

Dario Trujano-Ochoa

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Education

- 2019-Present **PhD in Economics**, *University of California Santa Barbara, Santa Barbara, CA*
Committee: Daniel Martin (co-chair), Gary Charness (co-chair in memoriam)
Erik Eyster and Ignacio Esponda.
- 2015-2017 **Master in Economics**, *Centro de Investigación y Docencia Económicas, Mexico City*, Thesis: "Quantal Response Equilibrium in a Citizen-Candidate Experiment"
Committee: Alexander Elbittar (chair), Hernan Bejarano and Luz Marina Arias
- 2013- 2014 **Specialty in Applied Statistics**, *Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas - Universidad Nacional Autonoma de Mexico, Mexico City*.
- 2008-2012 **Bachelor of Psychology (Distinction)**, *Facultad de Psicología, Universidad Nacional Autonoma de Mexico, Mexico City*, Thesis: "La Teoría del Prospecto en la Predicción de Estrategias Mixtas en un juego 2x2"
Committee: Arturo Bouzas (director), Oscar Zamora Arevalo (reviewer), Florentino Lopez Rodriguez, German Palafox and Oscar Vladimir Orduna Trujillo.

Publications

- 2024 **Citizen Candidates in the Lab: Rules, Costs, and Positions**, *Journal of Behavioral and Experimental Economics*
Coauthors: Alexander Elbittar and Andrei Gomborg
- 2023 **Learning Your Own Risk Preferences**, *Journal of Risk and Uncertainty*
Coauthors: Gary Charness and Nir Chemaya
- 2020 **The role of cognitive and personality characteristics in timely micro-credit repayment: Evidence from a survey conducted by Provident, Mexico**, *Ensayos Revista de Economía*, 39(1)
Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

Working papers

- 2024 **The Effect of Feedback on News Verification Demand: Experimental Evidence**
Coauthor: Jose Gloria.
- 2024 **Do Others Learn like Me? Higher Order Willingness to Pay for Information**

- 2024 **Replication Report of “Belief Elicitation and Behavioral Incentive Compatibility” by Danz, Vesterlund, and Wilson (2022)**
Coauthors: George Agyeah and Zeeshan Samad.

Presentations and Workshops

- October 2024 **Behavioral Biases on Misinformation**, *Economic Science Association*, North American Meeting, UCSB
- September 2024 **¿Cuánto pagar por descubrir?**, *Unidad de Desarrollo de Materiales de Enseñanza y Apropiación Tecnológica*, Facultad de Psicología, UNAM
- September 2024 **¿Cuándo verificamos las noticias?**, *Seminario de Investigación en Ciencias del Comportamiento*, Facultad de Economía, UNAM
- June 2024 **Do Others Learn Like Me? Higher Order Willingness to Pay for Information**, *Caltech*, Post-School Behavioral/Experimental Workshop, Pasadena, CA
- October 2023 **Do Others Believe the Same? Experimental Analysis of Higher-Order Learning and WTP for Information**, *Economic Science Association*, North American Meeting, UNC Charlotte
- October 2022 **Learning your own risk aversion**, *Economic Science Association*, North American Meeting, UCSB
- June 2022 **14th BESLAB Experimental Economics Summer School in Macroeconomics**, *Technische Universitat Berlin*, *Universitat Pompeu Fabra*, and *Joachim Herz Stiftung*, Berlin, Germany

Memberships and Professional Organizations

- 2021-2024 **Member of the Economic Science Association**, <https://www.economicscience.org/>

Fellowships and Academic Honors

- 2024 **Fellowship**, *Alianza MX*, *University of California*
- Spring 2024 **Research Quarter Fellowship**, *UCSB*, *Department of Economics*
- 2023, 2024 **Doctoral Student Travel Grant**, *UCSB*, *Academic Senate*
- 2023 **Research Funding for Experiments**, *UCSB*, *Department of Economics*
- 2019-2021 **Fulbright Fellowship**, *Fulbright-Garcia Robles*
- 2020 **Distinction: Microeconomics Preliminary Exam**, *UCSB*
- 2015-2017 **Consejo Nacional de Ciencia y Tecnología (Conacyt)**, *National Fellowship in Mexico*

Research Assistant Experience

- 2021 **Base Rate Neglect Experiment**, *Professor Sevgi Yuksel*, Implementation and payment of an online experiment
UCSB
- 2016-2017 **Multiple projects**, *Professor Alexander Elbittar*, Data analysis of laboratory and field experiments
CIDE

