

Customer Churn Analysis



10000

Total Customers

5151

Active Customers

4849

Inactive Customers

7055

Credit Card Holders

2945

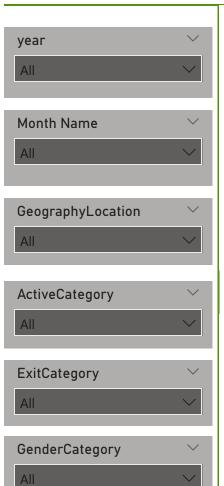
Non Credit card holders

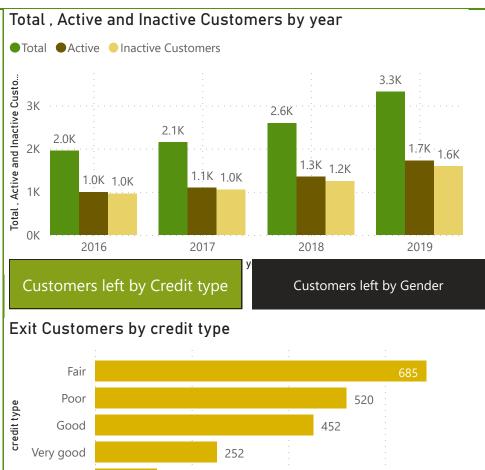
2037

Exit Customers

7963

Retain Customers





128

200

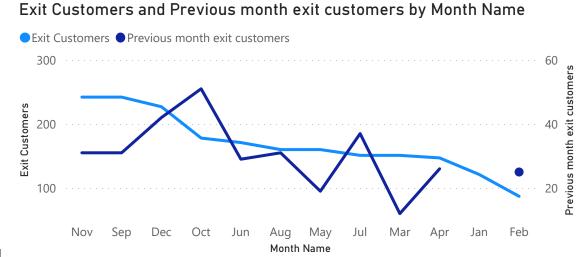
400

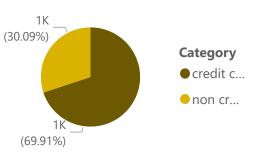
Exit Customers

600

Excellent

0





Exit Customers by Category

Exit Customers and total Previous month exit customers are positively correlated with each other.

2019 accounted for 33.13% of Total.

Across all $\underline{4}$ year, Total ranged from $\underline{1951}$ to $\underline{3313}$, Active ranged from $\underline{991}$ to $\underline{1722}$, and Inactive Customers ranged from $\underline{960}$ to $\underline{1591}$.

Exit Customers for Female (1139) was higher than Male (898).

year	Apr	Aug	Dec	Feb	Jan	Jul	Jun	Mar	May	Nov	Oct	Sep	Total ▼
2017	0.27	0.19	0.21	0.18	0.30	0.19	0.16	0.28	0.23	0.23	0.29	0.20	0.22
2018	0.23	0.21	0.22	0.17	0.21	0.20	0.21	0.19	0.18	0.21	0.18	0.20	0.20
2019	0.17	0.20	0.18	0.18	0.17	0.21	0.21	0.19	0.22	0.19	0.23	0.21	0.20
2016	0.18	0.18	0.18	0.16	0.22	0.19	0.27	0.16	0.21	0.17	0.20	0.21	0.19

Total Customers by GeographyLocation

