881)            | 2.33%   |
| Factoring            | 31,506                  | -               | 0.00%  | (1,066)       | -                  | 0.00%  | 31,506       | -                  | 0.00%   |
| Rotativos            | 1,267,271               | 87,591          | 6.91%  | 939           | 5,320              | 6.50%  | (439)        | (1,269)            | 7.01%   |
| Anticipos            | 16,349                  | 1,541           | 9.42%  | (16,723)      | (1,853)            | 10.26% | (167,591)    | (3,373)            | 2.67%   |
| SUFI - Cotidianidad  | 543,182                 | 82,359          | 15.16% | 203           | (285)              | 15.22% | 1,957        | 396                | 15.14%  |
| Cartera Microcredito | 10,866                  | 1,316           | 12.11% | (29)          | 19                 | 11.91% | 380          | (54)               | 13.07%  |
| Sobregiro            | 20,078                  | 1,994           | 9.93%  | 1,204         | 150                | 9.77%  | 898          | (4)                | 10.42%  |

| TOTAL PRODUCTOS   | 141,754,423 | 6,714,370 | 4.74% | (296,573) | (91,010) | 4.79% | (1,372,047) | (62,766) | 4.74% |
|-------------------|-------------|-----------|-------|-----------|----------|-------|-------------|----------|-------|
| Sin Producto      | 297,326     | -         | 0.00% | 6,209     | -        | 0.00% | 297,326     | -        | 0.00% |
| Otros Hipotecario | 119,752     | 10,996    | 9.18% | (255)     | 32       | 9.14% | (5,619)     | (1,088)  | 9.64% |

#### SUFI - PRODUCTO

|                      | AL 3 DE OCTUBRE DE 2021 |                 | AL 30  | DE SEPTIEMBRE DE | 2021          | CIERRE DE AGOSTO DE 2021 |              |              |        |
|----------------------|-------------------------|-----------------|--------|------------------|---------------|--------------------------|--------------|--------------|--------|
| Clasificación        | Saldo Capital           | Cartera Vencida | ICV.   | Variación SK.    | Variación CV. | ICV.                     | Variación SK | Variación CV | ICV    |
| VEHICULOS SUFI       | 3,652,648               | 169,237         | 4.63%  | 3,752            | (1,010)       | 4.67%                    | 49,621       | (12,989)     | 5.06%  |
| MOTOS SUFI           | 316,022                 | 45,897          | 14.52% | 358              | (61)          | 14.56%                   | 5,292        | 2,531        | 13.96% |
| CONSUMO SUFI         | 85,538                  | 22,765          | 26.61% | 58               | (4)           | 26.64%                   | (108)        | 251          | 26.29% |
| LIBRE INVERSION SUFI | 62,199                  | 3,275           | 5.27%  | 16               | (146)         | 5.50%                    | 2,602        | (516)        | 6.36%  |
| CREDITO EDUCATIVO CP | 23,333                  | 4,192           | 17.97% | (67)             | (4)           | 17.93%                   | (2,238)      | (51)         | 16.59% |
| CREDITO EDUCATIVO LP | 91,486                  | 10,909          | 11.92% | (104)            | (73)          | 11.99%                   | (3,331)      | (2,075)      | 13.69% |
| TOTAL SUFI           | 4,231,226               | 256,276         | 6.06%  | 4,013            | (1,298)       | 6.09%                    | 51,839       | (12,848)     | 6.44%  |

## **LEASING - PRODUCTO**

|                      | AL 3 DE OCTUBRE DE 2021 |                 | AL 30  | DE SEPTIEMBRE DE | 2021          | CIERRE DE AGOSTO DE 2021 |              |              |       |
|----------------------|-------------------------|-----------------|--------|------------------|---------------|--------------------------|--------------|--------------|-------|
| Producto             | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.    | Variación CV. | ICV.                     | Variación SK | Variación CV | ICV   |
| Leasing              | 16,291,177              | 615,988         | 3.78%  | 9,925            | (45,257)      | 4.06%                    | (1,338,016)  | 49,199       | 3.22% |
| Leasing Habitacional | 3,705,352               | 126,915         | 3.43%  | (15,690)         | (17,630)      | 3.88%                    | (292,052)    | (9,876)      | 3.42% |
| Anticipos            | 982,499                 | 106,028         | 10.79% | (223,917)        | (54,433)      | 13.30%                   | (1,009,694)  | 44,017       | 3.11% |
| Sin Producto         | 947,002                 | -               | 0.00%  | 11,559           | -             | 0.00%                    | 947,002      | -            | 0.00% |
| TOTAL LEASING        | 21,926,030              | 848,931         |        | (218,123)        | (117,321)     | 4.36%                    | (1,692,760)  | 83,340       | 3.24% |

