

Jimmy Dao

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EDUCATION

Advanced Diploma, Computer Systems Technology: Software Development & Network Engineering,
Sheridan College, Oakville, ON 2024 - 2027

- CGPA: 4.0 (4.0 scale)

College Diploma, Heating, Refrigeration, and Air Conditioning Technician,
George Brown College, Toronto, ON 2015 - 2017

TECHNICAL SKILLS

- **Languages & Frameworks:** Java, Python, JavaScript, TypeScript, SQL, Bash, Node.js, Express.js, React, Flask
- **Databases:** MySQL, MongoDB, H2
- **Tools/Environments:** Git, GitHub, Linux CLI, Microsoft Office (Word, Excel, PowerPoint, Outlook), AWS
- **Currently Learning:** Spring Boot Framework, AI and Machine Learning, Network Security, Visual Paradigm, Software Design, Angular, Database Management

PROJECTS

[To-do List](#) – [GitHub](#) - React, TypeScript, Tailwind CSS

Built a responsive to-do list app using React, TypeScript, and Tailwind CSS with features for adding, toggling, and deleting tasks.

[Pokédex](#) – [GitHub](#) - Flask, Python, Jinja2, HTML, CSS, RESTful API

Created a dynamic Pokédex using Flask and the PokéAPI to retrieve and display real-time Pokémon data, rendering pages with Jinja templates that show stats, sprites, and audio cries.

[Pomodoro Timer](#) – [GitHub](#) - React, JavaScript

Engineered a front-end Pomodoro app in React with dynamic state management and intuitive time-tracking UI

[Calculator](#) – [GitHub](#) - JavaScript, HTML, CSS

Designed a browser-based calculator with interactive buttons and dynamic output rendering, applying clean HTML/CSS structure and DOM manipulation.

WORK EXPERIENCE

Account Sales Manager, Red Bull Canada Distribution, Mississauga, ON June 2023 - December 2023

- Surpassed monthly volume and KPI targets, ranking in the top 10% of the Ontario sales team
- Increased shelf space and product visibility in key accounts, leading to a 20% boost in Red Bull sales volume at high-traffic locations
- Managed sales, delivery, and merchandising operations for 100+ retail accounts across Etobicoke

Account Merchandiser, Pepsi Bottling Group Canada, Mississauga, ON

April 2022 - June 2023

- Maintained optimal inventory levels across 25+ retail locations in the Greater Toronto Area, ensuring consistent product availability
- Coordinated between store managers, supervisors, and sales reps to streamline communication and resolve stock or display issues quickly
- Performed physically demanding tasks with efficiency, exceeding productivity standards under tight delivery schedules

HVAC Technician, Alpha Comfort Control LTD, Mississauga, ON August 2020 - January 2021

- Installed and removed over 30 HVAC systems, including furnaces, boilers, and radiators, in custom multimillion-dollar homes across the GTA
- Completed 50+ service calls for furnaces and A/C units, resolving most issues on the first visit

HVAC Helper, Westport Heating and Air Conditioning, Oakville, ON September 2018 - April 2019

- Assisted lead technicians with the installation of rooftop units, unit heaters, and tube heaters across 15+ commercial job sites
- Performed routine maintenance on HVAC systems, identifying early warning signs to prevent breakdowns

HVAC Helper, Royal Air Mechanical Services Inc, Caledon, ON October 2017 - September 2018

- Fitted accessories in rooftop HVAC units and sourced parts from suppliers, helping reduce the average job completion time by 20%
- Maintained HVAC equipment for a portfolio of 10–15 clients per month, contributing to a 95% customer satisfaction rate based on service feedback

Grocery Clerk, No Frills, Toronto, ON August 2014 - October 2017

- Handled daily inventory operations across 4 departments, supporting smooth store operations and maintaining a clean shopping environment
- Provided friendly, efficient service to an average of 80–120 customers per shift in a fast-paced retail environment
- Trained over 30 new employees over three years, providing hands-on guidance to ensure fast onboarding and task proficiency