

Dario Trujano-Ochoa

Human Behavior Lab – Texas A&M University
Centeq Building, Room 232, College Station, TX 77843-2124

✉ dario.trujanochoa@tamu.edu • 🌐 dariotrujanochoa.github.io/

Education

Ph.D. in Economics

University of California Santa Barbara (USA)

2019-2025

Dissertation: Three Studies in Experimental Economics, Committee: Daniel Martin (co-chair), Gary Charness (co-chair in memoriam) Erik Eyster and Ignacio Esponda.

M.Sc. in Economics

Centro de Investigación y Docencia Económicas (Mexico City)

2015-2017

Thesis: "Quantal Response Equilibrium in a Citizen-Candidate Experiment", Committee: Alexander Elbittar (chair), Hernan Bejarano and Luz Marina Arias

Specialty in Applied Statistics

Universidad Nacional Autónoma de Mexico (Mexico City)

2013- 2014

Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas

Bachelor of Psychology (with distinction)

Universidad Nacional Autónoma de Mexico, Facultad de Psicología (Mexico City)

2008-2012

Thesis: "La Teoría del Prospecto en la Predicción de Estrategias Mixtas en un juego 2x2", Committee: Arturo Bouzas (director), Oscar Zamora Arevalo (reviewer), Florente Lopez Rodriguez, German Palafox and Oscar Vladimir Orduna Trujillo.

Research Interests

Experimental and Behavioral Economics, Misinformation, Risk

Publications

Citizen Candidates in the Lab: Rules, Costs, and Positions

Journal of Behavioral and Experimental Economics

2024

Coauthors: Alexander Elbittar and Andrei Gomberg

Learning Your Own Risk Preferences

Journal of Risk and Uncertainty

2023

Coauthors: Gary Charness and Nir Chemaya

The role of cognitive and personality characteristics in timely microcredit repayment: Evidence from a survey conducted by Provident, Mexico

Ensayos Revista de Economía

2020

Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

Presentations and Workshops

Behavioral Biases on Misinformation

Economic Science Association

Santa Barbara

October 2024

North American Meeting

¿Cuánto pagar por descubrir?

Facultad de Psicología, UNAM

México City

September 2024

Unidad de Desarrollo de Materiales de Enseñanza y Apropiación Tecnológica

¿Cuándo verificamos las noticias?

Facultad de Economía, UNAM

México City

September 2024

Seminario de Investigación en Ciencias del Comportamiento

Do Others Learn Like Me? Higher Order Willingness to Pay for Information Pasadena, CA
Caltech June 2024

Post-School Behavioral/Experimental Workshop

**Do Others Believe the Same? Experimental Analysis of
Higher-Order Learning and WTP for Information**

Economic Science Association

North American Meeting

Charlotte, NC

October 2023

Learning your own risk aversion

Economic Science Association

North American Meeting

Santa Barbara, CA

October 2022

**14th BESLAB Experimental Economics Summer School
in Macroeconomics**

Technische Universität Berlin, Universitat Pompeu Fabra, and Joachim Herz Stiftung

Berlin, Germany

June 2022

Fellowships and Academic Honors

Alianza MX, University of California

Short-Term Research Stay

2024

UCSB, Department of Economics

Research Quarter Fellowship

Spring 2024

UCSB, Academic Senate

Doctoral Student Travel Grant

2023, 2024

UCSB, Department of Economics

Research Funding for Experiments

2023

Fulbright-Garcia Robles

Fulbright Fellowship

2019-2021

UCSB

Distinction: Microeconomics Preliminary Exam

2020

National Fellowship in Mexico

Consejo Nacional de Ciencia y Tecnología (Conacyt).

2015-2017

Research Assistant Experience

Professor Sevgi Yuksel

Base Rate Neglect Experiment

UCSB

Implementation and payment of an online experiment

2021

Professor Alexander Elbittar

Multiple projects

CIDE

Data analysis of laboratory and field experiments

2016-2017

Professor Arturo Bouzas Riaño

Project: Learning in Dynamic Environments

Laboratory of Behavior and Adaptation

2014-2015

Professor Arturo Bouzas Riaño

Risk Behavior: Election Models Evaluation

Laboratory of Behavior and Adaptation

2012-2013

Professor Carlos Santoyo Velasco

Training in strategic skills for problem-solving and research evaluation based on heuristics

Laboratory of Development and Context of Social Behavior

2011-2012

Dr. Julio Espinosa Rodríguez

Resolution Time of Arithmetic Sums as function of Size and Distance Effects

Laboratory of Acquisition and Development of Numeric Skills

2011-2012

Employment

Human Behavior Lab

Postdoctorate Researcher
Texas A&M University

Spring 2024-Present

ECON 5: Statistics for Economics

Head Teaching Assistant
UCSB

Winter 2024, Fall 2024

Bank of Mexico

Research Internship (Full Time)

Summer 2023

Summer Intern Research Program (PIV) 2023 at the Banco de México Directorate of Financial Education and Cultural Promotion

Association of Supervisors of Banks of the Americas

Research Assistant (Full Time)

2018-2019

Instituto Federal de Telecomunicaciones

Subdirector of Economic Competition Analysis

2018

Laboratorio Nacional de Políticas Públicas

Junior Researcher (Full Time)

2017-2018

Memberships and Professional Organizations

2021-2025: Economic Science Association

2025: Agricultural & Applied Economics Association

Service

o Referee: *Judgment and Decision Making*, *Heliyon*

Undergraduate Student Research Mentor: UCSB

Instructor for Econ 199A. Spring 2024

Mentor: UCSB

Participate in mentorship program for first-year Phd Students. 2020-2024

Mentorship Program Organizer: UCSB

Organizing and coordinating the mentorship matching and job market talks. 2021

Teaching

Instructor

University of California Santa Barbara

Statistics for Economics

Three Quarters in 2023

Universidad Nacional Autónoma de México

Six workshops (12-20 hours)

2017 - 2017

Microeconomics: What every psychologist must know, Mathematical Statistics for psychologist, Introduction to Game Theory, Game Theory and Cooperation, Graphs with R, Introduction to R

Teaching Assistant

University of California Santa Barbara

Twelve quarters

2019 - 2025

Statistics for Economics, Intermediate Microeconomic Theory, Intermediate Macroeconomic Theory, Financial Management, History of Economic Thought, Introduction to Game Theory

Centro de Investigación y Docencia Económicas

Two Semesters

2017

Advanced Microeconomics (Undergrad), Econometrics: Teaching Assistant (PhD)

Languages

Spanish: Native

English: Fluent

Portuguese: Learning

Programming

R: R studio, tidyverse, ggplot2, tidy models - recipes (for Machine Learning)

Experiments: Otree, Qualtrics, Prolific

Software used to implement experiment.

Sufficient Knowledge: STATA, MatLab, Julia, Gretl

Work on projects that required these packages.

Basic Knowledge: Java, Python, HTML

Use in Otree.