

12-Month Budget Breakdown (\$500k Target)

1. Product & Engineering – \$225k (45%)

- **2 Full-stack engineers** (React/Node/AI integrations): \$80k each = \$160k
 - **1 ML/AI engineer** (biometric fusion, predictive modeling): \$65k
 - Why: Core development of **Chakrai 2.0 biometric features, predictive mental health modeling, therapist tools, subscription/payments.**
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2. Clinical Compliance & Security – \$50k (10%)

- HIPAA, GDPR, FDA guidance, penetration testing, compliance audits.
- Covers legal fees, consultants, and certification reviews.
- Why: Critical for investor and partner trust—**you’ve already built HIPAA-grade security**

BULLETPROOF_SECURITY

, but compliance maintenance is non-negotiable.

3. Cloud Infrastructure & Tools – \$60k (12%)

- AI API usage (OpenAI, ElevenLabs, Whisper): ~\$3k/month = \$36k
 - Cloud hosting (Postgres, Supabase, Redis, monitoring): ~\$2k/month = \$24k
 - Why: Keeps Chakrai running smoothly with scale headroom.
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4. Marketing & Growth – \$100k (20%)

- Digital ads / influencer partnerships: \$40k
 - Therapist outreach + partnerships: \$20k
 - Content marketing (mental health education, community building): \$25k
 - Events / conferences (mental health, digital health, AI): \$15k
 - Why: **Drive user adoption + early B2B therapist adoption**, key for ARR traction.
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5. Operations & Admin – \$40k (8%)

- Founder salary (modest draw): \$20k
 - Admin, bookkeeping, accounting, HR support: \$10k
 - Insurance, legal filings, miscellaneous: \$10k
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6. Contingency / Buffer – \$25k (5%)

- Safety net for unexpected infra costs, marketing opportunities, or regulatory filings.
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Budget Summary

- Product & Engineering: **\$225k**
 - Compliance & Security: **\$50k**
 - Cloud Infrastructure: **\$60k**
 - Marketing & Growth: **\$100k**
 - Ops & Admin: **\$40k**
 - Buffer: **\$25k**
 - Total = \$500k**
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What \$500k Achieves

- **Launch Chakrai 2.0:** predictive biometric engine, group AI therapy, therapist portal.
- **Prove traction:** 5k–10k paying users (~\$50k–\$100k MRR target by month 12).
- **Investor milestone:** clear case for a **\$2–5M Seed+ raise** at a higher valuation (>\$15M).

Chakrai 12-Month Milestone Roadmap

