

DANIEL NGUYEN

626-922-5302

dannylenguyen626@gmail.com

Github - DannyLNguyen

PROFILE

Dedicated Full stack Web Developer able to build web pages from the ground up - information gathering, planning, design, development, testing and delivery and maintenance. Extremely passionate towards the learning of new languages and technologies with sensitivity to serve the needs of the business balanced with the delivery of high quality solutions. Looking to bridge my extensive sales and customer service background with my exciting new career path.

EXPERIENCE

Global Recruitment Director, Access International USA — 2018-2020

- Utilized training materials, reference tools, and other resources to provide accurate up-to-date loan program / policy information to clients and partners.
- Develop and maintain relationships with all marketing teams and develop effective strategies for individual countries and maintain knowledge on all customer markets and prepare innovative plans for all businesses.
- Collaborate with global communication and advertising department to design various communication strategies, prepare reports and manage all communication with chief marketing officer and senior management and resolve all issues in global marketing sphere.
- Monitor user experience and improve packaging in global markets to enhance same, develop strategies to analyze future requirements for new products and assist to prepare appropriate market strategies to get efficient return on investments.

Senior Loan Originator, Prime Choice Funding — 2015-2018

- Analyzed customer financial situations to ensure Conventional, Jumbo, FHA and VA loan approval.
- Developed and maintained successful relationships with business referral sources.
- Communicated with and advised clients and partners during various stages of the loan process.
- Provided underwriting with complete and accurate loan applications.
- Ensured exceptional client experience by overseeing loan process from origination through closing.
- Utilized training materials, reference tools, and other resources to provide accurate up-to-date loan program / policy information to clients and partners.

Operations Manager, Rockview Dairy — 2007-2015

- Complete store operational requirements by scheduling and assigning employees; following up on work results
- Identify current and future customer requirements by establishing rapport with potential and actual customers and other persons in a position to understand service requirements
- Ensure availability of merchandise and services by approving contracts; maintaining inventories
- Maintain inventory by implementing purchasing plans and staying in contact with vendors and shippers
- Manage all controllable costs to keep operations profitable
- Manage stock levels and make key decisions about stock control
- Analyze sales figures and forecast future sales

EDUCATION

West Covina High School - Diploma 2001

Citrus college - 2005

Coding Dojo — Certificate of Completion , 2020

TECHNICAL SKILLS

HTML5/HTML and CSS3/CSS, JavaScript/AJAX, jQuery, Python, MySQL

REFERENCES

Available upon request