

Phronesiz Marketing Ventures Pvt.Ltd. Plot No X-2, Shendra 5 Star Industrial Area, Shendra MIDC, Auranagabad - 431 201.

Phone: +91-9881999111

Pune Office Address:

L15-16,Runwal Platinum, Ramnagar Colony, NDA Road, Bavdhan, Pune – 411021

Phone: +91-9552633400 Email: santosh.k@phronesiz.com www.satoriconsulting.co.in

Ref: 29-OCT-21-0-00691 Date: 29-Oct-2021

To, Adinath Munde Sir Beed, Mob:- 9423954444

Subject : Quotation for Mr. Adinath Munde Sir

Dear Sir,

With reference to the above subject, we are pleased to quote our most reasonable rates. We hope you will find in order.

S. No	DESIGN	SPECIFICATIONS	QTY	UNIT PRICE(Rs.)	AMOUNT(Rs.)
	View From Inside Window Code: W01 Location: HALL	Width: 1950 mm Height: 2600 mm Area: 54.57 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	43768	43768
	View From Inside Window Code: W02 Location: HALL	Width: 1950 mm Height: 2400 mm Area: 50.38 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	40401	40401











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3 3T-2G-1M View From Inside Window Code: W03 Location: KITCHEN	Width: 1335 mm Height: 1260 mm Area: 18.11 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	14521	1452
4 3T-2G-1M View From Inside Window Code: W04 Location: KITCHEN	Width: 1500 mm Height: 1500 mm Area: 24.22 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	19424	1942
5 3T-2G-1M View From Inside Window Code: W05	Width: 915 mm Height: 1350 mm Area: 13.3 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	10664	1066











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Width: 1500 mm 6 3T-2G-1M 1 15150 15150 Height: 1170 mm Area: 18.89 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W06 Location: SERVANT ROOM Width: 590 mm 7 EX-PRO + FIXED + LOUVERS 7 2154 15076 Height: 720 mm Area: 4.57 Sq.Ft. 440 Profile: ALUMINIUM Profile Color: White Series: 3X1 Rt Satori Louvers Series Glass: 4 mm Frosted - 2,3 Type: EX-PRO + FIXED + LOUVERS View From Inside Window Code: W07 Location : TOILET Width: 1680 mm 15808 15808 8 3T-2G-1M Height: 1090 mm Area: 19.71 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code : W08





Location: BED-1









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Width: 1680 mm 9 3T-2G-1M 1 15808 15808 Height: 1090 mm Area: 19.71 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W09 Location: BED-01 10 3T-2G-1M Width: 1400 mm 1 16437 16437 Height: 1360 mm Area: 20.49 Sq.Ft. 1400 Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W10 Location: BED-02 Width: 1200 mm 1 13778 11 3T-2G-1M 13778 Height: 1330 mm Area: 17.18 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside

Our Extrusion Parteners



Window Code : W11 Location : BED-02









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Width: 1800 mm 12 3T-2G-1M 1 20667 20667 Height: 1330 mm Area: 25.77 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W12 Location: BED-02 13 3T-2G-1M Width: 1470 mm 1 17259 17259 Height: 1360 mm Area: 21.52 Sq.Ft. 1470 Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W13 Location: BED-02 Width: 1220 mm 14 3T-2G-1M 14323 14323 Height: 1360 mm Area: 17.86 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W14 Location: BED-02











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View From Inside Window Code: W15 Location: BED-01	Width: 2100 mm Height: 1845 mm Area: 41.71 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	33448	33448
View From Inside Window Code: W16 Location: BED-02	Width: 1490 mm Height: 1490 mm Area: 23.9 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	19166	19166
View From Inside Window Code: W17	Width: 2400 mm Height: 2400 mm Area: 62 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	49725	49725





Location: BED-02









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View From Inside Window Code: W18 Location: BED-03	Width: 780 mm Height: 1500 mm Area: 12.59 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	10100	10100
View From Inside Window Code: W19 Location: STAIR CASE	Width: 780 mm Height: 3000 mm Area: 25.19 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 45mm Satori Casement Window Series Glass: 5 mm Clear - 1,2 Type: FIXED WINDOW	1	11863	11863
View From Inside Window Code: W20 Location: HOME THEATOR	Width: 1710 mm Height: 2120 mm Area: 39.02 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M	1	31295	31295











