

## Santa All:

Grant a wish this holiday season!

Building an E-commerce Gift Recommender System based on User-Generated Wishlists



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## Background and Inspiration

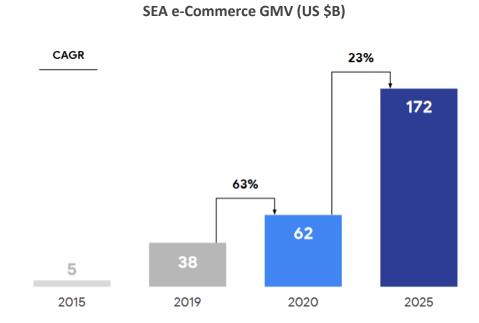
Christmas is coming and people are expected to flock to ecommerce sites to buy gifts instead of doing the usual offline store shopping this holiday season.

The project aims to ease gift-giving by providing users a more efficient way of finding appropriate gifts.



# Over a third of 2020's online commerce was generated by new shoppers,

of which 8 in 10 intend to continue buying online going forward.



#### **Our Feature: Wedding Registry-Like Wishlists**



#### Create a wishlist

Make a public wishlist and fill it up with products you want to receive

#### Share with a friend

Share your wishlist link on social media or your favorite messenger

#### Get gifted!

Your friends can now see your wishlist and buy you gifts

Santa All: Grant a wish this holiday season!

### Recommender System

We want to help users build their wishlist and give their community appropriate gift recommendations.



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#### Tools







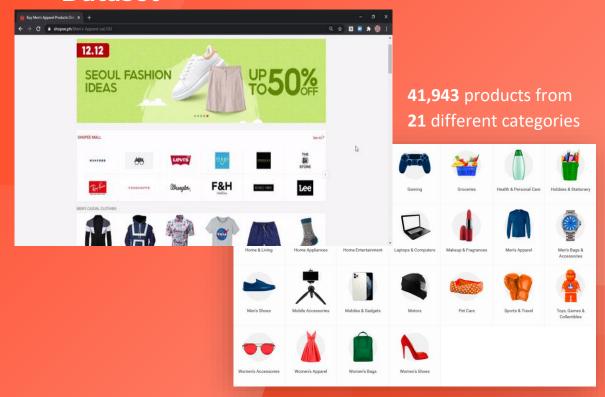
Backend web framework and user wishlist storage



Streamlit + Heroku

Documentation and demonstration

#### **Dataset**



#### **Features**

- 1. Product Name
- 2. Categories (3 levels)

#### Scoring

- 1. Highly Rated (T/F)
- 2. Top Selling (T/F)
- 3. High Interest (T/F)
- 4. Discounted (T/F
- 5. Trusted Seller (T/F)

#### **Pipeline**

Lemmatization

For word normalization and



Term Frequency-**Inverse Document** Frequency (TF-IDF)

Term Importance and Distance



**Network Theory** 

Filtering categories to recommend from

4



**K Nearest Neighbors** 

Calculate product



**Scoring System** 

## Demo

#### **Evaluation**



#### Click-Through Rate

To measure the relevance of content being served by the recommender system.

(a.k.a. precision)



#### Avg Revenue per User

To measure the effectiveness of the recommender system at convincing customers buy more.



#### Revenue

We want our solution to improve overall revenue of the store.

#### Recommendations



#### **Hybrid Filtering**

To better recommend complementary items rather than substitute items.



#### **3rd Party Website**

Implement as a third party site that aggregates products from all e-commerce platforms.



#### Review Sentiment Analysis

To get product improvement ideas or a better understanding of consumer feedback.

## Thank you!