## **NEGOCIOS E INDEPENDIENTES**

|                      | AL 3 DE OCTUBRE DE 2021 |                 | AL 30  | DE SEPTIEMBRE DE | 2021          | CIERRE DE AGOSTO DE 2021 |              |              |        |
|----------------------|-------------------------|-----------------|--------|------------------|---------------|--------------------------|--------------|--------------|--------|
| Producto             | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.    | Variación CV. | ICV.                     | Variación SK | Variación CV | ICV    |
| Hipotecario Vivienda | 1,278,838               | 149,282         | 11.67% | 137              | (847)         | 11.74%                   | 6,707        | (3,404)      | 12.00% |
| Comercial y otros    | 876,379                 | 92,121          | 10.51% | (178)            | 1,647         | 10.32%                   | 10,405       | (5,226)      | 11.24% |
| SUFI                 | 646,857                 | 46,279          | 7.15%  | 818              | (503)         | 7.24%                    | 5,857        | (3,275)      | 7.73%  |
| Libre Inversion      | 759,473                 | 98,095          | 12.92% | (547)            | 1,763         | 12.67%                   | (17,173)     | (1,196)      | 12.78% |
| Tarjeta de Credito   | 465,631                 | 35,437          | 7.61%  | (1,497)          | (722)         | 7.74%                    | 1,875        | (2,776)      | 8.24%  |
| Cartera Microcredito | 363,645                 | 44,888          | 12.34% | 281              | 600           | 12.19%                   | 16,873       | (933)        | 13.21% |
| Rotativos            | 134,046                 | 10,008          | 7.47%  | (78)             | 319           | 7.22%                    | (2,660)      | (825)        | 7.92%  |
| Leasing Habitacional | 176,556                 | 20,958          | 11.87% | (106)            | (1,284)       | 12.59%                   | (10,233)     | (1,715)      | 12.14% |
| Leasing              | 33,014                  | 7,943           | 24.06% | (408)            | (323)         | 24.73%                   | (1,002)      | (260)        | 24.12% |
| Otros Hipotecario    | 21,283                  | 5,050           | 23.73% | 41               | 31            | 23.63%                   | (791)        | (183)        | 23.71% |
| Sobregiro            | 5,288                   | 492             | 9.30%  | 13               | 17            | 9.00%                    | 40           | (183)        | 12.86% |
| Libranza             | 28,085                  | 825             | 2.94%  | (14)             | 0             | 2.94%                    | (997)        | (491)        | 4.53%  |
| Factoring            | 204                     | 22              | 10.97% | (3)              | -             | 10.80%                   | (4)          | -            | 10.76% |
| Anticipos            | 772                     | 500             | 64.85% | (775)            | -             | 32.36%                   | (6,918)      | 500          | 0.00%  |

| Sin Producto              | 9,801        | -  | 0.00%           | 310 | - | 0.00%           | 9,801         | -   | 0.00%           |
|---------------------------|--------------|----|-----------------|-----|---|-----------------|---------------|-----|-----------------|
| Tesoreria<br>Sin Producto | 141<br>9,861 | 72 | 51.29%<br>0.00% | 310 | - | 51.29%<br>0.00% | (63)<br>9,861 | (0) | 35.60%<br>0.00% |

# MICROCRÉDITO

|                                    | AL 3 DE OCTUBRE DE 2021 |                 | AL 30  | DE SEPTIEMBRE DE | 2021          | CIERRE DE AGOSTO DE 2021 |              |              |        |
|------------------------------------|-------------------------|-----------------|--------|------------------|---------------|--------------------------|--------------|--------------|--------|
| Clasificación                      | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.    | Variación CV. | ICV.                     | Variación SK | Variación CV | ICV    |
| Cartera Microcrédito               | 345,438                 | 37,457          | 10.84% | 157              | 475           | 10.71%                   | 13,494       | (661)        | 11.48% |
| Cartera Microcrédito Reclasificada | 94,842                  | 22,097          | 23.30% | 39               | 160           | 23.14%                   | 2,453        | (1,156)      | 25.17% |
| TOTAL CARTERA MICROCRÉDITO         | 440,280                 | 59,555          | 13.53% | 197              | 635           | 13.39%                   | 15,947       | (1,817)      | 14.46% |