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Width: 1830 mm 21 3T-2G-1M 1 26856 26856 Height: 1700 mm Area: 33.49 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W21 Location: HOME THEATOR 22 2T-2G Width: 2890 mm 1 44205 44205 Height: 2270 mm Area: 70.62 Sq.Ft. 2890 Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 3 Type: 2T-2G View From Inside Window Code: W22 Location: HOME THEATOR Width: 1570 mm 23041 23 3T-2G-1M 23041 Height: 1700 mm Area: 28.73 Sq.Ft. Profile: ALUMINIUM Profile Color: White Series: 27mm Satori Sliding Window Series Glass: 5 mm Clear - 1 Fly Mesh Type: Aluminium SS Finish Type: 3T-2G-1M View From Inside Window Code: W23 Location: HOME THEATOR











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39157

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View From Inside
Window Code: W24
Location: HOME THEATOR

Width: 2560 mm				
Height: 2270 mm				
Area: 62.55 Sq.Ft.				
Profile : ALUMINIUM				
Profile Color : White				

Series: 27mm Satori Sliding Window Series

Glass: 5 mm Clear - 2

Type: 2T-2G

Sub Total	:	561939.56	Rs.
CGST @9%	:	50574.56	Rs.
SGST @9%	:	50574.56	Rs.
Grand Total	:	663088.68	Rs.

NOTE :-

Total Area: 753.5 Sq.Ft. Total Windows: 30 Nos

- 1) For Wooden Color Profile Rs. 350 per sq.ft, will be charged extra.
- 2) Transportation charges extra as per applicable











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Terms and Conditions:-

- 1. The prices are based on the sizes provided by the customer. The prices are valid for variation up to +/-40 mm per window provided the designs and style of product remains unchanged. The customer will charged on pro-ratabasis for difference between the actual sizes and given sizes, if any, beyond the above variation.
- 2. The company will do all, it reasonably can, to meet the delivery period, advised to you. However, in the case of unforeseen circumstances, beyond our reasonable controls, such as weather, traffic or mechanical breakdown, extensions period will be requested by us, & would be mutually agreed & settled between us.
- 3. Quotation will be valid for a period of 30 days.
- 4. Power and scaffolding (on site), to be provided by client if necessary.
- 5. SATORI WINDOWS will take the windows in production after shop drawing approval from authorized person. Further, we make sure, that the designs are as per the drawing provided. Commencement of manufacturing is possible, only after receipt of approval of the drawings. Please note that our delivery commitments are recognized, from the date of receipt of, approved drawings only.
- 6. It is considered that the customer shall make the site available, exclusively, to the applicants, for carrying out the said works, until it's duly completed.
- 7. Lifting charges considered by us, are only up to 3rd floor. Above 3rd floor, that up to 10th floor, Rs. 200 per window, will be charged extra.
- 8. Tolerance on size quoted (width & height) will be +/- 5 to 8 mm depending upon size of window & Doors.
- 9. Fly-screen mesh, and glasses, are not covered under warranty may be noted.
- 10. All dispute subject to Aurangabad jurisdictions.
- 11. Price of Our Products are based on the Prices, sourced from, our Principal's price of raw material (i. e. Aluminum Sections, & Glass). In case of any major revision in the price of Aluminum, we shall be constrained, to revise the prices, of our finished product with mutual consent.
- 12. The Elevation & Size of the windows shall be, as per your BOQ, or, as per our personal discussions.
- 13. Delivery of windows shall start, after 6 to 10 weeks, from the receipt of Order, along with advance. (Order shall be complete in all respects, such as fabrication Sizes of Windows, Shade of Coating etc.)
- 14. For any other specific glass materials, extra charges shall remain applicable.
- 15. 3 inches Round-Up Measurement will be considered for final Measurement Purposes.
- 16. Sales TAX GST extra, @ 18 %, on Basic Cost.

