

# Dario Trujano-Ochoa

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## Education

- 2019-Present **PhD in Economics**, *University of California Santa Barbara, Santa Barbara, CA.*  
Committee: Daniel Martin (co-chair), Gary Charness (co-chair in memoriam)  
Erik Eyster and Ignacio Esponda.
- 2015-2017 **Master in Economics**, *Centro de Investigación y Docencia Económicas, Mexico City*, Thesis: "Quantal Response Equilibrium in a Citizen-Candidate Experiment".  
Committee: Alexander Elbittar (chair), Hernan Bejarano and Luz Marina Arias
- 2013- 2014 **Specialty in Applied Statistics**, *Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas - Universidad Nacional Autonoma de Mexico, Mexico City.*
- 2008-2012 **Bachelor of Psychology Degree (Distinction)**, *Facultad de Psicología, Universidad Nacional Autonoma de Mexico, Mexico City*, Thesis: "La Teoría del Prospecto en la Predicción de Estrategias Mixtas en un juego 2x2".  
Committee: Arturo Bouzas (director), Oscar Zamora Arevalo (reviewer), Florento Lopez Rodriguez, German Palafox and Oscar Vladimir Orduna Trujillo.

## Publications

- 2023 **Learning Your Own Risk Preferences**, *Journal of Risk and Uncertainty*.  
Coauthors: Gary Charness and Nir Chemaya
- 2024 **Citizen Candidates in the Lab: Rules, Costs, and Positions**, *Journal of Behavioral and Experimental Economics*.  
Coauthors: Alexander Elbittar and Andrei Gomberg
- 2020 **The role of cognitive and personality characteristics in timely micro-credit repayment: Evidence from a survey conducted by Provident, Mexico**, *Ensayos Revista de Economía*, 39(1).  
Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

## Presentations and Workshops

- October 2024 **Behavioral Biases on Misinformation**, *Economic Science Association, North American Meeting, UCSB.*
- September 2024 **¿Cuánto pagar por descubrir?**, *Unidad de Desarrollo de Materiales de Enseñanza y Apropiación Tecnológica*, Facultad de Psicología, UNAM.
- September 2024 **¿Cuándo verificamos las noticias?**, *Seminario de Investigación en Ciencias del Comportamiento*, Facultad de Economía, UNAM.

- June 2024 **Do Others Learn Like Me? Higher Order Willingness to Pay for Information**, *Caltech*, Post-School Behavioral/Experimental Workshop, Pasadena, CA.
- October 2023 **Do Others Believe the Same? Experimental Analysis of Higher-Order Learning and WTP for Information**, *Economic Science Association*, North American Meeting, UNC Charlotte.
- October 2022 **Learning your own risk aversion**, *Economic Science Association*, North American Meeting, UCSB.
- June 2022 **14th BESLAB Experimental Economics Summer School in Macroeconomics**, *Technische Universitat Berlin*, *Universitat Pompeu Fabra*, and *Joachim Herz Stiftung*, Berlin, Germany.

## Memberships and Professional Organizations

- 2021-2024 **Member of the Economic Science Association**, <https://www.economicscience.org/>.

## Fellowships and Academic Honors

- 20124 **Fellowship**, *Alianza MX*, *University of California*.
- Spring 2024 **Research Quarter Fellowship**, *UCSB*, *Department of Economics*.
- 2023, 2024 **Doctoral Student Travel Grant**, *UCSB*, *Academic Senate*.
- 2023 **Research Funding for Experiments**, *UCSB*, *Department of Economics*.
- 2019-2021 **Fulbright Fellowship**, *Fulbright-Garcia Robles*.
- 2020 **Distinction: Microeconomics Preliminary Exam**, *UCSB*.
- 2015-2017 **Consejo Nacional de Ciencia y Tecnología (Conacyt)**, *National Fellowship in Mexico*.