## **LIBRANZA**

|                        | AL 3 DE OCTUBRE DE 2021 |                 | AL 30  | DE SEPTIEMBRE DE | 2021          | CIERRE DE AGOSTO DE 2021 |              |              |        |
|------------------------|-------------------------|-----------------|--------|------------------|---------------|--------------------------|--------------|--------------|--------|
| Clasificación          | Saldo Capital           | Cartera Vencida | ICV    | Variación SK.    | Variación CV. | ICV.                     | Variación SK | Variación CV | ICV    |
| LIBRANZA EMPLEADOS     | 1,685,091               | 5,168           | 0.31%  | 2,701            | 388           | 0.28%                    | 82,649       | 969          | 0.26%  |
| LIBRANZA FOPEP         | 1,066,663               | 10,315          | 0.97%  | 2,597            | (52)          | 0.97%                    | 17,678       | (1,725)      | 1.15%  |
| EX-EMPLEADO LIBRANZA   | 335,264                 | 53,839          | 16.06% | (965)            | 631           | 15.83%                   | (27,701)     | (9,032)      | 17.32% |
| LIBRANZA COLPENSIONES  | 565,803                 | 4,560           | 0.81%  | 92               | (139)         | 0.83%                    | 37,983       | (683)        | 0.99%  |
| LIBRANZA PROTECCION    | 68,803                  | 123             | 0.18%  | 2,586            | 11            | 0.17%                    | 10,715       | 77           | 0.08%  |
| TOTAL CARTERA LIBRANZA | 3,721,626               | 74,004          | 1.99%  | 7,011            | 838           | 1.97%                    | 121,323      | (10,394)     | 2.34%  |

# **Principales Desembolsos:**

| NOMBRE                             | ID         | MONTO |
|------------------------------------|------------|-------|
| DAVID VALENCIA RIVERA              | 14326807   | 116   |
| MANUEL GAITAN E HIJOS Y CIA S EN C | 800045250  | 106   |
| CRISTHIAM LEONARDO NIÑO NOCUA      | 1090487849 | 90    |
| EDISON SANTIAGO RESTREPO RENDON    | 1041149516 | 90    |
| ANGELICA ISABEL ARRIETA HERRERA    | 1045698330 | 84    |

# **Principales cancelaciones:**

| NOMBRE                          | ID        | MONTO  |
|---------------------------------|-----------|--------|
| CONSTRUCCIONES EL CONDOR SA     | 890922447 | 10,495 |
| SANTA JUANA INMOBILIARIA S.A.S. | 800101493 | 10,100 |
| ARUS SA                         | 800042471 | 9,731  |
| COOPERATIVA COLANTA             | 890904478 | 4,882  |
| VALORUM DEL CARIBE SA           | 802019633 | 4,200  |