17. CONTRACT:-

- a. Only these terms and conditions and the product details shown on the Quotation enclosed form the Contract between us, so it is important that you check to make sure everything you want is included. We (SATORI WINDOWS) have requested you to read these terms and conditions and sign on the front page to confirm that you agree to them. Any warranties or promises, representation given or discussion held verbally by any person on behalf of SATORI WINDOWS windows that are not noted and detailed herein or in the remarks coloum will not form any part of this contract and SATORI WINDOWS windows will not be responsible for the same.
- b. You have understood all the terms and conditions, features, designs, drawings, notes, abbreviations, specifications , visually seen and accepted the hardwares and profile aswell applications of the products and the price proposal in detail before signing the Order Form, drawings and price proposal inacceptance of the same.
- c. Since product development is an ongoing process, hence, product design and specification may vary slightly without altering the functioning in any way.
- d. You have fully understood that this contract may be subject to a survey and credit check to be carried out by SATORI WINDOWS windows.











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e. The Price shall be valid for 90 days from the date of the Contract.

18. CHANGES TO THE CONTRACT:-

If either of us wants to make any changes after this contract has been signed, both the parties will need to agree to them first about the feasibility of the same. We will always confirm changes on a "Quotation revision" for you to sign. Sometimes we may need to make minor technical changes to the product specifications which are unavoidable and we will not notify you in such cases.

19. DELIVERY & INSTALLATION SCHEDULE:-

- a. After receiving clear techno commercial order and site rediness, delivery of the material will be in 30 days. We will do our best to keep to this date but if delay arises due to reasons beyond our control, we will let you know and offer you the next earliest convenient date.
- b. We request you to allow to install SATORI WINDOWS windows at the earliest and avoid any Storage of finished goods at site to avoid any damage and delay.
- c. If finished goods of order are lying at factory for more than 90 days of intimation of production to you, then following action will be taken by SATORI WINDOWS windows:
 - i Forfeiture of the advance money.
 - ii Recovery of all costs and incidental expenses (Net of Scrap value of windows).
- d. You agree that we will not be liable for any delay which arises from Force Majeure reasons and causes beyond our control for example, fire, flood, riot, earthquake, civil disturbance, strikes, criminal damage, acts of war, government restrictions, shortage of labour and non-availability of material.

20. INSTALLATION AND HANDOVER:-

- a. You must ensure that your belongings including and /or any cables, aerials, alarms, radiators, security grills, curtains and blinds etc. are removed and the area where our installers need to work is clear and workable.
- b. All SATORI WINDOWS windows products are installed from inside of the building. If any scaffolding is required for installation, will be arranged at extra cost.
- c. SATORI WINDOWS, Windows and Doors are finished products and should be installed after brickwork, plaster, POP and flooring etc. If the sills are of granite or marble, windows should be installed after curing of the sill. In some cases, sill can break during drilling if improperly fixed, should this happened ,SATORI WINDOWS windows shall not be responsible for the same.
- d. We will use reasonable skill and care and approved working practices when installing the products. If any damage to SATORI WINDOWS windows caused by other agency working at site before or after ,SATORI WINDOWS windows will not be responsible.
- e. We have considered maximum silicon sealant filling upto 10 mm and above will be charge extra.
- f. We will remove all the old windows and doors, if so agreed by us. This will be done on chargeable basis by us as per the rates agreed at the time of placing an order.
- g. One time cleaning (Track ,Glass ,Profile) will be done after complete fixing and prior to handover.

21. <u>DELIVERY</u> :-

- a. The freight charges have been considered as per the size of the order. If you desire deliveries in multiple lots after placing theorder, additional freight charges shall be applicable. If smaller lots are desired by you for priority shipment, full truck load chargealong with additional packing charges will be applicable.
- b. Once products are delivered, you will be responsible for safety and security of material till installation. In case of any damage or loss, replacement shall be charged to the client. SATORI WINDOWS windows will not be responsible for any inherent delays in arranging such replacement parts.

