Dario Trujano-Ochoa

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Education

Ph.D. in Economics
University of California Santa Barbara (USA)   2019-2025
Dissertation: Three Studies in Experimental Economics, Committee: Daniel Martin (co-chair), Gary Charness (co-chair in memoriam) Erik Eyster and Ignacio Esponda.

M.Sc. in Economics
Centro de Investigación y Docencia Económicas (Mexico City)   2015-2017
Thesis: "Quantal Response Equilibrium in a Citizen-Candidate Experiment", Committee: Alexander Elbittar (chair), Hernan Bejarano and Luz Marina Arias

Specialty in Applied Statistics
Universidad Nacional Autónoma de Mexico (Mexico City)   2013- 2014
Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas

Bachelor of Psychology (with distinction)
Universidad Nacional Autónoma de Mexico, Facultad de Psicología (Mexico City)   2008-2012
Thesis: "La Teoría del Prospecto en la Predicción de Estrategias Mixtas en un juego 2x2", Committee: Arturo Bouzas (director), Oscar Zamora Arevalo (reviewer), Florente Lopez Rodriguez, German Palafox and Oscar Vladimir Orduna Trujillo.

Research Fields

Experimental and Behavioral Economics, Information and Beliefs, Risk

Publications

Citizen Candidates in the Lab: Rules, Costs, and Positions
Journal of Behavioral and Experimental Economics   2024
Coauthors: Alexander Elbittar and Andrei Gomberg

Learning Your Own Risk Preferences
Journal of Risk and Uncertainty   2023
Coauthors: Gary Charness and Nir Chemaya

The role of cognitive and personality characteristics in timely microcredit repayment: Evidence from a survey conducted by Provident, Mexico
Ensayos Revista de Economía   2020
Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

Appointments

Postdoctoral Researcher
Human Behavior Lab, Texas A&M University   *Spring 2024-Present*

Research Intern
Directorate of Financial Education and Cultural Promotion, Bank of Mexico   *Summer 2023*
Summer Intern Research Program (PIV)

Research Assistant   Professor Sevgi Yuksel
Economics Department, UCSB   *2021*

Implementation and payment of an online experiment on the Base Rate Neglect effect.

Research Assistant — **Professor Alexander Elbittar**
Economics Division,CIDE — *2016-2017*
Data analysis of laboratory and field experiments

Research Assistant — **Professor Arturo Bouzas Riaño**
Laboratory of Behavior and Adaptation, UNAM — *2012-2015*
Work in the projects: Learning in Dynamic Environments and Risk Behavior: Election Models Evaluation

Presentations and Workshops

Behavioral Biases on Misinformation — **Columbus, OH**
Economic Science Association — *October 2024*
North American Meeting

¿Cuánto pagar por descubrir? — **México City**
Facultad de Psicología, UNAM — *September 2024*
Unidad de Desarrollo de Materiales de Enseñanza y Apropiación Tecnológica

¿Cuándo verificamos las noticias? — **México City**
Facultad de Economía, UNAM — *September 2024*
Seminario de Investigación en Ciencias del Comportamiento

Do Others Learn Like Me? Higher Order Willingness to Pay for Information **Pasadena, CA**
Caltech — *June 2024*
Post-School Behavioral/Experimental Workshop

Do Others Believe the Same? Experimental Analysis of
Higher-Order Learning and WTP for Information — **Charlotte, NC**
Economic Science Association — *October 2023*
North American Meeting

Learning your own risk aversion — **Santa Barbara, CA**
Economic Science Association — *October 2022*
North American Meeting

14th BESLAB Experimental Economics Summer School
in Macroeconomics — **Berlin, Germany**
Technische Universitat Berlin, Universitat Pompeu Fabra, and Joachim Herz Stiftung — *June 2022*

Fellowships and Academic Honors

Alianza MX, University of California
Short-Term Research Stay — *2024*

UCSB, Department of Economics
Research Quarter Fellowship — *Spring 2024*

UCSB, Academic Senate
Doctoral Student Travel Grant — *2023, 2024*

UCSB, Department of Economics
Research Funding for Experiments — *2023*

Fulbright-Garcia Robles
Fulbright Fellowship — *2019-2021*

UCSB
Distinction: Microeconomics Preliminary Exam — *2020*

National Fellowship in Mexico
Consejo Nacional de Ciencia y Tecnología (Conacyt). — *2015-2017*

Employment

University of California Santa Barbara
Head Teaching Assistant. ECON 5: Statistics for Economics *Winter 2024, Fall 2024*

Association of Supervisors of Banks of the Americas
Research Assistant *2018-2019*

Instituto Federal de Telecomunicaciones
Subdirector of Economic Competition Analysis *2018*

Laboratorio Nacional de Políticas Públicas
Junior Researcher *2017-2018*

Memberships and Service

2021-2025: Member of the Economic Science Association

2025: Member of the Agricultural & Applied Economics Association

o **Refereed in**: *Judgment and Decision Making*, *Heliyon*

Undergraduate Student Research Mentor: Instructor for Econ 199A.
UCSB. Spring 2024

Mentor: Participate in mentorship program for first-year Phd Stduents.
UCSB. 2020-2024

Mentorship Program Organizer: UCSB
Organizing and coordinating the mentorship matching and job market talks. 2021

Teaching

Instructor ....

University of California Santa Barbara
Statistics for Economics *Three Quarters in 2023*

Universidad Nacional Autónoma de México
Six workshops (12-20 hours) *2017 - 2017*
Microeconomics: What every psychologist must know, Mathematical Statistics for psychologist, Introduction to Game Theory, Game Theory and Cooperation, Graphs with R, Introduction to R

Teaching Assistant ....

University of California Santa Barbara
Twelve quarters *2019 - 2025*
Statistics for Economics, Intermediate Microeconomic Theory, Intermediate Macroeconomic Theory, Financial Management, History of Economic Thought, Introduction to Game Theory

Centro de Investigación y Docencia Económicas
Two Semesters *2017*
Advanced Microeconomics (Undergrad), Econometrics: Teaching Assistant (PhD)

Languages

Spanish: Native **English**: Fluent
Portuguese: Learning

Programming

R: R studio, tidyverse, ggplot2, tidy models - recipes (for Machine Learning)
Experiments: Otree, Qualtrics, Prolific

Sufficient Knowledge: STATA, MatLab, Julia, Gretl

Basic Knowledge: Java, Python, HTML