

DANYAL KHANZADA

Corporate & Investment Banker & Project Manager



PERSONAL PROFILE

Entrepreneurial mindset, Corporate & Investment Banker, critical thinker and project manager with excellent interpersonal skills who builds and maintains strong alliances while motivating teams and driving projects to successful completion. Passionate individual who loves to identify opportunities for efficiency and improvement and providing strategic leadership needed to develop and implement solutions. Strongly believe in constant innovation, collaborations, cross-functional partnerships and chemistry within teams and across departments to bring the big picture to fruition.

PORTFOLIO

Github: <https://github.com/DanyalKhanzada>
Online Education and Cultural Awareness Platform:
<https://www.altacademy.org>
<https://www.instagram.com/reedbyqadam/>
<https://cedar.edu.pk/thecedarschool/>
<http://www.ivy.edu.pk>
<https://www.chemwithbilal.com>

SKILLS

People Leadership
Detail-oriented
Research
Time Management
Excellent Communication Skills
Financial Reporting
Strong Collaboration Skills
Strategic and Critical Thinking
Design Thinking
Microsoft Office(Excel), SQL, Javascript, Quickbooks, Oracle, React, VBA, Inventory management, accounting software
Adaptability
Relationship Management
Cost accounting
Risk Management

GET IN TOUCH

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WORK HISTORY

Co-Founder & Strategy lead

Qadam Pvt Ltd, 2018 to 2021

- Collected quantitative data and conducted industry analysis. Collaboratively identified the critical issues like cost allocation/reduction for efficiency and gaps in the education sector using different frameworks.
- Collaboratively initiated, planned and successfully executed an online education platform which aligned with the long-term strategy of Qadam (<https://www.altacademy.org>) which will reduce in-class cost by 40%.
- Mentored, trained and coached the team to create an adaptable , resilient and innovation mindset

Project Manager & Head of Operations

The Ivy School, 2018 to 2020

- Analysed and then effectively strategised in regard to business goals, deadlines, schedules, budgets, needed resources, and team member coordinations.
- Collected, analysed, and managed quantitative data and created meaningful reports to lead business improvement and 20% cost reduction.

AVP- Corporate & Investment Banking Group

Bank Alfalah, 2015 to 2018

- Analyzed companies, performed financial modeling and valuations, and assisted with marketing and client work; worked on potential sell-side and buy-side M&A deals
- Assessed best buyers for sugar mills and was integral in ensuring due diligence involving \$70-million and \$55 Million acquisition of sugar mills.
- Provided advisory and created various consortiums to finance various projects like power plants, steel mills, textile, e-commerce, real estate etc.
- Managed Project evaluations including detailed assessment of macroeconomic environment and project specific components, with a focus on preparation of financial models and high level valuations.
- Analyzed companies, performed financial modeling and valuations, and researched on potential acquisitions and potential buyers.
- Enhanced the quality of transaction related documentation/financial models and improving the skill set of junior resources.

Finance Analyst, Corporate Finance

Invest Capital Markets Ltd, 2014 to 2015

- Core resource for the preparation of financial models, business forecasting, variance analysis and indicative valuations of potential and actual investments.

ACADEMIC BACKGROUND

University of Toronto (Canada)

SCS Coding Bootcamp (Current)

Project Management Institute (PMI)

Project Management Professional (Current)

University of Hull (UK)

B.A (Hons) Management and Business

University of Wollongong

Bsc Accounting and finance (Transferred)