22. WARRANTY:-

SATORI WINDOWS will provide 5 year repair or replace on hardware and 10 year warranty on white profile and 10 year











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warranty on colour profile from the date of submission.

DISCLAIMER:

- a. Any product for which total sales price is not paid.
- b. Any defect arising from wear and tear ,accidental damges,misuse,breakage ,scratches ,structural and latent defects beyond our control.
- c. Performance of the product (viz-heat, sound, etc) varies according to the outer environment and uses.
- d. Damage caused due to weather and environmental conditions.

23. ARBITRATION & JURISDICTION FOR DISPUTE:-

In the event of any dispute or difference regarding the interpretation of the terms and condition governing the contract or supply of the products under this contract. We both agree that same shall be dealt with by legally binding arbitration and mediation as per the provision of arbitration and concilation act 1996. The place of arbitration will be at pune and all the disputes between the parties shall be subject to jurisdication of court at pune.

Pre-Requisites for installation of Windows:-

- 1. Walls should be plastered from inside and outside, with inside POP complete.
- 2. All jams, sills and soffits should be plastered.
- 3. Flooring (where doors have to be installed) should be complete.
- 4. Aperture should be smooth.
- 5. Base and top of window should be water leveled and sides should be in vertical plump.
- 6. Sill width should be more than the window width.
- 7. Opening should be accessible from inside for installation.
- 8. Grills: Adequate care should be taken if grills have to be installed.
 - a. For Horizontal slider Window: Grill should be provided on the outer face of slider before the installation of the window.
 - b. For Casement windows: Screw type grill is recommended after installation of casement window.
- 9. Installation should happen before the last coat of paint. At least one coat of paint should be done before installation begins.
- 10. Scaffoldings/ bracing should not interrupt the window openings where openings where windows are supposed to be installed.

Advantages of SATORI WINDOWS:-

- 1. Strength: Special Aluminum Alloy used has very high strength (minimum UTS 185 mPa) can be designed for any size window and is suitable for high rise buildings.
- 2. Aesthetics: -Limitless colours & textures thro anodizing, powder coating & wood / marble finish etc.
- 3. Temperature Stability: Stable in range 150 Degree C down to subzero. Melts at 660 Degree C.
- 4. Fire Resistance:- Non Combustible.
- 5. Thermal Expansion: Coefficient of thermal expansion, at 0.000240 / degree C. Is more resistant to warping, Twisting or sticking, when subjected to the elements.
- 6. Thermal Insulation: Window performance is mainly decided by glazing & hence, aluminium or uPVC does not matter, even more, in hot climates.
- 7. Sound Insulation:-Outperforms in noise abatement with damping factor of 25.9.
- 8. Maintenance: easy to maintain & at low cost.
- 9. Resale Value: 100 % recyclable and hence, high resale value.
- 10. Environment Friendly: Endlessly recyclable.











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- 11. Upvc Windows and door do not react with Water and Air & not susceptible to the natural elements.
- 12. Upvc door and Windows needs only regular cleaning it doesn't rots or fades.
- 13. Upvc Windows don't need varnishing, sanding or repainting.
- 14. Durable, strong, and tough material.
- 15. Maintenance free Windows and Door so it has less time require for cleaning.
- 16. Upvc Windows and Door are dust proof and sound proof.
- 17. Upvc Windows are low conductor of heat.

Payment Terms: -

- 1. 70 % Advance along with PO For Regular Windows.
- 2. 30 % when complete material is ready to dispatch from factory For Regular Windows.

For Wooden / Special Series Window

- 1. 90 % Advance along with PO For Wooden / Special Series Windows.
- 2. 10 % when complete material is ready to dispatch from factory.

All payments should be made payable by A/c payee Cheque/DD should be payable to the account of "PHRONESIZ MARKETING VENTURES PVT.LT.".

I hereby accept the estimate as per the above mentioned price & specifications. I have read & understood the terms & conditions & agree to them.

For SATORI WINDOWS,

Authorized Signatory Signature of Customer

ANNEXURE:-

Billing Name : Mr. ADINATH MUNDE SIR