## **Principales Vencidos Cartera Comercial:**

| Nombre  | Segmento                   | Gerente                                 | Región    | SALDO 1 | TOTAL   | INCREMENTO | MES  | Gestión  |
|---|----------------------------|---|-----------|---------|---------|------------|------|--|
|   |                            |   |           | Capital | Vencido | Vencido    | Mora |  |
| FIDEICOMISO FIDUCOLOMBIA CONCESION<br>CARRETERA CARTA | CORPORATIVA                | GLORIA INES ARROYO<br>TAMAYO            | CARIBE    | 27,698  | 27,698  | 27,698     | 43   | el cliente continúa interponiendo los  |
| MUNICIPIO DE CHIA                                     | GOBIERNO DE RED            | MARTHA LUCIA MERCHAN<br>ESGUERRA        | BOGOTÁ    | 18,788  | 18,788  | 18,788     | 895  |  |
| NOVUS CIVITAS SUCURSAL COLOMBIA                       | CORPORATIVA                | MARIA DE LOS ANGELES<br>ECHEVERRY ROMAN | CARIBE    | 15,590  | 15,590  | 15,590     | 37   | se nace copที่ ซีซีฟิลิโลโต์ ซีซี socios nan<br>estado cubriendo los pagos más atrasado  |
| NUTRIMENTI DE COLOMBIA SAS                            | CORPORATIVA                | VIVIANA LONDOÑO JIMENEZ                 | ANTIOQUIA | 14,702  | 14,702  | 14,702     | 42   | Pendiente de Información   |
| FIDEICOMISO INMOBILIARIO BALCONY 103                  | CONSTRUCTOR<br>EMPRESARIAL | SANDRA PATRICIA ROMAN<br>CASTAÑEDA      | BOGOTÁ    | 11,573  | 11,573  | 11,573     | 40   | Pendiente de Información   |
| ALMACENES LA 14 SA                                    | CORPORATIVA                | LUCRECIA EUGENIA HUERTAS<br>REINA       | ANTIOQUIA | 11,012  | 11,012  | 11,012     | 88   | Existe riesgo que se materialice liquidación. A continuación un resumen de la conversación: Con relación a la solicitud de aprobación para la operación de crédito de Bancolombia, informalmente, la Superintendencia de Sociedades no está de acuerdo que el valor de la dación en pago sea por el 70% del valor comercial. Esta situación desde el inicio la preveíamos, pero considerábamos que la opción de recompra y el valor del canon podrí ayudar al proceso de aprobación. • Las pérdidas mensuales están alrededor de \$15.000 millones. Debido a la situación de orden público y de pandemia las ventas diaria |
| FIDEICOMISO MAWI                                      | CONSTRUCTOR<br>EMPRESARIAL | ISABEL CRISTINA CADAVID<br>OROZCO       | SUR       | 9,765   | 9,765   | 9,765      | 41   |  |
| PA AEROPUERTO ERNESTO CORTISSOZ                       | CORPORATIVA                | TATIANA COSTA OSSA                      | CARIBE    | 69,850  | 69,850  | 8,847      | 895  | El cliente sigue en mora desde el 31 de<br>diciembre del año pasado, luego de que<br>Bancolombia no aprobara la prórroga de<br>las obligaciones. Los demás acreedores  |

| H MOBILE SAS                | PYMES       | GUSTAVO ANDRES COBOS<br>FERRO       | SUR    | 10,511 | 8,492 | 8,492 12 | Cliente comercializador de celulares (70 %) y accesorios (30 %) marca Hyundai a nivel nacional, son los representantes exclusivos de dicha marca. Presenta afectación en caja por la compra de 5mil mm en inventarios bajo una proyecciones de crecimiento de ingresos que no se han Cliente Tallecido consolida con Jadesi en |
|-----------------------------|-------------|-------------------------------------|--------|--------|-------|----------|--|
| HECTOR MARIA HERNANDEZ CRUZ | EMPRESARIAL | ROSA FLORENTINA<br>MARTINEZ SANCHEZ | BOGOTÁ | 7,436  | 7,436 | 7,436    | conversaciones con el Hijo Hector Daurin quien tomo la gerencia de la empresa y los temas de su padre .Ya hemos tenido varias reuniones esperando nos remitan propuesta para ver si es factible que otras compañías de los bijos tomen esta deuda  |

