- q Background. Can you go a level deeper explaining that.

I have been working in the field of data scientist a couple of years. I have a lot of industry experience in performing data analytics, data modeling, data engineering, natural language processing in production, marketing and advertising area by taking advantage of statistical tools, machine learning, neural networks and other advanced tools.

(I have done a couple of meaningful industry projects for several big companies in these years to help them to catch up on machine learning and big data for achieving their organization goal. For example, I just finished a predictive analytics project for Shell Oil company in Houston, Texas. That project was supposed to enhance oil field production and cuts cost by finding optimal well settings and forecasting equipment failures and some other potential problems.)

- q what type of interactions have you had with the client.

I have to say. As a senior data scientist, I have much more work to do than just machine learning, deep learning these things. Actually, a senior data scientist is always expected to be an end-to-end data scientist, not just someone with a foundational knowledge of machine learning algorithms. Usually I have to talk with the client to determine what problem they need solved and then develop a use case that is amenable to data science techniques. I also need to advise sales team on whether the company actually pull it off. This often involves estimating how difficult the problem is, determine whether the company has the resources to solve it. Resource I meant here usually is data. Do they really have reserved data for the project? These are just part of the job, I am willing to give you more details if you want to know more.

- q how do you manage that relationship if you have bad news for the client? If they respond negatively how would you act on that?

First I will let them know the best and the worst result that might happened. If the bad thing really happened, I will instantly tell them the truth. But before that I would have a make-up plan prepared before delivering the bad news. I will choose to be frank about the bad news. I will explain to them why that happened. Is it caused by inevitable factor or something else. I would take my own responsibility and try my best to solve it.

- q how would you manage a client that hasn't yet brought into data science, how would you bring them onboard.

I will analyze what kind of problem they are facing and ask them what kind of goal for example sales goal or marketing goal they want to achieve. I will find out what kind of data and pipeline they have that enable the deployment of data science. Then I will analyze how their competitors are taking advantage of data science and how they are doing now.

- q what are you looking for your next fit? What would you need to be successful.

I am looking for a company that I can make contribution to. I already have enough industry experience and know how to work in a big organizations according to my past years' experience. So now what I need is just a chance, and I really need it.

- q would you rather join an established team or start a new one from scratch

I think I am okay with both kind of companies. As I said, I have worked in different companies before. I know it would be a little bit challenging working for a startup company since you have to build almost everything from scatch, but I enjoy taking the challenge.

- q are you still hands on?

Yes, I still do hands on jobs. You know the industry, especially data science industry changes so fast. Some framework you never know suddenly turns to be trending, so I keep learning new things and do hands on jobs.

- q when can you start - do you have another offer or not?

I am available now. I dont have another offer now.