

# DANIEL TRUJILLO

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## EDUCATION

### University of Central Florida

Orlando, FL

Bachelor of Science, Computer Science

Expected Graduation August 2026

- **GPA:** 3.47
- **Honors and Awards:**  
Presidents Honor Roll (Fall '22, Spring '23); Dean's List (Spring '25)
- **Relevant Courses:** AI for Game Programming, Robot Vision, Algorithms for Machine Learning, Process for Object-Oriented Software, Calculus II, Matrix and Linear Algebra, Computer Graphics

## PROFESSIONAL EXPERIENCE

### Vivint Smart Home Pro

Orlando, FL

Door-to-Door Sales Representative

February 2023 – February 2024

- Conducted in-person consultations for smart home systems across various territories in FL and NC, generating **\$340,000+** in revenue for the company.
- Used effective communication and problem-solving skills to assess client needs and present customized solutions, **closing 20+ personal deals** and boosting customer satisfaction
- Leveraged technical knowledge of smart home systems to translate complex product features into clear solutions for customers, boosting conversion rates and client confidence.
- Applied real-time feedback from sales managers and sales techniques in fast-paced environments, improving weekly performance metrics and numbers by **5% weekly**

## PROJECTS & OUTSIDE EXPERIENCE

### World Cup Predictor

JavaScript, React, Flask, Python, SQLite, HTML/CSS, Git

- Built and deployed a full-stack tournament prediction platform using React, Flask, and SQLite, hosted on Vercel/Render, **supporting 40+ simulated matches**.
- Trained and integrated a **Python ML model** on historical ELO data, delivering **accurate AI-based** predictions with customizable simulation modes.
- Enhanced user engagement with a gamified feature. **Including 350+ player cards** stored in SQLite for random pack openings, a digital sticker book system, and live score integrations via theSportsDB API

### Macrolift Fitness App (In progress)

React Native, Springboot, JWT, PostgreSQL, Supabase, Expo, Git

September 2025- Present

- Developing a **cross-platform app** to log workouts, track nutrition, and enable geofenced PVP fitness challenges.
- Built a Spring Boot backend with **JWT authentication** and PostgreSQL database integration to manage user accounts and workout data securely.
- Built cross-platform React Native frontend with Expo, featuring dashboards for workouts, nutrition tracking, and real-time progress visualization.

## ACTIVITIES & LEADERSHIP

### Delta Upsilon Fraternity, Central Florida Chapter

Orlando, FL

Member Education Board – Supported event setup and logistics for fraternity activities, including chapter football games, ensuring execution and running.

April 2024 – May 2025

## SKILLS

**Technical Skills:** C, Python, Java, JavaScript, React, Flask, HTML/CSS, SQLite, PostgreSQL, Springboot, MongoDB, Supabase, Pandas, Scikit-learn, Git/GitHub, Postman, SwaggerHub, Trello, Vercel, Render, REST APIs.

**Sales Skills:** Consultative Selling, Product Demonstrations, Communication & Active Listening, Relationship Building & Negotiation

**Languages:** English (native), Spanish (fluent)

