Daniel Velarde Kubber

Contact Information

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Professional Summary

Passionate about data and technology, I am a results-driven professional with a background in Industrial and Systems Engineering. From my early days as a database administrator to my role as an entrepreneur and CEO at Hobbie 3D Print, I have honed my skills in data management, strategic leadership, and technical proficiency.

My career journey, which includes hands-on experience with 3D printer programming, database administration, and project management, reflects my dedication to leveraging data to drive business success. I'm driven by the power of innovation and thrive on the challenge of fostering growth.

With a strong commitment to data-driven decision-making, I am excited to apply my expertise in new opportunities and contribute to the fields of data engineering, data analytics, and data science.

Education

2012	Industrial and Systems Engineer, Universidad Privada Boliviana, Cochabamba - Bolivia

Professional Experience

Company: Hobbie 3D Print (Owner and CEO) **Duration:** [2018] - [2023]
   Description of my responsibilities and achievements:

- Strategic Leadership: Spearheaded the overall strategic direction of Hobbie 3D Print, guiding the company from its inception through four years of continuous growth and success.

- Technical Proficiency: Acquired in-depth knowledge of 3D printer programming, allowing for the optimization of printing processes and ensuring the delivery of high-quality 3D printed products.

- Hands-On Management: Managed all aspects of the company, from day-to-day operations, project management, and quality control to customer service, overseeing a team of dedicated professionals and ensuring timely project delivery.

- Marketing and Branding: Formulated and executed comprehensive marketing strategies that increased brand visibility and attracted a substantial customer base. Achieved substantial revenue growth over the four-year period.

- Financial Acumen: Demonstrated proficiency in financial management, including budgeting, forecasting, and cost control, resulting in consistent profitability and financial stability.

- Administration: Streamlined administrative processes, including inventory management, order fulfillment, and supply chain logistics, optimizing company efficiency and ensuring customer satisfaction.

- Customer Engagement: Cultivated and maintained strong customer relationships, ensuring exceptional customer experiences and repeat business, resulting in a high rate of customer retention.

- Innovation and Product Development: Actively engaged in 3D model design and development, fostering product innovation, and staying ahead of industry trends.

- Compliance and Regulation: Ensured full compliance with industry standards and regulations, fostering trust and credibility within the 3D printing community.

- Business Growth: Achieved significant company growth, with annual revenue increasing during my tenure as CEO.

- Team Leadership: Nurtured a cohesive and motivated team that shared the vision for the company's success.

Company: Velarde Construcciones SRL **Duration:** [2013] - [2018]
Description of my responsibilities and achievements:

- Career Growth: Started as a messenger boy and gradually advanced to a role with significant responsibilities over six years.

- Project Management: Led and executed various projects, demonstrating strong project management skills and ensuring timely completion.

- Electronic Funds and Transfers: Managed electronic funds and transfers for the company, optimizing financial processes.

- Import/Export Operations: Successfully handled international goods import/export operations, ensuring compliance with relevant regulations.

- Database Administration (MySQL): Oversaw database management, including data import, export, backup, and day-to-day problem-solving, ensuring data integrity and availability.

- Inventory Management: Implemented efficient inventory management systems, enhancing control and minimizing errors.

- Inventory Control: Maintained precise inventory control, reducing waste and saving costs.

- Accounting: Contributed to the financial health of the organization through meticulous accounting practices.

Company: Aceros Arequipa **Duration:** [2012] - [2013]
Description of my responsibilities and achievements:

- Early Career Start: Commenced professional career as a Database Administrator at Aceros Arequipa, a valuable opportunity right after graduating from university.

- Database Administration (MySQL): Managed the MySQL database, including data management, optimization, and security.

- Virtual Machines: Oversaw virtual machine deployments, ensuring efficient utilization of resources.

- IT Support: Provided comprehensive support to the IT department, resolving technical issues, and assisting colleagues with their PC-related problems.

- Data Security: Played a pivotal role in securing the company's database and IT infrastructure, ensuring data integrity and protection.

Licenses & Certifications

Certificate: Introduction to Data Engineering, Coursera, August 2023

Credential ID: 9S9DAUQLBP27

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/9S9DAUQLBP27`

Certificate: Introduction to Relational Databases (RDBMS), Coursera, August 2023

Credential ID: SG8MV2SLJXHC

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/SG8MV2SLJXHC`

Certificate: Python for Data Science, AI and Development, Coursera, August 2023

Credential ID: X6P3RHPT255M

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/X6P3RHPT255M`

Certificate: Python Project for Data Engineering, Coursera, August 2023

Credential ID: WEQ4BMAGTZZN

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/WEQ4BMAGTZZN`

Certificate: Hands-on Introduction to Linux Commands and Shell Scripting, Coursera, September 2023

Credential ID: TN4F6WG8DWKB

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/TN4F6WG8DWKB`

Certificate: Databases and SQL for Data Science with Python, Coursera, September 2023

Credential ID: AZMNGATPHMYT

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/AZMNGATPHMYT`

Certificate: Relational Database Administration (DBA), Coursera, September 2023

Credential ID: EASM4DYAZY4L

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/EASM4DYAZY4L`

Certificate: ETL and Data Pipelines with Shell, Airflow and Kafka, Coursera, September 2023

Credential ID: HGASHU2DN99L

Certificate URL: `https://www.coursera.org/account/accomplishments/certificate/HGASHU2DN99L`

Skills

Database	Data Architecture	Electronic Funds Transfer
Database Security	Database Design	Import/Export Operations
Database Administration	RDBMS	Inventory Management
Database Servers	Data Pipelines	Inventory Control
SQL	Data Visualization	Basic Accounting
IBM Db2	Bokeh	Project Management
MySQL	Matplotlib	Digital Marketing
NoSQL	Pandas	Microsoft Office
ETL (Extract, Load, Transform)	NumPy	3D Modeling
Jupyter Notebook	IBM Cloud	3D Printing
Python	Linux	Product Development
C++	C#	
PostgreSQL		

Languages

- Spanish: Native Proficiency

- English: Proficient

Interests

In my free time, I have a passion for reading fantasy books, immersing myself in epic worlds reminiscent of "The Lord of the Rings" and "World of Warcraft." I also enjoy gaming, both as a form of entertainment and as a way to bond with my sons.

I am an avid learner and find joy in coding, exploring various programming languages, and, at one point, delving into game development with Unity. Additionally, I have a creative side that I express through painting miniatures, a hobby that allows me to combine my love for art and craftsmanship.

References

Available upon request.