## Research Assistant Experience

- 2021 **Research Assistant: BRN Experiment**, *Professor Sevgi Yuksel*, Implementation and payment of an online experiment.  
*UCSB*
- 2016-2017 **Research Assistant**, *Professor Alexander Elbittar*, Data analysis of laboratory and field experiments.  
*CIDE*
- 2014-2015 **Project: Learning in Dynamic Environments**, *Professor Arturo Bouzas Riaño*.  
*Laboratory of Behavior and Adaptation*
- 2012-2013 **Project: Risk Behavior: Election Models Evaluation**, *Professor Arturo Bouzas Riaño*.  
*Laboratory of Behavior and Adaptation*
- 2011-2012 **Project: Training in strategic skills for problem-solving and research evaluation based on heuristic**, *Professor Carlos Santoyo Velasco*.  
*Laboratory of Development and Context of Social Behavior*
- 2011-2012 **Resolution Time of Arithmetic Sums as function of Size and Distance Effects**, *Dr. Julio Espinosa Rodríguez*.  
*Laboratory of Acquisition and Development of Numeric Skills*

## Work Experience

- Winter 2024, **Head Teaching Assistant**, *ECON 5: Statistics for Economics*.  
Fall 2024 UCSB
- 2023 **Research Internship (Full Time)**, *Bank of Mexico*.  
Summer Intern Research Program (PIV) 2023 at the Banco de México Directorate of Financial Education and Cultural Promotion
- 2018-2019 **Research Assistant (Full Time)**, *Association of Supervisors of Banks of the Americas*.
- 2018 **Subdirector of Economic Competition Analysis**, *Instituto Federal de Telecomunicaciones*.
- 2017-2018 **Junior Researcher (Full Time)**, *Laboratorio Nacional de Políticas Públicas*.

## Service

- 2020-2024 **Mentor**, *Mentoring of a first year PhD student*.  
UCSB
- 2021 **Mentorship Program**, *Organizer and matching students for the program. Also. organizing a job market talk*.  
UCSB
- 2022 **Paper Reviwer**.  
Judgment and Decision Making

## Teaching

- Summer 2024 **Teaching Assistant**, *ECON 100B: Intermediate Microeconomic Theory*, UCSB.
- Spring 2024 **Instructor**, *ECON 199A: Research with one Undergrad Student*, UCSB.
- Fall 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB.
- Summer 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB.
- Spring 2023 **Teaching Assistant**, *ECON 5: Statistics for Economics*, UCSB.
- Winter 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB.
- Fall 2022 **Teaching Assistant**, *ECON 5: Statistics for Economics*, UCSB.
- Spring 2022 **Teaching Assistant**, *ECON 101: Intermediate Macroeconomic Theory*, UCSB.
- Winter 2022 **Teaching Assistant**, *ECON 101: Intermediate Macroeconomic Theory*, UCSB.
- Fall 2021 **Instructor**, *ECON 5: Statistics for Economics*, UCSB.
- Spring 2021 **Teaching Assistant**, *ECON 134A: Financial Management*, UCSB.
- Winter 2021 **Teaching Assistant**, *ECON 107A: History of Economic Thought*, UCSB.
- Fall 2020 **Teaching Assistant**, *ECON 140A: Introduction to Econometrics*, UCSB.
- Spring 2020 **Teaching Assistant**, *ECON 2: Principles of Macroeconomics*, UCSB.
- Winter 2020 **Teaching Assistant**, *ECON 2: Principles of Macroeconomics*, UCSB.
- Fall 2019 **Teaching Assistant**, *ECON 171: Introduction to Game Theory*, UCSB.

July 2017 **Microeconomics: What every psychologist must know**, *UNAM*, 18 hours.  
July 2017 **Mathematical Statistics for psychologist**, *UNAM*, 12 hours.  
Fall 2017 **Advanced Microeconomics: Teaching Assistant**, CIDE.  
Spring 2017 **Econometrics: Teaching Assistant**, *Public Policy PhD*, CIDE.  
July 2014 **Introduction to Game Theory**, *UNAM*, 15 hours.  
July 2013 **Game Theory and Cooperation**, *UNAM*, 20 hours.  
July 2013 **Graphs with R**, *UNAM*, 20 hours.  
February and July 2013 **Introduction to R**, *UNAM*, 20 hours each.

## ■ Languages

Spanish Native  
English Fluent  
Portuguese Learning

## ■ Programming

R **tidyverse, ggplot2, tidy models - recipes (for Machine Learning).**  
R studio  
Experiments **Otree, Qualtrics, Prolific.**  
Software used to implement experiment.  
Sufficient **STATA, MatLab, Julia, Gretl.**  
Knowledge Work on projects that required these packages.