

# Danil Savine

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## EDUCATION

<b>Dauphine, Paris Sciences et Lettres (PSL Research University)</b> <i>Master 2 IASD: Artificial Intelligence, Systems, Data Science, 14.4/20.0</i>	Paris, France 2023 – 2024
<b>CentraleSupélec, Paris-Saclay University</b> <i>Engineering Degree 5yr BSc+MSc equivalent, Majored in CS and Applied Maths, 3.9/4.0</i>	Gif-sur-Yvette, France 2012 – 2017
<b>Lycée Charlemagne</b> <i>Bac S 17,2/20.0, Engineering School competitive exam preparation program</i>	Paris, France 2010 – 2012

## EXPERIENCE

<b>Boston Consulting Group</b> <i>Senior Strategy Consultant</i>	Apr. 2017 – Nov. 2023 <i>Paris, London (1 yr), Munich (9 mths), Stockholm (2 mths)</i>
<ul style="list-style-type: none"><li>Designed a pricing tool with data scientists based on an unsupervised customer segmentation: suggested key model design choices, contributed to the codebase, built a mock-up of the UI leading to +2 p.p. margin</li><li>Piloted 3 digital marketing and e-commerce transformations resulting in x2 increase in return on marketing spend: owned the roadmap, managed key stakeholders, designed A/B test experiment and statistical analysis</li><li>Developed corporate strategy plans with C-level executives and related presentations for boards in various industries in 6 projects in the banking, consumer, and pharma industries</li><li>Coached and oversaw work of 3 junior consultants</li></ul>	
<b>Ekimetrics</b> <i>Data Scientist</i>	Nov. 2015 – Apr. 2016 <i>Paris, France</i>
<ul style="list-style-type: none"><li>Implemented predictive time-series models to forecast car replacements for a car manufacturer leading to the roll-out of the model in 15+ countries</li></ul>	
<b>IBM</b> <i>Extreme Blue Software Engineer - <a href="https://github.com/IBMPredictiveAnalytics">https://github.com/IBMPredictiveAnalytics</a></i>	June 2014 – Sept. 2014 <i>Nice, France</i>
<ul style="list-style-type: none"><li>Coded and launched a plug-ins marketplace for a no-code analytics SW, incl. initial plugins (APIs, ML algos, etc.)</li><li>Pitched the project to IBM's VPs which led to 2nd/30 place, an internal investment, and subsequent launch</li></ul>	

## RESEARCH PROJECTS

<b>Adversarial Robustness to Unseen Attacks</b> <i>Master Research Project</i>	2024
<b>Data and Latent Space Augmentation for Generative Adversarial Networks</b> <i>Master Research Project</i>	2024
<b>Matrix Factorization and Neural Collaborative Filtering for Movie Ratings Prediction</b> <i>Master Research Project</i>	2024
<b>Tabular Structure Detection and OCR in Scanned Documents</b> <i>Master Research Thesis</i>	2017

## SKILLS

**Programming Languages:** Python, C/C++, SQL (Postgres), R  
**OS / Developer Tools:** Git, Bash, Docker, VS Code  
**Libraries:** pytorch, tensorflow, numpy, pandas  
**Certifications:** Reinforcement Learning (UAlberta, Coursera), Machine Learning by Prof. Andrew Ng (Stanford, Coursera), Python for Applied Machine Learning (Udacity), Professional Scrum Product Owner (Scrum.org)  
**Languages:** French (Native), English (Fluent), Russian (Fluent)

## EXTRACURRICULA ACTIVITIES

**Conférence Olivaint:** Member of the alumni board: organised conferences hosting key French public figures  
**Long distance runner:** Runners' club pacer and half marathon finisher