- 2014-2015 **Project: Learning in Dynamic Environments**, *Professor Arturo Bouzas Riaño*
Laboratory of Behavior and Adaptation
- 2012-2013 **Risk Behavior: Election Models Evaluation**, *Professor Arturo Bouzas Riaño*
Laboratory of Behavior and Adaptation
- 2011-2012 **Training in strategic skills for problem-solving and research evaluation based on heuristics**, *Professor Carlos Santoyo Velasco*
Laboratory of Development and Context of Social Behavior
- 2011-2012 **Resolution Time of Arithmetic Sums as function of Size and Distance Effects**, *Dr. Julio Espinosa Rodríguez*
Laboratory of Acquisition and Development of Numeric Skills

Work Experience

- Winter 2024, **Head Teaching Assistant**, *ECON 5: Statistics for Economics*
Fall 2024 UCSB
- 2023 **Research Internship (Full Time)**, *Bank of Mexico*
Summer Intern Research Program (PIV) 2023 at the Banco de México Directorate of Financial Education and Cultural Promotion
- 2018-2019 **Research Assistant (Full Time)**, *Association of Supervisors of Banks of the Americas*
- 2018 **Subdirector of Economic Competition Analysis**, *Instituto Federal de Telecomunicaciones*
- 2017-2018 **Junior Researcher (Full Time)**, *Laboratorio Nacional de Políticas Públicas*

Service

- 2020-2024 **Mentor**, *Participate in mentorship program for first-year Phd Students*
UCSB
- 2021 **Mentorship Program**, *Organizer and coordinator for mentorship matching and job market talks*
UCSB
- 2022 **Paper Reviewer**
Judgment and Decision Making

Teaching

- Summer 2024 **Teaching Assistant**, *ECON 100B: Intermediate Microeconomic Theory*, UCSB
- Spring 2024 **Instructor**, *ECON 199A: Undergraduate Student Research Mentor*, UCSB
- Fall 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB
- Summer 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB
- Spring 2023 **Teaching Assistant**, *ECON 5: Statistics for Economics*, UCSB
- Winter 2023 **Instructor**, *ECON 5: Statistics for Economics*, UCSB
- Fall 2022 **Teaching Assistant**, *ECON 5: Statistics for Economics*, UCSB

Spring 2022 **Teaching Assistant**, ECON 101: Intermediate Macroeconomic Theory, UCSB

Winter 2022 **Teaching Assistant**, ECON 101: Intermediate Macroeconomic Theory, UCSB

Fall 2021 **Instructor**, ECON 5: Statistics for Economics, UCSB

Spring 2021 **Teaching Assistant**, ECON 134A: Financial Management, UCSB

Winter 2021 **Teaching Assistant**, ECON 107A: History of Economic Thought, UCSB

Fall 2020 **Teaching Assistant**, ECON 140A: Introduction to Econometrics, UCSB

Spring 2020 **Teaching Assistant**, ECON 2: Principles of Macroeconomics, UCSB

Winter 2020 **Teaching Assistant**, ECON 2: Principles of Macroeconomics, UCSB

Fall 2019 **Teaching Assistant**, ECON 171: Introduction to Game Theory, UCSB

July 2017 **Microeconomics: What every psychologist must know**, UNAM, 18 hours

July 2017 **Mathematical Statistics for psychologist**, UNAM, 12 hours

Fall 2017 **Advanced Microeconomics: Teaching Assistant**, CIDE

Spring 2017 **Econometrics: Teaching Assistant**, *Public Policy PhD*, CIDE

July 2014 **Introduction to Game Theory**, UNAM, 15 hours

July 2013 **Game Theory and Cooperation**, UNAM, 20 hours

July 2013 **Graphs with R**, UNAM, 20 hours

February and July 2013 **Introduction to R**, UNAM, 20 hours each

Languages

Spanish Native

English Fluent

Portuguese Learning

Programming

R **tidyverse, ggplot2, tidy models - recipes (for Machine Learning)**
R studio

Experiments **Otree, Qualtrics, Prolific**
Software used to implement experiment.

Sufficient **STATA, MatLab, Julia, Gretl**
Knowledge Work on projects that required these packages.

Basic **Java, Python, HTML**
Knowledge Use for specific purposes in Otree.