Airline Data Warehouse

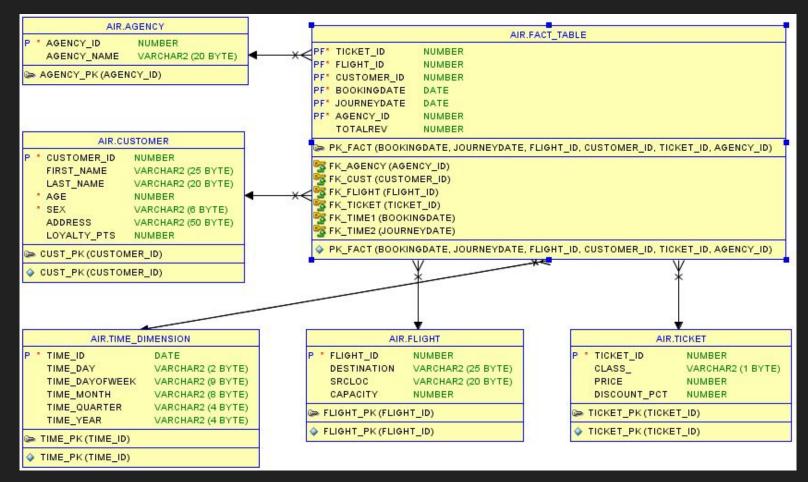
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Problem Statement

To design a data warehouse for an airline to be able to answer key business questions and provide optimal solutions for pertinent issues.

We will be using 5 dimensions, namely, Time, Ticket, Flight, Agent, and Customer, and arranging it in a star model connected to the Fact table.

Relational Model



Fact table

<u>Inherits the following Primary keys from the Dimension tables:</u>

- flight_id
- customer id
- ticket id
- bookingdate
- journeydate
- agency_id

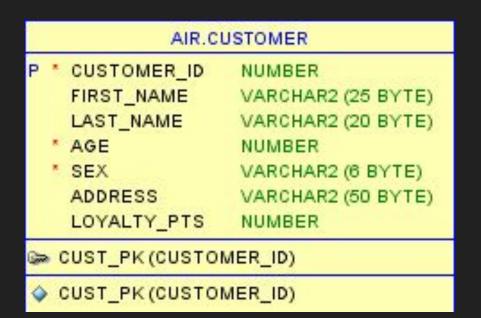
Measures used:

total_revenue

```
AIR.FACT TABLE
PF* TICKET_ID
                  NUMBER
PF* FLIGHT ID
                  NUMBER
PF* CUSTOMER ID
                  NUMBER
   BOOKINGDATE
                  DATE
PF" JOURNEYDATE
                  DATE
PF* AGENCY_ID
                  NUMBER
   TOTALREV
                  NUMBER
PK_FACT (BOOKINGDATE, JOURNEYDATE, FLIGHT_ID, CUSTOMER_ID, TICKET_ID, AGENCY_ID)
TK AGENCY (AGENCY ID)
S FK_CUST (CUSTOMER_ID)
FK_FLIGHT (FLIGHT_ID)
FK_TICKET (TICKET_ID)
FK_TIME1 (BOOKINGDATE)
FK TIME2 (JOURNEYDATE)
PK_FACT (BOOKINGDATE, JOURNEYDATE, FLIGHT_ID, CUSTOMER_ID, TICKET_ID, AGENCY_ID)
```

Customer table

- cust id
- first name
- last name
- age
- sex
- address
- loyalty_pts



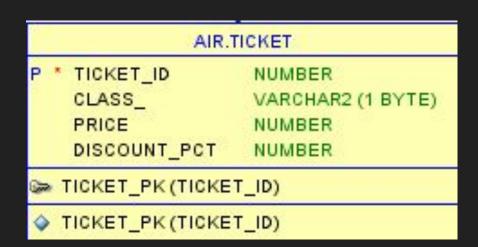
Flight table

- <u>flight id</u>
- destination
- srcloc (source)
- capacity



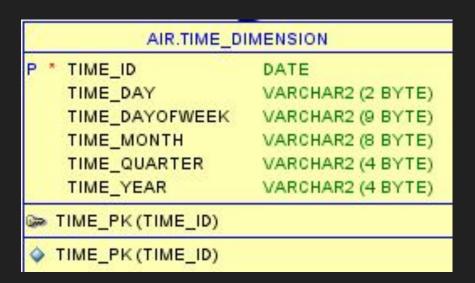
Ticket table

- ticket id
- class_
- price
- discount_pct



Time table

- time_id
- time_day
- time_dayofweek
- time month
- time_quarter
- time_year



Agent table

- agency id
- agent_name



Benefits of using a Data warehouse

- The airline industry runs multiple types of operations simultaneously, such as customer service, baggage handling, flight scheduling, ticket sales, and overall business management. As a result, airlines collect and store large amount of heterogeneous data from a wide variety of sources that they can leverage to identify opportunities to improve processes, reduce costs, and increase revenues.
- Data warehousing provides a centralized repository for corporate data and information assets. A data warehouse is not identical to the organization's database used for transaction processing.
- This process of centralized data management and retrieval rely on data warehouses, which is defined as a subject-oriented, integrated, time-variant, nonvolatile collection of data in support of management's decision making process.

