

service base company → US, UK, Saudi

Staff formation model → web & education tech

automotive commercial

security - finance

Health

in house atulant. 750 m²

saudi middle east

challenges

Collaborating among teams

Project management

Hiring process

jay techs

Sends sales teams for marketing

showcases the products for lead generation

↳ also through PPC

↳ Plus fiver and upwork

Hiring process:

→ First Goal: find resources in house.

then post jobs on forums

↳ interview process: 3-4 interu —
and 1 test

→ ~~ate~~ architectural preview via interview

→ requirements: theoretical knowledge

↳ problem solving skills

↳ high level concepts

↳ backend / frontend

↳ favors human generated code.

Most newbies are disabled without AI.
Behavioral plus psychological Qs in interview.

Project Life Cycle:

→ 1) A lead / requirement is generated.

↳ High level breakdown of problem.

↳ you get persona / high level reqs.

↳ 2) Then timeline is generated

↳ 3) Then statement of work

contract can be of 6 months,

recurring, payable per hour, etc.

- 4) Design team is connected with products
- 5) Their design is tested

They have

dev team

AI team

data team

DevOps team

Q/A team → (manual and Automation engineers)

design team

Budgeting:

Most companies maintain bench
bench → (fresh resources)
or
people

Revenue ka 10% bench resources
me jata hai.

Financial Risk:

- puri company 1-2 client pe
chal rahi hai
- Never overinvest / control expenses

→ maintain a sustainable growth model

Financial losses:

→ Device theft / Data theft
↳ They have security protocols
Like fire and disaster recovery

Adapt security compliances and upgrades virtual / Digital security systems.

→ Network monitoring
↳ firewalls
↳ VPNs
↳ Authenticated / white list devices.

ISSUES:

"most of the work in Byte Corp is overseas."

→ Timezone is a big issue.

Date _____

- Transparency and communication challenge
- Expectancy issue.
- Wars and Pandemic issues.

ANY TRAINING PROGRAMS?:

- linkedin
- Udeme
- Micro soft Certifications

Q How do you evaluate employees performance?

- Google form
- technical competency → 60%
- Soft skills → 40%

evaluated by teammates and managers.

How

Q How they measure success?

↳ reach of the page

Handling unexpected changes
like internet and power issues

↳ solar

↳ main internet connection

↳ backup "

↳ 4G "

↳ UK teams

↳ Germany teams }
will handle too

Q Who plans the project?

Non-technical planning:

Architects (senior engineers)

50% Tech Skills should be stronger

50% Soft Skills matter a lot

good relations b/w managers and employees

No discrimination b/w hierarchical structures here,
also designations don't matter

Salary is both performance based and Designation based

No Conveyance, ~~snacks~~ ~~pto~~

Snacks and tea is provided by the company

Q Where Do you see this company in 5 years?

→ Started with only 3 employees in a room,

→ After 6 years there are 60-70 people

→ Started with one project,
Now have 6-7 projects actively

Date _____

They have investors and
partnerships.