## Principales Recuperados Cartera Comercial:

| Nombre                            | Segmento    | Gerente             | Región               | Saldo vencido al cierre | Saldo vencido<br>actual | Saldo Recuperado | Mora   | Gestión   |   |  |   |  |
|-----------------------------------|-------------|---------------------|----------------------|-------------------------|-------------------------|------------------|--------|---|---|--|---|--|
|                                   |             |                     |                      |                         |                         |                  |        | Contratista. En el proceso consursal se   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | suspendió acuerdo por 2 meses por el  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | atraso en pagos post laborales y DIAN,  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | dando plazo para normalizar o de lo   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | contratio enviar a liquidación. En el   |   |  |   |  |
| CAMEL INGENIERIA Y SERVICIOS LTDA | PYMES       | PABLO YESID VIGOYA  | CENTRO               | 9,472                   | -                       | 9,472            | 1,524  | proceso abreviado de leasing, no se han   |   |  |   |  |
| o, will inderneiss erb, t         | 1 111/23    | BENAVIDES           | CENTRO               | 3,172                   |                         | 3)172            | 1,32 1 | capturado mas activos, pero de los  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | capturados se están vendiendo a terceros  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | la maquinaria y se espera este mes  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | contabilizar pagos de esas ventas por   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | \$600'm aprox. En el proceso ejecutivo  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | contra avales de la Finca No te Canses.<br>El clliente solicitó nuevamente cambios en |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | las condiciones de la amortización, los   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | cuales fueron aprobados por el comité   |   |  |   |  |
|                                   |             |                     | MARIA DE LOS ANGELES |                         |                         |                  |        |   | AEC con la condición de hacer barridos de |  |   |  |
| NEO DOMUS SUCURSAL COLOMBIA       | CORPORATIVA | ECHEVERRY ROMAN     | CARIBE               | 7,709                   | -                       | 7,709            | -      | caja e incrementar tasa a DTF + 10%. Los  |   |  |   |  |
|                                   |             |                     | ECHEVERRI ROWAN      | ECHEVERINI ROMAN        | ECHEVERRY ROWAR         |                  |        |   |   |  | recursos para el pago de estas cuotas que |  |
|                                   |             |                     |                      |                         |                         |                  |        |   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | liberados del PA de la constructora luego   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | de que ellos realizaran el traslado de un<br>El cliente depende de recursos que       |   |  |   |  |
|                                   |             | CLODIA INICCARROVO  |                      |                         |                         |                  |        | provienen del Distrito de Barranquilla. El  |   |  |   |  |
| FIDEICOMISO UT GRAN MALECON       | CORPORATIVA | GLORIA INES ARROYO  | CARIBE               | 7,497                   | -                       | 7,497            | 29     | compromiso era que el Distrito les giraría  |   |  |   |  |
|                                   |             | TAMAYO              |                      |                         |                         |                  |        | los recursos antes del cierre de agosto.  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | Fsto no sucedió, por lo que realizaron el<br>Constructor.La dación que estabamos      |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | evaluando sobre los 20 locales no tuvo  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | concepto favorable de BRP, por lo que no  |   |  |   |  |
|                                   |             | JOSE ROGELIO FRANCO |                      |                         |                         |                  |        | pudimos continuar con esa negociación y   |   |  |   |  |
| CONSTRUCTORA C R P SAS            | PYMES       | RAMIREZ             | SUR                  | 8,509                   | 2,009                   | 6,500            | 723    | se presento en comité de dirección donde  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | se aprobó propuesta de pago total con   |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | descuento, el cliente realizará un pago de  |   |  |   |  |
|                                   |             |                     |                      |                         |                         |                  |        | \$6.500 MM y condonaremos saldos  |   |  |   |  |

| PA BIOCOSTA                           | CORPORATIVA                | LUIS FERNANDO RICARDO<br>CADENA     | CARIBE | 6,311  | 1,162 | 5,149 | 60    | Cliente solicito admisión al proceso de reorganización empresarial, en espera de aprobación por parte de las Supersociedades. El cliente cuenta con recursos atrapados por 23.000MM entre cuentas de clientes, caso Frupalma, el cliente en México que pese a haber |
|---------------------------------------|----------------------------|-------------------------------------|--------|--------|-------|-------|-------|---|
| FIDEICOMISO PE#ALISA MALL             | CONSTRUCTOR<br>CORPORATIVO | CARLOS AUGUSTO ZORRO<br>CALDERON    | CENTRO | 4,602  | -     | 4,602 | 1,372 | Pendiente de Información  |
| INDULATEX SA                          | PYMES                      | ANDRES GUINARD JIMENEZ              | BOGOTÁ | 3,694  | 299   | 3,394 | 1,402 | Pendiente de Información  |
| QUIMICA INTERNACIONAL S A QUINTAL S A | CORPORATIVA                | TATIANA COSTA OSSA                  | CARIBE | 11,047 | 9,114 | 1,933 | 96    | erorroga apropada pendiente de legalización mediante se perfecciona la reestructuración de la deuda   |
| PREPAC COLOMBIANA LIMITADA            | EMPRESARIAL                | ROSA FLORENTINA<br>MARTINEZ SANCHEZ | BOGOTÁ | 3,790  | 2,070 | 1,719 | 952   | Pendiente de Información  |
| GRUPO SOLERIUM SAS                    | CONSTRUCTOR PYME           | OLGA CECILIA GARCIA<br>MUNERA       | BOGOTÁ | 1,500  | -     | 1,500 | 18    | Pendiente de Información  |

## **Principales Vencidos Cartera Comercial:**

| Nombre | Segmento | Gerente | Región | SALDO   | TOTAL   | INCREME | NTO MES | Gestión |
|--------|----------|---------|--------|---------|---------|---------|---------|---------|
|        |          |         |        | Capital | Vencido | Vencido | Mora    |         |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |
| #¡REF! | #¡REF!   | #¡REF!  | #¡REF! | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  | #¡REF!  |