- The company can leverage data mining techniques to improve customers' loyalty through market segmentation, understand what their competitors are doing, forecast sales, monitor business performance, and detect fraud, waste, and abuse.
- It also allows organizations to analyze data from multiple perspectives, categorize it, and uses the information to predict future trends and behaviors, decrease costs, increase revenues, and improve processes.
- The architecture is open and scalable and built in such ways that it can support the future expansion of data.

Challenges faced while creating a data warehouse

- A key implementation challenge for data warehouses is integrating conflicting or redundant data from different sources. Furthermore, the size of the database and query complexity will affect the type of system needed by organizations.
- The implementation of a data warehouse is often a long-term, time-consuming, and resource intensive process. Organizations may not have the necessary expertise to setup and maintain a data warehouse or they may over-estimate the needs of the system, thus leading to higher costs.
- Data warehouses capture only a fraction of the information needed by managers for decision-making activities and they often cannot collect, retrieve, and disperse worker's knowledge.

Challenges in the Airline industry for data warehousing

- The airlines industry faces interoperability issues as it uses multiple and complex information technology (IT) systems to support their operations.
- Many airlines operate older legacy systems, which can create IT systems integration
 issues and make it difficult to deploy data warehouses and data mining software.
- Multiple mergers and acquisition can also complicate the integration and reconciliation of conflicting or redundant data and can comprise data integrity and security.
- Implementing a data warehouse can be costly and cash- strapped airlines may be unable to secure the necessary funding.
- Another challenge for airlines as they collect information on passengers is the need to balance the privacy of their customers with the requirements of providing government agencies with the necessary information to support national security efforts.
- Airlines must be able to exchange data and information with their multiple business partners, thus complicating further the need for IT systems integration.

Success story in the airline Industry to further endorse the implementation of data warehousing

Continental Airlines (Continental) ranked the lowest among major U.S. Airlines in regards to on-time performance, mishandled baggage, and customer complaints. Historically, Continental had outsourced its operational systems and only received a limited set of scheduled reports and no support for ad hoc queries. Continental decided to develop an enterprise data warehouse, which the CIO identified as "core to Continental strategy and thus should not be outsourced". The real-time information came from multiple sources including the mainframe reservation system, satellite feeds from airplanes, and a central customer database. The airline leveraged the real-time information to improve the recovery of lost airline reservations, customer value analysis, marketing insight, flight management dashboard, and fraud investigations. Over six years, Continental invested US \$30 million in hardware and software that realized over US \$500 million in increased revenues and cost savings, and went from "worst to first".

```
--revenues per month
SELECT t.time_month,SUM(totalrev) from fact_table f, time_dimension t WHERE f.bookingdate = t.time_id GROUP BY t.time_month;
```

	TIME_MONTH	SUM(TOTALREV)
1	DEC	768253024.79
2	NOV	741225883.52
3	MAR	769197121.69
4	APR	745596324.78
5	SEP	738765568.86
6	OCT	766915590.99
7	FEB	694459606.37
8	AUG	769659371.86
9	JUL	763122883.38
10	JUN	745948349.4
11	MAY	768956966.65
12	JAN	773380289

```
--revenues per month and year

SELECT t.time_year,t.time_month,SUM(totalrev) FROM fact_table f, time_dimension t

WHERE f.bookingdate = t.time_id GROUP BY t.time_month,t.time_year ORDER BY t.time_year;
```

Quer	y Result ×				
🎤 🖺 🙀 🗽 SQL All Rows Fetched: 25 in 1.373 seconds					
	TIME_YEAR	TIME_MONTH	SUM(TOTALREV)		
1	2018	APR	371240537.85		
2	2018	AUG	385094294.34		
3	2018	DEC	390243091.05		
4	2018	FEB	347509898.09		
5	2018	JAN	339707361.45		
6	2018	JUL	379753221.73		
7	2018	JUN	374122441.19		
8	2018	MAR	382848714.67		
9	2018	MAY	385048599.8		
10	2018	NOV	371474832.24		
11	2018	OCT	382660778.93		
12	2018	SEP	367744402.39		
13	2019	APR	374355786.93		
14	2019	AUG	384565077.52		
15	2019	DEC	378009933.74		
16	2019	FEB	346949708.28		
17	2019	JAN	388901787.76		
18	2019	JUL	383369661.65		
19	2019	JUN	371825908.21		
20	2019	MAR	386348407.02		

```
--number of tickets between 2 locations
   SELECT COUNT(ticket_id) FROM fact_table WHERE flight_id = (SELECT flight_id
229
                                                                   FROM flight
                                                                   WHERE destination = '&inl'
230
                                                                   AND srcloc = '&in2');
231
Query Result X
                   All Rows Fetched: 1 in 0.078 seconds
         COUNT(TICKET_ID)
                   25193
```

```
232 --number of tickets for a specific agency code

233 SELECT COUNT(ticket_id) FROM fact_table WHERE agency_id = '&agent_id';

Query Result ×

Query Result ×

COUNT(TICKET_ID)

1 133495
```

```
| SELECT t.class_,COUNT(customer_id) FROM fact_table f, ticket t WHERE f.ticket_id = t.ticket_id GROUP BY t.class_;
| Query Result | Query Re
```

Thank you!