

Dario Trujano-Ochoa

Human Behavior Lab – Texas A&M University
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August 2025

Education

Ph.D. in Economics

University of California Santa Barbara (USA) 2019-2025

Dissertation: Three Studies in Experimental Economics, Committee: Daniel Martin (co-chair), Gary Charness (co-chair in memoriam) Erik Eyster and Ignacio Esponda.

M.Sc. in Economics

Centro de Investigación y Docencia Económicas (Mexico City) 2015-2017

Thesis: "Quantal Response Equilibrium in a Citizen-Candidate Experiment", Committee: Alexander Elbittar (chair), Hernan Bejarano and Luz Marina Arias

Specialty in Applied Statistics

Universidad Nacional Autónoma de Mexico (Mexico City) 2013- 2014

Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas

Bachelor of Psychology (with distinction)

Universidad Nacional Autónoma de Mexico, Facultad de Psicología (Mexico City) 2008-2012

Thesis: "La Teoría del Prospecto en la Predicción de Estrategias Mixtas en un juego 2x2", Committee: Arturo Bouzas (director), Oscar Zamora Arevalo (reviewer), Florente Lopez Rodriguez, German Palafox and Oscar Vladimir Orduna Trujillo.

Research Fields

Experimental and Behavioral Economics, Information and Beliefs, Risk

Publications

Citizen Candidates in the Lab: Rules, Costs, and Positions

Journal of Behavioral and Experimental Economics 2024

Coauthors: Alexander Elbittar and Andrei Gomberg

Learning Your Own Risk Preferences

Journal of Risk and Uncertainty 2023

Coauthors: Gary Charness and Nir Chemaya

The role of cognitive and personality characteristics in timely microcredit repayment: Evidence from a survey conducted by Provident, Mexico

Ensayos Revista de Economía 2020

Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

Appointments

Postdoctoral Researcher

Human Behavior Lab, Texas A&M University Spring 2024-Present

Research Intern

Directorate of Financial Education and Cultural Promotion, Bank of Mexico Summer 2023

Summer Intern Research Program (PIV)

Research Assistant

Economics Department, UCSB Professor Sevgi Yuksel 2021

Implementation and payment of an online experiment on the Base Rate Neglect effect.

Research Assistant

Economics Division, CIDE

Data analysis of laboratory and field experiments

Professor Alexander Elbittar

2016-2017

Research Assistant

Laboratory of Behavior and Adaptation, UNAM

Work in the projects: Learning in Dynamic Environments and Risk Behavior: Election Models Evaluation

Professor Arturo Bouzas Riaño

2012-2015

Presentations and Workshops

Behavioral Biases on Misinformation

Economic Science Association

North American Meeting

Columbus, OH

October 2024

¿Cuánto pagar por descubrir?

Facultad de Psicología, UNAM

Unidad de Desarrollo de Materiales de Enseñanza y Apropiación Tecnológica

México City

September 2024

¿Cuándo verificamos las noticias?

Facultad de Economía, UNAM

Seminario de Investigación en Ciencias del Comportamiento

México City

September 2024

Do Others Learn Like Me? Higher Order Willingness to Pay for Information

Caltech

Post-School Behavioral/Experimental Workshop

Pasadena, CA

June 2024

Do Others Believe the Same? Experimental Analysis of

Higher-Order Learning and WTP for Information

Economic Science Association

North American Meeting

Charlotte, NC

October 2023

Learning your own risk aversion

Economic Science Association

North American Meeting

Santa Barbara, CA

October 2022

14th BESLAB Experimental Economics Summer School

in Macroeconomics

Technische Universität Berlin, Universitat Pompeu Fabra, and Joachim Herz Stiftung

Berlin, Germany

June 2022

Fellowships and Academic Honors

Alianza MX, University of California

Short-Term Research Stay

2024

UCSB, Department of Economics

Research Quarter Fellowship

Spring 2024

UCSB, Academic Senate

Doctoral Student Travel Grant

2023, 2024

UCSB, Department of Economics

Research Funding for Experiments

2023

Fulbright-Garcia Robles

Fulbright Fellowship

2019-2021

UCSB

Distinction: Microeconomics Preliminary Exam

2020

National Fellowship in Mexico

Consejo Nacional de Ciencia y Tecnología (Conacyt).

2015-2017

Employment

ECON 5: Statistics for Economics

Head Teaching Assistant

Winter 2024, Fall 2024

UCSB

Association of Supervisors of Banks of the Americas

Research Assistant

2018-2019

Instituto Federal de Telecomunicaciones

Subdirector of Economic Competition Analysis

2018

Laboratorio Nacional de Políticas Públicas

Junior Researcher

2017-2018

Memberships and Service

2021-2025: Member of the Economic Science Association

2025: Member of the Agricultural & Applied Economics Association

◦ **Refereed in:** *Judgment and Decision Making, Heliyon*

Undergraduate Student Research Mentor: Instructor for Econ 199A.

UCSB. Spring 2024

Mentor: Participate in mentorship program for first-year Phd Students.

UCSB. 2020-2024

Mentorship Program Organizer: UCSB

Organizing and coordinating the mentorship matching and job market talks. 2021

Teaching

Instructor.....

University of California Santa Barbara

Statistics for Economics

Three Quarters in 2023

Universidad Nacional Autónoma de México

Six workshops (12-20 hours)

2017 - 2017

Microeconomics: What every psychologist must know, Mathematical Statistics for psychologist, Introduction to Game Theory, Game Theory and Cooperation, Graphs with R, Introduction to R

Teaching Assistant.....

University of California Santa Barbara

Twelve quarters

2019 - 2025

Statistics for Economics, Intermediate Microeconomic Theory, Intermediate Macroeconomic Theory, Financial Management, History of Economic Thought, Introduction to Game Theory

Centro de Investigación y Docencia Económicas

Two Semesters

2017

Advanced Microeconomics (Undergrad), Econometrics: Teaching Assistant (PhD)

Languages

Spanish: Native

English: Fluent

Portuguese: Learning

Programming

R: R studio, tidyverse, ggplot2, tidy models - recipes (for Machine Learning)

Experiments: Otree, Qualtrics, Prolific

Sufficient Knowledge: STATA, MatLab,
Julia, Gretl

Basic Knowledge: Java, Python, HTML