

# Dario Trujano-Ochoa

Human Behavior Lab – Texas A&M University  
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## Education

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### Ph.D. in Economics

University of California Santa Barbara (USA) 2019-2025

### M.Sc. in Economics

Centro de Investigación y Docencia Económicas (Mexico City) 2015-2017

### Specialty in Applied Statistics

Universidad Nacional Autónoma de Mexico (Mexico City) 2013- 2014  
Instituto de Investigaciones en Matemáticas Aplicadas y en Sistemas

### Bachelor of Psychology (with distinction)

Universidad Nacional Autónoma de Mexico, Facultad de Psicología (Mexico City) 2008-2012

## Publications

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### Citizen Candidates in the Lab: Rules, Costs, and Positions

Journal of Behavioral and Experimental Economics 2024  
Coauthors: Alexander Elbittar and Andrei Gomberg

### Learning Your Own Risk Preferences

Journal of Risk and Uncertainty 2023  
Coauthors: Gary Charness and Nir Chemaya

### The role of cognitive and personality characteristics in timely microcredit repayment: Evidence from a survey conducted by Provident, Mexico

Ensayos Revista de Economía 2020  
Coauthors: Daniel Ventosa-Santaulària , Sonia Di Giannatale , María José Roa , Alexander Elbittar

## Appointments

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### Postdoctoral Researcher

Human Behavior Lab, Texas A&M University Spring 2024-Present

### Research Intern

Directorate of Financial Education and Cultural Promotion, Bank of Mexico Summer 2023  
Summer Intern Research Program (PIV)

### Research Assistant

Economics Department, UCSB 2021  
Implementation and payment of an online experiment on the Base Rate Neglect effect.

### Research Assistant

Economics Division, CIDE 2016-2017  
Data analysis of laboratory and field experiments

### Research Assistant

Laboratory of Behavior and Adaptation, UNAM 2012-2015  
Work in the projects: Learning in Dynamic Environments and Risk Behavior: Election Models Evaluation

## Employment

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### University of California Santa Barbara

*Head Teaching Assistant. ECON 5: Statistics for Economics*

*Winter 2024, Fall 2024*

### Association of Supervisors of Banks of the Americas

*Research Assistant*

*2018-2019*

### Instituto Federal de Telecomunicaciones

*Subdirector of Economic Competition Analysis*

*2018*

### Laboratorio Nacional de Políticas Públicas

*Junior Researcher*

*2017-2018*

## Teaching

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### Instructor.....

#### University of California Santa Barbara

*Statistics for Economics*

*Three Quarters in 2023*

#### Universidad Nacional Autónoma de México

*Six workshops (12-20 hours)*

*2017 - 2017*

Microeconomics: What every psychologist must know, Mathematical Statistics for psychologist, Introduction to Game Theory, Game Theory and Cooperation, Graphs with R, Introduction to R

### Teaching Assistant.....

#### University of California Santa Barbara

*Twelve quarters*

*2019 - 2025*

Statistics for Economics, Intermediate Microeconomic Theory, Intermediate Macroeconomic Theory, Financial Management, History of Economic Thought, Introduction to Game Theory

#### Centro de Investigación y Docencia Económicas

*Two Semesters*

*2017*

Advanced Microeconomics (Undergrad), Econometrics: Teaching Assistant (PhD)

## Fellowships and Academic Honors

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### Alianza MX, University of California

*Short-Term Research Stay*

*2024*

### UCSB, Department of Economics

*Research Quarter Fellowship*

*Spring 2024*

### UCSB, Academic Senate

*Doctoral Student Travel Grant*

*2023, 2024*

### UCSB, Department of Economics

*Research Funding for Experiments*

*2023*

### Fulbright-Garcia Robles

*Fulbright Fellowship*

*2019-2021*

### UCSB

*Distinction: Microeconomics Preliminary Exam*

*2020*

### National Fellowship in Mexico

*Consejo Nacional de Ciencia y Tecnología (Conacyt).*

*2015-2017*